Registered number: 00348459

# **WILDY AND SONS LIMITED**

FINANCIAL STATEMENTS
YEAR ENDED 31 DECEMBER 2019

TUESDAY

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15/12/2020 COMPANIES HOUSE #43

RPG CROUCH CHAPMAN LLP Chartered Accountants 62 Wilson Street London EC2A 2BU

# **COMPANY INFORMATION**

**David Beales** Directors

Steven Ross Abigail Constance Sinkins

Inderjit Sinkins

John William Sinkins

John Sinkins Company secretary

Registered number 00348459

Registered office Lincolns Inn Archway

Carey Street London WC2A 2JD

Independent auditors **RPG Crouch Chapman LLP** 

Chartered Accountants & Statutory Auditors

62 Wilson Street

London EC2A 2BU

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# STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2019

Introduction

The directors present their strategic report of the company for the year ended 31st December 2019.

**Business review** 

The company successfully completed the purchase of the trade from Hammick's Legal Information Services during the year which has successfully resulted in a significant rise in business for the year along with organic growth in sales.

The dividend paid was £315,000 for the year (2018: £156,000).

#### Principal risks and uncertainties

The company is continuing to put service to its customers as its prime objective and will incur additional technological costs to enable this to continue to enhance the reputation of the busines.

There are no risks on foreign exchange as sales abroad are primarily paid in sterling. Sales to the European Union countries are not material to the business and therefore it is not considered that the vote to leave the Union will have a material effect on the business.

#### Coronavirus Pandemic

In December 2019, the Coronavirus was first reported and subsequently spread around the world resulting in the UK government placing the majority of the UK on lockdown on 23 March 2020. The protection of our customers and team members is our key priority and the business moved decisively putting in place early safeguarding measures to ensure their ongoing protection. The Company has ensured that it will be well positioned to manage any challenges which may arise. These protections include approaching cash expenditure with a reduced risk appetite and taking steps to ensure there is headroom on the company's working capital requirements. As such, at the date of signing this report, the Board do not consider that the economic impact of the Coronavirus will have a significant impact on the financial statements or on the long term prospects of the business.

## Financial key performance indicators

The company has used the following indicators of performance to assess its development against its financial objectives during the year ended 31 December 2019.

Profitability. The company made a pre-tax profit of £446,962 compared with a pre tax profit of £228,539 in the prior year.

Cash flow. Net funds increased from £1,655,274 to £2,334,164 during the year.

This report was approved by the board on 30th September 2020

and signed on its behalf.

Steven Ross Director

# DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2019

The directors present their report and the financial statements for the year ended 31 December 2019.

Directors' responsibilities statement

The directors are responsible for preparing the Strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Company's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Results and dividends

The profit for the year, after taxation, amounted to £355,784 (2018 - £7,331).

Dividends of £315,000 (2018: £156,000) were paid during the year.

**Directors** 

The directors who served during the year were:

David Beales Steven Ross Abigail Constance Sinkins Inderjit Sinkins John William Sinkins

**Future developments** 

The company continues to expand its share of both the UK and overseas markets.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2019

#### **Engagement with employees**

#### Employee involvement

The group values communication between management and employees on all matters affecting the welfare of the business. Regular management meetings are held between the local management and employees to allow a free flow of information and ideas.

## Disabled employees

It is the group's policy to give full and fair consideration to applications from people with disabilities, having regard to their particular aptitudes and abilities. If an employee becomes disabled, the company's objective is the continued provision of suitable employment, either in the same or an alternative position, with appropriate training being given if necessary. Employees with disabilities share in equal opportunities for training, promotion and career development.

#### Disclosure of information to auditors

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

## Post balance sheet events

There have been no significant events affecting the Company since the year end.

#### **Auditors**

The auditors, RPG Crouch Chapman LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board on 30th September 2020

and signed on its behalf.

Steven Ross Director

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF WILDY AND SONS LIMITED

#### Opinion

We have audited the financial statements of Wildy and Sons Limited (the 'Company') for the year ended 31 December 2019, which comprise the Statement of comprehensive income, the Balance sheet, the Statement of changes in equity and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

# In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2019 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF WILDY AND SONS LIMITED (CONTINUED)

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties
  that may cast significant doubt about the Company's ability to continue to adopt the going
  concern basis of accounting for a period of at least twelve months from the date when the
  financial statements are authorised for issue.

In our evaluation of the director's conclusions, we considered the risks associated with the Company's business model, including effects arising from macro-economic uncertainties such as COVID-19 and analysed how those risks might affect the company's financial resources or ability to continue operations over the period of at least twelve months from the date when the financial statements are authorised for issue. In accordance with the above, we have nothing to report in these respects.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgement that were reasonable at the time they were made, the absence of reference to a material uncertainty in this auditor's report is not aguarantee that the Company will continue in operation.

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Auditors' report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF WILDY AND SONS LIMITED (CONTINUED)

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic report and the Directors' report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic report or the Directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

## Responsibilities of directors

As explained more fully in the Directors' responsibilities statement on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF WILDY AND SONS LIMITED (CONTINUED)

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditors' report.

Use of our report

This report is made solely to the Company's members in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members for our audit work, for this report, or for the opinions we have formed.

RPG cruby Charantel

Steven Johnson BEng (HONS) FCCA (Senior statutory auditor)

for and on behalf of RPG Crouch Chapman LLP

Chartered Accountants Statutory Auditors

62 Wilson Street London EC2A 2BU

Date: 30 Sedember 2020

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2019

	Note	2019 £	2018 £
Turnover	4	21,056,848	12,333,235
Cost of sales		(17,983,417)	(10,106,921)
Gross profit		3,073,431	2,226,314
Administrative expenses		(2,589,882)	(1,999,153)
Operating profit		483,549	227,161
Interest receivable and similar income	8	5,927	1,378
Interest payable and expenses		(42,514)	
Profit before tax		446,962	228,539
Tax on profit	10	(91,178)	(221,208)
Profit for the year		355,784	7,331

There were no recognised gains and losses for 2019 or 2018 other than those included in the statement of comprehensive income.

# WILDY AND SONS LIMITED REGISTERED NUMBER: 00348459

# BALANCE SHEET AS AT 31 DECEMBER 2019

	Note		2019 £		2018 £
Fixed assets			•		
Intangible assets	11		1,463,136		-
Tangible assets	12		1,322,522		1,326,074
			2,785,658		1,326,074
Current assets					
Stocks	13	1,408,014		1,208,996	
Debtors: amounts falling due within one year	14	2,414,883		1,706,803	
Cash at bank and in hand	15	2,334,164		1,655,274	
•		6,157,061		4,571,073	
Creditors: amounts falling due within one year	16	(5,532,394)		(3,585,606)	
Net current assets			624,667		985,467
Total assets less current liabilities			3,410,325		2,311,541
Creditors: amounts falling due after more than one year Provisions for liabilities	17	·	(1,058,000)		-
Deferred tax	20	(161,454)		(161,454)	
Deletted tax	20	(101,434)	-	(101,434)	-
			(161,454)		(161,454)
Net assets			2,190,871		2,150,087
Capital and reserves					
Called up share capital	21		4,950		4,950
Revaluation reserve	22		849,755		849,755
Profit and loss account	22		1,336,166		1,295,382
			2,190,871		2,150,087
			<del></del>		

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 30th September 2020

**Steven Ross** 

Director

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2019

	Called up share capital	Revaluation reserve	Profit and loss account	Total equity
	£	£	£	£
At 1 January 2019	4,950	849,755	1,295,382	2,150,087
Comprehensive income for the year	·			
Profit for the year	-	-	355,784	355,784
Dividends: Equity capital	-	-	(315,000)	(315,000)
At 31 December 2019	4,950	849,755	1,336,166	2,190,871

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2018

	Called up share capital	Revaluation reserve	Profit and loss account	Total equity
	£	£	£	£
At 1 January 2018	4,950	-	1,444,051	1,449,001
Comprehensive income for the year				
Profit for the year	-	-	7,331	7,331
Surplus on revaluation of freehold property	-	849,755	-	849,755
Dividends: Equity capital	-	-	(156,000)	(156,000)
At 31 December 2018	4,950	849,755	1,295,382	2,150,087

# ANALYSIS OF NET DEBT FOR THE YEAR ENDED 31 DECEMBER 2019

	At 1 January 2019 £	Cash flows	At 31 December 2019 £
Cash at bank and in hand	1,655,274	678,890	2,334,164
Debt due after 1 year	_	(1,058,000)	(1,058,000)
Debt due within 1 year		(221,000)	(221,000)
	1,655,274	(600,110)	1,055,164

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 1. General information

Wildy and Sons Limited is a limited liability company incorporated in England and Wales, the company number is 00348459.

The principal activity of the company in the year under review continued to be that of being law booksellers.

The registered office is Lincolns Inn Archway, Carey Street, London, WC2A 2JD.

# 2. Accounting policies

# 2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies (see note 3).

The following principal accounting policies have been applied:

#### 2.2 Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 2. Accounting policies (continued)

# Sale of goods

Revenue from the sale of goods is recognised when all of the following conditions are satisfied:

- the Company has transferred the significant risks and rewards of ownership to the buyer;
- the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the transaction;
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

The company derives revenue from two sources: books and subscriptions

Book sales revenue is recognised when the books are despatched or bought in store.

Subscription revenue is recognised when the subscription order is accepted by third party suppliers who arrange despatch of goods and online access of materials (where relevant). Costs associated with the subscription are recognised in such way as to ensure that the matching principle is adhered to. The Directors consider that this process ensures that the financial statements give a true and fair view.

Prepaid subscriptions are not recognised in line with the subscription period as the Directors consider that they have transferred the significant risk and rewards of ownership to the customer at the date of the subscription being accepted by the third party supplier who in the normal course of events meet all the requirements of the customer in relation to their subscription.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

# 2. Acacuming palicies (continued)

Sale of grods

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#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### Accounting policies (continued)

## 2.3 Intangible assets

#### Goodwill

Goodwill represents the difference between amounts paid on the cost of a business combination and the acquirer's interest in the fair value of its identifiable assets and liabilities of the acquiree at the date of acquisition. Subsequent to initial recognition, goodwill is measured at cost less accumulated amortisation and accumulated impairment losses. Goodwill is amortised on a straight line basis to the Statement of comprehensive income over its useful economic life.

#### Other intangible assets

Intangible assets are initially recognised at cost. After recognition, under the cost model, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

All intangible assets are considered to have a finite useful life. If a reliable estimate of the useful life cannot be made, the useful life shall not exceed ten years.

# 2.4 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Freehold property

- Not depreciated

L/Term Leasehold Property - Over length of lease

Plant & machinery

- 25% Straight line

Furniture

- 10% Straight Line

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of comprehensive income.

The directors have decided not to depreciate the Freehold property because in their opinion its life exceeds 50 years and any depreciation charge would be immaterial. An impairment review is carried out annually.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

## 2. Accounting policies (continued)

# 2.5 Revaluation of tangible fixed assets

Individual freehold and leasehold properties are carried at current year value at fair value at the date of the revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses. Revaluations are undertaken with sufficient regularity to ensure the carrying amount does not differ materially from that which would be determined using fair value at the Balance sheet date.

Fair values are determined from market based evidence normally undertaken by professionally qualified valuers.

Revaluation gains and losses are recognised in the Statement of comprehensive income unless losses exceed the previously recognised gains or reflect a clear consumption of economic benefits, in which case the excess losses are recognised in profit or loss.

## 2.6 Operating leases: the Company as lessee

Rentals paid under operating leases are charged to the Statement of comprehensive income on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the lease term, unless another systematic basis is representative of the time pattern of the lessee's benefit from the use of the leased asset.

#### 2.7 Valuation of investments

Investments in subsidiaries are measured at cost less accumulated impairment.

#### Stock

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase.

At each balance sheet date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in profit or loss.

#### 2.8 Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

#### 2.9 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

#### 2.10Financial instruments

The Company only enters into basic financial instruments transactions that result in the

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

## 2. Accounting policies (continued)

## 2.10Financial instruments (continued)

recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties and loans to related parties.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However, if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or in case of an out-right short-term loan that is not at market rate, the financial asset or liability is measured, initially at the present value of future cash flows discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost, unless it qualifies as a loan from a director in the case of a small company, or a public benefit entity concessionary loan.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Statement of comprehensive income.

For financial assets measured at amortised cost, the impairment loss is measured as the difference between an asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between an asset's carrying amount and best estimate of the recoverable amount, which is an approximation of the amount that the Company would receive for the asset if it were to be sold at the balance sheet date.

Financial assets and liabilities are offset and the net amount reported in the Balance sheet when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable (debtors) and payable, (creditors) are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade payables (trade creditors) or receivables (trade debtors), are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration, expected to be paid or received. However if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in case of an out-right short-term loan not at market rate, the financial asset or liability is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

## 2. Accounting policies (continued)

#### 2.11Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

#### **Dividends**

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting.

# 2.12Foreign currency translation

#### **Functional and presentation currency**

The Company's functional and presentational currency is GBP. All amounts have been rounded to the nearest £.

#### Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the Statement of comprehensive income except when deferred in other comprehensive income as qualifying cash flow hedges.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the Statement of comprehensive income within 'finance income or costs'. All other foreign exchange gains and losses are presented in the Statement of comprehensive income within 'other operating income'.

#### 2.13Finance costs

Finance costs are charged to the Statement of comprehensive income over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

## 2. Accounting policies (continued)

# 2.14Leased assets: the Company as lessee

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the Statement of comprehensive income so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

#### 2.15Pensions

#### Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in the Statement of comprehensive income when they fall due. Amounts not paid are shown in accruals as a liability in the Balance sheet. The assets of the plan are held separately from the Company in independently administered funds.

# 2.16Interest income

Interest income is recognised in the Statement of comprehensive income using the effective interest method.

# 2.17Borrowing costs

All borrowing costs are recognised in the Statement of comprehensive income in the year in which they are incurred.

#### 2.18Provisions for liabilities

Provisions are made where an event has taken place that gives the Company a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to the Statement of comprehensive income in the year that the Company becomes aware of the obligation, and are measured at the best estimate at the Balance sheet date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the Balance sheet.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### Accounting policies (continued)

#### 2.19Current and deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in the Statement of comprehensive income, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Balance sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

3. Judgments in applying accounting policies and key sources of estimation uncertainty

The directors have established a consistently applied method of valuing stock at cost based on average mark-up. Provision is made for all stock where realisable value is less than cost.

#### 4. Turnover

The whole of the turnover is attributable to the sale of law books and online subscriptions.

Analysis of turnover by country of destination:

	2019 £	2018 £
United Kingdom	18,951,163	11,099,911
Rest of the world	2,105,685	1,233,324
	21,056,848	12,333,235

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 5. Auditors' remuneration

	2019 £	2018 £
Fees payable to the Company's auditor and its associates for the audit of the Company's annual accounts	12,630	12,260
	12,630	12,260

The Company has taken advantage of the exemption not to disclose amounts paid for non audit services as these are disclosed in the group accounts of the parent Company.

# 6. Employees

	2019 £	2018 £
Wages and salaries	1,414,930	1,136,577
Cost of defined contribution scheme	133,837	142,327
·	1,548,767	1,278,904

The average monthly number of employees, including the directors, during the year was as follows:

		2019 No.	2018 No.
Sales and marketing		. 35	25
Directors		5	5
		40	30
	:	=	<del> :</del>

# 7. Directors' remuneration

	2019 £	2018 £
Directors' emoluments	159,070	177,364
Company contributions to defined contribution pension schemes	12,465	13,898
	171,535	191,262

During the year retirement benefits were accruing to no directors (2018 - 4) in respect of defined contribution pension schemes.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

8.	Interest receivable		
		2019 £	2018 £
	Other interest receivable	5,927	1,378
		5,927	1,378
9.	Interest payable and similar expenses		
		2019 £	2018 £
	Bank interest payable	42,514	-
		42,514	-
10.	Taxation		
		2019 £	2018 £
	Corporation tax		
	Current tax on profits for the year	120,073	59,754
	Adjustments in respect of previous periods	(28,894)	-
		91,179	59,754
	Total current tax	91,179	59,754
	Deferred tax		
	Origination and reversal of timing differences	(1)	161,454
	Total deferred tax	(1)	161,454
	Taxation on profit on ordinary activities	91,178	221,208

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 10. Taxation (continued)

Factors affecting tax charge for the year

The tax assessed for the year is lower than (2018 - higher than) the standard rate of corporation tax in the UK of 19% (2018 - 19%). The differences are explained below:

	2019 £	2018 £
Profit on ordinary activities before tax	446,962	228,539
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2018 - 19%)  Effects of:	84,923	43,422
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	34,549	14,518
Capital allowances for year in excess of depreciation	600	1,815
Other timing differences leading to an increase (decrease) in taxation	-	161,453
Adjustments in respect of previous periods	(28,894)	-
Total tax charge for the year	91,178	221,208

Factors that may affect future tax charges

Factors affecting the tax charge in future periods

Reductions in the UK corporation tax rate form 20% (effective from 1 April 2015) to 19% (effective from 1 April 2017) and to 18% (effective 1 April 2020) were substantively enacted on 26 October 2015.

An additional reduction to 17% (effective 1 April 2020) was substantively enacted on 6 September 2016. This will reduce the company's future current tax charge accordingly and reduce the deferred tax asset/liability accordingly.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

# 11. Intangible assets

					Goodwill
					£
	Cost				
	Additions		•		1,625,706
	At 31 December 2019		•	_	1,625,706
	Amortisation				
	Charge for the year on owned assets	•			162,570
	At 31 December 2019			-	162,570
	At 31 December 2013			-	
	Net book value				
	At 31 December 2019				1,463,136
•					
	At 31 December 2018				-
12.	Tangible fixed assets				
			L/Term		
		Freehold	Leasehold	Plant &	
		property	Property	machinery	Total
		£	£	£	£
	Cost or valuation				
	At 1 January 2019	1,125,000	202,000	317,915	1,644,915
-	Additions	-	-	7,545	7,545
	At 31 December 2019	1,125,000	202,000	325,460	1,652,460
				· · · · · · · · · · · · · · · · · · ·	
	Depreciation 2010		00.405	000 070	240.044
	At 1 January 2019	-	22,465	296,376	318,841
	Charge for the year on owned assets		1,472	9,625	11,097
	At 31 December 2019		23,937	306,001	329,938
	Net book value				
	At 31 December 2019	1 125 000	170 062	10.450	1 200 500
	ALST December 2018	1,125,000	178,063 ————————————————————————————————————	19,459	1,322,522
	At 31 December 2018	1,125,000	179,535	21,539	1,326,074
	•				

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

Cost or valuation at 31 December 2019 is as follows:

		•	Land and buildings
	At cost		477,245
	At valuation: 4 September 2018 Colliers International valuation uplift		849,755
			1,327,000
	If the land and buildings had not been included at valuation they wunder the historical cost convention as follows:	ould have be	een included
		2019 £	2018 £
	Cost	477,245	477,245
	Net book value	477,245	477,245
13.	Stocks		
		2019 £	2018 £
	Books and other publications for resale	1,408,014	1,208,996
14.	Debtors		
		2019 £	2018 £
	Trade debtors	2,323,002	1,589,484
	Other debtors	31,450	57,279
	Prepayments and accrued income	60,431	60,040
		2,414,883	1,706,803
15.	Cash and cash equivalents		
		2019 £	2018 £
	Cash at bank and in hand	2,334,164	1,655,274

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

# 16. Creditors: Amounts falling due within one year

	2019 £	2018 £
Bank loans	221,000	-
Trade creditors	4,542,179	3,054,152
Corporation tax	120,073	59,754
Other creditors	609,654	305,098
Accruals and deferred income	39,488	166,602
	5,532,394	3,585,606
·	5,532,394	3,585,606

The bank loan is secured by a debenture including a Fixed and Floating Charge over all assets and undertakings both present and future.

# 17. Creditors: Amounts falling due after more than one year

	£ 2019	£ 2016
Bank loans	1,058,000	-
	1,058,000	-

# 18. Loans

Analysis of the maturity of loans is given below:

	2019 £	2018 £
Amounts falling due within one year		
Bank loans	221,000	-
	221,000	•
Amounts falling due 1-2 years		
Bank loans	221,000	-
	221,000	-
Amounts falling due 2-5 years	·.	
Bank loans	837,000	-
	837,000	_
	1,279,000	-

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

# 19. Financial instruments

	2019 £	2018 £
Financial assets		
Financial assets measured at fair value through profit or loss	2,334,164	1,655,274

Financial assets measured at fair value through profit or loss comprise cash at bank.

# 20. Deferred taxation

	2019	2018
	£	£
At beginning of year	(161,454)	(161,454)
At end of year	(161,454)	(161,454)
The provision for deferred taxation is made up as follows:		
	2019 £	2018 £
Accelerated capital allowances	(161,454)	(161,454)
	(161,454)	(161,454)

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 21. Share capital

	2019	2018
	£	£
Allotted, called up and fully paid		
4,950 (2018 - 4,950) Ordinary shares of £1.00 each	4,950	4,950

#### 22. Reserves

#### Revaluation reserve

The revaluation reserve details the increase in market value of freehold property over and above historic cost.

#### Profit & loss account

The profit and loss account reserve is comprised of accumulated profits and losses less dividends.

#### 23. Pension commitments

The Company operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the Group in an independently administered fund. The pension cost charge represents contributions payable by the Group to the fund and amounted to £133,837 (2018: £142,327). Contributions totalling £24,725 (2018: £8,430) were payable to the fund at the balance sheet date and are included in creditors.

## 24. Commitments under operating leases

At 31 December 2019 the Company had future minimum lease payments under non-cancellable operating leases as follows:

	2019 £	2018 £
Not later than 1 year	103,059	124,584
Later than 1 year and not later than 5 years	56,250	159,309
	159,309	283,893
	<del></del>	

#### 25. Controlling party

Wildy Holdings Limited is the ultimate parent company who prepare consolidated financial statements at 31 December 2019. A copy of the consolidated financial statements can be obtained from Companies House.