Registered number: 00315891

REGISTRAR
OF COMPANIES

# UNIVERSAL EDITION (LONDON) LIMITED

# DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014





#### **COMPANY INFORMATION**

**DIRECTORS** 

A Koblanck B Newing J Palmer

S G Ragg

**COMPANY SECRETARY** 

J Palmer

**REGISTERED NUMBER** 

00315891

**REGISTERED OFFICE** 

48 Great Marlborough Street

London W1F 7BB

**INDEPENDENT AUDITORS** 

MHA MacIntyre Hudson

Chartered Accountants & Statutory Auditors

New Bridge Street House 30-34 New Bridge Street

London EC4V 6BJ

#### DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2014

The directors present their report and the financial statements for the year ended 30 June 2014.

### **DIRECTORS' RESPONSIBILITIES STATEMENT**

The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **PRINCIPAL ACTIVITIES**

The principal activity of the company during the year was that of music publishers and promoters of performances of its copyrights.

#### **DIRECTORS**

The directors who served during the year were:

A Koblanck

**B** Newing

J Palmer

S G Ragg

#### **DISCLOSURE OF INFORMATION TO AUDITORS**

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company's auditors
  are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of
  any relevant audit information and to establish that the company's auditors are aware of that information.

### DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2014

#### **AUDITORS**

The auditors, MHA MacIntyre Hudson, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

In preparing this report, the directors have taken advantage of the small companies exemptions provided by section 415A of the Companies Act 2006.

This report was approved by the board on

23rd March 2015

and signed on its behalf.

S G Ragg Director

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# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF UNIVERSAL EDITION (LONDON) LIMITED

We have audited the financial statements of Universal Edition (London) Limited for the year ended 30 June 2014, which comprise the Profit and loss account, the Statement of total recognised gains and losses, the Balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As explained more fully in the Directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 June 2014 and of its profit for the vear then ended:
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006**

In our opinion the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF UNIVERSAL EDITION (LONDON) LIMITED

#### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies
  regime and to take advantage of the small companies' exemption from the requirement to prepare a
  Strategic report of in preparing the Directors' report.

HOWARD LEWIS FCA (Senior statutory auditor)

for and on behalf of MHA MacIntyre Hudson

Chartered Accountants Statutory Auditors

New Bridge Street House 30-34 New Bridge Street London EC4V 6BJ Date: 26 MRW 20 5.

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2014

	Note	2014 £	2013 £
TURNOVER	1	814,415	689,934
Cost of sales		(479,845)	(372,993)
GROSS PROFIT		334,570	316,941
Administrative expenses		(254,276)	(264,046)
OPERATING PROFIT	2	80,294	52,895
Interest receivable and similar income		2,338	1,287
Interest payable and similar charges		(17,000)	(11,000)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		65,632	43,182
Tax on profit on ordinary activities	4	(8,304)	(2,960)
PROFIT FOR THE FINANCIAL YEAR	10	57,328	40,222

The notes on pages 8 to 14 form part of these financial statements.

# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 30 JUNE 2014

		-	
	Note	2014 £	2013 £
PROFIT FOR THE FINANCIAL YEAR		57,328	40,222
Actuarial gain/(loss) related to pension scheme	12	35,000	(63,000)
Deferred tax attributable to actuarial losses	12	-	36,480
TOTAL RECOGNISED GAINS AND LOSSES RELATING TO THE YEAR		92,328	13,702

The notes on pages 8 to 14 form part of these financial statements.

# UNIVERSAL EDITION (LONDON) LIMITED REGISTERED NUMBER: 00315891

#### BALANCE SHEET AS AT 30 JUNE 2014

	Note	£	2014 £	£	2013 £
FIXED ASSETS					
Tangible assets	5	i .	13,718		12,470
CURRENT ASSETS					
Stocks		118,369		134,505	
Debtors	6	243,916		260,285	
Cash at bank and in hand	•	440,110		375,152	
		802,395	•	769,942	
CREDITORS: amounts falling due within one year	7	(294,654)		(201,281)	
NET CURRENT ASSETS			507,741	•	568,661
TOTAL ASSETS LESS CURRENT LIABILI	TIES		521,459		581,131
PROVISIONS FOR LIABILITIES					
Other provisions	8		(20,000)		(20,000)
NET ASSETS EXCLUDING PENSION SCHEME LIABILITY			501,459		561,131
Defined benefit pension scheme liability	12	,	(325,520)		(387,520)
NET ASSETS INCLUDING PENSION SCHEME LIABILITY			175,939		173,611
CAPITAL AND RESERVES					
Called up share capital	<sup>.</sup> 9		100,000		100,000
Share premium account	10		73,500		73,500
Profit and loss account	10		2,439		111
SHAREHOLDERS' FUNDS			175,939		173,611

The financial statements have been prepared in accordance with the provisions applicable to small companies within Part 15 of the Companies Act 2006 and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 23rd march 2015.

S G Ragg Director

The notes on pages 8 to 14 form part of these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### 1. ACCOUNTING POLICIES

#### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

#### 1.2 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts and expenses recharged to the group.

### 1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Fixtures, fittings & equipment - 15% reducing balance

#### 1.4 Operating leases

Rentals under operating leases are charged to the Profit and loss account on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate.

#### 1.5 Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

### 1.6 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation.

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse.

Deferred tax assets and liabilities are not discounted.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### 1. ACCOUNTING POLICIES (continued)

### 1.7 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date.

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction.

Exchange gains and losses are recognised in the Profit and loss account.

#### 1.8 Pension costs and other post-retirement benefits

The company operates a defined benefit pension scheme for employees. The assets of the scheme are held separately from those of the company.

Pension scheme liabilities are measured on an actuarial basis using a projected unit method and are discounted to their present value using an AA corporate bond rate.

Pension scheme assets are valued at market value at the balance sheet date.

The pension scheme deficit is recognised in full on the balance sheet.

Where recognised, deferred tax relating to a defined benefit asset/liability is offset against the defined benefit asset/liability and not included with other deferred tax assets or liabilities.

The company also made contributions to a defined contribution scheme which are charged to the profit and loss account as the liabilities accrue.

#### 1.9 Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### 2. OPERATING PROFIT

The operating profit is stated after charging:

	2014	2013
	£ .	£
Depreciation of tangible fixed assets:		
- owned by the company	1,950	3,103
Auditor's fees	6,600	6,600
Staff pension costs	2,434	6,448
Net loss on foreign currency transactions	7,930	6,043

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

3.	DIRECTORS' REMUNERATION		
		2014	2013
		£	£
	Aggregate remuneration	30,993	36,417
		<del> </del>	
4.	TAXATION		
		2014	2013
		£ .	t

8,304

2,960

### Factors that may affect future tax charges

UK corporation tax charge on profit for the year

As at 31 December 2014 the company had available tax losses of £Nil (2013: £nil).

### 5. TANGIBLE FIXED ASSETS

•	Fixtures, Fittings and Equipment £
Cost	
At 1 July 2013 Additions	24,144 3,198
At 30 June 2014	27,342
Depreciation	
At 1 July 2013	11,674
Charge for the year	1,950
At 30 June 2014	13,624
Net book value	
At 30 June 2014	13,718
At 30 June 2013	12,470

<b>NOTES TO THE</b>	<b>FINANCIAL</b>	<b>STATEMENTS</b>
FOR THE YEAR	ENDED 30.	JUNE 2014

6.	DEBTORS		
		2014	2013
		£	£
	Trade debtors	8,623	1,606
	Amounts owed by group undertakings	224,225	245,174
	Other debtors	11,068	13,505
		243,916	260,285
7.	CREDITORS: Amounts falling due within one year		
		2014	2013
		£	£
	Trade creditors	<b>168,400</b>	172,094
	Amounts owed to group undertakings	93,016	4,175
	Corporation tax	13,661	7,607
	Other taxation and social security	2,918	7,120 ·
	Other creditors	16,659	10,285
-		294,654	201,281

#### 8. PROVISIONS

At 1 July 2013 and 30 June 2014 20,000

The company's former offices at Paddock Wood were sub-let until the expiry of the lease on 31 December 2006. Dilapidations are currently being quantified by the landlord and Universal Edition (London) Limited will be responsible for the proportion deemed to relate to their period of occupation (restricted to a maximum liability of £20,000). Full provision for this liability has been made in these financial statements, and £20,000 of the total provisions relate to that matter.

#### 9. SHARE CAPITAL

	2014 £	2013 £
Allotted, called up and fully paid		
100,000 Ordinary shares shares of £1 each	100,000	100,000
<u>.</u>		

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### 10. RESERVES

	Share premium account £	Profit and loss account £
At 1 July 2013 Profit for the financial year Dividend Pension reserve movement	73,500	111 57,328 (90,000) 35,000
At 30 June 2014	73,500	2,439

The closing balance on the Profit and loss account includes a £35,000 (2013 - £26,520 credit) charge, stated after deferred taxation of £NIL (2013 - £36,480), in respect of pension scheme liabilities of the company pension scheme.

#### 11. DIVIDENDS

	2014	2013
	£	£
Dividends paid on equity capital	90,000	-

On 30 June 2014 the directors declared a dvidend on the £1 ordinary shares of £0.90 per share amounting to £90,000.

#### 12. PENSION COMMITMEN

The company operates a defined benefit pension scheme, the Universal Edition (London) Limited Pension & Life Insurance Scheme. A full actuarial valuation was carried out as at 1 July 2010, which has been updated to 30 June 2014 by a qualified independent actuary.

The principal actuarial assumptions at the balance sheet date (expressed as weighted averages) are:

•	2014	2013
Rate of increase in salaries	-	-
Rate of increase in pensions in payment	3.2	3.2
Rate of increase in deferred pensions	2.4	2.4
Discount rate	4.4	4.4
Inflation assumption	3.2	3.2

The contribution made for the year ended 30 June 2014 was £46,000. The agreed contribution rate for future years is 100%.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

### 12. PENSION COMMITMEN (continued)

Value of scheme assets and liabilities		
	Value at	Value at
	2014	2013
	£	£
Market value of assets	132,000	93,000
Present value of scheme liabilities	(494,000)	(517,000)
Deficit in the scheme	(362,000)	(424,000)
Related deferred tax asset	36,480	36,480
Net pension liability	(325,520)	(387,520)
	2014	2013
	£	£
Movements in deficit during the year:		
Deficit in scheme at beginning of year	(424,000)	(394,000)
Current year service cost	(2,000)	(2,000)
Contributions	46,000	46,000
Other finance costs	(17,000)	(11,000)
Actuarial gain/(loss)	35,000	(63,000)
Deficit in scheme at end of year	(362,000)	(424,000)

### 13. OPERATING LEASE COMMITMENTS

At 30 June 2014 the company had annual commitments under non-cancellable operating leases as follows:

	2014 £	2013 £
Expiry date:		
Within 1 year	14,000	14,000

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### 14. RELATED PARTY TRANSACTIONS

B Newing is a director of the company. During the year, the company received royalties of £94,915 (2013: £32,777) and paid commission totalling £11,562 (2013: £3,783) to the Mechanical Copyright Protection Society Limited, a company in which B Newing is also a director. No amounts were outstanding at the balance sheet date.

During the year the company made payments totalling £3,319 (2013: £3,589) to the Music Publishers Association Limited, a company in which B Newing is a director. No amounts were outstanding at the balance sheet date.

During the year the company entered into transactions with group companies as follows:

#### Universal Edition AG ("UEAG")

Licence fee income from UEAG £85,513 (2013: £75,791)
Royalties and other income from UEAG £197,770 (2013: 183,782)
Recharge of expenses to UEAG £76,048 (2013: £74,968)
Royalties payable to UEAG £76,038 (2013: £49,804)

At 30 June 2014 the following amounts were due from group companies:

Music Distribution Services GmbH £48,531 (2013: £55,925) Universal Edition AG £175,694 (2013: 189,248)

At 30 June 2014 the following amounts were due to group companies:

Music Distribution Services GmbH £2,184 (2013: £115) Universal Edition AG £832 (2013: £4,060)

#### 15. ULTIMATE PARENT COMPANY

The company is ultimately controlled by MUVA AG, a company registered in Switzerland.