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EDMUND NUTTALL LIMITED

REPORT OF THE DIRECTORS
AND
STATEMENT OF ACCOUNTS

31 DECEMBER 1988

EDMIND NUITALL LIMITED AMNUAL REPORT YZAR ZMUZD 31 PECEMBER 1988

Contents

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1	OFFICERS AND PROFESSIONAL ADVISORS
2	DIRECTORY
3	CHAIRMAN'S STATEMENT
4	DIRECTORS' REPORT
6	AUDITORS' REPORT
7	PROFIT AND LOSS ACCOUNT
8	BALANCE SHEET
9	STATEMENT OF SOURCE AND APPLICATION OF FUNDS

NOTES TO THE ACCOUNTS

· · ·

DIRECTORS

J J Endtz Chairman
J R Grice Managing
R W Bale
P Naylor
P B Brooks
D A York
J F W Baller
G J Van Leeuwen
Rt Hon Dr J Gilbert
B Brook-Partridge

SECRETARY

D G Trimby

REGISTERED OFFICE

St James House Knoll Road Camberley Surrey GU15 3XW

Telephone: 0276 63484 Telex: 859166 Fax: 0276 66060

BANKERS

National Westminster Bank Plc 15 Bishopsgate London EC2P 2AP

AUDITORS

Pannell Kerr Forster Pannell House Park Street Guildford Surrey GU1 4HN

SOLICITORS

McKenna & Co Inveresk House 1 Aldwych London WC2 OHF

NATOR PROJECTS AND DESCRIPTIONS - UK AND GREENEAS

Head Office:
St. James House, Knoll Road
Camperley, Surrey 0015 344
Tel: Camperley 0276-63484 Telex: #59166 tunion y
July 0276-66069

CENTERALL CEVEL ENGINEERING AND INCOSTRUCT BUILDING

ENCLAND, WALRE AND THE CHARREL TSLANDS

Rest Orspn Enterprise Centre 25 Pakeintl Road Orton Kouthgrew Peterborough 85W 5AW Tel: Peterborough 0733-231551 Paur Peterborough 0733-236227

Central and London Colham Green Stockley Road Hillingdon, Uxbridge Hiddlesex UUB 3LL Tal; Uxbridge 08%5-447;11 Fax; Uxbridge 08%5-447;11

North West
The Old Mill, Station Road
Little Jutton, South Wirral
Cheshire L66 INY
Tel: Liverpool 051-339 6121 Telex: 628273
Fax: Liverpool 051-339 1860

SCOTLAND

Glasgow Road, Kilsyth Glasgow G65 9BL Tel: Kilsyth 0236-821569 Telox: 777873 Fax: Kilsyth 0236-825934

CONSTRUCTION, PROPERTY AND RESIDENTIAL DEVELOPMENT

Mears Contractors

Principal Office Cherry Orchard East, Kembrey Park Swindon SN2 8UQ Tel: Swindon 0793-643143 Fax: Swindon 0793-511063

South
1 Duke Street, Southampton
Hants SO9 JRQ
Tel: Southampton 0703~223045
Fax: Southampton 0703-630924

ROCK DRILLIMS AND EXPLOSIVES SPECIALISTS AND GEOTECHNICAL CONTRACTORS

Ritchies Equipment

Principal Office Glasgow Road, Kilsyth Glasgow GL65: 98L Tel: Kilsyth 0236-822666 Telex: 778173 Fax: Kilsyth 0236-825934

Nailsea Wall Kenn Pier, Clevedon Avon BS21 6HE Tel: Clevedon 0272-875338 Fax: Clevedon 0272-870076

PLANT SERVICES

Crayford Plant Depot Nailhouse Réad, Slade Green Erith, Kent DA8 2LB Tel: Erith 0322-337266 Telex: 8953460 Fax: Erith 0322-338888

Allbrook Plant Depot Allbrook Hill, Allbrook Eestleigh Hanta SO5 4ND Tel: Eastleigh 0703-611333 Telex: 47183 Lari Elip #355-33526 Laiens #322420 Lai Elip #355-33526 Laiens #322420 Lipp Oliona Kullpona Long Routh East

South Mest Cherry Orchard East, Rembrey Park Swindon SNZ SUG Tel: Swindon 0193-513143 Pax: Swindon 0193-513063

1 Duke Street Southampton Hants SOS 3RG Tell Southampton 0703-610924

North East
Wingrove House
Pontelend Road
Rewcastle-upon-Tyne NES 3AJ
Tel: Tyneside 091-214 0214 Telex: 53331
Fax: Tyneside 091-214 0933

Wolwyn 40a High Street Wolwyn Herts AL6 9EC Tel: Welwyn 643-871 6372/8677 Pax: Welwyn 043-871 5203

SPECIALIST PILING

Nuttall Ground Techniques

St James Nouses Enoll Road Camberley, Surrey GUIS 3XW Tai: Camberley 0276-63484 Telex: 859166 tunion G Tex: Camberley 0276-66060

Rilayth Plant Depot Glasgow Rozo, Kilayth Glasgow G65 98L Tel: Rilayth 0236-821569 Telex: 777873 Fax: Kilayth 0236-825934 Although a slight levelling-off was apparent towards the and of the pear under review, the economic climate in the UK continued buoyant in all sectors. Nuttall's progress was gratifying, and profitability was maintained on a higher turnover than forecast.

The result for the year was £2.9 million hefore tax, representing an increase of 40% over last year.

Turnover was up by 60% to £161 million and the work in hand at the year end was £135 million. Orders awarded in 1988 were £72 million.

The year was characterised by a selective tendering policy, partly in view of the already substantial order book at the beginning of the year. Order acquisition was nevertheless satisfactory in both civil engineering and general and industrial building. The quarrying activities also increased.

Work on the large projects currently in progress generally proceeded smoothly. In the centre of London, the first phase of the Docklands Light Railway Tunnel Project was completed. The activities on the tunnels at Lee Valley being constructed for Themes Water Authority are making good progress. Two major jetty projects are nearing completion. Bridges are under construction in North Wales and in Newcastle and the major road improvements on the A43 are going well. The major road contract in the London Docklands, obtained in 1988, is proceeding well. Nuttall's market share in general and industrial building also increased slightly.

Despite the tight labour market in the industry, we have been able to meet the increased demand for qualified staff created by the higher volume of business. The quality and volume of the order book, together with the existing opportunities for securing new contracts, lead to a satisfactory situation for 1989.

On behalf of the Board I would like to thank Bll employees who have contributed to the success of the Company for their hard work and dedication.

J J ENDTZ Chairman

5 May 1989

STATE OF STA

The directors submit their appeal report and statement of accounts for the year ended 31 December 1988.

ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company is that of civil engineering, carried out through operating divisions, together with building, contracting and other related activities. A review of the activities of the company is given in the Chairman's statement preceeding this report.

RESULTS FOR THE YEAR

The results of the company are set out on page 7.

DIVIDEND

The directors do not recommend the payment of a dividend.

RESEARCH AND DEVELOPMENT

During the year, research and development was confined to that required in the construction of the various projects undertaken in the normal course of business.

FIXED ASSETS

The movements in fixed assets during the year have been shown in note 8 to the accounts.

EMPLOYEES

The directors attach great importance to the maintenance of good communications with employees. The Nuttall News, published twice a year, is distributed to all permanent employees and company news sheets are issued at frequent intervals to keep members of the staff up to date with new developments. Conferences are held each year to discuss both general and particular aspects of company policy with groups of more senior employees. Seminars and training meetings are held on a regular basis to ensure that other members of our staff, particularly younger members, are involved as widely as possible in the development of the business.

It is the policy of the company to encourage the employment and training of disabled people wherever appropriate and to evaluate all employees solely on the basis of merit.

POLITICAL AND CHARITABLE CONTRIBUTIONS

No political contributions were made during the year; the total amount of charitable donations was £3.126.

DIRECTORS

Mone of the directors had any personal or beneficial interest in the shales or debentures of the company or any other group company.

The following were directors of the company thoughout 1988, except where otherwise shown:

J	J	Endta
•	•	M 44 W W

J R Grice

M J Bancroft

(resigned 28 July 1988)

R W Bale

P Naylor

P B Brooks

(appointed 3 August 1988) (appointed 3 August 1988)

D A York

J F W Baller

G J Van Laauwen

Rt Hon Dr J Gilbert

B Brook-Partridge

AUDITORS

A resolution to re-appoint Pannell Kerr Forster will be proposed at the Annual General Meeting.

BY ORDER OF THE BOARD

Secretary

We have audited the financial statements on pages 7 to 19 in accordance with Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 December 1988 and of its profit and source and application of funds for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

GUILDFORD

Chartered Accountants

Morrow

PROFIT AND LOSS ACCOUNT YEAR ENDED 31 DECEMBER 1988

	Notes		1680 1680	299 <u>7</u>
TURNOVER	2		161,438	100,693
OTHER OPERATING INCOME			48	449
			161,436	101,141
COSTS AND EXPINSES	3		(159,601)	(99.038)
OPERATING PROFIT	4		2, 885	3,103
Income from Shares in Group Companies			100	11
INTEREST RECEIVABLE			120	156
INTEREST PAYABLE	6		(131)	(222)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		Š	②) 2,874	2,048
TAX ON PROFIT ON ORDINARY ACTIVITIES	7		(35)	(55)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION	6.3	•	2,839	1,993
DIVIDEND			÷	(1,500)
RETAINED PROFIT	15	1	2,839	493
			-	*****

The notes on pages 10 to 19 form part of these accounts

EDWIND MUTTALL LIMITED BALANCE SHEET DI PECEMBER 1988

		19	88	33	113
	Notes	£003	€000	£909 [™]	* £999
Fixed assets	_	r 207		395	
Tangible assets	.8 9	5,387 171		135 171	
Investments	*	· · · · · · · · · · · · · · · · · · ·		क्षा के का	
			5,558	,,,	4-996
CURRENT ASSETS	20	5,618		3,295	
Stocks and work in progress	10 11	28,130		20.265	
Debtors Cash at bank and in hand	**	18		835	
Company and				And the second second	
,//		33,766	,	29,395	
CREDITORS - Amounts falling due within one year	12 ,	(27,847)		(24,153)	
	;	·		-	
NET CURRENT ASSETS			5,919		5,242
TOTAL ASSETS LESS CURRENT LIABILITIES		,	11.477		9,248
CREDITORS - Amounts falling due after more than one year	13	0 c)	(622)		(1,232)
*	,		-		
NET ASSETS			10,855		8,016
	1.1				
CAPITAL AND WESERVES			***		850
Called up share capital	14 15		850 10,005		7,166
Profit and loss account	ra				
		> 13	` 1		
4	*		10,855		8,016
)

Approved by the board on 5 11 1989

Directors

The notes on pages 10 to 19 form part of these accounts

EDMUND MUTTALL LIMITED STATEMENT OF SOURCE AND APPLICATION OF FUNDS 31 DECEMBER 1988

	198	8	198	3
SCURCE OF FUNDS Frofit on ordinary activities before taxation	£900	£000 2,874	≨ 999	£000 7,019
Adjustment for items not involving the movement of funds; Depreciation Profit on disposal of tangible fixed assets	(118)	1,644	1,059 (250)	.809
FUNDS GENERATED FROM OPERATIONS		4,518		2,857
FUNDS FROM OTHER SOURCES Reduction of leans to subsidiary Proceeds from sale of investment in subsidiary Proceeds from sale of tangible fixed assets	206	206	139 13 299	451
APPLICATION OF FUNDS Purchase of tangible fixed assets Creditors: amounts falling	(3,402) (610)	4,724	(2,033) (80)	3,308
due after more than one year		712		1,195
CHANGES IN WORKING CAPITAL Stocks and work in progress Debtors Creditors excluding corporation tax: amounts falling due within one year	(2,677) 7,865 (2,431)		4,905 1,779 (5,044)	***************************************
Movement in net liquid funds: (Decrease)/increase in cash at bank and in hand	,	2,757		1,640 (445)
		712		1,195

1 ACCOUNTING POLICIES

(A) Basis of preparation

The accounts have been prepared under the historical cost convention.

(b) Turnover

Turnover, excluding VAT, represents the value of work done during the year and adjustments relating to prior years agreed during the year, less provisions for forward losses. It includes the proportion of joint venture turnover attributable to the company.

(c) Depreciation

Depreciation is provided so as to write off the cost or, in the case of plant, to write down the cost to an estimated residual value, on a straight line basis over the estimated usoful lives of the tangible fixed assets.

The annual rates used for this purpose are as follows:

Plant, machinery and equipment - between 10% and 50% per annum

(d) Research and development

All research and development costs as written off as incurred.

(e) Result before taxation

The result before taxation includes residual profits and losses on contracts completed prior to 31 December 1988 and an appropriate proportion of the estimated results of current contracts based on valuations by officials of the company. No credit is taken in respect of contract claims until legal entitlement has been established and agreed. Provision is made in full for any anticipated losses on current contracts.

(f) Stocks and work in progress

Stocks are valued at the lower of cost and net realisable value. Contract work in progress is valued at cost plus attributable profit less any provisions and progress payments received and receivable.

The investment in joint ventures represents the company's share of the net assets of the joint ventures together with estimates made by officials of the company of the realisable value of work carried out but not yet certified or charged to the client as well as provisions for foreseeable losses and claims arising on such contracts.

1 ACCOUNTING POLICIES (continued)

(g) Leased assets

Assets acquired under finance leases are capitalised at their cosh price and are subject to depreciation in accordance with normal company policy. The interest included in rentals is written off over the primary period of each lease. The balance of rentals payable, net of deferred interest expense, is included under creditors.

The rental costs arising from operating leases are charged against operating profit as they arise.

(h) Deferred taxation

Full provision is made representing corporation tex on all timing differences between the date at which items are reflected in the accounts and the date at which they have effect for tax after taking account of losses and accrued charges on income carried forward, except where it can be reasonably foreseen that such deferred taxation will not be payable in the foreseeable future.

(i) Foreign currency translation

Transactions denominated in foreign currencies are translated into sterling and recorded at the rate of exchange ruling at the date of the transaction. Assets and liabilities denominated in foreign currencies are translated into sterling at the exchange rates ruling at the balance sheet date. Any resulting difference is dealt with in the profit and loss account.

(j) Pension costs

Contributions are paid to company pension schemes in accordance with the recommendations of independent actuaries and are charged against profit in the year in which they are made.

2 TURNOVER

	<u> 1988</u>	1987
	£000	£000
Geographical area:		
United Kingdom	158,927	92,565
Rest of Europe	209	19
Outside Europe	2,302	8,109
		<u></u>
	161,438	100,693

3	COSTS AND EXPENSES		
~	स्थातिक स्थापना विकास स्थापना व्यवस्थाता ।	1988	1991
		£000	£000
	Staff costs	23,714	15,547
	Raw materials and consumables	38.160	24.887
	Other external charges	95,083	57,797
	Depreciation of tangible fixed assets	•	
	including adjustments on disposal:		
	Owned assets	2,111	255
	Leased assets	533	\$53
		Secretary of the Secret	The state of the state of the
		158.601	99,038

Other external charges include £9,584,000 (1987: £7,934,000) for joint venture costs.

Staff numbers and costs

(a) The average number of persons employed by the company during the year, including directors and excluding those employed by joint ventures, year as follows:

	1988	1987
Monthly paid staff	603	483
Weekly paid staff	904	676
	<u> </u>	-
	1,507	1,159
•		-

(b) The aggregate payroll costs of these persons were as follows:

	the state of the s	***************************************
	23,714	15,547
		
Other pension costs	86	272
Social security costs	1,939	1,208
Wages and salaries	21,689	14,057
	£000	£000
	<u> 1988</u>	<u> 1987</u>

		The second second second	-
	Directors' emoluments (note 5)	275	347
	Auditors remuneration and expenses	46	AD
	Operating lease rentals	1,532	873
	Hire of plant and machinery		
	Trime of wheat word exciptioners	11.757	A,439
	Operating profit is stated after charging:		
		£000	£000
4	OPERATING PROFIT	1988	<u> 1987</u>

On actuarial advice, company pension scheme contributions were suspended from 1 April 1987. Consequently a benefit of £570,000 (1987 £420,000) has arisen in the year ended 31 December 1988 from the reduction in contributions.

DIRECTORS AND EMPLOYEES EMOLUMENTS

(a) <u>Directors</u>

Remuneration as executives Pension contributions	275	243
	275	247
4	managed the	
Excluding pension contributions, the emoluments of directors were as follows:		
Chairman's emoluments	Nil	nil
Highest paid director	59	89
		
The emoluments of other directors were within the following range:	Number of 1988	Directors 2987
£ 0 ~ £ 5,000	<u>.</u>	1
£ 5,000 - £10,000	400	2
£10,000 - £15,000	2	1
£15,000 - £20,000	1	_
£20,000 - £25,000	.1	_
£40,000 - £45,000		2
£45,000 - £50,000	1	1
£50,000 - €55,000	1 1	- -
£55,000 - £60,000	1	_
t/		
Employees		

(b)

The emoluments of higher paid employees were within the following range:

£30,000 - £35,000

6 INTEREST PAYABLE

Ψ	ति को को तो पर प्रदेश वर्ष । यो पर के भागा, विकास प्रदेश को पर		
		1988 £900	1984 1984
,	Bank overdraft wholly repayable	₹,	37
	within five years	*1	** *
	Pinance leases	130	195
		mark to the first the second s	Therman Marie
		131	222
		***************************************	- California Para California Cali
7	TAXATION		
	Corporation tax on investment income at 35%	35	.55

The availability of taxation losses brought forward has eliminated any liability for corporation tax on trading profits.

At 31 December 1988 there were estimated to be further losses available in excess of £13 million (1987: £14.5 million) for future relief.

As these losses exceed all timing differences, no provision is required for deferred taxation.

Ø	TANGIBLE FIXED ASSETS			Fixtures.	
	V	Assets in course of construction £000	Plant and machinery £000	fittings. tools and equipment £000	Total
	Cost				
	At 1 January 1988 Transfer between categories	652 (652)	9,199 652	1,035	10,866 3,403
	Additions	-	2,,958 (500)	(67)	(567)
	Disposals		And the property of the party o	-	President desiration.
	AE 31 December 1986	-	12,309	1,412	13,721
			And the second s		
	Depreciation				
	At 1 January 1988		6,454	597	7,051
	Profit and loss charge	-	1,573	189	1,762
Ψ.	Disposals	*	(424)	(55)	(479)
	At 31 December :1988		7,603	731	8,334
	Net book value				
		at	4 706	681.	5,387
	At 31 December 1988	en e	4,706	001.	3,30,
	At 31 December 1987	652	2,745	438	3,835
				Marie de la Companya	
	Included above, are assets h	eld under fina	nce leases a	s follows:	
	Net book value				
	At 31 December 1988		1,485	64	1,550
	At 31 December 1987		2,008	93	2,101
	We at necessary that			######################################	

9 INVESTMENTS

Threstnents	Shares in Group 1938 £000	Refragaca 1961 1603
Cost at 31 December 1988	171	171
	; tackers, and the same of the	-

As the company is itself a wholly owned subsidiary of another company incorporated in the United Kingdom, no consolidated accounts have been prepared for Edmund Nuttall Limited.

At 31 December 1988 the company owned the entire allotted share capital, representing Ordinary £1 shares, of the following subsidiary companies:

Name of Company

Country of Registration

Mears Contractors Limited	England
Ritchies Estates Limited	Scotland
Ritchies Equipment Limited	Scotland
Williamson Engineering Limited	Scotland

These companies have not traded during the year.

The aggregate value of shares held in the subsidiaries is not less than that shown in the balance sheet.

10 STOCKS AND WORK IN PROGRESS

	<u>1988</u> £000	<u>1987</u> £000
Work in progress	123,780	71,445
Less: Progress payments received and receivable	123,771	67,208
	9	4,239
Property development Investment in joint ventures Raw materials and consumables	3,974 774 861	2,869 284 903
	5,618	8,295

10 STOCKS AND WORK IN PROGRESS (continue.)

An overriding requirement for the accounts to give a true and fair view is contained in 5228(3) of the Companies Act 1985. For this reason, the attributable profit on long term contract work in progress has been included in accordance with SSAP 9 although it constitutes a departure from the statutory valuation rules. Since progress payments cannot be allocated between cost and profit, it is not possible to determine the effect of this departure on the amount at which long term contract work in progress is stated in the balance sheet.

11	DEBTORS	1988 £000	1987 £000
	Amounts falling due within one year:	*****	
	Trade debtors Amounts owed by group companies	21,555 5,567	15.648 2.829
	Other debtors	970	1,670
	Propayments and accrued income	38	418
		***************************************	1040 CHARLES AND TO
		28,130	20,265
	me and he the company		***************************************
	There are no amounts owed to the company by its subsidiaries at the end of 1988 or 1987.		
12	CREDITORS Amounts falling due within one year:		
	Bank overdraft	1,228	
	Trade creditors	4,337	3,456
	Amounts owed to joint ventures	522	514
	Amounts owed to group companies	370	233
	Accruals and deferred income	18,773	16,694
	Instalments under finance leases	632	817
	Proposed dividend		1,500 55
	Corporation tax	90 759	475
	Other taxation and social security	537	4/5
	Bills of exchange Other creditors	599	409
	Other creditors		
		27,847	24,153
		10,110,110,110,110,110,110,110,110,110,	-
	There are no amounts falling due within		
	one year owed by the company to its subsidiaries at the end of 1988 or 1987.		
13	CREDITORS Amounts falling due after more than one year:		
	Amounts owed to: Subsidiary companies	171	171
	Instalments under finance leases		
	repayable between two and five years	<u>451</u>	1.061
		622	1,232
			

14	CALLED UP SHARE CAN	PITAL					ben bes
					Authorised £000		도 12로 및 로000
	There was no change during the year.	in share c	apital				
	150,000.3.85% redee		ațive		150		
	preference shares of \$50,000 ordinary sh	nt El Gach nares of El	each		150 850		B50
	•					\$ATE	
					1,000		850
					(Printed Printed)	-	
					1906 2000		1987 E000
15	PROFIT AND LOSS ACC	COUNT			2000		EUUU
		····				_	~ ~ ~
	At 1 January	_			7,166 2,839	0	.673 493
	Profit for the year	F			2,039		~~~
					40.005	7	,166
	At 31 December		3		10,005		» 100
						•	
16	COMMITMENTS						
	(i) Capital commi	itments cont	racted f	or	704		1
					N-Contraction of	•	
	(ii) Annual commit	ments under	operati:	ng lease:	s comprise:		
			1988	8		1987	
		Land and		\\ _	Land and		
		<u>bulldings</u>	Other	<u>Tèltal</u>	<u>buildings</u> £000	<u>Other</u> £000	Total £000
		£000	2000	21000	2000	2.000	2000
	Lease terminating: Within one year	7	35	42	37	87	124
	Two to five years	67	1,094	1,161	215	741	956
	Over five years	259	3	262	24		24
		323	1,132	1,465	276	828	1,104
						-	-

是一个一个时间,这个时间是一个一个时间,这个时间,这个时间,这个时间,这个时间,这个时间,这一个时间,这个时间,他们也是一个时间,他们也是一个时间,他们也是一个时间,

17 PENSIONS

The company operates contributory pension schemes for all eligible employees. The schemes' funds are administered by trustees and are independent of the company's finances. The most recent independent actuarial valuation of the company pension schemes was carried out as at 1 April 1987. It indicated that there were substantial actuarial surpluses in the funds and en actuarial recommendation company contributions to the scheme were suspended with offect from April 1987.

18 CONTINGENT LIABILITIES

- (a) The company has contingent liabilities in respect of performance bonds and supplier guarantees given in the normal course of business.
- (h) The company, together with certain fellow subsidiaries, has entered into an unlimited guarantee with respect to borrowings from the group's bankers. This guarantee is supported by a counter indomnity provided by the ultimate holding company. At 31 December 1988 (1987:Nil) no such group borrowings emisted.
- (c) The company is party to various litigation claims arising in the ordinary course of business. The directors are of the view that these claims will not have significant impact on the results of the company.

19 HOLDING COMPANY

The company is a wholly owned subsidiary of Hollandsche Beton Groep (UK) Limited. The ultimate holding company is Hollandsche Beton Groep NV, a company incorporated in The Netherlands.