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Registered number: 233722

HART & CLOUGH LTD

ABBREVIATED FINANCIAL STATEMENTS

30 SEPTEMBER 1999

STUART B LODGE & CO.

CHARTERED ACCOUNTANTS

Bradford

\*APUCJMIS\* 0228
COMPANIES HOUSE 23/12/99

# ABBREVIATED FINANCIAL STATEMENTS

# for the Year ended 30 September 1999

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## COMPANY INFORMATION

## 30 September 1999

INCORPORATED

In England and Wales on 1 October 1928.

NUMBER

233722

DIRECTORS

Mrs B A H Clough

P M Clough R M Clough

SECRETARY

P M Clough

REGISTERED OFFICE

Summerville Road

Bradford

West Yorkshire BD7 1PZ

BANKERS

Royal Bank of Scotland

45 Bank Street

Bradford

West Yorkshire

BD1 1TS

SOLICITORS

Gordons Wright & Wright

14 Piccadilly Bradford

West Yorkshire

BD1 3LX

AUDITORS

Stuart B Lodge & Co. Chartered Accountants Registered Auditor 44 Bradford Road

Idle Bradford BD10 9PE

#### DIRECTORS' REPORT

#### 30 September 1999

The directors present their report and the abbreviated financial statements for the year ended 30 September 1999.

### Principal activity

The principal activity of the company during the year was that of general printers. The principal activities of its subsidiaries are shown in Note 11.

#### Business review

The company's balance sheet as detailed on page 6 shows a satisfactory position, shareholders' funds amounting to £830,026.

#### Results and dividends

The results for the year are shown in the profit and loss account on page 5. An ordinary dividend amounting to £21,507 is proposed.

#### Fixed assets

In the opinion of the directors there is no significant difference between the present market value of the company's properties and the amounts at which they are stated in the accounts. Details are set out in note 9.

#### Directors

The directors of the company during the Year and their interests in the shares of the company as recorded in the register of directors' interests were as follows:

	30 September 1999 Ordinary shares	1 October 1998 Ordinary shares
Mrs B A H Clough	1	1
P M Clough	815	815

R M Clough was appointed a director of the company on 1 October 1999.

#### Future Developments

Subsequent to the year end the company, acquired new premises for itself and its subsidiary, Amadeus Press Ltd. This will ensure that we can continue to improve the range and quality of services available to our customers.

## Charitable and political donations

Payments of a charitable nature made during the Year amounted to £1,376.

#### Auditors

Stuart B Lodge & Co. have agreed to offer themselves for re-appointment as auditors of the company.

P M Clough

Secretary

Summerville Road Bradford West Yorkshire BD7 1P7

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial Year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the board

Director

# Auditors' report to Hart & Clough Ltd under section 247B of the Companies Act 1985

We have examined the abbreviated financial statements set out on pages 5 to 19, together with the financial statements of the company for the Year ended 30 September 1999 prepared under section 226 of the Companies Act 1985.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated financial statements in accordance with section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated financial statements prepared in accordance with section 246A(3) of the Act to the registrar of companies and whether the financial statements to be delivered are properly prepared in accordance with those provisions and to report our opinion to you.

#### Basis of opinion

We have carried out the procedures we considered necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated financial statements and that the abbreviated financial statements to be delivered are properly prepared. The scope of our work for the purpose of this report does not include examining or dealing with events after the date of our report on the full financial statements.

#### Opinion

In our opinion the company is entitled to deliver abbreviated financial statements prepared in accordance with section 246A(3) of the Companies Act 1985, and the abbreviated financial statements on pages are properly prepared in accordance with those provisions.

Stuart B Lodge & Co. Registered Auditor Chartered Accountants

Bradford

December 1999

## ABBREVIATED PROFIT AND LOSS ACCOUNT

## for the Year ended 30 September 1999

	Note	1999 £	<b>1998</b> £
Gross profit		518,793	555,410
Net operating expenses			
Distribution costs Administrative expenses Other operating income		(32,881) (457,362) 30,000	(32,141) (452,640) 30,000
Operating profit	3	58,550	100,629
Investment income Interest payable	5 6	46,505 (13,712)	45,619 (17,744)
Profit on ordinary activities before taxation		91,343	128,504
Taxation	7	(14,840)	(25,639)
Profit on ordinary activities after taxation		76,503	102,865
Dividends	8	(21,507)	(21,507)
Retained profit for the Year	20	54,996	81,358

Movements in reserves are shown in note 20.

None of the company's activities were acquired or discontinued during the above two financial years.

There are no recognised gains and losses in 1999 or 1998 other than the profit for the Year.

## ABBREVIATED BALANCE SHEET

## at 30 September 1999

		1999		1998	
л	lote	£	£	£	£
Fixed assets					
Tangible assets Investments	9 11		407,506 354,593		465,482 354,593
			762,099		820,075
Current assets					
Stocks Debtors Cash at bank and in hand	12 13	35,304 458,066 233,246		45,074 258,076 327,413	
Creditors: amounts falling due		726,616	ı	630,563	
within one year	14	(495,286)		(485,324)	
Net current assets			231,330	· · · · · · · · · · · · · · · · · · ·	145,239
Total assets less current liabilities	•		993,429		965,314
<b>Creditors:</b> amounts falling due after more than one year	15		(151,809)		(181,990)
Provision for liabilities and charges	16		(11,594)		(8,294)
			830,026		775,030
Capital and reserves					
Called up share capital Profit and loss account	19 20		3,076 826,950		3,076 771,954
Total shareholders' funds	18		830,026		775,030

These financial statements are prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

The abbreviated financial statements on pages 5 to 19 were approved by the board of directors on 16 December 1999 and signed on its behalf by:

Mrs B A H Clough

Director

# CASH FLOW STATEMENT

# for the Year ended 30 September 1999

			1999		1998
1	Vote	£	£	£	£
Net cash inflow					
from operating activities	22		38,767		318,471
Returns on investments and servicing					
of finance					
Interest received		20,374		14,019	
Interest paid		(3,938)		(5,344)	
Interest element of finance lease					
rental payments		(9,774)		(12,400)	
Dividends received		20,000		19,600	
Other returns		6,131		12,000	
			32,793		27,875
Taxation			•		·
Corporation tax paid			(24,833)		(8,573)
Capital expenditure					
and financial investment					
Purchase of tangible fixed assets		(156,803)		(34,949)	
Sale of tangible fixed assets		94,500		7,500	
			(62,303)		(27,449)
		-	(15,576)	•	310,324
Equity dividends paid			(13,376) $(21,507)$		(21,507)
Equity dividends paid		-	(21,307)	-	(21,507)
			(37,083)		288,817
Financing					
Debt due within a year:		<i>,</i>			
Other loan repayments		(7,604)		(12,731)	
Debt due beyond a year:					
Other loan repayments		(480)		(92)	
Capital element of finance lease rent	tals	(49,000)		(47,602) ————	
		_	(57,084)	_	(60,425)
(Decrease)/increase in cash			(94,167)		228,392
		=		=	

#### NOTES ON ABBREVIATED FINANCIAL STATEMENTS

#### 30 September 1999

#### 1 Accounting policies

#### Basis of accounting

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules.

#### Turnover

Turnover represents the amount derived from the provision of goods and services falling within the company's activities after deduction of trade discounts and value added tax.

#### Tangible fixed assets

Depreciation of fixed assets is calculated to write off their cost or valuation less any residual value over their estimated useful lives as follows:

Freehold land and buildings	1% Straight line
Leasehold land and buildings	Not provided
Plant and machinery	15% Straight Line
Motor vehicles	25% Straight Line
Fixtures and fittings	20% Straight Line

#### Leases and hire purchase contracts

Tangible fixed assets acquired under finance leases and hire purchase contracts are capitalised at the estimated fair value at the date of inception of each lease or contract. The total finance charges are allocated over the period of the lease in such a way as to give a reasonably constant charge on the outstanding liability.

#### Stocks and work in progress

Stocks are valued at the lower of cost and net realisable value. Cost is computed on a first in first out basis.

The cost of work in progress and finished goods includes all production overheads and depreciation and the attributable proportion of indirect overheads based on the normal level of activity.

Net realisable value is based on estimated selling price less the estimated cost of disposal.

#### Deferred taxation

Deferred taxation is provided on the liability method in respect of the taxation effect of all timing differences to the extent that tax liabilities are likely to crystallise in the foreseeable future.

#### Pensions

#### Defined contribution scheme

Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

## NOTES ON ABBREVIATED FINANCIAL STATEMENTS

# 30 September 1999

## 2 Turnover

The turnover for the Year was derived from the company's principal activity. The whole of the turnover is attributable to the UK market.

## 3 Operating profit

operations process	1999 £	1998 £
Operating profit is stated after crediting:	£	£
Profit on sale of assets	12,899	5,193 =
and after charging:		
Staff costs (note 4) Auditors' remuneration Loss on sale of assets	544,412 3,800 8,000	526,121 3,800
Depreciation of tangible fixed assets		=
(note 9): Owned assets	50,786	49,458
Leased assets	33,026 ———	<u> </u>
	83,812 ———	78,416 =

#### NOTES ON ABBREVIATED FINANCIAL STATEMENTS

#### 30 September 1999

## 4 Directors and employees

Staff costs including directors' emoluments	1999 £	1998 £
Wages and salaries Social security costs Pension costs	462,025 49,283 33,104 544,412	450,105 43,666 32,350 526,121
Average monthly number employed including executive directors:  Production Staff Office and management Administration	Number  15 2 6	Number  15 2 6
Directors	£	£
Emoluments Company contributions to money purchase pension schemes	71,409 12,779 84,188	72,166 10,754 82,920
During the Year the following number of directors: Accrued retirement benefits under: Money purchase pension schemes	Number  1	Number

#### Defined contribution pension scheme

The company operates a defined contribution scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £33,104 (1998 £32,350) including contributions in respect of employees.

Contributions totalling £0 (1998 £432) were payable to the fund at 30 September 1999 and are included in creditors.

#### 5 Investment income

	1999 £	1998 £
Interest receivable Shares in group undertakings Other non-trading income	20,374 20,000 6,131	14,019 19,600 12,000
	46,505	45,619

# NOTES ON ABBREVIATED FINANCIAL STATEMENTS

# 30 September 1999

6	Interest payable		
		1999	1998
		£	£
	Bank interest	22	_
	Other interest	3,916	5,344
	Hire purchase interest	9,774	12,400
		13,712	17,744
		<del></del>	
7	Taxation		
		1999	1998
		£	£
	Corporation tax on profit on ordinary		
	activities at 21% (1998 22.5%)	11,540	24,698
	Deferred taxation	3,300	157
		14,840	24,855
	Under provision in earlier years	<del>-</del>	784
		14,840	25,639
8	Dividends		
		1999	1998
		£	£
	Equity - ordinary/interim	21,507	21,507

#### NOTES ON ABBREVIATED FINANCIAL STATEMENTS

#### 30 September 1999

## 9 Tangible fixed assets

	Motor Vehicles	Plant and Machinery	_	Land and Buildings	Total
Cost	£	£	£	£	£
1 October 1998 Additions	141,999 82,038	869,235 -	63,813 33,399	249,762 -	1,324,809 115,437
Disposals	(74,916)	_	(63,813)	(73,000)	(211,729)
30 September 1999	149,121	869,235	33,399	176,762	1,228,517
Depreciation					
1 October 1998 Charge for the	72,147	717,519	54,926	14,735	859,327
Year	36,244	32,738	13,062	1,768	83,812
Disposals	(58,315)	_	(63,813)	-	(122,128)
30 September 1999	50,076	750,257	4,175	16,503	821,011
Net book amount					
30 September 1999	99,045	118,978	29,224	160,259	407,506
1 October 1998	69,852	151,716	8,887	235,027	465,482

Included in the above fixed assets is plant, machinery and motor vehicles acquired under hire purchase contracts with a net book value of £92,754 (1998 £138,822) and historical cost of £250,781 (1998 £200,535). On which, during the year depreciation was charged of £33,026 (1997 £28,958).

# 10 Land and buildings

	1999	1998
	£	£
Freehold	160,259	162,027
Long leasehold	<del>_</del>	73,000
	160,259	235,027

Long leaseholds are those leaseholds with more than 50 years unexpired

# NOTES ON ABBREVIATED FINANCIAL STATEMENTS

# 30 September 1999

# 11 Fixed asset investments

		Woods (Bradford) Ltd £	Allanwood Press Ltd £	Amadeus Press Ltd £	Total £
	Ordinary Shares	~	~	~	-
	Cost and Book Value  1 October 1998  and at				
	30 September 1999	177,276	10,000	167,316	354,592
	-		<del></del>	<u>-</u>	
	Percentage of				
	capital held	100%	100%	100%	
	Nature of Business	Print	Dormant	Printers	
		finishers			
	Capital & Reserves	£272,633	£10,539	£629,314	
	Profit/(loss) for year	£(28,579)	Dormant	£69,231	
12	Stocks				
				1999	1998
				£	£
	Work in Progress			14,322	27,016
	Consumable stock			20,982	18,058
			•	35,304	45,074

# NOTES ON ABBREVIATED FINANCIAL STATEMENTS

# 30 September 1999

1	3	Debtors

Debtois	1999 £	1998 £
Amounts falling due within one year		
Trade debtors	338,641	233,370
Amounts owed by group undertakings	_	17,043
Prepayments and accrued income	119,425	7,663
	458,066	258,076
Creditors: amounts falling due within one year	<b>1999</b> £	1998 £
Trade creditors	99,057	55,650
Other loans	8,698	7,604
Amounts owed to group undertakings	236,485	273,113
Corporation tax	11,405	24,698
Other taxation and social security	21,157	17,093
Other creditors	4,390	1,390
Accruals and deferred income Obligations under finance leases	57,809	64,845
and hire purchase contracts - note 15	56,285	40,931
	495,286	485,324
	Amounts falling due within one year  Trade debtors Amounts owed by group undertakings Prepayments and accrued income  Creditors: amounts falling due within one year  Trade creditors Other loans Amounts owed to group undertakings Corporation tax Other taxation and social security Other creditors Accruals and deferred income Obligations under finance leases	Amounts falling due within one year  Trade debtors 338,641 Amounts owed by group undertakings - Prepayments and accrued income 119,425  458,066  Creditors: amounts falling due within one year  Trade creditors 99,057 Other loans 8,698 Amounts owed to group undertakings 236,485 Corporation tax 011,405 Other taxation and social security 21,157 Other creditors 4,390 Accruals and deferred income 57,809 Obligations under finance leases and hire purchase contracts - note 15 56,285

Included within trade creditors, is amounts for goods supplied under retention of title clauses.

# NOTES ON ABBREVIATED FINANCIAL STATEMENTS

# 30 September 1999

15	Creditors: amounts falling due after more than one year	1999 £	1998 £
	Other liabilities		
	Other loans Other creditors	36,849 62,974	46,027 70,757
	Obligations under finance leases and hire purchase contracts	51,986	65,206
		151,809	181,990
	Maturity of debt		<u></u>
	In one year or less, or on demand - see note 14	8,698	7,604
	In more than one year but not more than two years	9,412	8,304
	In more than two years but not more than five years In more than five years	27,437 -	29,786 7,937
		45,547	53,631
	Amounts falling due after more than five years:		
	Other loans	<del></del>	7,937
	Obligations under finance leases and hire purchase contracts		
	These are repayable over varying periods by monthly instalments as follows:		
	In the next year - see note 14 In the second to fifth years	56,285 51,986	40,931 65,202
		108,271	106,133
16	Provision for liabilities and charges		Deferred tax £
	1 October 1998 Profit and loss account		8,294 3,300
	30 September 1999		11,594

## NOTES ON ABBREVIATED FINANCIAL STATEMENTS

# 30 September 1999

#### 17 Deferred taxation

	1999		1998	
	Amount unprovided	Amount provided	Amount unprovided	Amount provided
	£	£	£	£
Corporation tax deferred by				
Capital allowances in exces.	S			
of depreciation	_	11,594	_	9,554
Other timing differences	-	-	-	(1,260)
	-	11,594	_	8,294

Deferred taxation is based on a corporation tax rate of 20% (1998 21%).

# 18 Reconciliation of movements in shareholders' funds

	1999 £	1998 £
Profit for the financial Year	76,503	102,865
Dividends	(21,507)	(21,507)
Net addition to shareholders' funds	54,996	81,358
Opening shareholders' funds	775,030	693,672
Closing shareholders' funds	830,026	775,030

#### NOTES ON ABBREVIATED FINANCIAL STATEMENTS

### 30 September 1999

#### 19 Called up share capital

19	Called up share capital	15	999	19	98
		Number of shares	£	Number of shares	£
	Authorised				
	£1 ordinary shares	5,000	5,000	5,000	5,000
	Allotted, called up and fully paid				
	£1 ordinary shares	3,076	3,076	3,076	3,076
20	Profit and loss account				1999 £
	1 October 1998 Retained profit for the Year				771,954 54,996
	30 September 1999				826,950

#### 21 Guarantees and other financial commitments

Financial commitments under non-cancellable operating leases will result in the following payments falling due in the year to 30th September 1999

	1999 Land and Buildings	1998 Land and Buildings
Expiring After five years	£	£ 3,375
		3,375

#### Capital Commitments

The company has authorised capital purchases of £1,017,500, of which £997,500 had been contracted for at the 30th September 1999.

## Year 2000 Issues

The company has reviewed its business in respect of foreseeable risks, which may be incurred at the millenium. It has upgraded systems, which were not compliant. The company is not expecting any further remedial action to be required.

## NOTES ON ABBREVIATED FINANCIAL STATEMENTS

# 30 September 1999

# 22 Notes to the cash flow statement

Reconciliation of operating profit to operating cash flows

to operating cash flows	1999	1998
	£	£
Operating profit	58,550	100,629
Depreciation charges	83,812	78,416
Profit on sale of fixed assets	(4,899)	(5,193)
Decrease/(increase) in stocks	9,770	(5,671)
(Increase)/decrease in debtors	(107,490)	66,286
(Decrease)/increase in creditors	(976)	84,004
Net cash inflow	<del></del> _	
from operating activities	38,767	318,471

## NOTES ON ABBREVIATED FINANCIAL STATEMENTS

### 30 September 1999

## 23 Notes to the cash flow statement (continued)

## Analysis of changes in net debt

	At start of year £	Cash flows £	Other changes £	At end of year £
Cash at bank and in hand	327,413	(94,167)	-	233,246
		(94,167)		
Debt due within 1 year	(7,604)	7,604	(8,698)	(8,698)
Debt due after 1 year Finance leases	(46,027) (106,137)	480 49,000	8,698 (51,134)	(36,849) (108,271)
		57,084		
Total	167,645 ————	(37,083)	(51,134)	79,428

#### Reconciliation of net cash flow to movement in net debt

1999 £	<b>1998</b> £
(94,167)	210,393
57,084	60,425
(37,083)	270,818
(51,134)	(11,950)
(88,217)	258,868
167,645	(91,223)
79,428	167,645
	£ (94,167) 57,084  (37,083) (51,134)  (88,217) 167,645

## 24 Related parties

Amounts owed to group undertakings are shown under creditors (note 15 and 16) During the year the company derived income (excluding dividends) from group undertakings of £91,934.