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INDEX TO THE REPORT AND ACCOUNTS FOR THE YEAR ENDED 31st DECEMBER 1979

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A subsidiary of Pearson Longman

Directors

A.V. Hare, M.C. (Chairman and Chief Executive)
A.G. Cox
J.P. Dukos
M.H. Fisher
The Hon. C.P. Gibson
M.C. Gorman, C.A.
R.A.F. McClean
R.P. West, F.C.A.

Secretary and Legistered Office

D.J. Hall, F.C.A. Bracken House, Cannon Street, London, EC4P 4BY.

Auditors

Deloitte Haskins & Sells

Bankers

Midland Bank Limited

Solicitors

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NOTICE OF MEETING

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NOTICE IS HEREBY GIVEN that the fifty-second Annual General Meeting of The Financial Times Limited will be held at Bracken House, Cannon Street, London, EC4P 4BY on Tuesday 6th May 1980, at 3.00 p.m. for the following purposes:

- 1. To receive and consider the balance sheet and statement of accounts made up to 31st December 1979, and the reports of the directors and auditors thereon.
- 2. To re-elect directors.
- 3. To re-appoint the auditors and resolve that their remuneration be agreed by the directors.
- 4. To approve a final dividend.

BY ORDER OF THE BOARD

Secretary

1st April 1980

Note: Any member of the company entitled to attend and vote may appoint another person (whether a member or not) as his proxy to attend and vote instead of him.

REPORT OF THE DIRECTORS

The directors have pleasure in presenting the accounts for the year ended 31st December 1979.

PROFIT AND APPROPRIATIONS

The net profit of the group attributable to The Financial Times Limited is

£1,695,724

from which the following appropriations for dividends are made:

First interim	
Second interim	
Proposed final	

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125,000 225,000 650,000

1,000,000

Balance retained and added to reserves

695,724

PRINCIPAL ACTIVITIES OF THE GROUP AND SIGNIFICANT CHANGES

The principal business activity of the company during the year under review has been the publication of the national daily newspaper the "Financial Times". From 2nd January 1979 the group has also published an international edition from Germany.

Other activities of the group include the publication of magazines and newsletters, the organisation of business conferences and the provision of business information services. Certain of these activities, previously carried on by the parent company, were transferred to subsidiaries as at 1st January 1979.

The company also has interests in other companies as set out in note 9 on the accounts.

During the year the company sold the issued share capital of a subsidiary, Fairplay Publications Limited and transferred the business of publishing year-books to a fellow subsidiary.

VALUATIONS

Leasehold properties, which are included in fixed assets in the consolidated balance sheet at 31st December 1979 at the net book amount of £6,416,662 had, in the opinion of the directors, a market value of approximately £9,800,000 at that date. This opinion is based on a valuation prepared by St. Quintin, Chartered Surveyors. If the properties had been disposed of at the estimated value, tax payable on the surplus and not provided for in the accounts would have been some £1,990,000.

REPORT OF THE DIRECTORS (continued)

DIRECTORS

The present directors are listed on page 2.

Mr. C.R.E. Brooke also served as a director until his resignation on 3ist May 1979. The directors who retire by rotation are The Hon. C.P. Gibson and Mr. R.A.F. McClean who, being eligible, offer themselves for re-election.

DIRECTORS INTERESTS

The interests of directors and their families in shares, debentures and unsecured loan stocks of S. Pearson & Son, Limited and its subsidiaries were as follows:-

	S. Pearson & S 25p Ordinary	•
	31st December 1979	1st January 1979
A.G. Cox	-	-
J.P. Dukes	-	-
M.C. Gorman	1,500	3,000
R.A.F. McClean	•	

Mr. Fisher, The Hon. C.P. Gibson, Mr. Hare and Mr. West are also directors of the immediate holding company, Pearson Longman Limited, and are not required to notify their interests to this company.

EXPORTS

Overseas revenue from the sale of publications and advertisement space during the year amounted to £13,150,958 (1978 £11,222,452).

EMPLOYEES

During 1979 the average number of United Kingdom employees of the group was 1,690 (1978 1,621) and their aggregate remuneration £14,008,778 (1978 £10,898,487).

AUDITORS

Deloitte Haskins & Sells have indicated their willingness to continue in office and their re-appointment at a remuneration to be agreed by the Board will be proposed at the annual general meeting.

BY ORDER OF THE BOARD

Becretary

1st April 1980.

REPORT OF THE AUDITORS
TO THE MEMBERS OF THE FINANCIAL TIMES LIMITED

We have examined the accounts set out on pages 7 to 20 which have been

prepared on the basis of the accounting policies set out on page 12.

In our opinion the accounts give a true and fair view of the state of affairs of the company and, so far as concerns members of the company, of the group at 31st December 1979 and of the profit and source and application of funds for the year ended on that date and comply with the Companies Acts 1948 and

Chartered Accountants

London

1967.

1st April 1980.

CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31st DECEMBER 1979

	Notes	1979 £	1978 £
TURNOVER (net circulation, advertisement and other revenue)		£44,322,232	£34,256,737
PROFIT BEFORE TAXATION			
The company and its subsidiaries Associated companies	2 3	3,755,248 241,027	2,702,861 449,535
		3,996,275	3,152,396
TAXATION THEREON	4	2,226,999	1,500,533
PROFIT AFTER TAXATION	•	1,769,276	1,651,863
LOSSES ATTRIBUTABLE TO MINORITY INTERESTS		48,958	•••
PROFIT OF THE YEAR BEFORE EXTRAORDINARY ITEMS	}	1,818,234	1,651,863
EXTRAORDINARY ITEMS	6	(122,510)	-
NET PROFIT ATTRIBUTABLE TO THE FINANCIAL TIMES LIMITED Of which £1,601,285 (1978 £1,494,903) is dealt with in the accounts of the company.		1,695,724	1,651,863
DIVIDENDS OF THE FINANCIAL TIMES LIMITED			
First interim Second interim Proposed final		125,000 225,000 650,000	100,000 100,000 750,000
		1,000.000	950,000
PROFIT RETAINED AND ADDED TO RESERVES	12		Company of the Control of the Contro
Capital reserves Revenue reserves		(80,844) 776,568	701,863
		£695,724	£701,863

CONSOLIDATED BALANCE SHEET 31st DECEMBER 1979

	Notes	1979 £	1978 £
FIXED ASSETS	7	9,751,715	9,430,311
INVESTMENTS			
Associated companies Other	9 10	3,805,156 83,458	3,817,731 1,115
		3,888,614	3,818,846
GOODWILL AND COPYRIGHTS		2,397,583	2,551,720
CURRENT ASSETS			
Stocks Debtors		792,426 9,768,845	566,348 7,200,047
Amounts due from holding company and fellow subsidiaries Deposit with holding company Deposits and bank balances		253,383 6,000,000 827,891	14,580 5,550,000 1,384,766
		17,642,545	14,715,741
CURRENT LIABILITIES			
Creditors Amounts due to fellow subsidiaries Current taxation Corporation tax due on 1st January 1981 Short term borrowing Proposed dividend	11	8,469,925 61,045 1,575,531 1,751,250 386,179 650,000	6,505,082 19,957 1,948,702 1,447,700
		12,893,930	10,671,441
NET CURRENT ASSETS		4,748,615	4,044,300
		£20,786,527	£19,845,177
INTEREST OF SHAREHOLDERS OF THE FINANCIAL TIMES LIMITED			
Share capital of the company (page 9)		1,800,000	1,800,000
Reserves: the company and its subsidiaries associated companies	12	16,313,447 2,508,080	15,524,522 2,520,655
•		18,821,527	18,045,177
DEFERRED TAXATION	13	20,621,527	19,845,177
		£20,786,527	£19,845,177
≕ 8 ≈		40- de	The property of the party of th

	BALANCE SHEET 31st DECEMBER 1979			
e		Notes	1979 E	1978
·.	FIXED ASSETS	7	7,300,045	7,297,943
	INVESTMENT IN SUBSIDIARIES	8	2,474,677	2,333,739
	INVESTMENTS			
, n	Associated companies	9	1,297,076	1,297,076
	Other	10	75,982	982
			1,373,058	1,298,058
	GOODWILL AND COPYRIGHTS		1,084,108	1,312,540
	CURRENT ASSETS			•
	Stocks		411,680	363,979
	Debtors		7,668,307	6,449,377
}	Amounts due from subsidiaries		2,066,809	199,878
	Amounts due from fellow subsidiaries		9,515	16,804
=	Deposit with holding company		6,000,000	5,550,000
	Deposits and bank balances	•	330,642	1,028,255
भ १ १ –	CURRENT LIABILITIES		16,486,953	13,608,293
	Creditors			
	Amounts due to subsidiaries	r	4,635,386	4,892,547
	Amounts due to fellow subsidiaries		1,151,787	725,658
	Current taxation		25,001	9,602
)	Corporation tax due on 1st January 1981		1,767,626	1,946,240
	Short term borrowing	1.1	1,775,000	1,386,200
	Proposed dividend	11	1,972,430	
	a a specied with the little		650,000	750,000
ı			11,977,230	9,710,247
	NET CURRENT ASSETS		4,509,723	3,898,046
			£16,741,611	516 1/0 006
	ORDINARY CAPITAL		110,741,011	£16,140,326
	Authorised, issued and fully paid 2,001,208 ordinary shares of 25p each		500 000	
	5,198,792 'A' ordinary shares of 25p each		500,302 1,299,698	500,302 1,299,698
	•		1,800,000	1,800,000
	RESERVES	12	,	
		12	14,941,611	14,340,326
	Mil		£16,741,611	£10,140,326
3	Allgoma) Directors			
¥°	ACYOME)			
	-			

SOURCE AND APPLICATION OF LIQUID FUNDS FOR THE YEAR ENDED 31st DECEMBER 1979

	1979 £	1978 £
SOURCE OF FUNDS		
Generated from trading operations		
Profit before tax of the company and its subsidiaries Depreciation charged against profit Dividends received from associated companies Losses attributable to minorities	3,755,248 637,758 133,550 48,958	2,702,861 393,449 126,992
Proceeds from sale of subsidiaries and goodwill	4,575,514 285,000	3,223,302
	4,860,514	3,223,302
APPLICATION OF FUNDS		
Purchase of subsidiaries and goodwill Purchase of fixed assets net of disposals at book value Purchase of investments Tax paid during the year Dividends paid	165,802 973,441 82,344 2,009,176 1,100,000	614,502 1,239,932 1,720,320 1,150,000
Changes in working capital	 	
Stocks Debtors Creditors	235,241 2,916,894 (2,180,893)	174,921 1,538,603 (1,539,862)
•	971,242	173,662
	5,302,005	4,898,416
DECREASE IN NET LIQUID FUNDS		
Deposit with holding company Deposits and bank balances Short term borrowing	450,000 (505,312) (386,179)	(1,750,000) 74,886
	£(441,491)	£(1,675,114)

NOTES ON SOURCE AND APPLICATION OF LIQUID FUNDS FOR THE YEAR ENDED 31st DECEMBER 1979

Note:

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In reconciling the flow of funds with balance sheet figures it is necessary to take account of the following:

		1979 £
(i)	Reconversion of net assets in overseas currencies	
	Fixed assets Stocks Debtors Deposits and bank balances Creditors Taxation	(1,559) (1,246) (4,474) (6,620) 15,440 (1,360)
	Dealt with in reserves	£ 181
(ii)	Disposal of subsidiaries and goodwill	-
	Fixed assets Investments Goodwill Stocks Debtors Deposits and bank balances Creditors Taxation	12,720 133 319,939 7,917 104,819 44,943 (159,522) 16,693
	Net assets eliminated on disposal	347,642
	Net surplus on disposal	12,358
	Consideration received	£360,000
	consisting of:	The Manufacture of the Manufactu
	Cash Investment	285,000 75,000
	•	£360,000

NOTES ON THE ACCOUNTS

1. ACCOUNTING POLICIES

Basis of accounting

The annual accounts are prepared on the historical cost basis of accounting, modified to include the revaluation of certain properties as noted below.

Basis of consolidation

The accounts of the subsidiaries are made up to 31st December and all are included in the consolidated accounts.

Associated companies

Profits and losses of associated companies are included in the consolidated profit and loss account to the full extent of the investing company's interest therein. Its share of the undistributed reserves of associated companies arising since acquisition is included in the amount at which such investments are stated in the consolidated balance sheet. For this purpose the latest available audited accounts are used, supplemented by unaudited management accounts made up to 31st December.

Goodwill and copyrights

This represents the net excess of the cost of shares in subsidiaries over the appropriate proportion of the book values of their net assets at dates of acquisition, together with the cost of goodwill and copyrights acquired by purchase.

Fixed assets

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Fixed assets are stated at cost less government grants or at valuation.

Long-term leasehold properties are depreciated by equal instalments over the unexpired periods of the leases less a deduction therefrom of five years to cover dilapidations. Other fixed assets are depreciated over their estimated economic lives by equal annual instalments. Generally short-terms leasehold properties are depreciated over the period of the lease, motor vehicles at 25% per annum and other plant and equipment at appropriate rates between 5% and 20% per annum.

Stocks

Stocks, which comprise newsprint, paper, type metal and other materials, are valued at the lower of cost and net realisable value.

Deferred taxation

The group provides deferred taxation, at the rates current at 31st December, to take account of timing differences between the treatment of certain items for accounts purposes and their treatment for taxation purposes except to the extent it is, in the opinion of the directors, reasonable to assume that the timing differences will not reverse in the future so as to give rise to a tax liability.

Overseas currencies

Assets, liabilities and profits of the year in overseas currencies are converted to sterling at the rates ruling at balance sheet date. The exchange difference arising on the annual reconversion of fixed assets, investments and long-term liabilities is taken direct to capital reserves. The exchange difference arising on the annual reconversion of other assets and liabilities is taken direct to revenue reserves.

NOTES	ON	THE	ACCOUNTS	(continued)
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NOTES ON THE ACCOUNTS (continued)	1979 F	1978
2. PROFIT BEFORE TAXATION	~	2
The profit before taxation of the company and its subsidiaries is arrived at		
after crediting:		
Interest receivable:		
Holding company Other	765,148 10,339	635,932 23,853
Rents receivable	128,246	201,148
and after charging:		
Interest payable on bank loans and other loans repayable within five years	12,837	530
Depreciation of fixed assets	637,758	393,449
Special contributions to pension schemes	•••	600,000
Amount paid by associated company to employees declared redundant on closure of printing operation	464,283	 .
Auditors remuneration	51,261	30,715

3. ASSOCIATED COMPANIES

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Dividends received from the unlisted associated companies including tax credits of £57,232 (1978 £50,222) amounted to £190,782 (1978 £177,214).

The profit before taxation and retained reserves of associated companies include £42,848 (1978 £292,659) and a deficit of £84,786 (1978 reserves of £50,616). respectively derived from unaudited management accounts.

4.	TAXATION	1979	1978
	The company and its subsidiaries	£	<u>1978</u> £
	Corporation tax on the profit of the year at 52% Deferred Corporation tax Double taxation relief	1,900,840 165,000 (203,300)	(39,400)
	Overseas taxation	1,862,540 223,962	1,245,515 32,284
	Associated companies	2,086,502 140,497	1,277,799 222,734
	The taxation charge would have been increased	£2,226,999	£1,500,533

NOTES ON THE ACCOUNTS (continued)

5	. EMOLUMENTS OF THE DIRECTORS AND EMPLOYEES OF THE FINANCIAL TIMES LIMITED	1979	<u> 1978</u>
	DIRECTORS	£	£
	Fees Less: borne by an associated company	1,000	67S (678)
	Other emoluments Pensions of past executive directors	176,105 19,675	155,517 19,228
		£195,780	£174,745
	Analysis of emoluments (exclusive of contributions to pension funds):		
	Chairman	£33,718	£30,361
S. S. S.	The number of directors, including the above, in each of the following ranges of remuneration was:		
	Up to £5,000 £15,001 - £20,000 £20,001 - £25,000 £25,001 - £30,000 £30,001 - £35,000	3 - 4 - 2	3 2 2 1
	EMPLOYEES	_	•
	Analysis of emoluments of employees receiving more than £20,000 per annum (exclusive of contributions to pension funds):		
	£20,001 - £25,000	1	_
6.	EXTRAORDINARY ITEMS	£	£
	Loss on sale of a subsidiary	~ (105,513)	
	Surplus on disposal of goodwill to a fellow subsidiary	117,871	_
	Further acquisition costs relating to a former investment	(74,868)	_
	Fixed assets written off by associated company on closure of factory	(60,000)	-
		£(122,510)	£-
			<u> </u>

NOTES ON THE ACCOUNTS (continued)

7. FIXED ASSETS	Long Leaseholds f	Short Leaseholds	Plant and Machinery	Total
(a) COMPANY AND ITS SUBSIDIARIES	_	~	~	£
Cost or valuation				
At 31st December 1978 Exchange adjustments	7,259,686	116,814	4,928,491 (2,789)	12,304,991 (2,789)
Additions at cost Disposals	Mary Mary	26,494 	1,012,229 (209,083)	1,038,723
At 31st December 1979	7,259,686	143,308	5,728,848	13,131,842
Analysed as follows:				
Valuation 1971 Cost	7,250,000 9,686	143,308	- 5,728,848	7,250,000 5,881,842
	7,259,686	143,308	5,728,848	13,131,842
Depreciation				
At 31st December 1978 Exchange adjustments	775 , 826	87,889	2,010,965	2,874,680
Provided in accounts Disposals	108,002	14,615	(1,230) 515,141 (131,081)	(1,230) 637,758 (131,081)
At 31st December 1979	883,828	102,504	2,393,795	3,380,127
Net book values				
At 3:st December 1979	£6,375,858	£40,804	£3,335,053	£9,751,715
At 31st December 1978	£6,483,860	£28,925	£2,917,526	£9,430,311
(b) COMPANY				
Cost or valuation				
At 31st December 1978 Additions at cost Transfers to subsidiaries Disposals	7,259,686	116,814	1,091,001 487,972 (193,642) (115,856)	8,467,501 487,972 (193,642) (115,856)
At 31st December 1979	7,259,686	116,814	1,269,475	8,645,975
Analysed as follows:				
Valuation 1971 Cost	7,250,000 9,686	116,814	1,269,475	7,250,000 1,395,975
	7,259,686	116,814	1,269,475	8,645,975

NOTES ON THE ACCOUNTS (continued)

7,	FIXED ASSETS (continued)	Long <u>Leaseholds</u> £	Short Leaseholds	Plant and Machinery	Total
	Depreciation				
	At 31st December 1978 Provided in accounts Transfers to subsidiaries Disposals	775,826 108,002 - -	87,889 12,568 —	305,843 136,336 (13,545) (66,989)	1,169,558 256,906 (13,545) (66,989)
	At 31st December 1979	883,828	100,457	361,645	1,345,930
	Net book values		,,		
	At 31st December 1979	£6,375,858	£16,357	£907,830	£7,300,045
	At 31st December 1978	£6,483,860	£28,925	£785,158	£7,297,943
8.	INVESTMENT IN SUBSIDIARIES	•		1979 £	1978 £
	Shares at cost less amounts written Loans and advances less provisions	off		902,761 1,571,916	2,259,482
				£2,474,677	£2,333,739

Details of subsidiaries are:

03

Percentage of capital owned Ordinary 55 Fintel Limited 100 F.T. (America Advertising) Limited 100 F.T. (France Advertising) Limited (dormant) 100 F.T. (Germany Advertising) Limited 100 F.T. Publications Inc. (incorporated in U.S.A.) 100 Gabonstar Limited 100 St. Clements Press Limited 100 The Financial Times Business Enterprises Limited 100 Apollo Magazine Limited 100 The Financial Times Business Information Limited The Financial Times Business Publishing Limited 100 Investors Chronicle Limited (dormant) 100 Stock Exchange Gazette Publications Limited (dormant) 100 100 The Banker Limited 100 Throgmorton Publications Limited -100 Fundex Limited 100 F.T. World Business Weekly Limited 100 The Financial Times (Europe) Limited The Financial News Limited (dormant) 100

NOTES ON THE ACCOUNTS (continued)

9. INVESTMENTS IN ASSOCIATED COMPANIES (for details see page 20)

	Company and i	ts subsidiaries	. <u>C</u> c	ompany
Unlisted	1979 £	1978 £	<u>1979</u> £	1978 £
Shares at cost Share of post-acquisition	1,297,076	1,297,076	1,297,076	1,297,076
reserves	2,508,080	2,520,655		_
	£3,805,156	£3,817,731	£1,297,076	£1,297,076

Directors' valuation £4,130,000 (1978 £2,475,000).

See note 3 as to the inclusion of amounts derived from unaudited management accounts.

It is estimated that a liability to corporation tax on chargeable gains not exceeding £875,000 (1978 £375,000) would arise if the above investments were realised at the valuations stated.

10. OTHER INVESTMENTS

	Company and its subsidiaries		Company	
	1979 £	<u>1978</u> £	1979 £	1978 £
Listed in Great Britain	7,476		₹,	-
Market value £7,245 Unlisted	75,982	1,115	75,982	982
	£83,458	£1,115	£75,982	£982

Directors' valuation of unlisted investments

Group £160,000 (1978 £65,133) Company £160,000 (1978 £65,000)

It is estimated that a liability to corporation tax on chargeable gains not exceeding £25,000 (1978 £18,000) would arise if the above investments were realised at the valuations stated.

11. SHORT TERM BORROWING

	Company and it	s subsidiaries	Comp	any
	1979 £	1978 £	1979 £	1978 £
Loan from minority shareho	older			
in subsidiary	63,000	-	-	_
Less: attributable losses	(48,913)		-	-
	14,087		-	_
Bank overdrafts	372,092	-	1,972,430	
	£386,179	£-	£1,972,430	£-
		Incominate		

There is a right of set-off existing between the company and certain of its subsidiaries with the group's principal U.K. bank.

NOTES ON THE ACCOUNTS (continued)

12.	RESERVES
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Capital reserves:	Compan £		any and its sidiaries	Associated companies
31st December 1978 Exchange differences Transfer from profit and			40,852 (1,559)	1,470,551
loss account	(132,48	2) (8	30,844)	
31st December 1979	6,496,14	6 6,75	8,449	1,470,551
Revenue reserves:				
31st December 1978 Prior year adjustment on change in accounting policy	7,711,698	8,68	3,670	1,050,104
for work-in-progress Exchange differences Transfer from profit and loss account (Group	-		1,740	76,236 4,209
£776,568)	733,767	86	9,588	(93,020)
31st December 1979	8,445,465	9,55	4,998	1,037,529
Total reserves:				
31st December 1979	£14,941,611	£16,31	3,447	£2,508,080
31st December 1978	£14,340,326	£15,52	4,522	£2,520,655
13. DEFERRED TAXATION	Company			
Full porential amount:		its subsidi		Company
po tembrar amount.	1979 £	<u>1978</u> ` £	1979 £	1978 £
Revalued fixed assets Capital allowances on fixed assets and other timing differences	1,013,890	1,027,778	1,013,890	1,027,778
	1,523,280	1,365,916	387,652	304,226
	£2,537,170	£2,393,694	£1,401,542	£1,332,004
Provided in accounts:				
Capital allowances on fixed assets and other timing differences	£165,000	£ -	£ -	£ -

NOTES ON THE ACCOUNTS (continued)

14. CAPITAL COMMITMENTS

Commitments for capital expenditure amounted at 31st December 1979 to £150,000 (1978 £70,000) for the company and £159,000 (1978 £199,000) for the company and its subsidiaries. Capital expenditure authorised but not contracted for amounted at 31st December 1979 to £455,000 (1978 £118,000) for the company and £620,000 (1978 £118,000) for the company and its subsidiaries.

15. CHARGE ON ASSETS

The company and certain of its subsidiaries have given first floating charges on the whole of their undertakings and assets as security for their guarantee in respect of the Debenture Stocks of Pearson Longman Limited.

16. ULTIMATE HOLDING COMPANY

The ultimate holding company is S. Pearson & Son, Limited, a company incorporated in Great Britain.

INVESTMENTS IN ASSOCIATED COMPANIES

INVESTMENTS IN ASSOCIATED COMPANIES (See note 9 page 17)

All companies are incorporated in the United Kingdom.

	Held at 31st December 1979 % of issue	Status of accounts used
Industrial and Trade Fairs Holdings Limited		
210,400 fl 'A' Shares 210,400 fl 'B' Shares 105,200 fl 'C' Shares	100	12 months unaudited (1atest audited accounts 31st December 1978)
The Economist Newspaper Limited		
4,536,000 25p ordinary shares 252,000 25p A special shares 252,000 25p B special shares 100 5p Trust shares	50 100	3 months audited 9 months unaudited (latest audited accounts - 31st March 1979)