1 5 APR 2015

WELEDA (U.K.) LIMITED

ABBREVIATED ACCOUNTS

FOR THE YEAR ENDED 31 DECEMBER 2014



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COMPANY INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2014

DIRECTORS: A O Sommer P Braendle

REGISTERED OFFICE: Heanor Road

Ilkeston Derbyshire DE7 8DR

REGISTERED NUMBER: 00203230 (England and Wales)

SENIOR STATUTORY AUDITOR: Ian Phillips

AUDITORS: Duncan & Toplis Limited

14 London Road

Newark

Nottinghamshire

NG24 1TW

BANKERS: HSBC Bank pic

Bath Street Ilkeston Derbyshire DE7 8DD

SOLICITORS: Horton & Moss

4-5 East Street

Ilkeston

Derbyshire

DE7 5JB

STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2014

REVIEW OF BUSINESS

We aim to present a balanced and comprehensive review of the development and performance of our business during the year and its position at the year end. Our review is consistent with the size and complexity of our business and is written in the context of the risks and uncertainties we face.

The company's activities involve the production and sale of Anthroposophic and Homoeopathic Medicines and Natural Organic Cosmetic products.

We consider that our key financial performance indicators are those that communicate the performance and strength of the company as a whole, these being turnover, gross margin and return on capital employed. A table showing these key indicators over the last four years has been included below:

•	2014	2013	. 2012	2011
Turnover £	6,160,415	5,843,070	5,988,407	5,569,870
Gross profit %	65.04%	65.55%	66.23%	68.01%
Net profit before tax %	(1.22)%	(1.19)%	2.12%	(3.81)%
ROCE %	0.90%	1.41%	17.1%	(6.25)%

A split of turnover by business sector for the last two years is as follows:

	2014		2013
Pharmaceuticals	1,872,415		1,910,533
Natural Organic Cosmetics	4,288,000	•	3,932,537
Total ·	6,160,415	1	5,843,070

Turnover increased during 2014 by over £300,000 compared to 2013 and has finally exceeded the historic sales peak of £6.07 million in 2010. The growth can be attributed to the following ares:

Increased distribution in existing major national retail accounts driving +9% increase in Natural Organic Cosmetic sales

New Distribution into other national retailers including the development of Pharmaceuticals as well as Natural Organic Cosmetic sales.

Significant recovery of Homeopathic sales.

Expenses have exceeded initial plans in a number of areas due to strategic investment in new and existing markets, leading to the 2014 sales growth and creating potential for further growth in 2015 and beyond. Whilst the investment has led to an overall loss in 2014, it was necessary to secure the growth of the business.

PRINCIPAL RISKS AND UNCERTAINTIES

The main risk affecting the company continues to be its exposure to economic conditions which is common for the industry in which it operates. The Anthroposophic sector of the business is declining year on year as fewer doctors enter the market however this is offset by increases in mass channel sales to major UK Supermarkets. To reduce its exposure to changes in economic conditions and consumer trend the company has diversified its product ranges and customer base.

ON BEHALF OF THE BOARD:

Braendle - Director

Date: 15/04/20V

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2014

The directors present their report with the accounts of the company for the year ended 31 December 2014.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the manufacture and distribution of medicinal products and high quality toiletries on the principles of anthroposophical medicines.

DIVIDENDS

There have been no ordinary dividends paid or declared during the year.

The preference share dividend for the year was £6,000.

FUTURE DEVELOPMENTS

The directors aim to maintain the management policies and tight cost controls to run the business profitability despite the continuing difficult trading conditions in the UK and Ireland.

DIRECTORS'

The directors shown below have held office during the whole of the period from 1 January 2014 to the date of this report.

A O Sommer P Braendle

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2014

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

ON BEHALF OF THE BOARD:

P Braendle - Director

Date: 15/04/70/5

REPORT OF THE INDEPENDENT AUDITORS TO WELEDA (U.K.) LIMITED UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages six to twenty two, together with the full financial statements of Weleda (U.K.) Limited for the year ended 31 December 2014 prepared under Section 396 of the Companies Act 2006.

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you.

Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section.

Ian Phillips (Senior Statutory Auditor)

for and on behalf of Duncan & Toplis Limited

14 London Road

Newark

Nottinghamshire

NG24 1TW

21 April 2015

ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2014

		31.12.1	14	31.12.	31.12.13	
	Notes	£	£	£	£	
TURNOVER	2 .		6,160,415		5,843,070	
Cost of sales and other operating income			(2,138,572)		(2,012,605)	
	. •		4,021,843		3,830,465	
Administrative expenses			4,028,024	· .	3,812,266	
OPERATING (LOSS)/PROFIT	4		(6,181)	,	18,199	
Interest payable and similar charges	5	27,261	·	24,788	1	
Other finance costs	19	42,000	69,261	63,000	87,788	
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION			(75,442)		(69,589)	
Tax on loss on ordinary activities	6	J.	2,975	•.	(12,599)	
LOSS FOR THE FINANCIAL YEAR		·	(78,417)		(56,990)	

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year.

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 31 DECEMBER 2014

	31.12.14 £	•	31.12.13 £
LOSS FOR THE FINANCIAL YEAR	(78,417)		(56,990)
Actuarial (losses)/gains on pension scheme	(385,000)		124,000
	·		• •
TOTAL RECOGNISED GAINS AND LOSSES RELATING TO THE			
YEAR	(463,417)	•	67,010

WELEDA (U.K.) LIMITED (REGISTERED NUMBER: 00203230)

ABBREVIATED BALANCE SHEET 31 DECEMBER 2014

CURRENT ASSETS	·		31.12	.14	31.12	.13
Tangible assets 7		Notes	· £	£	£	£
CURRENT ASSETS						•
CURRENT ASSETS Stocks 9 1,374,892 1,208,685 Debtors 10 1,334,655 1,112,974 Cash at bank and in hand 358,862 191,591 CREDITORS Amounts falling due within one year 11 2,225,709 1,487,470 NET CURRENT ASSETS Amounts falling due after more than one year 12 (533,236) (671,971 PROVISIONS FOR LIABILITIES 16 (47,178) (44,203 PENSION LIABILITY 19 (2,308,000) (1,915,000 NET ASSETS CAPITAL AND RESERVES Called up share capital 17 1,395,000 720,000 Profit and loss account 18 (1,961,274) (1,497,857)	• "			2,199,440	* •	2,222,537
CURRENT ASSETS Stocks 9 1,374,892 1,208,685 Debtors 10 1,334,655 1,112,974 Cash at bank and in hand 358,862 191,591 CREDITORS Amounts falling due within one year 11 2,225,709 1,487,470 NET CURRENT ASSETS 842,700 1,025,780 TOTAL ASSETS LESS CURRENT LIABILITIES 3,042,140 3,248,317 CREDITORS Amounts falling due after more than one year 12 (533,236) (671,971 PROVISIONS FOR LIABILITIES 16 (47,178) (44,203 PENSION LIABILITY 19 (2,308,000) (1,915,000 NET ASSETS 153,726 617,143 CAPITAL AND RESERVES Called up share capital 17 1,395,000 720,000 Profit and loss account 18 (1,961,274) (1,497,857)	Investments	8	•	٠, - ـ		-
CURRENT ASSETS Stocks 9 1,374,892 1,208,685 Debtors 10 1,334,655 1,112,974 Cash at bank and in hand 358,862 191,591 CREDITORS Amounts falling due within one year 11 2,225,709 1,487,470 NET CURRENT ASSETS 842,700 1,025,780 TOTAL ASSETS LESS CURRENT LIABILITIES 3,042,140 3,248,317 CREDITORS Amounts falling due after more than one year 12 (533,236) (671,971 PROVISIONS FOR LIABILITIES 16 (47,178) (44,203 PENSION LIABILITY 19 (2,308,000) (1,915,000 NET ASSETS 153,726 617,143 CAPITAL AND RESERVES Called up share capital 17 1,395,000 720,000 Profit and loss account 18 (1,961,274) (1,497,857)				2.400.440		2 222 527
Stocks 9	\			2,199,440		2,222,537
Stocks 9	CURRENT ASSETS	,	• •		-	•
Debtors	•	9	1.374.892		1.208.685	,
CREDITORS Amounts falling due within one year 11 2,225,709 1,487,470 NET CURRENT ASSETS 842,700 1,025,780 TOTAL ASSETS LESS CURRENT LIABILITIES 3,042,140 3,248,317 CREDITORS Amounts falling due after more than one year 12 (533,236) (671,971 PROVISIONS FOR LIABILITIES 16 (47,178) (44,203 PENSION LIABILITY 19 (2,308,000) (1,915,000 NET ASSETS 153,726 617,143 CAPITAL AND RESERVES Called up share capital 17 1,395,000 1,395,000 Share premium 18 720,000 720,000 Profit and loss account 18 (1,961,274) (1,497,857)						
3,068,409 2,513,250	,		,			
CREDITORS Amounts falling due within one year 11 2,225,709 1,487,470 NET CURRENT ASSETS 842,700 1,025,780 TOTAL ASSETS LESS CURRENT LIABILITIES 3,042,140 3,248,317 CREDITORS Amounts falling due after more than one year 12 (533,236) (671,971 PROVISIONS FOR LIABILITIES 16 (47,178) (44,203) PENSION LIABILITY 19 (2,308,000) (1,915,000) NET ASSETS 153,726 617,143 CAPITAL AND RESERVES 617,143 617,143 CAPITAL AND RESERVES 1,395,000 1,395,000 Share premium 18 720,000 720,000 Profit and loss account 18 (1,961,274) (1,497,857)						
Amounts falling due within one year 11 2,225,709 1,487,470 NET CURRENT ASSETS 842,700 1,025,780 TOTAL ASSETS LESS CURRENT LIABILITIES 3,042,140 3,248,317 CREDITORS Amounts falling due after more than one year 12 (533,236) (671,971 PROVISIONS FOR LIABILITIES 16 (47,178) (44,203 PENSION LIABILITY 19 (2,308,000) (1,915,000 NET ASSETS 153,726 617,143 CAPITAL AND RESERVES Called up share capital 17 1,395,000 720,000 Share premium 18 720,000 720,000 Profit and loss account 18 (1,961,274) (1,497,857)	. •		3,068,409	•	2,513,250	
NET CURRENT ASSETS 842,700 1,025,780 TOTAL ASSETS LESS CURRENT LIABILITIES 3,042,140 3,248,317 CREDITORS Amounts falling due after more than one year 12 (533,236) (671,971 PROVISIONS FOR LIABILITIES 16 (47,178) (44,203 PENSION LIABILITY 19 (2,308,000) (1,915,000 NET ASSETS 153,726 617,143 CAPITAL AND RESERVES Called up share capital 17 1,395,000 1,395,000 Share premium 18 720,000 720,000 Profit and loss account 18 (1,961,274) (1,497,857)	· '					•
TOTAL ASSETS LESS CURRENT LIABILITIES 3,042,140 3,248,317 CREDITORS Amounts falling due after more than one year 12 (533,236) (671,971 PROVISIONS FOR LIABILITIES 16 (47,178) (44,203 PENSION LIABILITY 19 (2,308,000) (1,915,000 NET ASSETS 153,726 617,143 CAPITAL AND RESERVES Called up share capital 17 1,395,000 1,395,000 Share premium 18 720,000 720,000 Profit and loss account 18 (1,961,274) (1,497,857)	Amounts falling due within one year	11	2,225,709		1,487,470	•
CREDITORS Amounts falling due after more than one year 12 (533,236) (671,971 PROVISIONS FOR LIABILITIES 16 (47,178) (44,203 PENSION LIABILITY 19 (2,308,000) (1,915,000 NET ASSETS 153,726 617,143 CAPITAL AND RESERVES 617,143 1,395,000 1,395,000 Share premium 18 720,000 720,000 Profit and loss account 18 (1,961,274) (1,497,857)	NET CURRENT ASSETS	,		842,700	•	1,025,780
Amounts falling due after more than one year 12 (533,236) (671,971 PROVISIONS FOR LIABILITIES 16 (47,178) (44,203 PENSION LIABILITY 19 (2,308,000) (1,915,000 NET ASSETS 153,726 617,143 CAPITAL AND RESERVES Called up share capital 17 1,395,000 1,395,000 Share premium 18 720,000 720,000 Profit and loss account 18 (1,961,274) (1,497,857)	TOTAL ASSETS LESS CURRENT LIABILITI	ES		3,042,140		3,248,317
Amounts falling due after more than one year 12 (533,236) (671,971 PROVISIONS FOR LIABILITIES 16 (47,178) (44,203 PENSION LIABILITY 19 (2,308,000) (1,915,000 NET ASSETS 153,726 617,143 CAPITAL AND RESERVES Called up share capital 17 1,395,000 1,395,000 Share premium 18 720,000 720,000 Profit and loss account 18 (1,961,274) (1,497,857)		4				
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PROVISIONS FOR LIABILITIES 16 (47,178) (44,203 PENSION LIABILITY 19 (2,308,000) (1,915,000 NET ASSETS 153,726 617,143 CAPITAL AND RESERVES Called up share capital 17 1,395,000 1,395,000 Share premium 18 720,000 720,000 Profit and loss account 18 (1,961,274) (1,497,857)	_			(522.226)		(671.071)
PENSION LIABILITY 19 (2,308,000) (1,915,000) NET ASSETS 153,726 617,143 CAPITAL AND RESERVES Called up share capital 17 1,395,000 1,395,000 Share premium 18 720,000 720,000 Profit and loss account 18 (1,961,274) (1,497,857)	year	12		(535,230)		(6/1,9/1)
NET ASSETS 153,726 617,143 CAPITAL AND RESERVES Called up share capital 17 1,395,000 1,395,000 Share premium 18 720,000 720,000 Profit and loss account 18 (1,961,274) (1,497,857)	PROVISIONS FOR LIABILITIES	16		(47,178)		(44,203)
CAPITAL AND RESERVES Called up share capital 17 1,395,000 1,395,000 Share premium 18 720,000 720,000 Profit and loss account 18 (1,961,274) (1,497,857)	PENSION LIABILITY	19	• •	(2,308,000)		(1,915,000)
CAPITAL AND RESERVES Called up share capital 17 1,395,000 1,395,000 Share premium 18 720,000 720,000 Profit and loss account 18 (1,961,274) (1,497,857)	NET ASSETS			153,726	-	617,143
Called up share capital 17 1,395,000 1,395,000 Share premium 18 720,000 720,000 Profit and loss account 18 (1,961,274) (1,497,857)		,				
Share premium 18 720,000 720,000 Profit and loss account 18 (1,961,274) (1,497,857)	CAPITAL AND RESERVES	•	,			
Profit and loss account 18 (1,961,274) (1,497,857		_		i i		1,395,000
	·					720,000
CHARFHOLDERC! FUNDS 22 152.736 (47.442	Profit and loss account	18	. :	(1,961,274)		(1,497,857)
SHAKEHULDERS FUNDS 22 153,726 617,143	SHAREHOLDERS' FUNDS	22		153,726		617,143

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies.

15/04/2015 and were signed

P Praendle - Director

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2014

		31.12.14		31.12.13	
Blak and tallan	Notes	£	£	£	£
Net cash inflow from operating activities	1	•	631,475		171,640
Returns on investments and servicing of finance	2	,	(27,261)		(24,788)
Taxation	•		-		(23,979)
Capital expenditure	2		(151,302)		(171,290)
	• •		452,912		(48,417)
Financing	2		(135,989)		(133,300)
Increase/(decrease) in cash in the pe	riod		316,923		(181,717) ———
Reconciliation of net cash flow to movement in net debt	3				· ·
			•		
Increase/(decrease) in cash in the period		316,923		(181,717)	
Cash outflow from decrease in debt		135,989		133,300	
Change in net debt resulting	+		·		•
from cash flows			452,912		(48,417)
Movement in net debt in the period Net debt at 1 January			452,912 (766,518)		(48,417) (718,101)
Net debt at 31 December			(313,606)		(766,518)

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2014

1. RECONCILIATION OF OPERATING (LOSS)/PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

		31.12.14	31.12.13
		. Ė	£
	Operating (loss)/profit	(6,181)	18,199
	Depreciation charges	174,399	213,769
	Increase in stocks	(166,207)	(180,107)
	(Increase)/decrease in debtors	(221,681)	84,265
	Increase in creditors	885,145	180,514
	Difference between pension charge and cash contributions	(34,000)	(145,000)
	Net cash inflow from operating activities	631,475	171,640
2	ANALYSIS OF CASH FLOWIS FOR HEADINGS METTER IN THE CASH FLOWISTATION	FNT	
2.	ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEM	ENI	
		31.12.14	31.12.13
		£	· £
	Returns on investments and servicing of finance		-
	Interest paid	(27,261)	(24,788)
	Net cash outflow for returns on investments and servicing of finance	(27,261)	(24,788)
		===	
	Capital expenditure	•	
	Purchase of tangible fixed assets	(151,302)	(171,290)
	Net cash outflow for capital expenditure	(151,302)	(171,290)
	Net Cash outflow for Capital expenditure	(131,302)	(171,290)
		•	
	Financing		
	Loan repayments in year	(135,989)	(133,300)
			(****
	Net cash outflow from financing	(135,989)	(133,300)
	\cdot		

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2014

3. ANALYSIS OF CHANGES IN NET DEBT

······································	•	At	
	At 1.1.14 £	Cash flow £	31.12.14 £
Net cash:			
Cash at bank and in hand	191,591	167,271	358,862
Bank overdraft	(150,149)	149,652	(497)
	•		
	41,442	316,923	358,365
	•		
Debt: Debts falling due	•		
within one year Debts falling due	(135,989)	(2,746)	(138,735)
after one year	(671,971)	138,735	(533,236)
	(807,960)	135,989	(671,971) ————
			•
Total	(766,518)	452,912	(313,606)

. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention.

Turnover-

Turnover represents net invoiced sales of goods, excluding value added tax.

Revenue is recognised on the despatch of goods.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Freehold property - 10 - 50 years straight line

Plant, machinery and computer

equipment - 1 - 35 years straight line Fixtures and fittings - 3 - 13 years straight line Motor vehicles - 3 - 10 years straight line

The freehold property is a property with a market value of £1.25m, which is £0.42m lower than the net book value included in the financial statements. The directors consider the carrying value in the financial statements reflects the value in use to the company.

Stocks

Stocks are stated at the lower of cost incurred in bringing each product to its present location and condition, and net realisable value, after making due allowance for obsolete and slow-moving items. Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Research and development

Expenditure on research and development is written off in the year in which it is incurred.

Foreign currencies

Transactions expressed in foreign currencies are recorded at the rate ruling at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date.

All differences are taken to the profit and loss account.

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

Pension costs and other post-retirement benefits

The assets of the scheme are held separately from those of the company in independently administered funds. Contributions are charged in accordance with Financial Reporting Standard number 17, Retirement Benefits. The company also operates a defined contribution scheme, the cost of which is charged to the profit and loss account as incurred.

2. TURNOVER

The turnover and loss before taxation are attributable to the one principal activity of the company.

An analysis of turnover by geographical market is given below:

	•						31.12.14	31.12.13
	•				: .		£	£
1	United Kingdom						5,565,101	5,264,762
	Other EU Member States						500,482	473,659
	Others			•		,	94,832	104,649
			,				6,160,415	5,843,070
	•	•		•				
3.	STAFF COSTS	•		,	•			•
							31.12.14	31.12.13
	•		· .		•	•	£.	. · £
	Wages and salaries		1	•		٠.	1,436,182	1,295,200
	Social security costs						121,110	104,612
٠	Other pension costs	,				•	343,086	192,483
•								·
		•	:				1,900,378	1,592,295
					*			
	The average monthly number of	employee	s during the	e year was	as follows	s:		
							31.12.14	31.12.13
					•			
	Office and management		,	,			15	_} 16
	Production and sales						64	56
		•						
			•	٠.			79	- 72
•	·	•						
;		•	•					
4.	OPERATING (LOSS)/PROFIT		. •		·		,	•
							•	
	The operating loss (2013 - operating loss)	ting profit)	is stated a	fter chargi	ng/(credit	ing):		,
			•	•				
		•					31.12.14	31.12.13
			•			•	£	£
	Hire of plant and machinery						23,884	15,420

Directors' remuneration

Depreciation - owned assets

Foreign exchange differences

Auditors' remuneration for non audit work

Auditors' remuneration

Operating lease rentals Research and development 213,769

22,504

58,603

43,608

234,510

174,399

25,250

8,819

(76,612)

49,799

5. INTEREST PAYABLE AND SIMILAR CHARGES

				•		•	,	31.12.14 £	31.12.13 £
Bank loan intere	est ·				•	;	١.	21,261	18,788
Preference divid	dend		:					 6,000	6,000
							•	·	
*		٠.						 27,261	24,788
									 .

6. TAXATION

Analysis of the tax charge/(credit)

The tax charge/(credit) on the loss on ordinary activities for the year was as follows:

,		31.12.14 £	31.12.13 £
Current tax: Adjustment re previous years		· -	(23,979)
Deferred tax	•	2,975	11,380
Tax on loss on ordinary activities		2,975 =====	(12,599) =====

Factors affecting the tax charge/(credit)

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

Loss on ordinary activities before tax	31.12.1 £ (75,44	£
Loss on ordinary activities		
multiplied by the standard rate of corporation tax	. /15.04	12) /16 005)
in the UK of 21% (2013 - 23%)	(15,84	(16,005)
Effects of:		• .
Different tax rates	(37	72) (1,397)
Expenses not allowable for tax	(13,27	78) (17,432)
Capital allowances in excess of depreciation for year	(2,29	98) 295
Losses utilised in year	16,46	- 6
Unutilised tax losses generated in the year	/ 15,32	25 10,560
Current tax charge/(credit)		- (23,979)
		

Factors that may affect future tax charges

Unutilised trading losses of £116,727 are available to offset against future taxable profits. The value of the deferred tax asset in relation to the pension deficit of £2,308,000 (2013 - £1,915,000) would be £462,000 (2013 £402,000). A deferred tax asset has not been recognised as there is not sufficient evidence that there will be sufficient taxable profits in the foreseeable future from which the future reversal of the underlying timing difference can be deducted.

7. TANGIBLE FIXED ASSETS

		Plant, machinery	Fishunga		
	rus als alsi	and	Fixtures	N4-+	4
	Freehold	computer	and	Motor	
· · ·	property	equipment	fittings	vehicles	Totals
	£	£	£	£	£
COST					
At 1 January 2014	3,063,672	1,167,358	324,834	3,500	4,559,364
Additions	<u>.</u> *.	146,382	4,920	<u> </u>	151,302
At 31 December 2014	3,063,672	1,313,740	329,754	3,500	4,710,666
DEPRECIATION	•		•	•	-
At 1 January 2014	1,285,073	793,674	257,497	583	2,336,827
Charge for year	100,440	55,420	17,566	973	174,399
At 31 December 2014	1,385,513	849,094	275,063	1,556	2,511,226
NET BOOK VALUE			•	h.	
At 31 December 2014	1,678,159	464,646	54,691	1,944	2,199,440
At 31 December 2013	1,778,599	373,684	67,337	2,917	2,222,537
•		 			

8. FIXED ASSET INVESTMENTS

The company owns 30% of the issued share capital of Weleda (Ireland) Limited, a dormant company incorporated in Ireland. The nominal value of shares held is £3,000. The cost of this investment amounting to £3,000 was fully provided against in 1994.

9. STOCKS

•		31.12.14	31.12.13
•		£	£
	Raw materials and consumables	312,305	301,111
	Work-in-progress	38,524	33,032
	Finished goods	1,024,063	874,542
		1,374,892	1,208,685
			
10.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		31.12.14	31.12.13
		£	£
	Trade debtors	1,206,486	1,013,821
	Other debtors	19,751	-
	Amounts due from group undertakings	34,823	10,213
	Corporation tax	23,979	23,979
	Prepayments	49,616	64,961
		1,334,655	1,112,974
		=====	

11.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		31.12.14	31.12.13
		£	£
	Bank loans and overdrafts (see note 13)	139,232	286,138
	Trade creditors	410,770	134,466
	Other taxes and social security	237,841	216,235
	Other creditors	30,470	37,408
	Amounts due to group undertakings	1,205,289	639,081
	Accrued expenses	202,107	174,142
	, , , , , , , , , , , , , , , , , , , ,		
,		2,225,709	1,487,470
			·
			•
12.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	·	• .
		31.12.14	31.12.13
		£	£
	Bank loans (see note 13)	433,236	571,971
•	Preference shares (see note 13)	100,000	100,000
		533,236	671,971
•	Λ		 .
13.	LOANS	•	•
			•
	An analysis of the maturity of loans is given below:		
		21 12 14	21 12 12
		31.12.14	31.12.13
	Amounts falling due within and year or an demand	£	£
	Amounts falling due within one year or on demand: Bank overdrafts	497	150,149
		497 138,735	
	Bank loan	136,733	135,989
		139,232	286,138
			200,130
	Amounts falling due between one and two years:	•	
	Bank loans - 1-2 years	141,535	138,735
	Dalik IDalis - 1-2 years	=====	=====
		•	ă.
	Amounts falling due between two and five years:		
	Bank loans - 2-5 years	291,701	433,236
	bulk louis 25 years	====	====
٠.,			
	Amounts falling due in more than five years:		
	Repayable by instalments		
:	Preference shares	100,000	100,000

13. LOANS - continued

Rights of non-equity shares 6% redeemable cumulative preference shares of £1 each

- i) entitle holders, in priority to the ordinary shareholders, to a fixed cumulative preference dividend payable annually in arrears;
- ii) on a return of capital on a winding up, carry the right to repayment of capital in priority to the rights of the ordinary shareholders;
- iii) are redeemable at the company's option at par;
- iv) carry the right to vote at a general meeting of the company only if payment of any dividend on the redeemable cumulative preference shares is more than six months in arrears or if the business of the meeting includes a resolution to vary the rights attaching to the preference shares.

Details of shares shown as liabilities are as follows:

, motted, issu	ed aria rany paia:		•	
Number:	Class:	Nominal	31.12.14	31.12.13
		value:	£	£
100,000	6% redeemable cumulative	,		
•	preference	£1	100,000	100,000
		•		

14. OPERATING LEASE COMMITMENTS

The following operating lease payments are committed to be paid within one year:

•.	•			Other operatin		
•	•		•	31.12.14	31.12.13	
	•		•	£	£	
Expiring:				•	·	
Within one year				8,818	5,660	
Between one and five years	·			19,681	33,189	
In more than five years				15,270	15,270	
:			,	42.760	54.110	
••			•	43,769	54,119	
		•				

15. SECURED DEBTS

The following secured debts are included within creditors:

		1	31.12.14	31.12.13
	•		£	£
Bank loans and overdrafts	,		572,468	858,109
	•		:	

The bank loans and overdrafts are secured by various legal charges over the freehold land and buildings, a fixed charge over book debts and a floating charge over all other assets.

The parent company, Weleda AG, has a charge over all remaining assets.

1.0	DROVIICIONIC FOR LIABILITIES		40		
16.	PROVISIONS FOR LIABILITIES		•	31.12.14	31.12.13
		÷	•	£ .	51.12.15 £
	Deferred tax		•	_	
	Accelerated capital allowances			77,144	61,492
	Other timing differences			(5,453)	(6,387)
	Losses			(24,513)	(10,902)
					
				47,178	44,203
		•		•	
		•	•		Deferred
				* *	tax
					. £ '.
	Balance at 1 January 2014			/	44,203
	Charge to profit&loss account				2,975
				•	
	Balance at 31 December 2014	•	•		47,178
					
		·	•	•	
17.	CALLED UP SHARE CAPITAL				
*		•			
	Allotted, issued and fully paid:			24.42.44	24.42.42
	Number: Class:		. Nominal	31.12.14	31.12.13
	1 205 000		value:	£	£
	1,395,000 Ordinary	_	£1	1,395,000	1,395,000
•			•		
18.	RESERVES			•	
10.	RESERVES		Profit		
•			and loss	Share	•
		•	account	premium	Totals
	•		£	£	£
		•	· -	_ ,	
•	At 1 January 2014		(1,497,857)	720,000	(777,857)
	Deficit for the year	-	(78,417)	,	(78,417)
	Actuarial gain / (loss) on pension	-			. ,
	scheme	•	(385,000)	-	(385,000)
	•			 . ,	
	At 31 December 2014		(1,961,274)	720,000	(1,241,274)
				,	
	·		•	. ,	
	Profit and loss account excluding	•			•
	pension liability		34 <u>6,</u> 726		
	Pension deficit		(2,308,000)	•	
•	• •	,			
	Profit and loss account		(1,961,274)	,	
		* .			

19. EMPLOYEE BENEFIT OBLIGATIONS

The Company participates in a defined benefit pension scheme in the UK. A full actuarial valuation was carried out as at 31 March 2010. The results of that valuation have been projected to 31 December 2013 by a qualified independent actuary.

19. EMPLOYEE BENEFIT OBLIGATIONS - continued

The amounts recognised in the balance sheet are as follows:

The amounts recognised in the balance sh			•	Defined	
				pension 31.12.14 £	31.12.13 £
Present value of funded obligations Fair value of plan assets				(5,220,000) 2,912,000	(4,772,000) 2,857,000
Present value of unfunded obligations		·.		(2,308,000)	(1,915,000) -
Deficit	•		,	(2,308,000)	(1,915,000)
Net liability				(2,308,000)	(1,915,000)
The amounts recognised in profit or loss a	re as follows:			•	•
•				Defined	
				pensio 31.12.14 £	31.12.13 £
Current service cost Interest cost Expected return				210,000 (168,000)	194,000 (131,000)
Past service cost				42,000	63,000
Actual return on plan assets		•		226,000	298,000
Changes in the present value of the define	d benefit obli	gation are as fo	llows:		
			· . ·	Defined pension	
Opposing defined houseful threating				31.12.14 £	31.12.13 £
Opening defined benefit obligation Interest cost Actuarial losses/(gains)				4,772,000 210,000 443,000	4,711,000 194,000 43,000
Benefits paid				(205,000)	(176,000)
	• .	,		5,220,000	4,772,000

EMPLOYEE BENEFIT OBLIGATIONS - continued

Changes in the fair value of scheme assets are as follows:		•
	Defined pensio	benefit n plans
	31.12.14	31.12.13
Opening fair value of scheme assets Contributions by employer	£ 2,857,000 286,000	£ 2,590,000 269,000
Expected return	168,000	131,000
Actuarial gains/(losses) Benefits paid	58,000 (205,000)	167,000 (176,000)
Administrative expenses	(252,000)	(124,000)
	2,912,000	2,857,000
The amounts recognised in the statement of recognised gains and losses are as fol	lows:	
		benefit n plans
	31.12.14 £	31.12.13 £

	٠,	•	. f	£ .
Actuarial gains/(losses)			(385,000)	124,000
	, .	,	(385,000)	124,000
	. •	. •		·
Cumulative amount of actuarial			(1 176 000)	.(791.000)

The major categories of scheme assets as a percentage of total scheme assets are as follows:

•	Defined	benefit
	pension plans	
	31.12.14	31.12.13
Equities	64%	. 65%
Bonds	16%	18%
Index linked	 6%	4%
Property	10%	10%
Cash	4%	3%
		•
	100%	100%
٠.		

Principal actuarial assumptions at the balance sheet date (expressed as weighted averages):

					31.12.14	31.12.13
Discount rate			• .	٠.	3.60%	4.50%
Expected return on scheme assets	•	*			4.90%	6.00%
Future pension increases			•		1.90%	2.30%

19. EMPLOYEE BENEFIT OBLIGATIONS - continued

Assumed life expectancy on retirement at age 65:

	2014	2013
Retiring today - males	21.1	21.0
Retiring today - females	23.7	23.7
Retiring in 15 years - males	22.0	22.0
Retiring in 15 years - females	24.6	24.6

Amounts for the current and previous four periods are as follows:

	31.12.14 £	31.12.13	31.12.12 £	31.12.11 £	31.12.10 £
Defined benefit obligation	(5,220,000)	(4,772,000)	(4,711,000)	(4,250,000)	-
Fair value of scheme assets	2,912,000	2,857,000	2,590,000	2,403,000	-
Deficit	(2,308,000)	(1,915,000)	(2,121,000)	(1,847,000)	-
Experience adjustments on				\$ - *	
scheme liabilities	(443,000)	(43,000)	(436,000)	(346,000)	-
Experience adjustments on		•			
scheme assets	58,000	167,000	69,000	(202,000)	·

No figures are shown above for 2010 as it was not possible to determine the company's share of assets or liabilities of this multi-employer scheme, and was therefore accounted for as a defined contribution scheme.

The company has a commitment to pay £185,000 pa increasing by 5% compound for a period of 16 years from 1 January 2015 to 31 December 2028.

The company expects to contribute £295,000 in 2015 (including £110,000 towards the scheme's Pension Protection Fund levy).

Negotiations are currently ongoing with a view to paying off the deficit on the pension scheme in full. The holding company have indicated that they will make finance available to the company to settle the liability should negotiations be successful. The current indications are that the estimated buy out liability will be approximately £6.3m.

Defined contribution scheme

The company also operates a defined contribution pension scheme. This pension cost is charged to the profit and loss account as incurred. The costs included in the profit and loss account relating to this scheme amount to £62,981 (2013: £68,034).

20. **CONTINGENT LIABILITIES**

The company has indemnified its bankers for the sum of up to £5,500 (2012: £5,500) in respect of VAT and duty deferment bonds.

21. RELATED PARTY DISCLOSURES

Weleda AG

Management fees of £170,395 (2013: £283,075) were paid by Weleda UK Limited during the year.

	31.12.14	31.12.13
	<u>.</u> £	.£ .
Amount due to related party at the balance sheet date	59,378	20,335

21. RELATED PARTY DISCLOSURES - continued

Weleda AG Germany

Weleda UK Limited purchased goods and services to the value of £1,732,043 (2013: £1,707,786) during the year.

	3	31.12.14	31.12.13
		£	· £
Amount due to related party at the balance sheet date	. 1,	139,050	617,070
	_		

Weleda Sweden

Weleda UK Limited sold goods and services to the value of £8,799 (2013: £17,881) during the year.

Weleda Benelux SE

Weleda UK Limited sold goods and services to the value of £13,446 (2013: £27,292) during the year.

Weleda France

Weleda UK Limited purchased goods and services to the value of 8,306 (2013: 25,948) during the year.

Weleda New Zealand

Weleda UK Limited sold goods and services to the value of £13,164 (2013: £29,107) during the year.

Weleda Australia

Weleda UK Limited sold goods and services to the value of £nil (2013: £16,861) during the year.

22. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	31.12.14	31.12.13
	. £	£
Loss for the financial year	(78,417)	(56,990)
Other recognised gains and losses relating to the year (net)	(385,000)	124,000
Net (reduction)/addition to shareholders' funds	(463,417)	67,010
Opening shareholders' funds	617,143	550,133
Closing shareholders' funds	153,726	617,143
	 .	

23. ULTIMATE HOLDING COMPANY

The ultimate parent undertaking and controlling party is Weleda AG, a company incorporated in Switzerland.

The parent undertaking of the only group of undertakings for which group accounts are drawn up and of which the company is a member is Weleda AG. Copies of Weleda AG's accounts can be obtained from CH-4144 Arlesheim, Switzerland.