## **ACCO UK LIMITED**

Registered Number 197754

DIRECTORS' REPORT AND FINANCIAL STATEMENTS for the year ended 31 December 2012

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#### ACCO UK LIMITED Directors' report and financial statements for the year ended 31 December 2012

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#### Directors

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C Franey E Moseley S Wells

J Mitchell (appointed 2 April 2013)

## Secretary and Registered Office

R Geddie Oxford House, Oxford Road, Aylesbury, Buckinghamshire, HP21 8SZ

### Company Number

197754

#### Auditors

KPMG LLP 8 Salisbury Square London

EC4Y 8BB

#### Bankers

Bank of America

2 King Edward Street

London

EC1A 1HQ

## ACCO UK LIMITED Directors' report for the year ended 31 December 2012

The directors present their annual report and the audited financial statements of the company for the year ended 31 December 2012

### Principal activities, business review and future developments

ACCO UK Limited ("the company") continues to be a manufacturer and distributor of office products million (2011 pre-tax loss of £2 5 million) for the year and sales of £65 7 million (2011 £80 4 million)

Included within the pre-tax loss of £11 7m is an exceptional charge of £14 8m in the year relating to a write down in the cost of investment in subsidiary companies. During 2012, the two key European subsidiaries of the company, France and Germany, underwent a significant change in their go-to-market strategy which has crystallised this cost of investment write down. The company returned an underlying operating profit before tax of £3 1m in the year on its core activities. The company expects to remain profitable in the foreseeable future.

The company issued £8m in new shares during the year to partially mitigate against the diminution in its overseas investments

#### **Business environment**

The office products market in the UK remains highly competitive and in recent years consolidation in the retail and wholesale chain has increased the pressure on manufacturers' and distributors' margins. Additionally, the rapid growth in Far Eastern manufacturing has led to further reductions in price and pressure on margins, particularly in the high-volume own-branded office products business

In light of the growth in the power of customers and increased competition in high volume, low margin manufacturing, the company has sought to differentiate from the competition by investing heavily in its brands and developing new innovative products and solutions. The company is committed to research and development in order to meet the needs of the changing office environment with exciting new product offerings.

#### Strategy

The company's key strategy is to develop and maximise its core brands in the office products sector both in the UK and export markets. The company is focussed on 5 key brands in the European market

- REXEL
- · NOBO
- GBC
- KENSINGTON
- DERWENT

The company has moved away from the manufacturing of own branded products and has invested in high quality, innovative products. The company is committed to becoming a marketing led, brand focussed organisation.

### Research and development

As mentioned above research and development are critical in the strategy of the company. The company incurred costs of £799,245 (2011 £1,028,497). The majority of these costs were recharged to the company's parent ACCO Brands Corporation as part of a research and development company policy.

#### Future outlook

In 2012 the directors have undertaken a review of under performing products. In addition, a review of channel strategy will allow greater focus on key customers. Going forward the directors plan to further reduce administration and support costs while introducing innovative new products and strengthening the company's key brands, to compensate for a period of lower demand. These actions are expected to position the company strongly for the future

## ACCO UK LIMITED Directors' report (continued) for the year ended 31 December 2012

#### Principal risks and uncertainties

The management of the business and the execution of the company's strategy are subject to a number of risks

The key identified business risks affecting the company are set out below

Risks are formally reviewed by the Board and appropriate processes put in place to monitor and mitigate them. If more than one event occurs, it is possible that the overall effect of such events would compound the possible adverse effects on the company

#### Competition / key customers

Due to consolidation within the industry there are now a few major Pan-European customers who comprise a large proportion of the company's sales. The loss of these major customers would have a detrimental impact on the business of the company. In order to ensure that these customers' needs are met and exceeded, the company is investing heavily in new product development in conjunction with its global partners in and outside of the group. This will allow ACCO to continue to offer market leading products and also in the supply chain to ensure customer orders are processed in good time. The company has dedicated sales and customer service teams to ensure that performance to these targets is achieved.

Achievement of the above, with particular focus on research and development should also ensure that the company consistently delivers products that are above the level of those developed by competitors. This continual development and investment in the brands is critical in ensuring the company remains a strong force in the market.

#### Supply chain

Given the company's focus on innovative and high quality branded products it is important that the quality of all products and components sourced is maximised. The company has quality inspectors to ensure products meet the required specifications. Another aspect of the supply chain is ensuring customer orders are completed on time. The company continues to ensure that stock levels are maintained and customer service levels are as high as possible. All our service level targets were achieved during the year.

#### **Employees**

The company's performance depends largely on the skills of its employees. The resignation of key individuals and the inability to recruit people with the right experience and skills could adversely impact the company's results. To mitigate these issues the company is committed to maintaining competitive remuneration for employees and offening training and development opportunities to staff

### Key performance indicators (KPIs)

The KPIs show that the adverse market conditions and the decision to exit certain unbranded lines have negatively impacted sales but good progress has been made in the year in inventory efficiency and cost control

	2012	2011	Definition, method of calculation and analysis
Growth rate (%)	-18%	1%	UK sales were lower principally reflecting managements decision to exit a number of loss making UK contracts. This represented 10% of the 18% reduction in sales. Demand in the UK for traditional office product lines was soft - reflecting economic conditions. New product sales under the Kensington, Derwent and Rexel brands were strong however and this trend plus improved trading conditions has continued into 2013.
Gross margin (%)	35%	31%	Gross margin is the ratio of gross profit before exceptional items to sales expressed as a percentage. The improvement year on year reflected the exit of loss making contracts.
Go to market expenses (%)	12%	11%	Go to market expense is a measure of selling, marketing and advertising expenses as a percentage of total sales. Cost control is consistent year on year.
Inventory days	71	68	Inventory days is a measure of the success of the business in turning stock into sales. It is measured by dividing stock by cost of sales excluding exceptional cost of sales and multiplying by 365. Stock levels were reduced by £2m in the year but service levels were maintained.

#### ACCO UK LIMITED Directors' report (continued) for the year ended 31 December 2012

#### Results and dividends

The results for the year ended 31 December 2012 are set out in the profit and loss account on page 7. The loss before taxation for the period was £14.7 million (2011 loss £2.5 million)

The directors do not recommend the payment of a dividend (2011 £Nil)

#### Directors

Directors who served during the year, and up to the date of signing these financial statements, were as follows

C Franey E Moselev

A Page

S Wells

J Mitchell

Appointed 2 April 2013

#### Charitable donations

Dunng the year the company made a number of charitable donations to various charities amounting to £3,040 (2011 £1,163) These donations supported initiatives put forward by the company's staff, customers and other stakeholders

The company maintains a positive policy towards the employment of disabled people. It endeavours to offer equal opportunities in employment training, career development and promotion wherever possible, both to newly disabled employees and to disabled job applicants

#### **Employee consultation**

The company places considerable value on the involvement of its employees and has continued its previous practice of keeping them informed on matters affecting them as employees and various factors affecting the performance of the company. During a period of change for the company every effort has been made to keep the employees aware of the financial and economic factors affecting the business, as well as the wider business strategy. The company makes regular communications to staff on such issues and the views of employees are taken into account when making decisions that are likely to affect their interests through consultation with employees' representatives

Key employees involvement in the company's performance is encouraged through employee share schemes and other initiatives

### Creditor payment policy

The company does not follow any code or standard on payment practice as it is the company's policy to settle creditors promptly on mutually agreed terms. The terms will vary from supplier to supplier and the suppliers will be aware of the terms of payment

#### Management of financial risks

The company's operations expose it to a variety of financial risks that include in price risk, credit risk, liquidity risk, interest rate risk and foreign—exchange risk. The company has in place a risk management programme that seeks to limit the adverse effects on the financial performance of the company by monitoring levels of debt finance and the related finance costs

The company continually monitors its cash flows in order to effectively manage its borrowings. The company does not use derivative financial instruments to manage interest rate costs

The directors have the responsibility of monitoring the financial risk to the company and utilise the expertise of the treasury department of the ultimate parent company ACCO Brands Corporation. The policies set by the board of directors are implemented by the company's finance department. The department has a policy and procedures manual that sets out specific guidelines to manage interest rate risk credit risk and circumstances where it would be appropriate to use financial instruments to manage these

## ACCO UK LIMITED Directors' report (continued) for the year ended 31 December 2012

#### Management of financial risks (continued)

#### Price risk

The company is exposed to commodity price risk as a result of its operations. However, given the size of the company's operations, the costs of managing exposure to commodity price risk exceed any potential benefits. The directors will revisit the appropriateness of this policy should the company's operations, change in size or nature. The company has no exposure to equity securities price risk as it holds no listed equity investments.

#### Credit risk

The company has implemented policies that require appropriate credit checks on potential customers before sales are made. The amount of exposure to any individual counterparty is subject to a limit, which is reassessed annually by the board.

#### Liquidity risk

The company actively maintains a mixture of long-term and short-term debt finance that is designed to ensure the company has sufficient available funds for planned operations

#### Interest rate cash flow risk

The rate of interest earned/paid on the company's cash balances/loans and overdrafts are monitored on an ongoing basis by continuous review of rates available in the market. Deposits, loans and overdrafts are made with reference to these rates, in conjunction with projections of future cash requirements. The directors will revisit the appropriateness of this policy should the company's operations change in size or nature.

#### Foreign exchange risk

The company operates in the global market, both buying and selling products on a global basis. Where appropriate, the company buys forward foreign currency in order to mitigate the impact of movements in foreign exchange rates.

#### Qualifying third party indemnity provision

A qualifying third party indemnity provision was in place for all directors during the financial year

### Disclosure of information to auditors

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

#### **Auditors**

Pursuant to Section 487 of the Companies Act 2006, the auditors will be deemed to be reappointed and KPMG LLP will therefore continue in office

By order of the Board

R Geddie Company Secretary

Date 30th September 2013

Richard bellie

## ACCO UK LIMITED Statement of directors' responsibilities in respect of the annual report and the financial statements for the year ended 31 December 2012

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice)

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- · make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregulanties.

#### **KPMG LLP**

8 Salisbury Square London EC4Y 8BB United Kingdom

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ACCOUK LIMITED

We have audited the financial statements of ACCO UK Limited for the year ended 31st December 2012 set out on pages 7 to 25. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's web-site at www frc org uk/auditscopeukprivate

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31st December 2012 and of its loss for the year then ended,
- · have been properly prepared in accordance with UK Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- · adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit

Matthew Lewis Senior Statutory Auditor for and on behalf of KPMG LLP

Date 30 SEPTEMBER 2013

## ACCO UK LIMITED Profit and Loss account for the year ended 31 December 2012

	<u>Note</u>	2012 £'000	2011 £'000
TURNOVER Continuing operations	2	65,711	80,401
Cost of sales	3	(42,649)	(55 369)
GROSS PROFIT		23,062	25,032
Distribution costs	3	(3,311)	(3,554)
Impairment of investment	13	(14,832)	(1,500) (5,331)
Intercompany receivables write off Other administrative expenses	3 3	(17,735)	(17,588)
Total administrative expenses	3	(32,567)	(24,419)
TOTAL OPERATING LOSS	7	(12,816)	(2,941)
Interest receivable and similar income	4	110 (846)	186 (681)
Interest payable and similar charges	6 5	1,272	978
Other finance income Profit on sale of fixed assets	J	547	<del>.</del>
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION		(11,733)	(2,458)
Tax charge on ordinary activities	10	(2,138)	(1,167)
LOSS FOR THE FINANCIAL YEAR		(13,871)	(3,625)

All amounts relate to continuing operations

There are no differences between the profit on ordinary activities before taxation and the retained profit for the financial years stated above, and their historical cost equivalents

The accompanying notes on pages 10 to 25 form part of the financial statements

#### ACCO UK LIMITED Balance sheet as at 31 December 2012

45 41.51 4.553	• • •		
		2012	2011 £'000
FIXED ASSETS	<u>Note</u>	£,000	£000
	11	4,275	4,378
Intangible assets	12	14,156	15,421
Tangible assets Investments	13	18,678	33,510
investments		37,109	53 309
CURRENT ASSETS			
Stocks	14	8,313	10,257
Debtors (including £10,101,000 (2011 £12,715,000) falling due after more		40.242	39,816
than one year)	15	40,242	1,413
Asset held for resale Cash at bank and in hand		3,403	8 494
		51,958	59,980
CREDITORS amounts falling due within one year	16	(44,726)	(57 663)
		7,232	2 317
NET CURRENT ASSETS		- <del></del>	
TOTAL ASSETS LESS NET CURRENT LIABILITIES		44,341	55,626
D fac habilities and sharans	17	(4,043)	(3,454)
Provisions for liabilities and charges  Long term deferred income	18	(331)	(379)
NET ASSETS EXCLUDING PENSION DEFICIT		39,967	51,793
Pension deficit	25	(18,337)	(20,968)
		21,630	30 825
NET ASSETS INCLUDING PENSION DEFICIT			
CAPITAL AND RESERVES			
Called us share capital	19	206	206
Called up share capital Share premium account	20	28,304	20,304 10,315
Profit and loss account	20	(6,880)	
TOTAL SHAREHOLDERS' FUNDS	21	21,630	30,825

The financial statements on pages 7 to 25 were approved by the board of directors on 30th September 2013 and were signed on its behalf by

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ACCO UK LIMITED
Statement of total recognised gains and losses
for the year ended 31 December 2012

		2012 £'000	2011 £'000
Loss for the financial year	20	(13,871)	(3,625)
Actuarial (loss) on post retirement medical benefits	24	(590)	(51)
Deferred tax on actuarial loss on pension retirement medical benefits		145	(81)
Change in deferred tax rate on pension retirement medical benefits		(78)	-
Actuarial (loss) on pension benefits	25	(2,893)	(13,736)
Deferred tax on actuarial loss on pensions		709	4 167
Deferred tax on prior year pension matters		(635)	-
Change in deferred tax rate on actuarial pension loss		(380)	-
Share options	9	398	250
Capital contribution		•	9,664
Total recognised (losses) relating to the year		(17,195)	(3,412)

#### Principal accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the financial statements

The amendment to FRS 20 (IFRS 2) Vesting conditions and cancellations (mandatory for periods starting on/after 1 January 2010). The amendment clarifies the definition of vesting conditions, introduces the concept of non-vesting conditions, requires non-vesting conditions to be reflected in grant-date fair value and amends the accounting for cancellations and settlements by parties other then the entity

The amendment to FRS 8 Related Parties Disclosures (mandatory for periods beginning on/after 6 April 2008). The amendment has the effect that only wholly-owned subsidiaries are exempt from disclosure of intra-group transactions and there is no longer a disclosure exemption available in parent company's own financial statements

The amendment to FRS 21 Events after the balance sheet date (mandatory for periods starting on/after 1 January 2009) to confirm no obligation exists at the balance sheet date for dividends declared after that date

#### Going concern

The financial statements have been prepared on the going concern basis, which the directors believe to be appropriate for the following reason. The company is reliant for its working capital on funds provided to it by the Company's ultimate parent undertaking, which has provided the company with an undertaking the following reason. that it will, for at least 12 months from the date of approval of these financial statements, continue to make available such funds as are needed by the company and in particular will not seek repayment of the amounts currently made available. This should enable the company to continue in operational existence for the foreseeable future by meeting its liabilities as they fall due for payment. As with any company placing reliance on other group entities for financial support, the directors acknowledge that there can be no certainty that this support will continue although, at the date of approval of these financial statements, they have no reason to believe that it will not do so

### b) Pension and other post-retirement benefits

The company operates two separate pension schemes, a defined contribution scheme and a closed defined benefit scheme. It is the policy of the ACCO Europe group to fund pension liabilities on the advice of external actuaries who perform valuations every three years, where appropriate

#### Defined contribution schemes

Contributions are charged to the profit and loss account as and when they become payable to the pension scheme

The company contributes to a defined benefit scheme, the ACCO Europe Pension Plan. This is accounted for in accordance with FRS 17 The assets of this scheme is held separately from those of the company in an independently administered fund

The company provides health care on beneficial terms to eligible retired employees. The liability is measured on an actuarial basis using the projected unit method discounted appropriately. The net liability is presented within provisions and liabilities. The current service costs and costs from settlements / curtailments are charged against operating profit. Interest on the liability is included in other finance costs. Actuarial gains and losses are reported in the statement of recognised gains and losses

Pension scheme assets are measured using market value. Pension scheme liabilities are measured using the projected unit actuarial method and are discounted at the current rate of return on a high quality corporate bond of equivalent terms and currency to the liability. The increase in the present value of the liabilities of the company's defined benefit pension schemes expected to arise from employee service in the penod is charged to operating profit. The expected return on the schemes assets and the increase during the year in the present value of the schemes' liabilities arising from the passage of time are included in other finance income. Actuarial gains and losses are recognised in the statement of total recognised gains and losses. The full impact of the initial recognition to the reserves is shown in note 20

Pension schemes' surpluses, to the extent that they are considered recoverable, or deficits are recognised in full and presented on the face of the balance sheet net of the related deferred tax

#### Cash flow statement C)

Under Financial Reporting Standard 1 the company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the company in its own published consolidated financial statements

## Tangible fixed assets and depreciation

Tangible fixed assets are shown at historic purchase cost less accumulated depreciation. Cost includes the original purchase price of the asset and the costs attributable to bringing the asset to its working condition for its intended use

Depreciation is provided at rates calculated to write off the cost less estimated residual value of fixed assets on a straight-line basis over the estimated useful economic lives as follows

Freehold property Short leasehold property Plant and machinery Office equipment and fittings Motor vehicles

- 50 years - term of lease

- 3-10 years

- 3-10 years

- 2 5-4 years

### Principal accounting policies (continued)

#### e) Investments

Investments are stated at cost less amounts written off to reflect impairment of the fair value. Investments are reviewed on an annual basis by management to ensure that no diminution in value has occurred. An impairment would be charged where the fair value per the review has fallen below the book value

The financial statements contain information about ACCO UK Limited as an individual company and do not contain consolidated financial information as the parent of a group The company is exempt under section s400 of the Companies Act 2006 from the requirement to prepare consolidated financial statements as it and its subsidiary undertakings are included by full consolidation in the publicly available consolidated financial statements of its ultimate parent, ACCO Brands Corporation, a company incorporated in the United States of America (address available in note 27)

#### f) Stocks

Stocks are stated at the lower of cost and net realisable value. Cost incurred in bringing each product to its present location and condition is is based on

Raw materials and purchased goods Work-in-progress and manufactured goods

- purchase cost on a first-in, first-out basis, including transport costs
- cost of direct materials and labour plus a reasonable proportion of manufacturing overheads based on normal levels of activity

Net realisable value is based on estimated normal setting price less further cost expected to be incurred to completion and sale. Provision is made for obsolete, slow-moving or defective items where appropriate

#### g) Taxation and deferred tax

Current and deferred tax is based on the profit for the year and includes all taxation liabilities accruing to the date of the financial statements. Provision is made for deferred tax liabilities and assets, using full provision accounting, otherwise known as the incremental liability method, when an event has taken place by the balance sheet date which gives rise to an increased or reduced tax liability in the future. Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse based on tax rates and laws that have been enacted or substantially enacted by the balance sheet date Deferred tax is measured on a non-discounted basis Deferred tax assets are recognised when it is more likely than not that they will be recoverable

#### h) Foreign currencies

Transactions denominated in foreign currencies are recorded in sterling at the exchange rates prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange prevailing at the year-end. Any gain or loss arising from a change in exchange gain or loss in the profit and loss account

Financial commitments in relation to forward exchange contracts are measured at the rate prevailing at the balance sheet date. Gains and losses on such contracts are recognised as they crystallise

#### 1) Turnover

Turnover is stated net of value added tax (VAT), customer rebates, discounts and credit notes, at the fair value of the right to consideration for goods supplied to customers in the normal course of business

The directors consider that the right to consideration vests when the products have been received by the customer as such revenue is recognised at this point

#### Leases J)

Rentals under operating leases are charged on a straight line basis directly to the profit and loss account over the term of the lease

### Research and development

Research and development expenditure is written off to the profit and loss account as incurred

#### Goodwill D

Goodwill, arising on the transfer of trade and assets from subsidiaries, is amortised at a rate calculated to write off its value on a straight line basis over its estimated useful economic life which is considered to be 20 years. Management reviews goodwill on an annual basis and impairments are charged where the carrying value has fallen below the net book value

#### 1 Principal accounting policies (continued)

### m) Share options

In accordance with FRS 20 the fair value of equity-settled share-based payments to employees is determined at the date of grant and is expensed on a straight-line basis over the vesting period based on the company's estimate of shares or options that will eventually vest. At each balance sheet date, the entity revises its estimates of the number of options that are expected to vest. It recognises the impact of the revision to original estimates, if any, in the profit and loss account, with a corresponding adjustment to equity. In the case of options granted, fair value is measured by a Black-Scholes pricing model. Further details are set out in note 9.

### n) Dividends

Dividend distribution to the company's shareholders is recognised as a liability in the group's financial statements in the period in which the dividends are approved by the company's shareholders

## o) Royalties

Royalty payments are calculated on a paid basis based on the level of sales of the respective products Royalty rates are agreed on a penodic basis

### p) Financial instruments

The company has not fully adopted the requirements of FRS 27 as it has elected not to adopt the fair value accounting rules

### q) Long term deferred income

Long term deferred income is treated in accordance with FRS 5 where the revenue is spread over the life of the contract and recognised in the relevant period

#### 2 Turnover

The company is considered to carry on one class of business, the manufacture and distribution of office products

Turnover by	geographical	destination	was as	follows
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	Tuttlovel by geographical destination was as follows		2012	2011
			£,000	£'000
	Hadad Vinadom	, <u>, , , , , , , , , , , , , , , , , , </u>	50,209	63 856
	United Kingdom  Root of Furnia	•	2,700	4,199
	Rest of Europe Africa		6,832	6,275
	Amca Asia		3,629	3,193
	Australia		303	259
	Americas		2,038	2,619
			65,711	80 401
3	Cost of sales and net operating expenses			
			2012	2011
			£'000	£'000
	Cost of sales		42,649	55,369
	Distribution costs		3,311	3,554
	Impairment of investment in subsidiaries		14,832	1,500
	Intercompany receivables write off			5,331
	Other administrative expenses		17,735	17 588
	Administrative expenses		32,567	24,419
	Operating expenses		35,878	27,973
1				

<del></del>	Notes t for the y	ACCO UK LIMITED forming part of the financial statements ear ended 31 December 2012 (continued)		
4	Interest receivable and similar income		2012 £'000	2011 £'000
	Bank interest Other interest receivable		(33) (77)	(33) (153)
	Interest receivable		(110)	(186)
5	Other finance results		2012 £'000	2011 £'000
	Pension finance income Post retirement medical benefits finance cost		(1,430) 158	(1,155) 177
	Other finance income		(1,272)	(978)
6	Interest payable and similar charges		2012 £'000	2011 £'000
	•		(35)	32
	Interest on bank overdrafts Interest on group loans Debt issuance cost		644 237	649
	Interest payable		846	681
7	Operating loss		2012 €'000	2011 £'000
	Operating loss is stated after charging/(crediting)	•	2,000	2000
			156	131
	Research and development Amortisation of goodwill		370	251 2,321
	Depreciation of tangible fixed assets	- Owned	2,040 1,499	540
Ì	Restructuring expenses		14,832	1,500
	Write down of investments		14,032	5,331
	Strike off of dormant companies		(431)	(150)
•	Net foreign exchange gains		(547)	` -
Ì	Profit on disposal of tangible fixed assets		281	291
	Auditors' remuneration	- audit	1,768	1,918
	Royalties to parent company	- land and buildings	616	744
	Rentals under operating leases	- plant and machinery	199	267
		- other	445	293
8	Directors' emoluments		2012	2011 £'000
ľ			£'000	£ 000
	All directors		1,048	1,320
	Aggregate emoluments	have payments and are accounted for on a Cas	h basis Retirement ben	efits in 2012
	are accruing to 4 directors (2011 5 directors) under defined			
		s in the parent company, this included the highest paid director	2012	2011
	Highest paid director		£'000	£'000
	Aggregate emoluments (including amounts received under l	long term incentive schemes)	-	
	Defined benefit pension scheme  Accrued pension at the end of the year		<u> </u>	
	Accided pension at the one of the year.		386	386
9	Employee Information		2012 £'000	2011 £'000
"		a)	<u>z</u> _000	
	Particulars of employee costs (including executive directors	9)	12,922	11,980
1	Wages and salaries		1,330	1,197
	Social security costs		791	843
	Other pension costs (note 25) Share based payments		233	235
			15,276	14,255

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#### 9 Employee information (continued)

	2012	2011
	Number	Number
The average monthly number of persons (including executive directors) employed by the company during the year was as follows		_
Production	47	84
Distribution	77	78
Sales	66	50
Administration	212	232_
	402	444

2012

2011

The company's equity-settled share based payments comprise the ACCO Brands Share Plan. Under this plan the company may award employees a combination of restricted shares, performance shares, share options and stock settled share appreciation rights based on shares of the parent company. The amount of shares held in this plan and details of shares and share options subject to equity-settled share based payments are set out below.

Options are granted with a fixed exercise price equal to the market value of the shares under options at the date of grant. The contractual life of an option is 10 years. Awards under the ACCO Brands Share Plan are generally reserved for employees at senior management level and above

With regard to grants of share options, the company expenses an estimate of how many options are likely to vest, spread over the vesting period. Options vest over a 3 year period from the date of grant, with one third of options vesting each year. The maximum term within which the options must be exercised is 10 years from the date of grant. The company makes grants at various points during the year and details of all recent grants are shown in the table below. Options granted under the ACCO Brands Share Plan will become exercisable on the third anniversary of the date of grant. Exercise of an option is subject to continued employment.

Following the merger with GBC and spin-off from Fortune Brands, the company converted existing unvested Fortune Brands shares into ACCO Brands shares. The conversion was made in such a way that the value of the old options was equal to that of the new options created. All terms and conditions of the options remained materially the same, with the exception of the maximum exercise period which was reduced to 7 years from original grant date.

Restricted shares ("RSU's") and performance shares ("PSU's") are expensed based on the fair value of the shares at the date of grant spread over the relevant period. Both RSU's and PSU's allow key employees to receive an amount of shares 3 or 4 years after the grant of the RSU or PSU.

Stock-settled stock appreciation rights ("SSAR's") provide key executives an incentive award based on the appreciation of the parent company's stock price over 3 years from grant date. The award is settled by the issue of shares in the parent company, to the value (based on the stock price at settlement) of the appreciation in the stock price over the vesting period.

During 2011 the company has made awards of PSUs to key executives. These PSUs are valued at the share price on a grant date. The SSARs are valued using a Black-Scholes model.

ACCO Brands Share Plan	23 Feb 2012	18 May 2011
	Performance shares	Performance shares
Share price at date of grant	£7 75	£5 66
Exercise price	90 03	20 00
Expected option life in years (maximum 10)	n/a	n/a
Risk-free interest rate over the life of the option	n/a	n/a
Expected volatility	n/a	n/a
Expected dividend yield	n/a	n/a
Fair value per option	£7 75	£5 66

The expected volatility for 2012 Stock Options is based on historical volatility over the past 4.5 years. The expected life is the expected period to exercise. The nsk free rate of return is the yield on zero-coupon bonds of term consistent with the assumed option life.

### 9 Employee information (continued)

Reconciliation of option movements

Acco Brands Share Plan - Options		2012	20	11
	Number (000s)	Weighted average exercise price (£)	Number (000s)	Weighted average exercise price (£)
Outstanding at 1 January	242	10	242	10
Transfers	•	10	•	10 -
Granted Forfeited	-	7	-	7
Exercised	-	- 12	• •	12
Lapsed		·		10
Outstanding at 31 December	242	10	242	
Exercisable at 31 December	242	10	215	11
Acco Brands Share Plan - Restricted shares				
Outstanding at 1 January	22	4	20	•
Transfers	-	•	- 17	
Granted Forfeited	41	- -	(4)	•
Exercised	(13)	-	(11)	
Outstanding at 31 December	50		22	
Exercisable at 31 December	50	•	-	-
Acco Brands Share Plan - Performance shares	3			
Outstanding at 1 January	96	-	61	-
Transfers		-	- 44	- •
Granted Forfeited	46 -	- -	(9)	-
	142		96	<u>-</u>
Outstanding at 31 December				
Exercisable at 31 December	142	•		
Acco Brands Share Plan - Stock-settled stock	appreciation righ	ts		
Outstanding at 1 January	125	-	133	-
Granted	(26)	<u>-</u>	(8)	•
Forfeited Exercised	-	•	-	-
	99		125	<u>_</u>
Outstanding at 31 December				
Exercisable at 31 December	99	•	•	•

The fair value of RSU's and PSUs granted in the year was £674,000 (2011 PSU's £250,000)

Range of exercise prices	Weighted average exercise price	2012 Number of shares ('000)	Contractual weighted average remaining life	Weighted average exercise price	2011 Number of shares ('000)	
	£		(YRS)	£		(YRS)
	0 00	175	18	0 00	119	20
£nil	0 79	104	00	1 19	125	0.0
£0 01-£4 99	8 98	90	21	8 98	90	2 1
£5 00-£9 99	13 53	152	18	13 53	152	18
£10 00-£14 99 £15 00-£19 99	0 00	-	00	0 00	•	00

The average Acco Brands Corp share price during the year was £7 75 (2011 £5 68) The total charge for the year relating to employee share based payment plans was £398,000 (2011 £250,000), all of which related to equity-settled share based payment transactions

There was no deferred tax impact on share based payments

	ACCO UK LIMITED  Notes forming part of the financial statements		
	for the year ended 31 December 2012 (continued)		
10	Tax charge on profit on ordinary activities		
a)	Analysis of Tax	2012 £'000	2011 £'000
	Current tax	-	-
	UK corporation tax at 24 5% on profit for year (2011 28 5%)		
	Adjustment in respect of prior years Total current tax		
	Deferred tax	1,078	426
	Ongination and reversal of timing differences	424	741
	Change in tax rate Adjustments in respect of prior periods	636	- 4407
	Total deferred tax	2,138	1,167
	Total tax charge (credit) on profit on ordinary activities	2,138	1,167
	The tax assessed on the profit / (loss) on ordinary activities for the period is lower that the standard rate of corporation tax in the UK of 24 5% (2011 26 5%) The differences are reconciled below		
b)	Factors affecting the tax charge for the year	2012	2011
•		6.000	£,000
	(Loss)/Profit on ordinary activities before tax	(11,733)	(2 458)
	(Loss)/Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 24 5% (2011 26 5%)	(2,875)	(651)
	(Loss)/Profit on ordinary activities multiplied by standard rate of corporation and the corporation activities multiplied by standard rate of corporation and the corporation activities activities and the corporation activities activities and the corporation activities activities and the corporation activities activi	3,952	2,142
	Permanent differences	3,952 (595)	(1,013)
	Accelerated capital allowances	472	68
	Short term timing differences	(954)	(546)
	Utilisation of brought forward tax losses		<del>_</del>
	Total current tax credit for the year		
11	Intangible assets		Goodwill £'000
	Cost		7,160
	At the beginning of the year increase during the year		266 7,426
	At end of year		7,420
	Accumulated amortisation		2,782
	At the beginning of the year		370
	Charged during the year  At the end of the year		3,152
	At the end of the year		4,275
			4 378
	At the beginning of the year		
1	· · ·		

### 11 Intangible assets (continued)

Goodwill of £271,474 arose on the purchase of the trade and assets of Apollo Presentation Products Limited during 1998. Goodwill of £3,700,000 arose on the transfer of assets from Nobo UK to Acco UK during 1998. The directors consider the useful economic life to be 20 years. Goodwill is amortised in accordance with these estimates. Goodwill of £3,154,570 arose on the purchase of the trade, assets and liabilities of GBC UK Limited during the year. The directors consider the useful economic life to be 20 years.

On 31st December 2012, the company acquired the trade assets and liabilities of a fellow group company, Day-timers Europe Limited for the for the consideration of £280,000 Goodwill of £266,000 arose on the purchase

12 Tangible assets	Freehold property £'000	Short leasehold property £'000	Plant and machinery £'000	Office equipment and fittings £'000	Motor vehicles £'000	2012 Total £'000
<u>Cost.</u> At the beginning of the year Additions Disposals	10,147	2,074 - (25)	18,483 479 (10,868)	14,591 1,278 (1,451)	(360)	45,969 1,757 (13,280)
At the end of the year	9,571	2,049	8,094	14,418	314	34,446
Accumulated depreciation						
At the beginning of the year	3,559	1,757	15 592	9,107	533	30,548
Charge for year Disposals	203 (22)	59 (25)	683 (10,506)	1,078 (1,448)	17 (297)	2,040 (12,298)
At the end of the year	3,740	1,791	5,769	8,737	253	20,290
Net book value						
At the end of the year	5,831	258_	2,325	5,681	61	14,156
At the beginning of the year	6,588	317	2 891	5 484	141	15 421

Freehold property included land with a net book value of £404,000 (2011 £404 000)

ACCO UK LIMITED				
Notes forming part of the financial statements				
for the year ended 31 December 2012 (continued)				

Notes forming part of the financial statements for the year ended 31 December 2012 (continued)		
Investments	2012	2 011 £'000
Financial investments	£'000	<u> </u>
Debentures		
Cost At the beginning of the year	11	11
Provision for diminution  During the year	(1)	(1)
Net investment		
At the end of the year	10	10
Investment in subsidiaries		:
Cost	60,402	59,008
At the beginning of the year	,	1,500
Increase in investment in GBC UK Limited	<u>-</u>	(106)
Disposals	<del></del>	
At the end of the year	60,402	60 402
Provision for diminution	26,902	25,402
At beginning of year	14,832	1,500
Impairment		00.000
At the end of the year	41,734	26,902
Net investment At beginning of year	33,606	33,606
	18,668	33,500
At the end of the year	18,678	33,510
Total Investments		

The company holds 100% of the ordinary share capital of the following companies

<u>Dormant companies registered in Great Britain</u> ACCO-Rexel Group Nominee Company Limited (formerly Rexel Limited) The Cumberland Pencil Company Limited ACCO Eastlight Limited GBC (United Kingdom) Limited

Businesses registered in Great Britain - Holding company Nobo Group Limited

13

Businesses registered in Czech Republic - Office Products Manufacturer ACCO Czech AS

Businesses registered in Germany, engaged in the manufacture and distribution of office products ACCO Deutschland Vermogensverwaltungs GmbH

ACCO Deutschland GmbH & Co KG (69% holding)

The impairment in the year is due primarily to write downs in the French and German subsidiaries of the company. The French subsidiary is indirectly owned by Nobo Group Limited

The directors believe that the book value of investments is not less that the value of the underlying assets

14	Stocks	2012	2011
'~	Stocks	£,000	£'000
<b>!</b>		1,086	1,832
	Raw materials and consumables	711	1,038
	Work-in-progress	6,516	7,387
	Finished goods and goods for resale		
		8,313	10,257
1	There is no material difference between the purchase price / production cost of raw materials		
	held to that of the replenishment cost		
1			
		2012	2011
15	Debtors		£'000
1	2000.5	E.000	£ 000
	amounts failing due within one year		
1		17,237	21,554
1	Trade debtors	11,283	4,427
1	Amounts from group undertakings	900	325
ļ	Other debtors	721	795
1	Prepayments and accrued income		
1		30,141	27,101
ł	to the state of th		
	amounts falling due after more than one year		
	S. I.	-	237
1	Debt issuance prepayment Deferred tax asset (note 17)	10,101	12 478
	Deletien fax asser finde)	10,101	12,715
		40,242	39,816
		40,242	55,5.5
1	A MILL AND A MARKET THE ANALYSIS OF THE ANALYS	2012	2011
16	Creditors amounts falling due within one year	£'000	£,000
		4,328	10,402
	Trade creditors	32,040	39 959
	Amounts due to group undertakings	1,670	2,295
	Other taxation and social security Accruals and deferred income	6,688	5,007_
	ACCIUAIS AND DESERTED INCOME	44,726	57,663
1			

Amounts owed to group undertakings are unsecured, repayable on demand and interest is charged at 1 37% (2011 1 37%)

17	Provisions for liabilities and charges	_	Other post- retirement benefits 2012 £'000	
	At the beginning of the year		3,454	
	Utilisation		(185) 184	
	Profit and loss account Actuanal loss		590	
	ACIDATE 1035		4,043	
	At the end of the year	_	4,040	
	Deferred taxation - movement in year		2012	
			£'000 12,478	
	Deferred tax asset at the beginning of the year		(2,136)	
	Profit and loss account Statement of recognised gains and losses		(241)	
	Transfer from GBC (United Kingdom) Limited	_	10,101	
	Deferred tax asset at the end of the year	-	<del></del>	1
	Deferred taxation - recognised		2012 £'000	2011 £'000
		_		
	Accelerated capital allowances		2,226	2,995 7,274
	Other timing differences		5,631 2,2 <del>44</del>	2,209
	Trading losses	_	40.404	12,478
	Deferred tax asset	-	10,101	12,410
18	Long term deferred income	-	2012 £	2011 £
l			331	379
		=		
	Long term deferred income relates to a grant on the Lillyhall property and has been spread over the life of the g	rant	2012	2011
19	Called up share capital		£ .	£
1		_		
	Allotted, called-up and fully paid		206,094	206,093
ì	206,094 (2011 206,093) Ordinary shares of £1 each	=	200,034	
20	Movements on reserves	Share	Profit and loss account	2012 Total
1	pr	remium account £'000	£'000	£,000
	-		10 315	30,619
	At the beginning of the year	20,3 <b>0</b> 4	(13,871)	(13,871)
1	Loss for the financial year Actuanal loss on pension fund	-	(2,893)	(2,893)
	Deferred tax on actuarial loss on pension fund	-	145 (380)	145 (380)
	Change in deferred tax rate on actuarial pension loss	-	(590)	(590)
1	Actuarial loss on pension retirement medical benefits Deferred tax on actuarial loss on pension retirement medical benefits	-	709	709 (78)
	Change in deferred tax rate on pension retirement medical benefits	-	(78) (635)	(635)
	Deferred tax on prior year pension matters Premium on newly issued shares	8,000	•	8,000
	Share based payments -		398	398
	AAAba and of the year	28,304	(6,880)	21,424
	At the end of the year			
	-20-			

ے ا	December of managements in charabolders' funds				
21	Reconciliation of movements in shareholders' funds			2012	2011
				£'000	£,000
	Shareholders' funds at the beginning of the year			30,825	34,237
I	Loss for the financial year			(13,871)	(3,625)
I	Credit in respect of share based payments			398	250
1	Actuarial gain/(loss) on pension fund			(2,893)	(13 736)
l	Deferred tax on actuarial gain/(loss) on pension fund			145	4,167
	Deferred tax on actuarial gain/(loss) on person loss			(380)	
	Change in deferred tax rate on actuarial pension loss			(590)	(51)
1	Actuarial loss on post retirement medical benefits			709	(81)
1	Deferred tax on actuarial loss on pension retirement medical benefits			(78)	1
1	Change in deferred tax rate on pension retirement medical benefits			(635)	
1	Deferred tax on prior year pension matters			8,000	-
ł	Premium on newly issued shares			•	9,664
	Capital contribution arising on waiver of intercompany debt				·
				21,630	30,825
	Shareholders' funds at the end of the year				
1				2012	2011
22	Guarantees and other financial commitments			5,000	£'000
1					
	a) Guarantees				Ĭ
1				200	200
1	HM Revenue & Customs				
1					
1	b) Capital commitments				
1				154	1,117
1	Expenditure contracted but not provided for				<del></del>
1					
1	c) Lease commitments				
1	The minimum annual rentals under non-cancellable operating leases are as fo	llows			
			4	Other	
1	Operating leases which expire	Land and Buil	aings	Suici	
1	**		0044	2012	201 <u>1</u>
1		<u>2012</u>	<u>2011</u>	£000	£'000
1		£'000	£,000	E 000	
1	****	50	43	193	146
1	Within 1 year	399	701	451	414
1	Within 2 - 5 years inclusive	167	,	-	•
1	After 5 years	107	<del></del>		
-	•			644	560
1		616	744	044	

### Contingent liabilities

ACCO UK Limited is part of a Zero Balance sweep arrangement with its bank and monies are sweet daily (sterling amounts only) to concentration accounts held in the name of the company and a fellow group company, ACCO brands Benelux BV (euro and U S dollar amounts) Amounts due to or from related parties as a result of the sweeps are disclosed in amounts due to/from group undertakings (Notes 15 and 16)

## Post-retirement benefits other than pensions

The liability for post-retirement benefits other than pensions relates to the provision of health care to eligible retired employees. The liability has been ascertained from independent actuarial valuations which adopt the principal assumption that, over the long term, the annual rate of increase in the cost of medical arrangements will be 7 0% (2011 4 5%)

This is an unfunded defined benefit scheme

The latest actuarial valuation under FRS 17 assumptions was carried out at 31 December 2012. The assumptions used are as follows

Discount rate - 4 4% (2011 4 7%, 2010 5 4%, 2009 5 8%, 2008 6 6%, 2007 5 8%, 2006 5 0%)

Medical cost trend - 4 2% (2011 4 5%, 2010 4 25% 2009 5 45%, 2008 4 50%, 2007 5 25%) Base costs will increase from 2013 to 2014 by 9 00% a year over 4 years before reaching a stable long term rate of 4 2% p a Mortality - PCxA00 Medium cohort Average retirement age - 63

				( LIMITED he financial statements cember 2012 (continued)			
4	Post-retirement benefits other than pensions (con	tinued)			2012	2011	2010
	Under FRS 17 the liabilities of the scheme are as folk	ows			£'000	£'000	£,000
	Present value of scheme liabilities				4,043	3,454	3,371
					4,043	3,454	3,371
	The season and least observe upday EDS 47 to 00 follows:				2012	2011	
	The profit and loss charge under FRS 17 is as follows	•			£'000	£'000	
	Operating charge Current service cost				26	28	
	Other finance costs Interest on liabilities				158	177	
	The movement in deficit can be reconciled as follows	3			2012 £'000	2011 £'000	
	Deficit as at 31 December 2011				(3,454)	(3,371)	
	Current service cost				(26) 185	(28) 173	
	Contributions				(158)	(177)	
	Other finance costs				(590)	(51)	
	Actuanal (loss) in STRGL				(4,043)	(3,454)	
	Deficit as at 31 December 2011						
	The deferred tax effect on of the £3 4m deficit is £0 0	081m					
	The actuarial loss has been recognised as follows		% of scheme lia	abilities	2012	2011	2010 £'000
	The dotainal loss has been table great a	2012	2011	2010	£,000	£'000	
	Change in assumptions					P.4	271
	Experience gains arising on plan liabilities	15%	2%	8%	590	51	2/1
	Actuarial loss/(gain) in STRGL	15%	2%	8%	590	51	271
	h Malla an				2009	2008	2007
	The actuanal gain has been recognised as follows	2009	2008	2007	000°3	£'000	£'000
	Change in assumptions	19%	10%	(5%)	(700) 596	607 311	(41) (41)
	Experience gains arising on plan liabilities			(7%)	(104)	918	(82)
	Actuarial loss/(gain) in STRGL	(3%)	30%	(170)			
	FRS 17 disclosures for net assets				2012 £'000	2011 £'000	
					25,673	34,279	
	Net assets excluding post retirement benefit liability FRS 17 post retirement benefit liability (including pe	nsions)			(4,043)	(3,454)	
	1 1/0 11 host temement penous against (unagenials)	,			21,630	30,825	

Contributions of approximately £185,000 are expected to be paid to the scheme during 2013

#### 25 Pensions

FRS 17 disclosures for reserves

FRS 17 post retirement benefit liability

Profit and loss reserve excluding post retirement benefit liability

Profit and loss reserve including FRS 17 post retirement benefit liability

The company participates in a funded defined benefit scheme, the ACCO Europe Pension Plan. The scheme is funded by contributions from employees and the

(2,837)

(4,043)

(6,880)

10.357

(3,454)

6,903

The company is now a single scheme employer and fully discloses the assets and liabilities of the scheme below. In 2008 the company adopted FRS17 and the initial impact resulted in the surplus of £12,600,000 being credited to the profit and loss account

The related 2012 pension cost recognised in operating expenditure for the company was £700,000 (2011 £900,000) As at the year end the company had £nil (2011 £63,000) outstanding in respect of the company's contribution to the fund Contributions of approximately £2 180,000 are expected to be paid to the scheme during 2013

The last full actuarial valuation as carried out by a qualified, independent actuary, took place on 5 April 2012, using the projected unit actuarial cost method

The defined benefit pension scheme currently has a funding deficit. The company has made supplemental contributions to the fund in order to fund the scheme up to the agreed funding target, as determined by the actuary and the trustees. During the year the company made special pension contributions of £3,197,500 (2011 £625,000). The company remains committed to the defined benefit pension scheme.

	Notes forming p	CCO UK LIMITED part of the financial statements d 31 December 2012 (continued)		
Pensions (	(continued)		2012	2011
Rate of inci	rease in salaries		4 2%	3 7%
Rate of inci	rease in pensions in payment		nil	nı
	- on benefit earned prior to 1 January 1997 - on benefits earned on or after 1 January 1997		2 8%	2 5%
Discount R			4 4% 3 0%	4 7% 2 5%
Inflation as	sumption		3.074	
The fair val	lue of the assets in the scheme, the present value of the liable were	lities in the scheme and the expected rate of return at the t	palance	
		2012 2012 % Em	2011 %	2011 £m
		% <u>£m</u> 80 842		68 (
Equities	ntoo	40 693	3 6	47 8
Debt secur Cash	ine?	0.5 2.8	05 78	2 ( 6 2
Property		80 60 10 00	47	0
Other		63 1623	63	124
			<del></del>	124
	alue of assets	162 4 180 7		142
Present va	ilue of scheme liabilities			
Deficit in the	ne scheme	(18 3)		(18 0
		2012	2011	
Mortality	Pensioners	PCxA00 Base Tables with Medium Cohort YoB	PCxA00 Base Mediur	n Cohort Yo
	Non pensioners	PCxA00 Base Tables with Medium Cohort YoB	PCxA00 Bas Mediui	e Tables with m Cohort Yo
			2012	201
Analysis	of the amount charged to operating profit		£m	£ı
Service co	osts		0 7	0
Analysis	of amount charged to other finance costs		2012 £m	201 £
Milalysis	of amount one god to once the		<u> </u>	~
	a company and a		(9_1)	(8
Expected	return on pension scheme assets n pension liabilities		77	7
		_	(1.4)	(1
	me) /charge cted return on assets is determined on the basis of averaged	returns likely on the proportion of scheme assets invested	in equities,	
The expe	ected return on assets is determined on the basis of averaged roperty and cash	e recently entreme group of the control of the cont		
501100, pt	of amount recognised in statement of total recognised g	gains and losses (STRGL)	2012	20
Analysis	of amount recognised in statement of total recognised a	, · · · · · · · · · · · · · · · · · · ·	£m	
	,		10 7	(6
Actual re	turn less expected return on pension scheme assets		(3 6)	(2
_				
Evperien	ce losses arising on the scheme liabilities in assumptions underlying the scheme liabilities		(10 0)	(4 (13

Actuarial gain/(loss) recognised in the STRGL

### 25 Pensions (continued)

Reconciliation of scheme asset	2012 £m	2011 £m
Reconciliation of scheme asset	<del></del>	
Assets at the beginning of the year		110.7
Assets brought forward from initial impact of FRS17 adoption	144 3 9 1	146 7 8 6
Expected return on assets	107	(57)
Actual return less expected	48	17
Contribution by employer	03	0.4
Contribution by scheme participants	(6 9)	(7.4)
Benefits	-	(0 1)
Other		7443
Assets at the end of the year	162 3	144 3
	2012	2011
Reconciliation of scheme liabilities	<u>£m</u>	£m
Varous in acuaine agouines	/ACE 23	(155 9)
Liabilities at the beginning of the year	(165 3) (0 7)	(09)
Service cost	(7 7)	(7 5)
Interest cost	(10 0)	(5 5)
Change in assumption	(3 6)	(2 6)
Experience gains/ losses	(0 3)	(0 4)
Contribution by scheme participants	69	7 4
Benefits	•	0 1
Other		- (105 a)
Liabilities at the end of the year	(180 7)	(165 <u>3)</u>
The deferred tax effect of the £18m deficit is £4 77m		
History of experience gains and losses	2012	2011
Difference between expected and actual return on scheme assets		
	107	(6 5)
Amount (£m) Percentage of scheme assets	6 6%	-5 2%
1 dicentage of contents account		
Experience gains and losses on scheme liabilities	(2.2)	(2.2)
Amount (£m)	(3 6) 2 0%	(2 3) 1 5%
Percentage of scheme liabilities	∠ ∪70	1 3 /6
Total actuarial gain / (loss) recognised in statement of total recognised gains and losses		
	(2 9)	(13 4)
Amount (£m) Percentage of scheme liabilities	1 6%	8 8%

The total recognised actuarial loss since adoption of FRS17 is £40 9m (2011 £37 7m)

#### **Defined contribution scheme**

The company also participates in a defined contribution money purchase scheme the ACCO Europe Retirement Savings Plan, the assets of which are held as units in an independently administered fund. The 2012 pension cost represents contributions payable by the company to the fund and amounted to £73 000 (2011 £168,000). As at the end of the year there was £500 (2011 £14 000) outstanding in respect of the company's contribution to the fund. Contributions of approximately £696,000 are expected to be paid to the scheme during 2013.

On 1 September 2011 ACCO UK Limited purchased the trade, assets and liabilities of GBC UK Limited. This included a defined contribution pension scheme and a defined benefit pension scheme. During 2012, these schemes were fully amalgamated into ACCO UK's schemes.

#### 26 Related party transactions

As the company is a wholly owned subsidiary of ACCO Brands Corporation—the company has taken advantage of the exemption contained in FRS 8 and has therefore not disclosed transactions or balances with wholly owned subsidiaries which form part of the group

### 27 Ultimate parent undertaking and controlling party

The immediate parent undertaking is ACCO Rexel Group Services Limited, a company registered in England and Wales

The ultimate parent and controlling party is ACCO Brands Corporation, a company incorporated in the State of Delaware in the USA. The consolidated financial statements of ACCO Brands Corp. may be obtained from their offices at 4 Corporate Drive, Lake Zurich, Ilinois 60047 - 8997, USA and are publicly available.

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