# Report of the Directors



The Directors submit their annual report and audited financial statements for the year ended 31 March 1995.

### PRINCIPAL ACTIVITIES AND REVIEW OF THE BUSINESS

The principal activities of the Group are the manufacture and supply of mechanical and electrical products and the provision of documentation and software services both in the UK and worldwide.

During the year under review and subsequently the following important events occurred:

On 21 November 1994 the Company offered for subscription 27,775,700 new ordinary shares at 37p per share by means of a fully underwritten 5 for 8 Rights Issue. The Rights Issue raised £9.7 million net of expenses of which £6.7 million was applied on 22 November 1994 to the acquisition by the Company of the entire issued share capital of Castlet Group Limited.

Further information is contained in Note 13 and Note 20.

A detailed review of the Group's activities during the year, of recent events and an outline of likely future developments may be found on pages 2 to 7.

#### RESULTS AND DIVIDENDS

The results for the year are set out on page 14 and the movements on reserves are set out in Note 21. The loss for the year after taxation amounted to £4,814,000 (1994 profit as restated - £77,000) and accordingly the Directors do not recommend payment of a final dividend. An interim dividend for the year ended 31 March 1995 of 0.75p per share was paid in March 1995.

#### FIXED ASSETS

The movements in tangible fixed assets during the year are set out in Note 12.

#### CORPORATE GOVERNANCE

Throughout the year the Company has complied with those sections of the Cadbury Code of Best Practice ("the Code") currently in force. Whilst the roles of Chairman and Chief Executive are combined, this is balanced by a strong and independent element on the Board of the Company, as recommended by the Code.

The Group continues to operate both Audit and Remuneration Committees; these comprise all the Non-Executive Directors and are chaired by Mr Ablett and Mr Diment respectively. The need for a third Non-Executive Director will be kept under review.

#### GOING CONCERN

After making appropriate enquiries the Directors have formed a judgement at the time of approving the financial statements that there is reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. For this reason, the Directors continue to adopt the going concern basis in preparing the financial statements.

#### DIRECTORS' AND OFFICERS' INSURANCE

The Company has maintained insurance for its Directors and Officers against liabilities which they may incur in relation to their duties on behalf of the Company.

#### DIRECTORS AND THEIR INTERESTS

The present Directors are listed on page 11. Mr Hill, Mr Duggan and Major-General Beardsworth were Directors throughout the year. On 23 November 1994 Mr Read resigned as a Director. On 3 March 1995 Mr Williams resigned as a Director and as Chairman and Chief Executive of the Company and Mr Duggan was appointed as the Executive Chairman. Mr Ablett and Mr Diment were appointed to the Board as Non-Executive Directors on 9 May 1995. Mr Eades was appointed as the Finance Director of the Company on 1 June 1995 in place of Mr Jeffries who resigned from the Board on the same date.

The Directors of the Company as at 31 March 1995, and their families, were beneficially interested in the share capital of the Company as follows:

	31 March 1995			1 April 1994		
	Ordinary Shares	Executive Share Options	SAYE Share Options	Ordinary Shares	Executive Share Options	SAYE Share Options
S J Beardsworth	-	-	-	-		_
R W Duggan	81,250	•	-	50,000		-
B G Hill	81,250	-	-	50,000	-	•
D L Jeffries	231,397	*375,622	*42,370	177,622	350,000	39,473

### Report of the Directors

Continued

#### Number of Share Options

	At 1 April 1994	Granted in year	At 31 March 1995	Exercise Price	First Exercise Date	Expiry Date
D L Jeffries	175,000	-	*187,854	*56.36p	18.2.94	30.11.95
	175,000	-	*187,768	*9.32p	1.06.95	30.11.95
Executive Share Options	350,000		375,622	••••••••••••••••		••••••
SAYE Share Options	<i>3</i> 9,473	-	*42,370	*44.2p	•	30.11.95
	389,473	***************************************	417,992	***************************************		•••••••••••••••••••••••••••••••••••••••

<sup>\*</sup>Adjusted pursuant to Rights Issue.

The market price of the shares at 31 March 1995 was 14p (31 March 1994 – 56p). The shares traded during the year within the range 56p to 14p.

By virtue of his appointment as a Director of OMI Group Share Trust Limited ("OMI Share Trust"), on 3 March 1995 Mr Duggan acquired a non-beneficial interest in the 728,030 ordinary shares of the Company held by OMI Share Trust. Mr Jeffries' non-beneficial interest in such shares ceased on 1 June 1995 as a result of his resignation as a director of OMI Share Trust on that date.

On 24 May 1995 Mr Jeffries cancelled his SAYE share options.

On 7 June 1995 the Company granted to Mr Duggan and Mr Eades options to acquire 500,000 and 250,000 ordinary shares respectively of the Company at a price of 15p per share exercisable in the period from 7 June 1998 to 6 June 2005, subject to the rules of the Company's 1994 Executive Share Option Scheme.

On 7 June 1995 Major-General Beardsworth purchased 7,500 ordinary shares of the Company.

Other than those transactions referred to above there were no changes in the interests of the Directors of the Company as at 31 March 1995 or of Mr Eades in the shares or the share options of the Company held by them between 31 March 1995 and 12 June 1995 (the latest date for which it was practical to obtain this information).

The Directors retiring by rotation at the Annual General Meeting are Major-General Beardsworth and Mr Hill who do not seek reappointment and they will therefore cease to be Directors at the conclusion of the Annual General Meeting. Mr Ablett and Mr Diment were appointed Non-Executive Directors of the Company on 9 May 1995 and will be seeking re-election at the Annual General Meeting.

Mr Ablett, age 52, gained 18 years banking experience with a major UK clearing bank before joining a merchant bank for 11 years where he advised on mergers, acquisitions, take-overs and flotations. He is an experienced non-executive director involved in a broad range of sectors including engineering, insurance, pharmaceuticals and biotechnology. His current non-executive directorships include Environmed Plc, Frederick Cooper Plc, the AXA Insurance Company Limited and a number of private manufacturing companies.

Mr Diment, age 50, brings wide experience of technology based companies gained over 25 years. He started his career in the nuclear industry as a design physicist and developed his managerial career in the advanced technology divisions of EMI, Logica and Pergamon Press before moving into the venture capital industry in 1982. At 3i plc he was responsible for investment in the information technology sector in the UK and USA and as executive director of Gresham Trust plc was responsible for a portfolio of 15 companies. He is a non-executive director of Radstone Technology plc.

# Report of the Directors

#### SUBSTANTIAL SHAREHOLDINGS

As at 12 June 1995 the Directors were aware of the following interests of three percent or more in the issued share capital of the Company:

	Number of shares	Percentage
Mercury Asset Management plc	8,883,086	12.30
Clerical Medical Investment Group	5,816,250	8.05
Thornton Investment Management	5,737,250	7.94
British Gas Pension Funds Management Ltd.	4,793,750	6.64
Nat West Investment Management Ltd.	4,406,791	6.10
London & Manchester Group plc	4,175,000	5.78
Hill Samuel	3,883,000	5.78
British Airways Pension Fund Trustees Ltd.	3,581,363	4.96
Sun Alliance Group plc	3,546,339	4.91
Chatsworth Management Services Ltd.	3,233,750	4.48
BZW Investment Management Ltd.	2,269,752	3.14

#### GROUP RESEARCH AND DEVELOPMENT ACTIVITIES

The Group continued to carry out research and development in areas directly related to current activities during the year. The research and development programmes for the Group's businesses are both customer funded and funded from internal

### CHARITABLE AND POLITICAL CONTRIBUTIONS

During the year under review there were no contributions for charitable purposes and no political donations were made (1994 -£Nil).

#### **EMPLOYEES**

The employment policies of the Group offer career opportunities without discrimination. Full and fair consideration is given to the employment and training of disabled persons. The services of any employee who becomes disabled are retained wherever possible. The Group places considerable importance on informing employees on matters of concern to them through information bulletins and periodic meetings. The Group also operates a savings related share option scheme. By these methods the Group aims to achieve a common awareness of the financial and economic factors affecting the Group.

#### TAXATION

The Company is not a close company within the meaning of the Income and Corporation Taxes Act 1988.

On 6 February 1995 our auditors changed the name under which they practise to KPMG and, accordingly, have signed their report in their new name. In accordance with Section 384 of the Companies Act 1985, a resolution for the re-appointment of KPMG as auditors of the Company is to be proposed at the forthcoming Annual General Meeting.

Registered Office:

1-11 Hay Hill, London W1X 7LF

29 June 1995

By order of the Board EB Gore, Secretary
Edward Con

# Directors and Advisors

OMI International plc

DIRECTORS

R W Duggan, Executive Chairman

D N Ablett, Non-Executive A R Diment, Non-Executive

G J Eades, Finance

S J Beardsworth, Non-Executive

B G Hill, Non-Executive

SECRETARY

E B Gore

REGISTERED OFFICE

1-11 Hay Hill Berkeley Square London W1X 7LF

**AUDITORS** 

KPMG

8 Salisbury Square London EC4Y 8BB

BANKERS

National Westminster Bank Plc

STOCKBROKERS

de Zoete & Bevan Limited

Ebbgate House 2 Swan Lane London EC4R 3TS

REGISTRARS

Connaught St Michael Limited

P O Box 30 CSM House Victoria Street Luton

Bedfordshire LU1 2PZ

# Directors' Responsibilities Statement

in respect of the preparation of the financial statements

Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and the Group and of the profit or loss for that period. In preparing those financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group will
  continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.

### Report of the Auditors

KPMG, to the Members of OMI International pic

We have audited the financial statements on pages 14 to 35.

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 12, the Company's Directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those financial statements and to report our opinion to you.

#### BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### OPINION

In our opinion the financial statements give a true and fair view of the state of affairs of the Company and the Group as at 31 March 1995 and of the loss of the Group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

London

29 June 1995

**KPMG** 

Chartered Accountants Registered Auditors

# Consolidated Profit and Loss Account

For the year ended 31 March 1995

Turnover   1		Notes	1995	1994 (as restated)
Continuing operations			s'0003	
Acquisitions 2,510 -  Cost of sales* 6  Continuing operations (26,998) (24,678) Acquisitions (1,872) -  Gross profit (28,870) (24,678)  Continuing operations (1,872) -  Continuing operations (1,872) -  Continuing operations (1,872) -  Acquisitions (38 -  Net operating expenses* 3 & 6  Continuing operations (13,971) (11,365) Acquisitions (546) -  Continuing operations (13,971) (11,365) Acquisitions (546) -  Continuing operations (3,166) 537  Acquisitions (3,166) 537  Acquisitions (3,074) 537  Share of (loss)/profit 4  Net losses incurred on disposal of freshold properties 6 (256) (116) Profit on disposal of discontinued operations 6 (256) (116) Profit on disposal of discontinued operations 6 (256) (116) Profit in disposal of discontinued operations 6 (256) (156) Profit on ordinary activities before interest (3,499) 515  Net interest payable 7 (696) (588) Loss on ordinary activities before interest (4,814) 77  Zix on profit on ordinary activities before taxation 1 (4,195) (73)  Tax on profit on ordinary activities before taxation 1 (4,814) 77  Dividends 9 (333) (778) Retained loss (5,147) (701)  (Loss)/profit for the financial year Net basis 10 (8,6)p 0.2p  Net operations (5,147) (701)  Closs)/earnings per share - Net basis 10 (8,6)p 0.2p  Net operations (5,147) (701)	Turnover	1		
Acquisitions         2,510         -           Cost of sales*         6         40,313         36,580           Continuing operations         (26,998)         (24,678)           Acquisitions         (1,872)         -           Gross profit         (28,870)         (24,678)           Continuing operations         10,805         11,902           Acquisitions         638         -           Net operating expenses*         3 & 6         111,443         11,902           Acquisitions         (13,971)         (11,365)         -           Acquisitions         (546)         -         -           Operating (loss)/profit         4         (14,517)         (11,365)         -           Operating (loss)/profit in associated undertakings         (3,166)         537         - <td></td> <td></td> <td>37,803</td> <td>36,580</td>			37,803	36,580
Cost of sales*         6           Continuing operations         (26,998)         (24,678)           Acquisitions         (1,872)         -           Gross profit         (28,870)         (24,678)           Continuing operations         10,805         11,902           Acquisitions         638         -           Net operating expenses*         3 & 6         11,443         11,902           Net operating expenses*         3 & 6         (13,971)         (11,365)           Acquisitions         (546)         -         -           Acquisitions         (3,166)         537         -           Operating (loss)/profit         4         (14,517)         (11,365)         -           Operating (loss)/profit in associated undertakings         (3,166)         537         -         <	Acquisitions			-
Continuing operations	Out of the		40,313	36,580
Acquisitions (1,872)		6		
Continuing operations   10,805   11,902     Acquisitions   638   -     Net operating expenses*   3 & 6     Continuing operations   (13,971)   (11,365)     Acquisitions   (31,971)   (11,365)     Acquisitions   (546)   -     Continuing operations   (14,517)   (11,365)     Acquisitions   (3,166)   537     Acquisitions   (3,166)   537     Acquisitions   (3,074)   537     Continuing operations   (3,074)   537     Continuing operations   (3,074)   537     Acquisitions   92   -     Continuing operations   (3,074)   537     Share of (loss)/profit in associated undertakings   (169)   14     Net losses incurred on disposal of freehold properties   6   (256)   (116)     Profit on disposal of discontinued operations   6   (256)   (116)     Profit on disposal of discontinued operations   6   (349)   515     Net interest payable   7   (696)   (588)     Loss on ordinary activities before interest   (3,499)   515     Closs)/profit for ordinary activities   8   (619)   150     (Loss)/profit for the financial year   (4,814)   77     Dividends   9   (333)   (778)     Retained loss   (5,147)   (7071)     Closs)/earnings per share   Net basis   10   (8,6)p   0.2p     Net operating per share   Net basis   10   (8,6)p   0.2p     Net operating per share   Net basis   10   (8,6)p   0.2p     Net operating per share   Net basis   10   (8,6)p   0.2p     Net operating per share   Net basis   10   (8,6)p   0.2p     Net operating per share   Net basis   10   (8,6)p   0.2p     Net operating per share   Net basis   10   (8,6)p   0.2p     Net operating per share   Net basis   10   (8,6)p   0.2p     Net operating per share   Net basis   10   (8,6)p   0.2p     Net operations   (1,77)p   0.4p     Net operating per share   Net basis   10   (8,6)p   0.2p     Net operating per share   Net basis   10   (8,6)p   0.2p     Net operating per share   Net basis   10   (8,6)p   0.2p     Net operating per share   Net basis   10   (8,6)p   0.2p     Net operating per share   Net basis   10   (8,6)p   0.2p     Net operating per share   Net basis   10   (8,6)p		-	•	(24,678)
Continuing operations			(1,872)	-
Continuing operations         10,805         11,902           Acquisitions         638         -           Net operating expenses*         3 & 6         -           Continuing operations         (13,971)         (11,365)           Acquisitions         (546)         -           Continuing operations         (3,166)         537           Acquisitions         92         -           Continuing operations         92         -           Acquisitions         92         -           Share of (loss)/profit in associated undertakings         (169)         14           Net losses incurred on disposal of freehold properties         6         (256)         (116)           Profit on disposal of discontinued operations         6         -         80           (Loss)/profit on ordinary activities before interest         (3,499)         515           Net interest payable         7         (696)         (588)           Loss on ordinary activities before taxation         1         (4,195)         (73)           Tax on profit on ordinary activities         8         (619)         150           (Loss)/profit for the financial year         (4,814)         77           Dividends         9         (333)         <	Gross profit		(28,870)	(24,678)
Acquisitions         638         -           Net operating expenses*         3 & 6         11,443         11,902           Continuing operations         (13,971)         (11,365)         Acquisitions         (546)         -           Continuing operations         (14,517)         (11,365)         -         (11,367)         (11,365)         -           Operating (loss)/profit         4         (3,166)         537         - <td></td> <td></td> <td>10.005</td> <td>44.000</td>			10.005	44.000
Net operating expenses* 3 & 6  Continuing operations (13,971) (11,965) Acquisitions (546) -  Continuing operations (14,517) (11,365) Acquisitions (14,517) (11,365)  Operating (loss)/profit 4  Continuing operations (3,166) 537 Acquisitions 92 -  Continuing operations (3,074) 537  Continuing operations (3,074) 537  Share of (loss)/profit in associated undertakings (169) 14  Net losses incurred on disposal of freehold properties 6 (266) (116) Profit on disposal of discontinued operations 6 - 80  (Loss)/profit on ordinary activities before interest (3,499) 515  Net interest payable 7 (696) (588) Loss on ordinary activities before taxation 1 (4,195) (73)  Tax on profit on ordinary activities before taxation 1 (4,814) 77  Dividends 9 (333) (778)  Retained loss (5,147) (701)  (Loss)/earnings per share Net basis 10 (8,6)p 0.2p Nil basis (7,7)p 0.4p				11,902
Net operating expenses*         3 & 6           Continuing operations         (13,971)         (11,365)           Acquisitions         (546)         -           Operating (loss)/profit         4         (14,517)         (11,365)           Operating operations         (3,166)         537           Acquisitions         92         -           Share of (loss)/profit in associated undertakings         (169)         14           Net losses incurred on disposal of freehold properties         6         (256)         (116)           Profit on disposal of discontinued operations         6         -         80           (Loss)/profit on ordinary activities before interest         (3,499)         515           Net interest payable         7         (696)         (588)           Loss on ordinary activities before taxation         1         (4,195)         (73)           Tax on profit on ordinary activities         8         (619)         150           (Loss)/profit for the financial year         9         (333)         (778)           Retained loss         9         (333)         (778)           Retained loss         10         (8,6)p         0.2p           Nil basis         10         (8,6)p         0.2p				
Continuing operations         (13,971) (546)         (11,965)           Acquisitions         (546)         -           Operating (loss)/profit         4         (14,517)         (11,365)           Continuing operations         (3,166)         537           Acquisitions         92         -           Share of (loss)/profit in associated undertakings         (169)         14           Net losses incurred on disposal of freehold properties         6         (256)         (116)           Profit on disposal of discontinued operations         6         256)         (116)           Profit on ordinary activities before interest         (3,499)         515           Net interest payable         7         (696)         (588)           Loss on ordinary activities before taxation         1         (4,195)         (73)           Tax on profit on ordinary activities         8         (619)         150           (Loss)/profit for the financial year         (4,814)         77           Dividends         9         (333)         (778)           Retained loss         (5,147)         (701)           (Loss)/earnings per share         Net basis         10         (8,6)p         0,2p           Nili basis         (7,7)p	Not operating expenses	0.0.0	11,443	11,902
Acquisitions (546) -  (14,517) (11,365)  Operating (loss)/profit 4  Continuing operations (3,166) 537  Acquisitions 92 -  (3,074) 537  Share of (loss)/profit in associated undertakings (169) 14  Net losses incurred on disposal of freehold properties 6 (256) (116)  Profit on disposal of discontinued operations 6 - 60  (Loss)/profit on ordinary activities before interest (3,499) 515  Net interest payable 7 (696) (588)  Loss on ordinary activities before taxation 1 (4,195) (73)  Tax on profit on ordinary activities 8 (619) 150  (Loss)/profit for the financial year (4,814) 77  Dividends 9 (333) (778)  Retained loss (5,147) (701)  (Loss)/earnings per share - Net basis 10 (8,6)p 0.2p  Nil basis 10 (8,6)p 0.2p		3 & 6	(40.074)	444.00
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Continuing operations         (3,166)         537           Acquisitions         92         -           (3,074)         537           Share of (loss)/profit in associated undertakings         (169)         14           Net losses incurred on disposal of freehold properties         6         (256)         (116)           Profit on disposal of discontinued operations         6         -         80           (Loss)/profit on ordinary activities before interest         (3,499)         515           Net interest payable         7         (696)         (588)           Loss on ordinary activities before taxation         1         (4,195)         (73)           Tax on profit on ordinary activities         8         (619)         150           (Loss)/profit for the financial year         (4,814)         77           Dividends         9         (333)         (778)           Retained loss         (5,147)         (701)           (Loss)/earnings per share         -         Net basis         10         (8,6)p         0.2p           Nil basis         (7,7)p         0.4p	Operating (loss)/profit	1	(14,517)	(11,365)
Acquisitions 92 -  (3,074) 537  Share of (loss)/profit in associated undertakings (169) 14  Net losses incurred on disposal of freehold properties 6 (256) (116)  Profit on disposal of discontinued operations 6 - 80  (Loss)/profit on ordinary activities before interest (3,499) 515  Net interest payable 7 (696) (588)  Loss on ordinary activities before taxation 1 (4,195) (73)  Tax on profit on ordinary activities 8 (619) 150  (Loss)/profit for the financial year (4,814) 77  Dividends 9 (333) (778)  Retained loss (5,147) (701)  (Loss)/earnings per share - Net basis 10 (8,6)p 0.2p  - Nil basis 10 (8,6)p 0.2p	= · · · · · · · · · · · · · · · · · · ·	4	(0.100)	507
Share of (loss)/profit in associated undertakings			· · · · · · · · · · · · · · · · · · ·	537
Net losses incurred on disposal of freehold properties         6         (256)         (116)           Profit on disposal of discontinued operations         6         -         80           (Loss)/profit on ordinary activities before interest         (3,499)         515           Net interest payable         7         (696)         (588)           Loss on ordinary activities before taxation         1         (4,195)         (73)           Tax on profit on ordinary activities         8         (619)         150           (Loss)/profit for the financial year         (4,814)         77           Dividends         9         (333)         (778)           Retained loss         (5,147)         (701)           (Loss)/earnings per share         Net basis         10         (8.6)p         0.2p           Nii basis         (7.7)p         0.4p				537
Net losses incurred on disposal of freehold properties         6         (256)         (116)           Profit on disposal of discontinued operations         6         -         80           (Loss)/profit on ordinary activities before interest         (3,499)         515           Net interest payable         7         (696)         (588)           Loss on ordinary activities before taxation         1         (4,195)         (73)           Tax on profit on ordinary activities         8         (619)         150           (Loss)/profit for the financial year         (4,814)         77           Dividends         9         (333)         (778)           Retained loss         (5,147)         (701)           (Loss)/earnings per share         Net basis         10         (8.6)p         0.2p           Nii basis         (7.7)p         0.4p	Change of the collection of th			
Profit on disposal of discontinued operations         6         -         80           (Loss)/profit on ordinary activities before interest         (3,499)         515           Net interest payable         7         (696)         (588)           Loss on ordinary activities before taxation         1         (4,195)         (73)           Tax on profit on ordinary activities         8         (619)         150           (Loss)/profit for the financial year         (4,814)         77           Dividends         9         (333)         (778)           Retained loss         (5,147)         (701)           (Loss)/earnings per share         - Net basis         10         (8.6)p         0.2p           - Nii basis         (7.7)p         0.4p		•		•
(Loss)/profit on ordinary activities before interest       (3,499)       515         Net interest payable       7       (696)       (588)         Loss on ordinary activities before taxation       1       (4,195)       (73)         Tax on profit on ordinary activities       8       (619)       150         (Loss)/profit for the financial year       (4,814)       77         Dividends       9       (333)       (778)         Retained loss       (5,147)       (701)         (Loss)/earnings per share       - Net basis       10       (8.6)p       0.2p         - Nil basis       (7.7)p       0.4p			(256)	
Net interest payable         7         (696)         (588)           Loss on ordinary activities before taxation         1         (4,195)         (73)           Tax on profit on ordinary activities         8         (619)         150           (Loss)/profit for the financial year         (4,814)         77           Dividends         9         (333)         (778)           Retained loss         (5,147)         (701)           (Loss)/earnings per share         - Net basis         10         (8.6)p         0.2p           - Nil basis         (7.7)p         0.4p		<del>-</del>	-	80
Loss on ordinary activities before taxation 1 (4,195) (73)  Tax on profit on ordinary activities 8 (619) 150  (Loss)/profit for the financial year (4,814) 77  Dividends 9 (333) (778)  Retained loss (5,147) (701)  (Loss)/earnings per share - Net basis 10 (8.6)p 0.2p - Nil basis (7.7)p 0.4p	(Loss)/profit on ordinary activities before interest	*	(3,499)	515
Tax on profit on ordinary activities       8       (619)       150         (Loss)/profit for the financial year       (4,814)       77         Dividends       9       (333)       (778)         Retained loss       (5,147)       (701)         (Loss)/earnings per share       Net basis       10       (8.6)p       0.2p         Nil basis       (7.7)p       0.4p	Net interest payable	. 7	(696)	(588)
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Dividends         9         (333)         (778)           Retained loss         (5,147)         (701)           (Loss)/earnings per share - Net basis - Nil basis         10         (8.6)p         0.2p           - Nil basis         (7.7)p         0.4p	Tax on profit on ordinary activities	8	(619)	150
Dividends         9         (333)         (778)           Retained loss         (5,147)         (701)           (Loss)/earnings per share - Net basis - Nil basis         10         (8.6)p         0.2p           - Nil basis         (7.7)p         0.4p	(Loss)/profit for the financial year		(4,814)	77
Retained loss   (5,147)   (701)   (Loss)/earnings per share   Net basis   10   (8.6)p   0.2p   - Nil basis   (7.7)p   0.4p	Dividende			
(Loss)/earnings per share - Net basis 10 (8.6)p 0.2p - Nil basis (7.7)p 0.4p		9	(333)	(778)
- Nil basis (7.7)p 0.4p	Hetained loss	<del></del>	(5,147)	(701)
- Nil basis (7.7)p 0.4p	(Loss)/earnings per share - Net basis	10	(8 6)n	0.25
11 handling 1 / 1 V	- Nil basis	· -		
	'Headline' (loss)/earnings per share		(8.3)p	0.2p

<sup>\*</sup>The results of continuing operations above include net exceptional charges of £396,000 (1994 – £700,000) within cost of sales and £1,248,000 (1994 – £263,000) within net operating expenses (Note 6).

The movement on reserves is set out in Note 21.

The Notes on pages 19 to 35 form part of these financial statements.

# Consolidated Balance Sheet

At 31 March 1995

	Notes	1995	1994 (as restated)
		20003	(Note 22) £000's
Fixed assets		2000 3	10003
Intangible assets	11	139	71
Tangible assets	12	9,380	9.503
Investments	13	235	400
×2		9,754	9,974
Current assets	***************************************		
Stocks and work in progress	14	7,817	6.097
Debtors	15	12,679	10,027
Cash at bank and in hand		211	78
Creditors	•••••••••••••••••••••••••••••••••••••••	20,707	16,202
Amounts falling due within one year	16	(14,737)	(10,260)
Net current assets	•••••	5,970	5,942
Total assets less current liabilities		15,724	15,916
Creditors		;	
Amounts falling due after more than one year	17	(1,856)	(3,093)
Provisions for liabilities and charges	18	(3,183)	(385)
Net assets		10,685	12,438
Capital and reserves			
Called-up share capital	20	3,611	2.222
Share premium account	21	30,290	21.937
Revaluation reserve	21	670	1.720
Capital reserve	21	7,088	7,088
Special reserve	21	*	18,000
Goodwill	21	(25,068)	(19,086)
Profit and loss account	21	(5,906)	(19,443)
Equity shareholders' funds		10,685	12,438

The financial statements have been approved by the Board of Directors on 29 June 1995 and signed on their behalf by:

Director R W Duggan

The Notes on pages 19 to 35 form part of these financial statements

# Consolidated Cash Flow Statement For the year ended 31 March 1995

	Notes	1995 Continuing	1995 Acquisitions	1995 Total	1994 Total (as restated)
		£000's	s'0002	s'0002	(Note 22) £000's
Net cash flow from operating activities	26	(248)	478	230	2,076
Returns on investment and servicing of finance	***************************************	••••••••••••••••••••••••		······································	•••••
Interest paid on finance leases		(61)	_	(61)	(62)
Other interest paid		(602)	(5)	(607)	(526)
Dividends paid		(778)	-	(778)	(778)
	***************************************	(1,441)	(5)	(1,446)	(1,366)
Taxation	***************************************	***************************************			•••••••
UK corporation tax paid (including ACT)		(253)	(381)	(634)	(33)
Overseas corporation tax received		-	_	•	22
		(253)	(381)	(634)	(11)
Investing activities	••••••••••••	***************************************		********************	
Purchase of investments		_	-	_	(156)
Purchase of tangible fixed assets		(1,892)	(21)	(1,913)	(1,396)
Purchase of intangible fixed assets		(103)	-	(103)	(71)
Proceeds of sale of fixed assets		1,653	8	1,661	566
Proceeds on sale of investments		.,			311
Purchase of associated undertakings	•	(14)	_	(14)	(143)
Purchase of subsidiary undertakings	13	(6,991)	-	(6,991)	(2,634)
Sale of subsidiary undertakings		-	-	-	(30)
		(7,347)	(13)	(7,360)	(3,553)
Net cash outflow before financing		(9,289)	79	(9,210)	(2,854)
			1.4	•	·
Financing			• •		
Issue of ordinary share capital	21	10,277	-	10,277	-
Share issue costs	21	(535)	-	(535)	-
Asset purchase by instalments		(50)	•	(50)	(50)
Capital element of finance leases		(488)	-	(488)	(252)
Long term loan financing		-	•	-	3,457
Repayment of loans		(900)	-	(900)	(600)
	27	8,304	-	8,304	2,555
Decrease in cash and cash equivalents	28	(985)	79	(906)	(299)

The Notes on pages 19 to 35 form part of these financial statements.

# Statement of Total Recognised Gains and Losses

or the year ended 31 March 1995

	1995	1994 (as restated)
	£000's	(Note 22) £000's
(Loss)/profit for the financial year	(4,814)	77
Exchange adjustments on foreign currency investments	18	(42)
Unrealised loss on revaluation of properties	(384)	-
Total recognised gains and losses for the financial year	(5,180)	35

# Note of Historical Cost Profits and Losses

For the year ended 31 March 1995

	1995 £000's	1994 (as restated) (Note 22) £000's
Loss on ordinary activities before taxation Realisation of property revaluation gains of previous years (Note 21)	(4,195) 666	<i>(73)</i> -
Difference between the historical cost depreciation charge and the actual depreciation charge for the year calculated on the revalued amount	23	36
Historical cost loss on ordinary activities before taxation	(3,506)	(37)
Historical cost loss for the year retained after taxation and dividends	(4,458)	(665)

# Reconciliation of Movements in Shareholders' Funds

For the year ended 31 March 1995

	1995	1994 (as restated)
	s'0003	(Note 22) £000's
(Loss)/profit for the financial year	(4,814)	77
Dividends	(333)	(778)
Exchange adjustments on foreign currency investments	18	(42)
Goodwill written off in the year	(5,982)	(934)
Increase in share capital and premium following the Rights Issue	10,277	-
Share issue costs	(535)	_
Unrealised loss on revaluation of properties	(384)	-
Net reduction in shareholders' funds	(1,753)	(1,677)
Shareholders' funds at 1 April	12,438	14,115
Shareholders' funds at 31 March	(4,814) (333) 18 (5,982) 10,277 (535) (384)	12,438

# Company Balance Sheet At 31 March 1995

	Notes	1995 £000's	1994 £000's
Ethio di control		2000 \$	
Fixed assets			•
Tangible assets Investments	12	127	148
nivestrients	13	21,294	33,597
		21,421	33,745
Current assets			
Debtors	15	10,482	12,692
Cash at bank and in hand		•	11
		10,482	12,703
Creditors			
Amounts falling due within one year	16	(9,341)	(9,550)
Net current assets	***************************************	1,141	3,153
Total assets less current liabilities		22,562	36,898
Creditors	•		
Amounts falling due after more than one year	17	(1,237)	(2,857)
Provision for liabilities and charges	18	(992)	-
Net assets		20,333	34,041
Capital and reserves			
Called-up share capital	20	3,611	2,222
Share premium account	21	30,290	21,937
Capital reserve	21	1,673	7.088
Special reserve	21	- · · · · · · · · · · · · · · · · · · ·	18,000
Profit and loss account	21	(15,241)	(15,206)
Equity shareholders' funds		20,333	34,041

The balance sheet of the Company has been approved by the Board of Directors 29 June 1995 and signed on their behalf by:

R W Duggan

The Notes on pages 19 to 35 form part of these financial statements.

# Accounting Policies

#### (a) Basis of accounting

The financial statements are prepared in accordance with applicable accounting standards and using the historical cost convention, with the exception of freehold and long leasehold properties which are stated at professional valuation.

#### (b) Basis of consolidation

The consolidated financial statements incorporate the audited financial statements of the Company and all of its subsidiary undertakings.

#### (c) Subsidiary undertakings

The trading results of subsidiary undertakings acquired or sold in the year are included in the consolidated profit and loss account from or until the effective date of acquisition or disposal respectively. Adjustments are made to bring the accounting policies of businesses acquired into line with those of the Group. The costs of acquisition, including fair value adjustments, are allocated to net tangible assets and, where appropriate, to goodwill and other intangibles.

#### (d) Associated undertakings

Undertakings, other than subsidiary undertakings, in which the Group has an investment representing not less than 20% of the voting rights and over which it exerts significant influence are treated as associated undertakings.

The Group results include the appropriate proportion of the profit or loss of such associated undertakings. In the consolidated balance sheet the investment in associated undertakings is shown as the Group's share of underlying net assets or liabilities.

#### (e) Goodwill

Goodwill arising where the cost of acquisition exceeds the values attributable to the relevant net assets of subsidiary and associated undertakings is written off directly to reserves. When the investment in these undertakings or part of these undertakings is subsequently sold the original goodwill is shown as part of the profit or loss arising on the disposal.

#### (f) Research and development expenditure

Research and development expenditure is written off as it is incurred, except that development expenditure incurred on individual projects is carried forward in those cases where future recoverability can reasonably be regarded as assured. Any expenditure carried forward is amortised in line with the expected future sales from the related project over a period not exceeding two years.

#### (g) Tangible fixed assets

Tangible fixed assets are stated at historical cost or, in the case of freehold and long leasehold properties, at professional valuation less, in each case, depreciation.

Depreciation is provided on all assets, except freehold land, using the straight-line method, at rates calculated to write off the cost or valuation less estimated residual value of each asset over its expected useful life, as follows:

Freehold buildings - 2% per annum Long leasehold properties - 2% per annum

Short leasehold properties - over the life of the lease
Plant and equipment - 10% to 33% per annum
Motor vehicles - 20% to 25% per annum

#### (h) Stocks

Stocks are stated at the lower of cost and net realisable value. In determining the cost of raw materials, consumables and goods purchased for resale, the first-in first-out method or the weighted average method is used. For work in progress and for finished goods manufactured by a Group company, cost is taken as production cost including an appropriate proportion of attributable overheads.

#### (i) Taxation

The credit/(charge) for taxation is based on the result for the year. Provisions are made or assets recognised for taxation deferred where there are material timing differences between the treatment of certain items for tax and accounting purposes. Provision is made for deferred taxation only to the extent that it is probable that an actual liability will crystallise. Deferred tax assets are only recognised where there is reasonable certainty that the asset will be recoverable.

# Accounting Policies

Continued

#### (j) Turnover

Group turnover represents the invoiced value of sales, excluding VAT, of goods and services supplied.

#### (k) Leases

Assets held under finance leases and hire purchase contracts, which are those where substantially all the risks and rewards of ownership of an asset have passed to the Group, are capitalised in the balance sheet and are depreciated over their estimated useful lives or the term of the lease, whichever is the shorter. The interest element of rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding. The capital element of rental obligations is included in liabilities.

All other leases are treated as operating leases and the annual rentals are charged to the profit and loss account on a straight line basis over the term of the lease.

#### (I) Pensions

The Group operates the OMI Group Pension Scheme, which is a contributory scheme with both money purchase and defined benefits sections. The defined benefit sections are closed to new entrants. The assets of the scheme are held separately from those of the Group in independently administered funds. Contributions are charged to the profit and loss account so as to spread the cost of pensions over employees' working lives with the Group. For the defined benefit sections, the regular cost is attributed to individual years using the projected unit method. Variations in pension cost identified as a result of actuarial valuations are amortised over the average expected remaining working lives of employees in proportion to their expected payroll costs. Differences between the amounts funded and amounts charged to the profit and loss account are treated as either provisions or prepayments in the balance sheet. No deferred tax is provided in respect of pension credits.

#### (m) Foreign currency translation

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated into sterling using the rates of exchange ruling at the balance sheet date and any gains or losses on translation are included in the profit and loss account.

The balance sheets of subsidiary undertakings expressed in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date. Trading results of these subsidiaries are translated at an average rate of exchange for the year. Exchange gains and losses arising from translation of the financial statements of foreign subsidiaries are taken directly to reserves. Other exchange differences are dealt with through the profit and loss account.

#### (n) Government grants

Government grants in respect of capital expenditure are credited to a deferred income account. Capital grants are released to profit over the expected useful lives of the relevant assets by equal annual instalments. Revenue grants are released to profit over the life of the project to which they relate.

#### (o) Employee Benefit Trust

In accordance with FRS 5, the transactions of the OMI International plc Employee Benefit Trust (EBT) have been treated as if they are, in substance, transactions of the Group. Accordingly the assets, liabilities and results of the EBT have been consolidated in the group financial statements.

#### 1. SEGMENTAL ANALYSIS

#### (a) Business segment analysis of turnover and (loss)/profit before taxation

Turnover		(Loss)/profit on ordinary activities before taxation	
1995	1994	1995	1994 (as restated)
£000's	£000's	£000's	(Note 22 ) £000's
16,389	15,868	1,279	2,142
15,224	15,428	(1,573)	662
6,190	<i>5,284</i>	(1,426)	(1,344)
21,414	20,712	(2,999)	(682)
-	•	(1,446)	(923)
37,803	36,580	(3,166)	537
2,510	-	92	-
40,313	36,580	(3,074)	537
		(169)	14
		(256)	(116)
		-	80
		(3,499)	515
		(696)	(588)
		(4,195)	(73)
	1995 £000's 16,389 15,224 6,190 21,414 - 37,803 2,510	1995 1994  £000's £000's  16,389 15,868  15,224 15,428 6,190 5,284  21,414 20,712	1995 1994 1995  £000's £000's £000's  16,389 15,868 1,279  15,224 15,428 (1,573) 6,190 5,284 (1,426)  21,414 20,712 (2,999) (1,446)  37,803 36,580 (3,166) 2,510 - 92  40,313 36,580 (3,074)  (169)  (256)  - (3,499)  (696)

The segmental analysis for the year ended 31 March 1994 has been restated to include the income and expenditure of the OMI International pic Employee Benefit Trust in central costs (Note 22).

Acquisitions represent the post acquisition trading results after management charges of Castlet Group Limited which was acquired by OMI International pic on 22 November 1994 and will be categorised within manufacturing businesses in future years.

Inter segment sales are not material.

#### (b) Geographical analysis of turnover and operating profit/(loss)

	Turnover by destination 1995	Turnover by destination 1994	Turnover by origin 1995	Turnover by origin 1994	Profit/(loss) by origin 1995	Profit/(loss) by origin 1994 (as restated)
	£0003	£000's	£000's	£000's	£0003	(Note 22) £000's
UK	28,877	_ 28,360	31,150	31,062	(2,005)	- 932
Germany	6,779	4,547	6,037	4,156	(857)	(438)
Other Europe	1,733	2,735	616	1,362	(304)	43
Rest of World	414	938	-	-	-	-
Total continuing	37,803	36,580	37,803	36,580	(3,166)	537
UK	1,355	-	2,422	_	92	-
Germany	636	-	. •	•	-	
Other Europe	170	•	•	-	-	
Rest of World	349	-	88	-	-	-
Total acquisitions	2,510	-	2,510	-	92	•
Total	40,313	36,580	40,313	36,580	(3,074)	537
Inter comment sales are a		***************************************	***************************************		······	••••••••

Inter segment sales are not material.

Continued

#### 1. SEGMENTAL ANALYSIS (CONTINUED)

#### (c) Net assets by business segment

	1995	
•	s'0002	(Note 22) £000's
Manufacturing	8,348	6,494
Logistics and Support	4,827	7,458
Design businesses	2,270	4,603
Service	7,097	12,061
Continuing operations	15,445	18.555
Acquisitions	1,453	, <u>-</u>
	16,898	18,555
Cash at bank and in hand	211	<i>78</i>
Bank borrowings and overdrafts	(6,424)	(6,195)
Total net assets	10,685	12,438
		***************************************

#### (d) Geographical analysis of net assets

•	1995	1994 (as restated)
	\$'0002	(Note 22) £000's
UK	15,990	17,265
Germany	761	751
Other Europe	79	539
Rest of World	68	-
14	16,898	18,555
Cash at bank and in hand	211	78
Bank borrowings and overdrafts	(6,424)	(6,195)
Total net assets	10,685	12,438
		***************************************

### 2. HOLDING COMPANY PROFIT AND LOSS ACCOUNT

The Company has taken advantage of the exemption in Section 230 of the Companies Act 1985 not to present its own profit and loss account.

The Company's loss before dividends amounted to £23,117,000 (1994 - £1,015,000) after provisions against investments of £20,063,000 (1994 - £1,086,000) and provisions against Group balances of £2,486,000 (1994 - £275,000).

#### 3. NET OPERATING EXPENSES

	1995 Continuing £000's	1995 Acquisitions £000's	1995 Total £000's	1994 Total £000's
Selling, marketing and distribution expenses	1,821	46	1,867	1.686
Administrative expenses	12,468	509	12,977	10.053
Other operating income	(318)	(9)	(327)	(374)
Total for continuing operations	13,971	546	14,517	11,365
***************************************	***************************************			

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#### 4. OPERATING (LOSS)/PROFIT

	1995 £000's	1994 £000's
This is stated after charging/(crediting):		
Gross research and development expenditure	1,009	982
Less: customer funding	(595)	(541)
Net research and development expenditure	414	441
Amortisation of deferred development expenditure	35	_
Depreciation of owned assets	1,621	1,715
Depreciation of assets held under finance leases and hire purchase contracts	260	203
Auditor's remuneration:		
- audit fees	146	138
- other	66	49
Operating lease rentals:		
- property	1,424	1,505
- hire of plant and equipment	782	<i>777</i>
Rent receivable	(319)	(374)
Government grants	(134)	(70)
·		

#### 5. STAFF COSTS

#### (a) Staff costs (including Directors) comprise:

	1995 Continuing £000's	1995 Acquisitions 2000's	1995 Total £000's	1994 Total £000's
Wages and salaries	15,376	495	15,871	15,516
Social security costs	1,573	50	1,623	1.621
Other pension costs	371	7	378	217
Total for continuing operations	17,320	552	17,872	17,354

The average number of persons employed by Group companies was as follows:

	1995 Continuing Number	1995 Acquisitions Number	1995 Total Number	1994 Total Number
Production	759	97	856	773
Selling, marketing and distribution	65	8	73	67
Administration	127	11	138	122
Total for continuing operations	951	116	1,067	962

### (b) Directors

The Directors of the Company earned the following emoluments including pension contributions of £46,000 (1994 - £50,937) and the estimated value of benefits in kind:

	£000's.	£000's
Fees	44	46
Other emoluments	428	442
	472	488

Continued

#### 5. STAFF COSTS (CONTINUED)

#### (b) Directors (Continued)

The Direc	tors' e	emoluments shown above included:	1995 £000's	1995 £000's	1994 £000's
Chairman	(who	was also the highest paid Director)	from 3.3.95	to 3.3.95	
Emolume	nts		10	159	173
Benefits in	n kind	~	•	8	8
Pension c	ontrib	utions	. •	26	26
			10	193	207
Directors'	emoli	rments, excluding pension contributions, were as fo	ollows:		
		3,		Number	Number
£0,001	-	£5,000		•	1
£10,001	-	£15,000		2	3
£20,001	-	£25,000		1	-
£90,001	-	£95,000		1	_
£95,001	•	£100,000		-	1
£110,001	-	£115,000		1	1

On 25 May 1995, a writ was issued against the Company by Mr Williams, the former Chairman, claiming £944,000 for wrongful dismissal. The Company is defending this claim.

Details of share options held by the Directors can be found under Directors' Interests in the Directors' Report.

#### 6. EXCEPTIONAL ITEMS

£165,001 -

£180,001 -

£170,000

£185,000

	1995 £000°s	1994 £000's
Charged in arriving at operating (loss)/profit:		
Provision for losses on contracts in the process engineering business		
as the activity is wound down;		
Included in cost of sales	200	615
Included in operating expenses	100	190
	300	805
Provisions and costs incurred in Group restructuring:		*******************
Included in cost of sales	196	85
Included in operating expenses	1,148	190
	1,344	275
Release of pension fund provision due to significant reduction in Scheme	•	
membership - included in operating expenses	-	(117)
Total exceptional items charged in arriving at operating (loss)/profit	1,644	963
Net losses incurred on disposal of freehold properties		
(in 1994 £151,000 related to discontinued operations)	256	116
Profit on disposal of discontinued operations	-	(80)
Total exceptional items charged in arriving at loss on ordinary activities	1,900	999

Continued

#### 7. NET INTEREST PAYABLE

	1995 2000's	1994 £000's
Interest payable on bank loans, overdrafts and other loans		
repayable within five years	635	526
Interest payable on finance leases	61	62
Net interest payable	696	588

#### 8. TAXATION ON PROFIT ON ORDINARY ACTIVITIES

	1995 £000's	1994 £000's
UK Corporation tax (credit)/charge based on results for year at 33% (1994 - 33%)	(31)	7
Provision for irrecoverable ACT	510	120
Adjustment in respect of prior years	•	148
Deferred taxation	140	(425)
Net taxation charge/(credit)	619	(150)

The tax charge for 1995 has been affected by the provision for irrecoverable ACT and the reversal of deferred tax assets which were recognised in 1994.

#### 9. DIVIDENDS

	1995 £000's	. 1994 £000's
Interim dividend paid 0.75p per ordinary share (1994 - 0.75p) Final dividend proposed nil pence per ordinary share (1994 - 1.00p)	333	333
Times dividend proposed in period per ordinary strate (1994 - 1,00p)	-	445
	^ 333	778

#### 10. (LOSS)/EARNINGS PER SHARE

	1995 pence	1994 pence
(Loss)/earnings per share (net basis)	(8.6)	0.2
Net losses incurred on disposal of freehold properties	0.3	0.2
Profit on disposal of discontinued operations	-	(0.2)
'Headline' (loss)/earnings per share	(8.3)	0.2

The comparative earnings per share are shown after adjusting the published figures for 1994 to reflect the bonus element in the Rights Issue of 22 November 1994.

The SSAP 3 earnings per share calculation is based on loss after tax of £4,814,000 (1994 profit - £77,000) and the weighted average number of shares in issue of 56,249,503 (1994 - 47,521,121 as adjusted).

The 'Headline' (loss)/earnings per share has been calculated in accordance with Institute of Investment Management and Research (IMR) recommendations.

Continued

#### 11. INTANGIBLE FIXED ASSETS

#### Development expenditure

		Group
Cost	1995 £000's	1994 £000's
Beginning of year	71	_
Expenditure during the year	103	71
End of year	174	71
Amortisation		
Beginning of year	-	-
Charge for year	(35)	_
End of year	(35)	-
Net book value		***************
End of year	139	71
Beginning of year	71	_
	***************************************	

#### 12. TANGIBLE FIXED ASSETS

	Freehold properties £000's	Long leasehold properties £000's	Short leasehold properties £000's	Motor vehicles £000's	Plant & equipment £000's	Total
Group	2000	2000 3	2000 \$	1000 S	£000°S	20003s
Cost or valuation						
Beginning of year	4,729	_	80	872	13,239	18,920
Exchange adjustment	-	-	-	1	219	220
Additions	67	-	371	49	2,713	3,200
Subsidiaries acquired	363	830		73	605	1,871
Disposals	(2,346)	-	•	(622)	(565)	(3,533)
Revaluations	(515)	•	-	*	-	(515)
End of year	2,298	830	451	373	16,211	20,163
Depreciation			•			
Beginning of year	250	_	28	537	8,602	9,417
Exchange adjustment	-	-	-	2	187	189
Charge for year	77	6	5	110	1.683	1.881
Subsidiaries acquired	12	73	-	55	425	565
Disposals	(163)	•	-	(472)	(503)	(1,138)
Revaluations	(131)	-	-	•	-	(131)
End of year	45	79	33	232	10,394	10,783
Net book value			_			70,700
End of year	2,253	751	418	141	5,817	9,380
Beginning of year	4,479	-	52	335	4,637	9,503

During the year the Group disposed of its freehold interest in Chadsworth House, Handforth for £1,377,000 net of expenses and was granted a 20 year leaseback of this property. The Group's adjoining freehold property Rushworth House, Handforth was also sold during the year for £550,000 net of expenses, subject to a 20 year leaseback. The Group has taken steps to dispose of its freehold properties in Malvern and Totnes. Following the recent restructuring of the Logistics operations, the Malvern property is surplus to the Group's requirements. The Totnes property is also surplus to requirements as a result of the relocation of the Thin Films division to the new site at Plymouth.

On 15 February 1995 the Group's freehold and long leasehold properties were professionally valued by A.N.Hertz, FRICS, on an open market value and existing use basis as at 31 December 1994. This valuation resulted in a deficit of £384,000 compared to the previous valuation in 1990. This deficit has been taken to revaluation reserves and set against previous revaluation surpluses arising on those properties.

Continued

#### 12. TANGIBLE FIXED ASSETS (CONTINUED)

The net book value of fixed assets includes an amount of £1,446,000 (1994 - £745,000) in plant and equipment and £13,000 (1994 - £34,000) in motor vehicles in respect of assets held under finance leases. Depreciation for the year on these assets was £247,000 (1994 - £184,000) and £13,000 (1994 - £19,000) for plant and equipment and motor vehicles respectively. Plant and equipment at cost includes £879,000 (1994 - £Nii) and short leasehold properties includes £311,000 (1994 - £Nii) of additions which were not depreciated during the year since these assets were not in commercial use until after the year end. The freeholds include land of £575,000 which is not depreciated (1994 - £1,483,000). If freehold and long leasehold properties had been stated on an historical cost basis at 31 March 1995 they would have been included as follows:

	1995 £000's	1994 £000's
Cost Depreciation	2,294 (442)	2,885 (358)
Net book value	1,852	2,527

The depreciation charge for the year in respect of freehold and long leasehold properties, calculated on an historical cost basis, would have been £106,000 (1994 - £16,000)

#### (b) Company

Motor vehicles £000's	Plant & equipment 2000's	Total £000's
146	232	378
40	3	43
(65)	-	(65)
121	235	356
***************************************		••••••
53	177	230
31	21 -	52
(53)	-	(53)
31	198	229
***************************************		***************************************
90	37	127
93	55	148
	vehicles £000's  146 40 (65)  121  53 31 (53) 31	vehicles £000's         equipment £000's           146         232           40         3           (65)         -           121         235           53         177           31         21           (53)         -           31         198           90         37

#### 13. FIXED ASSET INVESTMENTS

#### (a) Group

•	1995 £000's	- 1994 £000's
Share of tangible net assets at beginning of the year	45	88
Fair value adjustment to assets previously acquired	-	(57)
Share of (losses)/profits in associated undertakings for the year Exchange adjustments	(169) 4	14
Share of tangible net (liabilities)/assets at end of year	(120)	45
Own shares held	355	355
End of year	235	400

Own shares relates to shares held by the OMI International plc Employee Benefit Trust (being 728,030 ordinary shares of 5p each stated at original cost). The market price of the shares at 31 March 1995 was 14p (1994 - 56p). The cumulative goodwill written off on acquisition of associated undertakings was £1,369,000 (1994 - £741,000).

Continued

#### 13. FIXED ASSET INVESTMENTS (CONTINUED)

#### (b) Company

Fixed asset investments relate to shares in subsidiary and associated undertakings stated at cost less provisions for diminution in value.

diffination in value.	4005	400		
	1995 Subsidiary	1995 Associated	1995	1994
	undertakings £000's	undertakings £000's	Total £000's	Total £000's
Cost				
Beginning of year	52,462	809	53,271	52,139
Acquisitions in year	7,132	-	7,132	1,020
Additional consideration payable in respect of				•
existing acquisitions	-	628	628	112
End of year	59,594	1,437	61,031	53,271
Provision for diminution in the carrying value of inv	estments	• • • • • • • • • • • • • • • • • • • •	***************************************	***************************************
Beginning of year	19,674	-	19,674	18,588
Provision made during the year	18,626	1,437	20,063	1,086
End of year	38,300	1,437	39,737	19,674
Written down value		***************************************	************************	*******************************
End of year	21,294	-	21,294	33,597
Beginning of year	32,788	809	33,597	33,551
***************************************			<b>-</b>	

The Company's principal operating subsidiary and associated undertakings are set out in Note 29.

On 22 November 1994 the Company acquired the entire ordinary share capital of Castlet Group Limited for a net cash consideration of £6,737,000.

Analysis of the acquisition of Castlet Group Limited:

	Book Value	Group	Fair Value
	£000's	adjustments £000's	£000's
Net assets acquired			
Intangible fixed assets	44	(44)	
Tangible fixed assets	1,552	(246)	1,306
Stock and work in progress	1,460	(221)	1,239
Debtors	1,864	(79)	1,785
Cash	141	· -	141
Creditors	(2,403)	108	(2,295)
Provisions	(221)	(177)	(398)
	2,437	(659)	1,778
Goodwill on acquisition	-	-	5,354
Total consideration			7,132
Analysis of the net cash flow in respect of the acquisition:	•		
Cash consideration			6,737
Acquisition costs			395
Total cash outflow on acquisition			7,132
Castlet cash balances			(141)
Net outflow of cash and cash equivalents	***************************************	***************************************	6,991

Continued

#### 14. STOCKS AND WORK IN PROGRESS

	7995 2'0003	Group 1994 £000's
Raw materials and consumables	2,002	1,295
Work In Progress	5,530	4,596
Finished goods	285	206
	7,817	6,097

The replacement cost of stocks is not materially different from their historic cost.

#### 15. DEBTORS

Group			Company	
1995	1994	1995	1994	
£000's	(as restated) £000's	20003	£000's	
10,418	8,248	_	49	
-	-	10,022	12,010	
142	133	40	146	
86	<b>4</b> 74	· 48	364	
•	<i>36</i>	-		
1,196	468	314	39	
837	668	. 58	84	
12,679	10,027	10,482	12,692	
	10,418 - 142 86 - 1,196 837	1995 (as restated) 2000's 2000's  10,418 8,248 142 133 86 474 - 36 1,196 468 837 668	1995 1994 1995 2000's 2	

### 16. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	1995	1994	1995	1994
	£000's	(as restated) £000's	£000's	£000's
Bank borrowings and overdrafts	5,187	3,338	1,128	1,764
Obligations under finance leases (Note 23)	302	205	-	
Payments received on account	1,033	335		-
Trade creditors	4,747	2,817	110	225
Amounts owed to subsidiary undertakings	•	-	7,592	6,492
Amounts owed to associated undertakings	-	<i>36</i>	-	•
Corporation tax (including ACT payable)	224	250	182	375
Other taxes and social security	1,267	1,095	224	144
Other creditors	1,010	914	-	25
Accruals	967	825	105	80
Proposed dividends	-	445	-	445
~	14,737	10,260	9,341	9,550

### 17. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	1995 £000's	1994 £000's	1995 £000's	1994 £000's
Bank borrowings	1,237	2,857	1,237	2,857
Obligations under finance leases (Note 23)	590	176	-	
Deferred income (government grants)	29	35	-	-
Other creditors	-	25	-	-
	1,856	3,093	1,237	2,857
***	************************************	******************	•••••	

All amounts are wholly repayable within five years.

### 17.CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR (CONTINUED)

Group		Company	
1995 £000's	1994 £000's	1995 '£000's	1994 £000's
450	600	450	600
787	2,257	787	2,257
1,237	2,857	1,237	2,857
	1995 £000's 450 787	1995 1994 £000's £000's 450 600 787 2,257	1995 1994 1995 2000's 200's 200'

The bank borrowings are denominated in both sterling and US dollars and are secured by a fixed charge on the Group's freehold interests and a fixed and floating charge over the assets of Forward Industries Limited. The overdrafts are unsecured. Bank borrowings are repayable by facility reduction or capital repayments at six monthly intervals until October 1997. Interest is payable at UK or US bank base rates plus 1.5% per annum.

#### 18. PROVISIONS FOR LIABILITIES AND CHARGES

(a)	Grou	ir

	Deferred taxation (Note 19)	Future property costs	Restructuring closures and disposals	Other	Total
\$	£000's	20003s	£000's	£000's	s'0003
Beginning of year					
provisions	-	150	101	134	385
assets (Note 15)	(36)	-	-	-	(36)
	(36)	150	101	134	349
On acquisition	66	-	192	140	398
Created in year	140	50	1,404	1,299	2,893
Utilised in year	-	-	(250)	(207)	(457)
End of year	170	200	1,447	1,366	3,183

#### (b) Company

	Deferred taxation	Restructuring closures and disposals		Other	Total	
	£000's	costs £000's	s'0003	:	s'0003	s'0003
Beginning of year	-	-	-	•	-	-
Created in year	-	-	400		614	1,014
Utilised in year	-	•	(22)		_	(22)
End of year	-	-	378	********	614	992

	Gr	guo
	1995 £000's	1994 £000's
The analysis of the deferred taxation provision is as follows:	2000 5	20000
Accelerated capital allowances	170	146
Provisions and other items		(182)
Net provision/(asset)	170	(36)
The full potential amount of deferred taxation on all timing differences is	as follows:	
Accelerated capital allowances	486	414
Accelerated capital allowances Provisions and other long term items	486 254	414

740

402

End of year

Continued

#### 20. CALLED-UP SHARE CAPITAL

#### Ordinary shares of 5p each

	1995	1995	1994	1994
	Number	£000's	Number	£000's
Authorised: Allotted and fully paid:	100,000,000	5,000	58,000,000	2,900
	72,216,821	3,611	44,441,121	2,222

The increase in the allotted share capital is due to a 5 for 8 Rights Issue on 22 November 1994. This share issue was primarily to finance the acquisition of Castlet Group Limited (Note 13).

#### Share options

The number of ordinary shares in respect of which, pursuant to the Senior Executive Share Option Scheme, options to subscribe have been granted totals 2,046,369. All options are normally exercisable between three and ten years from the date of grant at prices between 9.32p and 129.96p (as restated pursuant to the Rights Issue). The options are exercisable at various dates up to 6 June 2005.

#### 21. RESERVES

The movements on reserves during the year were as follows:

(a)	Grou	r

Group	Share premium	Revaluation reserve	Capital reserve	Special reserve	Goodwill	Profit & loss	Total
	account £000's	£000's	£000's	s'0003	£0003s	account £000's	£000's
Beginning of year	21,937	1,720	7,088	18,000	(19,086)	(19,443)	10,216
Transfer to distributable reserves	-	-	-	(18,000)	-	18,000	-
Retained loss for the year	-	-	-	-	-	(5,147)	(5,147)
Deficit on revaluation of properties	-	(384)	•	-	-	•	(384)
Realised revaluation surplus on sale							
of properties	-	(666)	•	•	-	666	_
Goodwill written off on acquisition	-	-	-	-	(5,982)	-	(5,982)
Share issue	8,888	-	-	-	•	-	8,888
Share issue costs	(535)	-	-	-	-	-	(535)
Exchange movement	-	-	-	-	•	18	18
End of year	30,290	670	7,088	+	(25,068)	(5,906)	7,074

Further to the reorganisation of the Company's reserves announced in the Chairman's statement which accompanied the Acquisition and Rights Issue Prospectus issued on 28 October 1994 the special reserve has been reclassified as a realised profit. Accordingly £18 million has been transferred from the special reserve to the profit and loss account in the year.

Continued

#### 21. RESERVES (CONTINUED)

#### (b) Company

,	N	on-Distributable	•		Distributabl	le	
٠.	Share premium account	Capital reserve	Sub- total	Special reserve	Profit & loss account	Sub- total	Total
•	2000's	s'0002	s'0003	2000's	2000's	\$'0002	£000's
Beginning of year	21,937	7,088	29,025	18,000	(15,206)	2,794	31.819
Transfer to profit and loss account	-	(5,415)	(5,415)	(18,000)	23,415	5.415	-
Retained loss for the year	-	-	•	•	(23,450)	(23,450)	(23,450)
Share issue	8,888	-	8,888	-	-	-	8,888
Share issue costs	(535)	-	(535)	-	-	-	(535)
End of year	30,290	1,673	31,963	=	(15,241)	(15,241)	16,722

£5,415,000 of the capital reserve has been realised and reclassified as distributable since the investments to which it related have been provided against in the year.

	1995 £000's	1994 £000's
Net cash inflow from share issue		
Nominal value of share capital	1,389	-
Share premium	8,888	-
	10,277	-
Issue costs	(535)	-
	9,742	-

#### 22. EMPLOYEE BENEFIT TRUST

Following the publication of FRS 5 (reporting the substance of transactions) by the Accounting Standards Board in April 1994 and subsequent clarification by the Urgent Issues Task Force in February 1995, the assets, liabilities, income and expenditure of the OMI International pic Employee Benefit Trust (EBT) have now been incorporated into the consolidated financial statements.

The retained loss for the year relating to the EBT which has been included in the consolidated profit and loss account was £28,000 (1994 profit - £20,000) after net interest expense of £28,000 (1994 - £38,000).

EBT bank borrowings of £381,000 (1994 - £336,000) have been included in creditors falling due within one year and the interest in the OMI shares of £356,000 (1994 - £356,000) which the Group has treated as owning for accounting purposes, is included in investments. The EBT bank borrowings are guaranteed by OMI International plc.

The consolidated net assets at 1 April 1993 have been restated to include the EBT as follows:

	£000°s
Net assets at 1 April 1993:	
As previously reported	14.140
Net liabilities of EBT	(25)
As restated	
As restated	14,115

Continued

#### 23. COMMITMENTS

#### (a) Capital commitments

At the end of the year capital commitments were:

	1995 £000's	Group 1994 £000's
Contracted for Authorised but not contracted for	383	625
Additionaged but not contracted for	*	129
	383	754

#### (b) Lease commitments

Finance lease commitments	1995 £000's	Group 1994 £000's
Amounts payable within:		
one year	302	205
two to five years	590	176
	892	381

At the end of the year Group companies had the following annual commitments under non cancellable operating leases:

K.	Properties £000's	1995 Other £000's	Properties £000's	1994 Other £000's
On leases which expire in:				
one year	125	121	194	262
two to five years	204	455	352	567
over five years	1,035	28	938	34
	1,364	604	1,484	863

At the end of the year the Company had the following annual commitments under non cancellable operating leases:

On leases which expire in:	Properties £000's	1995 Other £000's	Properties £000's	1994 Other £000's
one year	*	-	8	_
two to five years	114	7	•	7
over five years	-	-	115	-
	114	7	123	7

Continued

#### 24. PENSION SCHEMES

The OMI Group Pension Scheme (OMI Scheme) was set up in June 1992 and previously comprised both a money purchase section and a defined benefit (Lontec) section. The Group also operated the GED Pension Scheme (GED Scheme) which was a defined benefit scheme. With effect from 1 July 1994 the GED Scheme has been merged with the OMI Scheme. Defined benefit sections have been closed to new entrants since August 1992. Scheme assets are held in separate trustee-administered funds and the Scheme is subject to periodic valuations by independent actuaries. The latest valuations were carried out as at 1 April 1994, prior to merger, using the projected unit method with a control period of five years. The principal actuarial assumptions applied were 9% per annum investment returns for both the OMI Scheme and the GED Scheme, 7% per annum salary growth for the OMI Scheme and 5.5% per annum salary growth for the GED Scheme.

At this actuarial valuation date, the market value of the assets of the OMI Scheme were £4,287,000 and those of the GED Scheme were £1,579,000. The calculated asset value for the Lontec section of the OMI Scheme represented 127% of the benefits that had accrued to members after allowing for expected future increases in earnings and for the calculated asset value of the GED Scheme the cover was 95%.

Prior to the scheme merger on 1 July 1994 part of the surplus identified in the Lontec section of the OMI Scheme was allocated to the benefit of the membership of that Scheme. In order to remove the deficit on the GED Scheme the Group made additional contributions to that scheme prior to the merger.

The pension charge for the year was £53,000 (1994 credit - £44,000) in respect of the two defined benefit sections and a charge of £172,000 (1994 - £137,000) in respect of the money purchase section. In addition the Group made contributions of £150,000 (1994 - £124,000) to certain employees' private pension Schemes.

The increase in the charge relating to defined benefit sections in 1995 is as a result of the exceptional credit recognised in 1994 (Note 6).

#### 25. CONTINGENT LIABILITIES

OMI International plc has guaranteed continuing financial support in respect of the normal trading of certain subsidiary undertakings. A cross guarantee structure is in force in respect of the banking arrangements of the UK companies by which the borrowings of any UK Group company is guaranteed by all the other UK Group companies.

OMI International plc has guaranteed the borrowings of Omitec Holdings GmbH. As at 31 March 1995 these borrowings were £199,000 (1994 - £175,000).

The Group has assigned property leases in the normal course of business. Should the assignees fail to fulfil any obligation in respect of those leases, the Group may be liable for those defaults. The Directors are not aware of any instances where such defaults have taken place.

OMI International plc has guaranteed up to \$1 million of borrowings for Omega Logistics International Inc for the purposes of financing working capital. As at 31 March 1995 these borrowings were \$801,000 (1994 - \$407,000).

In respect of Omega Logistics International Inc, a further \$0.6 million of deferred consideration may be payable over the next year, dependent on performance. As such deferred consideration becomes payable there is a dollar for dollar reduction in the OMI International plc obligation to guarantee the borrowings of Omega Logistics International Inc noted above.

#### 26. RECONCILIATION OF OPERATING (LOSS)/PROFIT TO NET CASH FLOW FROM OPERATING ACTIVITIES

	1995 Continuing £000's	1995 Acquisitions		1994 Total (as restated) (Note 22) £000's
		e'0003		
Operating (loss)/profit on continuing operations	(3,166)	92	(3,074)	<i>537</i>
Exceptional items included in operating (loss)/profit	1,644	•	1,644	963
Operating (loss)/profit before exceptional items	(1,522)	92	(1,430)	1,500
Exceptional items paid	(263)	•	(263)	(1,130)
Depreciation	1,880	36	1,916	1,918
Deferred Government grants released	(6)	-	(6)	(5)
Profit on sale of fixed assets	(69)	(3)	(72)	(38)
Profit on sale of investments	-	•	· .	(49)
Increase in stocks	(1,058)	377	(681)	(1. <del>1</del> 91)
(Increase)/decrease in debtors	(1,020)	233	(787)	1,887
Increase/(decrease) in creditors due in less than 1 year	1,299	(272)	1,027	(239)
Increase/(decrease) in provisions	511	15	526	(570)
Decrease in creditors due in more than 1 year	-	-	-	(7)
Net cash inflow	(248)	478	230	2,076

Continued

1994

Proportion

#### 27. ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR

	1995 Share capital and premium £000's	1995 Loans and finance lease obligations £000's	1994 Share capital and premium £000's	1994 Loans and finance lease obligations £000's
Beginning of year	24,159	3,313	24,159	139
New finance leases and assets acquired by instalments	•	999	-	619
Net cash in/(out) flow from financing	9,742	(1,438)	-	2,555
End of year	33,901	2,874	24,159	3,313

#### 28. CASH AND CASH EQUIVALENTS

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### (a) Analysis of changes during the year

1000 5	2000 S
(3,260)	(2,968)
(906)	(299)
(104)	7
(4,270)	(3,260)
	(3,260) (906) (104)

#### (b) Analysis of the balances shown in the Group balance sheet

	£000's	£000's
Cash at bank and in hand	 211	70
Bank borrowings and overdrafts	(4,481)	(3,338)
	(4,270)	(3,260)
		,,,,,,,,,,,,,,,,,,,,,

### 29. PRINCIPAL OPERATING SUBSIDIARY AND ASSOCIATED UNDERTAKINGS

Principal Activities	Country of incorporation and operation	of ordinary shares held by the Company	of ordinary shares held by subsidiary undertaking
Mounted optic assemblies for industrial and avionic applications.	UK	100%	-
High precision thin film coatings for optical assemblies.	UK	100%	-
Automotive diagnostics and emission analysis products.	UK	100%	-
Electro-hydraulic products for industrial applications. Energy and environmental products for power generation and medical applications. Process plant design and project management.	UK	100%	-
Design and manufacture of control equipment for electro-static precipitators and other electrical and electronic devices.	UK	100%	
Products, services and tools for through-life logistics management of major capital assets. Reliability software products.	UK	100%	-
Print & reprographics services to industry and the Government sector.	UK	<del>-</del>	100%
Integrated Logistics Support.	USA	20%	-
Advanced designs and project management services for the automotive industry.	Germany	-	100%
	Mounted optic assemblies for industrial and avionic applications.  High precision thin film coatings for optical assemblies.  Automotive diagnostics and emission analysis products.  Electro-hydraulic products for industrial applications. Energy and environmental products for power generation and medical applications. Process plant design and project management.  Design and manufacture of control equipment for electro-static precipitators and other electrical and electronic devices.  Products, services and tools for through-life logistics management of major capital assets. Reliability software products.  Print & reprographics services to industry and the Government sector.  Integrated Logistics Support.	Principal Activities  Mounted optic assemblies for industrial and avionic applications.  High precision thin film coatings for optical assemblies.  Automotive diagnostics and emission analysis products.  Electro-hydraulic products for industrial applications. Energy and environmental products for power generation and medical applications. Process plant design and project management.  Design and manufacture of control equipment for electro-static precipitators and other electrical and electronic devices.  Products, services and tools for through-life logistics management of major capital assets. Reliability software products.  Print & reprographics services to industry and the Government sector.  Integrated Logistics Support.  Germany  Germany  Germany	Principal Activities  Mounted optic assemblies for industrial and avionic applications.  High precision thin film coatings for optical assemblies.  Automotive diagnostics and emission analysis products.  Electro-hydraulic products for industrial applications. Process plant design and project management of major capital assets.  Products, services and tools for through-life UK 100% logistics management of major capital assets.  Print & reprographics services to industry and the Government sector.  Integrated Logistics Support.  Country of incorporation and by the Company shares held sh

All of the Companies incorporated in the UK are registered in England and Wales.

OMI International plc registered number: 196908

## Notice of Meeting

Notice is hereby given that the seventy-first Annual General Meeting of the Company will be held at 1-11 Hay Hill, Berkeley Square, London W1X 7LF at 10am on 3 August 1995 for the following purposes:

As ordinary business to consider and, if thought fit, pass the following Ordinary Resolutions:

- 1. To receive and adopt the financial statements for the year ended 31 March 1995, together with the reports of the Directors
- 2. To re-elect Mr D Ablett as a Director who, having been appointed to the Board since the last Annual General Meeting, retires and, being eligible, offers himself for re-election.
- 3. To re-elect Mr A Diment as a Director who, having been appointed to the Board since the last Annual General Meeting, retires and, being eligible, offers himself for re-election.
- 4. To re-elect Mr G Eades as a Director who, having been appointed to the Board since the last Annual General Meeting, retires and, being eligible, offers himself for re-election.
- 5. To re-appoint KPMG as auditors to the Company and to authorise the Directors to fix their remuneration.

As special business to consider and, if thought fit, pass the following resolutions as Special Resolutions:

- 6. (a) That the Directors be and they are hereby empowered, pursuant to Section 95 of the Companies Act 1985 ("the Act"), to allot equity securities pursuant to the authority given in accordance with Section 80 of the Act by a Resolution passed at a General Meeting of the Company held on 21 November 1994 as if Section 89(1) of the Act did not apply to any such allotment provided that this power shall be limited to the allotment of equity securities:
  - (i) in connection with an offer of securities, open for acceptance for a period fixed by the Directors, by way of rights to holders of Ordinary Shares in proportion (as nearly as may be) to their holdings on a record date fixed by the Directors (but subject to such exclusions or other arrangements as the Directors may deem necessary or expedient to deal with problems under the laws of any territory or the requirements of any regulatory body or any stock exchange in any territory or in connection with fractional entitlements or otherwise howsoever);
  - (ii) pursuant to the terms of any share scheme for employees approved by the members in General Meeting; and
  - (iii) (otherwise than pursuant to sub-paragraphs (i) and (ii) above) up to an aggregate nominal amount of £180,542 (equal to 5 per cent of the nominal amount of the Company's issued equity share capital as shown in its financial statements for the year ended 31 March 1995) and so that this sub-paragraph (iii) shall extend to equity securities which by their terms do not require to be paid up whether on issue thereof or at any time;
    - and shall expire at the conclusion of the Annual General Meeting of the Company in 1996, but so that this power shall enable the Company to make offers or agreements prior to the expiry of this power which would or might require equity securities to be allotted after the expiry of this power.
  - (b) Words and expressions defined in or for the purposes of Part IV of the Act shall bear the same meanings in this Resolution.

### E B Gore

Secretary 10 July 1995

#### Notes:

- 1. A member entitled to attend and vote at the Meeting may appoint a proxy or proxies to attend and, on a poll, to vote instead of him. A proxy need not be a member of the Company. A form of proxy for your use is enclosed. To be effective, the form of proxy must be lodged with the Registrar of the Company not less than 48 hours before the time appointed for the holding of the Meeting.
- 2. The return of the form of proxy will not prevent a member from attending the Meeting and voting in person.
- Copies of the Directors' service contracts will be available for inspection during the normal business hours at the registered office of the Company from the date of this notice until the date of the Annual General Meeting and at the place of the Meeting for at least 15 minutes prior to the Meeting until its conclusion.