

# A & C Black Publishers Limited

## DIRECTORS' REPORT AND FINANCIAL STATEMENTS

31 December 2007

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31/07/2008

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COMPANIES HOUSE

Company Registration Number 189153

# A & C Black Publishers Limited

## DIRECTORS AND OFFICERS

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### DIRECTORS

JN Newton	
Ms DJ Coleman	Managing Director
Ms J Murphy	
O Heim	
CR Adams	
Dr KM Rooney	
DJ Wightman	
J Glasspool	
Ms J Parsons	
CPJ Facey	

### SECRETARY

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### REGISTERED OFFICE

38 Soho Square  
London  
W1D 3HB

### AUDITORS

Baker Tilly UK Audit LLP  
Chartered Accountants  
2 Bloomsbury Street  
London WC1B 3ST

# A & C Black Publishers Limited

## DIRECTORS' REPORT

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The directors have pleasure in submitting their annual report and the audited financial statements for the year ended 31 December 2007

### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

A & C Black Publishers Limited had another successful year in 2007. Turnover increased 5% to £14.8m (2006 £14.1m) and the company made an operating profit of £1.1m (2006 £1.1m).

To mark A & C Black's 200<sup>th</sup> anniversary, we published editions of two books from our archive *Don'ts for Wives* and *Don'ts for Husbands*. First published in 1913, these little books of wise and witty advice for married couples caught the public imagination and were bestsellers selling nearly half a million copies. They continue to sell strongly and, for Fathers' Day 2008, we will also publish another book in the same series, *Don'ts for Golfers*.

A new publishing agreement was signed with Oxford University Press to produce an online version of *Who's Who* and *Who Was Who*. Launched in December 2007, this specially designed website will join *The Oxford Dictionary of National Biography*, thus creating the country's best online biographical source.

A & C Black's backlist sales have always been a core strength. In 2007 print on demand technology, combined with a new system at our distributor, enabled us to republish out of print backlist titles using print on demand. Over 500 previously out of print titles were republished in 2007, generating approximately £126,000 of additional sales.

On 31 March 2008 we acquired Featherstone Education Limited. Featherstone focuses on publishing to support teachers and of education of children up to seven years old, a rapidly expanding part of the UK market. Responding to the government's increased emphasis on, and funding for, this sector, Featherstone is now a market leader in this niche. Sales are likely to be boosted by school's implementation of the new 'Early Years Foundation Stage' in September 2008 which requires teachers and educators to follow a 'joined up' learning programme from years 0-8. Education is core to A & C Black and this acquisition extends our reach to the 0-7 ages, and to a wider range of customers. Featherstone has a highly effective direct mail system which will be of considerable benefit in increasing our direct sales to customers for educational and children's products. A & C Black will be able to add value to the list with our current sales and marketing operations to schools, including our school rep force and with our editorial expertise, particularly in the area of children's music.

The company continued to trade during the year as a publisher, its principal interests being yearbooks, children's books, theatre and drama books and other reference books on a wide variety of subjects.

The results for the year are set out on page 5.

### PRINCIPAL RISKS AND CONTROLS

A full review of the Group's Risk Register setting out the risks facing the business and the controls in place for all companies within the group was conducted by the Risk Management Committee during 2007. Details of this review can be found in the annual report of the ultimate parent undertaking, Bloomsbury Publishing Plc.

### DIVIDEND

The directors do not recommend the payment of a dividend (2006 - £Nil).

### FUTURE DEVELOPMENTS

The company is continuing to seek expansion of its publishing interests both in fields where it is already strong and in areas where logical growth can be seen.

### FIXED ASSETS

All changes in fixed assets are shown in notes 7, 8 and 9 on pages 14 and 15.

# A & C Black Publishers Limited

## DIRECTORS' REPORT

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### DIRECTORS

The directors of the company during the year were as follows

Ms D J Coleman  
Ms J Murphy  
O Heim  
J N Newton  
C R Adams  
Dr K M Rooney  
D J Wightman  
J Glasspool  
Ms J Parsons  
C P J Facey (appointed 1 July 2007)

The directors who held office at the end of the year had no interest in the share capital of the company at any time during the year

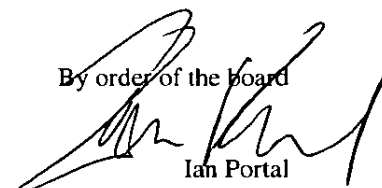
### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

The directors who were in office on the date of approval of these financial statements have confirmed that, as far as they are aware, there is no relevant audit information of which the auditors are unaware. Each of the directors have confirmed that they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that it has been communicated to the auditor.

### AUDITORS

A resolution to re-appoint Baker Tilly UK Audit LLP as auditors will be proposed at the forthcoming Annual General Meeting

By order of the board



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Secretary

Registered office

38 Soho Square  
London W1D 3HB

10th July 2008

# A & C Black Publishers Limited

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

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The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- a select suitable accounting policies and then apply them consistently,
- b make judgements and estimates that are reasonable and prudent,
- c state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- d prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the requirements of the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF A & C BLACK PUBLISHERS LIMITED

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We have audited the financial statements on pages 5 to 19

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition, we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies within it.

### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs at 31 December 2007 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Directors' Report is consistent with the financial statements.

*Baker Tilly UK Audit LLP*  
BAKER TILLY UK AUDIT LLP  
Registered Auditor  
Chartered Accountants  
2 Bloomsbury Street  
London WC1B 3ST

*30 July* 2008

# A & C Black Publishers Limited

## PROFIT AND LOSS ACCOUNT

For the year ended 31 December 2007

	<i>Note</i>	2007 £	2006 £
TURNOVER	2	14,834,246	14,131,602
Cost of sales		(7,812,436)	(7,300,254)
GROSS PROFIT		7,021,810	6,831,348
Distribution and selling costs		(3,787,339)	(3,656,162)
Administrative costs		(1,764,851)	(1,725,125)
Goodwill amortisation		(398,846)	(427,775)
Other operating income		22,850	91,400
OPERATING PROFIT	2	1,093,624	1,113,686
Interest receivable		69,019	37,068
Interest payable	4	(187,378)	(121,431)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		975,265	1,029,323
Taxation	6	(322,068)	(308,381)
RETAINED PROFIT FOR THE FINANCIAL YEAR	14	653,197	720,942

The operating profit for the year arises from the company's continuing operations

**A & C Black Publishers Limited**  
**STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES**  
**for the year ended 31 December 2007**

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	Note	2007 £	2006 £
Profit for the year after taxation		653,197	720,942
Actual return less expected return on pension scheme assets		4,000	15,000
Experience gains and losses arising on pension scheme liabilities		9,000	(59,000)
Changes in assumptions underlying the present value of the pension scheme's liabilities		43,000	22,000
Deferred taxation on actuarial gains and losses		(3,032)	(6,600)
<b>TOTAL RECOGNISED GAINS AND LOSSES</b>		<u>706,165</u>	<u>692,342</u>



# A & C Black Publishers Limited

## BALANCE SHEET

at 31 December 2007

	Note	£	2007 £	£	2006 £
<b>FIXED ASSETS</b>					
Intangible assets	7		1,437,723		1,772,211
Tangible assets	8		244,377		256,967
Investments	9		1,380,585		1,380,585
			<u>3,062,685</u>		<u>3,409,763</u>
<b>CURRENT ASSETS</b>					
Stocks	10	4,791,207		3,868,650	
Debtors	11	7,595,701		7,591,413	
Cash at bank and in hand		610,058		900,718	
		<u>12,996,966</u>		<u>12,360,781</u>	
CREDITORS amounts falling due within one year	12	(10,977,065)		(11,348,123)	
				<u></u>	
NET CURRENT ASSETS			<u>2,019,901</u>		<u>1,012,658</u>
NET ASSETS EXCLUDING PENSION SCHEME DEFICIT			5,082,586		4,422,421
Pension scheme deficit	5		(55,000)		(101,000)
			<u></u>		<u></u>
NET ASSETS INCLUDING PENSION SCHEME DEFICIT			<u>5,027,586</u>		<u>4,321,421</u>
<b>CAPITAL AND RESERVES</b>					
Share capital	13		86,430		86,430
Profit and loss account	14		4,941,156		4,234,991
			<u></u>		<u></u>
SHAREHOLDERS' FUNDS	15		<u>5,027,586</u>		<u>4,321,421</u>

The financial statements were approved and authorised for issue by the board of directors on 10th July 2008

D J Coleman - Director

*John Coleman*

# A & C Black Publishers Limited

## NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2007

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### 1 ACCOUNTING POLICIES

(a) *Basis of accounting*

The financial statements have been prepared in accordance with applicable Accounting Standards and under the historical cost convention. The company is a wholly owned subsidiary undertaking and as such has utilised the exemptions provided by Financial Reporting Standard No. 1 and has not prepared a cash flow statement. The cash flows of the company are included in the consolidated cash flow statement of its ultimate parent company, Bloomsbury Publishing Plc.

As the company is a wholly owned subsidiary company of Bloomsbury Publishing Plc, consolidated financial statements have not been prepared. The financial statements therefore present information about the company as an individual entity and not about its group.

(b) *Turnover*

Turnover represents amounts chargeable to customers for goods supplied, advertising income, royalties and commission receivable for the year. Turnover excludes value added tax.

(c) *Tangible fixed assets*

Tangible fixed assets are depreciated at the following rates on a straight-line basis -

Office equipment	-	10% - 20%
Motor vehicles	-	25%

The above rates are estimated to write off the cost of tangible fixed assets, less any residual value, over their useful lives. A full charge is made in the year of acquisition and no charge in the year of disposal.

(d) *Intangible assets*

Goodwill, being the excess of the cost of acquisition over the fair value of the net assets acquired, is capitalised and written off over the directors' estimate of its useful economic life of 5 years.

This is the appropriate period by best estimate of the directors.

The amortisation is included in administrative expenses.

(e) *Stocks*

Stocks are valued at the lower of cost and net realisable value. Cost, which has been determined by the first in first out method, includes all direct costs of production.

(f) *Deferred taxation*

Provision is made for deferred taxation on all timing differences between profit as disclosed in the financial statements and as computed for taxation purposes. The provision is made at the rate of corporation tax expected to apply when the timing differences are expected to reverse. Deferred tax assets are only included in the financial statements where recovery is more likely than not. Deferred taxation is measured on a non-discounted basis.

# A & C Black Publishers Limited

## NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2007

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### 1 ACCOUNTING POLICIES (continued)

(g) *Pensions*

Until 1997 the company operated a defined benefit pension scheme. The liability in respect of the defined benefit scheme is the present value of the defined benefit obligations at the balance sheet date, calculated using the projected unit credit method, less the fair value of the scheme's assets.

The amount charged to the profit and loss account in respect of pension costs and other post retirement benefits is the estimated regular cost of providing the benefits accrued in the year, adjusted to reflect variations from that cost. The interest cost and expected return on assets are included within other finance costs.

Actuarial gains and losses arising from new valuations and from updating valuations to the balance sheet date are recognised in the statement of total recognised gains and losses.

The defined benefit scheme is funded, with the assets held separately from the company in separate trustee administered funds. Full actuarial valuations, by a professionally qualified actuary, are obtained at least every three years, and updated to reflect current conditions at each balance sheet date. The last valuation was made on 1 January 2007 (note 5).

The pension scheme assets are measured at fair value. The pension scheme liabilities are measured using the projected unit method and discounted at the current rate of return on a high quality corporate bond of equivalent term and currency. A pension scheme asset is recognised on the balance sheet only to the extent that the surplus may be recovered by reduced future contributions or to the extent that the trustees have agreed a refund from the scheme at the balance sheet date. A pension scheme liability is recognised to the extent that the company has a legal or constructive obligation to settle the liability.

Contributions payable under defined contribution schemes are charged to the profit and loss account as incurred.

(h) *Foreign currencies*

Transactions expressed in foreign currencies are translated into sterling and recorded at rates of exchange approximating to those ruling at the date of the transaction. Monetary assets and liabilities are translated at the rates ruling at the balance sheet date.

Exchange differences are included in operating profit.

(i) *Operating leases*

The total amount payable or receivable is charged or credited to the profit and loss account evenly throughout the terms of the leases.

**A & C Black Publishers Limited**  
**NOTES TO THE FINANCIAL STATEMENTS**  
for the year ended 31 December 2007

2	<b>TURNOVER AND OPERATING PROFIT</b>	<b>2007</b>	<b>2006</b>
		<b>£'000</b>	<b>£'000</b>
	Turnover		
	By destination		
	United Kingdom	12,152	11,482
	Rest of Europe	739	633
	The Americas	913	1,176
	Australasia	356	282
	Africa	428	344
	Asia	246	215
		<u>14,834</u>	<u>14,132</u>
		<b>£</b>	<b>£</b>
	Operating profit is stated after charging (crediting)		
	Auditors' remuneration (see below)	65,385	47,950
	Depreciation of tangible fixed assets	111,714	129,833
	Staff costs (see note 3)	3,675,489	3,326,955
	Operating leases - rent payable	313,005	372,212
	Loss/(profit) on disposal of tangible fixed assets	697	(1,250)
	Loss/(profit) on exchange	8,743	1,180
	Rent receivable	(22,850)	(91,400)
		<u>65,385</u>	<u>47,950</u>
	Amounts payable to Baker Tilly and Baker Tilly UK Audit LLP are as follows	<b>2007</b>	<b>2006</b>
		<b>£</b>	<b>£</b>
	Audit services	35,000	31,000
	Other services supplied pursuant to such legislation		
	Interim results	5,750	6,500
	Pension scheme audit	3,000	2,750
	Tax compliance services	4,900	7,700
	Tax advisory services	16,735	-
		<u>65,385</u>	<u>47,950</u>
	In addition to the amounts shown above the company's auditors, Baker Tilly UK Audit LLP, charged £Nil (2006 £10,000) in respect of due diligence work on a business acquisition. These fees were added to the cost of goodwill.		
3	<b>DIRECTORS AND EMPLOYEES</b>	<b>2007</b>	<b>2006</b>
		<b>£</b>	<b>£</b>
	Staff costs (including directors' emoluments)		
	Wages and salaries	3,187,508	2,874,998
	Social security costs	351,267	319,221
	Other pension costs (see note 5)	136,714	132,736
		<u>3,675,489</u>	<u>3,326,955</u>

**A & C Black Publishers Limited**  
**NOTES TO THE FINANCIAL STATEMENTS**  
for the year ended 31 December 2007

3	<b>DIRECTORS AND EMPLOYEES (continued)</b>	<b>2007</b>	<b>2006</b>
		<b>Number</b>	<b>Number</b>
	Average number of employees in the year analysed by category		
	Editorial	49	49
	Sales	15	14
	Rights	3	2
	Publicity and marketing	13	11
	Production	6	6
	Finance	5	5
	Administration	9	9
		<u>100</u>	<u>96</u>
		<b>2007</b>	<b>2006</b>
		<b>£</b>	<b>£</b>
	Directors' emoluments (excluding pension contributions)		
	For management	787,396	652,677
		<u>225,438</u>	<u>194,429</u>
	Highest paid director		
		<u>56,898</u>	<u>54,009</u>
	Pension contributions		
	All directors		
		<u>17,738</u>	<u>21,686</u>
	Nine (2006 Eight) directors were accruing benefits during the year under defined contribution pension arrangements		
4	<b>INTEREST PAYABLE</b>	<b>2007</b>	<b>2006</b>
		<b>£</b>	<b>£</b>
	Loan interest payable to ultimate parent company	96,739	95,491
	Bank interest	639	940
	Interest on pension scheme liabilities	30,000	25,000
	Other interest	60,000	-
		<u>187,378</u>	<u>121,431</u>

5 **PENSIONS**

The company operates a group money purchase scheme. In the year to 31 December 2007 pension costs amounted to £136,714 (2006 £132,736)

The company operates a defined benefit scheme for some staff. Accrual of benefits ceased in 1997, with the scheme now being operated as a closed fund. A full actuarial valuation was carried out as at 1 January 2007 and updated to 31 December 2007 by a qualified independent actuary.

At the date of the last completed independent actuarial valuation, which was 1 January 2007, the market value of the assets of the scheme was £424,000. The actuary advised that at that date the actuarial valuation of the assets of the scheme was sufficient to cover 73% of the benefits that had accrued to members, after allowing for expected increases in earnings. The scheme is actuarially valued every three years. The next valuation of the scheme is due at 1 January 2010.

Contributions paid to the scheme during the year amounted to £19,200 (2006 £19,200)

**A & C Black Publishers Limited**  
**NOTES TO THE FINANCIAL STATEMENTS**  
for the year ended 31 December 2007

**5 PENSIONS (continued)**

The major assumptions used by the actuary for the update at 31 December 2007 were as follows

	2007	2006	2005
Rate of increase in pensions in payment	0.00%	0.00%	0.00%
Discount rate	5.90%	5.20%	4.80%
Inflation assumption	3.20%	2.90%	2.90%
Revaluation rate for deferred pensioners	3.20%	2.90%	2.90%

The expected return on plan assets has been determined by reference to the scheme's current investment strategy

Mortality rate assumptions are based on publicly available data in the UK, such as mortality tables. The mortality assumptions adopted at 31 December 2007 imply the following remaining life expectancies at age 65

	31 December 2007 Life expectancy at age 65	31 December 2006 Life expectancy at age 65
Male currently aged 40	23.2	19.4
Female currently aged 40	26.0	22.4
Male currently aged 65	21.9	19.4
Female currently aged 65	24.8	22.2

The assets of the scheme and the expected rate of return were	Value at 31 December 2007 £'000	Long-term rate of return	Value at 31 December 2006 £'000	Long-term rate of return	Value at 31 December 2005 £'000	Long-term rate of return
Total value of assets (with profit policy)	471	5.80 p a	430	5.10% p a	387	3.5% p a
Present value of scheme liabilities	(548)		(574)		(517)	
Deficit before taxation	(77)		(144)		(130)	
Deferred taxation	22		43		39	
Deficit after taxation	(55)		(101)		(91)	

The movement in the deferred tax balance is as follows

	£000
1 January 2007	43
Profit and loss account	(18)
Statement of total recognised gains and losses	(3)
31 December 2007	22

**A & C Black Publishers Limited**  
**NOTES TO THE FINANCIAL STATEMENTS**  
for the year ended 31 December 2007

**5 PENSIONS (continued)**

Analysis of the amount that has been charged to operating profit	2007 £'000	2006 £'000			
Current service cost	-	-			
Past service cost	-	-			
Curtailments and settlements cost	-	-			
Total operating charge	-	-			
Analysis of the amount that has been charged to other finance income	2007 £'000	2006 £'000			
Expected return on pension scheme assets	22	14			
Interest on pension scheme liabilities	(30)	(25)			
Net cost	(8)	(11)			
The movement in the deficit during the year was as follows	2007 £'000	2006 £'000			
Deficit in scheme at beginning of the year before taxation	(144)	(130)			
Movement in year					
Contributions	19	19			
Other finance cost (net)	(8)	(11)			
Actuarial (loss)/gain	56	(22)			
Deficit in scheme at end of the year before taxation	(77)	(144)			
The disclosures required by paragraph 86 of FRS 17 are as follows	2007	2006	2005	2004	2003
Difference between the expected and actual return on scheme assets					
Amount (£'000)	4	15	(3)	(2)	(16)
Percentage of scheme assets	1%	4%	(1%)	(1%)	(4%)
Experience gains and losses on scheme liabilities					
Amount (£'000)	9	(59)	12	11	3
Percentage of the present value of the scheme liabilities	2%	(10%)	2%	2%	1%
Total amount recognised in statement of total recognised gains and losses					
Amount (£'000)	56	(22)	(36)	1	(41)
Percentage of the present value of the scheme liabilities	10%	(4%)	(7%)	0%	(9%)

**A & C Black Publishers Limited**  
**NOTES TO THE FINANCIAL STATEMENTS**  
for the year ended 31 December 2007

<b>6</b>	<b>TAXATION</b>	<b>2007</b>	<b>2006</b>
		<b>£</b>	<b>£</b>
(a)	Analysis of tax charge for the year		
	UK corporation tax on profit on ordinary activities at 30% (2006 - 30%)	254,328	322,040
	Adjustment in respect of prior years	72,565	-
	Foreign tax	3,142	2,726
		<u>330,035</u>	<u>324,766</u>
	Deferred taxation	(7,967)	(16,385)
		<u>322,068</u>	<u>308,381</u>
(b)	Factors affecting tax charge for the year	<b>2007</b>	<b>2006</b>
		<b>£</b>	<b>£</b>
	The tax assessed for the year is higher (2006 higher) than the standard rate of corporation tax in the UK (30%) The differences are explained below		
	Profit on ordinary activities before tax	975,265	1,029,323
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 30%	<u>292,580</u>	<u>308,797</u>
	Effects of		
	Expenses not deductible for tax purposes	12,566	14 750
	Difference between depreciation and capital allowances	(13,037)	2,276
	Tax losses utilised	(1,907)	-
	Expenses deductible for tax purposes in different years	(32,732)	(1,057)
	Adjustment to tax charge in respect of previous years	72,565	-
		<u>330,035</u>	<u>324,766</u>
<b>7</b>	<b>INTANGIBLE FIXED ASSETS</b>		<b>Goodwill</b>
			<b>£</b>
	Cost		
	1 January 2007		3,525,610
	Additions		75,000
	Disposals		(10,642)
	At 31 December 2007		<u>3 589,968</u>
	Amortisation		
	1 January 2007		1,753 399
	Charge for the year		398,846
	At 31 December 2007		<u>2,152,245</u>
	Net book amount		
	31 December 2007		<u>1,437,723</u>
	31 December 2006		<u>1,772,211</u>



**A & C Black Publishers Limited**  
**NOTES TO THE FINANCIAL STATEMENTS**  
for the year ended 31 December 2007

8	TANGIBLE FIXED ASSETS	Office equipment £	Motor vehicles £	Total £
	Cost			
	At 1 January 2007	507,640	192,641	700,281
	Additions	42,945	65,675	108,620
	Disposals	-	(26,048)	(26,048)
	At 31 December 2007	550,585	232,268	782,853
	Depreciation			
	At 1 January 2007	307,097	136,217	443,314
	Charge for the year	73,387	38,327	111,714
	Disposals	-	(16,552)	(16,552)
	At 31 December 2007	380,484	157,992	538,476
	Net book amount			
	At 31 December 2007	170,101	74,276	244,377
	At 31 December 2006	200,543	56,424	256,967

9	INVESTMENTS	£
	Shares in subsidiary undertaking at cost	
	1 January 2007 and 31 December 2007	1,380,585

The investment represents the cost of acquisition of the whole of the issued share capital of Reed's Almanac Limited, which is the only subsidiary of the company. Reed's Almanac Limited is a dormant company incorporated in Great Britain and registered in England and Wales.

10	STOCKS	2007 £	2006 £
	Work in progress	880,364	430,427
	Finished goods	3,910,843	3,438,223
		4,791,207	3,868,650

11	DEBTORS	2007 £	2006 £
	Trade debtors	5,559,069	5,516,489
	Amounts due from group companies	1,210,286	644,897
	Deferred tax asset (i)	75,512	49,585
	Other debtors	216,247	118,908
	Prepayments and accrued income	534,587	1,261,534
		7,595,701	7,591,413

# A & C Black Publishers Limited

## NOTES TO THE FINANCIAL STATEMENTS

### for the year ended 31 December 2007

#### 11 DEBTORS (continued)

##### (i) The deferred tax asset comprises the following

	Fixed asset timing differences £	Short term timing differences £	Total £
1 January 2007	40,800	8,785	49,585
Profit and loss account	32,107	(6,180)	25 927
31 December 2007	<u>72,907</u>	<u>2,605</u>	<u>75,512</u>

The deferred tax asset is included in the financial statements at a corporation tax rate of 30% and may be recoverable, in whole or part, after more than one year

See note 5 for the deferred tax asset in relation to the pension liability

12 CREDITORS	2007 £	2006 £
Amounts falling due within one year		
Trade creditors	1 883,263	1,693,629
Amounts owed to group companies	7,014,400	7,808,710
Corporation tax	99,674	48,527
Other taxation and social security	94,076	89,810
Other creditors	68,736	67,922
Accruals and deferred income	1,816,916	1,639,525
	<u>10,977,065</u>	<u>11,348,123</u>

13 SHARE CAPITAL	2007 £	2006 £
Authorised		
Ordinary shares of £1 each	14,000	14 000
Deferred shares of £1 each	86,000	86,000
	<u>100,000</u>	<u>100,000</u>
Allotted, called up and fully paid		
Ordinary shares of £1 each	430	430
Deferred shares of £1 each	86,000	86,000
	<u>86,430</u>	<u>86,430</u>

14 PROFIT AND LOSS ACCOUNT	£
1 January 2007	4,234,991
Retained profit for the year	653,197
Other recognised gains and losses	52,968
31 December 2007	<u>4,941,156</u>

# A & C Black Publishers Limited

## NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2007

14	PROFIT AND LOSS ACCOUNT (continued)	2007 £	2006 £
	Profit and loss reserve excluding pension liability	4,996,156	4,335,991
	Pension liability	(55,000)	(101,000)
	Profit and loss reserve including pension liability	<u>4,941,156</u>	<u>4,234,991</u>
15	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS	2007 £	2006 £
	1 January 2007	4,321,421	3,629,079
	Retained profit for the year	653,197	720,942
	Other recognised gains and losses	52,968	(28,600)
	31 December 2007	<u>5,027,586</u>	<u>4,321,421</u>
16	TRANSACTIONS WITH DIRECTORS		
	At no time during the year has any director had any material interest in any contract with the company, being a contract of significance in relation to the company's business		
17	GUARANTEES AND OTHER FINANCIAL COMMITMENTS		
	Financial commitments under non-cancellable operating leases will result in the following payments falling due within one year of the balance sheet date		
	Number of years from the balance sheet date in which leases expire	Land and buildings 2007 £	2006 £
	Within one year	-	22,850
	In the second to fifth years inclusive	36,500	36,500
		<u>36,500</u>	<u>59,350</u>
	At 31 December 2007 the company had contracts with tenants for the following annual lease payments		
	Number of years from the balance sheet date in which leases expire	Land and buildings 2007 £	2006 £
	Within one year	13,521	91,400
		<u>13,521</u>	<u>91,400</u>

The company is a party to a cross guarantee in respect of the bank borrowings of certain group undertakings. There were no such borrowings at 31 December 2007 (2006 £Nil)

# A & C Black Publishers Limited

## NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2007

### 18 RELATED PARTIES

The company has taken advantage of the exemption offered by Financial Reporting Standard No 8 not to disclose intra-group transactions in the financial statements of a subsidiary where 90% of the voting rights are controlled within the group

The directors had interests in the share capital of the ultimate parent company, Bloomsbury Publishing Plc, as follows

Ordinary Share Options	At 1 January 2007	Awarded during the year	Exercised during the year	Lapsed during the year	At 31 December 2007
Approved share options exercisable at £2 2025 between 2003 and 2010	27,240	-	-	-	27,240
Unapproved share options exercisable at £1 435 between 2005 and 2009	20,000	-	-	-	20,000
Unapproved share options exercisable at £1 7875 between 2006 and 2010	20,000	-	-	-	20,000
Unapproved share options exercisable at £2 2025 between 2003 and 2010	351,538	-	-	-	351,538
Unapproved share options exercisable at £2 495 between 2007 and 2011	50,000	-	-	-	50,000

In addition, the following awards have been made to the directors over Ordinary Shares of Bloomsbury Publishing Plc under the Bloomsbury Performance Share Plan 2005 ("PSP")

Date of award	At 1 January 2007	Awarded during the year	Vested during the year	Lapsed during the year	At 31 December 2007
4 November 2005	223,563	-	-	-	223,563
26 October 2006	141 935	-	-	-	141,935
8 May 2007	-	295,302	-	-	295,302

to On 12 May 2008, a further 398,893 PSP awards were made to the directors. For all PSP awards made to the directors, the level of vesting of the shares at the end of the three-year performance period will depend on the extent that performance conditions are satisfied

### 19 CONTINGENT LIABILITIES

There is a contingent liability for the value added tax of certain other group companies under a group registration. At 31 December 2007 there was no potential liability under the terms of the registration (2006 £Nil)

# A & C Black Publishers Limited

## NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2007

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### 20 ULTIMATE PARENT COMPANY

The immediate parent company is A & C Black plc, a company incorporated in Great Britain and registered in England and Wales

The ultimate parent company is Bloomsbury Publishing Plc, which is incorporated in Great Britain and registered in England and Wales. Copies of the financial statements of Bloomsbury Publishing Plc may be obtained from The Company Secretary, Bloomsbury Publishing Plc, 36 Soho Square, London W1D 3QY

### 21 POST BALANCE SHEET EVENTS

On 31 March 2008 the company acquired Featherstone Education Limited for a net cash consideration of £1,000,000