Nicholsons Sealing Technologies Limited

Report and Accounts

31 March 2004

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COMPANIES HOUSE 09/07/04

Registered number 00188150

# Nicholsons Sealing Technologies Limited Company Information

#### **Directors**

T P Nicholson, Snr Mrs E M Carr Mrs M M Smith Mrs J E M Knights Mrs G M Dunn J J Nicholson Mrs H M Green N P Green D B Gledhill W G Maxwell

## Secretary

Mrs J E M Knights

### **Auditors**

Laverick Walton & Co Unit B8 Marquis Court Team Valley Gateshead Tyne & Wear NE11 0RU

## Registered office

Hamsterley Newcastle Upon Tyne NE17 7SX

## Registered number

00188150

# Nicholsons Sealing Technologies Limited Directors' Report

The directors present their report and accounts for the year ended 31 March 2004.

#### Principal activities and review of the business

The company's principal activity during the year continued to be that of engineers.

Turnover increased during the year and as a consequence the company returned to profitability. Orders have increased substantially since the year end and the directors consider the company is in a good position to take advantage of future opportunities.

#### Results and dividends

The profit for the year, after taxation, amounted to £58,888 (2003 loss £226,929). The directors do not recommend the payment of a dividend for the year ended 31 March 2004 (2003: £Nil).

#### **Future developments**

The directors aim to improve the management policies which in turn should give rise to increasing profitability.

#### **Directors**

The directors who served during the year and their interests in the share capital of the company were as follows:

		£1 Ord	dinary shares
		2004	2003
T P Nicholson, Snr		-	-
Mrs E M Carr		275	275
Mrs M M Smith		670	670
Mrs J E M Knights		854	820
Mrs G M Dunn		852	820
J J Nicholson		852	820
Mrs H M Green		852	820
JRQN Smith	(resigned 12/09/03)	566	566
N P Green	(appointed 1/11/03)	-	-
W G Maxwell	(appointed 1/11/03)	-	-
D B Gledhill	(appointed 26/6/03)	-	-

#### Political and charitable donations

During the year, the company made a political contribution of £Nil and various charitable contributions totalling £545.

#### Auditors

A resolution to reappoint Laverick Walton & Co as auditors will be put to the members at the Annual General Meeting.

This report was approved by the board on 6 July 2004.

J J Nicholson Director

# Nicholsons Sealing Technologies Limited Statement of Directors' Responsibilities

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **Nicholsons Sealing Technologies Limited**

# Independent auditors' report to the shareholders of Nicholsons Sealing Technologies Limited

We have audited the accounts of Nicholsons Sealing Technologies Limited for the year ended 31 March 2004 which comprise pages 5 to 17. These accounts have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of the accounts in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the accounts in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the accounts give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the accounts, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

#### Opinion

In our opinion the accounts give a true and fair view of the state of the company's affairs as at 31 March 2004 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

havo'd Walk & C. Laverick Walton & Co
Registered auditors

Unit B8 Marquis Court Team Valley Gateshead Tyne & Wear NE11 0RU

6 July 2004

# Nicholsons Sealing Technologies Limited Profit and Loss Account for the year ended 31 March 2004

	Notes	2004 £	2003 £
Turnover	2	3,845,140	2,478,932
Cost of sales		(1,604,787)	(1,484,416)
Gross profit		2,240,353	994,516
Distribution costs Administrative expenses Other operating income		(57,279) (2,120,317) -	(56,422) (1,729,660) 475,000
Operating profit/(loss)	3	62,757	(316,566)
Income from investments Loss on sale of fixed assets Interest receivable Interest payable	6 7	(23,016) 810 (2,996)	3,360 (1,930) 9,479 (6,594)
Profit/(loss) on ordinary activities before taxation		37,555	(312,251)
Tax on profit/(loss) on ordinary activities	8	21,333	85,322
Profit/(loss) for the financial year		58,888	(226,929)
Retained profit/(loss) for the financial year	19	58,888_	(226,929)

## **Continuing operations**

The company merged the trade of Nicholsons Aircraft Seals Limited with its own continuing operations following the acquisition of that company on 1 October 2002. None of the company's activities were discontinued during the above two financial years.

## Statement of total recognised gains and losses

The company has no recognised gains or losses other than the profit/(loss) for the above two financial years.

# Nicholsons Sealing Technologies Limited Balance Sheet as at 31 March 2004

	Notes		2004 £		2003 £
Fixed assets Tangible assets Investments	9 10		774,275 2,004,465 2,778,740		787,648 1,971,710 2,759,358
Current assets Stocks Debtors Cash at bank and in hand	11 12	645,126 1,129,169 14,731 1,789,026		462,226 1,001,216 153,251 1,616,693	
Creditors: amounts falling du within one year	<b>ie</b> 13	(556,742)		(419,631)	
Net current assets			1,232,284		1,197,062
Total assets less current liabilities			4,011,024		3,956,420
Creditors: amounts falling du after more than one year	<b>ie</b> 14		(1,900,761)		(1,883,388)
Provisions for liabilities and charges Deferred taxation	16		(40,989)		(62,646)
		_	2,069,274	_	2,010,386
Capital and reserves Called up share capital Share premium Profit and loss account	17 18 19		6,832 1,576,405 486,037		6,832 1,576,405 427,149
Shareholders' funds: Equity			2,069,274		2,010,386
	20	_	2,069,274	_	2,010,386

J J Nicholson
Director

Approved by the board on 6 July 2004

# Nicholsons Sealing Technologies Limited Cash Flow Statement for the year ended 31 March 2004

	Notes	2004 £	2003 £
Reconciliation of operating profit to net cash inflow from operating activities		~	~
Operating profit/(loss) Depreciation charges Increase in stocks Increase in debtors Increase in creditors		62,757 123,395 (182,900) (127,953) 118,132	(316,565) 118,880 (254,126) (621,892) 831,460
Net cash outflow from operating activities		(6,569)	(242,243)
CASH FLOW STATEMENT			
Net cash outflow from operating activities		(6,569)	(242,243)
Returns on investments and servicing of finance	21	(2,186)	6,244
Taxation		(324)	(16,982)
Capital expenditure	21	(165,793) (174,872)	(655,185) (908,166)
Financing	21	36,352	13,886
Decrease in cash		(138,520)	(894,280)
Reconciliation of net cash flow to movement in net	debt		
Decrease in cash in the period Increase in debt and lease financing		(138,520) (36,352)	(894,280) (13,886)
Change in net debt	22	(174,872)	(908,166)
Net funds at 1 April (Net debt)/net funds at 31 March		114,569 (60,303)	1,022,735 114,569

#### 1 Accounting policies

#### Accounting convention

The accounts have been prepared under the historical cost convention and in accordance with applicable accounting standards.

#### Depreciation

Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write off the cost, less estimated residual value, of each asset evenly over its expected useful life, as follows:

Freehold buildings	2% per annum on straight line basis
Plant and equipment	15% per annum on reducing balance basis
Furniture and fittings	15% per annum on reducing balance basis
Computer equipment	20% per annum on straight line basis
Motor vehicles	25% per annum on reducing balance basis

#### Stocks and work in progress

Stock is valued at the lower of cost and net realisable value after making due allowance for obsolete and slow moving items. Work in progress is valued at direct cost plus an appropriate addition for overheads.

#### Deferred taxation

Full provision is made for deferred taxation resulting from timing differences between the recognition of gains and losses in the accounts and their recognition for tax purposes.

Deferred tax is calculated at the tax rates which are expected to apply in the periods when the timing differences will reverse, and discounted to reflect the time value of money.

### Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. All differences are taken to the profit and loss account.

#### Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts, which are those where substantially all the risks and rewards of ownership of the asset have passed to the company, are capitalised in the balance sheet and depreciated over their useful lives.

The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Rentals paid under operating leases are charged to income on a straight line basis over the lease term.

## **Accounting policies (cont)**

## Research, development and patent expenditure

Expenditure is written off in the year in which it is incurred.

#### Pensions

The company operates a defined contribution pension scheme. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

#### 2 Turnover

Turnover represents the invoiced value of goods and services supplied by the company, net of value added tax and trade discounts.

Turnover is attributable to one continuing activity.

Analysis by geographical market:	2004	2003
	£	£
United Kingdom	2,812,574	1,735,279
Europe	257,501	263,055
North America	733,093	446,250
Middle and Far East	11,921	7,033
Australia/Asia etc.	30,051	27,315
	3,845,140	2,478,932
3 Operating profit	2004	2003
	2004 £	2003 £
3 Operating profit  This is stated after charging:		
This is stated after charging:	£ 104,297	£
This is stated after charging:  Depreciation of owned fixed assets	£ 104,297 hire	£ 116,335
This is stated after charging:  Depreciation of owned fixed assets  Depreciation of assets held under finance leases and	£ 104,297	£
This is stated after charging:  Depreciation of owned fixed assets  Depreciation of assets held under finance leases and purchase contracts	£ 104,297 hire 19,098	£ 116,335 2,544
This is stated after charging:  Depreciation of owned fixed assets Depreciation of assets held under finance leases and purchase contracts Operating lease rentals - plant and machinery	£ 104,297 hire 19,098 16,501	£ 116,335 2,544 20,929

4	Directors' emoluments	2004 £	2003 £
	For management services	376,967	364,576
	Company contributions to money purchase pension schemes	30,110	18,160
		407,077	382,736
	Highest paid director:	50.050	
	Emoluments	59,372	59,165
5	Staff costs	2004	2003
J	Stall Costs	£	2003 £
	Wages and salaries	2,194,693	1,868,051
	Social security costs	204,089	159,007
	Other pension costs	104,592	103,183
		2,503,374	2,130,241
	Average number of employees during the year	Number	Number
	Production	68	59
	Sales and distribution	12	11
	Administration etc.	35	33
		115	103_
6	Interest receivable	2004	2003
Ü	Intelest receivable	£	£
	Building society deposit	-	844
	Bank deposit account	810	8,635
		810	9,479
	•		
7	Interest payable	2004	2003
		£	£
	Bank loans and overdrafts	-	15
	Finance charges payable under finance leases		
	and hire purchase contracts	2,996	6,579
		2,996	6,594

8	Taxation	2004 £	2003 £
	Analysis of charge in period	~	~
	Current tax:		
	UK corporation tax on profits of the period	· -	(17,128)
	Tax deducted at source - building society interest received		169
	Adjustments in respect of previous periods	324	1,544
		324	(15,415)
	Deferred tax:		
	Origination and reversal of timing differences	(21,657)	(69,907)
	Tax on loss on ordinary activities	(21,333)	(85,322)

## Factors affecting tax charge for period

The differences between the tax assessed for the period and the standard rate of corporation tax are explained as follows:

	2004 £	2003 £
Profit/(loss) on ordinary activities before tax	37,555	(312,251)
Standard rate of corporation tax in the UK	19%	20%
	£	£
Profit/(loss) on ordinary activities multiplied by the standard rate of corporation tax	7,135	(62,450)
Effects of:		, ,
Expenses not deductible for tax purposes	7,333	6,996
Tax losses carried forward for future relief	24,531	38,999
Tax losses brought forward and offset against profits	(38,999)	, _
Tax deducted at source - building society interest received	-	169
Tax adjustment re dividends received	-	(673)
Adjustments to tax charge in respect of previous periods	324	1,544
Current tax charge for period	324	(15,415)

### Factors that may affect future tax charges

The tax charge for the year suffered by £1,549 (2003: £1,748) as a result of the disallowance of entertaining, a proportion of car leasing expenditure and other minor items.

The company has losses of £129,113 available to carry forward for offset against future profits.

# 9 Tangible fixed assets

		Freehold land and buildings £	Plant and equipment	Furniture and fittings £	Computer equipment		Total £
	Cost At 1 April 2003 Additions Disposals	345,890 - -	1,038,174 133,730 (97,858)	26,259 1,019	367,564 3,867	142,643 14,423	1,920,530 153,039 (97,858)
	At 31 March 2004	345,890	1,074,046	27,278	371,431	157,066_	1,975,711
	Depreciation At 1 April 2003 Charge for the year On disposals At 31 March 2004	119,609 7,667 - 127,276	644,472 68,356 (54,841) 657,987	11,530 2,234 - 13,764	312,947 17,724 - 330,671	44,324 27,414 - 71,738	1,132,882 123,395 (54,841) 1,201,436
	_	121,210	001,901	10,704	330,071		1,201,400
	Net book value At 31 March 2004	218,614	416,059	13,514	40,760	85,328	774,275
	At 31 March 2003 _	226,281	393,702	14,729	54,617	98,319	787,648
	Net book value of plar under finance leases				2004 £		2003 £
				-	89,742		43,102
10	Investments				estments in subsidiary ndertakings £	Other investments £	Total £
	Cost At 1 April 2003 Additions				1,872,215 7,905	99,495 24,850	1,971,710 32,755
	At 31 March 2004			-	1,880,120	124,345	2,004,465
	The company holds 2	0% or more o	f the share ca	pital of the fol	lowing compa	anies:	
	Company Nicholsons Aircraft Se	,	Country of re or incorporat England and t	tion		Shares held Class Ordinary	<b>%</b> 100
	Own shares held	Juis Elu	England and		2004 £	- ramary	2003 £
	271 £1 ordinary share	s		-	124,345		99,495

11	Stocks	2004 £	2003 £
	Raw materials and consumables Finished goods and work in progress	320,548 324,578	334,059 128,167
		645,126	462,226
	The difference between purchase price or production cost of material.	f stocks and their	replacement cost is not
12	Debtors	2004 £	2003 £
	Trade debtors Other debtors	1,048,886	837,374 56,823
	Prepayments and accrued income	80,283	107,019
		1,129,169	1,001,216
13	Creditors: amounts falling due within one year	2004 £	2003 £
	Obligations under finance lease and hire purchase contracts	33,013	14,034
	Trade creditors	285,934	223,155
	Other taxes and social security costs	119,806	88,970
	Other creditors	22,939	13,619
	Accruals and deferred income	95,050	79,853
		556,742	419,631
14	Creditors: amounts falling due after one year	2004	2003
•		£	£
	Obligations under finance lease and hire purchase contracts Amounts owed to group undertakings and undertakings in	42,021	24,648
	which the company has a participating interest	1,858,740	1,858,740
		1,900,761	1,883,388
15	Obligations under finance leases and hire purchase contracts	2004 £	2003 £
	Amounts navable:		
	Amounts payable: Within one year	33,013	14,034
	Within two to five years	42,021	24,648
	-	75,034	38,682

16	Deferred taxation	2004 £	2003 £
	Accelerated capital allowances Tax losses carried forward	65,520 (24,531)	121,724 (59,078)
	Undiscounted provision for deferred tax	40,989	62,646
		2004 £	2003 £
	At 1 April	62,646	106,173
	Transferred from Nicholsons Aircraft Seals Ltd on merger	-	26,380
	Deferred tax charge in profit and loss account	(21,657)	(69,907)
	At 31 March	40,989	62,646
17	Share capital	2004 £	2003 £
	Authorised:	~	~
	Ordinary shares of £1 each	<u>100,000</u>	100,000
		2004 £	2003 £
	Allotted, called up and fully paid: 6,832 Ordinary shares of £1 each	6,832_	6,832
	Movement in share capital	2004 £	2003 £
	At 1 April	6,832	1,741
	Shares issued	-	5,091
	At 31 March	6,832	6,832
18	Share premium	2004 £	2003 £
	At 1 April Shares issued	1,576,405 -	693 1,575,712
	At 31 March	1,576,405	1,576,405

19	Profit and loss account	2004 £		2003 £
	At 1 April Retained profit/(loss)	427,149 58,888		654,078 (226,929)
	At 31 March	486,037	-	427,149
20	Reconciliation of movement in shareholders' fu	nds 2004 £		2003 £
	At 1 April Profit/(loss) for the financial year Shares issued	2,010,386 58,888 -		656,512 (226,929) 1,580,803
	At 31 March	2,069,274	-	2,010,386
21	Gross cash flows	2004 £		2003 £
	Returns on investments and servicing of finance Dividends received Interest received Interest element of finance lease rental payments	810 (2,996) (2,186)	-	3,360 9,478 (6,594) 6,244
	Capital expenditure Payments to acquire tangible fixed assets Payments to acquire investments Receipts from sales of tangible fixed assets	(153,039) (32,755) 20,001 (165,793)	_	(130,147) (563,038) 38,000 (655,185)
	Financing Capital element of finance lease rental payments	36,352	-	13,886_
22	Analysis of changes in net debt	At 1 Apr Cash flows 2003 £ £	Non-cash changes £	At 31 Mar 2004 £
	Cash at bank and in hand	153,251 (138,520)		14,731
	Finance leases	(38,682) (36,352)		(75,034)
	Total	114,569 (174,872)	<u>-</u>	(60,303)

#### 23 Pension commitments

The company operates defined contribution pension schemes on behalf of certain directors and employees. The assets of the pension scheme are held separately from those of the company in independently administered funds. The pension cost represents contributions payable by the company to the fund and amounted to £104,592 (2003 - £103,183). Contributions amounting to £10,535 (2003: £10,367) were payable at the year end and are shown under other creditors due within one year.

#### 24 Other financial commitments

At the year end the company had annual commitments under non-cancellable operating leases as set out below:

	Land and buildings 2004 £	Land and buildings 2003	Other 2004 £	Other 2003
Operating leases which expire:				
within one year	-	-	32,093	-
within two to five years	-		6,559	29,572
	_		38,652	29,572

#### 25 Contingent liabilities

The company has given an unlimited guarantee to Barclays Bank Plc for liabilities incurred by Nicholsons Aircraft Seals Limited with the said bank. At 31 March 2004 that company had borrowings of £Nil (2003: £Nil)

#### 26 Related parties

The directors of this company were in the year ended 31 March 2003 significant shareholders of Nicholsons Aircraft Seals limited, which is supplied with services etc. on normal commercial terms by Nicholson Sealing Technologies Limited. The total charge for the year ended 31 March 2003 amounted to £475,000.

The company also charged Nicholsons Aircraft Seals Limited for the year ended 31 March 2003 £2,000 in respect of the hire of machine operators. This was also on normal commercial terms.

#### 27 Controlling party

The company is controlled by the directors and their immediate families.

## 28 Subsiduary

The company is a parent company to Nicholsons Aircraft Seals Limited. This company is dormant.

## 29 Group accounts

These financial statements present information about Nicholsons Sealing Technologies Limited only and not about its group.

The group is a medium sized group and therefore is exempt from preparing consolidated financial statements.