Weston Investment Company Limited Registered Number 179244

**Directors' Report and Accounts** 

For the year ended 31 December 2004

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# Directors' report

The Directors present their report together with the audited accounts for the year ended 31 December 2004.

#### **Principal activities**

The Company is a holding company of a group of companies, which includes a number of UK and overseas subsidiaries.

## Review of the year to 31 December 2004

The Directors consider the year end position to be satisfactory and expect the Company to continue with its current level of operations for the foreseeable future. During the year the Company fully impaired its investment of £10m in its subsidiary Lord Extra Limited (see note 5). The profit for the year attributable to Weston Investment Company Limited shareholders after deduction of all charges and the provision of tax amounted to £923,245,000 (2003: £1,953,680,000).

## **Dividends**

The Directors recommend the payment of a dividend for the year of £896,000,000 (2003: £1,940,000,000). The profit for the financial year after dividends of £27,245,000 will be transferred to reserves (2003: £13,680,000).

#### **Board of Directors**

The names of the persons who served as Directors of the Company during the period 1 January 2004 to the date of this report are as follows:

Paul Nicholas Adams (resigned 28 July 2004)
Antonio Monteiro de Castro (appointed 28 July 2004)
Robert James Casey
Kenneth John Hardman
David Cameron Potter
Paul Ashley Rayner
David Andrew Swann
Neil Robert Withington

#### **Directors' interests**

The interests of those persons who were Directors at 31 December 2004 in the share capital and share option and award schemes of British American Tobacco p.l.c., and its subsidiaries, according to the register maintained under Section 325 of the Companies Act 1985, are shown below with the exception of Messrs. P.A. Rayner and A. Monteiro de Castro which are disclosed in the Report and Accounts of British American Tobacco p.l.c.

# **Directors' report**

#### **Directors' interests (continued)**

# British American Tobacco p.l.c. Ordinary 25p shares

	1 January 2004	31 December 2004
R.J. Casey	10,985	10,769
K.J. Hardman	17,889	24,172
D.C. Potter	74,338	74,614
D.A. Swann	2,568	3,049
N.R Withington	50,756	33,832

In addition to the shares shown above, during the year the Directors held the following interests in the ordinary shares of British American Tobacco p.l.c. which are held in trust pursuant to the British American Tobacco Deferred Share Bonus Scheme:

# British American Tobacco p.l.c. Ordinary 25p shares

	1 January 2004	31 December 2004
R.J. Casey	23,408	21,096
K.J. Hardman	20,891	20,731
D.C. Potter	26,573	25,375
D.A. Swann	15,054	18,371
N.R. Withington	44,192	45,016

Details of the Deferred Share Bonus Scheme are included in the Report and Accounts of British American Tobacco p.l.c.

# British American Tobacco p.l.c. Share Option and Award Schemes

	1 January 2004	Granted	Lapsed	Exercised	31 December 2004
R.J. Casey	135,826	15,947	5,554	41,931	104,288
K.J. Hardman	128,112	19,050	4,762	43,953	98,447
D.C. Potter	85,099	21,706	6,251	21,651	78,903
D.A. Swann	63,597	16,001	4,465	16,968	58,165
N.R. Withington	250,148	43,308	9,922	139,257	144,277

In addition to those interests disclosed above, on 31 December 2004, the British American Tobacco Group Employee Trust and the B.A.T Industries Employee Share Ownership Plan held a total of 26,728,406 ordinary shares in British American Tobacco p.l.c. (1 January 2004: 31,945,642 ordinary shares). All employees, including the Directors of the Company, are deemed to have a beneficial interest in the shares that are held by the trusts for the purpose of satisfying options granted between 1994 and 1998 under the B.A.T Industries Employee Share "E" Option Scheme and from 1998 onwards for options granted under the British American Tobacco Share Option Scheme or awards of ordinary shares made under the British American Tobacco Long Term Incentive Plan and the British American Tobacco Deferred Share Bonus Scheme.

Details of the trusts and the share option and award schemes are included in the Report and Accounts of British American Tobacco p.l.c.

# Directors' report

## Statement of Directors' responsibilities

The following Statement sets out the responsibilities of the Directors in relation to the financial statements. The report of the independent auditors, shown on page 6, sets out their responsibilities in relation to the financial statements.

Company law requires the Directors to prepare financial statements for each financial year that give a true and fair view of the state of affairs of the Company as at the end of the financial year and of the profit or loss for the financial year. In preparing those financial statements, the Directors are required to:

- select appropriate accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures being disclosed and explained; and
- prepare the financial statements on the going concern basis, unless they consider that to be inappropriate.

The Directors are responsible for ensuring that the Company keeps sufficient accounting records to disclose with reasonable accuracy the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for taking reasonable steps to safeguard the assets of the Company and in that context to have proper regard to the establishment of appropriate systems of internal control with a view to the prevention and detection of fraud and other irregularities.

The Directors are required to prepare the financial statements and to provide the auditors with every opportunity to take whatever steps and undertake whatever inspections the auditors consider to be appropriate for the purpose of enabling them to give their audit report.

The Directors consider that they have pursued the actions necessary to meet their responsibilities as set out in this statement.

# **General meeting**

Elective resolutions have been passed in accordance with Section 379A of the Companies Act 1985 (as amended) to dispense with the laying of accounts before the Company in General Meeting (pursuant to Section 252 of the Act) and to dispense with the holding of the Annual General Meeting (pursuant to Section 366A of the Act).

#### **Auditors**

An elective resolution has been passed, in accordance with Section 379A of the Companies Act 1985 (as amended), to dispense with the appointment of auditors annually (pursuant to Section 386 of the Act). Accordingly, PricewaterhouseCoopers LLP will continue as auditors.

On behalf of the Board

Acqui

A.C. Girling

**Assistant Secretary** 

# Report of the independent auditors to the members of Weston Investment Company Limited

We have audited the financial statements which comprise the profit and loss account, the balance sheet and the related notes.

#### Respective responsibilities of Directors and auditors

The Directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable United Kingdom law and accounting standards are set out in the Statement of Directors' responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards issued by the Auditing Practices Board. This report, including the opinion, has been prepared for and only for the Company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' report is not consistent with the financial statements, if the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions is not disclosed.

We read the Directors' report and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements.

#### Basis of audit opinion

We conducted our audit in accordance with auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the Company as at 31 December 2004 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

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27 Ochber 2005

#### PricewaterhouseCoopers LLP

Chartered Accountants and Registered Auditors
1 Embankment Place
London
WC2N 6RH

# Profit and loss account for the year ended 31 December 2004

		2004	2003
	Note	£'000	£'000
Operating income	2	107	298
Operating charges	3	(52,325)	(218,522)
Operating loss before exceptional items		(2.218)	(170)
Operating loss before exceptional items Write down of intercompany debt		(2,218) (50,000)	(170) (218,054)
Operating loss		(52,218)	(218,224)
Income from charge in publidiary undertakings		987,901	2,173,758
Income from shares in subsidiary undertakings Amounts written off investments		(10,000)	2,173,736 (1,876)
Interest receivable from group undertakings		(10,000)	(1,876)
Interest payable		(2,438)	-
The contract of the contract o		<u> </u>	
Profit on ordinary activities before taxation		923,245	1,953,680
Taxation on ordinary activities	4		_
Profit for the financial year		923,245	1,953,680
Dividends - interim proposed on equity shares		(896,000)	(1,940,000)
	energy of the experience of the state in the experience of the exp		to by any self-superior programme and a superior
Increase in reserves		27,245	13,680

All the activities during the year are in respect of continuing operations.

There are no recognised gains and losses other than the profit for the year.

There is no difference between the profit on ordinary activities before taxation and the profit for the financial year stated above and their historical cost equivalents.

Notes are shown on pages 9 to 13.

# Balance sheet - 31 December 2004

		2004	2003
	Note	£'000	£'000
Fixed assets			
Investments in subsidiary undertakings	5	3,368,705	3,368,705
Current assets			
Debtors – amounts falling due within one year	6	2,521,997	3,528,679
Creditors – amounts falling due within one year		(4,293,731)	(5,327,658)
Net current liabilities		(1,771,734)	(1,798,979)
Total assets less current liabilities	18 <sub>90-1</sub> -	1,596,971	1,569,726
Capital and reserves			
Called up share capital	8	5,659	5,659
Share premium	9	1,549,032	1,549,032
Profit and loss account	9	42,280	15,035
Total equity shareholders' funds	10	1,596,971	1,569,726

The financial statements on pages 7 to 13 were approved by the Directors on 27 October 2005 and signed on behalf of the Board.

K.J. Hardman

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Director

Notes are shown on pages 9 to 13.

#### Notes to the accounts - 31 December 2004

# 1 Accounting policies

A summary of the principal accounting policies is set out below.

#### (1) Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with the Companies Act 1985 and applicable UK accounting standards.

#### (2) Cash flow statement

The Company is a wholly-owned subsidiary of British American Tobacco p.l.c. The cash flows of the Company are included in the consolidated cash flow statement of British American Tobacco p.l.c. which is publicly available. Consequently the Company is exempt under the terms of Financial Reporting Standard 1 (Revised) from publishing a cash flow statement.

#### (3) Foreign currencies

Transactions arising in currencies other than sterling are translated at the rate of exchange ruling on the date of the transaction. Assets and liabilities expressed in currencies other than sterling are translated at rates of exchange ruling at the end of the financial year. All exchange differences are taken to the profit and loss account in the year.

#### (4) Accounting for income

Income is included in the profit and loss account when all contractual or other applicable conditions for recognition have been met. Provisions are made for bad and doubtful debts, including where delays are anticipated in the receipt of monies from overseas.

#### (5) Taxation

Taxation provided is that chargeable on the profits of the period, together with deferred taxation.

Deferred taxation is provided in full on timing differences between the recognition of gains and losses in the financial statements and their recognition in tax computations. However, as allowed by FRS19, the Group has chosen not to discount deferred tax assets and liabilities.

#### (6) Fixed asset investments

Fixed asset investments are stated at cost less any impairment in value.

#### 2 Operating income

Operating income comprises guarantee fees.

## Notes to the accounts – 31 December 2004

# 3 Operating charges

	2004 £'000	2003 £'000
Other operating charges	52,325	218,522

Other operating charges includes a charge of £50 million (2003: £218 million) for the write down of intercompany debt.

Auditors' fees were £2,501 (2003: Fees were borne by a fellow Group undertaking).

There were no employees and no staff costs during the year (2003: £nil).

None of the Directors received any remuneration in respect of their services as a Director of the Company during the year (2003: £nil).

# 4 Taxation on ordinary activities

## (a) Summary of tax on ordinary activities

	2004 £'000	2003 £'000
UK Corporation Tax	-	-
Comprising		
- current tax at <b>30.00%</b> (2003: 30.00%)		-
Total current taxation note 4(b)	-	

## (b) Factors affecting the tax charge

The current taxation charge differs from the standard 30.00 per cent rate of Corporation Tax in the UK. The major causes of this difference are listed below:

	2004	2003
	£'000	£'000
Profit on ordinary activities before taxation	923,245	1,953,680
Corporation Tax at 30.00% (2003: 30.00%) on profit on ordinary	276,974	586,104
activities		
Factors affecting the tax rate:		
Permanent differences	(294,972)	(586,140)
Group loss relief surrendered at nil consideration	17,998	36
Total current taxation charge note 4(a)	-	-

An amount of £55,336,000 (tax amount of £16,602,000) included in permanent differences above represents tax adjustments following the introduction of UK to UK transfer pricing from 1st April 2004.

## Notes to the accounts – 31 December 2004

# 5 Investments in subsidiary undertakings

## (1) Shares in subsidiaries

	% equity shares held
Unlisted – registered in England and Wales	
British American Tobacco International (Holdings) B.V. *	35.88%
British American Tobacco Korea (Investments) Limited *	100%
British American Tobacco China Holdings Limited *	100%
British American Tobacco Peru Holdings Limited *	100%
British American Tobacco Turkey Limited	100%
B.A.T. (Westminster House) Limited *	100%
Precis (1789) Limited *	100%
Precis (1790) Limited *	100%
Precis (1814) Limited *	100%
Precis (2398) Limited	100%
Precis (2458) Limited	100%
Precis (2459) Limited	100%
Precis (2460) Limited	100%
Precis (2461) Limited	100%
British American Tobacco UK Limited	100%
Rothmans (UK) Trading Limited	100%
Lord Extra Limited	100%
Unlisted – Germany	
British American Tobacco Morocco Holdings GmbH	100%
Unlisted – St. Lucia	
Carisma Marketing Services Limited	100%

<sup>\* -</sup> These are individual holding companies.

The total holding by the British American Tobacco Group in British American Tobacco International (Holdings) B.V. is 100% and, therefore, the Company's interest is included in investments in subsidiary undertakings.

#### (2) Shareholdings at cost less provisions

£'000
3,368,705
10,000
(10,000)
3,368,705
***

The £10 million impairment provision relates to the write down of the Company's investment in its subsidiary Lord Extra Limited following a review of the value of the net assets and anticipated future profitability of the company.

(3) The Directors are of the opinion that the individual investments in the subsidiary undertakings have a value not less than the amount at which they are shown in the balance sheet.

# Notes to the accounts – 31 December 2004

# 6 Debtors: amounts falling due within one year

		0004	200
		2004 £'000	200 £'00
Amounts due from other group undertakings		1,533,975	1,578,45
Dividends receivable		987,901	1,949,92
Prepayments and accrued income		121	29
		2,521,997	3,528,67
Creditors: amounts falling due within one	e year		
		2004	200
		£'000	£'00
Amounts due to other group undertakings		3,397,419	3,387,65
Accrued Interest		312	
Dividends payable		896,000	1,940,00
		4,293,731	5,327,65
Called up share capital			
Ordinary shares of £1 each		2004	200
Authorised - value		£10,000,000	£10,000,00
- number		10,000,000	10,000,00
Allotted, called up and fully paid			
- value		£5,658,764	£5,658,7
- number		5,658,764	5,658,76
Reserves			
	Share	Profit	
	premium	and loss	
	account £'000	account £'000	Tota £'00
	1,549,032	15,035	1,564,06
1 January 2004	1,545,052	000 045	000 04
1 January 2004 Profit for the financial year Dividends - interim proposed	-	923,245 (896,000)	923,24 (896,00

#### Notes to the accounts – 31 December 2004

#### 10 Reconciliation of movements in shareholders' funds

	2004 £'000	2003 £'000
Profit for the year Dividends - interim proposed	923,245 (896,000)	1,953,680 (1,940,000)
Net transfer to shareholders' funds	27,245	13,680
Opening shareholders' funds	1,569,726	1,556,046
Closing shareholders' funds	1,596,971	1,569,726

## 11 Commitments and contingencies

The Company provides guarantees to other group undertakings in the normal course of business. The Company does not expect these to materially affect its financial position.

## 12 Related parties

The Company has taken advantage of the exemption under paragraph 3(c) of the Financial Reporting Standard 8 from disclosing transactions with other subsidiary undertakings of the British American Tobacco p.l.c. Group.

## 13 Parent undertakings

The Company's ultimate parent undertaking is British American Tobacco p.l.c. being incorporated in the United Kingdom and registered in England and Wales. Its immediate parent undertaking is British American Tobacco (1998) Limited. Group accounts are prepared only at the British American Tobacco p.l.c. level.

## 14 Copies of the Report and Accounts

Copies of the Report and Accounts of British American Tobacco p.l.c. may be obtained from:

The Company Secretary Globe House 4 Temple Place London WC2R 2PG