SIMON-BARRON LIMITED AND ITS SUBSIDIARY COMPANY

REPORTS AND ACCOUNTS 1987

BRISTOL ROAD, GLOUCESTER.

COMPANIES REGISTRATION
3 O JUL 1988
M OFFICE 13

SIMON-BARRON LIMITED AND ITS SUBSIDIARY COMPANY

REPORTS AND ACCOUNTS FOR THE YEAR ENDED 31ST DECEMBER 1987

CONTENTS

	<u>Pe</u>	ıge	<u>s</u>
Report of the directors	2	&	3
Report of the auditors		4	
Accounting policies	5	&	6
Consolidated profit and loss account		7	
Consolidated balance sheet	,	8	
Company balance sheet		9	
Notes on the accounts	10	_	19

SIMON-BARRON LIMITED

REPORT OF THE DIRECTORS

The directors present their report together with the consolidated accounts for the year ended 31st December 1987.

1. PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activities of the group are those of designers, manufacturers and suppliers of animal feed milling machines, and spare parts with the ability to provide a design, construction and commissioning service to the animal feed industry. The group is continually involved in the development of its product range, expenditure in this respect being written off when incurred.

2. RESULTS

The profit for the year after interest and taxation was £304,239 which the directors recommend is taken to reserves. No dividend is proposed.

3. FIXED ASSETS

- (i) Changes in fixed assets during the year ended 31st December 1987 are set out in note 8 to the accounts.
- (ii) In the opinion of the directors, the market value of land and buildings at 31st December 1987 was £800,000.

4. DIRECTORS

The directors of the company during the year were:

- D. Bates (Chairman)
- C.J. Batty
- C.F.J. Graham
- J. Lodge

REPORT OF THE DIRECTORS (Continued)

5. DIRECTORS' INTERESTS IN GROUP COMPANIES

The interests of the directors at 31st December 1987 in the share capital of Simon Engineering p.l.c. were:

Number of ordinary shares

	Beneficial		<u>0p t</u>	ions
	<u> 1987</u>	1986	<u> 1987</u>	<u> 1986</u>
D. Bates C.J. Batty			33,839	23,000 11,340
C.F.J. Graham J. Lodge		-	22,611	12,470

The directors hold the above options under the Share Option Scheme of Simon Engineering p.l.c. approved by its shareholders on 27th November 1984.

None of the directors had any interest in the shares or debentures of any subsidiary of Simon Engineering p.l.c., or in Simon Engineering p.l.c. 9.25% Debenture Stock 1992/97.

6. AUDITORS

In accordance with Section 384 of the Companies Act 1985 a resolution proposing the reappointment of Deloitte Haskins & Sells as auditors to the company will be put to the Annual General Meeting.

BY ORDER OF THE BOARD

P. PARRY Company Secretary

Gloucester. 6th May 1988

REPORT OF THE AUDITORS TO THE MEMBERS OF SIMON-BAPRON LIMITED

We have audited the accounts on pages 5 to 19 in accordance with approved Auditing Standards.

In our opinion the accounts give a true and fair view of the state of affairs of the company and the group at 31st December 1987 and of the profit of the group for the year then ended and comply with the Companies Act 1985.

The accounts do not include the statement of source and application of funds required by Statement of Standard Accounting Practice No. 10.

Deloite Hashins & Sells DELOITTE HASKINS & SELLS

Chartered Accountants

Gloucester. 6th May 1988

SIMON-BARRON LIMITED AND ITS SUBSIDIARY COMPANY

ACCOUNTING POLICIES FOR THE YEAR ENDED 31ST DECEMBER 1987

(1) ACCOUNTING CONVENTION

The accounts are prepared under the historical cost convention, as modified by the revaluation of certain assets.

(ii) BASIS OF CONSOLIDATION

The consolidated accounts include the accounts of Simon-Barron Limited and its subsidiary Simon-Barron Ireland Limited. The accounting year of each company ends on 31st December. Internal sales and profits are eliminated on consolidation.

(iii) TURNOVER

Turnover represents the amount derived from the provision of goods and services and erection work carried out during the year.

(iv) TANGIBLE FIXED ASSETS

Tangible fixed assets are stated at cost or revaluation less government cash grants less accumulated depreciation.

(v) DEPRECIATION

No depreciation is provided on freehold land. Depreciation of other fixed assets is calculated on the straightline basis by reference to original cost (or subsequent revaluation) and the estimated lives of the assets; the details for each major class of depreciable asset are as follows:

Freehold buildings:
Owned at 31st December 1977 - Over the balance of an
estimated life of 100 years.
Acquired on or after 1st January 1978 - 1%

Plant, machinery and motor vehicles - Rates varying from 10% to 25%

Computers and office equipment - Rates varying from 10% to 20%

ACCOUNTING POLICIES (Continued)

(vi) STOCKS AND WORK IN PROGRESS

Stocks and factory work in progress are valued at the lower of cost and estimated net realisable value. Cost includes direct labour and appropriate production overheads.

(vii) DEFERRED TAXATION

Provision is made by the liability method for taxation deferred in respect of the following items:

- (a) Income and expenditure which are dealt with for taxation purposes in a different period from that in which they are recorded in the accounts.
- (b) The excess of capital allowances given for tax purposes over the depreciation charged in the accounts in the case of plant, vehicles and equipment, to the extent that it is considered probable that a tax liability will crystallise.

(viii) FOREIGN CURRENCIES

Assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date.

Trading results denominated in foreign currencies are translated at the average rate during the year. The resulting gains and losses are taken to the profit and loss account.

STMON-BARRON LIMITED AND ITS SUBSIDIARY COMPANY

CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST DECEMBER 1987

•	Notes	<u> 1987</u>	1986
		£	<u>£</u>
TURNOVER	1	7,661,994	6,557,357
Cost of sales		(5,786,828)	(5,036,971)
GROSS PROFIT		1,875,166	1,520,386
Distribution costs Administration expenses Other operating income and charg	es	(1,430,361) (31,310)	(1,244,052) <u>27,572</u>
OPERATING PROFIT	2	413,495	303,906
Interest receivable Interest payable	4	1,426 (102,200)	(222,241)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		312,721	81,665
Taxation	5	(8,482)	<u>(29,386)</u>
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION	,	201, 220	
	<i>*</i>	304,239	52,279
Extraordinary items	6		(96,636)
PROFIT/(LOSS) FOR THE FINANCIAL Y	YEAR 16"	304,239	(44,357)

STMON-BARRON LIMITED AND ITS SUBSIDIARY COMPANY

CONSOLIDATED BALANCE SHEET 31ST DECEMBER 1987

	Note	<u>es</u>	1987		1986
FIXED ASSETS			£		<u>£</u>
Tangible assets	8		858,102		1,328,681
CURRENT ASSETS					J
Stocks Debtors Cash at bank	10 11	1,242,774 1,685,278		1,548,286 2,083,384	
and in hand		40,263		<u>17,919</u>	
		2,968,315		3,649,589	
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	12	(2,753,886)		/D 777 408	
NET CURRENT ASSETS		1.221007	214,429	(2,772,137)	-
TOTAL ASSETS LESS CURRENT LIABILITIES			1,072,531		877,452
CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	13	,	(210,214)		2,206,133
PROVISIONS FOR LIABILITIES			(210,214)		(1,364,550)
AND CHARGES	14		(421,653)		(697,904)
			440,664		143,679
CAPITAL AND RESERVES					
Called-up share capital Share premium account Reserves	15 : 16		172,500 500 267,664 440,664		172,500 500 (29,321) 143,679

The accounts on pages 5 to 19 were approved by the board of directors on 6th May 1988 and are signed on its behalf by:

MSS.

BALANCE SHEET 31S° DECEMBER 1987

	Note	<u>es</u>	<u> 1987</u>		1986
FIXED ASSETS			$\overline{\mathfrak{T}}$		Ē
Tangible assets Investments	8 9	855,425 - <u>77,376</u>		1,229,153 146,976	
			932,801		1,376,129
CURRENT ASSETS		* 1			
Stocks Debtors Cash at bank	10 11	1,242,774 1,601,084		1,546,793 2,005,816	j
and in hand		37,877		14,566	
		2,881,735		3,567,175	
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	12	(2,741,994)	y	(2 720 162)	
NET CURRENT ASSETS		3=11.2177.1	120 7/11	(2,739,162)	•
TOTAL ASSETS LESS			139,741	0	828,013
CURRENT LIABILITIES		7	1,072,542	1,7	2,204,142
CREDITORS: AMOUNTS FALLINC DUE AFTER MORE THAN ONE YEAR	13		(210,214)		(1,362,552)
PROVISIONS FOR					(1,000,000)
LIABILITIES AND CHARGES	14		(421,653)		(697,904)
			440,675		143,686
CAPITAL AND RESERVES					
Called-up share capital	15		172,500		172,500
Share premium accoun Reserves	16		500 <u>267,675</u>		500 (29,314)
			440,675		143,686
			======		======

The accounts on pages 5 to 19 were approved by the board of directors on 6th May 1988 and are signed on its behalf by:

C.F.J. GRAHAM)
J. LODGE)
Directors

-9- MSE

NOTES ON THE ACCOUNTS FOR THE YEAR ENDED 31ST DECEMBER 1987

1. TURNOVER

The turnover and profit before taxation are attributable to the principal activity of the group.

Analysis of turnover by geo	1.	986		
	<u>£</u>	<u>%</u>	<u>£</u>	<u> </u>
North and South America Australia and New Zealand Africa E.E.C. Western Europe (other	517,233 170,261 112,424 639,685	6.8 2.2 1.5 8.3	295,299 129,319 64,398 792,264	4.5 2.0 1.0 12.1
than E.E.C) Eastern Europe and U.S.S.R. Middle East Far East	340,753 (134) 11,693 141,364	4.4 - 0.2 1.8	193,427 377,122 102,469 1,389,027	2.9 5.7 1.6 21.2
United Kingdom	1,933,279 5,728,715	25.2 74.8	3,343,325 3,214,032	51.0 49.0
	7,661,994	100.0	6,557,357	100.0

2. OPERATING PROFIT

The following items have been taken into account in arriving at operating profit:

	<u> 1987</u>	<u> 1986</u>
	<u>£</u>	Ē
Depreciation - Freehold buildings Leasehold land	9,026	9,024
and buildings Plant, machinery	(4,228)	956
and motor vehicles Computers	40,404	137,778
and office equipment	17,556	<u>15,557</u>
Audit fees Hire of plant, vehicles	62,758 14,804	163,315 12,165
and equipment - operating leases Research and development	18,168 113,920	18,881 98,876
	209,650	293,237

3. EMPLOYEES

i) The average weekly number of employees during the year was:

		<u> 1987</u>			<u> 1986</u>	
	<u>U.K.</u>	Over <u>seas</u>	Total	<u>U.K.</u>	Over <u>seas</u>	<u>Total</u>
Staff Hourly paid	85 29	2 =	87 29	91 <u>61</u>	<u>-</u>	93 61
	114 ===	. 2	116 ===	152 S	2	154

(ii) The aggregate employment costs for the year were:

		<u> 1987</u>			1986	
	U.K.	Over seas	Total	<u>U.K.</u>	Over seas	Total
Gross salaries	£000	0003	£000	2000	0003	<u>0003</u>
and wages Social security	1,176	23	1,199	1,396	24	1,420
contributions Pension	83	3	86	97	3	100
contributions	20	1	21	38	_1	39
	1,279 =====	27 ==	1,306	1,531	28	1,559

(iii) The total emoluments of directors were:

	<u> 1987</u>	1986
	Ŧ	<u>£</u>
Management remuneration	50,350 =====	45,747

The chairman received no emoluments (1986 £Nil).

The emoluments of the highest paid director (excluding pension contributions) were £28,050 (1986 £25,598).

The following table shows the number of directors in each range of emoluments (excluding pension contributions):

	<u> 1987</u>	1986
	Number	Number
Not exceeding £5,000 £20,001 - £25,000 £25,001 - £30,000	2 1 1	2 1 1
	=	=

4. INTEREST PAYABLE

5.

6.

THIEREST PAYABLE		•
	1987	<u> 1986</u>
Bank overdrafts wholly repayable	<u>£</u>	£
Loans wholly repeated a stalments	200	241
not by instalments	102,000	222,000
Y A	102,200	222,241
Interest payable includes £102,000 (a loan from the holding company.	1986 £222,000)	payable on
TAXATION		
	1987	<u> 1986</u>
U.K. taxation:	Ē	£
Corporation tax (35%) Deferred taxation Group relief - prior year adjustment	109,876 13,558 (115,661)	46,352 (18,891)
	7,773	27,461
Overseas taxation: Corporation tax (50%)	700	,
	<u>709</u> 8,482	<u>1,925</u>
Q	=====	29,386
EXTRAORDINARY ITEMS		
Rationalisation, reorganisation and redundancy costs (including additional depressing to the content of the costs of the c		/5
additional depreciation on plant £150, Part of holding company loan waived	,000) <u> </u>	(110,000) 250,000
Taxation:	-	(160,000)
Deferred taxation relating to the above Deferred taxation on plant now fully provided	re costs -	143,500
	and the state of t	(80,136)

(96,636) =====

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7. COMPANY PROFIT AND LOSS ACCOUNT

A separate profit and loss account dealing with the results of Simon-Barron Limited only has not been presented. The profit dealt with in the accounts of the company is £304,239 (1986 loss £44,357).

8. TANGIBLE FIXED ASSETS

TANGIBLE FIXED ASSETS	Cost or	GROUP	Net book
	valuation	<u>Depreciation</u>	<u>value</u>
24	$\overline{\mathfrak{T}}$	<u>£</u>	<u>£</u>
31st December 1987: Land and buildings - Freehold	830,087	81,234	748,853
Plant, machinery and motor vehicles	181,503	155,791	25,712
Computers and office equipment	170,472	86,935	83,537
	1,182,062	323,960	858,102
Movements during 1987: 1st January	2,579,049	1,250,368	1,328,681
Currency translation adjustments	(7,142)	(892)	(6,250) 63,093
Additions less grants Sales Depreciation for year	63,093 (1,452,938) ———————	(988,274) 62,758	(464,664) (62,758)
31st December	1,182,062	323,960 ======	858,102 ======
	A is a factor of the	COMPANY	Net book
	Cost or valuation	Depreciation	value
·	<u>£</u>	£	<u>£</u> ,
31st December 1987: Land and buildings - Freehol	d 830,087	81,234	748,853
Plant, machinery and motor vehicles	174,369	151,029	23,340
Computers and office equipment	166,373	83,141	83,232
	1,170,829	315,404	855,425 ======
Movements during 1987:	2,464,760 63,093	1,235,607	1,229,153 63,093
Additions less grants Sales Depreciation for year	(1,357,024)	(985,002) <u>64,799</u>	(372,022) (64,799)
31st December	1,170,829	315,404	855,425

Included in the cost or valuation of freehold land and buildings is land to the value of £163,000 (1986 £163,000).

8. TANGIBLE FIXED ASSETS (Continued)

FUTURE CAPITAL EXPENI	OITURE 1	.987	<u>.</u>	1986
	Group	Company	Group	Company
Contracted for but not provided for	<u>£</u>	<u>£</u>	$\overline{\mathfrak{T}}$	£
in the accounts	30,700 =====	30,700	Nil	Nil
Authorised but not contracted for	Nil	Nil ===	Nil	Nil
ANALYSIS OF COST OR V	ALUATION		,	are one one
31st December 1987: Cost Valuation - 1971	582,062 600,000 1,182,062 1	570,829 600,000 ,170,829	1,979,049 600,000 2,579,049	1,864,760 600,000 2,464,760

TANGIBLE ASSETS INCLUDED AT VALUATION

If land and buildings valued at £600,000 had not been revalued they would have been included at the following amounts:

			<u> </u>	
	1987		<u> 1986</u>	
	Group	Company	Group	Company
•••	£	<u>£</u>	$\underline{\mathfrak{L}}$	£
Historical cost Depreciation based	218,565	218,565	222,530	222,530
on historical cost	<u>56,365</u>	<u>56,365</u>	54,709	54,709
Net historical cost value	162,200	162,200	167,821	167,821

9.	INVESTMENTS	1987	<u>1986</u>
		£	<u>£</u>
	Investment in subsidiary company: Shares at cost Loan account	100 <u>165,809</u>	100 <u>212,779</u>
	Less Provision for losses	165,909 88,533	212,879 65,903
		77,376 =====	146,976

The wholly owned subsidiary is Simon-Barron Ireland Limited which is incorporated and operates in the Republic of Ireland.

10.	STOCKS	<u> 1987</u>		<u>19</u>	986
		Group	Company	Group	Company
		<u>£</u>	£	<u>£</u>	£
	Raw materials and consumables Work in progress	306,944 701,763	306,944 701,763	667,187 274,589	667,187 274,589
	Finished goods for resale	404,061	404,061	606,510	605,017
	Less Progress claims	1,412,768 (169,994)	1,412,768 (169,994)	1,548,286	1,546,793
		1,242,774	1,242,774	1,548,286	1,546,793
11.	DEBTORS				
	Trade debtors	1,102,599	1,001,220	1,276,811	1,172,103
	Amounts owed by group companies Amounts owed by subsidiary company Other debtors Prepayments	432,489	432,489	573,479	573,479
		130,513 19,677	20,156 127,542 19,677	206,715 26,379	42,316 192,318 25,600
		1,685,278	1,601,084	2,083,384	2,005,816

12. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	1	<u> 1987</u>		<u>986</u>
	Group	Company	Group	Company
	<u>£</u>	\overline{z}	£	<u>£</u>
Payment received on account Trade creditors	413,801 1,390,105	413,801 1,389,682	275,436 1,928,699	260,760 1,928,248
Amounts owed to group companies Taxation - On profits Other Social security Other creditors Accruals and deferred income	493,355 110,538 17,667 14,235 29,666	493,355 109,876 17,432 13,908 29,666	247,449 32,860 19,027 39,228	247,449 - 23,183 18,533 39,033
	284,519	274,274	229,438	221,956
	2,753,886	2,741,994	2,772,137	2,739,162

13. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	<u>19</u>	<u> 1987</u>		<u> 1986</u>	
	Group	Company	Group	Company	
	£	\overline{v}	<u>£</u>	Z	
Corporation tax Loan from holding company	-		48,350	46,352	
	210,214	210,214	1,316,200	1,316,200	
	210,214	210,214	1,364,550	1,362,552	

14. PROVISIONS FOR LIABILITIES AND CHARGES

Group and Company

	Deferred tax	Extraordinary item	Contract contingency provision	<u>Total</u>
	<u>£</u>	<u>£</u>	£	<u>£</u>
1st January 1987	89,991	235,000	372,913	697,904
Charge to profit and loss account Utilised	13,558	<u>(224,396)</u>	(65,413)	13,558 (289,809)
31st December 1987	103,549	10,604	307,500	421,653 =====

Deferred taxation:

The potential amount of deferred taxation for all timing differences together with the amount provided in the accounts are

as follows:	Provision		Total p <u>liab</u>	Total potential liability	
	1987	1986	1987	1986	
	£	<u>£</u>	£	£	
Group and company: Excess of capital allowances on plant					
etc. over related depreciation	107,260	181,682	107,260	181,682	
Revaluation of fixed assets	-	-	100,000	100,000	
Short-term timing differences	(3,711)	(91,691)	(3,711)	(91,691)	
	103,549	89,991	203,549	189,991	

Provision has not been made for taxation on chargeable gains which could arise on the disposal of those fixed assets which are included in the accounts at valuation, as any liability is not expected to crystallise in the foreseeable future.

15. SHARE CAPITAL

-,		Auth	orised	cal	otted, led-up lly paid
		<u> 1987</u>	1986	<u> 1987</u>	1986
		<u>£</u>	<u>£</u>	2	£
	Ordinary shares of £1	each 350,000	350,000	172,500	172,500
16.	RESERVES	Revaluation reserve	Other reserves	Profit and loss	<u>Total</u>
	GROUP	£	<u>e</u>	<u>£</u>	£
	1st January 1987 Exchange differences Profit for the year	535,784 (7,666)	185,500	(750,605) 412 <u>304,239</u>	(29,321) (7,254) 304,239
	31st December 1987	528,118	185,500	(445,954)	267,664 ======
	COMPANY				
	1st January 1987 Exchange differences Profit for the year	535,791 (7,662)	185,500	(750,605) 412 <u>304,239</u>	(29,314) (7,250) 304,239
	31st December 1987	528,129	185,500	(445,954)	267,675

17. LEASING COMMITMENTS

The future annual leasing commitments as at 31st December 1987, under leases (all of which are non-cancellable operating leases of plant, etc.) are:

	Group and Company		
	1987	1986	
	£	£	
Expiring in over one year and under five years	69,194 =====	16,770	

18. PENSION SCHEMES

The Simon Engineering Group operates contributory pension schemes covering the majority of its permanent employees in the United Kingdom. The schemes' funds are administered by trustees and are independent of the group's finances. The schemes are fully funded and contributions are paid to the schemes in accordance with the recommendations of independent actuaries.

Overseas subsidiaries make arrangements according to local practice or fiscal requirements.

19. CONTINGENT LIABILITIES

At 31st December 1987 there were contingent liabilities in respect of:

- (a) A secured guarantee given in favour of the Prudential Assurance Co. Limited, in connection with the £4.5 million 9.25% Debenture Stock 1992/97 issued by Simon Engineering p.1.c., the guarantee being secured by a first floating charge on the undertaking, property and assets, present and future, of the company.
- (b) Bills of exchange discounted £17,311 (1986 £24,263).
- (c) Cash and bank balances includes an amount of £23,243 (1986 £12,317) which under a Composite Accounting Agreement with Lloyds Bank p.l.c. may be offset against other group companies' overdrafts at the discretion of the bank.
- (d) Indemnities given to company's bankers in relation to guarantees given by the bank on behalf of the company £214,957 (1986 £204,051).

20. HOLDING COMPANY

The ultimate holding company is Simon Engineering p.l.c., a company incorporated in England.