

NOTICE OF ILLEGIBLE DOCUMENT ON THE MICROFICHE RECORD

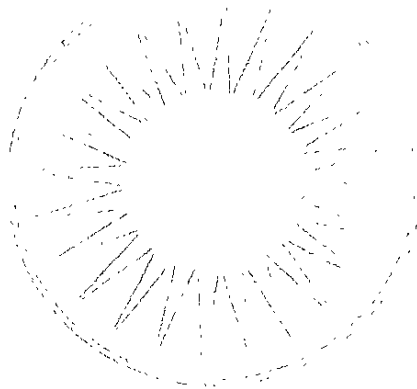
Companies House regrets that the microfiche record for this company, contain some documents, which are illegible.

The poor quality has been noted, but unfortunately steps taken to improve them were unsuccessful.

Companies House would like to apologise for any inconvenience this may cause



1200002 .



5

251

Bealos
company re



1976 - 77

J E BEALE LIMITED

**ANNUAL REPORT AND ACCOUNTS
FOR THE YEAR ENDED 29 JANUARY 1977**

CONTENTS

	<i>Page</i>
Board of Directors ...	2
Notice of Meeting ...	3
Chairman's Statement ...	4
Report of the Directors ...	5 & 6
Report of the Auditors ...	7
Profit and Loss Account ...	8
Balance Sheet ...	9
Statement of Source and Application of Funds ...	10
Notes on the Accounts ...	11 - 15

✓
J E BEALE LIMITED

REGISTERED OFFICE :

11 - 21 Commercial Road
Bournemouth

DIRECTORS :

Norman B Beale (*Chairman*)
Frank H Beale
Ronald W Beale
Anthony J Beale
Nigel B E Beale
Keith Priestley
Robin A Eve

BANKERS :

Midland Bank Limited
59 Old Christchurch Road
Bournemouth

AUDITORS :

Malpas Simmons & Co.
Wootton Grange
Wootton Mount
Bournemouth

Neville Russell & Co.
30 Artillery Lane
Bishopsgate
London E1

SOLICITORS :

Derek T Wilkinson & Co.
2b Poole Road
Bournemouth

SECRETARY and REGISTRAR :

Keith Priestley

J E BEALE LIMITED

NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the Annual General Meeting of the Company for 1977 will be held at

36 OLD CHRISTCHURCH ROAD BOURNEMOUTH

on Saturday, 30th April, 1977 at 2.30 p.m. for the following purposes :

- 1 Receive and adopt the Report of the Directors and the Accounts for the year ended 29th January, 1977, and the Report of the Auditors thereon.
- 2 Declare a Dividend.
- 3 Re-elect a Director.
- 4 Reappoint Auditors and authorise the Directors to fix their remuneration.
- 5 Transact any other ordinary business.

A Member entitled to attend and to vote at the above meeting may appoint a proxy to attend and to vote instead of him. A proxy need not be a Member of the Company.

By Order of the Board,

KEITH PRIESTLEY

Secretary

5th April 1977

4

J E BEALE LIMITED

CHAIRMAN'S STATEMENT

Your Company's sales increased 18.7% during the year to just under £10 million, surpassing our estimate, and the profits increased by 35.5% to £392,000. It is most gratifying to your Board, the management and staff, that their efforts have been so successful in the present economic climate and it is appropriate at the outset that tribute should be paid to all the loyal, cheerful, hardworking people who make up the team.

The final dividend proposed brings the total distribution up to the maximum permitted under current legislation governing dividend restraint.

The policy to price competitively, constantly to study in depth the potential for increased profitability of each department, and to continue to monitor expenses carefully, has proved to be right. It is indeed good to see the sales increase of our stores exceeding that of most of the national chains and our profits continuing to increase in the present adverse conditions.

Your Company continues to look for opportunities for expansion outside our present trading area. We intend to avoid making any purchase which may be a drag on the parent company even in the early stages. We intend to use the strength of our tradition, not as a comfortable wall of history with which to protect ourselves from contemporary events, but as a solid base from which we can strike out into new fields.

The importance of industrial democracy has been highlighted in the Bullock Report. Your Company for some years has realised, and has acted on, the need for involvement and consultation at all levels. We are prepared to advance slowly and steadily but we resent Government interference based on hypotheses posed by those with limited practical experience.

Your Company, for greater efficiency, and in accordance with its Articles, has decided not to sanction the transfer of shares which would reduce a shareholding to less than 100 shares unless to eliminate that shareholding. It is hoped that shareholders will see fit to co-operate, in due course, by adjusting their holdings to conform.

Looking at the prospects for the year ahead, one cannot but be conscious of the uncertainties of future Government intervention and legislation. Real disposable incomes will continue to be reduced and our customers will inevitably cut back on discretionary purchases. Persistent competition and the difficulties of maintaining the service element essential to our image may well be parried by our flexibility in responding to rapidly changing conditions. Your Board is confident that your Company is well equipped to overcome most problems, for morale is higher than ever as a result of the figures now presented to you.


B. Beale

J E BEALE LIMITED

REPORT OF THE DIRECTORS

The Directors present their Report and Accounts for the year ended 29th January, 1977.

ACTIVITIES

The principal activity of the Company is the operation of department stores, trading as Beales and Bealesons in Bournemouth and as Beales in Poole.

RESULTS

The Directors report a profit for the year, after taxation, of £181,633 (1976 £125,105).

DIVIDENDS AND RESERVES

The Directors recommend a final dividend of 5.04p per share on the Ordinary shares which together with the interim dividend of 1.3p per share paid on the 15th November, 1976, makes a total dividend of 6.34p per share for the year ended 29th January, 1977. This is equivalent to 9.76p (1976 9p) per share including the related tax credit.

Provision has been made for a final dividend of 4.39p per share on the Preferred Ordinary shares which, together with the interim dividend of 3.9p per share paid on 20th December, 1976, makes a total dividend of 8.29p per share for the year ended 29th January, 1977. This is equivalent to 12.76p (1976 7.8p part period) per share including the related tax credit.

Provision has also been made for a dividend of .1625p (.25p including the related tax credit) per share on the Management shares.

FIXED ASSETS

Particulars of the changes in fixed assets are shown in Note 7 to the Accounts.

The Directors are of the opinion that the aggregate market value of the Company's freehold and leasehold properties exceeds the book value but do not consider it appropriate to provide a detailed assessment having regard to the volatile nature of the property market at the present time.

EXPORTS

The value of goods exported during the year amounted to £15,667.

DONATIONS

Donations for charitable purposes of £607 were made during the year.

6
J E BEALE LIMITED

REPORT OF THE DIRECTORS
(continued)

DIRECTORS

The following have been Directors during the year. The interests of the Directors holding office on 29th January, 1977, in the shares of the Company, according to the register of Directors' interests, were as shown below :—

	5p Management Shares	£1 Ordinary Shares	
	29/1/77	Beneficial Interests	Others
	29/1/77	29/1/77	29/1/77
N B Beale	23,660	54,280	23,904*
F H Beale	23,660	60,363	26,449*
R W Beale	23,660	48,620	97,467*
A J Beale	23,660	20,624	—
N B E Beale	23,660	14,879	—
K Priestley	23,660	500	—
R A Eve	—	—	—

*Duplication to the extent of 16,074 shares in respect of the Bealesons Staff Fund.

Mr. K Priestley retires at the Annual General Meeting and, being eligible, offers himself for re-election.

None of the Directors had a beneficial interest in any contract or arrangement to which the Company was a party during the period.

EMPLOYEES

The average number of employees of the Company during the year was 904 and their aggregate remuneration was £1,682,620.

AUDITORS

Malpas Simmons & Co., Certified Accountants, and Neville Russell & Co., Chartered Accountants, have signified their willingness to be reappointed Auditors under Section 14 of the Companies Act 1976.

BY ORDER OF THE BOARD

KEITH PRIESTLEY

Secretary

3th April 1977

7

REPORT OF THE AUDITORS TO THE MEMBERS OF
J. E. BEALE LIMITED

We have examined the Accounts set out on pages 8 to 15, which have been prepared under the historical cost convention. In our opinion the Accounts give, under the convention stated, a true and fair view of the state of the Company's affairs at 29th January, 1977, and of the profit, and source and application of funds for the year ended on that date, and comply with the Companies Acts 1948 and 1967

MALPAS SIMMONS & CO.
Bournemouth

NEVILLE RUSSELL & CO.
London

5th April 1977

J E BEALE LIMITED

PROFIT AND LOSS ACCOUNT
Year ended 29th JANUARY 1977

	Notes	1977 £	1976 £
TURNOVER 2		<u>£9,136,413</u>	<u>£7,696,169</u>
PROFIT BEFORE TAXATION ... 3		391,633	289,105
TAXATION 5		<u>210,000</u>	<u>164,000</u>
PROFIT AFTER TAXATION ...		181,633	125,105
DIVIDENDS 6		<u>80,682</u>	<u>69,289</u>
RETAINED PROFIT ...		100,951	55,816
RESERVES at 1st February, 1976		<u>395,225</u>	<u>339,409</u>
RESERVES at 29th January 1977		<u>£496,176</u>	<u>£395,225</u>

The attached Notes form an integral part of these Accounts.

J E BEALE LIMITED

BALANCE SHEET
29th JANUARY 1977

	Notes	1977 £	1976 £
FIXED ASSETS ...	7	1,969,648	1,879,220
DEFERRED ASSET ...	8	23,705	14,544
CURRENT ASSETS			
Stock ...	1	1,113,839	945,241
Debtors ...		641,219	469,439
Bank deposit and cash		511,681	159,681
		<u>2,266,739</u>	<u>1,574,361</u>
CURRENT LIABILITIES			
Creditors		805,309	635,940
Taxation		62,854	99,430
Bank overdraft		338,061	2,871
Proposed dividends		60,072	55,991
		<u>1,265,296</u>	<u>794,232</u>
NET CURRENT ASSETS		<u>1,001,443</u>	<u>780,129</u>
		<u>£2,994,796</u>	<u>£2,673,893</u>
Financed by:			
SHAREHOLDERS' FUNDS			
Share Capital	9	1,217,552	1,217,552
Reserves		496,176	395,225
		<u>1,713,728</u>	<u>1,612,777</u>
DEFERRED TAXATION	10	572,655	346,852
LOANS	11	708,413	714,264
		<u>£2,994,796</u>	<u>£2,673,893</u>

N.B. Beale
F.H. Beale

Norman B Beale | Directors
Frank H Beale |

The attached Notes form an integral part of these Accounts.

This is the copy referred to in the annexed Certificate B

N.B. Beale

Director

P. Beale

Secretary

J E BEALE LIMITED

STATEMENT OF SOURCE AND APPLICATION OF FUNDS
Year ended 29th January 1977

	1977 £	1976 £
SOURCE OF FUNDS		
Profit before tax	391,633	289,105
Adjustment for item not involving the movement of funds:		
Depreciation	153,627	135,568
GENERATED FROM OPERATIONS ...	<u>545,260</u>	<u>424,673</u>
APPLICATION OF FUNDS		
Dividends paid	76,601	70,306
Tax paid	19,773	60,808
Net additions to fixed assets ...	244,055	218,252
Loans repaid	5,851	5,516
	<u>346,280</u>	<u>354,882</u>
	<u><u>£198,980</u></u>	<u><u>£69,791</u></u>
INCREASE IN WORKING CAPITAL		
Increase in stock	168,598	155,070
Increase (decrease) in debtors ...	180,941	(24,022)
Increase in creditors	(169,369)	(31,866)
Movement in net liquid funds:		
Increase (decrease) in bank and cash balances	18,810	(29,391)
	<u><u>£198,980</u></u>	<u><u>£69,791</u></u>

J E BEALE LIMITED

NOTES ON THE ACCOUNTS 29th JANUARY 1977

1 ACCOUNTING POLICIES

(a) Consolidation

No consolidated accounts have been prepared as the Company's only Subsidiary has not traded during the year and the Directors are of the opinion that a consolidated balance sheet would not be informative.

(b) Depreciation

Depreciation has been calculated on a straight line basis to write off the assets over their expected useful lives.

The rates principally applied were :-

Freehold property and buildings	Nil
Plant	5%
Fittings	8½%
Office Equipment	10%

(c) Deferred Taxation

Provision has been made, using the liability method, for taxation deferred by reason of capital allowances exceeding corresponding depreciation, stock appreciation relief, and the provisions of Section 33 Finance Act 1965 relating to capital gains.

(d) Stock

Stock is valued at the anticipated selling price less the appropriate selling margin.

2 TURNOVER

Turnover represents sales to customers, excluding value added tax of £739,272 (1976, £633,976).

12
J E BEALE LIMITED

NOTES ON THE ACCOUNTS
29th JANUARY 1977
(continued)

	1977 £	1976 £
3 PROFIT BEFORE TAXATION		
Profit before taxation is after charging the following :-		
Depreciation	153,627	135,568
Auditors' remuneration ...	8,000	6,500
Interest :-		
Bank overdraft	7,353	3,855
Mortgage loans	42,972	43,307
	<u>£</u>	<u>£</u>
4 EMOLUMENTS OF DIRECTORS		
Management services	96,892	77,462
Pension to former Director ...	1,527	1,363
Emoluments (excluding contributions to pension scheme) were as follows :-		
Chairman	15,187	12,630
Highest paid Director	15,359	12,669
Other Directors :-	Number	Number
0 — £2,500	—	1
£2,501 — £5,000	1	—
£7,501 — £10,000	—	2
£10,001 — £12,500	2	1
£12,501 — £15,000	1	1
£15,001 — £17,500	1	—
	<u>£</u>	<u>£</u>
5. TAXATION ON PROFIT FOR THE YEAR		
United Kingdom corporation tax at 52%	64,000	97,000
Transfer to deferred taxation ...	146,000	67,000
	<u>£210,000</u>	<u>£164,000</u>

12

J E BEALE LIMITED

NOTES ON THE ACCOUNTS
29th JANUARY 1977
(continued)

6. DIVIDENDS	1977 £	1976 £
Management shares, proposed .1625p	231	231
Ordinary shares :-		
Interim paid 1.30p (1976 1.30p)	13,298	13,298
Final proposed 5.04p (1976 4.55p)	51,602	46,544
	64,900	59,842
Preferred Ordinary shares :-		
Interim paid 3.90p	7,312	
Final 4.39p	8,239	
Total 8.29p (1975 7.80p part period)	15,551	9,216
	<u>£80,682</u>	<u>£69,289</u>

NOTES ON THE ACCOUNTS
29th JANUARY 1977
(continued)

			Freehold property £	Plant and fittings £	Total £
7. FIXED ASSETS					
Cost					
1st February 1976	...	...	892,919	2,123,662	3,016,581
Additions	...	...	—	244,153	244,153
Disposals	...	...	—	(5,675)	(5,675)
29th January 1977	...	...	<u>892,919</u>	<u>2,362,140</u>	<u>3,255,059</u>
Depreciation					
1st February 1976	...	...		1,137,361	1,137,361
Charge for the year	...	...		153,627	153,627
On disposals	...	...		(5,577)	(5,577)
29th January 1977	...	...		<u>1,285,411</u>	<u>1,285,411</u>
Net book value					
29th January 1977	...	...	<u>£892,919</u>	<u>£1,076,729</u>	<u>£1,969,648</u>
1st February 1976	...	...	<u>£892,919</u>	<u>£986,301</u>	<u>£1,879,220</u>

The Company's long leases are reflected at nil book value.

8. DEFERRED ASSET

The deferred asset represents debtors on extended credit terms payable in excess of twelve months.

15

J. E. BEALE LIMITED

NOTES ON THE ACCOUNTS

29th JANUARY 1977

(continued)

	Authorised		Issued	
	1977 £	1976 £	1977 £	1976 £
9 SHARE CAPITAL				
Ordinary shares of £1 each	1,024,754	1,024,754	1,022,954	1,022,954
Preferred Ordinary shares of £1 each	187,500	187,500	187,500	187,500
Management shares of 5p each ...	7,348	7,348	7,098	7,098
	<u>£1,219,602</u>	<u>£1,219,602</u>	<u>£1,217,552</u>	<u>£1,217,552</u>
			£	£
10 DEFERRED TAXATION				
The balance of deferred taxation is made up as follows -				
Excess of capital allowances over depreciation			444,173	354,049
Stock appreciation relief			149,876	—
Capital gains deferred			22,951	22,951
Advance corporation tax			(44,345)	(30,148)
			<u>£572,655</u>	<u>£346,852</u>
			£	£
11 LOANS				
Secured mortgage loans, of which £508,413 is repayable by annual instalments on an annuity basis up to 2,001, the remainder repayable thereafter.				
Bearing interest at 6½% per annum			377,169	380,060
Bearing interest at 5½% per annum			331,244	334,204
			<u>£708,413</u>	<u>£714,264</u>
12 FUTURE CAPITAL EXPENDITURE				
Contracted for, but not provided in the accounts			£43,300	£28,716
Authorised by the Directors, but not contracted for			<u>£103,000</u>	<u>£106,000</u>
13 SUBSIDIARY COMPANY				
The Company's wholly owned Subsidiary is J. E. Beale (Eastbourne) Limited. The cost of the shares in this company and the amount owing to it is £60,000.				
14 CLOSE COMPANY				
The Company is a close company within the terms of the Income and Corporation Taxes Act 1970.				