Registered number: 104194

# **THE WATFORD ASSOCIATION FOOTBALL CLUB LIMITED**

91st Annual Report and **Financial Statements** 30 June 2000

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# Report and financial statements for the year ended 30 June 2000

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# **Company information**

**Directors** 

Sir Elton John CBE - Chairman

T Shaw - Managing Director

B Anderson

D Lester

C D Lissack

D R Meller

C Norton

H B Oundjian

M Sherwood

G Simpson

N Wray

**Honorary Life Presidents** 

Sir Elton John CBE

G A Smith

**Company Secretary** 

P Wastall

**Football Secretary** 

C Alexander

Registered office
Registered office
Football Manager
Incorporation deta

Vicarage Road Stadium

Watford

Herts

WD18ER

G Taylor

Incorporation details

Incorporated in the United Kingdom

on 22 July 1909 under Certificate of

Incorporation number 104194

**Auditors** 

Chantrey Vellacott DFK

**Chartered Accountants** 

Gresham House

53 Clarendon Road

Watford

Herts

**WD17 1LR** 

**Bankers** 

Barclays Bank plc

32 Clarendon Road

Watford

Herts

**WD1 1LD** 

**Solicitors** 

Matthew Arnold & Baldwin

20 Station Road

Watford

Herts

WD1 1JH

## 91st report of the directors for the year ended 30 June 2000

The directors present their report on the affairs of the company, together with the financial statements and auditors' report for the year ended 30 June 2000.

#### Principal activities and business review

The principal activity of the company continues to be that of a professional football league club.

The company reported a profit before taxation for the year of £3,948,279 (1999 - loss £1,819,695). This result reflects the financial success of being a member of the Premier League for the season 1999 / 2000 following promotion via the "Play-offs" from the Nationwide League in May 1999. The company continues to benefit from the ground sharing agreement with Saracens and looks forward to a continuing relationship with the rugby club.

The company has also benefited from the decision of the directors of the Holding company to waive the charge to interest on the inter-company loan for the year.

The directors are unable to recommend the payment of a dividend. Accordingly, the profit for the year has been set against the accumulated deficit brought forward as shown in note 16 to the financial statements.

#### Directors and their interests

**ThantrevVellacott** 

The directors at 30 June 2000 together with their beneficial interests in the shares of the company and parent, Watford Association Football Club (Holdings) Limited, are as follows:

	Parent company Ordinary shares of £1 each		Compan Ordinary shares of £1 eac	
	2000	1999*	2000	1999*
Sir Elton John	200,000	10	200	200
T Shaw (appointed 1 December 1999)	50,000	50,000	100	100
B Anderson	65,600	• -	-	-
D Lester (appointed 21 March 2000)	200,000	-	-	-
C D Lissack	65,600	_	200	200
D R Meller	120,000	2	-	-
C Norton (appointed 19 January 2000)	95,000	-	-	-
H B Oundjian		-	-	-
M Sherwood (appointed 19 January 200	00) <b>60,000</b>	60,000	-	-
G Simpson (appointed 19 January 2000	0) -	-	-	-
N Wray (appointed 18 September 1999	-	-		-

<sup>\*</sup> or date of appointment

At 30 June 1999 Sir Elton John held an interest in £250,000 non-interest bearing loan stock 2002 which was redeemed in the year. None of the directors have any interest in the share capital of any other group companies.

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## 91st report of the directors for the year ended 30 June 2000

#### Directors' responsibilities

Company law requires the directors to prepare financial statements which give a true and fair view of the state of affairs of the company at the end of its financial year and of the profit or loss of the company for the year then ended. In preparing those financial statements, the directors are required

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Charitable contributions

During the year the company made charitable donations amounting to £22,550.

#### Post balance sheet events

Details of post balance sheet events are given in note 21 to the financial statements.

#### **Auditors**

nantrey Vellacott DF1

A resolution concerning the reappointment of Chantrey Vellacott DFK as auditors of the company will be proposed at the forthcoming Annual General Meeting.

Signed on behalf of the Board

**HB** Oundjian

Director

Approved by the Board on 04 October 2000

# **ThantreyVellacott DFK**

# Auditors' report to the shareholders of The Watford Association Football Club Limited

We have audited the financial statements on pages 6 to 19 which have been prepared under the historical cost convention, as modified by the revaluation of the long leasehold property, and the accounting policies set out on pages 9 and 10.

#### Respective responsibilities of directors and auditors

As described on page 4, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 June 2000 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

\*\*Therefore Companies\*\*

\*\*Therefore The Companies\*\*

\*\*The Companies

**CHANTREY VELLACOTT DFK** 

**Chartered Accountants and Registered Auditors** 

WATFORD

04 Ocksber 2000 .

# Profit and loss account for the year ended 30 June 2000

		Notes	2000 £	1999 £
	Turnover	1(e) & 2	16,800,619	5,845,454
	Cost of sales		10,347,494	6,297,415
	Gross profit / (loss)		6,453,125	(451,961)
	Administrative expenses		2,008,375	1,447,797
•			4,444,750	(1,899,758)
	Amortisation of players' registrations Other operating income	8 3	(1,080,557) 587,130	(427,976) 440,409
Y.	Operating profit / (loss)		3,951,323	(1,887,325)
cottDi	(Loss) / Profit on disposal of players' registrations Interest receivable Interest payable and similar charges	4 4	(108,418) 118,683 (13,309)	255,698 11,641 (199,709)
Vella	Profit / (loss) on ordinary activities before taxation	5	3,948,279	(1,819,695)
rev	Tax on profit / (loss) on ordinary activities	7	<del>-</del> _	
Chant	Profit / (loss) for the financial year	16	£3,948,279	£(1,819,695)
	Statement of total recognised gains and	losses		
		Notes	2000 £	1999 £
	Profit / (loss) for the financial year Unrealised surplus on revaluation of		3,948,279	(1,819,695)
	leasehold property	9	-	1,319,219
	Total recognised gains and losses		£3,948,279	£(500,476)

None of the company's activities was acquired or discontinued during the above two financial years.

The notes on pages 9 to 19 form part of these financial statements.

# Balance sheet at 30 June 2000

		Notes	£	2000 £	1999 £
	Fixed assets				
	Intangible assets Tangible assets	1 (b) & 8 1 (c) & 9		3,371,872 6,866,276	903,066 6,233,528
				10,238,148	7,136,594
	Current assets				
	Stocks Debtors Cash at bank and in hand	1 (d) & 10 11	177,855 950,860 1,734,451		125,832 430,935 1,239,470
$\sim$			2,863,166		1,796,237
DFI	Creditors: amounts falling due within one year	12	9,861,226		9,638,086
cott	Net current liabilities		· <del>-</del>	(6,998,060)	(7,841,849)
ella	Total assets less current liabilities			3,240,088	(705,255)
N/X	Creditors: amounts falling due				
atre	after more than one year	13	•	(91,959)	(15,389)
har	Deferred income	14		(1,947,143)	(2,026,649)
$\cup$				£1,200,986	£(2,747,293)
	Capital and reserves				
	Called up share capital Revaluation reserve Profit and loss account	15 16		1,072,722 1,319,219	1,072,722 1,319,219
	- accumulated deficit	16		(1,190,955)	(5,139,234)
	Shareholders' funds	17		£1,200,986	£(2,747,293)

Approved by the Board of Directors on 4th other 2000 and signed on its behalf.

T SHAW - Director

The notes on pages 9 to 19 form part of these financial statements.

# Cash flow statement for the year ended 30 June 2000

		Notes		2000		1999
			£	£	£	£
(	Operating activities					
1	Net cash inflow from operating activities	18 (a)		4,332,741		421,169
F	Returns on investments and servicing of finance					
	Net interest received		118,683		11,641	
·	nterest paid		(351,152)		(2,378)	
				(232,469)		9,263
(	Capital expenditure					
FI	Payments to acquire intangible fixed assets Payments to acquire tangible		(3,412,216)		(534,575)	
πŢ	fixed assets		(861,897)		(578,256)	
	Capital contributions received	14	112,395		243,503	
व्य	Capital grants received		-		46,400	
<u>/</u> el	Receipts from sales of intangible fi	xed	205.000		4 000 500	
F >	assets Receipts from sales of tangible fixe	ad	285,000		1,000,500	
nantrey	assets	Ju	10,000		6,501	
har				(3,866,718)		184,073
	Net cash inflow					
	before financing			233,554		614,505
I	Financing	18 (b)				
ŀ	Receipts from group					
	companies	18 (b)	333,595		540,836	
	Advances / (repayments) of bank					
	and other loans		(32,498)		44,171	
	Capital element of hire purchase		(39,670)		(4,444)	
	Net cash inflow from financing			261,427		580,563
į	Increase in cash			-		
'	in the year	18 (c)		£494,981		£1,195,068

The notes on pages 9 to 19 form part of these financial statements.

## Notes to the financial statements for the year ended 30 June 2000

#### 1 Accounting policies

The principal accounting policies are as follows:

#### a) Basis of accounting

The financial statements are prepared under the historical cost convention, modified by the revaluation of the long leasehold property.

#### b) Players' registrations

Costs of acquiring players' registrations are capitalised in the balance sheet. Costs include all amounts payable under the purchase agreement, where payment is probable, and any associated costs of the transfer of registration.

Players' registrations are amortised over the period of their initial contract, and any subsequent extensions, on a straight line basis.

#### c) Tangible fixed assets, capital grants and depreciation

Tangible fixed assets are stated at their gross cost or valuation less accumulated depreciation.

Capital grants and contributions are credited to deferred income and are released to the profit and loss account over the expected useful lives of the assets to which they relate.

The company's lease of the ground, premises and ground improvements are depreciated at a rate of 5% of the written down value per annum. The pitch is depreciated over its expected useful life of seven years. Depreciation of motor vehicles, equipment, fixtures and fittings is calculated at 25% on written down value, a rate calculated to write off cost less estimated residual value of each asset over its expected useful life. No depreciation is provided on assets under construction which have not been brought into use before the relevant accounting date.

The company has adopted the transitional provisions of FRS 15 and has not updated the valuation of the leasehold property.

#### d) Stocks

Stocks are stated at the lower of the cost and net realisable value.

#### e) Deferred revenue

Deferred revenue arises principally on the advance sale of season tickets and executive boxes and is recognised as income in the period to which it relates.

#### f) Signing on fees

Signing on fees are charged in the year of payment.

## Notes to the financial statements for the year ended 30 June 2000

## 1 Accounting policies (continued)

#### g) Donations received

Donations are accounted for on a cash receipts basis.

#### h) Leasing

The costs of operating leases are expensed as incurred.

#### i) Pensions

The company contributes to the Football League Limited Pension and Life Assurance Scheme for certain employees and also contributes to players' own pension plans, the assets of which are held separately from those of the company in independently administered funds. The pension cost charges represents contributions payable by the company during the year.

#### j) Deferred taxation

Provision is made for deferred taxation under the liability method where a liability is likely to crystallise the foreseeable future.

#### Turnover

Turnover represents match receipts and all other income associated with the principal activity of running a professional football club, excluding profits arising on the sale of players' registrations, and excludes value added tax.

3	Other operating income	2000	1999
		£	£
	Donations	210	551
\$	Rent receivable	294,781	226,631
\$	Contributions to capital expenditure	74,998	60,634
,	Release of capital grants	116,903	116,903
	Other	100,238	35,690
		£587,130	£440,409
4	Interest	2000	1999
		£	£
	Interest receivable :		
	Bank deposit interest	£118,683	£11,641
	Interest payable and similar charges :		
	Group interest	-	199,709
	Bank loan interest	1,716	-
	Hire purchase interest	11,593	
		£13,309	£199,709

# Notes to the financial statements for the year ended 30 June 2000

5	Profit / (loss) on ordinary activities before taxation	2000 £	1999 £
	This is stated after charging :	<del>-</del>	~
	Amortisation of intangible fixed assets	1,080,557	427,976
	Depreciation of tangible fixed assets	566,654	380,772
	Staff costs (note 6)	8,361,058	5,226,103
	Directors' remuneration	12,000	-
	Auditors' remuneration	17,000	14,000
	Operating leases - vehicles and equipment	70,416	29,683
	Operating leases - other	47,834	40,000
•	Employee information	2000	1999
6	Employee information	2000 £	1999 £
4	Staff costs:	ž.	L
3	Wages and salaries	7,257,530	4,568,465
3	Social security costs	803,257	465,522
Ş	Other pension costs	300,271	192,116 
LIAIMEY VEHACOUDE R		£8,361,058	£5,226,103
<b>&gt;</b>	The average monthly number of persons employed by		
7	the company was as follows :	2000	1999
		Number	Number
	Players	57	53
	Coaching staff	14	13
	Commercial staff	16	11
	Administration	13	14
	Ground staff	3	6
		103	97

# Notes to the financial statements for the year ended 30 June 2000

### 7 Tax on profit on ordinary activities

No liability to corporation tax arises in view of the tax losses brought forward.

Tax losses at 30 June 2000 available for offset against future trading profits or transfer as group relief, subject to Inland Revenue agreement, are in excess of £350,000.

Under the accounting policy no provision is required for deferred taxation and there is no potential liability.

#### 8 Intangible fixed assets

	Players' registrations
Cost:	<b>~</b>
At 1 July 1999 Additions Disposals	1,898,352 3,792,781 (478,087)
At 30 June 2000	5,213,046
Amortisation :	
At 1 July 1999 Charge for the year Disposals	995,286 1,080,557 (234,669)
At 30 June 2000	1,841,174
Net Book Value :	
At 30 June 2000	£3,371,872
At 30 June 1999	£903,066

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#### THE WATFORD ASSOCIATION FOOTBALL CLUB LIMITED

## Notes to the financial statements for the year ended 30 June 2000

Tangible fixed assets	Lease of ground, premises and ground	Motor vehicles, equipment, fixtures	
	improvements	and fittings	Total
	£	£	£
Cost or valuation :			
At 1 July 1999	6,000,000	559,505	6,559,505
Additions	376,467	834,935	1,211,402
Disposals	<del>-</del>	(18,000)	(18,000)
At 30 June 2000	6,376,467	1,376,440	7,752,907
Depreciation :			
At 1 July 1999	-	325,977	325,977
Charge for the year	374,831	191,823	566,654
Disposals	-	(6,000)	(6,000)
At 30 June 2000	374,831	511,800	886,631
Net Book Value :			
At 30 June 2000	£6,001,636	£864,640	£6,866,276
At 30 June 1999	£6,000,000	£233,528	£6,233,528

The leasehold property was revalued as at 30 June 1999, by DTZ Debenham Thorpe Chartered Surveyors, on the basis of existing use value. It is not practical to provide an analysis of the cost or valuation of the stadium at 30 June 2000 in view of the nature of additions and disposals in recent years. No taxation liability arises in respect of the revaluation.

The leasehold interest in Vicarage Road expires on 25 March 2118.

Motor vehicles and equipment was held under hire purchase agreements with net book value at 30 June 2000 of £377,958 and depreciation charge during the year of £83,047.

10	Stocks	2000	1999
	Goods for resale	£177,855	£125,832

The estimated replacement cost of stocks does not materially differ from their balance sheet value.

# Notes to the financial statements for the year ended 30 June 2000

11	Debtors	2000	1999
		£	£
	Trade debtors	341,172	35,996
	Transfer fees receivable	-	150,000
	Prepayments and accrued income	609,688	244,939
		£950,860	£430,935
12	Creditors: amounts falling due within one year	2000	1999
		£	£
	Bank loan		6,000
	Other loans	10 515	·
		10,515	30,513
	Hire purchase (note 13)	323,169	6,667
$\mathbf{X}$	Trade creditors	81,032	41,653
	Transfer fees payable	524,068	233,240
$\Box$	Amount owed to parent company (see note 22)	5,531,532	5,197,937
굼	Amount owed to ultimate parent company	300,000	300,000
$\Sigma$	Director's loan	75,000	75,000
	Other taxes and social security	886,418	595,143
Vel	Accruals and deferred revenue	2,129,492	3,151,933 
rey		£9,861,226	£9,638,086
Chantrey Vellacott DF	The director's loan represent amounts loaned to the company b	by Sir Elton John.	
13	Creditors: amounts falling due after more than one year	2000	1999
13	Creditors, amounts raining due after more than one year	2000 £	£
		~	2
	Bank loan	-	6,500
	Hire purchase	2,222	8,889
	Transfer fees payable	89,737	-
		£91,959	£15,389

The hire purchase balances, which total £325,391 (1999 - £15,556) are secured over the assets to which they relate and are repayable in less than five years.

# Notes to the financial statements for the year ended 30 June 2000

## 14 Deferred income

At 30 June 2000

	Capital grants £	Contributions to capital expenditure £	Total £
At 1 July 1999	1,674,646	352,003	2,026,649
Received during the year	-	112,395	112,395
Credited to the profit and loss account	1,674,646 (116,903)	464,398 (74,998)	2,139,044 (191,901)
Credited to the profit and loss account	(110,903)	(74,956)	(191,901)
At 30 June 2000	£1,557,743	£389,400	£1,947,143
Called up share capital  Authorised:	·	2000	1999
Authorised : Ordinary shares of £1 each		£1,250,000	£1,250,000
Allotted and fully paid :			
Ordinary shares of £1 each		£1,072,722	£1,072,722
Reserves		Revaluation reserve	Profit and loss account £
At 1 July 1999 Profit for the year		1,319,219	(5,139,234) 3,948,279

£1,319,219

£(1,190,955)

Net cash inflow from operating activities

# Notes to the financial statements for the year ended 30 June 2000

17	Reconciliation of movements on shareholders' funds					
		2000	1999			
		£	£			
	Profit / (loss) for the financial year	3,948,279	(1,819,695)			
	Surplus on revaluation of leasehold property (note 9)	-	1,319,219			
		3,948,279	(500,476)			
	Opening shareholders' funds	(2,747,293)	(2,246,817)			
	Opening shareholders funds	(2,1-11,200)	(2,210,011)			
	Closing shareholders' funds	£1,200,986	£(2,747,293)			
	Shareholders' funds are fully attributable to equity interests.					
18	Notes to the cash flow statement					
	a) Reconciliation of operating profit / (loss) to net cash inflow	2000	1999			
	from operating activities:	£	£			
	Operating profit / (loss)	3,951,323	(1,887,325)			
	Amortisation of intangible fixed assets	1,080,557	427,976			
	Depreciation of tangible fixed assets	566,654	380,772			
	Capital contribution released	(74,998)	(60,634)			
	Capital grant released	(116,903)	(116,903)			
_	Net loss / (profit) on disposal of sundry fixed assets	2,000	(2,030)			
	Increase in stocks	(52,023)	(35,832)			
	(Increase) / decrease in debtors	(669,925)	219,657			
	(Decrease) / increase in creditors	(353,944)	1,495,488			

£4,332,741

£421,169

# Notes to the financial statements for the year ended 30 June 2000

b) Analysis of changes in net debt

		At 1 July 1999 £	Cash flows £	Other changes £	At 30 June 2000 £
	Cash at bank and in	~	~	~	~
	hand	1,239,470	494,981	<u>-</u>	1,734,451
	Intergroup balance	(5,497,937)	(333,595)	-	(5,831,532)
	Bank loans due within 1 year	(6,000)	6,000	-	~
	Other loans due within 1 year	(30,513)	19,998	-	(10,515)
	Director's loan	(75,000)	-	-	(75,000)
	Bank loans due after 1 year	(6,500)	6,500	-	· · · · · ·
	Hire purchase balances	(15,556)	39,670	(349,505)	(325,391)
		(5,631,506)	(261,427)	(349,505)	(6,242,438)
		£(4,392,036)	£233,554	£(349,505)	£(4,507,987)
c)	Reconciliation of net cash flow	s to movement	in net debt.		· · ·
-,				2000	1999
				£	£
	Increase in cash in the year	494,981	1,195,068		
	Cash inflow from increase in o	(261,427)	(580,563)		
	Change in net debt resulting f	233,554	614,505		
	New hire purchases			(349,505)	(20,000)
	Movement in net debt in the year			(115,951)	594,505
	Net debt at 1 July 1999			(4,392,036)	(4,986,541)
	Net debt at 30 June 2000			£(4,507,987)	£(4,392,036)
			:		

## Notes to the financial statements for the year ended 30 June 2000

#### 19 Financial commitments

The annual amount of payments due in respect of loyalty bonuses and deferred signing on fees for playing staff under contract with the company as at 30 June 2000, which have not been provided for in the financial statements, are as follows:

£

On contracts expiring:

Within one year 245,000
Within two to five years 803,500

£1,048,500

The company also has a commitment in respect of a property lease to pay a rental of £40,000 per annum until 2002.

## 20 Contingent liabilities

The company has liabilities under transfer agreements to pay additional sums dependent on players attainment and subsequent transfer value. Provision has been made for such liabilities to the extent that it is probable that the amounts will become payable and they are included within players' registration costs capitalised (note 8).

#### Post balance sheet events

Subsequent to the year end the company has sold players for £200,000 and purchased players with registration costs amounting to £3,775,000. These amounts will be capitalised in the financial statements for the next financial year.

#### Parent company

The parent company is Watford Association Football Club (Holdings) Limited.

The company's indebtedness to the parent company is as follows:

Account balance
Accrued interest

5,531,532
5,197,937
337,843

£5,531,532
£5,535,780

The amount owed to the parent company bears interest at 2% over HSBC Bank plc base rate. This interest has been waived for the year to 30 June 2000. The balance is secured by a floating charge over all the undertaking and assets of the company.

Thantrey Vellacott DFK

# Notes to the financial statements for the year ended 30 June 2000

#### 23 Ultimate parent company and control

The ultimate parent company is Penguin Overseas Associates Limited, which is incorporated in the Isle of Man. The ultimate controlling party is Sawyer Trust.

#### 24 Related party transactions

Four of the directors have executive boxes that are paid for on a commercial basis.

Mr N Wray is a director of this company and it's parent company, Watford Association Football Club (Holdings) Limited. He is also a director and the majority shareholder of Saracens Limited, who share the use of Vicarage Road Stadium and certain other facilities with the company.

During the year to 30 June 2000 the net amount charged by the company to Saracens Limited excluding VAT was £112,395 relating to fixed assets and £411,331 other charges (1999 - £243,503 fixed assets and £296,303 other). At 30 June 2000 the amount owed by Saracens Limited to the company was £121,805 (1999 - £12,196 owed to Saracens Limited).