

The Baltic Exchange Limited

Directors' Report and Accounts 31st March, 1987



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Notice of Meeting

NOTICE IS HEREBY GIVEN that the Eighty-Sixth Annual General Meeting of The Baltic Exchange Limited will be held in the Queen's Room of the Baltic Exchange, 14-20, St. Mary Axe, London, E.C.3, on Thursday, 25th June, 1987 at noon precisely for the following purposes:—

To receive the Directors' Report and Auditors' Report with Statement of Accounts for the year ended 31st March, 1987.

To declare a Dividend.

To report the election of Directors.

To reappoint Coopers & Lybrand as Auditors, under Section 384 of the Companies Act 1985.

To authorise the Directors to fix the Auditors' remuneration.

To transact any other ordinary business of an Annual General Meeting.

The Register of Transfers will be closed from 3rd June, 1987 to 25th June, 1987 inclusive.

By Order of the Board,
D. J. WALKER,
Secretary

14-20 St. Mary Axe, London, E.C.3. 3rd June, 1987.

An Individual Member entitled to attend and vote at the Meeting may appoint a Proxy (who need not be a member) to attend in his stead and to vote on his behalf only in the event of a poll.

Any corporation which is a Member may, by resolution of its directors or other governing body, authorise such person as it thinks fit to act as its representative at the Meeting.

COMPANIES REGISTRATION

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The Patric Eschange Lamited

Directors and Secretary

Directors

- R. B. Hunt, F.I.C.S. (Chairman)
- D. W. Frame (Vice-Chairman)
- R. G. Duncan
- E. G. E. Embiricos
- R. J. F. Fehr
- *A. A. Hammond
- A. H. Harper
- G. N. Hurley, F.I.C.S.
- J. B. Hurchison
- *G. Kerslake
- H. J. G. Renwick, F.I.C.S.
- J. C. Robbins
- *D. Spencer, M.I.C.S.
- P. C. Tudball
- P. J. Vogt, F.I.C.S.
- *Ballot Director

Secretary

D. J. Walker, M.A., F.C.I.S.

Directors' Report

The Directors of the Company have pleasure in presenting their Eighty-Sixth Annual Report and the audited accounts for the year ended 31st March, 1987.

Directors

The Directors of the Company at the 31st March, 1987 are shown on page 3. All of them have been Directors for the bole year ending on that date, with the exception of Mr. A. A. Hammond, Mr. J. B. Hutchison, Mr. G. Kerslake and Mr. P. C. Tudball who became Directors on the 26th June, 1986 in place of Mr. E. M. Freeman, Mr. R. D. Graham and Mr. W. A. J. Reardon Smith who retired on that date, and Mr. D. Pangalos who had resigned on the 1st May, 1986.

Mr. D. Spencer became a Director on the 10th October, 1986 when he was elected in place of Mr. M. G. Raymond who had died on 18th July, 1986.

The Directors retiring at the Annual General Meeting in accordance with the Articles of Association are Mr. A. H. Harper and Mr. R. B. Hunt.

Mr. E. A. Elwig (Bunge & Co. Ltd., Grain Traders) and Mr. P.J. Warwick (Warwick & Esplen, Ltd., Ship Managers) have been nominated to fill the two vacancies on the Board and will take office at the Annual General Meeting.

Interests of the Directors in the Shares of the Company

The interests of the Directors of the Company in the Shares of the Company, according to the Register kept under Schedule 7, Section 2(1) of the Companies Act, 1985, were respectively at the 1st April, 1986 or the later date of appointment as Director and at the 31st March, 1987 as shown below.

, , , , , , , , , , , , , , , , , , ,	At 1st April, 1986 or on appointment as a Director	At 31st March, 1987
Personal holdings	Shares	Shares
R. B. Hunt	50	50
D. W. Frame	50	50
R. G. Duncan	pas.	50
E. G. E. Embiricos	50	50
R. J. F. Fehr	50	50
A. A. Hammond	**	50
A. H. Harper	68	198
G. N. Hurley	50	50
J. Hutchison	50	50
G. Kerslake	, 5 0	<i>5</i> 0
H. J. G. Renwick	50	50
J. Č. Robbins	100	100
D. Spencer	being g	50
P. C. Tudball	280	280
P. J. Vogt	50	50

Activities

The conduct of the international markets in which members operate remains the Exchange's key activity. It provides facilities for the central freight market of the world, for commodity trading and for BIFFEX and the agricultural futures markets as well as for aircraft chartering.

The Company owns and manages freehold property.

The proportions of the income for the past year attributable to the Exchange and property activities of the Company and the approximate extent to which they contributed to the results for the year before taxation are set out in note 2 on the accounts.

Both the level of business and the year end financial position were satisfactory.

The Directors expect the future results of the Company to benefit from the renewal of leases and projected cost savings.

Directors' Report continued

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The results for the year and the treatment thereon are set out to the Problem and Loss (1) correct books.

The provi on ordinary activities after fanction anymmed is 201313

The proposed development of the mansard stores to the main Exchange block has not need proceeded with because the Directors expect there to be alternative possibilities available to the company to develop its property assets more productively in the tuture. The professional nees of £48,265 m, arred in respect of the proposed development have been written off as an extraordinary charge in these accounts.

The Directors recommend maintaining the payment of a dividend of LI per share on 1st October, 1987 **建物化二烷酸钠 机铁铁铁**

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Commissions on Freight Market operations on behalt of the Government undertaken by the Covernment Freight Market Representative remain receivable by the Exchange but are not now covenanted to the Charitable Fund as the Exchange employs the present Freight Market Representative and is responsible tor all costs of this operation.

Membership

Membership of the Exchange counting Individual Members, Principals, Representatives and Probationers was 2,007 at the 31st March, 1987, as compared with 2,272, at the 31st March 1986

Substantial Shareholdings

The Directors have not been advised of any shareholding at the 27th May, 1987 of 5% or more in the share capital of the Company.

Fixed Assets

The Directors, based on professional advice, consider that the market value of the treehold property of the Company is substantially in excess of the historic value that is included in the accounts before taking into consideration any taxation that would arise on disposal.

The movements on Fixed Assets are set out in note 8 on the accounts.

Capital Expenditure

Capital expenditure in the last year was £170,513. This has been financed by a bank loan and overdraft facility.

Income and Corporation Taxes Act 1970

The Company is not a close Company as defined in section 282 of the Income and Corporation Taxes Art 1970 (as amended).

Auditors

A resolution to reappoint the Auditors, Coopers & Lybrand, will be proposed at the Annual General Meeting.

By Order of the Board,
D. J. WALKER,
Secretary.

14-20 St. Mary Axe. London, E.C.3. 27th May, 1987

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Profit and Loss Account

for the year ended 31st March, 1987

	Note	1987 £	1986 £ 3,528,406
Turnover	2	<u>3,776,529</u>	9,920,100
Profit on Ordinary Activities before Taxation	3	103,855	87,963
Tax on Profit on Ordinary Activities	6	42,542	30,659
Profit on Ordinary Activities after Taxation		61,313	57,30,4
Extraordinary charge	7	48,065	STANKEN TO THE PROPERTY SET OF SET
Profit for the financial year		13,248	57,304
Dividend Proposed of £1 per share (1986 - £1)		54,000	54,000
(Loss)/Retained Profit for the Fig	nancial Year	£(40,752)	£3,304

Movements on Distributable Reserves

		Membership Fund £	Profit & Loss Account £	_ Total £
Balance at 1st April, 1986		75,678	617,405	693,083
Movement for the year	(a)	16,256	(40,752)	(24,496)
Balance at 31st March, 1987		£91,934	£576,653	£668,587

⁽a) Entrance fees are credited net of taxation of £7,694.

The notes on pages 9 to 12 form part of these accounts

Report of the Auditors to the Shareholders

We have audited the accounts on pages 6 to 12 in accordance with approved Auditing Standards.

In our opinion, the accounts give a true and fair view of the state of affairs of the Company at 31st March, 1987 and of its results and source and application of funds for the year then ended and comply with the Companies Act 1985.

COOPERS & LYBRAND,

Chartered Accountants.

I.ONDON, 27th May, 1987.

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Profit and Loss Account

for the year ended 31st March, 1987

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COOPERS & LYBRAND,

Chartered Accountants.

LONDON, 27th May, 1987.

Balance Sheet

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wa.	Note	£	787 £	ž Wrigh Ž
Fixed Assets		~	*	yla Etha
Tangible Assets	8		1,934,597	2,133,457
Investments LISTED INVESTMENTS (Market v at 31st March, 1987 £28,650	alue		13,362	
Mortgage Loans to Employees			-	13,362
Mortgage Louis to Employees	.		82,658 2,030,617	89,877 2,107,196
Current Assets				
Stock Debtors	9	69,151		61,412
Cash at Bank and in Hand	10	335,833 7,786 412,770	(2)	389.081 7.032 457,525
Creditors:				· · · · · · · · · · · · · · · · · · ·
Amounts falling due within one year	11	1,079,538	,	1,325,546
Net current liabilities		Ý	666,768	ወደብ ንካሄ
Total assets less current liabilities		· .	1,363,849	\$68,021 1,239,175
Creditors: Amounts falling due after more than one year Provisions for liabilities and charges	12 13	The second secon	233,205 87,027 £1,043,617	91.205 79,857 £1,068,113
Capital and Reserves: CALLED UP SHARE CAPITAL Authorised, allotted, called up and ful	ly paid			
54,000 ordinary shares of £5 each Share premium account		4	270,000 5,030	270,000
OTHER RESERVES:			100	5,030
Compensation Reserve DISTRIBUTABLE RESERVES:			100,000	100,000
Membership Fund Profit and Loss Account			91,934 576,653	75,578
	1		£1,043,617	617,405 £1,068,113
	//	10 L		#14C400414.3
Ø.	JA.	this	F	Approved by the Board C.B. HUNT OWERAME Directors
27th May, 1987	vice		<u> </u>	D. W. FRAME } Directors

The notes on pages 9 to 12 form part of these accounts

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Source and Application of Funds for the year ended 31st March, 1987

Source of Funds Profit on Ordinary activities before taxation Extraordinary charge	£ £ £ £ 103,855 (48,065) 55,790	£ £ £ 87,963 - 87,963
Adjustment of items not involving the movement of funds Depreciation Write off of tangible fixed assets (1986 - Profit on disposal) Total Generated from Operations	207,579 32,294 295,663	187,732 (731) 274,964
Funds from other Sources Bank Loan Proceeds of sales of fixed assets Tax recovered Entrance fees (Gross) Less: Application of Funds Dividend paid Tax paid Purchase of tangible fixed assets Repayment of Loan	250,000 8,330 23,950 £577,943 54,000 62,319 170,513 58,000 344,832 233,111	7,985 56,500 £339,449 54,000 23,413 695,105 8,000 780,518 (441,069)
Increase/(Decrease) in Working Capital Stocks Debtors Mortgage loans Creditors Rents received in advance Movement in net liquid funds: Bank loans and overdraft	7,739 (53,248) (7,219) 40,650 (12,031) 257,220 £233,111	(1,706) 23,493 (16,908) (122,856) 61,349 (384,441) £(441,069)

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Notes on the Accounts

31st March, 1987

l. Accounting policies

The main accounting policies are as follows:-

- The accounts have been prepared under the historical cost convention.
- Tangible fixed assets are at historical cost. (b)
- Depreciation is calculated to write off the assets on a straight line basis during their expected normal lives at varying rates depending on the type of asset. The principal annual rates of depreciation used for this purpose are Buildings 2%, Furniture, Plant and Motor Vehicles 5%-25%, Computer Software 25%. No depreciation is provided on Freehold Land or on additions to Buildings in the year of
- Stock which consists of catering supplies including wine is valued at the lower of cost and net
- realisable value, cost being direct invoice price.

 Deferred taxation is provided, using the liability method, at the rate of Corporation tax expected to be payable when timing differences reverse for all potential liabilities except in respect of any tax reduction which can reasonably be expected to continue in the foreseeable
- Listed investments are stated at the lower of cost and net realisable value, determined on an
- Entrance fees are credited, net of attributable taxation, direct to the Membership Fund, a distributable reserve established for the maintenance of the facilities and other benefits available
- Assets acquired by means of finance leases are not capitalised. The total finance charge payable is charged to profit and loss account on a straight line basis.

2. Analysis of turnover and profit/(loss) before taxation

Turnover comprises amounts receivable excluding Value Added Tax by the Company for services provided in its normal activities.

The contributions of the ordinary activities to Turnover and Profit/(Loss) before taxation are set out below:-

The contributions of the ordin	nary activities to Tumover at	Turnover		fore Taxation
[]	1987 £ 1,934,250	1986 £ 1,754,834	1987 £ (933,588)	1986 £ (927,381) 1,047,646
Exchange Property Miscellaneous	1,842,279	1,773,572	1,093,069 (55,626) £103,855	(32,302) £87,963
	£3,776,529	The second second	2100,002	water at the way to

All the above amounts were earned in the United Kingdom. Property income represents income receivable from Rents and Charges.

Property income represents income receivable from Rents at	nd Charges.		
3. Profit on ordinary activities before taxation	Note	1987 £	1986 £
Turnover	2	3,776,529 1,875,744	3,528,406 1,749,956
Cost of sales Gross profit		1,900,785 1,739,587	1,778,450 1,656,572
Administrative expenses Other operating income		161,198	731
Operating profit Income from fixed asset investments Other interest receivable and similar income	,	900	900 2,080
Deposit interest Interest on mortgage loans	`	3,427	3,930
Interest payable and similar charges Interest on debenture stock		3,000 28,319	3,300 3,300
Loan interest Bank interest		30,351 £103,855	35,256 £87,963
Profit on ordinary activities before taxation		2100,000	Married State Stat

Notes on the Accounts continued

31st March, 1987

4.	Operating profit	1987	1986
		£	£
Ope	rating profit is stated after charging:-	207,579	187,732
	Depreciation of tangible fixed assets Auditors' remuneration (including VAT)	12,000	11,000
	Equipment hire charges including telephone	53,997	26,820
	Directors' fees	4,583	4,687
	Irrectors fees Irrecoverable VAT	50,024	51,436
and	after crediting:-	4 444 5 4 4	1 211 450
	Rents of offices	1,398,244	1,311,458
	Profit on sale of tangible fixed assets	· =	731
5.	Employee information		
(a)	The average number of persons employed by the company during	g the year (exc	uding executive
	directors) is analysed below:-	1987	1986
		88	106
	Exchange	• •	
	Property	66	55
	``````````````````````````````````````	154	161
(b)	Employment costs of all employees included above comprised:-	1987	1986
(D)	Limpley Herite Cools of all disproject the second of	£	£
	Gross wages and salaries	1,051,174	1,042,389
		80,463	77,228
	Employer's national insurance and state pension contributions	•	168,022
	Employer's pension contributions under the company scheme	158,212	100,022
		£1,289,849	£1,287,639
			amana of C88 366
	In addition to the above the Company has paid discretionary pent (1986 – £80,074).	sions and allow	ances of £00,500
(4)	The Company has a funded non-contributory group retirement pensi	on scheme with	the Standard Life
(c)	Assurance Company. The scheme is a managed fund. The last a quar	ial valuation wa	s carried out as at
	31st March, 1985 when it was confirmed that the scheme was adequ	iately funded.	The next actuarial
	valuation is due to be carried out as at 31st March, 1988.		
<b>(4)</b>	Particulars of employees of the Company whose emoluments exceed	£30.000, disclo	sed in accordance
(d)	with Schedule 5, Section 35(1)–(2) of the Companies Act 1985 wer	e:-	·
	with octionic 3, occupit 35(1) (b) of the Companies 11th 1505 inc.	1987	1986
	£40,001 - £45,000	1	1
	£40,001 — £42,000	2	•
	5000 050 to 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	-Call - Call - Land	- 8801 000 (1086 -

(e) Mortgage loans to employees of £82,658 include a loan to an officer of the Company of £1,909 (1986–£2,424) which is the remaining balance of £12,000.

Taxation on profit on ordinary activities  Taxation on ordinary profits is calculated as follows:-  On profit for the year	1987 £	1986 £
Corporation tax at 35% (1986 – 40%)	47,396	121,294
Transfer to/(from) Deferred taxation	4,000	(82,000)
• •	51,396	39,294
Adjustments relating to previous years		
Corporation tax	(8,854)	(8,635)
	£42,542	£30,659

The charge for taxation on the profit for the year continues to reflect the impact of depreciation of assets not qualifying for capital allowances and other disallowable items. The adjustment relating to previous years for corporation tax is due to over provision for prior periods.

# Notes on the Accounts continued

31st March, 1987

ifo (	Dyneskalöngs gemenáku	1987	1986
	with a way of a few characters of a few characters.	£	£
6 × 1 × 6 1	Depreciation of tangible fixed assets	207,579	187,732
	Auditors' remuneration (including VAT)	12,000	11,000
	Equipment hire charges including telephone	53,997	26,820 4,697
	Directors' fees	4,583 50,024	4,687 51,436
,	Irrecoverable VAT	30,024	,J 1, <del>T</del> J U
and :	after crediting:– Rents of offices Profit on sale of tangible fixed assets	1,398,244	1,311,458 731
5.	Employee information		
(a)	The average number of persons employed by the company during directors) is analysed below:-	g the year (excl	uding executive
	chectors) is analysed below.—	1987	1986
	Exchange	88	106
	Property	66	55
	ropercy	154	1300 A 345 mar 2 9mar 2
		154	161
71.5	To all and a language in all and about committed	1987	1986
(a)	Employment costs of all employees included above comprised:-	1304	£
	Gross wages and salaries	1,051,174	1,042,389
	Employer's national insurance and state pension contributions	80,463	77,228
	Employer's pension contributions under the company scheme	158,212	168,022
	Employer's pension contributions didder the company scheme		<del></del>
		£1,289,849	£1,287,639
	In addition to the above the Company has paid discretionary pens (1986 - £80,074).	ions and allowa	nces of £88,366
(c)	The Company has a funded non-contributory group retirement pension	on scheme with t	he Standard Life
(4)	Assurance Company. The scheme is a managed fund. The last actuari	al valuation was	carried out as at
	31st March, 1985 when it was confirmed that the scheme was adequ		
	valuation is due to be carried out as at 31st March, 1988.	,	
(d)	Particulars of employees of the Company whose emoluments exceed		ed in accordance
	with Schedule 5, Section 35(1)–(2) of the Companies Act 1985 were	e: 1987	1986
	C40 001	1967	_
	£40,001 – £45,000	1	, 1
(e)	Mortgage loans to employees of £82,658 include a loan to an officer of £2,424) which is the remaining balance of a loan of £12,000,	f the Company	of£1,909 (1986 -
6.	Taxation on profit on ordinary activities	1987	1986
	ation on ordinary profits is conculated as follows:-	£	£
	profit for the year		
	Corporation tax at 35% (1986 – 40%)	47,396	121,294
	Transfer to/(from) Deferred taxation	4,000	(82,000)
			Photography and the Principle of the Pri
را _{ند ۸}	ustmente releting to pravious years	51,396	39,294
Adj	ustments relating to previous years	/በ ሰጣል	10 25 5
	Corporation tax	(8,854)	(8,635)
		£42,542	£30,659
			to report the same of the same

The charge for taxation on the profit for the year continues to reflect the impact of depreciation of assets not qualifying for capital allowances and other disallowable items. The adjustment relating to previous years for corporation tax is due to over provision for prior periods.

#### Notes on the Accounts continued 31st March, 1987

#### 7. Estraordinary charge

During the year ended 31st March, 1987 professional fees totalling £48,065, of which £32,294 had been previously capitalised in connection with the proposed development of the mansard storey, were written off as a result of the dicectors' decision not to proceed with this development.

8. Tangible fixed assets	Freehold Land and Buildings £	Plant £	Motor Vehicles £	Furniture £	Total £
At cost – 1st April, 1986 Additions	2,145,072 61,626	1,101,805 102,486	111,462	180,920 6,401	3,539,259 170,513
Less: Disposals and Write off	2,206,698 35,269	1,204,291 78,987	111,462	187,321 319	3,709,772 114,575
At 31st March, 1987	2,171,429	1,125,304	111,462	187,002	3,595,197
Depreciation At 1st April, 1986 Charged to profit and loss account	532,107 70,139	806,082 112,029	32,088 19,073	165,025 6,338	1,535,302 207,579
Less: Disposals and Write off	602,246 2,975	918,111 78,987	51,161	171,363 319	1,742,881 82,281
At 31st March, 1987	599,271	839,124	51,161	171,044	1,660,600
Net book value At 31st March, 1987	£1,572,158	£286,180	£60,301	£15,958	£1,934,597
1986	£1,612,965	£295,723	£79,374	£15,895	£2,003,957
		٨			
9. Stock		ų	. 1	987 £	1986 £
Catering equipment Food Drink	,		·	3,718 7,303 68,130 69,151	5,041 7,089 49,282 £61,412
				,	
10. Debtors				1987 £	1986 £
Trade debtors Other debtors Prepayments and accrued income				265,711 60,123 9,999	23,141
trepayments and accided messive				£335,833	£389,081

All the above amounts are due within one year of the balance sheet date.

## Notes on the Accounts continued

31st March, 1957

B. B B. B. E. E. E. E. E. C	Note	1987 £	1986
Bank loans and overdraft (unsecured) Trade creditors		504,180 252,391	710,646 184,187
Other conditors: Taxation and social security Proposed dividend Accruals and deferred income	(a)	153,172 54,000 115,795	193,529 54,000 183,184
	*	£1,079,538	£1,325,546

Note: (a) The creditor for taxation and social security includes U.K. Corporation tax payable amounting to £124,323 (1986 - £135,246)

12. Creditors: Amounts falling due after more than one year	Note	1987 £	1986 £
Debenture Ioan Bank Ioans (unsecured)	(a) (b)	77,205 156,000	77,205 14,000
		£233,205	£91,205

Notes: (a) The debenture Ioan is 31/4% Irredeemable First Mortgage Debenture Stock, which is secured under a trust deed dated 12th July, 1900 on the property known as 24/28 St. Mary Axe, and 25 Bury

(b) Bank loans are repayable in equal instalments within five years.

#### 13. Provision for liabilities and charges

Deferred Taxation

The provision, being the full potential liability for deferred taxation, is set out below:-

	1987 £	1986 £
Accelerated tax allowances on qualifying fixed assets Short term timing differences	107,422 (422)	137,790 (34,790)
Less: Advance Corporation Tax recoverable	107,000 19,973	103,000 23,143
v	£87,027	£79,857

Full provision is made for deferred tax in respect of accelerated tax allowances on qualifying fixed assets since, in the opinion of the Directors, the expected level of expenditure on qualifying fixed assets in the foreseeable future will not be sufficient to prevent the reversal of timing differences.

#### 14. Commitments

(a) Lease commitments

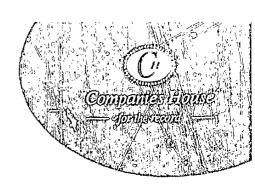
The company has entered into non-cancellable lease commitments. The rentals payable in 1987 under these leases are analysed below:-

Expiry of lease in		Land and buildings	Other	Total
1988 1989 to 1992 1993 and thereafter	٠.	£ 25,000 – –	£ 40,629 54,277	£ 25,000 40,629 54,277
		£25,000	£94,906	£119,906

(b) Capital commitments

The company has no capital commitments at 31st March, 1987.

Auditors' Report - Page 6



# NOTICE OF ILLEGIBLE DOCUMENT ON THE MICROFICHE RECORD

Companies House regrets that the microfiche record for this company, contain some documents, which are illegible.

The poor quality has been noted, but unfortunately steps taken to improve them were unsuccessful.

Companies House would like to apologise for any inconvenience this may cause

