40946

MANCHESTER CITY FOOTBALL CLUB P.L.C.

Report and Accounts

1990



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Notice of Meeting

NOTICE IS HEREBY GIVEN that the ninety-sixth Annual General Meeting of the Company will be held on Friday 2nd. November, 1990 at the Manchester City Social Club, Maine Road, Moss Side at 12.00 noon.

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Agenda

- 1. To confirm the Minutes of the last Annual General Meeting.
- To receive the Auditors' Report.
- To receive and consider the Accounts and the Directors' Report. 3.
- To re-elect P. J. Swales as a Director of the Company.
 - To re-elect A. G. Thomas as a Director of the Company.
 - To re-elect B. Turnbull as a Director of the Company.
 - To re-elect J. Greibach as a Director of the Company.
- To re-appoint Boardmans as Auditors.
- To authorise the Directors to fix the remuneration of the Auditors.
- To consider and if thought fit pass the following resolutions as Special Resolutions:

Special Resolutions

- (1) That the Memorandum of Association be altered with respect to the objects of the Company by adopting in substitution for and to the exclusion of the present objects clause the new objects clause submitted to this Meeting and approved without amendment.
- (2) That the present Articles of Association be abrogated and thereupon replaced by adopting the new Articles submitted to this Meeting and approved without amendment.
- (3) That:
 - (i) all outstanding general authorities under section 80 of the Companies Act 1985 (the Act) be revoked;
 - (ii) the directors be and they are hereby generally and unconditionally authorised in accordance with Section 80 of the Act to allot or grant rights to subscribe for 185, 185 'A' Ordinary Non-Voting Shares of £1 each in the capital of the Company provided that this authority shall expire on 2nd. November, 1995.
 - (iii) the directors shall have the power to exercise the authority conferred upon them by the Special Resolution numbered 2 above as if Section 89(1) of the Act did not apply to such allotment.
 - (iv) the authority and power conferred by paragraphs (ii) and (iii) above shall extend to the allotment after the expiry of the authority conferred by paragraph (ii) above of the equity securities referred to in paragraph (ii) pursuant to an offer or agreement made prior to the expiry of such authority.
- 8. Any other business

Notes to the Agenda

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- 1. The Company's Articles of Association provide that no person except a retiring Director shall be elected as Director unless seven days previous notice in writing shall be given to the Company of the intention of any member to propose any person other than a retiring Director for election to the office of Director, stating the name and address of the person who offers himself, or is proposed as a candidate.
- 2. Any member entitled to vote at this Meeting may appoint another person, who need not be a member, as his proxy to attend and vote on his behalf. The instrument appointing a proxy duly witnessed shall be deposited at the Registered Office of the Company not less than forty-eight hours before the time for holding the meeting.
- 3. A print of the present memorandum and articles and a copy of the proposed new objects clause and new articles may be inspected without charge at the registered office of the company during normal business hours, and will be available at the meeting.
- 4. You will note that the Agenda for the Annual General Meeting contains a proposal for a special resolution to confer upon the directors the power to allot the remaining unissued 'A' Ordinary Non-Voting Shares of £1 each. The directors recommend the resolution as the issue of such shares would give the Company additional funds. The shares would not be issued at less than their nominal value of £1 each. The directors consider that there is a market for A Non-Voting Shares and that such market can be supplied in the best interests of the Company and at the minimum cost to the Company if there is no need for the Company to offer such shares to all shareholders on a pro rata basis.

Directors

P. J. SWALES (Chairman)

F. PYE (Vice-Chairman)

I. L. G. NIVEN, F.B.I.I.

C. B. MUIR, O.B.E.

M. T. HORWICH

W. C. ADAMS

A. G. THOMAS

G. J. DOYLE

W. A. MILES

B. TURNBULL

J. GREIBACH

HONORARY PRESIDENTS

A. E. ALEXANDER, M.S.I.A.

S. S. ROSE, M.B., F.R.C.S.

SECRETARY

J. B. HALFORD

GENERAL MANAGER

J. FRIZZELL

MANAGER

H. KENDALL

Registered Office

Maine Road, Moss Side, Manchester M14 7WN.

Bankers

THE ROYAL BANK OF SCOTLAND PIC

Auditors

BOARDMANS

Chartered Accountants

Solicitors

FOX BROOKS MARSHALL

Chairman's Report

For the sixth year running, I am pleased to report a trading profit, this time the figure being £384,784. The deficit on transfer fees was £2,058,550. This cost represents our determination to build up a quality squad by the shortest route. The investment will pay excellent financial dividends as we consolidate our position in the first division of the Football League. I need not remind shareholders that our most valuable assets, ie, the players, are not shown on the balance sheet. Taking a conservative view, your Directors would value our playing staff at not less than £8 million. Their inclusion on the balance sheet would therefore enable us to show net assets of around £10 million.

Our financial position received a further boost with the signing of a new shirt sponsorship contract with Brother, which will bring over £1m into the club over the next three years. Their commitment to City is a tremendous plus for us all, as was the level of income received from season ticket sales during the summer months – the highest in the history of the Club.

Last season, the response from our supporters was magnificent with an average league attendance of 28,000. This was the best for eight years and I'am confident that the figure will be exceeded again this season.

We continue to expand our commercial activities, which are so important to the progress of the club. Our income from sponsorship and related activities is at an all time high and the opening of the new Ambassador Suite has added to the facilities available in the main stand.

We have negotiated an improved kit agreement with Umbro and continue to receive considerable support from the business community, in particular, Greenall Whitley and Tom Garner Motors.

I would like to thank everyone who works so tirelessly for Manchester City. These are difficult years following Hillsborough and the implementation of the Taylor Report. Work on the Stadium will be continuous and costly, but to the long term benefit of all our supporters.

Football has established itself as far and away the worlds most popular sport and I thank everyone who helps maintain Manchester City's position as a Premier Club.

Finally, a tribute to Joe Mercer, a terrific personality who always had a smile on his face. he was one of the most popular figures ever to be associated with Manchester City. His death was a sad loss.

P. J. SWALES, Chairman

Report of the Directors 1990

The Directors submit their report and the audited accounts for the year ended 31st May, 1990.

1. Principal Activity and Review of the Business.

The principal activity of the Company is that of a professional Football League Club. A review of the business and future developments are included in the Chairman's report.

2. Results and Dividends

The trading loss for the year amounted to £1,673,766. No dividends are proposed in respect of the year.

3. Directors

The Directors and their interests in the shares of the Company at the end of each financial year or on appointment were as set out below:-

	Ordina		dinary	
	1990	1989	1990	ng Shares
	,,,,,	1909	1990	1989
P. J. Swales I. L. G. Niven C. B. Muir M. T. Horwich W. C. Adams A. G. Thomas G. J. Doyle F. Pye W. A. Miles B. Turnbull	226,850 31,004 5,237 8,850 8,170 150 15 1,062 10,345	226,850 31,004 5,235 8,850 8,170 150 15 1,064 10,345	2,500 300 2,000 500 1,250 - - 250 250	2,500 300 2,000 500 1,250 - - 250 250
J. Greibach	10	10	-	- -

P. J. Swales, A. G. Thomas, B. Turnbull and J. Greibach retire and being eligible offer themselves for re-election.

4. Fixed Assets

The changes in fixed assets during the year are summarised in note 6 to the accounts on page 13.

5. Auditors

The auditors, Boardmans, have expressed their willingness to continue in office and a resolution for their re-appointment will be submitted at the Annual General Meeting.

By Order of the Board J. B. HALFORD Secretary. 28th September 1990

Report of the Auditors

To the Members of Manchester City Football Club plc

We have audited the accounts on pages 8 to 17 in accordance with approved auditing standards.

In our opinion, the financial statements, which have been prepared under the historical cost convention (apart from the revaluation of certain fixed assets) give a true and fair view of the state of the Company's affairs as at 31st. May, 1990 and of the loss and source and application of funds for the year ended on that date and comply with the Companies Act 1985.

BOARDMANS, Chartered Accountants Hale, Cheshire, 28th September, 1990

1

Profit and Loss Account Year Ended 31st May, 1990

		19	90	19	989
	NOTES	3	£	£	£
TURNOVER	2		6,447,318		4.290,185
Administrative Expenses Staff Costs Transfer fees expenditure Payments to other Clubs, Leagues and Associations	3 (a) 3 (b)	858,285 2,249,682 4,551,050 221,395		706.219 1,364.666 2,043.134 130.586	
Leagues and Hoose and			7,880,412		4.244,605
OPERATING (LOSS)/PROFIT	3		(1,433,094)		45,580
Donations from Development Association			145,229		120,322
Interest Payable	4		(1,287,865) 385,901		165,902 273,132
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION			(1,673,766)		(107,230)
Tax on loss on ordinary activities	5				
LOSS FOR THE FINANCIAL YEAR			£(1,673,766)		£(107,230)

Balance Sheet

As at 31st May, 1990

		19		19 £	989 £
	NOTES	£	£	£	۲.
FIXED ASSETS Tangible Assets CURRENT ASSETS	6		7,767,615		7.570,923
Investments	7	1,000		1,000	
Stock	8 9	2,511 578,280		4,110 718,565	
Debtors Cash in Hand	9	4,971		4,226	
		586,762		727,901	,
CREDITORS Amounts falling due within one year	10	(5,198,246)		(3,347,955)	
•			(4.044.404)		(2.620,054)
NET CURRENT LIABILITIES			(4,611,484)		
TOTAL ASSETS LESS CURRENT LIABILITIES			3,156,131		4.950,869
CREDITORS Amounts falling due after more					,
than one year	11		(1,218,573)		(1.339,486)
			£1,937,558		£3,611,383

Financed by:	12		778,815		778,815
Called up Share Capital Share Premium	13		50,290		50,349
Calls on Shares forfeited			23		23 4,489,710
Revaluation Reserve Profit and Loss Account	14 15		4,489,710 (3,381,280)		(1.707,514)
Florit and Loss Account					
			£1,937,558		£3.611,383

Signed on behalf of the Board

P. J. Swales

A. G. Thomas 28th September, 1990

DIRECTORS PThalel...

Statement of Source and Application of Funds Year Ended 31st May, 1990

Year Ended 31st May, 1990				
	199 £	£	198 £	£
SOURCE OF FUNDS Loss before taxation		(1,673,766)		(107,230)
Adjustment for item not involving the movement of funds: Depreciation		19,092		12,499
Вергеония		(1,654,674)		(94,731)
Funds from other sources Net proceeds from issue of shares Mortgage Loan Hire Purchase Advances Loans Introduced	```.	(59) 24,805 (1,629,928)		650 57,850 18,000 — (18,231)
APPLICATION OF FUNDS Purchase of Fixed Assets Mortgage Repayments Increase in Deferred income Building Loan Repayments Hire Purchase Repayments Repayment of Loans Repayment of City Bonds	215,784 14,996 (165,005) 112,000 4,188 - 21,700	(203,663)	120,071 13,917 (214,642) 52,000 2,095 143,634 14,500	(131,575)
DECREASE IN WORKING CAPITAL		£(1,833,591)		£(149.806)
Represented by:- Stock Debtors Creditors		(1,599) (140,285) (1,253,394) (1,395,278)		2,110 463,865 (611.104) (145,129)
Movement in Net Liquid Funds Decrease in Cash Balances		(438,313) £(1,833,591)		(4.677) <u>Ω(149.806)</u>

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Notes to the Accounts 1990

ACCOUNTING POLICIES

These accounts have been prepared under the historical cost convention

(a) TURNOVER

furnover represents amounts receivable by the Company, excluding value added tax, for goods and services supplied.

(b) TANGIBLE ASSETS AND DEPRECIATION

Tangible assets are shown at their original cost to the Company with the exception of Freehold land and buildings at Maine Road which are shown at their 1979 valuation with subsequent additions included at cost.

It is the company's policy to maintain its Freehold buildings to a high standard in order to protect and develop its trade. Therefore, the property maintains a residual disposal value in excess of its book value and accordingly no provision for depreciation is made. Depreciation has been charged on other assets in the following way:-

Fixtures and Fittings

10% reducing balance

Motor Vehicles

25% reducing balance and straight line

These rates are designed to write off the assets over their estimated useful lives.

(c) TRANSFER FEES

Transfer fees receivable and payable have been written off during the year to the Profit and Loss Account.

(d) STOCK

Stock is valued at the lower of cost and net realisable value.

(e) DEFERRED TAXATION

There is no deferred taxation liability due to losses incurred in prior years.

£ 1.822.864
1.822.864
.,,
607,321
1.860,000
£4.290.185

Notes to the Accounts 1990

	otes to the Moodanie 1000		
3.	OPERATING (LOSS)/PROFIT		
	Operating (loss)/profit is stated after charging		
	(a) Administrative Expenses	1990 ົ	1989 £
	General Overheads Depreciation Auditors Remuneration Vehicle Leasing and Hire Directors remuneration	818.071 19.092 2.600 18.522	673,951 12.499 2,400 17,369
		£858.285	£706,219
	(b) Staff Costs	/	
	Staff Costs during the year amounted to:-		
		1990 £	1989 £
<u> </u>	Wages and Salaries Social Security Costs	2,072,947 176,735	1,263,431 101,235
		£2,249.682	£1,364,666
· 1	The average weekly number of employees during the year was made up as f	ollows:-	
,		1990	<i>1989</i> of Employees
1	Office and Management Playing Staff	30 40 19	30 40 18
	Other		 .
•		89	88
	the state is a state with the state of a major consistence of a majo	—— han \$30,000 were	as follows:-
ţ	Emoluments (excluding pension contributions) of employees earning more t	1990	1989

	Number of E	mployees
£30,001 to £35,000 £35,001 to £40,000 £40,001 to £45,000 £45,001 to £50,000 £50,001 to £55,000 £55,001 to £60,000 £60,001 to £65,000 £65,001 to £70,000 £75,001 to £80,000 £80,001 to £85,000 £85,001 to £90,000 £85,001 to £90,000	Number of E 2 3 8 1 2 1 1 2 1 1 1 1 1	Employees 2 3 1 - 1 1
£115,001 to £120,000	1	-

4.	INTEREST PAYABLE				(1000
	Bank Overdrafts Building Loan Mortgage Interest Hire Purchase Interest			1990 £ 286.653 80.655 16.800 1.793 £385.901	1989 £ ;82,441 76,744 13,263 684 £273,132
5.	TAX ON LOSS ON ORDINARY ACTIVITIES			1990	1989
	Corporation Tax on results of the year			ENIL	£NIL
6.	FIXED ASSETS				
	Tangible Assets	Freehold Land and Buildings £	Fixtures and Fittings £	Motor Vehicles £	Totals £
	(a) Cost/Valuation At 1st June, 1989 Additions	7,463,766 177,900	434,298 34,184	22.824 3.700	7,920,888 215,784
	At 31st May, 1990	7,641,666	468,482	26.524	8,136,672
And the confidence of the conf	(b) Depreciation At 1st June, 1989 Charges for the year At 31st May, 1990	- - - -	342,808 12,567 355,375	7,157 6,525 13,682	349,965 19,092 369,057
 	(c) Net Book Value At 31st May 1990	£7,641,666	£113,107 ————	£12.842 ———— £15,667	£7,767,615 ———— £7,570,923
	At 31st May, 1989	£7,463,766 	£91,490	£13.007	
0	apital Commitments ontracted for uthorised but not contracted for			1990 £ 217.000	1989 £ 47,000 -

Notes to the Accounts 1990

7.	INVESTMENTS		
ř		1990	1989
ead trees	1,000 £1 shares in TSB Group Plc	£1,000 £1,000	£ £1.000
7.	The market value of the above investment as at 31st May, 1990 was £1,450.		
8.	STOCK		
	Goods for resale	1990 £ £2,511 ———	1989 £ £4,110
9.	DEBTORS		
	,	1990	1989
4		£	£
	Trade Debtors	414,599	542,513
4	Prepayments Characteristics of the Control of the C	100,408	98.773
í.	Other Debtors	63,273	77,279
		£578,280	£718,565
10.	CREDITORS - Amounts falling due within one year		
	l .	1990	1989
1		3	£
	Building Loan Instalments	104,000	104,000
	Mortgage Instalments	13,917	13,916
	Bank Overdraft Trade Creditors	1,658,175 2,367,418	1.219.117
	Accruals	186,820	1.223,694 139,400
İ	Hire Purchase Instalments	4,189	4,189
	Taxation and Social Security Costs	142,658	80.408
	Loans	10,885	21,711
!	Deferred Income	687,504	519,190
:	Unclaimed Dividends City Bonds	680	680
	Oity Donido	22,000	21.650
		£5,198,246	£3.347.955
1			

The bank overdrafts are secured by charges on the land and premises at Maine Road and on the complex at Platt Lane.

11. CREDITORS - Amounts falling due after more than one year

	1990	1989
Building Loan	2	£
Mortgage Loans	296,000	408.000
	190,714	205.711
City Bonds	_	22.050
Loans	717,714	682.083
Deferred Income	6,617	9.926
Hire Purchase Instalments	7,528	11.716
	£1,218,573	£1,339,486
Double 1		
Building Loan		
The building loan bears interest at 2.5% over base		
	1990	1000
	1990 £	1989 £
Amounts repayable within five years	400,000	512.000
Amounts repayable after five years	400,000	312,000
The same and the years		
	400,000	512,000
The current portion of the building loan amounting to £104,000 is shown in current Mortgages The Mortgage secured on Social Club Premises	nabilities (1969	-£104,000).
bears interest at:-	1990	1989
	£	1383 £
Bank base rate on	46,000	
5% on		49.833
0% on	39,840	44,924
070 011	62,020	67.020
The Mortgage secured on Residential Property bears interest at		
Bank mortgage rate on	56,771	57,850
	£204,631	£219.627
•	٤	£
Amounts repayable within five years	75,372	· 75.372
Amounts repayble after five years	129,259	144.255
	204,631	219.627

The current portion of the mortgage amounting to £13,917 is shown in current liabilities (1989-£13,916).

11. CREDITORS - CONT	TD.	ON.	CO	RS	.O	ΝT	Ęſ	R	. C	1	1
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12.

of £1 each

CREDITORS - CONTD.		
City Bonds	1990 £	1989 £
Amounts repayable within five years	22,00 <i>0</i>	43,700 -
	£22,000	£43.700
The current portion of the bonds amounting to £22,000 is shown i	n current liabilitles (1989-£21,65	0).
Loans	1990	1989
	£ 1990	1989 £
Amounts repayable within five years Amounts repayable after five years	728,599	691,955 11,839
	£728,599	£703,794
The current portion of the loans amounting to £10,885 is shown in	current liabilties (1989-£21,711)) .
. CALLED UP SHARE CAPITAL		
	1990	1989
	£	٤
Authorised 750,000 Ordinary Shares of £1 each 250,000 'A' Ordinary Non-Voting Shares	750,000	750,000
of £1 each	250,000	250,000
	£1,000,000	£1,000.000
Issued		
193060	\mathfrak{L}	٤
702,000 Ordinary Shares at £1 each	702,000	702,000
48,000 Ordinary Shares at £1 each - 25p paid 64,815 'A' Ordinary Non-Voting Shares	12,000	12,000
of C1 and	64 815	64.815

64,815

£778,815

64.815

£778.815

13.	SHARE PREMIUM	1990	1989
	Premium arising from the issue of 'A' Ordinary Non-Voting shares net of costs of issue	£50,290 	£50,349
14.	REVALUATION RESERVE	1990	1989
	Arising on the 1979 revaluation of freehold land and buildings at Maine Road.	£4,489,710	£4,489.710
15.	PROFIT AND LOSS ACCOUNT	1990 £	1989 £
	At 1st. June 1989 Loss for the year	(1,707,514) (1,673,766)	(1.600,284) (107,230)
	At 31st May, 1990	£(3,381,280)	£(1,707,514)

- 16. CONTINGENT LIABILITIES
 There were no contingent liabilities as at 31st May, 1990 (1989-£Nil).
- 17. TAX STATUS

 The Company is considered to be a close company.
- 18. FINANCIAL TRANSACTIONS WITH OFFICERS

 During the year, consultancy payments amounting to £40,000 (1989–£26,666) were made to Peter J. Swales Limited, a company controlled by Mr. P. J. Swales.
- APPROVAL OF ACCOUNTS
 These accounts were approved by the Board of Directors on 28th September, 1990.

Minutes

MINUTES OF THE 95TH ANNUAL GENERAL MEETING OF THE SHAREHOLDERS HELD AT THE MANCHESTER CITY SOCIAL CLUB, MAINE ROAD, MANCHESTER ON FRIDAY, OCTOBER 27TH 1989.

Present

Mr. P. J. Swales, Chairman. Mr. F. Pye, Vice Chairman, Mr. I. L. G. Niven, Director, Mr. C. B. Muir, Director, Mr. M. T. Horwich, Director, Mr. W. C. Adams, Director, Mr. A. G. Thomas, Director, Mr. G. Doyle, Director, Mr. W. A. Miles, Director, Mr. B. Turnbull, Director.

Mr. J. B. Halford, Secretary. Mr. S. Conway, Auditor, and Mr. G. Smith, Solicitor, were also in attendance.

There were 119 Shareholders present.

Apologies

Mr. J. Greibach, Director and Mr. A. E. Alexander, Honorary President, away on business.

Notice

The Notice convening the Meeting was read by the Secretary.

Minutes

It was proposed by Mr. A. Connop and seconded by Mr. M. Hutchings and declared that the Minutes of the last Annual General Meeting held on 28th October, 1988 a copy of which was sent to registered Shareholders, would be taken as read and signed by the Chairman as a true and correct record.

money on the months of the contraction of the contr

Auditors Report

Mr. S. Conway read the Report on behalf of the Auditors.

Accounts and Directors' Report

The Chairman addressed the Shareholders and said he was pleased to give them information regarding the future plans of the Club and also gave them details of maintenance and capital expenditure which had been undertaken during the last close season.

It was now the intention of the Directors to make further developments to enhance the status of the Club into the 1990's. Major items being as follows:-

- 1. The floodlighting installation to be moved on the Kippax Stand roof resulting in the existing floodlight pylons becoming obselete.
- 2. Increase the Club Executive Restaurant facilities in main stand, the construction of which would be carried out at the end of the current season.
- 3. To erect a precinct of shops on the Club land creating the following facilities New Souvenir Shop Leisurewear Outlet, Video Shop, Travel Club, increased Ticket Office facilities and Cafeteria.
- 4. The reconstruction of the Platt Lane Stand which would be undertaken within the next 4-5 years with the facilities of new seating, executive boxes, restaurant facilities, disabled enclosure, car parking, and new administrative office block.

Several questions were then asked by the Shareholders in respect of the Company Accounts and the Clubs overall financial position and these were answered by the Chairman, following which it was proposed by Mr. J. Akin and seconded by Mr. P. Bagshawe that the Accounts and Directors report for the year ending 31st. May, 1989 be approved and adopted and this proposal was declared carried unanimously.

Re-election of Directors

In accordance with the Articles of Association, four Directors retired in rotation and being eligible offered themselves for re-election and were re-elected as follows:-

- Mr. I. L. G. Niven proposed by Mr. J. Akin and seconded by M. J. Hedge.
- Mr. C. B. Muir proposed by Mr. Hutchings and seconded by Mr. J. Heale.
- Mr. M. T. Horwich proposed by Mr. N. Basso and seconded by Mr. H. J. Mottram.
- Mr. W. C. Adams proposed by Mr. P. Bagshawe and seconded by Mr. E. Allen.

On behalf of all the above Directors, Mr. I. L. G. Niven thanked the Shareholders for their continued support in his fellow members and himself and confirmed that they would strive for the increased success of the Club.

Minutes CONTINUED

Re-appointment of the Auditors

It was proposed by Mr. E. Kay, and seconded by Mr. B. Williams that Boardmans be re-appointed Auditors of the Company and hold office from the conclusion of this meeting until the conclusion of the next Annual General Meeting of the Company and this was declared carried by the Shareholders.

Remuneration of Auditors

Mr. N. Basso proposed and Mr. J. Shaw seconded that the Directors be authorised to fix the remuneration of the auditors and this was declared carried by the Shareholders.

Any Other Business

Several points and questions were asked in respect of the administration of the Club i.e. Scoreboard, Public Address System, Stewards, Club Colours, and these were answered and comments noted by the Chairman.

The Chairman thanked the Shareholders for their attendance and declared that Mr. J. Frizzeli, General Manager, would be available to address the Shareholders and to answer questions.

There being no further business, the Chairman declared the Meeting closed.

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