Registered number: 00034603

GLOUCESTER RUGBY LIMITED

DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012



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COMPANY INFORMATION

DIRECTORS R W J Walkinshaw

M G St Quinton
D A McKnight
D Grainger
W S Humphreys
K B Nottage
C R A Ferguson

COMPANY NUMBER 00034603

REGISTERED OFFICE Kıngsholm Stadıum Kıngsholm Road

Gloucester GL1 3AX

AUDITOR James Cowper LLP

Chartered Accountants and Statutory Auditor

2 Chawley Park Cumnor Hill Oxford Oxfordshire OX2 9GG

BANKERS Barclays Bank plc

Barclays Bank plc 18 Southgate Street

Gloucester Gloucestershire GL1 2DH

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DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2012

The directors present their report and the financial statements for the year ended 30 June 2012

PRINCIPAL ACTIVITIES

The principal activity of the company is the provision of sporting and social entertainment

BUSINESS REVIEW

Following a return to profit in 2010/11, business performance again improved in 2011/12. The company recorded a profit before tax of £303k (compared with a profit of £10k in the previous 13 month period). On a like-for-like 12 month basis turnover improved by 8%, with the major contributors to the additional turnover being concert and bar revenue. However an increased cost base negated some of the turnover improvement, in particular concert costs were significantly higher than in the previous year due to the more ambitious nature of the 2011/12 event (which was Tom Jones, performing to a sell-out audience of 12,000 people)

Following an excellent 2010/11 season, which saw Gloucester finish third in the Premiership and win the LV=Cup, it was disappointing that the team's performance became inconsistent in 2011/12. There were significant highlights during the season – notably beating four-times European champions. Toulouse at Kingsholm and local rivals Bath home and away for the second season in succession. However six consecutive defeats at the end of the season led to the resignation of the Head Coach Bryan Redpath and a ninth place finish in the Premiership.

By the year end Nigel Davies had been recruited as the new Director of Rugby and was in the process of rebuilding the coaching team in order to prepare for the 2012/13 season

Future Developments

There have been a significant number of changes in the playing squad for the 2012/13 season. The new recruits include the high-profile signings of New Zealand scrum-half. Jimmy Cowan and England number eight Ben Morgan. In total ten new players joined Gloucester from other clubs during the summer of 2012, and with exciting young players also being developed by the Gloucester Academy the 2012/13 squad has the potential to compete very strongly in the Premiership. The squad will be well supported by an expanded team of coaches and analysts.

Another significant change at Gloucester has been the resignation of Managing Director Ken Nottage after a successful thirteen-year tenure. He will remain on the Gloucester board as a non-executive director and Finance Director Chris Ferguson will perform the role of Acting Managing Director until a permanent replacement is secured.

Post Balance Sheet Events

There have been no significant post balance sheet events

DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2012

DIRECTORS' RESPONSIBILITIES STATEMENT

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

RESULTS

The profit for the year, after taxation, amounted to £302,635 (2011 (13 month period) - £10,100)

DIRECTORS

The directors who served during the year were

R W J Walkinshaw M G St Quinton D A McKnight D Grainger W S Humphreys K B Nottage C R A Ferguson

POLITICAL AND CHARITABLE CONTRIBUTIONS

During the year the company made charitable donations of £8,350 (2011 £10,878)

DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2012

FINANCIAL INSTRUMENTS

The company actively uses financial instruments as part of its financial risk management. Its policy is to finance working capital through borrowings at prevailing market interest rates. It is exposed to the usual credit risk and cash flow risk associated with selling on credit and manages this through credit control procedures.

As the counterparties to all financial instruments are its bankers and financiers, the company is exposed to minimal credit and liquidity risks in respect of these instruments. In addition, the company is not subject to price risk from these financial instruments.

The company manages the interest rate risk associated with its borrowings through entering into a ten year callable interest rate swap with its bankers

KEY PERFORMANCE INDICATORS

Financial

The company measures its financial performance using the following measures

- Profitability,
- Growth in turnover,
- Total receipts per match, and
- Monitoring senior and academy squad costs

Non-financial

The company measures its non-financial performance as follows

- Aviva Premiership league position,
- Number of wins per season,
- Progression in European Cup and Anglo Welsh Cup, and
- Match attendances

RISKS AND UNCERTAINTIES

The company generates cash from operations ahead of expenditure, and does not have a liquidity risk other than from repaying loans taken out to develop the facilities

In the event of the club being relegated the company would receive a "parachute" payment and additional income from central funds. The directors believe that this income, in addition to receipts generated from ongoing activities, would ensure the club has sufficient funding to regain Premiership status in the following season, or enable the company to make alternative contingency plans to manage its liquidity exposure.

LAND AND BUILDINGS

In 2008 the company's land and buildings were valued in excess of £20 million

DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2012

PROVISION OF INFORMATION TO AUDITOR

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of
 any information needed by the company's auditor in connection with preparing its report and to establish
 that the company's auditor is aware of that information

AUDITOR

The auditor, James Cowper LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006

This report was approved by the board and signed on its behalf

R W J Walkinshaw

Chairman

Date 23 November 2012

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF GLOUCESTER RUGBY LIMITED

We have audited the financial statements of Gloucester Rugby Limited for the year ended 30 June 2012, set out on pages 7 to 19. The financial reporting framework that has been applied in their preparation is applicable is and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditor's Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

A description of the scope of an audit of financial statements is provided on the Auditing Practices Board's website at www frc org uk/apb/scope/private cfm

OPINION ON FINANCIAL STATEMENTS

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 30 June 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF GLOUCESTER RUGBY LIMITED

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Stephen Clarke ACCA (Senior Statutory Auditor)

for and on behalf of

James Cowper LLP

Chartered Accountants and Statutory Auditor

2 Chawley Park

Cumnor Hill

Oxford

Oxfordshire

OX2 9GG

Date 23 November 2012

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2012

	Note	30 June 2012 £	Period ended 30 June 2011 £
		-	- -
TURNOVER	1,2	11,269,895	11,315,017
Cost of sales		(7,650,929)	(7,662,289)
GROSS PROFIT		3,618,966	3,652,728
Administrative expenses		(2,915,550)	(3,039,487)
OPERATING PROFIT	3	703,416	613,241
Interest receivable and similar income		42	1,264
Interest payable and similar charges	6	(400,823)	(604,405)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		302,635	10,100
Tax on profit on ordinary activities	7	<u>-</u>	<u>-</u>
PROFIT FOR THE FINANCIAL YEAR	15	302,635	10,100

All amounts relate to continuing operations

There were no recognised gains and losses for 2012 or 2011 other than those included in the Profit and Loss Account

The notes on pages 10 to 19 form part of these financial statements

GLOUCESTER RUGBY LIMITED REGISTERED NUMBER. 00034603

BALANCE SHEET AS AT 30 JUNE 2012

	Note	£	2012 £	£	2011 £
FIXED ASSETS					
Tangible assets	8		9,694,791		9,716,603
CURRENT ASSETS					
Stocks	9	74,728		17,562	
Debtors	10	1,676,310		1,965,883	
Cash in hand		1,065,194		415,192	
		2,816,232		2,398,637	
CREDITORS: amounts falling due within one year	11	(4,099,446)		(5,077,392)	
NET CURRENT LIABILITIES			(1,283,214)		(2,678,755)
TOTAL ASSETS LESS CURRENT LIABILIT	TIES		8,411,577		7,037,848
CREDITORS amounts falling due after more than one year	12		(4,755,738)		(3,684,644)
NET ASSETS			3,655,839		3,353,204
CAPITAL AND RESERVES					
Called up share capital	14		7,134,434		7,134,434
Share premium account	15		382,655		382,655
Profit and loss account	15		(3,861,250)		(4,163,885)
SHAREHOLDERS' FUNDS	16		3,655,839		3,353,204

The financial statements were approved and authorised for issue by the board and were signed on its behalf by

R W J Walkinshaw

Chairman

Date 23 November 2012

The notes on pages 10 to 19 form part of these financial statements

CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2012

	Note	30 June 2012 £	Period ended 30 June 2011 £
Net cash flow from operating activities	17	1,303,813	1,105,261
Returns on investments and servicing of finance	18	(400,781)	(603,141)
Capital expenditure and financial investment	18	(333,973)	(137,852)
CASH INFLOW BEFORE FINANCING		569,059	364,268
Financing	18	80,943	393,802
INCREASE IN CASH IN THE YEAR		650,002	758,070

RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS/DEBT FOR THE YEAR ENDED 30 JUNE 2012

	30 June 2012 £	Period ended 30 June 2011 £
Increase in cash in the year	650,002	758,070
Cash (inflow)/outflow from (increase)/decrease in debt and lease financing	(80,943)	1,606,198
MOVEMENT IN NET DEBT IN THE YEAR	569,059	2,364,268
Net debt at 1 July 2011	(4,585,624)	(6,949,892)
NET DEBT AT 30 JUNE 2012	(4,016,565)	(4,585,624)

The notes on pages 10 to 19 form part of these financial statements

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

1. ACCOUNTING POLICIES

Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

Fundamental accounting concept

The directors have considered the basis of preparation of the financial statements of the company on a going concern basis

The company made a profit of £302,635 (2011 £10,100) during the period and generated a net cash inflow for the period before financing of £569,059 (2011 £364,268). At the year end the company had net current liabilities of £1,283,214 (2011 £2,678,756). The company has prepared detailed budgets and cash flow forecasts for the period to 30 June 2016. These forecasts show that the company will be able to operate within the level of its current debt facilities and with the continuing support of its bankers and shareholders. The directors therefore believe that the company has sufficient resources to continue its activities for the foreseeable future and as such, consider it appropriate to adopt the going concern basis of accounting in preparing the financial statements.

Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts

Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases.

Freehold buildings & ground

2-15% straight line

improvements

Motor vehicles

20% straight line

Fixtures, fittings & equipment

15-33% straight line

As permitted by FRS 15 'Tangible Fixed Assets', the company has opted to capitalise the finance costs in respect of the borrowing incurred on the development of the South Stand up until the time that construction was completed

Leasing and hire purchase

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the Profit and Loss Account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

1. ACCOUNTING POLICIES (continued)

Operating leases

Rentals under operating leases are charged to the Profit and Loss Account on a straight line basis over the lease term

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate

Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks

Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse

Deferred tax assets and liabilities are not discounted

Derivatives

The company utilises interest rate swaps to manage interest rate risk volatility on its bank loans and borrowings. The company is not required to apply FRS26 Financial Instruments. Recognition and Measurement and as such, interest rate swaps are not revalued to their fair value or shown in the company's balance sheet at the period end.

The fair value of the interest rate swaps held by the company at the balance sheet date is $\pounds(509,172)$

2. TURNOVER

The whole of the turnover is attributable to the continuing principal activities of the company

All turnover arose within the United Kingdom

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

3 OPERATING PROFIT

The operating profit is stated after charging

	Depreciation of tangible fixed assets - owned by the company Auditor's remuneration Operating lease rentals - plant and machinery	30 June 2012 £ 353,569 8,583 31,045	Period ended 30 June 2011 £ 370,638 9,079 38,337
4	STAFF COSTS		
	Staff costs, including directors' remuneration, were as follows		
		30 June 2012 £	Period ended 30 June 2011 £
	Wages and salaries Social security costs	5,326,241 625,475	5,764,607 610,599
		5,951,716	6,375,206
	The average monthly number of employees, including the directors, dur	ing the year was	as follows
	Sports and rugby players Administration, commercial and match day staff	30 June 2012 No. 62 161	Period ended 30 June 2011 No 57 156
	·	223	213
5	DIRECTORS' REMUNERATION		
		30 June 2012 £	Period ended 30 June 2011 £
	Emoluments	281,284	311,860

The highest paid director received remuneration of £176,694 (2011 - £173,396)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

6. INTEREST PAYABLE

	30 June 2012 £	Period ended 30 June 2011 £
On bank loans and overdrafts On finance leases and hire purchase contracts	389,648 11,175	559,081 45,324
	400,823	604,405

7 TAXATION

Factors affecting tax charge for the period

The tax assessed for the period is lower than (2011 - lower than) the standard rate of corporation tax in the UK of 26% (2011 - 20%). The differences are explained below

	30 June 2012 £	Period ended 30 June 2011 £
Profit on ordinary activities before tax	302,635	10,100
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 26% (2011 - 20%)	78,685	2,020
Effects of		
Capital allowances for period in excess of depreciation Unrelieved tax losses	(107,275) 28,590	(41,514) 39,494
Current tax charge for the year/period (see note above)	-	-

Factors that may affect future tax charges

The company has tax losses at the year end date of £4,937,025 (2011 - £5,142,880) that are available indefinitely for offset against future taxable profits. A deferred tax asset has been included in the accounts in respect of these losses.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

8. TANGIBLE FIXED ASSETS

			Furnitur e ,	
	Freehold	Motor	fittıngs and	
	property	vehicles	equipment	Total
	£	£	£	£
Cost				
At 1 July 2011	10,684,287	66,119	511,112	11,261,518
Additions	87,617	· -	247,356	334,973
Disposals	-	-	(4,788)	(4,788)
At 30 June 2012	10,771,904	66,119	753,680	11,591,703
Depreciation				
At 1 July 2011	1,166,027	53,877	325,011	1,544,915
Charge for the year	268,517	3,741	81,311	353,569
On disposals	-	-	(1,572)	(1,572)
At 30 June 2012	1,434,544	57,618	404,750	1,896,912
Net book value	· · · · · · · · · · · · · · · · · · ·			
At 30 June 2012	9,337,360	8,501	348,930	9,694,791
At 30 June 2011	9,518,260	12,242	186,101	9,716,603

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows

	2012	2011
	£	£
Land and buildings	-	929,551
Motor vehicles	2,872	7,017
Furniture, fittings and equipment	125,220	17,206
	128,092	953,774

Several of the hire purchase agreements were fully repaid in the year under review and the assets have been reclassified from being held under hire purchase to being owned by the company

The classification of assets and depreciation as previously reported have been reviewed and have been reclassified to more accurately reflect the nature of the assets

Included in land and buildings is freehold land at a cost of £480,000 (2011 - £480,000) which is not depreciated

The cost of the freehold land and buildings includes capitalised finance costs of £404,766 of which an amount of £nil was capitalised during the year

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

9	STOCKS		
		2012	2011
		£	£
	Stock	74,728 ————	17,562
10.	DEBTORS		
		2012	2011
		£	£
	Due after more than one year		
	Deferred tax asset (see note 13)	579,000	579,000
	Due within one year		
	Trade debtors	569,563	808,789
	Other debtors	37,447	56,264
	Prepayments and accrued income	490,300	521,830
		1,676,310	1,965,883
11	CREDITORS.		
	Amounts falling due within one year		
		2012 £	2011 £
	Bank loans	484,052	1,160,142
	Net obligations under finance leases and hire purchase contracts	37,867	156,030
	Trade creditors	585,563	649,916
	Social security and other taxes	807,428	906,724
	Other creditors	17,152	20,367
	Accruals and deferred income	2,167,384	2,184,213

Obligations under finance leases and hire purchase contracts are secured over the assets concerned

Details of the security over the bank loans and overdraft are disclosed in note 12 to the financial statements

4,099,446

5,077,392

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

12. CREDITORS

Amounts falling due after more than one year

	2012 £	2011 £
Bank loans Net obligations under finance leases and hire purchase contracts Accruals and deferred income	4,466,836 93,004 195,898	3,676,673 7,971 -
	4,755,738	3,684,644
Creditors include amounts not wholly repayable within 5 years as follo	ws	
	2012 £	2011 £
Repayable by instalments	2,087,345	2,004,451

Bank loans included above and in note 12 includes a loan repayable in part after more than five years being a bank loan of £2,863,543 repayable in instalments over 7 years, bearing interest at 7 8%, secured by way of a legal charge over the freehold property of the company, a first ranking fixed charge over the P shares and a deed of priority to ensure that the Security ranks as a first priority Security interest over the P shares

The bank overdraft is secured by way of a fixed charge over the freehold property of the company and certain assets subject to finance leases

The remaining amount shown within bank loans of £2,087,345 is secured by way of a charge over distribution rights, a second fixed charge over the freehold property of the company

Obligations under finance leases and hire purchase contracts, included above, are payable as follows

		2012 £	2011 £
	Between one and five years	93,004	7,971
			
13	DEFERRED TAX ASSET		
		2012	2011
		£	£
	At beginning and end of year/period	579,000 ————	579,000
	The deferred tax asset is made up as follows		
		2012	2011
		£	£
	Tax losses carried forward	579,000	579,000

The company has not recognised a further deferred tax asset of £138,910 as it is unclear when the tax losses associated with this asset will be utilised

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

14.	SHARE CAPITAL

1,666,667 Preference shares shares of £1 each 1,666,667			2012 £	2011 £
5,467,767 Ordinary shares shares of £1 each 1,666,667 Preference shares shares of £1 each 1,666,667 Preference shares shares of £1 each 1,666,667		Allotted, called up and fully paid	_	~
Share premium account loss ac		5,467,767 Ordinary shares shares of £1 each		5,467,767 1,666,667
Share premium account (E) Profit closs account (E) At 1 July 2011 382,655 (4,163, 302,			7,134,434	7,134,434
At 1 July 2011 382,655 (4,163, 302,	15	RESERVES		
At 1 July 2011 Profit for the year At 30 June 2012 At 30 June 2012 The second liar in the year state of the year stat			premium account	Profit and loss account £
16 RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS 2012 £ Opening shareholders' funds 3,353,204 1,343, Profit for the year/period 302,635 10, Shares issued during the year/period - 2,000, Closing shareholders' funds 3,655,839 3,353, 17 NET CASH FLOW FROM OPERATING ACTIVITIES Period er 30 June 2012				(4,163,885) 302,635
2012 2 2 2 2 2 2 2 2 2		At 30 June 2012	382,655	(3,861,250)
Opening shareholders' funds 3,353,204 1,343, Profit for the year/period 302,635 10, Shares issued during the year/period - 2,000, Closing shareholders' funds 3,655,839 3,353, The shareholders' funds 3,655,839 3,353, The shareholders' funds 30 June 30 June 2012 2012	16	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS		
Profit for the year/period 302,635 10, Shares issued during the year/period - 2,000, Closing shareholders' funds 3,655,839 3,353, NET CASH FLOW FROM OPERATING ACTIVITIES Period er 30 June 30 June 2012 2				2011 £
17 NET CASH FLOW FROM OPERATING ACTIVITIES Period er 30 June 30 June 2012 2		Profit for the year/period		1,343,104 10,100 2,000,000
Period er 30 June 30 J 2012 2		Closing shareholders' funds	3,655,839	3,353,204
30 June 30 Jun	17	NET CASH FLOW FROM OPERATING ACTIVITIES		
£				Period ended 30 June 2011 £
Depreciation of tangible fixed assets 353,569 370, Loss on disposal of tangible fixed assets 2,216 Increase in stocks (57,166) (8, Decrease/(increase) in debtors 289,573 (293, Increase in creditors 12,205 480,		Depreciation of tangible fixed assets Loss on disposal of tangible fixed assets Increase in stocks Decrease/(increase) in debtors Increase in creditors	353,569 2,216 (57,166) 289,573	613,241 370,638 - (8,922) (293,827) 480,531 (56,400)
Net cash inflow from operating activities 1,303,813 1,105,		Net cash inflow from operating activities	1,303,813	1,105,261

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

18 ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FLOW STATEMENT

			30 June 2012 £	Period ended 30 June 2011 £
Returns on investments and servi	cing of finance			
Interest received Interest paid Hire purchase interest			42 (389,648) (11,175)	1,264 (559,081) (45,324)
	_			
Net cash outflow from returns on of finance	investments and	servicing	(400,781)	(603,141)
			30 June 2012 £	Period ended 30 June 2011 £
Capital expenditure and financial	ınvestment			
Purchase of tangible fixed assets Sale of tangible fixed assets			(334,973) 1,000	(137,852) -
Net cash outflow from capital expe	enditure		(333,973)	(137,852)
			30 June 2012 £	Period ended 30 June 2011 £
Financing				
Issue of ordinary shares New secured loans Repayment of loans Repayment of other loans Repayment of finance leases			3,000,000 (2,885,927) - (33,130)	2,000,000 - (993,096) (271,744) (341,358)
Net cash inflow from financing			80,943	393,802
ANALYSIS OF CHANGES IN NET I	DEBT		Other non-cash	
	1 July 2011	Cash flow	changes	30 June 2012
One back and the	£	£	£	£
Cash at bank and in hand Debt.	415,192	650,002	•	1,065,194
Debts due within one year	(1,316,172)	(80,943)	875,196	(521,919)
Debts falling due after more than one year	(3,684,644)	<u>-</u>	(875,196)	(4,559,840)
Net debt	(4,585,624)	569,059		(4,016,565)

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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

20 CAPITAL COMMITMENTS

At 30 June 2012 the company had capital commitments as follows

At 30 June 2012 the company had capital commitments as follows	2012 £	2011 £
Contracted for but not provided in these financial statements		140,000

21 OPERATING LEASE COMMITMENTS

At 30 June 2012 the company had annual commitments under non-cancellable operating leases as follows

	2012	2011
	£	£
Expiry date.		
Within 1 year	21,811	50,485
Between 2 and 5 years	180,690	-

22 RELATED PARTY TRANSACTIONS

The company made sales of £6,621 (2011 £3,375) to Walkinshaw Performance Limited, of which R W J Walkinshaw, a director of the company, is also a director. At the balance sheet date £1,000 (2011 £250) was owed by Walkinshaw Performance Limited.

23 ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

The directors regard Try Investments Limited, a company registered in England, as the ultimate parent undertaking and controlling party