

# ANNUAL REPORT AND ACCOUNTS 1996 CONTENTS

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#### **BOARD OF DIRECTORS**

Managing Director

D.R. Williams

Directors

H. Blanks
R. Cameron
J.E. Couton
K.W. Dennis
D. Jephson
B.E. Smith
J.C. Turner
K.J. White

Secretary

H. Blanks

Registered Office

Charter Place

Uxbridge UB8 1EZ

Registered Number

27173

Auditors

Arthur Andersen 1 Surrey Street London WC2R 2PS



#### REPORT OF THE DIRECTORS

The directors present their report, together with the audited accounts of the Company for the period of 52 weeks ended 28 December 1996 (the 'year').

#### Results and dividends

The profit on ordinary activities for the year, after taxation, was £74.7 million (1995 £68.2 million).

A first interim dividend of £100.0 million has been paid and the directors propose to pay a second interim dividend of £39.4 million making a total dividend of £139.4 million for the year (1995 £118.2 million). The resulting transfer from reserves amounts to £64.7 million (1995 £50.0 million).

#### Review of the Business

The activity of the Company continues to be the manufacture, sale and distribution of soft drinks throughout Great Britain. Leading brands including Coca-Cola, Diet Coca-Cola, Schweppes, Canada Dry, Fanta, Lilt, Sprite, Kia-Ora, Roses, Gini, Cresta, Appletise, Malvern Water, Oasis, Perrier, Vittel, Ashbourne, Buxton and Capri Sun are sold under licence.

Sales volumes fell by 4% in 1996 compared to those achieved in 1995, which had benefited from exceptionally good summer weather. Competition amongst soft drink suppliers remained fierce.

Profit before taxation rose by 6% compared to that earned in 1995.

On 9 August 1996 Cadbury Schweppes Public Limited Company and Coca-Cola Holdings (United Kingdom) Limited entered into a share purchase agreement with a subsidiary of Coca-Cola Enterprises Inc. ("CCE") for the sale of their shareholdings in Amalgamated Beverages Great Britain Limited, the Company's immediate parent company, subject to certain conditions. These conditions included, inter alia, the Commission of the European Communities adopting a decision declaring the disposal compatible with the common market (the "Merger Clearance") and the Commission granting clearance in respect of each licensing agreement to be entered into on completion of the disposal between Cadbury Schweppes Public Limited Company and the Company which set out the basis on which the Company will continue to bottle and distribute Cadbury Schweppes' brands in Great Britain following the disposal (the "Licensing Agreements Clearance").

Following a second phase investigation into the disposal by the Commission, the Merger Clearance was received by CCE on 22 January 1997.

Completion of the disposal will occur once the Licensing Agreements Clearance is received from the Commission.

On 6 December 1996, the Company received notification from the Commission of the European Communities of a complaint by Virgin Trading Company Limited regarding alleged breach by the Company of Article 86 of the EEC Treaty. The Company is in the process of responding to the Commission.



### REPORT OF THE DIRECTORS (Continued)

#### Research

Basic research in the soft drinks field is undertaken for the Company by fellow subsidiary undertakings of Cadbury Schweppes Public Limited Company, and within The Coca-Cola Company.

#### Board of directors

The directors at the date of this report are as stated on page 1.

All directors held office throughout the year with the exception of H. Blanks who was appointed on 2 March 1996.

Details of directors' interests are set out in note 27.

#### Payment Policy

The Company adheres to the CBI Prompt Payers Code whereby the policy is to settle the terms of payment with suppliers when agreeing the terms of each transaction, ensure that suppliers are made aware of the terms of payment and abide by the terms of payment.

#### Disabled employees

The Company always considers carefully an application for employment by any registered disabled person. If an employee becomes disabled it is standard practice to offer an alternative job in all but the most extreme circumstances and to provide retraining where necessary. The Company's training, development and promotion policies provide for equal opportunities for minority groups, including the disabled.

#### Employee involvement

The policy of informing and consulting with employees has continued by means of regular newsletters and employees are encouraged to present their views and suggestions in respect of the Company's performance. The company has again operated a performance related pay scheme in 1996 in which most employees participated.

#### Charitable contributions

During the year contributions within Great Britain to charities or equivalent organisations amounted to £26,156.

#### Annual General Meeting and Auditors

Resolutions have been passed in accordance with the provisions of sections 366(a) and 386 of the Companies Act 1985 such that the Company is not required to hold an Annual General Meeting or annually reappoint the auditors.

By order of the Board,

Secretary

Charter Place Uxbridge UB8 1EZ 4 February 1997



#### RESPONSIBILITIES OF THE DIRECTORS

The directors are required by the Companies Act 1985 to prepare accounts for each financial year which give a true and fair view of the state of affairs of the Company as at the end of the financial year and of the profit or loss for the financial year.

The directors consider that in preparing the accounts the Company has used appropriate accounting policies, consistently applied and supported by reasonable and prudent judgements and estimates, that all accounting standards which they consider to be applicable have been followed and that the going concern basis has been applied.

The directors have responsibility for ensuring that the Company keeps accounting records which disclose with reasonable accuracy the financial position of the Company and which enable them to ensure that the accounts comply with the Companies Act 1985.

The directors have general responsibilities for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.



# REPORT OF THE AUDITORS TO THE SHAREHOLDERS OF COCA-COLA & SCHWEPPES BEVERAGES LIMITED

We have audited the accounts on pages 6 to 27 which have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and following the accounting policies set out on pages 10 to 12.

#### Respective responsibilities of directors and auditors

As described on page 4 the Company's directors are responsible for the preparation of accounts and it is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

#### **Basis of opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

#### **Opinion**

In our opinion the accounts give a true and fair view of the state of the Company's affairs as at 28 December 1996 and of its profit and cashflows for the 52 weeks then ended and have been properly prepared in accordance with the Companies Act 1985.

Arthur Andersen

Arthur Andersen Chartered Accountants and Registered Auditors 1 Surrey Street London WC2R 2PS

4 February 1997



#### PROFIT AND LOSS ACCOUNT

#### FOR THE 52 WEEKS ENDED 28 DECEMBER 1996 (NOTE 2)

	Notes	1996 £'000	1995 £'000
TURNOVER	4	931,005	904,139
Cost of sales - ordinary business - property revaluation		(617,461)	(611,635) (6,490)
GROSS PROFIT		313,544	286,014
Net operating expenses	5	(189,697)	(173,390)
Operating Profit	6	123,847	112,624
Profit/(loss) on sale of tangible fixed assets		153	(344)
PROFIT ON ORDINARY ACTIVITIES BEFORE INTEREST		124,000	112,280
Net interest	9	(6,244)	(1,142)
		<del></del>	
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		117,756	111,138
Tax on profit on ordinary activities	10	(43,073)	(42,938)
PROFIT FOR THE FINANCIAL YEAR		74,683	68,200
Dividends paid and proposed on equity shares	11	(139,400)	(118,200)
Transfer from retained earnings for the year		( <del>64,717</del> )	(50,000)

The accompanying notes are an integral part of this profit and loss account.

A statement of the movements on reserves is shown in note 20.



# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES AND RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

#### FOR THE 52 WEEKS ENDED 28 DECEMBER 1996 (NOTE 2)

	1996 £'000	1995 £'000
	·	<del>, ,</del> , , ,
STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES		
Profit and total recognised gains and losses for the financial year	74,683	68,200
		Mary war jarre Back Allah
RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS		
Total recognised gains and losses as above Property revaluation	74,683	68,200 (6,073)
Dividends to ordinary shareholders	(139,400)	(118,200)
	((4.717)	(56.072)
Net decrease in shareholders' funds Opening shareholders' funds	(64,717) 64,960	(56,073) 121,033
Closing shareholders' funds	243	64,960
	=====	====
NOTE OF HISTORICAL COST PROFITS AND LOSSES		
Profit on ordinary activities before taxation	117,756	111,138
Realisation of property revaluation surpluses	(127)	1,058 148
Adjustment of depreciation to historical cost basis Property revaluation	(127)	6,490
Historical cost profit on ordinary activities before taxation	117,629	118,834
	====	====
Historical cost profit attributable to ordinary shareholders	74,556	75,896

The accompanying notes are an integral part of this statement.



#### **BALANCE SHEET**

#### **AS AT 28 DECEMBER 1996 (NOTE 2)**

	Notes	1996 £'000	1995 £'000
FIXED ASSETS			·
Tangible assets	12	196,880	199,519
CURRENT ASSETS			
Stocks	13	36,494	33,029
Debtors - due within one year	14	122,545	126,900
- due after one year	14	24,811	17,050
Cash at bank and in hand		42,531	21,371
		226,381	198,350
Creditors: Amounts falling due within one year	15	(361,580)	(246,187)
NET CURRENT LIABILITIES		(135,199)	(47,837)
TOTAL ASSETS LESS CURRENT LIABILITIES		61,681	151,682
Creditors: Amounts falling due after			
more than one year	16	(51,372)	(78,715)
Provisions for liabilities and charges	18	(10,066)	(8,007)
		243	64,960
EQUITY CAPITAL AND RESERVES			
Called-up equity share capital	19	2	2
Profit and loss account	20	41	64,758
CALLED-UP NON-EQUITY SHARE CAPITAL	19	200	200
TOTAL CAPITAL EMPLOYED		243	64,960
			====

On behalf of the Board

Director: DN luans D.R. Williams

4 February 1997

The accompanying notes are an integral part of this balance sheet.



#### CASH FLOW STATEMENT

#### FOR THE 52 WEEKS ENDED 28 DECEMBER 1996

Notes	1996 £'000	1995 £'000
<u> </u>		
	156 155	1 50 5 10
17	176,175	153,542
	(6.052)	(4,449)
	358	3,235
		(1.01.0)
	(6,394)	(1,214)
	(70,068)	(37,253)
		(24,100) 2,488
	1,200	2,400
	(41,378)	(21,612)
	(168 200)	(136,600)
	(100,200)	(150,000)
	(110,065)	(43,137)
	10,640	63,163
	(4.1.40)	(C. C. C
	(4,140)	(5,675)
	125,000	-
	120,860	(5,675)
	Notes 17	Notes £'000  17 176,175  (6,952) 358  (6,594)  (70,068)  (42,644) 1,266  (41,378)  (168,200)  (110,065)  10,640  (4,140) 125,000

The accompanying notes are an integral part of this statement.



#### NOTES ON THE ACCOUNTS

#### 1. Accounting Policies

A summary of the principal accounting policies is set out below all of which have been applied consistently throughout the year and with the preceding year, except as noted.

#### (a) Accounting convention

The accounts are prepared under the historical cost convention, modified for the revaluation of certain fixed assets and in accordance with applicable accounting standards.

#### (b) Financial year

The annual accounts are made up to the Saturday nearest to 31 December. Periodically this results in a financial year of 53 weeks.

#### (c) Foreign currencies

Amounts denominated in foreign currencies are translated at the middle market rates at the balance sheet date, except in the case of third party transactions covered forward where rates fixed in the contracts are used. Exchange differences are taken to the profit and loss account.

#### (d) Turnover

This represents the invoiced value of sales (net of trade discounts) and royalties excluding value added tax.

#### (e) Deferred taxation

Credit is taken for advance corporation tax paid to the extent that it is recoverable against the liability to corporation tax in the foreseeable future.

Deferred taxation recoverable is recognised on short term timing differences arising from provisions for pensions, reorganisations and other items.

Provision is made for deferred taxation, using the liability method, on other timing differences to the extent that these amounts are regarded as likely to become payable in the foreseeable future.

The principal categories of timing differences are:

- (i) The excess of book value of tangible fixed assets over their tax written down value.
- (ii) The excess of leasing rentals over the depreciation of leased assets and associated finance charges.
- (iii) Income and expenditure in the accounts of the current year dealt with in other years for taxation purposes.
- (iv) Revaluation surpluses in respect of projected property sales on the assumption that the properties are sold at the revalued figures.



#### (f) Stocks

Stocks are valued at the lower of average cost and estimated net realisable value. Cost is purchase price or production cost in the case of products manufactured by the Company. Production cost consists of direct material and labour costs together with a reasonable proportion of manufacturing overheads on the basis of normal activity levels.

#### (g) Tangible fixed assets

Depreciation is charged on the original cost or subsequent valuation of assets (excluding freehold land and assets in the course of construction).

The principal annual rates are as follows:

Freehold buildings and long leasehold properties	2.5%
Plant and equipment	10%
Vehicles	12.5% - 20%
Office equipment	20%

Short leasehold properties are depreciated over the life of the lease.

In specific cases higher depreciation rates are used, e.g. machinery subject to technological changes, and any machinery with a high obsolescence factor.

Investment and development grants are shown as deferred income, and credited to the profit and loss account by instalments on a basis consistent with depreciation policy.

Returnable containers, including those in customers' hands, are valued at the deposit value charged to customers with due provision for obsolescence where required. Any write down to deposit value is charged to the profit and loss account.

Major software development costs (comprising the cost of bought-in packages and related labour costs incurred during installation, whether supplied externally or from within the group) are capitalised and subsequently amortised over the expected useful life of the product.

#### (h) Fixed assets held under leases

Where assets are financed by leasing agreements that give rights approximating to ownership ('finance leases') the assets are treated as if they had been purchased outright and the corresponding liability to the leasing company is included as an obligation under finance leases.

Depreciation of leased assets is charged to the profit and loss account on the same basis as shown above.

Leasing payments are treated as consisting of capital and interest elements and the interest is charged to the profit and loss account.

All other leases are 'operating leases' and the relevant annual rentals are charged wholly to the profit and loss account.



#### (i) Revaluation of properties

Freehold and leasehold properties are revalued every five years and the surplus/deficit on book value included as a movement on revaluation reserve. In subsequent years transfers are made to retained profits in order to amortise the surplus/deficit over the remaining useful lives of the properties. On disposal the unamortised revaluation surplus or deficit on a property is transferred to retained profits.

#### (j) Pension costs

The costs of providing pensions and other termination benefits are charged to the profit and loss account on a consistent basis over the service lives of employees. Such costs are calculated by reference to actuarial valuations and variations from such regular costs are spread over the remaining service lives of the current employees. To the extent that such costs do not equate with cash contributions a provision or prepayment is recognised in the balance sheet.

#### (k) Liquid resources

The Company has adopted the provisions of Financial Reporting Standard 1 as revised October 1996. In accordance with this revised standard, liquid resources are defined as current asset investments which are readily convertible into known amounts of cash without curtailing or disrupting the business. Liquid resources represent cash transferred to a group company on short term loan and are included within debtors.

#### 2. Accounts

The profit and loss accounts cover the 52 weeks from 31 December 1995 to 28 December 1996, and the 52 weeks from 1 January 1995 to 30 December 1995. The balance sheets for 1996 and 1995 have been drawn up at 28 December 1996 and 30 December 1995 respectively.

#### 3. <u>Ultimate parent company</u>

The Company's ultimate parent company is Cadbury Schweppes Public Limited Company, registered in England and Wales. Copies of the Group Accounts of Cadbury Schweppes Public Limited Company are available from 25 Berkeley Square, London W1X 6HT.

The only intermediate parent company is Amalgamated Beverages Great Britain Limited which is also registered in England and Wales and whose accounts are not available to the public.

#### 4. Turnover and profit on ordinary activities before taxation

The Company has a single activity which is the manufacture, sale and distribution of soft drinks in Great Britain.

#### 5. Net operating expenses

	189,697	173,390
Administration expenses	31,070	31,528
Distribution costs, including marketing	158,627	141,862
	£'000	£'000
	1996	1995



6.	Operating profit				
				1996	1995
				£'000	£'000
	Operating profit is st	tated afte	r charging:		
	Depreciation on own	ed assets	including container usage	27,891	24,426
	Depreciation on lease		under finance leases	7,805	8,854
	Operating lease renta				
	- plant and machin	ery		7,066	5,883
	- properties		•.	4,027	3,751
	Auditors' remunerati			143 10	106 13
		- non	a-audit services	10	13
	and after crediting:				
	Amortisation of gove	ernment g	grants	(47)	(48)
				==	==
7.	Directors' emolun	<u>nents</u>			
				£,000	£'000
	Salary and benefits			2,390	2,065
	Pension contribution	s		370	344
				2,760	2,409
				====	====
				£	£
	Emoluments of the h	nighest pa	id director	*	*
	(excluding pension c	-		520,577	483,011
	Number of directors	whose er	noluments (excluding		
	pension contribution				
	•	ŕ	C	Number	Number
	£5,001	•	£10,000	-	1
	£140,001	-	£145,000	-	1
	£145,001	-	£150,000	1	<del>-</del>
	£195,001	-	£200,000	-	1
	£215,001	-	£220,000	1	-
	£225,001	-	£230,000	2	1
	£235,001	=	£240,000	3	i
	£240,001	-	£245,000	1	!
	£245,001	-	£250,000	4	1
	£250,001	•	£255,000	1	-
	£275,001	-	£280,000	-	1
	£295,001	-	£300,000	i	-
	£480,001	-	£485,000	4	1
	£520,001	-	£525,000	1	-



### 8. Employees and emoluments

		1996 Number	1995 Number
	The average number of employees (including directors) employed by the Company was:		
	Production	1,333	1,291
	Distribution and marketing	1,564	1,371
	Administration	341	334
		3,238	2,996
		=====	====
	Emoluments for the above comprised:	£'000	£'000
	Wages and salaries	80,270	79,183
	Social security costs	6,225	6,288
	Other pension costs	4,568	3,753
		91,063	89,224
		====	
9.	Net interest		
		1996	1995
		£'000	£,000
	Finance leases	1,431	1,435
	Bank overdrafts and other short term borrowings	68	83
	Inter-company interest paid	5,059	2,859
	Interest payable	6,558	4,377
	Less:	·	
	Interest on short-term loans and deposits	(16)	(37)
	Inter-company interest received	(298)	(3,198)
	Interest receivable	(314)	(3,235)
	Net interest	6,244	1,142
		====	



#### 10. Tax on profit on ordinary activities

	1996	1995
	£'000	£'000
Corporation tax at 33%	39,704	39,926
Deferred taxation (note 18)	2,674	2,455
Charge for the year	42,378	42,381
(Over)/underprovision in previous years:		
Corporation tax	(406)	(41)
Deferred taxation (note 18)	1,101	598
	43,073	42,938
	<b></b>	=====

Corporation tax payable is provided on taxable profits at the current rate as noted above. The charge of £43.1m (1995 £42.9m) was increased by £0.3m (1995 £0.3m) because timing differences, which reversed during the year, had not been previously provided for.

#### 11. Dividends paid and proposed on equity shares

	1996	1995
	£,000	£'000
First interim paid £500 (1995 £250) per ordinary share	100,000	50,000
Second interim proposed £197 (1995 £Nil) per ordinary share	39,400	-
Final proposed £Nil (1995 £341) per ordinary share	-	68,200
	139,400	118,200
		=====



12.

Tangible fixed assets

		Land and buildings	Plant and equipment	In course of construction	Total
(a)	Movement during the year	£'000	£'000	£'000	£'000
	Cost or valuation				
	At beginning of year	72,478	272,149	14,172	358,799
	Additions	-	15,307	18,863	34,170
	Transfer on completion	1,216	28,827	(30,043)	-
	Disposals	-	(7,006)	_	(7,006)
	Transfers to other group undertakings	(467)	(8)	-	(475)
	At end of year	73,227	309,269	2,992	385,488
			<del></del>		<del></del>

Depreciation				
At beginning of year	(1,060)	(158,220)	· •	(159,280)
Depreciation for year	(1,288)	(34,408)	-	(35,696)
Disposals	-	6,359	-	6,359
Transfers to other group undertakings	4	5	-	9
At end of year	(2,344)	(186,264)	-	(188,608)
Net book value				
At end of year	70,883	123,005	2,992	196,880
At beginning of year	71,418	113,929	14,172	199,519

Plant and equipment includes fixtures and fittings. Assets in course of construction includes payments on account. Plant and equipment also includes returnable containers of £8.1m (1995 £8.8m) which have been stated at deposit rate as charged to customers. Their value at most recent purchase price would be £15.7m (1995 £15.1m).



### 12. Tangible fixed assets (Continued)

(b)	Finance Leases	1996 £'000	1995 £'000
	Included in tangible fixed assets are:		
	Plant and equipment under finance leases Less: accumulated depreciation	84,589 (68,028)	85,451 (61,044)
		16,561	24,407
(c)	Land and buildings	====	<b>#####</b>
	Freehold Short leasehold	68,792 2,091	69,172 2,246
	Net book value	<del>70,883</del>	71,418
	Analysis of gross value  Professionally valued - Existing use - Alternative use  At cost	64,315 4,175 4,737	64,782 4,175 3,521
		73,227 =====	72,478 =====
	The properties were professionally revalued in 1995.		
	If the revalued assets were stated on a historical basis, the amounts	would be as follows	5:
	Land and buildings at cost Accumulated depreciation thereon	82,949 (9,610) 73,339	83,345 (8,466) 74,879
		====	====
	Depreciation charge for the year	1,199 =====	840 =====



13.	Stocks		
		1996	1995
		£'000	£'000
	Raw materials and consumables	10,558	11,513
	Einiched goods and goods for result	20.460	16 760

3 Finished goods and goods for resale 20,469 16,760 Consumable stores and other stocks 5,467 4,756 36,494 33,029

The replacement cost of the stocks is not materially different from the balance sheet value.

#### 14. Debtors

	<del></del>	£'000	£'000
	Receivable within one year:		
	Trade debtors	90,662	81,037
	Amounts owed by other group undertakings	15,463	18,852
	Loans to employees	23	19
	Other debtors	4,608	6,492
	Prepayments and accrued income	11,789	10,450
	Advance corporation tax recoverable	-	10,050
	•	122,545	126,900
			=====
	Receivable after more than one year:		
	Advance corporation tax recoverable	24,811	17,050
			====
15.	Creditors: Amounts falling due within one year		
		£'000	£'000
	Borrowings:		
	Bank overdraft (unsecured)	174	449
	Current obligations under finance leases	3,216	4,060
	Interest free loan from immediate parent company	2,462	2,462
	Loans from Cadbury Schweppes Public Limited Company:		
	Interest free	125,000	-
	Interest bearing	24,000	-
		154,852	6,971
			<del></del>

The interest bearing loan from Cadbury Schweppes Public Limited Company is at 11.65% fixed interest rate per annum for 10 years from 11 December 1989 but will be repaid on completion of the proposed purchase of the immediate parent company by Coca-Cola Enterprises Inc.



1995 £'000 5,336 41,095 659 18,421 29,550 20,286
5,336 41,095 659 18,421 29,550 20,286
41,095 659 18,421 29,550 20,286
41,095 659 18,421 29,550 20,286
659 18,421 29,550 20,286
18,421 29,550 20,286
29,550 20,286
20,286
~ 4 ~ 4
3,451
11,633
40,539
46
68,200
239,216
246,187
£'000
24,000
9,781
112
3,920
40,902
78,715

The loan from the immediate parent company is interest free.



17.	Cash flow statement					
					1996	1995
(a)	Reconciliation of operating profit to ne inflow from operating activities	t cash			£'000	£'000
	Operating profit				123,847	112,624
	Depreciation charges				35,696	33,280
	Deficit on revaluation of properties				-	6,490
	Increase in stocks				(3,465)	(8,439)
	Increase in debtors				(7,911)	(9,400)
	Increase in creditors				28,084	19,372
	Decrease in pension provision				(76)	(385)
	Net cash inflow from operating activities	es			176,175	153,542
(b)	Analysis of changes in net debt					
			Net inflow/		Net inflow/	
-		End of	(outflow) in	End of	(outflow) in	End of
		1994	1995	1995	1996	1996
		£'000	£,000	£'000	£'000	£'000
	Cash at bank and in hand	6,571	14,800	21,371	21,160	42,531
	Bank overdrafts	, -	(449)	(449)	275	(174)
		6,571	14,351	20,922	21,435	42,357
	Finance lease obligations	(23,436)	5,675	(17,761)	4,140	(13,621)
	Interest free loan from Cadbury	(0.460)		(0.460)	(105.000)	(107.460)
	Schweppes Public Limited Company	(2,462)		(2,462)	(125,000)	(127,462)
	Changes in net debt	(19,327)	20,026	699	(99,425)	(98,726)
		====				=====
18.	Provisions for liabilities and charge	<u>tes</u>				
					Deferred	
				Pensions	taxation	Total
				£,000	£'000	£'000
	At beginning of year			9,076	(1,069)	8,007
	Expenditure in the year			(478)	(2,007)	(478)
	Profit and loss account - current year			402	2,674	3,076
	- prior year			-	1,101	1,101
	Advance corporation tax recoverable			-	(1,640)	(1,640)
	At end of year			9,000	1,066	10,066
	•			<b>===</b> =	====	====

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#### 18. Provisions for liabilities and charges (Continued)

	The total potential liability for deferred taxation was as follows:	1996 £'000	1995 £'000
	Not provided in accounts:		
	Accelerated capital allowances	10,686	14,532
	Excess of lease rentals over depreciation and finance charges  Taxes that would arise if property were to be disposed of	561	885
	at revalued amounts	1,317	1,317
		12,564	16,734
	Provided in accounts:		
	Short-term timing differences	1,066	(1,069)
		13,630	15,665
19.	Share capital	<b></b>	
		1996	1995
		£'000	£'000
	Authorised, allotted, called-up and fully paid:		
	Equity - 200,000 ordinary shares of 1 penny each	2	2
	Non-equity - 200,000 deferred ordinary shares of £1 each	200	200
		202	202
		===	===

The deferred ordinary shares carry no rights to vote or receive dividends and in a winding-up will receive a maximum of the amount paid up but only after £5 per share has been paid to the ordinary shareholders.

#### 20. Reserves

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#### 21. Group set-off facility

A right of set-off existed at the balance sheet date between the Company and Cadbury Schweppes Public Limited Company in respect of the collective borrowing facilities with Midland Bank plc and Bank of America.

#### 22. Commitments for capital expenditure

Commitments for capital expenditure contracted for but not provided in the accounts at the end of the year were £1.279 million (1995 £5.348 million).

#### 23. Leasing commitments

The future minimum lease payments to which the Company is committed as at 28 December 1996 under finance leases, fall due as follows:

	1996	1995
	£'000	£'000
- Within one year	5,010	6,110
- In two to five years	12,456	15,426
- In more than five years	3,762	5,882
	21,228	27,418
Less finance charges allocated to future periods	(7,608)	(9,657)
	13,620	17,761
	=====	=====

Payments due in respect of operating leases for the next financial year are as follows:

	Property		Plant and equipment	
	1996	1995	1996	1995
	£,000	£'000	£'000	£'000
On leases expiring:				
- Within one year	388	286	1,895	2,183
- In two to five years	842	2,263	6,720	5,415
- In more than five years	2,802	822	-	118
	4,032	3,371	8,615	7,716
		====	====	====



#### 24. <u>Contingent liabilities</u>

- (a) The Company has guaranteed bridging loans in connection with employees who are being relocated. The total value of such loans outstanding at 28 December 1996 was £139,750 (1995 £396,475).
- (b) The potential amount of deferred taxation not provided is set out in note 18.

#### 25. Related party transactions

The Company is exempt from disclosing related party transactions as it is a wholly owned subsidiary undertaking and this information is disclosed in the accounts of its immediate parent company.

#### 26. Pension arrangements

The Company is a member of the Cadbury Schweppes group of companies which operates group pension schemes for its UK subsidiary undertakings.

The major scheme is the Cadbury Schweppes Pension Fund for which the last full valuation was carried out as at 5 April 1996 on the projected unit method. At this date the market value of the assets was £990m and the level of funding on an actuarial basis was 110%.

The principal assumptions on average were that the rate of return on fund assets would be 8.5%, that the rate of salary increases would be 6.0% and that past and future pensions would increase by 4.0%.

The total pension costs for the Company were £4.6m (1995 £3.8m) which together with the pension costs of other subsidiaries in the group schemes were assessed by qualified actuaries based on the latest actuarial assessment.

A provision of £9.0m (1995 £9.1m) included in the balance sheet represents the excess of pension costs over the amounts actually contributed to the external funds of the group schemes.

Following the proposed sale of the immediate parent company to Coca-Cola Enterprises Inc., employees will no longer be able to participate in the Cadbury Schweppes scheme but it is anticipated that a new comparable scheme will be established to which employees will be able to transfer.



#### 27. <u>Directors' interests</u>

D.R. Williams is also a director of Amalgamated Beverages Great Britain Limited and, accordingly, his interests are disclosed in the Annual Report of that company.

The interests as defined in the Companies Act 1985 of the other directors holding office at 28 December 1996 ("1996") and at the beginning of the year 31 December 1995 (or date of appointment if later) ("1995") in the share capital of Cadbury Schweppes Public Limited Company were as follows:

	1995	1996
Number of ordinary shares of 25p each		
H. Blanks	1,794	1,843
R. Cameron	688	765
J.E. Couton	1,253	1,253
K.W. Dennis	nil	nil
D. Jephson	706	706
B.E. Smith	3,475	6,731
J.C. Turner	11,009	11,247
K.J. White	417	455

There were the following changes in the interests of the directors between 28 December 1996 and 4 February 1997:

On 29 January H. Blanks, R. Cameron and B.E. Smith acquired an additional 10, 8 and 12 shares respectively.

#### Number of options over ordinary shares of 25p each

	Scheme (see below)	1995	Granted during year	Exercised during year	1996	Exercise price (pence per share)	Market price at date of exercise (pence per share)
H. Blanks	(a)	240	-	_	240	311.79	-
	(a)	230	-	÷	230	325.40	-
	(a)	195	-	-	195	352.67	_
	(a)	196	-	-	196	351.13	-
	(a)	354	-	_	354	388.80	_
	(a)	-	341	-	341	519.00	_
	(b)	3,170	_	-	3,170	382.17	_
	(b)	9,513	-	-	9,513	427.58	_
	(b)	10,411	-	_	10,411	442.76	_
	(c)	14,576	-	-	14,576	409.14	-
	(c)	14,000	-	-	14,000	485.00	_
	(c)	-	16,000	-	16,000	519.00	-
		52,885			69,226		



### 27. <u>Directors' interests (Continued)</u>

### Number of options over ordinary shares of 25p each (Continued)

	Scheme (see below)	1995	Granted during year	Exercised during year	1996	Exercise price (pence per share)	Market price at date of exercise (pence per share)
R. Cameron	(a)	3,913	-	_	3,913	352.67	_
	(a)	982	-	_	982	351.13	_
	(b)	3,170	_	-	3,170	382.17	_
	(b)	2,113	-	_	2,113	409.60	_
	(b)	10,570	-	_	10,570	427.58	-
	(b)	10,411	_	_	10,411	442.76	_
	(c)	18,741	_	_	18,741	409.14	-
	(c)	18,000	-	-	18,000	485.00	-
		67,900			67,900		
					<del></del>		
J.E. Couton	(b)	11,627	-	-	11,627	427.58	_
	(b)	17,700	-	-	17,700	442.76	-
	(c)	18,741	_	_	18,741	409.14	
	(c)	18,000	-	•	18,000	485.00	-
		66,068			66,068		
•							
K.W. Dennis	(a)	1,105	-	-	1,105	352.67	-
	(a)	2,221	-	-	2,221	351.13	-
	(a)	2,006	-	-	2,006	388.80	_
	(b)	4,228	-	-	4,228	366.09	-
	(b)	10,571	-	-	10,571	299.87	-
	(b)	3,170	-	-	3,170	382.17	
	(b)	10,570	-	-	10,570	427.58	-
	(b)	10,411	-	-	10,411	442.76	-
	(c)	18,741	-	-	18,741	409.14	-
	(c)	18,000	-	-	18,000	485.00	-
		81,023			81,023		
		<del></del>					
D. Jephson	(a)	6,914	-	•	6,914	325.40	-
	(b)	10,650	-	-	10,650	427.58	-
	(b)	19,782	-	-	19,782	442.76	_
	(c)	21,865	-	-	21,865	409.14	-
	(c)	21,000	-	-	21,000	485.00	-
		80,211			80,211		



### 27. <u>Directors' interests (Continued)</u>

Number of options over ordinary shares of 25p each (Continued)

	Scheme (see below)	1995	Granted during year	Exercised during year	1996	Exercise price (pence per share)	Market price at date of exercise (pence per share)
B.E. Smith	(a)	3,249	_	3,249	_	230.81	540.00
	(a)	1,731	_	5,277	1,731	311.79	542.00
	(a)	645	_	_	645	325.40	-
	(a)	978	_	_	978	352.67	-
	(a)	1,774	-	-	1,774	388.80	-
	(b)	6,341	_	_	6,341	382.17	-
	(b)	15,856	_	_	15,856	427.58	-
	(b)	19,782	_	_	19,782	442.76	-
	(c)	21,865	_	-	21,865	409.14	•
	(c)	24,000	_	-	24,000	485.00	-
	(c)	-	24,000	-	24,000	519.00	•
		96,221			116,972		
I.C. Turmor	(-)	1.504					
J.C. Turner	(a)	1,731	-	~	1,731	311.79	-
	(a)	1,965	-	-	1,965	351.13	-
	(a)	1,384	-	-	1,384	388.80	-
	(b)	15,856	-	-	15,856	332.03	-
	(b)	8,456	-	-	8,456	366.09	-
	(b)	11,627	-	-	11,627	299.87	-
	(b)	4,228	-	-	4,228	382.17	-
	(b)	10,570	-	-	10,570	427.58	-
	(b)	10,411	-	-	10,411	442.76	-
	(c)	18,741	-	-	18,741	409.14	-
	(c)	18,000	-	-	18,000	485.00	-
		102,969			102,969		
					_		



### 27. <u>Directors' interests (Continued)</u>

Number of options over ordinary shares of 25p each (Continued)

	Scheme (see below)	1995	Granted during year	Exercised during year	1996	Exercise price (pence per share)	Market price at date of exercise (pence per share)
K.J. White	(a)	6,914	_		6,914	325,40	_
	(b)	10,570	-	_	10,570	427.58	<u>-</u>
	(b)	10,411	-	-	10,411	442.76	•
	(c)	14,576	•	-	14,576	409.14	_
	(c)	18,000	-	-	18,000	485.00	-
		60,471			60,471		

The Cadbury Schweppes share option schemes referred to above are as follows:

- (a) Savings related share option scheme 1982.
- (b) Share option scheme 1984 for main board directors and senior executives.
- (c) Share option plan 1994 for main board directors and senior executives.

In respect of share options granted, for each of the above mentioned schemes, the dates until which the options are exercisable are shown in the Annual Report of Cadbury Schweppes Public Limited Company.

Save as disclosed none of the directors had any beneficial interest in the other securities of Cadbury Schweppes Public Limited Company, or the Company, or any other subsidiary of Cadbury Schweppes Public Limited Company at any time during the year.