REPORT OF THE MEMBERS AND

FINANCIAL STATEMENTS FOR THE PERIOD 21 APRIL 2015 TO 31 MARCH 2016

FOR

WARMWORKS SCOTLAND LLP

WEDNESDAY



30/11/2016 COMPANIES HOUSE

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WARMWORKS SCOTLAND LLP

GENERAL INFORMATION FOR THE PERIOD 21 APRIL 2015 TO 31 MARCH 2016

Energy Saving Trust Enterprises Limited Everwarm Ltd **DESIGNATED MEMBERS:**

Changeworks Resources for Life

1 Carmichael Place **REGISTERED OFFICE:**

> Leith Edinburgh Midlothian EH6 5PH

REGISTERED NUMBER: SO305326 (Scotland)

AUDITOR:

Nexia Smith & Williamson Statutory Auditor Chartered Accountants 25 Moorgate

London EC2R 6AY

REPORT OF THE MEMBERS FOR THE PERIOD 21 APRIL 2015 TO 31 MARCH 2016

The members present their report with the financial statements of the LLP for the period 21 April 2015 to 31 March 2016.

INCORPORATION

The LLP was incorporated on 21 April 2015 and commenced trading on the same date.

PRINCIPAL ACTIVITY

The principal activity of the LLP in the period under review was that of acting as managing agent for the Scottish Government Home Energy Efficiency Programmes for Scotland (HEEPS 2) contract Warmer Homes Scotland scheme. This activity primarily consists of managing the installation of government grant funded energy saving equipment into eligible domestic dwellings with the aim of alleviating fuel poverty in those households.

EVENTS SINCE THE END OF THE PERIOD

Information relating to events since the end of the period is given in the notes to the financial statements.

DESIGNATED MEMBERS

The designated members during the period under review were:

Energy Saving Trust Enterprises Limited Everwarm Ltd Changeworks Resources for Life

RESULTS FOR THE PERIOD AND ALLOCATION TO MEMBERS

The profit for the period before members' remuneration and profit shares was £273,389.

MEMBERS' INTERESTS

Members are entitled to share in the Net Profits of the LLP pro rata to their Capital Contributions. At 31 March 2016 these were in the following proportions:

Energy Saving Trust Enterprises Limited	One third
Everwarm Ltd	One third
Changeworks Resources for Life	One third

Payment to members is restricted whilst members debt funding remains outstanding except for the provision to cover liabilities arising as a result of a tax charge falling to the member as a result of the financial performance of the LLP.

REPORT OF THE MEMBERS FOR THE PERIOD 21 APRIL 2015 TO 31 MARCH 2016

FUNDING OF THE LLP

The LLP is funded entirely by its members through working capital debt finance of up to £1,500,000. This debt finance is provided to the LLP on the following basis;

Interest is payable by the LLP to each Member in respect of the Member's Loan advanced by that Member, as follows:

In respect of the sum of £149,999 advanced at the rate of 6% per annum over the base rate from time to time of the Bank of England, applied to the balance of the Member's Loan outstanding from time to time, and compounded quarterly;

In respect of any further sum advanced by way of Member's Loan at the rate of 9% per annum over the base rate from time to time of the Bank of England, applied to the balance of the Member's Loan (so far as in excess of £149,999) outstanding from time to time, and compounded quarterly;

In respect of any amount drawn down under the Member's Security in excess of £500,000 per member, at the rate of 12% per annum over the base rate from time to time of the Bank of England, applied to the balance of the amount drawn down from time to time, and compounded quarterly.

On 30 September 2016 £750,000 of members' loans were repaid.

EXECUTIVE BOARD

An Executive Board has been established to manage the business and affairs of the LLP. Each member is entitled to appoint two representatives to the Executive Board. As at 31 March 2016 and the date of signing these financial statements the following individuals were appointed to represent their member organisations:

Mike Thornton OBE Roger Ponting Michael McMahon Jeremy Simpson Teresa Bray Graeme Farmer

Energy Saving Trust Enterprises Limited Energy Saving Trust Enterprises Limited Everwarm Ltd

Everwarm Ltd Everwarm Ltd

Changeworks Resources for Life Changeworks Resources for Life

All the above individuals were appointed on 10 June 2015:

REPORT OF THE MEMBERS FOR THE PERIOD 21 APRIL 2015 TO 31 MARCH 2016

STATEMENT OF MEMBERS' RESPONSIBILITIES

The members are responsible for preparing the Report of the Members and the financial statements in accordance with applicable law and regulations.

Legislation applicable to limited liability partnerships requires the members to prepare financial statements for each financial year. Under that law the members have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under legislation applicable to limited liability partnerships the members must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the LLP and of the profit or loss of the LLP for that period. In preparing these financial statements, the members are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the LLP will continue in business.

The members are responsible for keeping adequate accounting records that are sufficient to show and explain the LLP's transactions and disclose with reasonable accuracy at any time the financial position of the LLP and enable them to ensure that the financial statements comply with the Companies Act 2006 as applied to LLPs by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008. They are also responsible for safeguarding the assets of the LLP and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Company law as applied to limited liability partnerships requires the members to prepare financial statements for each financial year. Under that law the members have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland". Under company law as applied to limited liability partnerships the members must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the limited liability partnership and of the profit or loss of the limited liability partnership for that period.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the members are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the LLP's auditor is unaware, and each member has taken all the steps that he ought to have taken as a member in order to make himself aware of any relevant audit information and to establish that the LLP's auditor is aware of that information.

AUDITOR

The auditors, Nexia Smith & Williamson, will be proposed for re-appointment at the next members Meeting.

ON BEHALF OF THE MEMBERS:

Energy Saving Trust Enterprises Limited - Designated Member

Date: 14 November 2016

REPORT OF THE INDEPENDENT AUDITOR TO THE MEMBERS OF WARMWORKS SCOTLAND LLP

We have audited the financial statements of Warmworks Scotland LLP for the period ended 31 March 2016 which comprise the Income Statement, Other Comprehensive Income Statement, the Balance Sheet, the Reconciliation of Members Interests and the related notes 1 to 14. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the LLP's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 as applied to LLPs by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008. Our audit work has been undertaken so that we might state to the LLP's members those matters we are required to state to them in a Report of the Auditor and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the LLP and the LLP's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of members and auditors

As explained more fully in the Statement of Members' Responsibilities set out on page four, the members are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the FRC's website at www.frc.org.uk/auditscopeukprivate.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the LLP's affairs as at 31 March 2016 and of its profit for the period then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006 as applied to LLPs by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 as applied to LLPs requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit; or
- the members were not entitled to prepare the financial statements in accordance with the small LLPs regime.

Nexia suith e williamson

Andrew Bond (Senior Statutory Auditor)

for and on behalf of Nexia Smith & Williamson.

Statutory Auditor, Chartered Accountants

25 Moorgate

London, EC2R 6AY

Date: 25 November 2016

INCOME STATEMENT FOR THE PERIOD 21 APRIL 2015 TO 31 MARCH 2016

Ŋ	Votes	£
TURNOVER	2	7,937,324
Cost of sales		6,100,017
GROSS PROFIT		1,837,307
Administrative expenses		1,502,117
OPERATING PROFIT	4	335,190
Members' interest payable on debt finance		61,801
PROFIT FOR THE FINANCIAL PERIOD BEFORE MEMBERS' PROFIT SHARES		273,389
PROFIT FOR THE FINANCIAL PERIOD BEFORE MEMBERS' PROFIT SHARES		273,389
Members' automatic division of profit charged as an expense	5	(273,389)
PROFIT FOR THE FINANCIAL PERIOD AVAILABLE FOR DISCRETIONARY DIVISION AMONG MEMBERS		-

OTHER COMPREHENSIVE INCOME FOR THE PERIOD 21 APRIL 2015 TO 31 MARCH 2016

PROFIT FOR THE FINANCIAL
PERIOD AVAILABLE FOR
DISCRETIONARY DIVISION
AMONG MEMBERS

OTHER COMPREHENSIVE INCOME

TOTAL COMPREHENSIVE INCOME
FOR THE PERIOD

BALANCE SHEET 31 MARCH 2016

	Notes	£	£
FIXED ASSETS			
Intangible assets	6	•	176,235
Tangible assets	7		78,013
			254,248
CURRENT ASSETS			•
Stocks	8	547,602	
Debtors	9	2,667,261	
Cash at bank		494,887	
		·	
•		3,709,750	
CREDITORS		-,,	•
Amounts falling due within one year	10	2,190,609	1
, , ,		<u>.</u>	
NET CURRENT ASSETS			1,519,141
TOTAL ASSETS LESS CURRENT LIABILITIES and NET ASSETS ATTRIBUTABLE TO MEMBERS			1,773,389
LOANS AND OTHER DEBTS DUE TO MEMBERS	12		1,773,386
MEMBERS' OTHER INTERESTS Capital accounts			3
			1,773,389
	·		
TOTAL MEMBERS' INTERESTS		• •	
Loans and other debts due to members	12		1,773,386
Members' other interests			3
			<u>_</u>
			1,773,389

The financial statements have been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 as applied to LLPs by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008 relating to small LLPs.

The financial statements were approved by the members of the LLP on 14 November 2016 and were signed by:

Energy Saving Trust Enterprises Limited - Designated member

The notes form part of these financial statements

RECONCILIATION OF MEMBERS' INTERESTS FOR THE PERIOD 21 APRIL 2015 TO 31 MARCH 2016

	EQUITY Members' other interests
	Members' capital (classified as Other equity) reserves Total £ £ £
Balance at 21 April 2015	
Members' profit charged as an expense,	<u> </u>
Profit for the financial period available for discretionary division among members	<u> </u>
Members' interests after profit for the period	
Introduced by members	33
Balance at 31 March 2016	3
Membe	DEBT as and other debts due to ers' less any amounts due m members' in debtors £ TOTAL MEMBERS' INTERESTS
Amounts due to members' Amounts due from members'	
Balance at 21 April 2015	
Members' automatic profit distribution charged as an expense.	273,389 273,389
Profit for the financial period available for discretionary division among members	·
Members' interests after profit for the period	273,389 273,389
Introduced by members	1,499,9971,500,000
Amount due to members Amount due from members	1,773,386 1,773,389
Balance at 31 March 2016	1,773,386 1,773,389

The notes form part of these financial statements

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE PERIOD 21 APRIL 2015 TO 31 MARCH 2016

ACCOUNTING POLICIES

Details of the legal form of the entity are set out in the report of the members.

BASIS OF PREPARING THE FINANCIAL STATEMENTS

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", as applied to small entities, the Companies Act 2006 as applied to LLPs by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008 and the requirements of the Statement of Recommended Practice, Accounting by Limited Liability Partnerships. The financial statements have been prepared under the historical cost convention.

TURNOVER

Turnover is measured at the fair value of the consideration received or receivable, net of discounts and value added taxes. Turnover includes revenue earned from the sale of goods and from the rendering of services.

Turnover from the sale of goods is recognised when the significant risks and rewards of ownership of the goods has transferred to the buyer.

OPERATING LEASES

Rentals payable under operating leases are charged to the income statement on a straight-line basis over the term of the relevant lease.

STOCK AND WORK IN PROGRESS

Work in progress is valued at cost and comprises the cost of works completed by subcontractors on incomplete and unbilled assignments. Provision is made for irrecoverable costs where appropriate. Stock is stated at the lower of cost and net realisable value.

TANGIBLE FIXED ASSETS

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Fixtures and fittings

33% on cost

INTANGIBLE FIXED ASSETS

Computer software consists of development of the CRM system comprising payments to third parties as well as the cost of internally developed software. Costs associated with maintaining computer software programs are recognised as an expense when they are incurred.

Computer software

20% on cost

PENSION COSTS AND OTHER POST-RETIREMENT BENEFITS

The LLP makes contributions directly to the providers of employees' personal pension schemes. Contributions are charged in the income and expenditure account when payable. The LLP contributes a defined sum to pension schemes for the benefit of employees.

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continued...

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE PERIOD 21 APRIL 2015 TO 31 MARCH 2016

1. ACCOUNTING POLICIES - continued

TAXATION

The taxation payable on the profits of the LLP is the liability of the individual members and is paid directly by the members. Accordingly, no provision is made for taxation in these financial statements.

FINANCIAL INSTRUMENTS AND CASH AND CASH EQUIVALENTS

Financial assets and financial liabilities are recognised in the balance sheet when the LLP becomes a party to the contractual provisions of the instrument.

Trade and other debtors and creditors are classified as basic financial instruments and recorded at transaction cost. A provision for non-recovery of financial assets is made where management consider that a risk exists that the LLP will not be able to recover fully amounts due.

Cash and cash equivalents are classified as basic financial instruments and comprise cash in hand and at bank.

Members' loans are classified as basic financial instruments which are financing transactions. They are recorded at their book value which equates to future payments.

MEMBERS DRAWINGS

In accordance with the LLP agreement, all profits are allocated to members in proportion to the members' entitlement to those profits; there is no discretionary allocation of profit. Such allocations are treated as members' automatic allocation of profit and charged as an expense, which is included within 'loans and other debts due to members'.

2. TURNOVER

The turnover and profit for the financial year before members' remuneration and profit shares are attributable to the one principal activity of the LLP.

An analysis of turnover by class of business is given below:

•				•		£
Management fees		:			,	1,280,212
Installation of measures			-			6,311,259
Performance fees			•			326,353
Other income	•		•			19,500
. •					•	
		•				7,937,324

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE PERIOD 21 APRIL 2015 TO 31 MARCH 2016

3. EMPLOYEE INFORMATION

	£
Wages and salaries	991,529
Social security costs	84,516
Other pension costs	50,934
	• • • •
	1,126,979
The average monthly number of employees during the period was as follows:	•
Field staff	17
Administrative staff	34

Executive Board members did not receive any remuneration during the period.

Aggregate remuneration paid to key management personnel during the period totalled £91,070.

The LLP operates a defined contribution scheme for all employees, whereby the LLP pays fixed contributions into a separate entity. Once the contributions have been paid the LLP has no further payment obligations. The contributions are recognised as an expense when they are due. Amounts unpaid are shown as an accrual in the Statement of financial position. The assets of the plan are held separately from the LLP in independently administered funds.

As at 31 March 2016, there were £10,702 employer pension contributions due in respect of the current reporting period.

4. OPERATING PROFIT

The operating profit is stated after charging:

					~
Depreciation - owned assets				••	12,953
Intangible fixed assets amortisation	·				26,044
Auditors' remuneration	•	•			26,250

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE PERIOD 21 APRIL 2015 TO 31 MARCH 2016

5. INFORMATION IN RELATION TO MEMBERS

	£
Members' automatic division of profit charged as an expense	273,389
The amount of profit for the period ended 31 March 2016 attributable to the member with the largest entitlement was	£ 91,131
The average number of members during the period was	3

In addition to the above, interest of £61,801 was paid to the members in respect of debt finance provided for working capital to the LLP.

6. INTANGIBLE FIXED ASSETS

		Computer Software f
COST Additions		202,279
At 31 March 2016	v	202,279
AMORTISATION Amortisation for period		_26,044
At 31 March 2016		26,044
NET BOOK VALUE At 31 March 2016		176,235

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE PERIOD 21 APRIL 2015 TO 31 MARCH 2016

		• **
7.	TANGIBLE FIXED ASSETS	
		Fixtures
		and fittings
		£
	COST	00.066
	Additions	90,966
	At 31 March 2016	90,966
	At 51 March 2010	
	DEPRECIATION	
	Charge for period	12,953
	· · · · · · · · · · · · · · · · · · ·	
*	At 31 March 2016	12,953
	NET BOOK VALUE	•
	NET BOOK VALUE At 31 March 2016	78,013
•	At 31 Materia 2010	70,015
8.	STOCKS	•
		£
•	Stocks	21,011
٠.	Work-in-progress	526,591
		547,602
		347,002
9.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	
		£`
•	Trade debtors	1,826,447
	Prepayments and accrued income	840,814
		2,667,261
		2,007,201
10.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	
		£
	Trade creditors	1,579,533
	Social security and other taxes	92,218
	Other creditors	278,395 · 240,463
	Accruals and deferred income	
		2,190,609

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE PERIOD 21 APRIL 2015 TO 31 MARCH 2016

11. LEASING AGREEMENTS

	Minimum lease payments under nor	n-cancellable operating leases fall due as follows:	
	Within one year		£ 182,050
	Between one and five years		414,891
			596,941
12.	LOANS AND OTHER DEBTS D	UE TO MEMBERS	C
	Loans from members Amounts owed to members in respe	ect of profits	1,499,997 273,389
•			1,773,386
	Falling due within one year Falling due after more than one year	r	273,389 1,499,997
			1,773,386

On 30 September 2016 £750,000 of members' loans were repaid.

In the event of a winding up, loans and other debts due to members rank pari pasu with other liabilities of the LLP. The members have issued a guarantee to the Scottish Government in respect of the LLP's obligations under the Home Energy Efficiency Programmes for Scotland – National Energy Assistance Scheme.

Under the LLP agreement, any amounts owed to a member in respect of profits cannot be repaid until such time as the loan from that member has been repaid.

13. RELATED PARTY DISCLOSURES – TRANSACTIONS WITH MEMBERS

Energy Saving Trust Enterprises Limited

Good and services purchased amounting to £76,310.

Amount due to related party at the balance sheet date (included with trade creditors) 24,480

Everwarm Ltd

Goods and services purchased amounting to £1,231,416.

Amount due to related party at the balance sheet date (included with trade creditors) $\frac{218,527}{418,527}$

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE PERIOD 21 APRIL 2015 TO 31 MARCH 2016

13. RELATED PARTY DISCLOSURES – TRANSACTIONS WITH MEMBERS (CONTINUED)

Changeworks Resources for Life

Goods and services purchased amounting to £307,738.

Amount dué to related party at the balance sheet date (included within trade creditors)

£ 454

14. POST BALANCE SHEET EVENTS

Bank Security

On 20 June 2016 the LLP agreed a floating charge over its assets with HSBC bank in exchange for a bank overdraft facility totalling £1,000,000. The bank overdraft facility does not require the LLP to maintain a minimum tangible net worth, but does risk being withdrawn by HSBC should the LLP fail to meet certain compliance obligations.