# Group Strategic Report, Report of the Directors and Consolidated Financial Statements for the Year Ended 31 December 2021

for

Northwind 5s (Holdings) Ltd



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### Northwind 5s (Holdings) Ltd

### **Company Information** for the Year Ended 31 December 2021

**DIRECTORS:** 

Mr Barry McDermott
Mr Robert Dunn

Mr Matthew McKinlay Mr Nicholas Davies

Mr David Hill

**REGISTERED OFFICE:** 

Redwood House

5 Redwood Crescent

Peel Park East Kilbride Glasgow G74 5PP

**REGISTERED NUMBER:** 

SC645179 (Scotland)

**AUDITOR:** 

Mazars LLP

100 Queen Street

Glasgow GI 3DN

**SOLICITORS:** 

Anderson Strathern LLP

George House 50 George Square

Glasgow G2 1EH

# **Group Strategic Report for the Year Ended 31 December 2021**

The Directors present their strategic report of the company and the group for the year ended 31 December 2021.

### **REVIEW OF BUSINESS**

Northwind 5s Limited (trading as Goals) is the UK's number one operator of small sided football centres with 44 well located centres in England and Scotland. With over 350,000 small sided football games played in 2021, more players than ever before are choosing to get their small sided football fix at Goals.

On 31st October 2019, Northwind 5s acquired the trade and assets of Goals Soccer Centres plc out of administration. The trading assets (45 small sided football centres) were acquired on licence from Deloitte LLP (administrators of Goals Soccer Centres plc). Despite the challenges caused by the COVID-19 pandemic, 43 centre leases were assigned to Northwind 5s by mid-2021. Management reluctantly took the decision to close two unprofitable centres in Q4 2020.

In September 2021, an additional small sided football centre was added to the Goals portfolio following the acquisition of PlayFootball Southend from PlayFootball Limited. By the end of 2021, the centre had been transformed with six new ProTurf 5-a-side pitches laid, bar fully refurbished and Goals branding added to the site. Following the investment in facilities, the centre is already performing ahead of expectation and we look forward to seeing how it performs in 2022.

During the year, Management have continued to drive the operational initiatives put in place following the acquisition in October-2019, most notably placing additional focus on building core football game count. Club Management are now targeted on converting casual bookings to regular block bookings which leads to greater customer retention and loyalty as well as increased recurring revenue. Peak time pitch utilisation is now reviewed alongside traditional KPIs such as game count and yield to ensure that booking screens maximise earnings potential. There has also been continued focus on improving digital engagement with customers with Apple Pay and Google Pay payment functionality added to the Goals app in the year, making it even easier for customers to pay their own share of the pitch rental charge.

# Group Strategic Report for the Year Ended 31 December 2021

#### PRINCIPAL RISKS AND UNCERTAINTIES

#### **COVID-19 Impact**

With the third national lockdown taking effect from 4th January 2021, the year got off to the worst possible start with all centres forced to close. Through the period of closure, the majority of our staff were again placed on furlough. On 22nd February 2021, the Prime Minister published the roadmap for lifting the lockdown in England, which included the reopening of outdoor sports facilities and the return of organised outdoor sports from 29th March 2021. In Scotland, centres were able to reopen from 12th March 2021 to facilitate a noncontact kickabout, with full contact football returning on 5th April 2021 subject to any remaining local restrictions.

Publishing the roadmap for lifting the lockdown in February allowed adequate time for Management to ensure that the booking screens were filled for reopening on 29th March 2021. With unprecedented demand for pitches, the first two weeks following reopening saw record game count numbers achieved with more than 25,000 games taking place. In the weeks that followed, game count numbers continued to surpass the volumes achieved in any period prior to the pandemic. The strong game count volumes continued throughout the year and have continued into 2022 with no signs of returning to pre-pandemic levels.

Despite the strong game count and core football revenues, ancillary product volumes and revenues were materially behind the business plan for 2021. With clear guidance to avoid indoor areas where possible, footfall through reception and bar areas was significantly reduced on normal levels, impacting vending and bar revenues and consequently, reducing partnership income. Restrictions on indoor gatherings impacted our ability to host functions, kids parties and corporate events, in particular during H1. Ancillary revenues slowly improved through H2 following "Freedom Day" on 19th July 2021 and continue to improve into 2022.

#### Directors' statement of compliance with duty to promote the success of the Company

The Directors of the company through considering the views of its employees, customers and suppliers, acting in good faith, have taken informed decisions during the period ending 31st December 2021 to ensure that they have promoted the success of the company for the benefit of its participants and stakeholders. The company continues to follow its value strategy, which has long term beneficial impacts including a fulfilling working environment.

# Group Strategic Report for the Year Ended 31 December 2021

#### **FUTURE OUTLOOK**

The Directors are confident that the small sided football sector will continue to thrive now that lockdown restrictions have ended. This is supported by the record-breaking football revenue and game count numbers generated following the relaxation of lockdown measures in 2021, the continued strong football revenue and game count numbers generated through H2 2021 and into Q1 2022 and the notable recovery in ancillary product revenue and volumes, in particular through Q4 2021 and Q1 2022.

The acquisition of PlayFootball Southend in September 2021 further evidences the confidence that the Directors have in the small sided football sector. Funds have been made available by the shareholders to support the growth plans of the business via acquisition/site development where appropriate.

In addition, the company will continue to modernise the pitch estate to ensure the customer playing experience is industry leading. As at 31st December 2021, 406 of the 442 pitches in the Goals estate are ProTurf with an average pitch age of 4.4 years. The Directors are committed to replacing the remaining 36 non-ProTurf pitches in 2022, meaning the estate will be 100% ProTurf by the end of the year.

#### ON BEHALF OF THE BOARD:

<i>Barry</i> Barry McDer	mott (Mar 11, 2022 13:56 GMT)	
Mr Baı	rry McDermott - Director	•••••
Date:	11/3/2022	

# Report of the Directors for the Year Ended 31 December 2021

The Directors present their report with the financial statements of the company and the group for the year ended 31 December 2021.

#### PRINCIPAL ACTIVITY

The principal activity of the group in the year under review was that of operating small sided football centres under the brand name of Goals. At the year end, the company operated 44 (2020: 43) small sided football centres in the UK.

#### DIVIDENDS

The results for the year are shown in the Statement of Comprehensive Income on page 14. No dividends were paid or proposed in the period.

#### **DIRECTORS**

The Directors during the year under review were:

Mr Barry McDermott

Mr Robert Dagger - resigned 12.4.21

Mr Robert Dunn

Mr Matthew McKinlay

Mr Tim Smallbone - resigned 12.4.21
Mr Nicholas Davies - appointed 12.4.21
Mr David Hill - appointed 12.4.21

#### **EMPLOYEES**

More than ever, our people are key to our continued business success. We are incredibly appreciative of the way our team members have adapted to working through a pandemic, going above and beyond again and again to ensure our customers have the best experience possible.

Attracting and retaining top talent remains a key focus for our business and competition for talent is intense both inside and outside the leisure sector. During the year, a number of initiatives were introduced into the business including the rollout of an employee assistance programme, implementation of the five core team values that we live and breathe every day, the launch of a range of enhanced benefits and rollout of an internal training and development course aimed at identifying and moulding the next generation of future Goals leaders.

The company is committed to ensuring that our Clubs are a welcoming and diverse place of work for all regardless of gender, race, ethnicity, sexual orientation, age or disability. We recruit and select applicants for employment based solely on a person's qualifications and suitability for the position and advertise all roles both internally and externally. Applications for employment by people with a disability are given equal consideration having regard to their particular abilities. If any employee becomes disabled, every effort will be made to continue their employment within the company.

Further plans are afoot within the 2022 People strategy surrounding equality, diversity and inclusion with a shadow Board structure planned to ensure adequate representation from all backgrounds. We also partner with the organisation 'Kick it Out' to train our staff on all matters of EDI.

# Report of the Directors for the Year Ended 31 December 2021

#### STAKEHOLDER ENGAGEMENT

The Directors are aware of their duties under Section 172 of the Companies Act 2006 which requires Directors to act in good faith and in a way that would most likely promote the success of the company for the benefit of its stakeholders. The company's approach to engaging with key stakeholders is outlined below:

#### **Employees**

Communication and engagement with our teams is vital to the business. Information that is or may be relevant to employees in the performance of their duties is circulated to them on a regular basis. There is regular communication with team members on the performance of their Club and on the financial and economic factors affecting the overall performance of the company.

During the COVID-19 pandemic, Management viewed regular communication with employees as paramount and ensured that they are drafted with employee wellbeing in mind. A number of initiatives were implemented and communicated to support employees, such as training opportunities and wellbeing sessions to support the transition from furlough to return to work.

Throughout the lockdown periods, regular dialogue with employees was front and centre to ensure staff health and wellbeing concerns were addressed prior to the reopening of our sites and ensuring the workplace was COVID-19 secure. This involved communicating all risk assessments in advance and carrying out bespoke return to work interviews with all staff to ensure they were comfortable with the safety measures we had taken and were ready to return with minimal trepidation.

Following the relaxation of lockdown measures, onsite classroom training has taken place with over 20% of our workforce having attended face-to-face sessions and bi-monthly regional 360 feedback meetings held in Clubs have also returned. At Senior Leadership meetings, local Club Management representatives are invited to attend to ensure their voice is heard and to improve our decision-making process underpinning our collaborative approach of "you said, we listened and we did".

To further gauge team member feeling, the People team have increased the regularity of structured staff feedback from annual to quarterly, with internal pulse surveys launched in Q4 2021. The results were presented to the Board in November 2021 and formed the basis of the People strategy for 2022. In addition, Goals aims to become recognised as a "Great Place to Work" in 2022.

# Report of the Directors for the Year Ended 31 December 2021

#### Customers

Prior to reopening, customers were kept up to date with latest Government guidance with regards to small sided football via our social media platforms, including sector specific rules following the relaxation of lockdown rules. Our COVID-19 secure operating procedures were clearly displayed in all of our Clubs and on our website.

Since lockdown restrictions ended, the company completed an in-depth "know your customer" survey in Q4 2021. The results were presented to the Board in November 2021 and influenced our 2022 Operational strategy and site CAPEX plan. Unsurprisingly, the results of the survey showed that a high-quality pitch surface is the most important factor considered by our customers when choosing where to play football.

#### Suppliers and partners

In line with the steps taken during the periods of closure in 2020, Management engaged with landlords and key suppliers early in the closure period in 2021 to agree payment plans and/or discounts whilst closed.

Regular dialogue was maintained with our major suppliers both during lockdown and following the easing of lockdown restrictions to minimise costs and disruption to the business.

The company agreed a five-year £7.5m revolving credit facility in Q4 2020 with a number of covenants attached to the facility. Given the impact on cash generation and earnings caused by the enforced closure of all sites in Q1 2021, regular liquidity updates and forward-looking cash projections were prepared for the benefit of funders. Careful cash management through the period of lockdown ensured that no covenants were breached in the year.

#### Shareholders

Shareholders provide an important source of feedback on the business model and plans for future growth and investment in sites. Board meetings are held at least once a month, with all shareholders sent detailed board packs in advance of the meetings. Recurring board agenda items include Operational Highlights, Financial Performance, People Update, Health & Safety, Strategy and ESG.

During the period of closure, regular Board calls were held to ensure that all shareholders were well informed with regards to the latest guidance on reopening and updated on group liquidity and financial performance. Shareholders remained supportive through the period of lockdown and were confident that the small sided football sector would bounce back strongly following the relaxation of lockdown measures.

# Report of the Directors for the Year Ended 31 December 2021

#### **ENVIRONMENTAL**

Greenhouse gas ("GHG") emissions have been measured under the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 as amended in 2013. The GHG Protocol Corporate Accounting and Reporting Standards (revised edition) data has been provided through analysis of our utility invoices. Conversion factors are taken from:

www.gov.uk/government/publications/greenhouse-gas-reporting-conversion-factors-2021.

Although all Clubs were open and operational between Q2-Q4 2021, the impact of the national lockdown in Q1 2021 did limit the overall level of activity at each location and consequently the level of electricity and gas consumption. Consumption data from centres where the landlord supplies electricity/gas has been excluded from the analysis below. 2020 data has been recalculated based on the twelve months from January to December 2020 to give relevant comparatives.

Consumption	2021	2020
Gas (kWh) (scope 1)	2,012,099	3,172,484
Transport (kWh) (scope 1)	47,371	-
Electricity (kWh) (scope 2)	3,108,256	3,056,247
Transport (kWh) (scope 3)	87,616	-
Total	5,255,342	6,228,731
Intensity Ratio	2021	2020
Scope 1 emissions (tCO2 e)	380.3	583.3
Scope 2 emissions (tCO2 e)	660.0	712.5
Scope 3 emissions (tCO2 e)	21.6	-
Total scope 1,2 and 3 emissions (tCO2 e)	1,061.9	1,259.8
Intensity ratio (tCO2 e per centre)	24.5	28.9

#### Reducing our usage

We continue to review our pitch estate, replacing halogen pitch lights with the latest LED technology which are more energy efficient, last longer and improve the customer playing experience. As at December 2021, 61% of pitch lights are LED.

The business currently has a small number of company cars. From January 2022, all new company cars will be electric. In addition, Management will be encouraged to replace their own petrol/diesel vehicles with electric cars. The Group is currently exploring routes to make this as beneficial as possible for our employees.

In conjunction with our energy consultants, we will roll out staff training and awareness programmes focusing on helping workers of all disciplines to understand their responsibility to work in a sustainable, environmentally friendly way.

#### MATTERS COVERED IN THE STRATEGIC REPORT

As permitted by Paragraph 1A of Schedule 7 to the large and medium sized Companies and Groups Accounts and Reports) Regulations 2008, certain matters which are required to be disclosed in the Director's Report have been omitted as they are included in the Strategic Report.

# Report of the Directors for the Year Ended 31 December 2021

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The Directors are responsible for preparing the Group Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the Directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditor is unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the group's auditor is aware of that information.

#### **AUDITOR**

The auditor, Mazars LLP, will be proposed for re-appointment at the forthcoming Audit Committee meeting.

#### ON BEHALF OF THE BOARD:

Barry Barry McDer	McDermott mott (Mar 11, 2022 13:58 GMT)
 Mr Baı	rry McDermott - Director
	11/3/2022
Date:	

### Independent Auditor's Report to the Members of Northwind 5s (Holdings) Ltd

#### **Opinion**

We have audited the financial statements of Northwind 5s (Holdings) Limited (the 'parent company') and its subsidiaries (the 'group) for the year ended 31 December 2021 which comprise the Consolidated Statement of Comprehensive Income, the Consolidated and Company Statement of Financial Position, the Consolidated and Company Statement of Changes in Equity, Consolidated Cash Flow Statement and notes to the financial statements, including a summary of significant accounting policies.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2021 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the Directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Directors with respect to going concern are described in the relevant sections of this report.

### Independent Auditor's Report to the Members of Northwind 5s (Holdings) Ltd

#### Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The Directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the Directors' report have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the Directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

### Independent Auditor's Report to the Members of Northwind 5s (Holdings) Ltd

#### **Responsibilities of Directors**

As explained more fully in the Directors' responsibilities statement set out on page 9, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud.

Based on our understanding of the company and its industry, we considered that non-compliance with the following laws and regulations might have a material effect on the financial statements: employment regulation, health and safety regulation and anti-money laundering regulation.

To help us identify instances of non-compliance with these laws and regulations, and in identifying and assessing the risks of material misstatement in respect to non-compliance, our procedures included, but were not limited to:

- Inquiring of management and, where appropriate, those charged with governance, as to whether the
  company is in compliance with laws and regulations, and discussing their policies and procedures
  regarding compliance with laws and regulations;
- Inspecting correspondence, if any, with relevant licensing or regulatory authorities;
- Communicating identified laws and regulations to the engagement team and remaining alert to any indications of non-compliance throughout our audit; and
- Considering the risk of acts by the company which were contrary to applicable laws and regulations, including fraud.

# Independent Auditor's Report to the Members of Northwind 5s (Holdings) Ltd

We also considered those laws and regulations that have a direct effect on the preparation of the financial statements, such as tax legislation, pension legislation, the Companies Act 2006.

In addition, we evaluated the Directors' and management's incentives and opportunities for fraudulent manipulation of the financial statements, including the risk of management override of controls, and determined that the principal risks related to posting manual journal entries to manipulate financial performance, management bias through judgements and assumptions in significant accounting estimates, in particular in relation to revenue recognition and significant one-off or unusual transactions.

Our audit procedures in relation to fraud included but were not limited to:

- Making enquiries of the Directors and management on whether they had knowledge of any actual, suspected or alleged fraud;
- Gaining an understanding of the internal controls established to mitigate risks related to fraud;
- Discussing amongst the engagement team the risks of fraud; and
- Addressing the risks of fraud through management override of controls by performing journal entry testing.

There are inherent limitations in the audit procedures described above and the primary responsibility for the prevention and detection of irregularities including fraud rests with management. As with any audit, there remained a risk of non-detection of irregularities, as these may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal controls.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at <a href="https://www.frc.org.uk/auditorsresponsibilities">www.frc.org.uk/auditorsresponsibilities</a>. This description forms part of our auditor's report.

#### Use of the audit report

This report is made solely to the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body for our audit work, for this report, or for the opinions we have formed.

Craig Maxwell
Craig Maxwell
(Mar 11. 202/14:16 GMT)

Craig Maxwell (Senior Statutory Auditor) for and on behalf of Mazars LLP Chartered Accountants and Statutory Auditor 100 Queen Street Glasgow G1 3DN

11 March 2022

# Consolidated Statement of Comprehensive Income for the Year Ended 31 December 2021

	Notes	Year Ended 31.12.21 £	Period 23.10.19 to 31.12.20 £
TURNOVER	3	27,216,680	22,403,872
Cost of sales		(2,649,226)	(2,499,188)
GROSS PROFIT		24,567,454	19,904,684
Administrative expenses	•	(19,456,639)	(24,973,744)
		5,110,815	(5,069,060)
Other operating income	4	2,862,424	2,975,622
OPERATING PROFIT/(LOSS)	6	7,973,239	(2,093,438)
Interest payable and similar expenses	7	(1,599,877)	(2,241,073)
PROFIT/(LOSS) BEFORE TAXAT	TION	6,373,362	(4,334,511)
Tax on (profit)/loss	8	(1,395,906)	751,590
PROFIT/(LOSS) FOR THE FINANCIAL YEAR		4,977,456	(3,582,921)
OTHER COMPREHENSIVE INCO	OME	<del>-</del>	
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		4,977,456	(3,582,921)
Profit/(loss) attributable to: Owners of the parent		4,977,456	(3,582,921)
Total comprehensive income attributa Owners of the parent	ble to:	4,977,456	(3,582,921)

# Consolidated Statement of Financial Position 31 December 2021

		31.12	2.21	31.12	2.20
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	10		3,352,657		3,474,756
Tangible assets	11		17,008,610		15,603,202
Investments	12				
			20,361,267		19,077,958
CURRENT ASSETS					
Stock	13	295,316		127,547	
Debtors	14	846,562		1,790,054	
Cash at bank and in hand		138,350		1,052,950	
		1,280,228		2,970,551	
CREDITORS	1.5	(( 220 000)		(5 476 904)	
Amounts falling due within one year	15	(6,238,898)		(5,476,894)	:
NET CURRENT LIABILITIES			(4,958,670)		(2,506,343)
TOTAL ASSETS LESS CURRENT LIABILITIES			15,402,597		16,571,615
CREDITORS					
Amounts falling due after more than o			(12.00(.0(0)		(10.100.536)
year	16		(12,806,868)		(19,189,536)
PROVISIONS FOR LIABILITIES	20		(216,194)		
NET ASSETS/(LIABILITIES)			2,379,535		(2,617,921)
CAPITAL AND RESERVES					
Called up share capital	21		9,850		9,650
Share premium	22		975,150		955,350
Retained earnings	22		1,394,535		(3,582,921)
<b>5</b> .	•				
SHAREHOLDERS' FUNDS			2,379,535		(2,617,921)

Barry McDermott	
Barry McDermott (Mar 11, 2022 13:58 GMT)	
***************************************	
Mr Barry McDermott - Director	

# Company Statement of Financial Position 31 December 2021

		31.12.2	21	31.12.2	20
	Notes	£	£	£	£·
FIXED ASSETS					
Intangible assets	10		-		-
Tangible assets	11		-		-
Investments	12		1,000		1,000
			1,000		1,000
CURRENT ASSETS	1.4	004.000		064.000	
Debtors	14	984,000		964,000	
NET CURRENT ASSETS			984,000		964,000
NET CORRENT ASSETS			764,000		204,000
TOTAL ASSETS LESS CURRENT	Γ				
LIABILITIES	•		985,000		965,000
CAPITAL AND RESERVES		•			
Called up share capital	21		9,850		9,650
Share premium	22		975,150		955,350
•					<del></del>
SHAREHOLDERS' FUNDS			985,000		965,000
Company's profit for the financial year	ır		_		-
			<del></del>		
•					
The financial statements were ap	pproved by	y the Board	of Directors	and authorise	d for issue
on and	were signe	d on its behalf by	<b>/</b> :		
11/3/2022					
Barry McDermott Barry McDermott (Mar 11, 2022 13:58 GMT)		•			
Barry McDermott (Mar 11, 2022 13:58 GMT)					
M. D M. D					
Mr Barry McDermott - Director					

# Consolidated Statement of Changes in Equity for the Year Ended 31 December 2021

	Called up share capital £	Retained earnings	Share premium £	Total equity £
Changes in equity Issue of share capital Total comprehensive income	9,650 	(3,582,921)	955,350	965,000 (3,582,921)
Balance at 31 December 2020	9,650	(3,582,921)	955,350	(2,617,921)
Changes in equity Issue of share capital Total comprehensive income	200	4,977,456	19,800	20,000 4,977,456
Balance at 31 December 2021	9,850	1,394,535	975,150	2,379,535

# Company Statement of Changes in Equity for the Year Ended 31 December 2021

	Called up share capital £	Retained earnings	Share premium £	Total equity £
Changes in equity Issue of share capital	9,650		955,350	965,000
Balance at 31 December 2020	9,650	<u>-</u>	955,350	965,000
Changes in equity Issue of share capital	200	<u>-</u>	19,800	20,000
Balance at 31 December 2021	9,850		975,150	985,000

# Consolidated Statement of Cash Flows for the Year Ended 31 December 2021

	Year Ended 31.12.21 £	•	Period 23.10.19 to 31.12.20 £
Cash flows from operating activities			(2.505.051)
Profit/(loss) for period	4,977,456		(3,582,921)
Adjustments for:	2 250 900		4,658,323
Depreciation, impairment and amortisation of fixed assets Loss on disposal	3,259,809 186,712		804,772
Net interest payable/(receivable)	1,599,877		2,241,072
Taxation	1,395,906		(751,590)
Decrease/(increase) in trade and other debtors	191,902		(1,038,464)
Decrease/(increase) in stocks	(167,769)		(127,547)
Increase/(decrease) in trade and other creditors	(1,649,132)		5,476,894
Cash from operations	9,794,761		7,680,539
Taxation paid	5,75 <del>4</del> ,701		-
•	<del></del>	•	
Net cash generated from operating activities	9,794,761		7,680,539
Cash flows from investing activities			
Proceeds from sale of tangible fixed assets	44,910		30,512
Purchase of new site	(2,250,000)		(465.202)
Purchases of tangible fixed assets	(2,242,422)		(465,202) (20,200,000)
Purchases of tangible fixed assets at acquisition Purchases of intangible fixed assets	(282,318)		(140,952)
Purchases of intangible fixed assets at acquisition	(202,510)		(3,765,412)
Net cash used in investing activities	(4,729,830)		(24,541,054)
Cash flows from financing activities			
Share issue	200		9,650
Share premium on share issue	19,800		955,350
Loan notes issued	<u>-</u>		26,535,000
Loan notes repaid	(3,854,000)		(10,000,000)
Bank loan drawn	1,300,000		3,500,000
Bank loan repaid Interest paid	(4,000,000) (1,428,545)		(225,000) (2,098,118)
Debt issue costs incurred	(1,420,343)		(763,417)
Debt issue costs meuricu	<del></del>		
Net cash used in financing activities	(7,962,545)		17,913,465
Net increase/(decrease) in cash and cash equivalents	(2,897,614)		1,052,950
Cash and cash equivalents at beginning of period	1,052,950		-
	<del></del>		
Cash and cash equivalents at end of year	(1,844,664)		1,052,950
Cash and cash equivalents comprise:			
Cash at bank and in hand	138,350		1,052,950
Bank overdrafts	(1,983,014)		-
	(1,844,664)		1,052,950
	=======================================	=	=======================================

# Notes to the Consolidated Statement of Cash Flows for the Year Ended 31 December 2021

### 1. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Statement of Cash Flows in respect of cash and cash equivalents are in respect of these Statement of Financial Position amounts:

	Year ended 31 December 2021			
			31.12.21	1.1.21
			£	£
	Cash and cash equivalents Bank overdrafts		138,350	1,052,950
	Ballk overdraits		(1,983,014)	
			(1,844,664)	1,052,950
	Period ended 31 December 2020			-
			31.12.20	23.10.19
	Cook and each activistants		£	£
	Cash and cash equivalents		1,052,950	-
_				
2.	ANALYSIS OF CHANGES IN NET DEBT			
		At 1.1.21	Cash flow	At 31.12.21
		£	£	£
	Net cash	1.052.050	(014 (00)	120.250
	Cash at bank and in hand Bank overdrafts	1,052,950	(914,600) (1,983,014)	138,350 (1,983,014)
	Bank overdrans		(1,985,014)	(1,983,014)
		1,052,950	(2,897,614)	(1,844,664)
	Debt			
	Loan notes issued	(26,535,000)	-	(26,535,000)
	Loan notes repaid	10,000,000	3,854,000	13,854,000
	Bank debt drawn	(3,500,000)	(1,300,000)	(4,800,000)
	Bank debt repaid	225,000	4,000,000	4,225,000
	Debt issue costs incurred	763,417	- (1.500.073)	763,417
	Net interest payable	(2,241,072)	(1,599,877)	(3,840,949)
	Interest paid – loan notes	2,084,613	1,256,414	3,341,027
	Interest paid – bank interest	13,506	172,131	185,637
		(19,189,536)	6,382,668	(12,806,868)
	Total	(18,136,586)	3,485,054	(14,651,532)

# Notes to the Consolidated Financial Statements for the Year Ended 31 December 2021

#### 1. STATUTORY INFORMATION

Northwind 5s (Holdings) Ltd is a private company, limited by shares, registered in Scotland. The company's registered number and registered office address can be found on the General Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

#### 2. ACCOUNTING POLICIES

#### Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

#### Going concern

At the time of approving the financial statements, the Directors have a reasonable expectation the group has adequate resources to continue in operational existence for the foreseeable future. The group meets its overall funding requirements through its shareholder loan note and bank loan arrangements. At the time of approving the financial statements, £4.2m of the £5.0m revolving credit facility remains unutilised. The group's forecasts and projections, taking account of reasonably possible changes in trading performance, show that the company should be able to operate within the level of its current facility for the foreseeable future.

The Directors are confident that the small sided football sector will continue to thrive now that lockdown restrictions have ended. This is supported by the record-breaking football revenue and game count numbers generated following the relaxation of lockdown measures in 2021, the continued strong football revenue and game count numbers generated through H2 2021 and into Q1 2022 and the noticeable recovery in ancillary product revenue and volumes, in particular through Q4 2021 and Q1 2022. Accordingly, they continue to adopt the going concern basis in preparing the financial statements.

#### Basis of consolidation

The Group financial statements consolidate the financial statements of the Company and its subsidiary undertakings drawn up to 31st December each year. The results of subsidiaries acquired or sold are consolidated for the periods from or to the date on which control passed.

Business combinations are accounted for under the purchase method. All intra-group transactions, balances, income and expenses are eliminated on consolidation.

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# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2021

#### 2. ACCOUNTING POLICIES - continued

#### Significant judgements and estimates

Preparation of the financial statements requires Management to make significant judgements and estimates. The items in the financial statements where these judgements and estimates have been made include:

#### Property, plant and equipment

Depreciation is provided in order to write down the assets to their residual values over their estimated useful lives as set out in the accounting policies. The selection of these residual values and estimated useful lives requires the exercise of judgement.

The group is required to assess whether there is indication of impairment to the carrying value of assets. In making that assessment judgements are made in estimating value in use. The Directors consider that the individual carrying values of assets are supportable by value in use.

#### Goodwill

Amortisation is provided in order to write down the assets to their residual values over their estimated useful lives as set out in the accounting policies. The selection of these residual values and estimated useful lives requires the exercise of judgement.

The group is required to assess whether there is indication of impairment to the carrying value of assets. In making that assessment judgements are made in estimating value in use. The Directors consider that the individual carrying values of assets are supportable by value in use.

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# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2021

#### 2. ACCOUNTING POLICIES - continued

#### Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

The group's primary revenue is derived from customers utilising the group's small sided football arenas. Revenue is recognised for use of the football facilities when each game or activity is complete. Revenue from utilisation of the football arenas includes:

- revenue from leagues operated by the group;
- revenue from customers who use the facilities to play on a non-league basis, both casually or in a regular block booking; and
- revenue from under-18's using the facilities for an unstructured kickabout

Further revenue associated with the utilisation of football arenas include:

- revenue from corporate events and tournaments;
- revenue from children's birthday parties; and
- revenue from coaching camps and 1-2-1 coaching

The group generates secondary revenue from customers utilising the group's Clubhouse facilities. Revenue is recognised for secondary sales at the time the goods change hands. Secondary revenue includes:

- midweek bar and function revenue;
- the sale of hot and cold snacks;
- soft drink and confectionery vending; and
- revenue from sales of football equipment

The group recognises revenue in respect of goods and services received under sponsorship and partnership agreements based on amounts invoiced in line with the terms of the contract. Revenue is recognised at the point of invoice as this signifies the completion of the performance obligations of the contract.

#### Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2019, is being amortised evenly over its estimated useful life of ten years.

#### Intangible assets

Intangible assets are initially measured at cost. After initial recognition, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

Software and licences are being amortised evenly over their estimated useful life of 4 to 10 years.

Page 23 continued...

## Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2021

#### 2. ACCOUNTING POLICIES - continued

#### Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation and any accumulated impairment losses. Cost includes expenditure that is directly attributable to the acquisition or construction of the asset.

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life, or if held under a finance lease, over the lease term, whichever is the shorter. Previous experience with regards to the wear and tear of pitches has been taken into consideration when deciding their estimated useful lives. For other assets, physical deterioration due to the passage of time and assets becoming obsolete due to changes in technology have been considered.

Long leasehold length of site lease or 50 years

Plant and machinery over 4 years Fittings and equipment over 10 years Computer equipment over 4 years

The value of each centre is reviewed at each period end date to determine whether there is an indication of impairment. An impairment is recognised whenever the carrying amount of the asset exceeds its recoverable amount. The recoverable amount of a cash generating unit is the greater of the value in use and fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and risks specific to the cash-generating unit.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the statement of comprehensive income.

Assets under construction are transferred to the relevant asset category when they become operational and are depreciated from that date.

#### Investments in subsidiaries

Investments in subsidiary undertakings are recognised at cost less impairment.

#### Leased assets: Lessor

All leases are treated as operating leases. Their annual rentals are charged to the Statement of Comprehensive Income on a straight-line basis over the term of the lease.

#### Leased assets: Lessee

All leases are treated as operating leases. Their annual rentals are charged to the Statement of Comprehensive Income on a straight-line basis over the term of the lease.

#### Stocks

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow-moving items.

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## Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2021

#### 2. ACCOUNTING POLICIES - continued

#### Financial instruments

#### **Debtors**

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash in hand and in transit. In addition, cash and cash equivalents includes bank overdrafts that form an integral part of the Group's cash management.

#### Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

#### Financial instruments

The group only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However, if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in the case of an out-right short-term loan not at market rate, the financial asset or liability is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

#### **Taxation**

Taxation for the year comprises current and deferred tax. Tax is recognised in the Consolidated Statement of Comprehensive Income, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the reporting date.

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# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2021

#### 2. ACCOUNTING POLICIES - continued

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the reporting date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

#### Pension costs and other post-retirement benefits

The group operates a defined contribution pension scheme. Contributions payable to the group's pension scheme are charged to profit or loss in the period to which they relate.

#### Government grants

Grants are accounted under the performance model as permitted by FRS 102. Grants of a revenue nature are recognised in the Statement of Comprehensive Income in the same period as the related expenditure.

#### **Finance costs**

Finance costs are charged to the Statement of Comprehensive Income over the term of the debt using the effective interest rate method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

#### Net debt

Net debt includes cash and cash equivalents, bank borrowings and shareholder loan notes.

#### 3. TURNOVER

The turnover and profit (2020 - loss) before taxation are attributable to the one principal activity of the group.

An analysis of turnover by class of business is given below:

		Period
		23.10.19
	Year Ended	to
	31.12.21	31.12.20
	£	£
Football revenue	21,606,041	17,584,087
Other revenue	5,610,639	4,819,785
	27,216,680	22,403,872

All revenue is generated in the UK.

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# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2021

### 4. OTHER OPERATING INCOME

		Period 23.10.19
	Year Ended	to
	31.12.21	31.12.20
	£	£
Insurance claims	25,663	250,000
Government grants	2,836,761	2,725,622
	2,862,424	2,975,622

Government grants received include £1,251,498 (2020: £2,508,807) of CJRS income and £1,585,263 (2020: £216,815) of local authority grants.

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2021

### 5. EMPLOYEES AND DIRECTORS

Wages and salaries Social security costs Other pension costs	Year Ended 31.12.21 £ 7,574,107 431,642 90,424	Period 23.10.19 to 31.12.20 £ 8,908,859 482,163 124,139
	8,096,173	9,515,161
The average number of employees during the period was as follows: Head office Club Management Club team members	35 128 386	30 123 480
	549	633
Directors' remuneration	£ 66,945	£ 71,604
Key Management Personnel Remuneration for qualifying services Company pension contributions National insurance contributions	£ 493,424 8,771 60,198	£ 489,175 8,024 54,483
Key Management personnel include all Directors and a number of Senior who together have authority and responsibility for planning, directing arthe company.	_	
The number of Directors for whom retirement benefits are accruing under defined contributions schemes amounted to	£	£
Remuneration disclosed above includes the following amounts paid to the	e highest paid	Director:
Remuneration for qualifying services Company pension contributions	£ 51,265	£ 58,333
National insurance contributions	5,250	59,755

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2021

### 6. **OPERATING PROFIT/(LOSS)**

7.

The operating profit (2020 - operating loss) is stated after charging:

		Period
		23.10.19
	Year Ended	to
	31.12.21	31.12.20
	£	£
Hire of plant and machinery	158,992	190,219
Depreciation - owned assets	2,855,392	4,226,716
Loss on disposal of fixed assets	186,712	804,772
Goodwill amortisation	83,695	84,290
Software & licences amortisation	320,722	347,317
Operating lease expense	3,291,617	4,085,927
•	Year Ended	Period
	31.12.21	23.10.19
		to
		31.12.20
	£	£
Auditors remuneration	30,000	28,000
Non-audit related services	2,850	45,000
INTEREST PAYABLE AND SIMILAR EXPENSES		
		Period
	ran to an area and a second	23.10.19
	Year Ended	to
	31.12.21	31.12.20
	£	£
Bank loan interest	341,815	37,166
Loan note interest	1,258,062	2,203,907
	1,599,877	2,241,073

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2021

#### 8. TAXATION

#### Analysis of the tax charge/(credit)

The tax charge/(credit) on the profit for the year was as follows:

	Year Ended 31.12.21	Period 23.10.19 to 31.12.20 £
Current tax: UK corporation tax	428,122	-
Deferred tax	967,784	(751,590)
Tax on profit/(loss)	1,395,906	(751,590)

UK corporation tax has been charged at 19%.

### Reconciliation of total tax charge/(credit) included in profit and loss

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

		Period 23.10.19
	Year Ended	to
	31.12.21	31.12.20
Profit/(loss) before tax	£ 6,373,362	£ (4,334,511)
Profit/(loss) multiplied by the standard rate of corporation tax in the UK of 19% (2020 - 19%)	1,210,939	(823,557)
Effects of:		
Expenses not deductible for tax purposes	242,801	15,600
Capital allowances in excess of depreciation	(57,834)	-
Depreciation in excess of capital allowances	-	34,044
Loss on disposal of ineligible assets	• •	22,323
Total tax charge/(credit)	1,395,906	(751,590)

#### Factors that may affect future tax charges

The UK Government announced in the 2021 budget that from 1 April 2023, the rate of corporation tax in the United Kingdom will increase from 19% to 25%. Companies with profits of £50,000 or less will continue to be taxed at 19%, which is a new small profits rate. Where taxable profits are between £50,000 and £250,000, the higher 25% rate will apply but with a marginal relief applying as profits increase.

### 9. INDIVIDUAL STATEMENT OF COMPREHENSIVE INCOME

As permitted by Section 408 of the Companies Act 2006, the Statement of Comprehensive Income of the parent company is not presented as part of these financial statements.

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2021

### 10. INTANGIBLE FIXED ASSETS

11.

Group			
	Goodwill £	Software & licences £	Totals £
COST			
At I January 2021	965,412	2,940,951	3,906,363
Additions	197,700	84,618	282,318
At 31 December 2021	1,163,112	3,025,569	4,188,681
AMORTISATION			
At 1 January 2021	84,290	347,317	431,607
Amortisation for year	83,695	320,722	404,417
At 31 December 2021	167,985	668,039	836,024
NET BOOK VALUE			
At 31 December 2021	995,127	2,357,530	3,352,657
At 31 December 2020	881,122	2,593,634	3,474,756
TANGIBLE FIXED ASSETS			
Group			Fittings
Group	Long	Diant and	Fittings
Group	Long	Plant and	and
Group	leasehold	machinery	and equipment
	<del>-</del>		and
COST	leasehold £	machinery	and equipment
	leasehold	machinery £	and equipment £
COST At 1 January 2021	leasehold £ 2,526,027	machinery £ 2,063,586	and equipment £
COST At 1 January 2021 Additions	leasehold £ 2,526,027	machinery £ 2,063,586	and equipment £ 15,147,721 2,221,903
COST At 1 January 2021 Additions Disposals At 31 December 2021	leasehold £ 2,526,027 1,808,006	machinery £ 2,063,586 251,872	and equipment £ 15,147,721 2,221,903 (1,152,245)
COST At 1 January 2021 Additions Disposals At 31 December 2021  DEPRECIATION	leasehold £ 2,526,027 1,808,006 ———————————————————————————————————	machinery £ 2,063,586 251,872 - 2,315,458	and equipment £ 15,147,721 2,221,903 (1,152,245) 16,217,379
COST At 1 January 2021 Additions Disposals At 31 December 2021  DEPRECIATION At 1 January 2021	leasehold £ 2,526,027 1,808,006  4,334,033	machinery £ 2,063,586 251,872 - 2,315,458 597,590	and equipment £ 15,147,721 2,221,903 (1,152,245) 16,217,379 3,519,355
COST At 1 January 2021 Additions Disposals At 31 December 2021  DEPRECIATION	leasehold £ 2,526,027 1,808,006 ———————————————————————————————————	machinery £ 2,063,586 251,872 - 2,315,458	and equipment £ 15,147,721 2,221,903 (1,152,245) 16,217,379
COST At 1 January 2021 Additions Disposals At 31 December 2021  DEPRECIATION At 1 January 2021 Charge for year	leasehold £ 2,526,027 1,808,006  4,334,033	machinery £ 2,063,586 251,872 - 2,315,458 597,590	and equipment £ 15,147,721 2,221,903 (1,152,245) 16,217,379 3,519,355 2,204,532
COST At 1 January 2021 Additions Disposals  At 31 December 2021  DEPRECIATION At 1 January 2021 Charge for year Eliminated on disposal  At 31 December 2021	leasehold £ 2,526,027 1,808,006 	machinery £  2,063,586 251,872  2,315,458  597,590 498,554	and equipment £ 15,147,721 2,221,903 (1,152,245) 16,217,379 3,519,355 2,204,532 (920,623)
COST At 1 January 2021 Additions Disposals At 31 December 2021  DEPRECIATION At 1 January 2021 Charge for year Eliminated on disposal	leasehold £ 2,526,027 1,808,006 	machinery £  2,063,586 251,872  2,315,458  597,590 498,554	and equipment £ 15,147,721 2,221,903 (1,152,245) 16,217,379 3,519,355 2,204,532 (920,623)

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2021

### 11. TANGIBLE FIXED ASSETS - continued

### Group

COST	Development costs £	Computer equipment £	Totals £
COST		02 594	10 920 019
At 1 January 2021 Additions	122.070	92,584	19,829,918
	132,070	78,571	4,492,422
Disposals		<del>-</del>	(1,152,245)
At 31 December 2021	132,070	171,155	23,170,095
DEPRECIATION			
At 1 January 2021	_	14,882	4,226,716
Charge for year	-	19,078	2,855,392
Eliminated on disposal		<del>-</del>	(920,623)
At 31 December 2021	<u> </u>	33,960	6,161,485
NET BOOK VALUE			
At 31 December 2021	132,070	137,195	17,008,610
At 31 December 2020	<del>-</del>	77,702	15,603,202

### 12. FIXED ASSET INVESTMENTS

### Company

	group undertakings £
COST At 1 January 2021 and 31 December 2021	1,000
NET BOOK VALUE At 31 December 2021	. 1,000
At 31 December 2020	1,000

Shares in

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2021

### 12. FIXED ASSET INVESTMENTS - continued

The group or the company's investments at the reporting date in the share capital of companies include the following:

### **Subsidiary**

Northwind 5s (1) Limited

Registered office: Redwood House, 5 Redwood Crescent, Peel Park, East Kilbride, Scotland, G74 5PP

Nature of business: Sub-holding company

%

Class of shares:

holding

Ordinary

100.00

#### 13. STOCK

	Gr	Group	
	31.12.21	31.12.20	
	£	£	
Stock	<u>295,316</u>	127,547	

Stock comprises of food and beverage stock and football consumables.

### 14. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Gı	oup	Com	pany
	31.12.21	31.12.20	31.12.21	31.12.20
	£	£	£	£
Trade debtors	49,124	52,941	-	-
Amounts owed by group	•	•		
undertakings (see note 24)	-	-	984,000	964,000
Other debtors	280,068	469,216	· -	-
Deferred tax asset	-	751,590	_	-
Prepayments and accrued income	517,370	516,307	_	-
1 7	<del></del>	<del></del>		
	846,562	1,790,054	984,000	964,000
Deferred tax asset				
	Gr	oup	Com	pany
	31.12.21	31.12.20	31.12.21	31.12.20
	£	£	£	£
Deferred tax		751,590	-	

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2021

### 15. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group	
	31.12.21	31.12.20
	£	£
Bank overdrafts (see note 17)	1,983,014	-
Trade creditors	1,064,519	1,257,043
Taxation	428,122	-
Social security and other taxes	991,867	2,241,357
Other creditors	180,196	149,378
Accruals and deferred income	1,591,180	1,829,116
	6,238,898	5,476,894

# 16. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Group	
	31.12.21	31.12.20
	£	£
Bank loans (see notes 17 and 19)	598,445	3,128,761
Loan notes (see notes 17 and 19)	12,208,423	16,060,775
	12,806,868	19,189,536

### 17. LOANS

An analysis of the maturity of loans is given below:

	Group	
	31.12.21 £	31.12.20 £
Amounts falling due within one year or on demand:		
Bank overdrafts	1,983,014	
Amounts falling due between two and		
five years:		
Bank loans - 2-5 years	598,445	3,128,761
Loan notes - 2-5 years	12,208,423	16,060,775
•	12,806,868	19,189,536

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2021

#### 18. LEASING AGREEMENTS

Minimum lease payments fall due as follows:

Minimum lease payments under non-cancellable operating leases fall due as follows:

Equipment	£ 31.12.21	£ 31.12.20
Equipment Within one year Between one and five years	27,900 16,275	27,900 44,175
	44,175	72,075
Property Within one year Between one and five years Greater than five years	£ 3,479,825 14,394,787 164,551,029	£ 3,227,531 12,830,468 160,618,210
•	182,425,641	176,676,209

#### 19. SECURED DEBTS

The following secured debts are included within creditors:

				Group	
•				31.12.21	31,12,20
				£	£
Bank loans				598,445	3,128,761
Loan notes	**	 	 	 12,208,423	16,060,775
				12,806,868	19,189,536

During the prior period, the company agreed a five-year £7.5m revolving credit facility. At the period end date, £0.8m (2020: £3.5m) of the revolving credit facility had been utilised. The facility reduces by £250,000 every six months from June 2021 until June 2025. For drawn amounts, the loan accrues interest at a variable rate between 4% and 4.75% plus LIBOR. Undrawn amounts accrue interest at 40% of the variable rate.

During the current period, £2.0m of the facility was converted to an overdraft facility. At the period end date, £1,983,014 (2020: £nil) of the overdraft facility had been utilised.

The bank loan is secured by way of a bond and floating charge over the assets of the company.

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2021

### 20. PROVISIONS FOR LIABILITIES

	Group	
Deferred tax	31.12.21 £ 216,194	31.12.20 £
Group		Deferred tax £
Balance at 1 January 2021 Trading losses Fixed asset timing differences		(751,590) 658,942 308,842
Balance at 31 December 2021		216,194
The amount for provisions for liabilities includes the following deferred tax	k liabilities by	type:
Trading losses Accelerated capital allowances	31.12.21 £ 216,194	31.12.20 £ (658,942) (92,648)

### 21. CALLED UP SHARE CAPITAL

Allotted, is	sued and fully paid:			
Number:	Class:	Nominal	31.12.21	31.12.20
		value:	£	£
550,000	Ordinary A	£0.01	5,500	5,500
137,501	Ordinary B	£0.01	1,375	1,375
297,499	Ordinary C	£0.01	2,975	2,775
			9,850	9,650

20,000 Ordinary C shares of £0.01 each were allotted as fully paid at a premium of 0.99 per share during the year.

216,194

(751,590)

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2021

### 22. RESERVES

Group	Retained earnings £	Share premium	Totals £
At 1 January 2021 Profit for the year Cash share issue	(3,582,921) 4,977,456	955,350 19,800	(2,627,571) 4,977,456 19,800
At 31 December 2021	1,394,535	975,150	2,369,685
Company	Retained earnings	Share premium £	Totals £
At 1 January 2021 Profit for the year Cash share issue	- - - -	955,350 19,800	955,350 - 19,800
At 31 December 2021		975,150	975,150

#### 23. PENSION COMMITMENTS

#### Defined contribution scheme

The amount recognised in the Statement of Comprehensive Income as an expense in relation to the company's defined contribution schemes is £90,424 (2020: £124,139). There were no amounts owing at the year end (2020: £nil).

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2021

#### 24. RELATED PARTY DISCLOSURES

The company is included in the consolidated Financial Statements of Northwind 5s (Holdings) Limited, the ultimate parent company, which are publicly available. Accordingly, the company has taken advantage of the exemption offered by FRS 102 from the requirement to disclose transactions with other wholly owned undertakings within the Northwind 5s (Holdings) Limited group.

Sales of £8,670 (2020: £nil) were made during the period by Northwind 5s Limited to Northwind Leisure (Soccer) Limited. A major shareholder of Northwind Leisure (Soccer) Limited is also a Director of Northwind 5s Limited. All transactions were conducted on an arm's length basis on normal trading terms. At the period end, £nil (2020: £nil) was owed to Northwind 5s Limited by Northwind Leisure (Soccer) Limited.

Sales of £nil (2020: £1,200) were made during the period by Northwind 5s Limited to Northwind Golf Limited. A major shareholder of Northwind Golf Limited is also a Director of Northwind 5s Limited. All transactions were conducted on an arm's length basis on normal trading terms. At the period end, £nil (2020: £1,200) was owed to Northwind 5s Limited by Northwind Golf Limited.

Business expenses of £119,588 (2020: £163,520) were payable in the period by Northwind 5s Limited to Northwind (Properties) Limited. A major shareholder of Northwind (Properties) Limited is also a Director of Northwind 5s Limited. All transactions were conducted on an arm's length basis on normal trading terms. At the period end, £nil (2020: £19,931) was owed to Northwind (Properties) Limited by Northwind 5s Limited.

Business expenses of £61,613 (2020: £56,022) were payable in the period by Northwind 5s Limited to Northwind Leisure (Soccer) Limited. A major shareholder of Northwind Leisure (Soccer) Limited is also a Director of Northwind 5s Limited. All transactions were conducted on an arm's length basis on normal trading terms. At the period end, £12,885 (2020: £nil) was owed to Northwind Leisure (Soccer) Limited by Northwind 5s Limited.

Business expenses of £130,816 (2020: £180,698) were payable in the period by Northwind 5s Limited to Inflexion Private Equity Partners LLP. Inflexion Private Equity Partners LLP is a subsidiary of the ultimate controlling party. All transactions were conducted on an arm's length basis on normal trading terms. At the period end, £33,429 (2020: £30,650) was owed to Inflexion Enterprise Private Equity Partners LLP by Northwind 5s Limited.

Business expenses of £3,858 (2020: £4,753) were payable in the period by Northwind 5s Limited to B. McDermott. All transactions were conducted on an arm's length basis on normal trading terms. At the period end, £nil (2020: £nil) was owed to B. McDermott by Northwind 5s Limited.

Business expenses of £1,498 (2020: £1,946) were payable in the period by Northwind 5s Limited to R. Dunn. All transactions were conducted on an arm's length basis on normal trading terms. At the period end, £nil (2020: £nil) was owed to R. Dunn by Northwind 5s Limited.

In 2020, the company issued loan notes of £5,992,500 to Inflexion Enterprise Fund IV (No.1) Limited, the ultimate controlling party of the Group. The loan notes bore an interest rate of 12.5%. £1,598,000 of the loan notes along with £50,895 of interest was paid by the company on 31st January 2020 with the remaining loan note balance of £4,394,500 along with £397,995 of interest paid on 23rd October 2020. No such loan notes were issued in 2021.

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# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2021

Business expenses of £nil (2020: £244,880) were payable in the period by Northwind 5s Limited to Inflexion Enterprise Fund IV (No.1) Limited in relation to the issue of loan notes. Inflexion Enterprise Fund IV (No.1) Limited is the ultimate controlling party of the Group. All transactions were conducted on an arm's length basis on normal trading terms. At the period end, £nil (2020: £nil) was owed to Inflexion Enterprise Fund IV (No.1) by Northwind 5s Limited.

In 2020, the company issued loan notes of £1,507,500 to Inflexion Enterprise Fund IV (No.2) Limited, part of the Inflexion Group. The loan notes bore an interest rate of 12.5%. £402,000 of the loan notes along with £12,803 of interest was paid by the company on 31st January 2020 with the remaining loan note balance of £1,105,500 along with £100,122 of interest paid on 23rd October 2020. No such loan notes were issued in 2021.

Business expenses of £nil (2020: £61,603) were payable in the period by Northwind 5s Limited to Inflexion Enterprise Fund IV (No.2) Limited in relation to the issue of loan notes. Inflexion Enterprise Fund IV (No.2) Limited is part of the Inflexion Group. All transactions were conducted on an arm's length basis on normal trading terms. At the period end, £nil (2020: £nil) was owed to Inflexion Enterprise Fund IV (No.2) by Northwind 5s Limited.

In 2020, the company issued loan notes of £1,292,500 to R. Dunn, a Director of Northwind 5s (1) Limited. The loan notes bore an interest rate of 8%. No such loan notes were issued in 2021. £nil (2020: £127,714) loan notes along with £nil (2020: £10,217) interest was repaid by the company in the year. Accrued interest on the remaining loan notes totalling £nil (2020: £93,183) was paid in the year.

Expenses of £nil (2020: £45,000) were payable in the period by Northwind 5s (1) Limited to R. Dunn in relation to the issue of loan notes. All transactions were conducted on an arm's length basis on normal trading terms. At the period end, £nil (2020: £nil) was owed to R. Dunn by Northwind 5s (1) Limited.

In 2021, the remaining 1,164,786 loan notes held by R. Dunn were transferred to Mulberry Investments (1998) Limited. A major shareholder of Mulberry Investments (1998) Limited is also a Director of Northwind 5s (1) Limited. Accrued interest on the loan notes totalling £93,440 (2020: £nil) was paid in the year.

In 2020, the company issued loan notes of £1,000,000 to C. Dunn. C. Dunn is the son of R. Dunn, a Director of Northwind 5s (1) Limited. The loan notes bore an interest rate of 8%. No such loan notes were issued in 2021. £nil (2020: £98,812) loan notes along with £nil (2020: £7,905) interest was repaid by the company in the year. Accrued interest on the remaining loan notes totalling £72,294 (2020: £72,095) was paid in the year.

Expenses of £nil (2020: £30,000) were payable in the period by Northwind 5s (1) Limited to C. Dunn in relation to the issue of loan notes. C. Dunn is the son of R. Dunn, a Director of Northwind 5s Limited. All transactions were conducted on an arm's length basis on normal trading terms. At the period end, £nil (2020: £nil) was owed to C. Dunn by Northwind 5s (1) Limited.

In 2020, the company issued loan notes of £1,000,000 to A. Dunn. A. Dunn is the son of R. Dunn, a Director of Northwind 5s (1) Limited. The loan notes bore an interest rate of 8%. No such loan notes were issued in 2021. £nil (2020: £98,812) loan notes along with £nil (2020: £7,905) interest was repaid by the company in the year. Accrued interest on the remaining loan notes totalling £72,294 (2020: £72,095) was paid in the year.

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# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2021

Expenses of £nil (2020: £30,000) were payable in the period by Northwind 5s (1) Limited to A. Dunn in relation to the issue of loan notes. A. Dunn is the son of R. Dunn, a Director of Northwind 5s Limited. All transactions were conducted on an arm's length basis on normal trading terms. At the period end, £nil (2020: £nil) was owed to A. Dunn by Northwind 5s (1) Limited.

In 2020, the company issued loan notes of £292,500 to Northwind Leisure (Soccer) Limited. A major shareholder of Northwind Leisure (Soccer) Limited is also a Director of Northwind 5s (1) Limited. The loan notes bore an interest rate of 8%. No such loan notes were issued in 2021. £nil (2020: £28,902) loan notes along with £nil (2020: £2,312) interest was repaid by the company in the year. Accrued interest on the remaining loan notes totalling £21,198 (2020: £21,088) was paid in the year.

Expenses of £nil (2020: £8,775) were payable in the period by Northwind 5s (1) Limited to Northwind Leisure (Soccer) Limited in relation to the issue of loan notes. A major shareholder of Northwind Leisure (Soccer) Limited is also a Director of Northwind 5s (1) Limited. All transactions were conducted on an arm's length basis on normal trading terms. At the period end, £nil (2020: £nil) was owed to Northwind Leisure (Soccer) Limited by Northwind 5s (1) Limited.

In 2020, the company issued loan notes of £12,344,550 to Inflexion Enterprise Fund IV (No.1) Limited, the ultimate controlling party of the Group. The loan notes bore an interest rate of 8.0%. No such loan notes were issued in 2021. £1,598,289 of loan notes along with £83,724 of interest was paid on 25th June 2021. A further £1,481,614 of loan notes along with £107,075 of interest was paid on 24th September 2021. In 2020, £1,714,772 of loan notes along with £137,182 of interest was paid by the company on 29th October 2020. Accrued interest on the remaining loan notes totalling £606,010 (2020: £850,561) was paid in the year.

Expenses of £nil (2020: £378,340) were payable in the period by Northwind 5s (1) Limited to Inflexion Enterprise Fund IV (No.1) Limited in relation to the issue of loan notes. Inflexion Enterprise Fund IV (No.1) Limited is the ultimate controlling party of the Group. All transactions were conducted on an arm's length basis on normal trading terms. At the period end, £nil (2020: £nil) was owed to Inflexion Enterprise Fund IV (No.1) by Northwind 5s (1) Limited.

In 2020, the company issued loan notes of £3,105,450 to Inflexion Enterprise Fund IV (No.2) Limited, part of the Inflexion Group. The loan notes bore an interest rate of 8.0%. No such loan notes were issued in 2021. £401,711 of loan notes along with £21,043 of interest was paid on 25th June 2021. A further £372,386 of loan notes along with £27,023 of interest was paid on 24th September 2021. In 2020, £430,987 of the loan notes along with £34,479 of interest was paid by the company on 29th October 2020. Accrued interest on the remaining loan notes totalling £152,313 (2020: £213,778) was paid in the year.

Expenses of £nil (2020: £95,177) were payable in the period by Northwind 5s (1) Limited to Inflexion Enterprise Fund IV (No.2) Limited in relation to the issue of loan notes. Inflexion Enterprise Fund IV (No.2) Limited is part of the Inflexion Group. All transactions were conducted on an arm's length basis on normal trading terms. At the period end, £nil (2020: £nil) was owed to Inflexion Enterprise Fund IV (No.2) by Northwind 5s (1) Limited.

#### 25. ULTIMATE CONTROLLING PARTY

The Directors are of the opinion that the ultimate controlling party is Inflexion Enterprise Fund IV (No.1) Limited.

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# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2021

#### 26. ACQUISITION

In September 2021, an additional small sided football centre was added to the Goals portfolio following the acquisition of the trade and assets of PlayFootball Southend from PlayFootball Limited. The centre has 6 5-a-side pitches, one 7-a-side pitch and one 11-a-side pitch as well as a clubhouse with reception area, bar and changing facilities. The assets acquired were recognised at the acquisition date (15th September 2021) in their individual classes at cost:

	£
Leasehold property	1,791,049
Plant and machinery	47,358
Fixtures and fittings	411,593
	•
Cash outflow	2,250,000

In the prior period, the company acquired the trade and assets of Goals Soccer Centres plc out of administration. The assets of the business included 45 small sided football centres located in the UK, head office in East Kilbride and associated intellectual property including bespoke booking system, app and website. The assets acquired were recognised at the acquisition date (31st October 2019) in their individual classes at cost:

	£
Software and licences	2,800,000
Leasehold property	2,643,517
Plant and machinery	2,131,103
Fixtures and fittings	15,425,380
Cash outflow	23,000,000

#### 27. PARENTAL GUARANTEES

Within the Group there is a company, Goals Soccer Centre (Bristol) Limited that is entitled to an exemption from an audit under section 479A of the Companies Act 2006 relating to subsidiary companies. The shareholders of the Company have agreed to accept the benefit of the guarantee given by the parent company Northwind 5s (Holdings) Limited, guaranteeing the liabilities of this Company for the period ended 31 December 2021 in accordance with Section 479 Companies Act 2006.