# Group Strategic Report, Report of the Directors and

Audited Consolidated Financial Statements for the Year Ended 31 August 2015

<u>for</u>

Arran Brewery PLC

TUESDAY



SCT 31/05/2016 COMPANIES HOUSE

#7

# Contents of the Consolidated Financial Statements for the Year Ended 31 August 2015

	Page
Company Information	1
Group Strategic Report	2
Report of the Directors	4
Report of the Independent Auditors	5
Consolidated Profit and Loss Account	6
Consolidated Statement of Total Recognised Gains and Losses	7
Consolidated Balance Sheet	8
Company Balance Sheet	9
Consolidated Cash Flow Statement	10
Notes to the Consolidated Cash Flow Statement	11
Notes to the Consolidated Financial Statements	12

### Arran Brewery PLC

# Company Information for the Year Ended 31 August 2015

**DIRECTORS:** Ms V Michaluk

G R Michaluk N S Pyne

**SECRETARY:** G R Michaluk

**REGISTERED OFFICE:** 100 Wellington Street

Glasgow G2 6DH

**REGISTERED NUMBER:** SC430232 (Scotland)

AUDITORS: Richard G Beattie & Co

121 Moffat Street

Glasgow G5 0ND

Group Strategic Report for the Year Ended 31 August 2015

The directors present their strategic report of the company and the group for the year ended 31 August 2015.

### **REVIEW OF BUSINESS**

The company made a strategic purchase during the year which has turned out to have been a very good investment substantially increasing our asset base.

Two of the three main risks identified in the risk register, and reported in last years accounts, unfortunately came home to roost: namely a substantial delay in going for the second round of crowd funding and supplier cost increases. This has caused a severe delay in our development plans.

The Arran Brewery continues to expand rapidly but due to these predicted, but unwanted events, and other unpredicted events meant the second round of crowd funding was delayed and this has put a serious strain on the finances of the organisation and therefore despite sales growth the carrying of extra staff and the need to fund delayed strategic investments has meant trading profitability has suffered. This delay in further investment has meant we are now approximately two years behind our growth projections.

However, expansion and investment in overseas sales capability has continued and will pay off in the financial year 2016.

A second round of crowd funding is scheduled in 2016 and our substantially strengthened balance sheet will help in this regard.

The future still looks bright for brewing and despite competitors making sizable investment. Arran Blonde was the 14th best selling bottled ale and the fourth fastest growing brand in the top 15 in Scotland in 2015.

The company also purchased a small brewery in Cambridgeshire and will bring this into production in 2016 as a conduit to the lucrative London market.

### PRINCIPAL RISKS AND UNCERTAINTIES

The company is exposed to risk and uses a risk register to determine the key risks and details our risk mitigation strategy. The register identified the following three major risks:

The second round of crowd funding is delayed. This would result in further delays to our expansion and necessitate the selling of some sites to raise capital for continued growth as well as the cancellation of some projects altogether.

A 'Sake' maker has invested over £9m in a brewery in Cambridge and may be able to bring their 'sake' to market before us. This may seriously curtail our ambitions in this market.

Access to market: During the year a large brewery competitor decided not to continue distributing our beer and this has caused a large increase in our distribution costs a more effective distribution method has to be established during 2016.

### FINANCIAL KEY PERFORMANCE INDICATORS

Relating to Arran Brew Ltd, the only trading unit in the group, sales have improved by 37% however, loosing the support of a player in delivering our goods to market, carrying delayed project staff and costs, and increased costs has taken its toll on our finances and cash flow has limited growth. Thus we did a little more than 5% less than our forecast but well within the forecasts' margin for error. That said our overall recognised financial gains for the year stand at £628,423.

## Arran Brewery PLC

Group Strategic Report for the Year Ended 31 August 2015

### **FUTURE DEVELOPMENTS**

Turnover in 2016 will be up but not substantially until we are able to successfully complete a second round of crowd funding our growth will be capped by available cash flow. We like wise due to the need for investment and to keep opportunities available do not predict a profit in 2016.

ON BEHALF OF THE BOARD:

R Michaluk - Director

Date: 31.05 · 16

### Arran Brewery PLC

### Report of the Directors

for the Year Ended 31 August 2015

The directors present their report with the financial statements of the company and the group for the year ended 31 August 2015.

### **DIVIDENDS**

No dividends will be distributed for the year ended 31 August 2015.

### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 September 2014 to the date of this report.

Ms V Michaluk G R Michaluk N S Pyne

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the group's auditors are aware of that information.

### **AUDITORS**

The auditors, Richard G Beattie & Co, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:
G R Michaluk - Director
Date: 31-05 · 16

# Report of the Independent Auditors to the Members of Arran Brewery PLC

We have audited the financial statements of Arran Brewery PLC for the year ended 31 August 2015 on pages six to seventeen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page four, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Group Strategic Report and the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 August 2015 and of the group's loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Group Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Matters on which we are required to report by exception

Kirlin Gotules Charter Acutet

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Richard G Beattie (Senior Statutory Auditor) for and on behalf of Richard G Beattie & Co 121 Moffat Street

Glasgow G5 0ND

31.5.16

(

# Consolidated Profit and Loss Account for the Year Ended 31 August 2015

		31.8.1	5	31.8.14	
	Notes	£	£	£	£
TURNOVER			946,651		688,624
Cost of sales			484,191		430,348
GROSS PROFIT			462,460		258,276
Distribution costs		41,902		31,956	
Administrative expenses		516,921	558,823	329,975	361,931
			(96,363)		(103,655)
Other operating income			27,286		13,673
OPERATING LOSS and LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION	3		(69,077)		(89,982)
Tax on loss on ordinary activities	4				-
LOSS FOR THE FINANCIAL YEAR FO	OR		(69,077)		(89,982)

## **CONTINUING OPERATIONS**

None of the group's activities were acquired or discontinued during the current year or previous year.

# Consolidated Statement of Total Recognised Gains and Losses for the Year Ended 31 August 2015

	31.8.15 £	31.8.14 £
LOSS FOR THE FINANCIAL YEAR Unrealised surplus on revaluation of properties	(69,077) 697,500	(89,982)
TOTAL RECOGNISED GAINS AND LOSSES RELATING TO THE YEAR	628,423	(89,982) ======

# Consolidated Balance Sheet 31 August 2015

		31.8.15	i	31.8.14	<b>,</b>
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	7		949,025		97,396
Investments	8		-		-
					<del></del>
			949,025		97,396
CURRENT ASSETS					
Stocks	- 9	172,088		174,067	
Debtors	10	342,429		270,094	
Cash at bank		29,844		62,446	
		<del></del>		<del></del>	
		544,361		506,607	
CREDITORS		·		•	
Amounts falling due within one year	11	510,406		249,446	
NET CURRENT ASSETS			33,955		257,161
TOTAL ASSETS LESS CURRENT					
LIABILITIES			982,980		354,557
CARITAL AND DESERVES					
CAPITAL AND RESERVES	10		60.207		50.207
Called up share capital	12		50,207		50,207
Share premium Revaluation reserve	13 13		123,013 697,500		123,013
Capital redemption reserve	13		•		271 210
Profit and loss account	13		271,319 (159,059)		271,319
From and 1088 account	13		(139,039)		(89,982)
SHAREHOLDERS' FUNDS	14		982,980		354,557
					=

The financial statements were approved by the Board of Directors on 31.05.16 and were signed on its behalf by:

G R Michaluk - Director

# Company Balance Sheet 31 August 2015

		31.8.15	5	31.8.14	
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	7		700,000		<u>-</u>
Investments	8		1		1
			700,001		1
CURRENT ASSETS					
Debtors	10	171,449		144,033	
Cash at bank		523		28,911	
		171,972		172,944	
CREDITORS		•		•	
Amounts falling due within one year	11	6,001		1,001	
NET CURRENT ASSETS			165,971		171,943
TOTAL ASSETS LESS CURRENT					<del></del>
LIABILITIES			865,972		171,944
C. DVII. V. LVII. DDOWN VIII.			_		
CAPITAL AND RESERVES	10		50.00		50.005
Called up share capital	12		50,207		50,207
Share premium Revaluation reserve	13		123,013		123,013
Profit and loss account	13 13		697,500		(1.276)
FIGHT and IOSS account	13		(4,748)		(1,276)
SHAREHOLDERS' FUNDS	14		865,972		171,944

The financial statements were approved by the Board of Directors on 31:05.16 and were signed on its behalf by:

# Consolidated Cash Flow Statement for the Year Ended 31 August 2015

·	Notes	31.8.15	31.8.14
Net cash (outflow)/inflow	Notes	£	£
from operating activities	1	(37,267)	105,850
Capital expenditure	2	(193,591)	(93,611)
		(230,858)	12,239
Financing	2	198,256	207
(Decrease)/increase in cash in the	e period	(32,602)	12,446
		<del></del>	

Reconciliation of net cash flow to movement in net funds 3		
(Decrease)/increase in cash in the period	(32,602)	12,446
Change in net funds resulting	<del></del>	
from cash flows	(32,602)	12,446
Movement in net funds in the period	(32,602)	12,446
Net funds at 1 September	62,446	50,000
Net funds at 31 August	29,844	62,446
<del>-</del>		

# Notes to the Consolidated Cash Flow Statement for the Year Ended 31 August 2015

2.

3.

# 1. RECONCILIATION OF OPERATING LOSS TO NET CASH (OUTFLOW)/INFLOW FROM OPERATING ACTIVITIES

		31.8.15	31.8.14
		£	£
Operating loss		(69,077)	(89,982)
Depreciation charges		39,462	13,775
Government grant		27,285	390,445
Government grants		(27,285)	(13,673)
Decrease/(increase) in stocks		· 1,979	(174,067)
Increase in debtors		(71,679)	(270,094)
Increase in creditors		62,048	249,446
Net cash (outflow)/inflow from operating activities	es	(37,267)	105,850
ANALYSIS OF CASH FLOWS FOR HEADING	S NETTED IN THE CASH	31.8.15 £	31.8.14 £
Capital expenditure			
Purchase of tangible fixed assets		(193,591)	(93,611)
New years and Character and Control of the Control		(102.501)	(02 (11)
Net cash outflow for capital expenditure		(193,591) ———	(93,611)
Financing			
Amount introduced by directors		27,776	_
Share issue		,	207
Net Funds From Related Parties		170,480	-
Net cash inflow from financing		198,256	207
		====	
ANALYSIS OF CHANGES IN NET FUNDS	`		
	At 1.9.14	Cash flow	At 31.8.15
	£	£	£
Net cash:			~
Cash at bank	62,446	(32,602)	29,844
	<del></del> _	<del>```</del>	
	62,446	(32,602)	29,844
Total	62 446	(32 602)	29,844
Total	62,446	(32,602)	29

## Notes to the Consolidated Financial Statements

for the Year Ended 31 August 2015

### 1. ACCOUNTING POLICIES

### Accounting convention

The financial statements have been prepared under the historical cost convention as modified by the revaluation of certain assets.

### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Improvements to property

- in accordance with the property

Plant and machinery Fixtures and fittings

25% on cost25% on cost

Motor vehicles - 25% on cost

### Stocks

Stocks and work in progress are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads.

### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

### 2. STAFF COSTS

	31.8.15	31.8.14
	£	£
Wages and salaries	243,677	117,675
Social security costs	16,051	17,378
•	259,728	135,053
The average monthly number of employees during the year was as follows:		
	31.8.15	31.8.14

### 3. **OPERATING LOSS**

The operating loss is stated after charging:

	31.8.15 £	31.8.14 £
Depreciation - owned assets Auditors' remuneration	39,462 8,000	13,775 8,750
	<del></del>	====
Directors' remuneration	34,980	36,791

Notes to the Consolidated Financial Statements - continued for the Year Ended 31 August 2015

### 4. TAXATION

### Analysis of the tax charge

No liability to UK corporation tax arose on ordinary activities for the year ended 31 August 2015 nor for the year ended 31 August 2014.

### 5. LOSS OF PARENT COMPANY

As permitted by Section 408 of the Companies Act 2006, the Profit and Loss Account of the parent company is not presented as part of these financial statements. The parent company's loss for the financial year was  $\pounds(3,472)$  (2014 -  $\pounds(1,276)$ ).

### 6. GOING CONCERN

The group generated a net profit of £628,423 during the year ended 31 August 2015 and owed £228,502 (2014: £57,366) to its related parties at the balance sheet date.

Financial forecasts have been prepared by the directors of the group that indicate that future funding will be required within the next twelve months. Whilst the directors are confident of raising additional funds there is no certainty that such funds will be secured. The group's ability to continue normal trading operations is dependent on the continued financial support of its related parties which will allow the group to meet its obligations as they fall due.

The directors have acknowledged that these conditions indicate a material uncertainty which may cast significant doubt on the ability of the group to continue as a going concern. The directors review the position on an annual basis and obtained confirmation that the related parties will provide ongoing financial support for a period of at least twelve months from the date of approval of these financial statements. They are satisfied over the validity of this financial support and the availability of future funding sources and accordingly believe that the going concern basis continues to be appropriate. These financial statements have therefore been prepared on the going concern basis and do not include any adjustments that would arise if the group were unable to continue as a going concern.

### 7. TANGIBLE FIXED ASSETS

### Group

	Improvements		
	Freehold	to	Plant and
	property	property	machinery
	£	£	£
COST OR VALUATION			
At 1 September 2014	-	63,331	17,026
Additions	2,500	104,466	40,713
Revaluations	697,500	-	-
		-	
At 31 August 2015	700,000	167,797	57,739
DEPRECIATION			
At 1 September 2014	-	5,017	3,971
Charge for year	-	5,225	14,435
At 31 August 2015	-	10,242	18,406
,			
NET BOOK VALUE			
At 31 August 2015	700,000	157,555	39,333
At 31 August 2014	-	58,314	13,055
	<del></del>		

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 August 2015

### 7. TANGIBLE FIXED ASSETS - continued

### Group

·	Fixtures		
	and	Motor	
	fittings	vehicles	Totals
	£	£	£
COST OR VALUATION			
At 1 September 2014	14,706	18,595	113,658
Additions	25,304	20,608	193,591
Revaluations	-		697,500
At 31 August 2015	40,010	39,203	1,004,749
DEPRECIATION			
At 1 September 2014	2,567	4,707	16,262
Charge for year	10,002	9,800	39,462
At 31 August 2015	12,569	14,507	55,724
NET BOOK VALUE			
At 31 August 2015	27,441	24,696	949,025
At 31 August 2014	12,139	13,888	97,396
Cost or valuation at 31 August 2015 is represented by:			
		Improvements	
	Freehold	to	Plant and
·	property	property	machinery
	£	£	£
Valuation in 2015	700,000	167,797	57,739
	Fixtures		
	and	Motor	
	fittings	vehicles	Totals
	£	£	£
Valuation in 2015	40,010	39,203	1,004,749

If Freehold Property had not been revalued it would have been included at the following historical cost:

	31.8.15	31.8.14
	£	£
Cost	2,500	-

Freehold Property was valued on an open market basis on 28 April 2016 by Savills.

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 August 2015

# 7. TANGIBLE FIXED ASSETS - continued

8.

9.

THE COLUMN TO THE PROPERTY OF	
Company	
- ompany	Freehold
	property
COST OR VALUATION	£
Additions	2,500
Revaluations	697,500
At 31 August 2015	700,000
ACST August 2013	
NET BOOK VALUE	
At 31 August 2015	700,000
Cost or valuation at 31 August 2015 is represented by:	
	Freehold
	property
Valuation in 2015	£ 700,000
	====
FIXED ASSET INVESTMENTS	
Company	
	Shares in
	group
	undertakings ${ t \pounds}$
COST	
At 1 September 2014 and 31 August 2015	1
and 31 August 2013	1
NET BOOK VALUE	
At 31 August 2015	1
At 31 August 2014	1
-	<del></del>
STOCKS	
	Group
	31.8.15 31.8.14
Raw materials	£ £ 40,611 33,074
Work-in-progress	34,742 19,028
Finished goods	96,735 121,965

172,088

174,067

11.

12.

13.

At 1 September 2014

Deficit for the year

Bonus share issue

At 31 August 2015

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 August 2015

# 10. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

			Group		Company	
			31.8.15	31.8.14	31.8.15	31.8.14
			£	£	£	£
Trade debto			181,207	134,155	-	-
	ved by group underta	akings	-	<u>-</u>	138,809	111,393
Other debto			33,627	9,000	-	-
	ved by related party		124,849	124,193	32,640	32,640
Prepayment	S	•	2,746	2,746	<del>-</del>	
			342,429	270,094 =====	171,449 ———	144,033
CREDITO	RS: AMOUNTS FA	ALLING DUE	WITHIN ONE	YEAR		
			Gr	oup	Company	
			31.8.15	31.8.14	31.8.15	31.8.14
			£	£	£	£
Trade credit			181,559	103,591	-	-
	rity and other taxes		23,791	52,946	2 501	1 001
Other credit	ors ved to related party		51,907 228,502	20,300	3,501	1,001
Accrued exp			24,647	57,366 15,243	2,500	-
Accided exp	Jenses			<del></del>	2,500	
			510,406	249,446	6,001	1,001
CALLED U	JP SHARE CAPIT.	AL				
Allotted, iss	ued and fully paid:					
Number:	Class:			Nominal	31.8.15	31.8.14
				value:	£	£
500,000	Ordinary A			£0.10	50,000	50,000
2,067	Ordinary B			£0.1	207	207
					50,207	50,207
RESERVES	S					
Group						
		Profit			Capital	
		and loss	Share	Revaluation	redemption	
		account	premium	reserve	reserve	Totals
		£	£	£	£	£

123,013

123,013

271,319

271,319

697,500

697,500

304,350

(69,077)

697,500

932,773

(89,982)

(69,077)

(159,059)

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 August 2015

# 13. RESERVES - continued

Closing shareholders' funds

14.

RESERVES - continued				
Company	Profit and loss account £	Share premium £	Revaluation reserve £	Totals £
At 1 September 2014 Deficit for the year Bonus share issue	(1,276) (3,472)	123,013	697,500	121,737 (3,472) 697,500
At 31 August 2015	(4,748)	123,013	697,500	815,765
RECONCILIATION OF MOVEMENTS IN	N SHAREHOLDI	ERS' FUNDS		
Group				
			31.8.15 £	31.8.14 £
Loss for the financial year Other recognised gains and losses relating to the	he year (net)		(69,077) 697,500	(89,982)
Shares issue during the year Share premium on shares issued Capital contribution - arising in year			- - -	207 123,013 271,319
Net addition to shareholders' funds Opening shareholders' funds			628,423 354,557	304,557 50,000
Closing shareholders' funds			982,980	354,557
Company				
·			31.8.15 £	31.8.14 £
Loss for the financial year Other recognised gains and losses relating to the	ne year (net)		(3,472) 697,500	(1,276)
Shares issued during the period Share premium on shares issued			- -	207 123,013
Net addition to shareholders' funds Opening shareholders' funds			694,028 171,944	121,944 50,000

865,972

171,944