Merry-Go-Round Glasgow

Charity No. SC042448

Company No. SC403138

Trustees' Report and Unaudited Accounts

31 March 2019

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Merry-Go-Round Glasgow TRUSTEES ANNUAL REPORT

Merry Go Round

The Trustees, who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the unaudited financial statements of the charity for the year ended 31 March 2019.

The financial statements comply with the Charities and Trustee Investment (Scotland) Act 2005, the Charities Accounts (Scotland) Regulations 2006 (as amended), the Companies Act 2006, the Memorandum and Articles of Association, and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102).

REFERENCE AND ADMINISTRATIVE DETAILS

Company No. SC403138

Charity No. SC042448

Principal Office

32-34 Nithsdale Road Glasgow G41 2AN

Registered Office

57 Newlands Road Glasgow G43 2JP

Directors and Trustees

The Directors of the charitable company are its Trustees for the purposes of charity law. The following Directors and Trustees served during the year:

L. Allan

R. Burns

(Resigned 8 October 2018)

L. Dent

S. Moir

L. Thom

Accountants

23W Limited 23 Woodvale Ave Glasgow G46 6RG

OBJECTIVES AND ACTIVITIES

The purpose of the charity as set out in its governing document shall be to advance education for the public benefit and in particular: The prevention or relief of poverty, the advancement of citizenship or community development, the advancement of environmental protection or improvement.

Merry-Go-Round Glasgow TRUSTEES ANNUAL REPORT

The main activities undertaken in relation to those purposes is the provision of low cost goods to the community, accepting donations of unwanted children's goods, providing volunteering and employment opportunities, and bringing the community together through social and supportive activities.

ACHIEVEMENTS AND PERFORMANCE

The trustees are happy with the overall performance of the business and achievements throughout the year. Sales are up by 13.6% (£92k versus £81k in 2017-18), customer numbers are up from around 7600 to around 8000, the number of items sold has increased from around 21k to around 23k and the total weight diverted from landfill has broken the 8 ton barrier for the first time since we opened.

This year's focus has continued to be aligned to our core aims of:

- Making available low cost, high quality, second-hand baby goods
- Supporting local families through a wide range of groups and activities
- Aiming to create happier families by improving the wellbeing of children / parents in the early years through our partnership work, volunteering opportunities and events.

In addition to this our team have also been focused on preparing for the redevelopment and expansion of our main premises on Nithsdale Road in Glasgow.

The charity has continued to invest in staff development and growth of the business and income as well as expanding the partnership and events programme in line with our communities' needs.

This year's focus

This year's aim has been to focus on growing sales, extending our partnership programme and improving the effectiveness of our processing hub in Tollcross.

To support these aims we:

- Ran Briggait events in May and October 2018
- Withdrew from our concession spaces which were generating minimal income but utilising vital capacity.
- Continued selling unique items and pram parts on e-bay.
- Secured a new lease for the shop unit next to our existing store in Nithsdale Road.
- Expanded the scope of processing being carried out in our Tollcross site.

Events

Over the course of this year, Merry-go-round hosted 140 events with 850 people attending in total.

We continue to host a range of different types of regular events to appeal to a wide audience and to maintain the balance of free support classes with chargeable activities. Our programme includes support activities, meet ups, one off information events, seasonal events and community events such as Christmas Preview Event, Strathbungo's Window Wanderland and Bungo in the Back lanes.

Funding

Merry-go-Round received funding from a number of sources totalling £57k in this financial year:

Merry-Go-Round Glasgow

TRUSTEES ANNUAL REPORT

- Funding from the Voluntary Action Fund has allowed us to recruit a Volunteer Coordinator.
- The Robertson Trust, the Cattanach and the Glasgow City Council Graduate funds provided funding for our Partnership Officer. This included an extension from the Robertson Trust for years 4 and 5 following successful completion of 3 year funding period for this post. Cattanach funding is for a period of 2 years
- The Cattanach also supported funding towards our new role of Operations Officer.
- Robertson Enterprise funded the majority of the Operations Officer role and allowed us to develop a proper processing system at our Tollcross site. This is a 3 year award reducing over time
- Awards for All are also funding the Events Coordinator post and equipment for the new events space, however this funding is being rolled on to the 19-20 financial year.

Staffing

We continued to operate a more inclusive approach with staff, which worked so successfully last year. We've seen this translate to tangible business results with our increase in sales and have worked collaboratively with the entire team, and will continue to do so, in anticipation of the newly expanded shop opening.

We ended the year with 9 paid staff (6.3 FTE).

Partnership programme

Our partnership programme is continuing to expand at a pace with the number of agencies registered increasing from 86 to 124 at the end of this financial year. Through these relationships we have been able to provide 652 packs to families in need, as well as 10 larger items (e.g. prams) an increase of more than 40% on the previous year.

FINANCIAL REVIEW

The total income for the year ended 31st March 2019 was £154,546 (2018:£127,270). Income from grant funding amounted to £54,669 (2018:£39,359). Total expenditure was £140,978 (2018:£120,433), leaving net income for the year of £13,568 (2018:£6,867).

Funds carried forward at the end of the year total £ 41,926 of which £41,607 are unrestricted and £319 restricted.

Policy on reserves

The aim is for unrestricted funds to provide for no less than 3 months trading costs and are a contingency against unexpected costs or a downturn in shop income.

PLANS FOR FUTURE PERIODS

The singular focus for 2019-20 will be the redevelopment and expansion of our shop on Nithsdale Road. This will require the shop to be closed for 8 weeks while it is completely redeveloped, extending into the unit next door. This will allow us to have 75% more stock on display and we are currently forecasting this will double our sales income.

In addition we will have a much extended events space, allowing us to offer a more comprehensive set of events to the local community and to recruit for a new Events Coordinator role. As part of the expansion we will be recruiting additional staff for both the shop and in our operations centre in Tollcross.

STRUCTURE, GOVERNANCE AND MANAGEMENT

The company is incorporated as a company limited by guarantee without share capital. The liability of the members is limited to £1. The company is registered as a Scottish Charity No. SC042448. The charity is governed by its Articles of Association, incorporated on 7th July 2011.

Merry-Go-Round Glasgow TRUSTEES ANNUAL REPORT

Trustees are elected at the Annual General Meeting on the basis of nominations received from members. Trustees may also be co-opted during the year to fill vacancies. Merry-Go-Round Glasgow has a board of Trustees who meet regularly and are responsible for the strategic direction and policy of the charity. At present the Board has five members from a variety of professional backgrounds relevant to the work of the charity.

Trustees

Ross Burns took the decision to step down from the board due to other commitments. Ross's marketing responsibilities have been taken on by our partnership officer.

A new candidate has already been identified to join the board and will be confirmed in the next few months. The new board member has a strong operations and project management background which will be invaluable through the shop expansion and as we continue to improve stock processing at our Tollcross site.

The Trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charity and to enable them to ensure that the financial statements comply with the Companies Act 2006. The Trustees are also responsible for safeguarding the assets of the charity and hence taking reasonable steps for the prevention and detection of fraud and other irregularities.

The above report has been prepared in accordance with the provisions applicable to companies subject to the small companies regime as set out in Part 15 of the Companies Act 2006 and in accordance with the Charities SORP (FRS 102).

Signed on behalf of the board

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S. Moir

Trustee

19 December 2019

Merry-Go-Round Glasgow INDEPENDENT EXAMINERS REPORT

Independent Examiner's Report to the trustees of Merry-Go-Round Glasgow

I report on the accounts of Merry-Go-Round Glasgow for the year ended 31 March 2019 which comprise the Statement of Financial Activities, the Summary Income and Expenditure Account, the Balance Sheet and the related notes.

Respective responsibilities of trustees and examiner

As the trustees of the charity (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the terms of the Charities and Trustee Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006. The trustees consider that an audit is not required for this year under the Regulation 10(1) (a) to (c) of the 2006 Accounts Regulations.

As examiner it is my responsibility to:

- examine the accounts under s.44(1) (c) of the Charities and Trustee Investment (Scotland) Act 2005;
- to state whether particular matters have come to my attention.

Basis of independent examiner's report

My examination was carried out in accordance with Regulation 11 of the 2006 Accounts Regulations. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeks explanations from the trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently I do not express an audit opinion on the view given by the accounts.

Independent examiner's statement

In connection with my examination, no matter has come to my attention:

- (1) which gives me reasonable cause to believe that in any material respect the requirements:
 - to keep accounting records in accordance with section 44(1) (a) of the 2005 Act and Regulation 4 of the 2006 Accounts Regulations
 - to prepare accounts which accord with the accounting records and comply with Regulation 8 of the 2006 Accounts Regulations

have not been met: or

(2) to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.

Albon Maw, 23W4A
Alison Marr

Chartered Accountant (ICAS)

23W Limited

23 Woodvale Ave

Glasgow

G46 6RG

19 December 2019

Merry-Go-Round Glasgow STATEMENT OF FINANCIAL ACTIVITIES

for the year ended 31 March 2019

		Unrestricted funds	Restricted funds	Total funds	Total funds
		2019	2019	2019	2018
	Notes	£	£	£	£
Income and endowments					•
from:					
Donations and legacies	4	1,750	-	1,750	4,965
Charitable activities	5	98,122	54,669	152,791	122,292
Investments	6	5	-	5	13
Total		99,877	54,669	154,546	127,270
Expenditure on:					
Charitable activities	7	86,611	54,367	140,978	120,433
Total		86,611	54,367	140,978	120,433
Net income	9	13,266	302	13,568	6,837
Net income before other gains/(losses)		13,266	302	13,568	6,837
Net movement in funds		13,266	302	13,568	6,837
Reconciliation of funds:					
Total funds brought forward		28,341	17	28,358	21,521
Total funds carried forward		41,607	319	41,926	28,358

Merry-Go-Round Glasgow SUMMARY INCOME AND EXPENDITURE ACCOUNT

for the year ended 31 March 2019

	2019	2018
	£	£
Income	154,541	127,257
Interest and investment income	5	13
Gross income for the year	154,546	127,270
Expenditure	140,473	120,243
Depreciation and charges for		
impairment of fixed assets	505	190
Total expenditure for the year	140,978	120,433
Net income before tax for the year	13,568	6,837
Net income for the year	13,568	6,837

Merry-Go-Round Glasgow BALANCE SHEET

at 31 March 2019

Company No. SC403138	Notes	2019	2018
		£	£
Fixed assets			
Tangible assets	12	516	601
·	_	516	601
Current assets			
Debtors	13	3,136	1,555
Cash at bank and in hand	_	63,437	38,526
		66,573	40,081
Creditors: Amount falling due within one year	14	(25,163)	(12,324)
Net current assets	_	41,410	27,757
Total assets less current liabilities		41,926	28,358
Net assets excluding pension asset or liability	_	41,926	28,358
Total net assets	-	41,926	28,358
The funds of the charity			
Restricted funds	15		
Restricted income funds		319	17
		319	17
Unrestricted funds	15		
General funds		41,607	28,341
		41,607	28,341
Reserves	15		
Total funds		41,926	28,358

The trustees have prepared the accounts in accordance with section 44 of the Charities and Trustee Investment (Scotland) Act 2005 and in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

For the year ended 31 March 2019 the company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies.

The members have not required the company to obtain an audit in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of accounts.

Approved by the board on 19 December 2019

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And signed on its behalf by:

S. Moir

Trustee

19 December 2019

for the year ended 31 March 2019

Accounting policies

Basis of preparation

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015) - (Charities SORP (FRS 102)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

Change in basis of accounting or to previous accounts

There has been no change to the accounting policies (valuation rules and method of accounting) since last year and no changes have been made to accounts for previous years.

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Unrestricted funds These are available for use at the discretion of the trustees in furtherance of the

general objects of the charity.

These are available for use subject to restrictions imposed by the donor or through Restricted funds

terms of an appeal.

Income

Recognition of

income

Income is included in the Statement of Financial Activities (SoFA) when the charity becomes entitled to, and virtually certain to receive, the income and the amount of

the income can be measured with sufficient reliability.

expenditure

Income with related Where income has related expenditure the income and related expenditure is

reported gross in the SoFA.

Donations and

legacies

Voluntary income received by way of grants, donations and gifts is included in the the SoFA when receivable and only when the Charity has unconditional entitlement

Donated services

and facilities

These are only included in income (with an equivalent amount in expenditure) where the benefit to the Charity is reasonably quantifiable, measurable and

Volunteer help

The value of any volunteer help received is not included in the accounts.

Investment income

This is included in the accounts when receivable.

Expenditure

Recognition of Expenditure is recognised on an accruals basis. Expenditure includes any VAT which expenditure

cannot be fully recovered, and is reported as part of the expenditure to which it

Expenditure on These comprise the costs associated with attracting voluntary income, fundraising

raising funds trading costs and investment management costs.

Expenditure on These comprise the costs incurred by the Charity in the delivery of its activities and

charitable activities services in the furtherance of its objects, including the making of grants and

governance costs.

These include those costs associated with meeting the constitutional and statutory Governance costs

> requirements of the Charity, including any audit/independent examination fees, costs linked to the strategic management of the Charity, together with a share of

other administration costs.

These are support costs not allocated to a particular activity. Other expenditure

Taxation

The charity is exempt from corporation tax on its charitable activities.

Tangible fixed assets and depreciation

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life:

Plant & machinery

25% straight line

Stocks

Stock is included at the lower of cost or net realisable value. Donated items of stock are not valued as stock at the year end.

Trade and other debtors

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand and demand deposits with banks.

Trade and other creditors

Short term creditors are measured at the transaction price. Other creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

Leased assets

Operating lease payments are recognised as an expense on a straight-line basis over the lease term.

Pension costs

The charity operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the company pays fixed contributions into a separate entity. Once the contributions have been paid the company has no further payments obligations. The contributions are recognised as expenses when they fall due. Amounts not paid are shown in accruals in the balance sheet. The assets of the plan are held separately from the company in independently administered funds.

Cashflow

The charity has taken advantage of the exemption in FRS102 SORP (paragraph 14.1) from the requirement to produce a cashflow statement because it was a small charity.

2 Company status

The company is a private company limited by guarantee and consequently does not have share capital.

3 Statement of Financial Activities - prior year

5 Satement of Intallelat Activities prior year			
	Unrestricted	Restricted	
	funds	funds	Total funds
	2018	2018	2018
	£	£	£
Income and endowments from:		•	
Donations and legacies	4,965	-	4,965
Charitable activities	82,933	39,359	122,292
Investments	. 13	-	13
Total	87,911	39,359	127,270
Expenditure on:			
Charitable activities	81,016	39,417	120,433
Total	81,016	39,417	120,433
Net income	6,895	(58)	6,837
Net income before other gains/(losses)	6,895	(58)	6,837
Other gains and losses:			
Net movement in funds	6,895	(58)	6,837
Reconciliation of funds:			
Total funds brought forward	21,446	· 75	21,521
Total funds carried forward	28,341	17	28,358

4 Income from donations and legacies

4	Income from donations and legacies				
			Unrestricted	Total	Total
				2019	2018
			£	£	£
	Donations		1,750	1,750	4,965
	•		1,750	1,750	4,965
5	Income from charitable activities				
		Unrestricted	Restricted	Total	Total
	:			2019	2018
		£	£	£	£
	Shops & events	91,522	-	91,522	80,548
	Grant funding	-	54,669	54,669	39,359
	Insurance claim	-	-		1,835
	Rental income	6,600	-	6,600	550
		98,122	54,669	152,791	122,292
6	Income from investments				
	•		Unrestricted	Total	Total
	· .		Unrestricted	Total 2019	Total 2018
			Unrestricted £		
	Interest			2019	2018
	Interest		£	2019 £	2018 £
7	Interest Expenditure on charitable activities		. £ 5	2019 £ 5	2018 £ 13
7		Unrestricted	. £ 5	2019 £ 5	2018 £ 13
7	Expenditure on charitable activities	Unrestricted	£ 5 5	2019 £ 5 5	2018 £ 13 13
7	Expenditure on charitable activities	Unrestricted	£ 5 5	2019 £ 5 5	2018 £ 13 13
7	Expenditure on charitable activities		£ 5 5	2019 £ 5 5 Total 2019	2018 £ 13 13 Total 2018
7	Expenditure on charitable activities Expenditure on charitable		£ 5 5	2019 £ 5 5 Total 2019	2018 £ 13 13 Total 2018
7	Expenditure on charitable activities Expenditure on charitable activities	£	£ 5 5 Restricted	2019 £ 5 5 Total 2019 £	2018 £ 13 13 Total 2018 £
7	Expenditure on charitable activities Expenditure on charitable activities Cost of events	£ 2,536	£ 5 5 8 Restricted £ 6,345	2019 £ 5 5 Total 2019 £	2018 £ 13 13 Total 2018 £
7	Expenditure on charitable activities Expenditure on charitable activities Cost of events Purchases	£ 2,536 366	£ 5 5 8 Restricted £ 6,345	2019 £ 5 5 Total 2019 £ 8,881 3,540	2018 £ 13 13 Total 2018 £
7	Expenditure on charitable activities Expenditure on charitable activities Cost of events Purchases Commission paid	£ 2,536 366 809	£ 5 5 Restricted £ 6,345 3,174	2019 £ 5 5 Total 2019 £ 8,881 3,540 809	2018 £ 13 13 Total 2018 £ 11,425 1,898
7	Expenditure on charitable activities Expenditure on charitable activities Cost of events Purchases Commission paid Advertising & marketing	2,536 366 809 154	£ 5 5 Restricted £ 6,345 3,174 - 165	2019 £ 5 5 Total 2019 £ 8,881 3,540 809 319	2018 £ 13 13 Total 2018 £ 11,425 1,898

8 Other expenditure

•	Unrestricted	Restricted	Total	Total
•			2019	2018
	£	£	£	£
Employee costs	51,981	38,461	90,442	67,879
Motor and travel costs	3,011	1,921	4,932	5,905
Premises costs	17,678	2,969	20,647	26,621
Amortisation, depreciation,				
impairment, profit/loss on	388	118	505	190
disposal of fixed assets				
General administrative costs	8,472	1,215	9,687	3,997
Legal and professional costs	1,216	-	1,216	1,282
	82,746	44,684	127,429	105,874
9 Net income before transfers				
		2019		2018
This is stated after charging:		£		£
Depreciation of owned fixed asset	s	505		190
Independent Examiner's fee		780		780
10 Trustee remuneration and expens	383			

10 Trustee remuneration and expenses

One or more of the trustees has been paid remuneration in the current or prior periods.

			Other	
Trustee	Remuneration	Pension	benefits	
L. Allan	3,282	-	-	

One or more of the trustees has been paid expenses in the current or prior periods.

	2019 Number	2018 Number
Number of trustees paid expenses	1	-
The nature of the reimbursed expenses	Reimbursement of out of pocket expense behalf of the charity.	es incurred on
	£	£
Total expenses reimbursed to trustees	272	-

11	Staff costs			
	Salaries and wages	87,964		66,903
	Social security costs	1,055		609
	Pension costs	973		110
		89,992		67,622
	No employee received emoluments in excess of £60,000.			
	The average monthly number of full time equivalent employees during the year was as follows:			
	•	2019		2018
		Number		Number
	Operation of the shops	9		5
		9		5
12	Tangible fixed assets			
			Plant & machinery	Total
	:		£	£
	Cost or revaluation			
	At 1 April 2018		3,468	3,468
	Additions		420	420
	At 31 March 2019		3,888	3,888
	Depreciation and			
	impairment			
	At 1 April 2018		2,867	2,867
	Depreciation charge for the			
	year		505	505
	At 31 March 2019		3,372	3,372
	Net book values	•		
	At 31 March 2019		516	516
	At 31 March 2018		601	601
12	Debtors			
13	Deptors	2019		2018
	•	£		£
	Other debtors	2 5		281
	Prepayments and accrued income	3,111		1,274
		3,136		1,555
	<i>)</i>			
14	Creditors:			
	amounts falling due within one year			
		2019		2018
		£		£
	Other taxes and social security	-		522
	Accruals and deferred income	25,163		11,802
		25,163		12,324

15 Movement in funds

	At 1 April 2018	Incoming resources (including other gains/losses)	Resources expended	·	At 31 March 2019
		£	£	£	£
Restricted funds:					
Restricted income funds:					•
	. 17	54,669	(54,367)	-	319
Total	17	54,669	(54,367)		319
Unrestricted funds:	•				
General funds	28,341	99,877	(86,611)	-	41,607
Revaluation Reserves:					
Total funds	28,358	154,546	(140,978)	-	41,926

Restricted funds represent the net book value of fixed assets purchased with grant funding.

Unrestricted funds will be used in the future running of the charity.

Analysis of Funding	At 1 April 2018	Amounts received in yr	Resources expended		At 31 March 2019
Robertson Trust	7,207	12,000	-11,764		7,443
Other funders	817	58,649	-42905		16,561
	8,024	70,649	(54,669)	-	24,004

16 Analysis of net assets between funds

	Unrestricted funds	Restricted funds	Total £
	£	£	
Fixed assets	196	319	515
Net current assets	41,411	-	41,411
•	41,607	319	41,926

17 Commitments

Operating lease commitments

Annual commitments under non-cancellable operating leases are as follows:

	2019	2019	2018	2018
	Land and buildings	Other	Land and buildings	Other
	£	£	£	£
Operating leases with expiry date:				
Within one year	4,401	-	-	-
In the second to fifth years inclusive	13,800	3,225	19,668	3,225
;	18,201	3,225	19,668	3,225
Pension commitments				
		2019		2018
		£		£
The pension cost charge to the company				
amounted to:		973		110

18 Related party disclosures

Controlling party

The company is limited by guarantee and has no share capital; thus no single party controls the company. company.

19 Indemnity insurance

The charity paid for the insurance premiums to indemnify trustees and senior staff from any loss arising from neglect or defaults of trustees or staff and any consequent loss.