Company Registration No. SC296193 (Scotland)

PRGISTARS

TONI & GUY (GLASGOW ST VINCENT STREET) LIMITED

DIRECTOR'S REPORT
AND UNAUDITED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 AUGUST 2011

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#### **COMPANY INFORMATION**

Director

J Bell

Secretary

R W L Berrow

Company number

SC296193

Registered office

Semple Fraser LLP

123 St. Vincent Street

Glasgow G2 5EA

**Accountants** 

HW

Berkeley House Amery Street

Alton

Hampshire

**GU34 1TH** 

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#### **DIRECTOR'S REPORT**

#### FOR THE YEAR ENDED 31 AUGUST 2011

The director presents his report and financial statements for the year ended 31 August 2011.

#### **Principal activities**

The principal activity of the company was that of hairdressing services.

#### Director

The following director has held office since 1 September 2010:

J Bell

#### Director's interests

The director's interest in the shares of the company was as stated below:

Ordinary Shares of £1 each 31 August 2011 1 September 2010

J Bell

36,000

36,000

#### Statement of director's responsibilities

The director is responsible for preparing the Director's Report and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This report has been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006.

On behalf of the board

J Bell Director

Dated:

# ACCOUNTANTS' REPORT TO THE BOARD OF DIRECTORS ON THE PREPARATION OF THE UNAUDITED STATUTORY FINANCIAL STATEMENTS OF TONI & GUY (GLASGOW ST VINCENT STREET) LIMITED FOR THE YEAR ENDED 31 AUGUST 2011

In order to assist you to fulfil your duties under the Companies Act 2006, we have prepared for your approval the financial statements of Toni & Guy (Glasgow St Vincent Street) Limited for the year ended 31 August 2011 set out on pages 3 to 11 from the company's accounting records and from information and explanations you have given us.

As a practising member firm of the Institute of Chartered Accountants in England and Wales, we are subject to its ethical and other professional requirements which are detailed at icaew.com/membershandbook.

This report is made solely to the Board of Directors of Toni & Guy (Glasgow St Vincent Street) Limited, as a body, in accordance with the terms of our engagement letter. Our work has been undertaken solely to prepare for your approval the financial statements of Toni & Guy (Glasgow St Vincent Street) Limited and state those matters that we have agreed to state to the Board of Directors of Toni & Guy (Glasgow St Vincent Street) Limited, as a body, in this report in accordance with AAF 2/10 as detailed at icaew.com/compilation. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than Toni & Guy (Glasgow St Vincent Street) Limited and its Board of Directors as a body, for our work or for this report.

It is your duty to ensure that Toni & Guy (Glasgow St Vincent Street) Limited has kept adequate accounting records and to prepare statutory financial statements that give a true and fair view of the assets, liabilities, financial position and loss of Toni & Guy (Glasgow St Vincent Street) Limited. You consider that Toni & Guy (Glasgow St Vincent Street) Limited is exempt from the statutory audit requirement for the year.

We have not been instructed to carry out an audit or a review of the financial statements of Toni & Guy (Glasgow St Vincent Street) Limited. For this reason, we have not verified the accuracy or completeness of the accounting records or information and explanations you have given to us and we do not, therefore, express any opinion on the statutory financial statements.

HW

**Chartered Accountants** 

9 March 2012

Berkeley House Alton

Hampshire GU34 1TH

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 AUGUST 2011

	2011	2010
Notes	£	£
	568,057	597,868
	(385,431)	(391,084)
	182,626	206,784
	(236,883)	(283,584)
	29,244	33,925
2	(25,013)	(42,875)
3	•	2
	(359)	(1,173)
	(25,372)	(44,046)
4	321	2,240
12	(25,051)	(41,806)
	2 3	\$ 568,057  \$ (385,431)  \$ 182,626   \$ (236,883)

## BALANCE SHEET AS AT 31 AUGUST 2011

		201	11	201	0
	Notes	£	£	£	£
Fixed assets					
Intangible assets	5		1,999		14,000
Tangible assets	6		9,333		36,699
			11,332		50,699
Current assets					
Stocks		4,799		4,491	
Debtors	7	70,472		58,996	
Cash at bank and in hand		-		11,624	
		75,271		75,111	
Creditors: amounts falling due within					
one year	8	(103,937)		(112,223)	
Net current liabilities			(28,666)		(37,112)
Total assets less current liabilities			(17,334)		13,587
Creditors: amounts falling due after					/F 070\
more than one year	9		-		(5,870)
			(17,334)		7,717
Capital and reserves					
Called up share capital	11		60,000		60,000
Profit and loss account	12		(77,334)		(52,283)
Shareholders' funds			(17,334)		7,717

### **BALANCE SHEET (CONTINUED)**

#### AS AT 31 AUGUST 2011

For the financial year ended 31 August 2011 the company was entitled to exemption from audit under section 477 Companies Act 2006. No member of the company has deposited a notice, pursuant to section 476, requiring an audit of these financial statements under the requirements of the Companies Act 2006.

The director acknowledges his responsibilities for ensuring that the company keeps accounting records which comply with section 386 of the Act and for preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its profit or loss for the financial year in accordance with the requirements of sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to accounts, so far as applicable to the company.

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime within Part 15 of the Companies Act 2006 and with the Financial Reporting Standard for Smaller Entities (effective April 2008).

Approved by the Board for issue on 29/2/12...

Director

Company Registration No. SC296193

## NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 AUGUST 2011

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

The company has taken advantage of the exemption in Financial Reporting Standard No 1 from the requirement to produce a cash flow statement on the grounds that it is a small company.

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated).

#### 1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

#### 1.4 Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life.

#### 1.5 Franchise costs

Franchise costs are valued at cost less accumulated amortisation. Amortisation is calculated to write off the cost in equal annual instalments over their estimated useful lives.

#### 1.6 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings (short leasehold)

20% Straight line

Fixtures, fittings & equipment

20% Straight line

#### 1.7 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.8 Stock

Stock is valued at the lower of cost and net realisable value and based on the director's estimate.

#### 1.9 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted. A deferred tax asset is recognised where material and future recoverability is anticipated.

#### 1.10 Going concern

The company meets its day to day working capital requirements through an overdraft facility and extended supplier credit from related companies when necessary. The overdraft facility is repayable on demand. The director considers that it is appropriate to prepare the financial statements on a going concern basis as he expects the company to continue to trade within the facilities made available.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2011

2	Operating loss	2011	2010
	•	£	£
	Operating loss is stated after charging:		
	Amortisation of intangible assets	12,000	12,000
	Depreciation of tangible assets	27,366	26,209
	Director's remuneration	40,195	39,417
	Comparative: Included in administrative expenses is an exceptional item of £5 no longer deemed recoverable.	56,835 in respec	t of debtors
3	Investment income	2011	2010
		£	£
	Bank interest		2
		-	2
4	Taxation	2011	2010
	Domontia automant vann tav	£	£
	Domestic current year tax U.K. corporation tax	2,086	-
	Total current tax	2,086	-
	Deferred tax		
	Deferred tax charge/credit current year	(2,407)	(2,240)
		(321)	(2,240)

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2011

Intangible fixed assets			
	Franchise costs	Goodwill	Total
	£	£	£
Cost			
At 1 September 2010 & at 31 August 2011	5,003	55,000	60,003
A			
Amortisation			
At 1 September 2010	3,836	42,167	46,003
Charge for the year	1,001	11,000	12,001
At 31 August 2011	4,837	53,167	58,004
Net book value	·		
At 31 August 2011	166	1,833	1,999
At 31 August 2010	1,167	12,833	14,000
, 1. 0 , , 1dgdd: 20 10			

The goodwill arose from the acquisition of the business and assets of the Tony & Guy (Glasgow) Limited salon, for £100,000 consideration. The fair values of the assets acquired was as follows: £45,000 for fixed assets and £nil for the purchase of stock. The remaining balance of £55,000 has therefore been treated as goodwill. Goodwill is to be written off in equal annual instalments over its estimated useful economic life of five years.

#### 6 Tangible fixed assets

5

	Land and buildings	Plant and machinery etc	Total
	£	£	£
Cost			
At 1 September 2010 & at 31 August 2011	30,000	105,939	135,939
Depreciation			
At 1 September 2010	23,000	76,240	99,240
Charge for the year	6,000	21,366	27,366
At 31 August 2011	29,000	97,606	126,606
Net book value			
At 31 August 2011	1,000	8,333	9,333
At 31 August 2010	7,000	29,699	36,699

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2011

7	Debtors	2011	2010
		£	£
	Trade debtors	15,996	5,195
	Other debtors	51,764	53,496
	Deferred tax asset (see note 10)	2,712	305
		70,472	58,996
8	Creditors: amounts falling due within one year	2011 £	2010 £
		~	
	Bank loans and overdrafts	6,704	15,494
	Bank loans and overdrafts Trade creditors	6,704 48,068	15,494 35,592
		·	
	Trade creditors	48,068	35,592

Included in trade creditors is £6,206 (2010 : £3,001) owed to related companies. Included in other creditors are other loans of £5,705 (2010: £14,028).

The loan is secured by a fixed and floating charge over the assets of the company.

A personal guarantee has also been provided by J Bell, director and shareholder.

9	Creditors: amounts falling due after more than one year	2011	2010
		£	£
	Bank loans	-	1,334
	Other creditors	-	4,536
		<u>-</u>	5,870
	Analysis of loans		
	Wholly repayable within five years	7,335	35,392
	Included in current liabilities	(7,335)	(29,522)
			5,870

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2011

10	Deferred tax asset		
	The deferred tax asset (included in debtors, note 7) is made up as follows:		
		2011	
		£	
	Balance at 1 September 2010	(305)	
	Profit and loss account	(2,407)	
	Balance at 31 August 2011	(2,712)	
		2011	2010
		£	£
	Decelerated capital allowances	(2,632)	(305)
	Tax losses available	(80)	-
		(2,712)	(305)
			<del></del>
11	Share capital	2011	2010
* * *	Share Capital	£	£
	Allotted, called up and fully paid	00.000	CO 000
	60,000 Ordinary Shares of £1 each	60,000	60,000
12	Statement of movements on profit and loss account		Profit and
			loss
			account £
	Balance at 1 September 2010		(52,283)
	Loss for the year		(25,051)
	Balance at 31 August 2011		(77,334)

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2011

#### 13 Financial commitments

At 31 August 2011 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 August 2012:

2011 2010 £ £ 82,891 85,294

Operating leases which expire: Between two and five years

#### 14 Control

The ultimate controlling party is J Bell, director and majority shareholder.

#### 15 Related party relationships and transactions

Mascolo Limited and related companies, Mascolo Group Limited and Toni & Guy Limited are considered to be related parties due to holding more than 20% of the share capital.

Included within administrative expenses is £106,933 (2010 : £104,729) invoiced by Mascolo Limited and at the year end the outstanding balance owed from Mascolo Limited was £15,996 (2010 : £4,397).

Included in cost of sales are amounts of £8,614 and £42,604 (2010: £23,361 and £43,100) invoiced by Mascolo Group Limited and Toni & Guy Limited respectively. At the year end, £2,117 (2010: £3,019) was owed to Mascolo Group Limited and £4,089 (2010: £4,379) was owed to Toni & Guy Limited. Also included in trade debtors is £- (2010: £7,371) owed by Mascolo Limited.

Amounts owed to related parties are included within trade creditors.

Sales and purchases of £- (2010 : £28,662) were made with Essensuals (Glasgow) Limited, a company controlled by the director, J Bell. During the year balances of £- (2010 : £4,402) and £- (2010 : £28,684) with Mascolo Group Limited and Essensuals (Glasgow) Limited, respectively have been provided in full as the debtors are considered no longer recoverable.

Included in other creditors are amounts owed to J Bell, director and shareholder of £1,774 (2010 : £4,128 owed by). The loan of £4,128 was deemed repaid during the year.