WALLACES EXPRESS LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2006

Company Registration number: SC247082



SGT 854 COMPANIES HOUSE 1308 25/05/06

Robert J Hart & Company
Chartered Accountants and Registered Auditors
Riversleigh
9 Kilwinning Road
Irvine
Ayrshire

KA128RR

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WALLACES EXPRESS LIMITED OFFICERS AND PROFESSIONAL ADVISERS

The board of Directors

B J Calder

C Cosh

Company Secretary

C Cosh

Registered office

10 Crompton Way

North Newmoor Industrial Estate

IRVINE Ayrshire KA11 4HU

Bankers

Clydesdale Bank

Ayr

43 Alloway Street

Ayr KA7 1SP

Auditors

Robert J Hart & Company

Chartered Accountants and Registered Auditors

Riversleigh

9 Kilwinning Road

Irvine Ayrshire

KA12 8RR

WALLACES EXPRESS LIMITED

DIRECTORS' REPORT

FOR THE YEAR ENDED 31 MARCH 2006

The directors present their report and the audited consolidated financial statements for the year ended 31 March 2006.

Directors' responsibilities

Directors are required by company law to prepare financial statements which give a true and fair view of the state of affairs of the company and group at the end of the financial year and of the profit or loss of the company and group for the period ending on that date. In preparing those financial statements, directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and group and enable them to ensure the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and group and to prevent and detect fraud and other irregularities.

The directors confirm that there is no relevant information that they know of and which they know the auditors are unaware of.

Principal activity and business review

The principal activity of the group is conducted in the wholesale licensed trade.

The directors consider that the results for the year and the financial position at the end of the year were satisfactory.

Post balance sheet events

No events have occurred since the year end which require reporting or disclosing in the financial statements.

Results and dividend

The results for the group are set out in the financial statements.

The directors do not recommend the payment of a dividend.

Fixed assets

In the opinion of the directors no fixed assets have a significant difference in value between the book value reported and the market value.

Directors and their interests

The directors who held office during the year and their beneficial interest in the shares of the company were as follows:

WALLACES EXPRESS LIMITED DIRECTORS' REPORT

FOR THE YEAR ENDED 31 MARCH 2006

..... continued

'A' Ordinary shares of £1 each

2006 2005 2006 2005

No. No. No. No. No.

500,000 500,000

B J Calder

C Cosh

- 500,000

500,000

B J Calder's shareholding is held as a beneficiary of the DS Cosh Trust.

Retirement of directors

In accordance with the Articles of Association, directors are not required to retire from the board on a rotational basis.

Auditors

The auditors, Robert J Hart & Company, will be proposed for re-appointment in accordance with section 385 of the Companies Act 1985.

Approved by the Board on 24 May 2006 and signed on its behalf by:

C Cosh

Company Secretary

WALLACES EXPRESS LIMITED

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS

FOR THE YEAR ENDED 31 MARCH 2006

We have audited the group and parent company financial statements (the "financial statements") of Wallaces Express Limited for the year ended 31 March 2006 set out on pages 6 to 23. These financial statements have been prepared in accordance with the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As described in the statement of Directors' responsibilities on page 2, the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards. Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the group has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company and other members of the group is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it. Our responsibilities do not extend to any other information.

Basis of opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes an examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's and company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

WALLACES EXPRESS LIMITED

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS FOR THE YEAR ENDED 31 MARCH 2006

..... continued

Opinion

In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the group's and the parent company's affairs as at 31 March 2006 and of the group's profit for the year then ended; and
- the financial statements have been properly prepared in accordance with the Companies Act 1985.

Riversleigh 9 Kilwinning Road Irvine Ayrshire KA12 8RR

24 May 2006

Robert J Hart & Company

Chartered Accountants and Registered Auditors

WALLACES EXPRESS LIMITED GROUP PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2006

	Note	2006 £	2005 £
Turnover		65,773,364	65,183,648
Cost of sales			
Cost of sales		(55,544,840)	(55,578,127)
Gross profit		10,228,524	9,605,521
Administrative expenses			
Administrative expenses		(6,635,733)	(6,184,726)
Operating profit	2	3,592,791	3,420,795
Other interest receivable and similar income Interest payable and similar charges	5	83,389	63,655
Interest payable and similar charges		(1,145,668)	(1,084,537)
Profit on ordinary activities before taxation		2,530,512	2,399,913
Tax on profit on ordinary activities	6		
Tax on profit on ordinary activities		(1,075,845)	(1,023,431)
Profit on ordinary activities after taxation	-	1,454,667	1,376,482
Retained profit brought forward			
Retained profit brought forward		1,402,115	25,633
Retained profit carried forward		2,856,782	1,402,115

Turnover and operating profit derive wholly from continuing operations.

The group has no recognised gains or losses for the year other than the profit on ordinary activities before taxation.

There is no material difference between the result reported above and the result on an unmodified historical cost basis.

The notes on pages 11 to 23 form an integral part of these financial statements.

WALLACES EXPRESS LIMITED

GROUP BALANCE SHEET

AS AT 31 MARCH 2006

		200	06	20	05
	Note	£	£	£	£
Fixed assets					
Intangible assets	7		7,119,695		8,086,460
Tangible assets	8		3,254,044		3,412,135
			10,373,739		11,498,595
Current assets					
Stocks	10	4,761,514		3,494,868	
Debtors	11	6,786,396		6,733,355	
Cash at bank and in hand		546,459		3,893,487	
		12,094,369		14,121,710	
Creditors: Amounts falling		(8.410.441)		(0.254.265)	
due within one year Net current assets	12	(8,419,441)	3,674,928	(9,254,365)	4,867,345
Net current assets			2,071,520		
Total assets less current liabilities			14,048,667		16,365,940
Creditors: Amounts falling	12		(9,821,079)		(13,588,999)
due after more than one year	13	4	(120,806)		(124,826)
Provisions for liabilities	16		(120,800)		(124,820)
Net assets			4,106,782		2,652,115
Capital and reserves					
Called up share capital	17		1,250,000		1,250,000
Profit and loss reserve			2,856,782		1,402,115
Equity shareholders' funds			4,106,782		2,652,115

These accounts were approved by the Director on 24 May 2006

B J-Calder Director

WALLACES EXPRESS LIMITED COMPANY BALANCE SHEET AS AT 31 MARCH 2006

		200	06	200	05
	Note	£	£	£	£
Fixed assets Investments	9		25,920,761		25,920,761
Current assets Debtors Creditors: Amounts falling	11	-		1,000,000	
due within one year Net current liabilities	12	(14,786,484)	(14,786,484)	(12,022,335)	(11,022,335)
Total assets less current liabilities Creditors: Amounts falling	•		11,134,277		14,898,426
due after more than one year	13 -		(9,821,079)		(13,588,999)
Net assets			1,313,198		1,309,427
Capital and reserves					
Called up share capital	17		1,250,000		1,250,000
Profit and loss reserve Equity shareholders' funds			63,198 1,313,198		59,427 1,309,427

These accounts were approved by the Director on 24 May 2006

B J Calder Director

WALLACES EXPRESS LIMITED GROUP CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2006

		200)6	200	5
	Note	£	£	£	£
Net cash flow from operating activities	19		3,461,368		4,018,983
Returns on investment and servicing of financing Other interest paid Interest received		(1,145,668) 83,389	(1,062,279)	(1,084,536) 63,655	(1,020,881)
Taxation			(1,087,664)		(805,844)
Capital expenditure and financial investment Purchase of tangible fixed assets Sale of tangible fixed assets		(310,727) 90,887	(219,840)	(323,655) 25,701	(297,954)
Cash inflow before management of liquid resources and financing			1,091,585		1,894,304
Financing Increase in loans and borrowings Repayment of loans and borrowings		6,322,625	(3,698,588)	(1,167,667)	(1,167,667)
Net cash flow			(2,607,003)		726,637

WALLACES EXPRESS LIMITED GROUP CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2006

RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT

		2006	2005
	Note	£	£
(Decrease)/Increase in cash in the year	20	(2,607,003)	726,637
Cash inflow from increase in debt and lease financing		3,698,587	1,167,667
Change in net debt resulting from cash flows		1,091,584	1,894,304
Net debt at the start of the year	20	(12,815,010)	(14,709,314)
Net debt at the end of the year	20	(11,723,426)	(12,815,010)

1 ACCOUNTING POLICIES

Basis of preparation

The financial statements have been prepared under the historical cost convention, and in accordance with applicable accounting standards.

The consolidated financial statements include the financial statements of the company and its subsidiary undertakings made up to 31 March 2006. The acquisitons method of accounting has been adopted. Under this method, the results of the subsidiary undertakings acquired or disposed of in the year are included in the consolidated profit and loss account from the date of acquisition or up to the date of disposal.

An associate is an undertaking in which the group has a long term interest, usually from 20% to 50% of the equity voting rights, and over which it exercises significant influence. A joint venture is an undertaking in which the group has a long term interest and over which it exercises joint control. The group's share of the profits less losses of associates and of joint ventures is included in the consolidated profit and loss account and its interest in their net assets, other than goodwill, is included in investments in the consolidated balance sheet.

Where a group company is party to a joint arrangement which is not an entity, that company accounts directly for its part of the income and expenditure, assets, liabilities and cash flows. Such arrangements are reported in the consolidated financial statements on the same basis.

Under section 230(4) of the Companies Act 1985 the company is exempt from the requirement to present its own profit and loss account. Its profit for the financial year was £3,771 (2005 - £295).

Going concern

These financial statements have been prepared on a going concern basis.

Turnover

Turnover represents amounts invoiced, net of value added tax, in respect of the sale of goods and services to customers.

WALLACES EXPRESS LIMITED NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2006

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Amortisation

Amortisation is provided on intangible fixed assets so as to write off the cost or valuation, less any estimated residual value, over their expected useful economic life as follows:

Goodwill

10 years straight line basis

Depreciation

Depreciation is provided on tangible fixed assets so as to write off the cost or valuation, less any estimated residual value, over their expected useful economic life as follows:

Freehold property Fixtures and fittings

Motor vehicles

50 years straight line basis 5 years straight line basis

4 years straight line basis

Goodwill

Goodwill is the difference between the fair value of consideration paid for an acquired entity and the aggregate of the fair value of that entity's identifiable assets and liabilities.

Positive goodwill is capitalised, classified as an asset on the balance sheet and amortised on a straight line basis over its useful economic life. It is reviewed for impairment at the end of the first full financial year following the acquisition and in other periods if events or changes in circumstances indicate that the carrying value may not be recoverable.

Stock

Stock is valued at the lower of cost and net realisable value, after due regard for obsolete and slow moving stocks. Net realisable value is based on selling price less anticipated costs to completion and selling costs.

Deferred taxation

Deferred tax is provided in full on timing differences which represent a liability at the balance sheet date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income or expenditure in tax computations in periods different from those in which they are included in the financial statements. Deferred tax assets and liabilities are not discounted.

Pensions

The group operates a defined contribution pension scheme. Contributions are charged in the profit and loss account as they become payable in accordance with the rules of the scheme.

Capital instruments

Shares are included in shareholders' funds. Other instruments are classified as liabilities if they contain an obligation to transfer economic benefits and if not they are included in shareholders' funds. The finance cost recognised in the profit and loss account in respect of capital instruments other than equity shares is allocated to periods over the term of the instrument at a constant rate on the carrying amount.

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2 OPERATING PROFIT

Operating profit is stated after charging/(crediting):

	2006	2005
	£	£
Auditors' remuneration - audit services		
Company	1,250	1,200
Group	7,750	7,700
Auditors' remuneration - non audit services		
Company	524	450
Group	4,283	7,455
Profit on sale of tangible fixed assets	(34,853)	(9,286)
Depreciation of tangible fixed assets	412,824	440,037
Amortisation of goodwill	966,765	966,765

3 PARTICULARS OF EMPLOYEES

The average number of persons employed by the group (including directors) during the year, analysed by category, was as follows:

•	2006 No.	2005 No.
Retail and distribution	173	153
Administrative staff (including directors)	35	30
	208	183
The aggregate payroll costs of these persons were as follows:		
	2006 £	2005 £
Wages and salaries	3,282,405	2,996,813
Social security	322,479	268,544
Other pension costs	37,500	8,000
•	3,642,384	3,273,357

4 DIRECTORS' EMOLUMENTS

No emoluments were paid to the directors during the year (2005 - £nil).

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5 INTEREST PAYABLE AND SIMILAR CHARGES

Standard rate corporation tax charge

Total current tax for the year

Expenses not deductible for tax purposes Depreciation in excess of capital allowances

3	MIEREST I ATABLE AND SIMILAR CHARGES		
		2006 £	2005 £
	Bank interest payable	1,515	1,482
	Bank loan interest payable	715,242	653,660
	Loan interest	428,911	429,395
		1,145,668	1,084,537
6	TAXATION		
	Analysis of current period tax charge		
		2006 · £	2005 £
	Current tax		
	UK Corporation tax	1,079,865	1,043,784
	Deferred tax		
	Origination and reversal of timing differences	(4,020)	(20,353)
	Total tax on profit on ordinary activities	1,075,845	1,023,431
	Factors affecting current period tax charge		
	The tax assessed on the profit on ordinary activities for the year is hig standard rate of corporation tax in the UK of 30.00% (2005 - 30.00%).	gher than (2005 - h	igher than) the
	The differences are reconciled below:		
		2006 £	2005 £
	Profit on ordinary activities before taxation	2,530,512	2,399,913
	•		

759,154

17,144

303,567

1,079,865

719,974

323,810

1,043,784

..... continued

7 INTANGIBLE FIXED ASSETS

GROUP

	Goodwill £
Cost	
As at 1 April 2005 and 31 March 2006	9,667,653
Amortisation	•
As at 1 April 2005	1,581,193
Charge for the year	966,765
As at 31 March 2006	2,547,958
Net book value	
As at 31 March 2006	7,119,695
As at 31 March 2005	8,086,460

..... continued

8 TANGIBLE FIXED ASSETS

GROUP

	Land and buildings	Fixtures and fittings	Motor vehicles	Total £
Cost				
As at 1 April 2005	2,857,106	322,686	1,850,657	5,030,449
Additions	9,214	30,061	271,452	310,727
Disposals	(40,000)		(248,052)	(288,052)
As at 31 March 2006	2,826,320	352,747	1,874,057	5,053,124
Depreciation				
As at 1 April 2005	185,044	197,587	1,235,682	1,618,313
Eliminated on disposals	(2,400)	, -	(229,658)	(232,058)
Charge for the year	57,143	38,641	317,041	412,825
As at 31 March 2006	239,787	236,228	1,323,065	1,799,080
Net book value				
As at 31 March 2006	2,586,533	116,519	550,992	3,254,044
As at 31 March 2005	2,672,062	125,099	614,975	3,412,136

9 INVESTMENTS HELD AS FIXED ASSETS

COMPANY

	Group shares £
Cost As at 1 April 2005 and 31 March 2006	25,920,761
Net book value	25 020 741
As at 31 March 2006 As at 31 March 2005	25,920,761 25,920,761

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10 STOCKS AND WORK IN PROGRESS

	Group		Company			
	2006 €	2005 £	2006 £	2005 €		
Stocks	4,761,514	3,494,868				

The difference between purchase price or production cost of stocks and their replacement cost is not material.

11 DEBTORS

	Group		Company	
	2006 £	2005 £	2006 £	2005 £
Trade debtors	6,053,903	6,260,045	-	-
Other debtors Prepayments and accrued income	11,300	12,130	-	1,000,000
	721,193	461,180	-	-
• •	6,786,396	6,733,355		1,000,000

12 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	2006 £	2005 £	2006 £	2005 £
Bank loans and overdrafts	2,448,805	3,119,497	1,298,365	1,234,123
Trade creditors Amounts owed to group	4,157,481	4,554,468	-	-
undertakings	-	-	13,091,509	10,411,187
Corporation tax	560,984	568,784	-	-
Social security and other taxes	778,561	623,091	-	-
Other creditors	350,000	350,000	350,000	350,000
Accruals and deferred income	123,610	38,525	46,610	27,025
	8,419,441	9,254,365	14,786,484	12,022,335

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13 CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

•	Group		Company	
	2006 £	2005 £	2006 £	2005 £
Bank loans and overdrafts Non-convertible Debentures due	2,491,079	6,258,999	2,491,079	6,258,999
between two and five yrs	7,330,000	7,330,000	7,330,000	7,330,000
	9,821,079	13,588,999	9,821,079	13,588,999

..... continued

14 MATURATION OF BORROWINGS

GROUP

Amounts repayable:

	Non-convertible Debentures £	Bank loans & overdrafts	Total £
As at 31 March 2006			
In one year or less on demand	-	2,448,805	2,448,805
Between one and two years	-	1,200,000	1,200,000
Between two and five years	7,330,000	1,291,079	8,621,079
ŕ	7,330,000	4,939,884	12,269,884
As at 31 March 2005			
In one year or less on demand	-	3,119,497	3,119,497
Between one and two years	-	1,130,667	1,130,667
Between two and five years	7,330,000	3,392,000	10,722,000
After more than five years by instalments	+	1,736,332	1,736,332
-	7,330,000	9,378,496	16,708,496

COMPANY

Amounts repayable:

	Non-convertible Debentures £	Bank loans & overdrafts £	Total £
As at 31 March 2006			
In one year or less on demand	-	1,298,365	1,298,365
Between one and two years	-	1,200,000	1,200,000
Between two and five years	7,330,000	1,291,079	8,621,079
•	7,330,000	3,789,444	11,119,444

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As at 31 Ma	rch 2005
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In one year or less on demand	-	1,234,123	1,234,123
Between one and two years	· -	1,130,667	1,130,667
Between two and five years	7,330,000	3,392,000	10,722,000
After more than five years by instalments	-	1,736,332	1,736,332
	7,330,000	7,493,122	14,823,122

15 SECURITY OF BORROWINGS

The bank loans and overdrafts are secured by Standard Security and a Floating Charge over the assets and undertakings of the group.

16 PROVISIONS FOR LIABILITIES

GROUP

	Deferred tax provision	
	£	
As at 1 April 2005	124,826	
Deferred tax provision charged to the profit and loss account	(4,020)	
As at 31 March 2006	120,806	

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17 SHARE CAPITAL

	2006 £	2005 £
Authorised		
500,000 'A' Ordinary shares of £1 each	500,000	500,000
500,000 'B' Ordinary shares of £1 each	500,000	500,000
250,000 'C' Ordinary shares of £1 each	250,000	250,000
·	1,250,000	1,250,000
Allotted, called up and fully paid		
500,000 'A' Ordinary shares of £1 each	500,000	500,000
500,000 'B' Ordinary shares of £1 each	500,000	500,000
250,000 'C' Ordinary shares of £1 each	250,000	250,000
	1,250,000	1,250,000

18 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	Group		Company	
	2006 £	2005 £	2006 £	2005 £
Profit attributable to members of the company	1,454,667	1,376,482	3,771	295
1 7	1,454,667	1,376,482	3,771	295
Net addition to shareholders' funds	1,454,667	1,376,482	3,771	·295
Opening equity shareholders' funds	2,652,115	1,275,633	1,309,427	1,309,132
Closing equity shareholders' funds	4,106,782	2,652,115	1,313,198	1,309,427

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19 RECONCILIATION OF OPERATING PROFIT TO OPERATING CASH FLOWS

•	2006	2005
•	£	£
Operating Profit	3,592,791	3,420,794
Depreciation, amortisation and impairment charges	1,379,590	1,406,801
Profit on disposal of fixed assets	(34,893)	(9,286)
Increase in stocks	(1,266,646)	(534,704)
Increase in debtors	(53,042)	-
Decrease in creditors	(156,432)	(264,622)
Net cash inflow from operating activities	3,461,368	4,018,983

20 ANALYSIS OF NET DEBT

	At start of period	Cash flow £	At end of period
Cash at bank and in hand	3,893,487	(3,347,028)	546,459
Bank overdraft	(1,988,831)	740,026	(1,248,805)
Cash and bank net debt	1,904,656	(2,607,002)	(702,346)
Debt due within one year	(1,130,667)	(69,333)	(1,200,000)
Debt due after one year	(13,588,999)	3,767,920	(9,821,079)
Change in debt	(14,719,666)	3,698,587	(11,021,079)
Net debt	(12,815,010)	1,091,585	(11,723,425)

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21 RELATED PARTIES

Controlling entity

The company is controlled by the directors who own 80 % of the called up share capital

Related party transactions

The company has taken advantage of the exemption in FRS 8 not to disclose any related party transactions and balances eliminated on consolidation.

At the balance sheet date there were £400,000 of Non Convertible Loan Notes due to the trustees of the D S Cosh Trust. During the year interest of £22,343 was paid on the loan notes.