## BMO Asset Management (Services) Limited

(Registered Number: SC233297)

Annual Report & Financial Statements for the year ended 31 October 2020

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### **DIRECTORS AND ADVISERS**

REGISTERED NUMBER:	SC233297
DIRECTORS:	P J Doel D Logan R A Watts
SECRETARY:	R D Burgin 95 Queen Victoria Street London EC4V 4HG
REGISTERED OFFICE:	6 <sup>th</sup> Floor Quartermile 4 7a Nightingale Way Edinburgh EH3 9EG
SOLICITORS:	Norton Rose Fulbright LLP 3 More London Riverside London SE1 2AQ
	Shepherd and Wedderburn LLP 1 Exchange Crescent Conference Square Edinburgh EH3 8UL
AUDITOR:	KPMG LLP · Saltire Court 20 Castle Terrace Edinburgh

### STRATEGIC REPORT

The Directors present their Strategic Report for BMO Asset Management (Services) Limited (the Company) for the year ended 31 October 2020. The Company is part of the BMO Global Asset Management (BMO GAM) business within the BMO Financial Group.

#### PRINCIPAL ACTIVITY

The principal activity of the Company is to act as a UK employee services company for the BMO Asset Management (Holdings) plc Group (the Group). The Company receives revenue from recharges of staff related costs and other operating expenses to companies within the Group.

#### **BUSINESS AND FINANCIAL REVIEW**

#### Results

The Financial Statements show a profit for the 2020 financial year of £5,244,000 (2019: profit of £7,065,000).

### **Key performance indicators**

Given the nature of the business, the Company's Directors are of the opinion that the following key performance indicators are relevant to its business:

	2020	2019
Average employee numbers	618	626
Total employee benefit expense*	£76,439,000	£101,216,000
Operating profit	£4,261,000	£6,111,000
Operating margin	4%	4%

<sup>\*</sup> Stated net of expenses recovered from other BMO entities.

### Trading performance and development of the business

The Company's revenue for the year was £103,486,000 (2019: £137,604,000) and is a function of its cost base. In 2019, the Company incurred a higher level of expenses, including those associated with the Group's cost-saving restructuring plans. No such charge in 2020, together with the realisation of some of the resulting savings and a significantly lower Group share-based payment expense, led to a significant reduction in the costs to be borne by the Company in the year ended 31 October 2020.

The decrease in the Company's revenue reflects the decrease in the costs incurred during the year. Total operating expenses have decreased from £131,493,000 in 2019 to £99,225,000 in 2020. The decrease in these expenses and revenue, in addition to a £1,187,000 decrease in finance income earned during 2020 compared to 2019, and a £625,000 increase in finance costs incurred in 2020 compared to 2019, contributed to a lower profit of £5,244,000 for the year ended 31 October 2020 compared to £7,065,000 for the year ended 31 October 2019.

### PRINCIPAL RISKS AND UNCERTAINTIES

The Directors manage the risks of the Company as part of the overall risk management framework within BMO GAM EMEA (Europe, the Middle East and Africa). Members of the BMO GAM EMEA Regional Committee are responsible for identifying and addressing any material or systematic issues or risks facing their areas of the business. The principal risks and uncertainties facing the Company are broadly grouped as follows:

#### Financial risk

The Group adopts a low risk approach to treasury management and financial risks in relation to equity, seeking to manage and preserve its capital. The Group's treasury function ensures that sufficient cash is retained by the Company in respect of short-term working capital requirements.

### STRATEGIC REPORT (continued)

Market risk (price risk)

#### Share-based payment plans

The BMO Omnibus Restricted Share Unit (BMO RSU) Plan is a mid-term remuneration plan. Subsequent to the grant of units under this Plan, the associated value of the award, and hence the share-based payment liability, are subject to movements in both the share price of BMO Financial Group and the exchange rate between the Canadian dollar and Sterling. The Directors consider that, given the scale of the BMO RSU awards, the Company has significant exposure to market risk relating to these key variables. However, this exposure is mitigated as any extra cost arising is recharged to other Group entities. Further details of BMO RSUs are disclosed in note 24.

### Defined benefit pension scheme

The Company is also indirectly exposed to market risk through the assets held by the defined benefit pension plan. The surplus recognised within this Company's Financial Statements is impacted by the combination of movements in the assets held by the pension plan, and the variables which impact the obligations of the plan. Further details of the plan are disclosed in note 23.

#### Credit risk

The Company is exposed to credit risk if a counterparty to a financial instrument is unable to pay, in full, amounts when due. The Company's credit risk is principally in relation to a loan owed by another Group subsidiary and amounts owed by Group subsidiaries. As the Group's working capital is monitored on a Group-wide basis, the risk of non-recovery of these intra-group balances is considered minimal, although an expected credit loss allowance has been recognised on the loan receivable as a result of a review of the expected timing of its recoverability.

#### Liquidity risk

The treasury policy set by the Group only allows financial assets attributable to equity holders to be invested in low risk deposits or money market instruments where the risk of capital loss is low, with prior approval required for any exception to this principle.

The Company has net current liabilities of £21,620,000 as at 31 October 2020 (31 October 2019: net current liabilities of £25,746,000). However, as the Group's overall cash position is monitored by the treasury team within the Group as a whole, and each individual company within the Group is able to draw on the available cash balances to meet its working capital requirements, the Company's liquidity risk is considered minimal.

### COVID-19 pandemic

During 2020 the coronavirus (COVID-19) global pandemic has led to multiple "lock-down" periods across the globe causing the suspension or curtailment of business operations and imposing travel restrictions and quarantine measures. These measures and policies have significantly disrupted the activities of many entities and the wider global economy. As the pandemic continues, it is challenging at this juncture to predict the full extent and duration of its business and economic impact. The increasing roll out of vaccines has led to a more permanent tapering off in restrictions in the UK. However, it is possible that they might not be fully effective against certain variants of the virus, delaying this process and generating further adverse economic consequences. Irrespective of when "normality" returns, significant negative economic consequences are expected to continue for some time.

This remains a rapidly changing scenario, but the Company, as part of the broader BMO GAM business within the BMO Financial Group, is continuing to take every precaution it can to safeguard employees, continue serving customers and keep operations running effectively. Key actions taken so far include:

### STRATEGIC REPORT (continued)

- As part of business continuity plans for the BMO Financial Group, a COVID-19 Steering Committee is in
  place and running the recovery strategy for BMO. The Chief Operating Officer of Wealth Management is a
  member of that Committee and therefore provides a direct link to the BMO GAM business;
- The BMO GAM business have an Emergency Response Team (ERT), comprised of the Heads of key business and support functions, co-ordinating actions to address the evolving situation;
- The Group have implemented Group-wide working from home options for all roles that can be performed remotely and will continue to do so for as long as is necessary, ensuring that this incorporates appropriate support for staff and focus on their well-being. The Group has also made plans to ensure all office environments meet staff needs now that return to office working has commenced on a limited basis;
- The Group continues to monitor and engage with the Group's key third-party outsource service providers, seeking to ensure maintenance of normal operations and service levels; and
- BMO GAM EMEA and BMO Financial Group continue to issue regular communications to staff focused on well-being and providing updates on broader plans to return to office.

Notwithstanding the measures outlined above, it is inevitable that current events will continue to have a direct or indirect impact on the operations, financial position, and results of the Group for the year to 31 October 2021 and potentially beyond that date. While historically the biggest impacts experienced during the pandemic have been reduced revenues as a result of the impact of global markets on the value of the assets managed by the Group and the need to adapt operational processes and the technology infrastructure to support a working from home environment, it is not possible to estimate the overall future operational or financial impact of COVID-19 on the Group or Company given the unpredictable nature of this pandemic and the inherent uncertainties. However, since the low point in March 2020, global equity markets have experienced significant growth, with a beneficial impact on annualised revenues. In addition, given the relatively high percentage of fixed income assets managed by the Group (67% as at 31 October 2020) and the diversity of the Group revenues, the Group, and therefore the Company, are considered to be well positioned.

### Uncertain economic outlook

The UK and global macroeconomic outlook remains uncertain. Client investment preferences, and the Group's AUM and revenue, may be impacted by underlying economic and market conditions. Adverse market conditions in one or more asset classes or changes in economic factors may lead to a reduction in AUM and/or revenue. In addition, actual or perceived changes in market or economic outlook may lead clients to alter their allocations to particular products or asset classes. These changes include the UK's departure from the European Union (EU).

The operation of the Trade & Co-operation Agreement ("TCA") concluded between the UK and EU remains subject to significant uncertainties given its governance structure, which includes a review every five years and the ability of the UK and EU to take action against the other for divergence from prescribed standards and structures designed to ensure that a regulatory "level playing field" remains in place between them. Consequently, the evolution of the long-term relationship between the UK and EU could still have a significant impact on underlying economic and market conditions for European asset classes.

The Group offers competitive products across a range of asset classes, including equities, fixed income, alternatives and multi-asset, with this diversified range limiting its exposure to the impact of market volatility in any one market or asset class. Furthermore, a number of the Group's investment solutions products are much longer term in nature, and their performance and marketability are less impacted by short-term market volatility. The Group continues to closely monitor developments around the relationship between the UK and the EU so as to ensure that any adverse impact is appropriately mitigated as far as possible in the management of European asset classes.

### STRATEGIC REPORT (continued)

#### Operational risk

The Company, as a key service provider for the wider Group, is exposed to operational risks which could result from the loss of key employees, a weakness in the Group's IT infrastructure and systems, or potential cyberattacks, as detailed below:

### Loss of key employees

The success of the Group depends on the support of its employees in key areas including investment, distribution, marketing, product development, operations and support functions. The loss of key employees may prevent the Company or the Group from winning new business or meeting its strategic goals and may lead to client outflows and the loss of key mandates. The Group's compensation model targets the long-term retention of key employees. All employees receive an annual appraisal which reviews their performance, both financial and non-financial, against clearly defined objectives with the aim of encouraging strong performance. Reliance on key individuals is mitigated by the Group's team-based approach to investment management. Moreover, the Group seeks to reduce its dependence on key staff through the recruitment of suitably skilled individuals and by ensuring succession plans are in place for senior roles to provide emergency or immediate cover.

### Business continuity and information technology

As the Group's success is dependent on access to a robust IT infrastructure and appropriate IT systems, it is exposed to the risk that its infrastructure and systems are unable to meet the demands of clients, or regulatory and/or technology change. The Group has a short-term and medium-term IT plan with clear objectives to meet mandatory change requirements, deliver further integration of systems and enhance the agility, security and resiliency of the Group. The Group maintains and periodically tests its critical technology disaster recovery arrangements. The Group also has detailed business continuity plans in place to enable events to be managed, location specific actions to be taken and key business processes to be maintained in the event of a disaster.

### Cyber security

The Group is exposed to a variety of potential cyber risks, and a failure to prevent or defend against such risks could have a material adverse effect on operations. Attacks could result in a denial of services, or loss of client data or other sensitive information, thereby potentially impacting the Group financial results and/or its reputation. The Group relies on the effectiveness of the its internal policies and associated procedures, infrastructure and capabilities to protect the confidentiality, integrity and availability of information held on its computer systems, networks and mobile devices. These include security, access control and data leakage protection measures. In addition, the Group holds an ISO 27001 security accreditation.

# STATEMENT BY THE DIRECTORS IN PERFORMANCE OF THEIR STATUTORY DUTIES IN ACCORDANCE WITH S172 (1) OF THE COMPANIES ACT 2006

Directors of the Company are required to act in a way that they consider, in good faith, to be most likely to promote the success of the Company for the benefit of its members as a whole. This requires the Directors to have regard to the:

- likely consequences of any decision in the long term;
- · interests of the Company's employees;
- need to foster the Company's business relationships with suppliers, customers, and others;
- impact of the Company's operations on the community and the environment;
- desirability of the Company maintaining a reputation for high standards of business conduct; and
- need to act fairly as between members of the Company.

### STRATEGIC REPORT (continued)

The principal activity of the Company is to employ staff on behalf of the Group's UK operations. The Company is un-regulated but it employs a number of staff who hold regulated positions for one or more of the regulated entities in the Group. The Company does not provide goods or services to the public: all services are provided exclusively to other BMO GAM entities, primarily in EMEA.

As part of an integrated financial services group, the Company's stakeholders are largely aligned with the key stakeholders in the wider BMO GAM EMEA business (GAM EMEA). GAM EMEA considers the views and interests of a wider set of stakeholders including its shareholders, employees, Group regulators and counterparties.

Directors are encouraged to consider BMO's Purpose (below) when taking key decisions.

#### **Our Purpose**

"To Boldly Grow the Good in Business and in Life"

BMO exists to drive change for good, both as a trusted adviser to clients and as a leader in our communities. We're not afraid to do the right thing, we challenge convention, and we strive to enable progressive growth for everyone.

### The Purpose Statement

"Boldly" is about thinking big and acting confidently in the face of change; having the passion and conviction to move our business, our industry, and society forward; and our collective belief that no problem is too great to solve.

"Grow" shows we have ambition. At the core, we are builders. We aim for progress alongside profit and create value that extends far beyond the bottom line.

"The Good" is both our approach to and the outcome of our work – our ethical practices, our commitment to always do what's right, even when it's not easy, and the resulting returns when success is mutual and inclusive.

"In Business and Life" makes clear the connection to banking and the impact we make together with our employees, communities, and customers.

Examples of how stakeholder interests were considered this year and, in the period prior to approval of the Financial Statements, are listed below:

Suppliers and services provided to Group entities – The Board annually approves a Modern Slavery Act Statement to ensure modern slavery is not occurring in their business, their clients and supply chains. The Board received attestations from management that the policies, standards, codes, guidance and practices cited in the statement were true and accurate in relation to the non-occurrence of modern slavery.

Employees – The Company is the main employing entity for the Group in the UK. It has signed a service level agreement with several entities within the Group for the procurement of employment and business support services from those entities. The Company is also responsible for funding the F&C Asset Management Pension Plan. During 2020, agreement was reached with the Pension Scheme Trustees regarding the ongoing funding levels, as part of the latest triennial review of the scheme.

BMO continues to champion diversity and inclusion initiatives. Following the Black Lives Matter movement, increased focus was given to racial equity initiatives. This included strengthening our awareness and allyship through employee education as well as initiatives to improve the Black, Asian and Minority Ethnic representation through a culture of sponsorship and providing equitable opportunities in the talent pipeline. The Directors also received training on setting tone from the top with respect to gender and racial diversity and inclusion.

This year, amid a global pandemic, the Group placed increased focus on employee safety, health and wellbeing. This was reflected by a decision to swiftly migrate employees to a work from home environment and the support given to employees through remote workshops, other online events and family-oriented initiatives. The Group remains committed to ensuring a high standard of workplace safety whilst prioritising employees' physical and mental health needs.

**Community and Environment** – The Group is committed to giving back to the communities in which it operates. Directors and employees are actively involved in fundraising and volunteering activities. This year, the Group helped raise funds for MacMillan Cancer Support, Ronald McDonald House and the St Barts Charity Appeal.

### STRATEGIC REPORT (continued)

Rachel Burgen

The Company is also committed to improving sustainability in its business operations. The Group offices at Exchange House, London and Quartermile 4, Edinburgh maintain an ISO 14001 accreditation that sets out the requirements for an Environmental Management System. This system is used to identify and better manage the building's environmental aspects and impacts and helps BMO GAM EMEA to continually improve its environmental performance through a more efficient use of resources and reduction of waste. The electricity used at the office is derived from 100 per cent renewable resources.

BY ORDER OF THE BOARD

R D Burgin Secretary

23 August 2021

### REPORT OF THE DIRECTORS

The Directors present their Annual Report and audited Financial Statements for the year ended 31 October 2020.

#### **RESULTS AND BUSINESS REVIEW**

The Company's results for the year ended 31 October 2020 are shown in the Income Statement on page 13. A Strategic Report for the same period is set out on pages 2 to 7.

The Company recognised a profit for the 2020 financial year of £5,244,000 (2019: profit of £7,065,000).

#### **DIVIDENDS**

No dividends were approved or paid during the year ended 31 October 2020 (2019: £nil).

#### **EMPLOYEES**

### **Employee involvement**

The Company, as an integral part of BMO GAM, provides employees with information about the Group and wider BMO Group through internal presentations and publications to keep them informed about developments in the business. Employees are encouraged to participate in surveys conducted by BMO Financial Group to enable them to provide feedback on a range of subjects. Wherever appropriate, employees are consulted to ensure that their views are taken into account before decisions are taken which are likely to affect their interests.

### Statement of diversity policy

The Company recognises the value of a diverse workforce and aims to attract and retain the best people from the widest pool of talent, drawn from all sections of society. We believe that differences in background, perspective, expertise and culture are an asset to the Company and the wider Group.

### **Equal opportunities**

The Company aims to provide equal opportunities for all, without discrimination on the grounds of race, religion, marital status, age, gender, sexual orientation or disability. We recruit and promote those best suited for the job. The Company respects the dignity of individuals and their beliefs and does not tolerate any sexual, racial, physical or mental harassment of staff in the workplace. The Company acknowledges its responsibility to make reasonable adjustments to work arrangements or physical aspects of the workplace for applicants or employees with disabilities.

### **FUTURE DEVELOPMENTS**

The Directors do not anticipate any major change in the principal activities of the business within the foreseeable future. However, it is recognised that the Company's employees throughout the UK have predominantly been working from home since the outbreak of COVID-19 in 2020 in accordance with local jurisdictional advice. This has resulted in new methods of working and a greater reliance on technology to support activities and communication. The safety of employees is of paramount importance. It is, therefore, envisaged that many employees will continue to work from home for some time and will only return to the office when it is considered safe to do so. However, the Group has made plans to ensure certain offices are now able to safely accommodate a return of employees on a limited basis.

### GOING CONCERN

The Directors have no reason to believe that a material uncertainty exists that may cast significant doubt about the ability of the Company to continue as a going concern.

On the basis of their assessment of the Company's financial position, the Directors have a reasonable expectation that the Company will be able to continue in operational existence for a period of at least 12 months from the date of approval of the Financial Statements.

### REPORT OF THE DIRECTORS (continued)

### **ENERGY AND CARBON REPORTING**

Disclosures are provided on a Group basis in the consolidated Annual Report and Financial Statements of BMO Asset Management (Holdings) plc.

#### **DIRECTORS AND THEIR INTERESTS**

The Directors of the Company during the financial year were as follows:

P J Doel

(appointed 13 February 2020)

D Logan

D J Sloper

(resigned 16 January 2020)

R A Watts

There have been no appointments or resignations of Directors since 31 October 2020.

No individual Director has any beneficial interest in the share capital of the Company.

### **DIRECTORS' AND OFFICERS' LIABILITY**

The Group maintains insurance cover in respect of Directors' and Officers' liability.

#### **AUDITOR**

Pursuant to Section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and KPMG LLP will therefore continue in office.

#### **CHARITABLE CONTRIBUTIONS**

During the year ended 31 October 2020, the Company made various charitable contributions totalling £79,000 (2019: £138,000).

### ADEQUACY OF THE INFORMATION PROVIDED TO THE AUDITOR

The Directors who held office at the date of approving this Report of the Directors confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditor is unaware, and each Director has taken all the steps that they ought to have taken as a Director in order to make themselves aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

BY ORDER OF THE BOARD

Rachel Buryon

R D Burgin Secretary

23 August 2021

# STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE STRATEGIC REPORT. THE REPORT OF THE DIRECTORS AND THE FINANCIAL STATEMENTS

The Directors are responsible for preparing the Strategic Report, the Report of the Directors and the Financial Statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law they have elected to prepare the Financial Statements in accordance with UK accounting standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 101 Reduced Disclosure Framework.

Under company law the Directors must not approve the Financial Statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these Financial Statements, the Directors are required to:

- · select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the Financial Statements;
- assess the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the Financial Statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF BMO ASSET MANAGEMENT (SERVICES) LIMITED

### **Opinion**

We have audited the Financial Statements of BMO Asset Management (Services) Limited ("the Company") for the year ended 31 October 2020 which comprise the Income Statement, Statement of Comprehensive Income, Statement of Financial Position, Statement of Changes in Equity and related notes, including the accounting policies.

In our opinion the Financial Statements:

- give a true and fair view of the state of the Company's affairs as at 31 October 2020 and of its profit for the year then ended;
- have been properly prepared in accordance with UK accounting standards, including FRS 101 Reduced Disclosure Framework; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the Company in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

#### Going concern

The Directors have prepared the Financial Statements on the going concern basis as they do not intend to liquidate the Company or to cease its operations, and as they have concluded that the Company's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over its ability to continue as a going concern for at least a year from the date of approval of the Financial Statements ("the going concern period").

We are required to report to you if we have concluded that the use of the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least a year from the date of approval of the Financial Statements. In our evaluation of the Directors' conclusions, we considered the inherent risks to the Company's business model and analysed how those risks might affect the Company's financial resources or ability to continue operations over the going concern period. We have nothing to report in these respects.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the absence of reference to a material uncertainty in this auditor's report is not a guarantee that the Company will continue in operation.

### Strategic Report and Report of the Directors

The Directors are responsible for the Strategic Report and the Report of the Directors. Our opinion on the Financial Statements does not cover those reports and we do not express an audit opinion thereon.

Our responsibility is to read the Strategic Report and the Report of the Directors and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the Financial Statements or our audit knowledge. Based solely on that work:

- · we have not identified material misstatements in the Strategic Report and the Report of the Directors;
- in our opinion the information given in those reports for the financial year is consistent with the Financial Statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF BMO ASSET MANAGEMENT (SERVICES) LIMITED (continued)

### Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- . the Financial Statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in these respects.

#### Directors' responsibilities

As explained more fully in their statement set out on page 10, the Directors are responsible for: the preparation of the Financial Statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Financial Statements.

A fuller description of our responsibilities is provided on the FRC's website at <a href="https://www.frc.org.uk/auditorsresponsibilities">www.frc.org.uk/auditorsresponsibilities</a>.

### The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Bryan Shepka (Senior Statutory Auditor) for and on behalf of KPMG LLP, Statutory Auditor

Chartered Accountants Saltire Court 20 Castle Terrace Edinburgh, EH1 2EG 24 August 2021

Bap Slipe.

### INCOME STATEMENT FOR THE YEAR ENDED 31 OCTOBER 2020

	Notes	2020 £000	2019 £000
Revenue	3	103,486	137,604
Operating expenses	4(a)	(99,225)	(131,493)
Operating profit		4,261	6,111
Finance income Finance costs	7 8	1,669 (660)	2,856 (35)
Profit before tax		5,270	8,932
Tax expense	9	(26)	(1,867)
Profit for the financial year		5,244	7,065

All amounts are derived from continuing activities.

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 OCTOBER 2020

	Notes	2020 £000	2019 £000
Profit for the financial year		5,244	7,065
Other comprehensive (expense)/income:			
Items that will not be reclassified subsequently to profit or loss:  Net actuarial losses on defined benefit pension			
arrangements Tax income on net actuarial losses on defined benefit	23(d)	(3,957)	(17,877)
pension arrangements Tax expense arising from Corporation Tax rate change in	9(a)	752	3,397
respect of defined benefit pension arrangements	9(a) _	(1,483)	(285)
Other comprehensive expense for the year		(4,688)	(14,765)
Total comprehensive income/(expense) for the year	=	556	(7,700)

### STATEMENT OF FINANCIAL POSITION AS AT 31 OCTOBER 2020

(Registered Number: SC233297)

	Notes	31 October 2020 £000	31 October 2019 £000
ASSETS			
Non-current assets	40	4.000	0.004
Property, plant and equipment	10	4,062	3,884
Right-of-use assets	11	21,010	1.006
Intangible assets	12 13	1,405	1,966 9,725
Deferred tax assets	23	9,540 71,539	9,725 74,146
Pension surplus	23 14	65,734	74,146 73,458
Loan receivable Total non-current assets	· · · · · · · · ·	173,290	163,179
Total non-current assets		173,290	103,179
Current assets			
Trade and other receivables	15	28,722	32,872
Cash and cash equivalents	16 _	1,537	437
Total current assets		30,259	33,309
TOTAL ASSETS	~	203,549	196,488
LIABILITIES Non-current liabilities Deferred tax liabilities	13	13,592	12,605
Provisions	17	3,009	4,095
Employee benefit liabilities	18	15,758	20,817
Trade and other payables	19	39	770
Lease liabilities	11	19,570	-
Total non-current liabilities	_	51,968	38,287
Current liabilities			
Provisions	17	4,659	9,728
Employee benefit liabilities	18	41,220	43,145
Trade and other payables	19	3,131	6,182
Lease liabilities	11 _	2,869	
Total current liabilities		51,879	59,055
TOTAL LIABILITIES		103,847	97,342
EQUITY			
Share capital	20	-	-
Retained earnings	21 _	99,702	99,146
TOTAL EQUITY	-	99,702	99,146
TOTAL LIABILITIES AND EQUITY	-	203,549	196,488

The Financial Statements were approved by the Board of Directors and authorised for issue on 23 August 2021 and were signed on its behalf by:

P J Doel Director

The notes on pages 17 to 51 form an integral part of these Financial Statements.

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 OCTOBER 2020

	Share capital £000	Retained earnings £000	Total equity £000
At 1 November 2018	<b>-</b>	106,846	106,846
Profit for the financial year Other comprehensive expense	<u>.</u>	7,065 (14,765)	7,065 (14,765)
Total comprehensive expense	<u> </u>	(7,700)	(7,700)
At 31 October 2019	-	99,146	99,146
Profit for the financial year Other comprehensive expense	<u>-</u>	5,244 (4,688)	5,244 (4,688)
Total comprehensive income		556_	556_
At 31 October 2020		99,702	99,702

### NOTES TO THE FINANCIAL STATEMENTS

#### 1. ENTITY INFORMATION

BMO Asset Management (Services) Limited is a private company limited by share capital, incorporated in Scotland. The Company's registered office is 6th Floor, Quartermile 4, 7a Nightingale Way, Edinburgh, EH3 9EG and its principal place of business is Exchange House, Primrose Street, London, EC2A 2NY.

The results of BMO Asset Management (Services) Limited are included in the consolidated Annual Report and Financial Statements of BMO Asset Management (Holdings) plc, which are available from 6th Floor, Quartermile 4, 7a Nightingale Way, Edinburgh, EH3 9EG.

The Company's Financial Statements are presented in Sterling, the Company's functional and presentational currency, and all values are rounded to the nearest thousand pounds (£000), except where otherwise indicated.

#### 2. ACCOUNTING POLICIES

### 2.1 Basis of preparation

As the Company meets the definition of a qualifying entity under Financial Reporting Standard 100 Application of Financial Reporting Requirements, the Financial Statements have been prepared in accordance with Financial Reporting Standard 101 Reduced Disclosure Framework (FRS 101).

The Company has applied the recognition, measurement, disclosure and presentation requirements of international accounting standards in conformity with the requirements of the Companies Act 2006 (Adopted IFRSs), making amendments where necessary in order to comply with the Companies Act 2006.

In the application of FRS 101, the Company has taken advantage of the following disclosure exemptions:

- (a) Information regarding the entity's objectives, policies and processes for managing capital;
- (b) A Statement of Cash Flows and related notes;
- (c) Certain disclosures in respect of share-based payment awards;
- (d) Financial instruments disclosures;
- (e) The effects of new but not yet effective IFRSs;
- (f) Disclosures of key management personnel compensation;
- (g) Disclosures of comparative information for property, plant and equipment; and
- (h) Disclosures in respect of related party transactions with wholly-owned subsidiaries.

#### **Measurement convention**

The Financial Statements are prepared under the historical cost convention with the exception of the cashsettled share-based payment liability and the defined benefit plan assets and obligations, which are both measured at fair value.

#### Going concern

As explained in the Strategic Report on pages 3 and 4, COVID-19 has had, and will continue to have, an impact on the operations and financial results of the Company and the wider Group for the year to 31 October 2021 and potentially beyond. However, due to the inherent uncertainties it is not possible to quantify the impact of these on the Company. As part of the Directors assessment of going concern they have considered, as best they can, the potential impacts of COVID-19 on the Company. While there can be no absolute certainty, having considered the current results of the Company, the potential impact of COVID-19 on the Company's results and operations and the current liquidity and net assets of the Company, the Directors are satisfied that it remains a reasonable assumption that the Company has sufficient resources to meet its working capital requirements for at least 12 months from the date of approval of the Financial Statements and the Directors expect to be able to obtain sufficient repayment of the intra-group loan receivable to enable liabilities to be met as they fall due, including those within 12 months. Accordingly, the Directors continue to adopt the going concern basis in preparing these Financial Statements.

### **NOTES TO THE FINANCIAL STATEMENTS (continued)**

### 2. ACCOUNTING POLICIES (continued)

#### 2.2 New and amended standards and interpretations

The Company applied IFRS 16 Leases for the first time in the year ended 31 October 2020. The nature and effect of the changes as a result of adoption of this new accounting standard is described below.

Several other new and amended standards and interpretations apply for the first time in 2020, but do not have an impact on the Company's Financial Statements. The Company has not early adopted any standards, interpretations or amendments that have been issued but are not yet effective.

#### **IFRS 16 Leases**

IFRS 16 supersedes IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases-Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to recognise most lease obligations on the Statement of Financial Position.

The Company adopted IFRS 16 using the modified retrospective method of adoption with the date of initial application of 1 November 2019. Under this method, the standard is applied retrospectively with the cumulative effect of initially applying the standard recognised at the date of initial application. The Company elected to use the transition practical expedient not to reassess whether a contract is, or contains, a lease at 1 November 2019. Instead, the Company applied the standard only to contracts that were previously identified as leases applying IAS 17 and IFRIC 4 at the date of initial application.

The effect of adopting IFRS 16 as at 1 November 2019 on the Statement of Financial Position was as follows:

		(Decrease)/ increase
	Notes	£000
Non-current assets		
Property, plant and equipment	2.2 <i>(i)</i> , 10	(160)
Right-of-use assets	2.2 <i>(i)</i> , 11	23,996
Total impact on assets		23,836
Non-current liabilities		
Lease liabilities	2.2 <i>(ii)</i> , 11	22,484
Provisions	2.2 <i>(iii</i> ), 17	(199)
Current liabilities		
Lease liabilities	2.2 <i>(ii)</i> , 11	3,346
Trade and other payables	2.2(iv)	(1,795)
Total impact on liabilities		23,836

There was no impact on opening equity at 1 November 2019 as a result of the adoption of IFRS 16.

Based on the above, as at 1 November 2019:

- (i) Right-of-use assets of £23,996,000 were recognised and presented separately in the Statement of Financial Position. This includes the lease assets recognised previously under finance leases of £160,000 that were reclassified from property, plant and equipment.
- (ii) Additional lease liabilities of £25,830,000 were recognised.
- (iii) Provisions for dilapidations of £199,000 were reclassified to lease liabilities.
- (iv) Trade and other payables of £1,795,000 related to accrued incentives for previous operating leases have been reclassified and have reduced the value of the opening right-of-use (ROU) assets.

### **NOTES TO THE FINANCIAL STATEMENTS (continued)**

### 2. ACCOUNTING POLICIES (continued)

When measuring lease liabilities for leases previously classified as operating leases, the Company used discount rates at the date of initial application, determined on a portfolio basis depending on the term of the lease. The weighted average rate used at initial application was 2.70% (range 0.54% - 2.83%).

The Company assessed its incremental borrowing rate to be either the borrowing rate it can obtain from the BMO Financial Group or, for smaller items, the rate it could borrow from within the Group.

The lease liabilities as at 1 November 2019 can be reconciled to the operating lease commitments as of 31 October 2019, as follows:

	Note	£000
Operating lease commitments as at 31 October 2019	22	25,067
Less: Commitments relating to short-term leases Add:		(198)
Lease payments relating to renewal periods not included in operating lease commitments as at 31 October 2019  Lease liabilities recognised at 1 November 2019		3,879 199
Effect of discounting the above amounts	_	(3,117)
Lease liabilities as at 1 November 2019	11 _	25,830

The Company primarily has lease contracts for properties and various items of office and computer equipment. Before the adoption of IFRS 16, the Company classified each of its leases (as lessee) at the inception date as an operating lease. Refer to note 2.4 (e) Leases for the accounting policy prior to 1 November 2019.

Upon adoption of IFRS 16, the Company applied a single recognition and measurement approach for all leases except for short-term leases and leases of low-value assets. The standard provides specific transition requirements and practical expedients, which have been applied by the Company.

#### · Leases previously accounted for as operating leases

The Company has not reassessed whether a contract is, or contains, a lease at the date of initial application, but instead relied on the Company's previous assessment under IAS 17 and IFRIC 4. The Company recognised ROU assets and lease liabilities for those leases previously classified as operating leases, except for short-term leases and leases of low-value assets. The ROU assets for most leases were recognised based on the carrying amount as if the standard had always been applied, apart from the use of incremental borrowing rate at the date of initial application. For some leases, the ROU assets were recognised based on the amount equal to the lease liabilities, adjusted for any related prepaid and accrued lease payments previously recognised. Lease liabilities were recognised based on the present value of the remaining lease payments, discounted using the incremental borrowing rate at the date of initial application.

The Company also applied the available practical expedients wherein it:

- Used a single discount rate to a portfolio of leases with reasonably similar characteristics;
- Relied on IAS 37 onerous lease assessment instead of impairment testing;
- Applied the short-term leases exemptions to leases with lease term that ends within 12 months of the date of initial application; and
- Excluded the initial direct costs from the measurement of the ROU asset at the date of initial application.

### **NOTES TO THE FINANCIAL STATEMENTS (continued)**

### 2. ACCOUNTING POLICIES (continued)

### 2.3 Accounting estimates, assumptions and judgements

The preparation of financial statements necessitates the use of estimates, assumptions and judgements. These estimates, assumptions and judgements affect the reported amounts of assets, liabilities, contingent assets and contingent liabilities at the reporting dates as well as the reported income and expenses for the reporting periods. While estimates are based on management's best knowledge and judgement using information and financial data available to them, the actual outcome may differ from these estimates.

The critical judgements in applying accounting policies is disclosed in the following note to the Financial Statements:

• Recognition of pension surplus - The Company has considered the availability of a refund or reduction in future contributions, based on the Plan Rules, in recognising the surplus in respect of the F&C Asset Management (FCAM) Pension Plan, as disclosed in note 23.

The key sources of assumptions and estimation uncertainties in applying the accounting policies outlined below are disclosed, where appropriate, in the following notes to the Financial Statements:

- Pension assumptions The Company has exercised judgement over the mortality assumptions, discount rates, rates of salary increases and inflation increases used in the valuation of the pension obligation. The sensitivities of the amounts recognised to changes in assumptions are disclosed in note 23(b)(iv).
- Deferred tax assets Management judgement is required to determine the amount of deferred tax assets
  that can be recognised, as detailed in note 13. This is based upon assumptions as to the future profitability
  of the Company and other UK BMO Group companies to which the assets relate and the timing of when
  such profits arise.
- Share-based payments The liability for share-based payments, as disclosed in notes 18 and 24, is a
  cumulative estimate based on the BMO share price, the foreign exchange rate at the reporting date and
  the relative proportion of the vesting period for which services have been provided. The quantum of the
  liability at any future reporting date and/or for the vesting date will be subject to changes in these variables.

### • Provisions -

- The provision for National Insurance Contributions (NIC) on share-based payments is impacted by the same uncertainties associated with the liability itself, as outlined above. The quantum of the current provision is disclosed in note 17.
- The long-term sickness provision also disclosed in note 17 involves judgement relating to assumptions used in the period over which the payments will be made.
- Loan receivable The calculation of the allowance for ECLs on the Company's loan receivable balance, as disclosed in note 14, involves estimation uncertainty. The Company uses a discounted cash flow model to determine the ECL which involves an estimation, under a number of scenarios, of the timing of when the loan balance will be repaid. Any change to the assumptions around the timing and amounts of cash flows could impact the allowance for ECLs at the reporting date.
- Determination of lease terms and lease discount rates The Company has made assumptions about the determination of lease terms and the exercise of lease extensions or termination options on the Company's properties and other third-party services. Properties have been assumed to run until the end of the lease extensions (in line with previous experience) and rolling leases are based on management's best estimates of the likely timeframes. The Company has also made assumptions about the discount rates used in calculating lease liabilities based on the applicable borrowing rates for the Company. Leasing disclosures are disclosed in note 11.

### **NOTES TO THE FINANCIAL STATEMENTS (continued)**

### 2. ACCOUNTING POLICIES (continued)

### 2.4 Summary of significant accounting policies

#### (a) Foreign currencies

Transactions in foreign currencies are translated to the functional currency at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated at the exchange rate ruling at the reporting date, and any exchange differences arising are taken to the Income Statement.

#### (b) Revenue

The Company's primary source of revenue is from services provided to other Group entities. A contract with a customer is a formal agreement specifying the services to be performed. The Company considers its customers to be other Group entities that have contracted with the Company to obtain employment and business support services. The Company has generally concluded that it is the principal in its revenue arrangements, because it controls the services provided.

The Company's contracts are considered to be formal transfer pricing agreements. Revenue represents recharges of staff related costs and other operating expenses to companies within the Group, together with a "cost plus" uplift in accordance with the transfer pricing policy applied by the Company, and is recognised in the Income Statement over the period which these services are provided, regardless of when the payment is due.

The Company recognises revenue when it provides a service to a fellow Group entity. Revenue is measured at the fair value of the consideration received or receivable, taking into account the contractually defined terms of payment and excluding any taxes. The majority of the Company's revenue is recognised over time, as the associated activities generally reflect an ongoing provision of employee services on a daily basis.

Amounts invoiced for services provided to Group entities and accrued income for services provided which have not yet been invoiced are included within amounts owed by group subsidiaries.

#### (c) Finance income

Finance income comprises net interest income on the pension scheme surplus and interest receivable on a loan owed by a group subsidiary and is recognised in the Income Statement as it accrues using the effective interest rate (EIR) method. The EIR is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument to its net carrying amount.

### (d) Finance costs

Finance costs comprise other interest payable and charges payable on bank accounts. These costs are recognised in the Income Statement on an EIR basis.

#### (e) Leases

### **IFRS 16 Leases**

The revised accounting policy for the Company applicable to the current reporting period is detailed below:

The Company assesses whether a contract is, or contains, a lease at the inception of the contract. A lease is identified if the contract conveys the right to control the use or economic benefits of an identified asset for a period of time in exchange for consideration. The Company recognises a ROU asset and a corresponding lease liability with respect to all lease arrangements in which it is the lessee, except for short-term leases (defined as leases with a lease term of 12 months or less) and leases for individual low value assets. The Company's primary leasing arrangements are in respect of its office in the UK, but it also leases datacentres.

### NOTES TO THE FINANCIAL STATEMENTS (continued)

### 2. ACCOUNTING POLICIES (continued)

### (i) Right-of-use (ROU) assets

The Company recognises ROU assets at the commencement date of the lease (i.e. the date the underlying asset is available for use). ROU assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of ROU assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. ROU assets are depreciated on a straight-line basis over the shorter of the expected lease term and the estimated useful lives of the assets, as follows:

Leasehold land and buildings - 7 - 12 years
Datacentres - 4 years

Where applicable, the Company's ROU asset for leased office premises also includes an estimate of costs incurred by the lessee in restoring the office to the condition required by the terms and conditions of the lease (known as dilapidations). The ROU assets are also subject to impairment. Refer to accounting policy (i) Impairment of non-financial assets.

### (ii) Lease liabilities

At the commencement date of the lease, the Company recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. Variable lease payments that do not depend on an index or a rate are recognised as expenses in the period in which the event or condition that triggers the payment

In calculating the present value of lease payments, the Company uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. The Company has assessed its incremental borrowing rate to be either the borrowing rate it can obtain from the BMO Financial Group or, for smaller items, the rate it could borrow from within the Group. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g. changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

The Company's lease liabilities are included within current and non-current lease liabilities according to expected payment dates.

### (iii) Short-term leases and leases of low-value assets

The Company applies the short-term lease recognition exemption to its short-term leases of office and computer equipment (i.e. those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease "low value assets recognition exemption" to leases of office and computer equipment that are considered to be low value. Lease payments on short-term leases and leases of low value assets are recognised as an expense on a straight-line basis over the lease term.

### IAS 17 Leases

The accounting policy applicable to the comparative period ended 31 October 2019 was as follows:

The Company has a review process for accepting new contracts which identifies whether any arrangement contains a lease obligation. All leases entered into by the Company are operating leases, being leases where the lessor retains substantially all the risks and rewards of ownership of the leased asset. Rentals paid under operating leases are charged to the Income Statement on a straight-line basis over the lease term. Lease incentives are recognised by the Company as a reduction in the rental expense, allocated on a straight-line basis over the lease term.

### **NOTES TO THE FINANCIAL STATEMENTS (continued)**

### 2. ACCOUNTING POLICIES (continued)

#### (f) Income tax

The income tax expense disclosed on the face of the Income Statement represents the aggregate of current tax and the movement in deferred tax.

#### Current income tax

Income tax is recognised in the Income Statement for the period, except to the extent that it is attributable to a gain or loss that is recognised directly in the Statement of Comprehensive Income or equity. In such cases the gain or loss shown in equity is stated separately from the attributable income tax, which is also recognised directly in equity.

Current tax is the expected tax payable to, or receivable from, the taxation authorities on the taxable profit or loss for the period, using tax rates enacted or substantively enacted at the reporting date, and includes any adjustment to tax payable in respect of previous years.

#### Deferred tax

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amount of assets and liabilities in the Financial Statements and the corresponding tax basis used in the computation of taxable profit or loss, accounted for using the reporting date liability method.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset realised, based on tax rates and laws enacted or substantively enacted at the reporting date.

Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the asset to be recovered. Any legal restrictions on the utilisation of available taxable profits are also considered, based on the tax rates and tax laws that have been enacted or substantively enacted at the reporting date.

### (g) Property, plant and equipment

Property, plant and equipment is stated at cost less accumulated depreciation and accumulated impairment losses. Cost comprises the aggregate amount paid and the fair value of any other consideration given to acquire the asset and includes costs directly attributable to making the asset capable of operating as intended.

Expenditure on property, plant and equipment is capitalised on initial recognition. Subsequent expenditure is only capitalised when it is probable that there will be future economic benefits associated with the expenditure which can be measured reliably. All other expenditure is recognised in the Income Statement as incurred.

Property, plant and equipment, with the exception of motor vehicles, is depreciated so as to write off the cost of assets using the straight-line method over their estimated useful lives as follows:

Leasehold improvements – over 10 years (or lease term if shorter)

Computer equipment - 3 years
Office furniture and equipment - 3-5 years

Depreciation on property, plant and equipment is recognised as an expense in the Income Statement.

The carrying value of assets and their useful lives are reviewed at each reporting date. If an indication of impairment exists, the assets are written down to their recoverable amount and the impairment is charged to the Income Statement in the period in which it arises. Useful lives and residual values are reviewed annually and where adjustments are required these are made prospectively.

### NOTES TO THE FINANCIAL STATEMENTS (continued)

### 2. ACCOUNTING POLICIES (continued)

An item of property, plant and equipment is derecognised upon disposal or when no further future economic benefits are expected from its continued use. Any gain or loss arising on derecognition of the asset (calculated as the fair value less costs to sell) is included in the Income Statement in the reporting period the asset is derecognised.

#### (h) Intangible assets

Intangible assets comprise both internally generated software and acquired licences. Separately purchased software and licences have a finite life and are shown at cost less accumulated amortisation and any accumulated impairment losses. Amortisation is charged to the Income Statement in equal annual instalments, based on the following useful economic lives:

Software - 3-7 years

Licences - 3 years (or over contractual term)

Subsequent expenditure on capitalised software and licences is expensed as incurred.

### (i) Impairment of non-financial assets

At each reporting date the Company assesses whether there is an indication that an asset may be impaired. If any such indication exists, the Company makes an estimate of the asset's recoverable amount. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. Any impairment arising is recognised in the Income Statement.

#### (j) Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

### i) Financial assets

#### Initial recognition and measurement

Financial assets are classified, at initial recognition, as debt instruments measured at amortised cost.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Company's business model for managing them. The Company initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs.

In order for a financial asset to be classified and measured at amortised cost, it needs to give rise to cash flows that are "solely payments of principal and interest (SPPI)" on the principal amounts outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Company's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting cash flows, selling the financial assets or both.

### Subsequent measurement

Subsequent to initial recognition, financial assets at amortised cost are measured using the EIR method. Gains and losses are recognised in the Income Statement when an asset is derecognised or impaired, as well as through the amortisation process. The Company's financial assets at amortised cost consist of a loan owed by a group subsidiary, amounts owed by group subsidiaries, group relief receivable, other receivables, amounts owed by a parent company, amounts owed by BMO Group entities and cash at bank.

### NOTES TO THE FINANCIAL STATEMENTS (continued)

### 2. ACCOUNTING POLICIES (continued)

#### Derecognition of financial assets

A financial asset or, where applicable, part of a financial asset, is derecognised when the rights to receive cash flows from the asset have expired.

#### Impairment of financial assets

The Company considers the requirement to recognise an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive, discounted at an approximation of the original effective interest rate.

For loan receivables, the Company uses a discounted cash flow model to determine the lifetime ECL. This model assesses the maximum credit exposure, taking into account inputs concerning probabilities of default. Corresponding movements in the ECL allowance are recognised in operating expenses.

The Company considers a financial asset to be in default when contractual payments are past due. However, in certain cases, the Company may also consider a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual amounts in full. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

#### ii) Financial liabilities

#### Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as trade and other payables. All financial liabilities are recognised initially at fair value and net of directly attributable transaction costs. The Company's financial liabilities consist of trade and other payables.

#### Subsequent measurement

Subsequent to initial recognition, financial liabilities are measured at amortised cost using the EIR method. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the EIR amortisation process.

### Derecognition of financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expires.

### iii) Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount reported in the Statement of Financial Position, only if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

### (k) Provisions

A provision is recognised in the Statement of Financial Position when the Company has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. No provision is established where a reliable estimate of the obligation cannot be made.

Where the Company expects some or all of a provision to be recovered from external parties, the recovery is recognised as a separate asset but only when the reimbursement is virtually certain.

### NOTES TO THE FINANCIAL STATEMENTS (continued)

### 2. ACCOUNTING POLICIES (continued)

### (I) Financial guarantees

The Company assesses, at each reporting date, whether it is required to recognise a liability in respect of any guarantee it has issued. A liability is only recognised if it is probable that an outflow of economic benefits will be required to settle the obligation.

#### (m) Employee benefits

#### i) Short-term employee benefits

Short-term employee benefits are employee benefits (other than termination benefits) that are expected to be settled wholly before twelve months after the end of the reporting period in which the employees render the related services. Bonus entitlements are included in short-term employee benefits and are recognised when there is a present legal or constructive obligation to make such payments as a result of past events and a reliable estimate of the obligation can be made.

Short-term compensated absences are recognised, in the case of accumulating compensated absences, when the employees render service that increases their entitlement to future compensated absences or, in the case of non-accumulating compensated absences, when the absences occur.

### ii) Post-employment benefits

#### Defined benefit scheme

The Company operates a defined benefit pension scheme which provides benefits based on final pensionable salary.

The pension surplus recognised in the Statement of Financial Position is the net of the present obligation of the employer, which is the estimated present value of future benefits that employees have earned in return for their services in the current and prior years, less the value of the plan assets in the schemes. A pension surplus is recognised where there is the availability of a refund to the sponsoring entity, reduction in future contributions, or residual interest in the plan. The discount rate applied to the employees' benefits is the appropriate corporate bond yield at the reporting date which has a maturity date similar to the terms of the Company's obligations. A qualified actuary performs the calculation annually using the projected unit credit method.

The defined benefit pension expense in the Income Statement is analysed into:

- current service costs, which are the actuarially calculated present value of the benefits earned by the active employees in each period;
- past service costs, which relate to employee service in prior periods, and arise as a result of the
  introduction of change in, or improvements to, retirement benefits in the current period. These are
  recognised in the Income Statement at the earlier of when the plan amendment or curtailment occurs,
  and when the Company recognises related restructuring costs or termination benefits;
- settlements or curtailments to the extent that they are not allowed for in the actuarial assumptions. Gains
  or losses on settlements or curtailments are recognised at the date on which there is a demonstrable
  commitment to making a significant reduction in the number of employees covered by the plan, or an
  amendment to the terms of the plan; and
- the net interest income on the net defined benefit surplus. This represents the change during the period
  in the net defined benefit surplus that arises from the passage of time. This net interest income is
  recognised in finance income.

### NOTES TO THE FINANCIAL STATEMENTS (continued)

### 2. ACCOUNTING POLICIES (continued)

The actuarial gains and losses, which arise from any new valuation and from updating the previous actuarial valuation to reflect conditions at the reporting date, are taken in full to the Statement of Comprehensive Income for the period.

#### Defined contribution schemes

Contributions made to these schemes are charged to the Income Statement as they become payable, in accordance with the rules of the schemes.

### iii) Other long-term employee benefits

Other long-term employee benefits are recognised at the discounted present value of the obligation at the reporting date. The benefit is determined using actuarial techniques to estimate the amount of benefit employees have earned for their services at the reporting date.

#### iv) Termination benefits

Termination benefits are recognised as a liability and an expense when the Company is committed to the termination of employment before the normal retirement date. Termination benefits are recognised only when the offer cannot be withdrawn, or when the related restructuring costs are recognised as a provision.

#### (n) Share-based payments

The Company participates in share scheme arrangements operated by BMO Financial Group. These awards require to be accounted for as share-based payments.

The fair value is measured at market price at the date the award is granted and the expense is spread over the period during which the employees become unconditionally entitled to exercise the awards, known as the vesting period. The cumulative expense recognised in the Income Statement over the vesting period is equal to the estimated fair value of the award multiplied by the number of awards expected to vest.

Non-market related conditions are performance criteria not directly linked to BMO's share price, such as continued employment. The probability of meeting non-market conditions is incorporated into the expense charge via the estimate of the number of awards expected to vest. The total cumulative expense is reassessed at each reporting date and is ultimately adjusted to reflect the actual number of awards which vest. Therefore, if no awards vest, no cumulative expense charge is ultimately recognised.

IFRS 2 Share-based Payment makes a distinction between awards settled in equity and those settled in cash. All BMO RSU awards are cash-settled and are therefore charged to the Income Statement with a corresponding credit to liabilities. The estimated fair value of awards is re-measured at each reporting date until the payments are ultimately settled.

Awards to employees treated as good leavers continue to be settled on the vesting date, although the remaining expense of the awards is charged to the Income Statement immediately. In respect of the BMO RSU awards, the vesting period for any employee who becomes eligible to retire is accelerated.

### (o) Share capital

Share capital is recorded at the proceeds of issue after deducting directly attributable transaction costs.

### **NOTES TO THE FINANCIAL STATEMENTS (continued)**

#### 3. REVENUE

The Company employs all UK-based personnel in the Group and procures a number of assets or services which support the activities performed by employees, primarily for the benefit of UK-domiciled regulated companies in the Group. The revenue of the Company, therefore, is comprised entirely of recharges of employment and other expenses incurred by the Company, together with an agreed uplift on costs, under transfer pricing agreements with these Group companies.

Details of the costs of services provided are disclosed in notes 4(a) and 5.

The services are invoiced monthly. Most employment and administrative services are provided over a continual period of time, although certain expenses may relate to individual transactions and, therefore, be charged as they arise. The majority of the Company's revenue is invoiced in GBP, even when contracting with its non-UK Group entities, so there is little exposure to changes in foreign exchange rates.

As the Company's revenue is primarily based on a fixed uplift of the recharge of expenses, the levels of revenue will vary directly with the level of expenditure, but the Company does not bear any significant risk from the net exposure.

### 4. OPERATING EXPENSES

### (a) Total operating expenses

Total operating expenses can be summarised into the following categories:

	Notes	2020 £000	2019 £000
Employee benefit and related expenses*		79.811	106,875
Communication and information technology expenses		7,214	11,681
Premises expenses		3,045	6,103
Depreciation, amortisation and impairment expenses	4(b)	5,866	3,595
Other expenses	, ,	3,486	3,821
Promotional and client servicing expenses		168	245
Impairment loss reversal on loan receivable	14 _	(365)	(827)
	_	99,225	131,493

<sup>\*</sup> This includes £3,372,000 (2019: £5,659,000) of employment-related expenses (e.g. travel, training, etc.), which are not employee benefit expenses and are therefore excluded from the table in note 5.

### (b) Operating expenses

Operating expenses include the following:

		2020	2019
	Notes	£000	0003
Depreciation of property, plant and equipment	10	1,593	1,421
Depreciation of ROU assets	11	2,957	n/a
Amortisation of intangible assets	12	1,316	2,174
Auditor's remuneration – audit of these Financial Statements		40	35
Net loss on foreign exchange		39	57
Gain on disposal of property, plant and equipment		(3)	(4)
Operating lease rentals – premises		17*	3,027
Operating lease rentals – other contracts		89*	206

<sup>\*</sup> These amounts represent leases of low-value assets and short-term leases with lease terms that end within 12 months of the date of initial application and are therefore not included within the IFRS 16 balances disclosed in note 11.

### NOTES TO THE FINANCIAL STATEMENTS (continued)

### 4. OPERATING EXPENSES (continued)

Amounts receivable by the Company's auditor in respect of services to the Company, other than for the audit of the Company's Financial Statements, have not been disclosed as the information is disclosed on a consolidated basis in the Annual Report and Financial Statements of the Company's immediate parent, BMO Asset Management (Holdings) plc.

### 5. EMPLOYEE BENEFIT EXPENSES

Total employee benefit expenses, including remuneration of the Directors for their services to the Group, were:

	Notes	Gross 2020 £000	Expenses recovered from BMO £000	Net 2020 £000	2019 £000
Short-term employee benefits:					
Salaries and related benefits		44,491	(1,585)	42,906	43,541
Bonus		20,748	(1,826)	18,922	20,398
Social security costs		8,783	(768)	8,015	10,676
	_	74,022	(4,179)	69,843	74,615
Post-employment benefits:	_				
Defined contribution pension expense		4,462	(28)	4,434	4,481
Defined benefit pension expense	23(d)	1,011_	-	1,011	835
	-	5,473	(28)	5,445	5,316
Other long-term employee benefits		10	-	10	(9)
Termination expenses		(3,023)	-	(3,023)	4,939
Share-based payment expense	24	6,487	(2,323)	4,164	16,355
Total employee benefit expenses	_	82,969	(6,530)	76,439	101,216

Expenses recovered from BMO represent a share of employee remuneration borne by other BMO Group companies where the risks and rewards of the services provided by the employees is borne by those companies. There was an immaterial amount of employee benefit expenses recovered from BMO Financial Group in 2019.

The monthly average number of employees of the Company during the year ended 31 October 2020 was 618 (2019: 626).

### 6. DIRECTORS' REMUNERATION

While the Directors are employed by this Company, no Director received any remuneration specifically in respect of their services as Director to the Company during the year ended 31 October 2020 (2019: £nil) as their remuneration cannot be meaningfully apportioned.

### NOTES TO THE FINANCIAL STATEMENTS (continued)

### 7. FINANCE INCOME

	Note	2020 £000	2019 £000
Other finance income:			
Interest income on pension scheme surplus	23(d)	1,480	2,560
Financial assets measured at amortised cost: Interest receivable on loan owed by group subsidiary		189	296
		•	
Total finance income		1,669	2,856
8. FINANCE COSTS			
		2020	2019
	Note	£000	£000
Other finance costs:			
Interest on lease liabilities	11	644	-
Other interest payable		12	28
Financial assets measured at amortised cost:			
Bank charges payable		4	7
Total finance costs		660	35

### 9. INCOME TAX

### (a) Analysis of tax expense in the year

The major components of tax expense recognised in the Income Statement are:

Note	2020 £000	2019 £000
	2000	2000
Current income tax:		
UK Corporation Tax	44.000	
Current tax on profit for the year	(1,390)	117
Adjustments in respect of previous periods	975	1,101
Total current income tax	(415)	1,218
Deferred tax:		
Origination and reversal of temporary differences	2,475	1,520
Adjustments in respect of previous periods	(995)	(1,155)
Adjustments in respect of Corporation Tax rate change	(1,039)	284
Total deferred tax 13(b)	441	649
Tax expense reported in the Income Statement	26	1,867

### **NOTES TO THE FINANCIAL STATEMENTS (continued)**

### 9. INCOME TAX (continued)

	Note	2020 £000	2019 £000
Deferred and current income tax related to items charged or credited to equity and other comprehensive income or expense:			
Tax income on net actuarial losses on defined benefit pension arrangements		(752)	(3,397)
Tax expense arising from Corporation Tax rate change in respect of defined benefit pension arrangements		1,483	285
Tax expense/(income) recognised in equity and in the Statement of Comprehensive Income	13(b)	731	(3,112)

Deferred tax assets and liabilities are shown in note 13.

### (b) Reconciliation of the total tax expense for the year

A reconciliation between the actual tax expense and the accounting profit multiplied by the Company's domestic tax rate for the years ended 31 October 2020 and 31 October 2019 is as follows:

	2020 £000	2019 £000
Profit before tax	5,270	8,932
Tax at the Company's statutory income tax rate of 19% (2019: 19%) Share-based payments Disallowed expenses Non-taxable income Adjustments in respect of previous periods Adjustments in respect of Corporation Tax rate change	1,001 107 74 (97) (20) (1,039)	1,697 (7) 133 (186) (54) 284
Tax expense reported in the Income Statement	26	1,867

### (c) Effective rate of tax and factors affecting future tax expenses

The current Corporation Tax rate of 19% became effective from 1 April 2017, resulting in a statutory UK Corporation Tax rate of 19% for the year ended 31 October 2020 for the Company.

A future UK Corporation Tax rate reduction to 17% from 1 April 2020 was substantively enacted on 6 September 2016. The reduction in the UK Corporation Tax rate would have led to a Company statutory UK Corporation Tax rate of 17.83% for 2020 and 17% from 2021 onwards.

However, the Chancellor of the Exchequer's Budget on 11 March 2020 announced that the UK Corporation Tax rate would remain at 19% from 1 April 2020 rather than reduce to 17%, and this change was substantively enacted on 17 March 2020. The statutory UK Corporation Tax rate for the Company was therefore expected to remain at 19% from 2020 onwards.

In a further statement by the Chancellor of the Exchequer on 3 March 2021, it was announced that the UK rate of Corporation Tax will increase to 25% on 1 April 2023. This change was substantively enacted on 24 May 2021 and will result in a Company statutory UK Corporation Tax rate of 22.52% for 2023 and 25% from 2024 onwards. It is currently estimated that the effect of this rate change, once substantively enacted, will be to increase the net deferred tax liabilities of the Company by a £1,249,000 debit through the Income Statement and a £3,256,000 credit to equity.

### NOTES TO THE FINANCIAL STATEMENTS (continued)

### 10. PROPERTY, PLANT AND EQUIPMENT

	Leasehold improvements £000	Computer equipment £000	Office furniture and equipment £000	Total £000
Cost:				
At 31 October 2019	4,081	7,753	1,925	13,759
Adjustment for adoption of IFRS 16*	(199)			(199)
At 1 November 2019 (as restated)	3,882	7,753	1,925	13,560
Additions	14	1,998	27	2,039
Disposals	<u>-</u>	(660)	(22)	(682)_
At 31 October 2020	3,896	9,091	1,930	14,917
Depreciation: At 31 October 2019	2,266	6,328	1,281	9,875
Adjustment for adoption of IFRS 16*	(39)	-		(39)
At 1 November 2019 (as restated)	2,227	6,328	1,281	9,836
Charge for the year	310	991	· 292	1,593
Disposals		(553)	(21)	(574)
At 31 October 2020	2,537	6,766	1,552	10,855
Net book value:				
At 31 October 2020	1,359	2,325	378	4,062
At 31 October 2019	1,815	1,425	644	3,884

<sup>\*</sup> Further details on the adoption of IFRS 16 are disclosed in note 2.2.

There are no restrictions on the Company's title to the above assets and none are pledged as security for liabilities. The cost of fully depreciated property, plant and equipment which is still in use at 31 October 2020 is £6,999,000 (31 October 2019: £6,494,000).

### 11. LEASES

### Company as a lessee

The Company has lease contracts predominantly for office buildings, but also for datacentres used by the Company and the Group. Leases generally have lease terms between 4 to 12 years.

The Company's obligations under its leases are secured by the lessor's title to the leased assets. There are some lease contracts which include extension and termination options and variable lease payments.

The Company also leases certain items of IT and office equipment with lease terms of 12 months or less and has some low value leases. The Company applies the 'short-term lease' and 'lease of low-value assets' recognition exemptions for these leases.

### NOTES TO THE FINANCIAL STATEMENTS (continued)

### 11. LEASES (continued)

Set out below are the carrying amounts of ROU assets recognised and the movements during the year:

	Notes	Property £000	Datacentres £000	Total £000
ROU assets At 1 November 2019 (as restated*) Depreciation expense Other movements	2.2 4(b)	22,751 (2,645) (31)	1,245 (312) 2	23,996 (2,957) (29)
At 31 October 2020		20,075	935	21,010

<sup>\*</sup> Further details on the adoption of IFRS 16 are disclosed in note 2.2.

Set out below are the carrying amounts of lease liabilities and the movements during the period:

	Notes	2020 £000
Lease liabilities	2.2	25 020
At 1 November 2019 (as restated*) Accretion of interest	2.2 8	25,830 644
Payments		(3,405)
Other movements	-	(630)
At 31 October 2020	-	22,439
At 31 October 2020		10.570
Non-current		19,570
Current	-	2,869

<sup>\*</sup> Further details on the adoption of IFRS 16 are disclosed in note 2.2.

Future increases or decreases in rentals linked to an index or rate are not included in the lease liability until the change in cash flows takes effect. At 31 October 2020 £892,000 of the Company's lease liabilities are subject to inflation-linked rentals and a further £21,276,000 are subject to rent reviews. Rental reviews typically occur no earlier than every five years.

The following are the amounts recognised in profit or loss:

	Notes	£000
Depreciation expense of ROU assets	4(b)	2,957
Interest expense on lease liabilities	8	644
Expense relating to short-term leases (included in operating expenses)		88
Expense relating to leases of low-value assets (included in operating expenses)	-	18
Total expense recognised in profit or loss	_	3,707

### NOTES TO THE FINANCIAL STATEMENTS (continued)

### 11. LEASES (continued)

The Company has lease contracts for office buildings that contains variable payments based on annual increases in rent based on CPI.

The Company had fixed rent payments of £3,405,000 in 2020.

The Company has several lease contracts that include extension and termination options. These options are negotiated by management to provide flexibility in managing the leased office buildings and IT infrastructure and align with the Group's business needs. Management exercises significant judgement in determining whether these extension and termination options are reasonably certain to be exercised (see note 2.3).

At 31 October 2020 the Company has assumed that extension options will be exercised, and no termination options are expected to be exercised.

### 12. INTANGIBLE ASSETS

	Software and licences £000
Cost:	
At 31 October 2019	16,105
Additions	756
Disposals	(49)
At 31 October 2020	16,812
Amortisation: At 31 October 2019 Charge for the year Disposals	14,139 1,316 (48)
At 31 October 2020	15,407
Net book value: At 31 October 2020	1,405
At 31 October 2019	1,966

Software and licences additions consists of £578,000 of internally generated software and £178,000 of acquired licences. The cost of fully amortised software and licences which are still in use at 31 October 2020 is £13,945,000 (31 October 2019: £6,318,000).

### **NOTES TO THE FINANCIAL STATEMENTS (continued)**

### 13. DEFERRED TAX ASSETS AND LIABILITIES

### (a) Recognised deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following:

	31 October 2020			31 October 2019		
	Assets £000	Liabilities £000	Net £000	Assets £000	Liabilities £000	Net £000
Employee benefits Property, plant and equipment Unused tax losses	5,767 2,852 <u>921</u>	(13,592)	(7,825) 2,852 921	6,209 2,993 523	(12,605)	(6,396) 2,993 523
Deferred tax assets/(liabilities)	9,540	(13,592)	(4,052)	9,725	(12,605)	(2,880)

Based on profit forecasts, the Directors believe it is appropriate to recognise a deferred tax asset for various employee benefit amounts, depreciation in advance of capital allowances and unused tax losses, as it is considered probable that there will be suitable future taxable profits in the Company and other BMO UK entities in the next five years from which the underlying temporary differences can be deducted. Under current UK Corporation Tax legislation, all of the temporary differences disclosed above can be carried forward indefinitely to be utilised against future trading profits in the Company or other BMO UK entities.

### (b) Movement in temporary differences during the year

	1 November 2019 £000	(Charged)/ credited to profit or loss £000	Tax expense recognised in equity £000	31 October 2020 £000
Employee benefits Property, plant and equipment Unused tax losses	(6,396) 2,993 523	(698) (141) 398	(731) - -	(7,825) 2,852 921
	(2,880)	(441)	(731)	(4,052)
	1 November 2018 £000	(Charged)/ credited to profit or loss £000	Tax income recognised in equity £000	31 October 2019 £000
Employee benefits Property, plant and equipment Unused tax losses	(8,760) 3,417	(748) (424) 523	3,112 - -	(6,396) 2,993 523
	(5,343)	(649)	3,112	(2,880)

# **NOTES TO THE FINANCIAL STATEMENTS (continued)**

#### 14. LOAN RECEIVABLE

	31 October 2020 £000	31 October 2019 £000
Non-current: Loan owed by group subsidiary	66,580	74,669
Allowance for expected credit losses	(846)	(1,211)
	65,734	73,458

The loan is between the Company and BMO AM Treasury Limited. The loan is unsecured, repayable on demand and is subject to interest at 3-month LIBOR minus 0.25% margin. The Company does not expect to receive full repayment of this loan within the next year, however, the loan will be drawn down as required to enable all liabilities to be met as they fall due, including those within 12 months

An impairment analysis is performed on the loan receivable balance at each reporting date to measure expected credit losses. The calculation reflects the time value of money associated with recovery of the loan receivable. The impairment allowance was reduced by £365,000 during the year ended 31 October 2020 resulting in an impairment allowance of £846,000 at 31 October 2020.

### 15. TRADE AND OTHER RECEIVABLES

	31 October 2020 £000	31 October 2019 £000
Current:		
Amounts owed by group subsidiaries	18,732	27,681
Amounts owed by BMO Group entities	6,688	423
Prepayments	1,451	2,917
VAT receivable	545	688
Employee benefit assets	473	260
Group relief receivable	297	-
Other receivables	280	75 <b>7</b>
Amounts owed by parent company	256	146_
	28,722	32,872

Amounts owed by group subsidiaries and amounts owed by parent company at 31 October 2020, include £4,240,000 (31 October 2019: £12,542,000) in relation to accrued income for intra-group revenues.

In the Directors' opinion there are no discernible differences between the carrying amounts and fair values of the receivable balances disclosed due to the short-term maturities of these amounts.

#### 16. CASH AND CASH EQUIVALENTS

	31 October 2020 £000	31 October 2019 £000
Cash at bank	1,537	437

Cash and cash equivalents are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

The Company determined that the expected credit losses on cash and cash equivalents were immaterial at both reporting dates. The fair value of cash and cash equivalents at the reporting dates is as shown above.

# **NOTES TO THE FINANCIAL STATEMENTS (continued)**

#### 17. PROVISIONS

	NIC on share schemes £000	Long-term sickness £000	Restructuring £000	End of lease dilapidations £000	Long-term service award £000	Total £000
At 1 November 2018	7,852	1,115	892	199	129	10,187
Provided during the						
year	2,381	359	4,588	_	-	7,328
Utilised during the year	(2,627)	(158)	(880)	-	(4)	(3,669)
Released during the year		-	(19)	-	(4)	(23)
At 31 October 2019	7,606	1,316	4,581	199	121	13,823
Adjustment for adoption						
of IFRS 16*	•	-	-	(199)	-	(199)
At 1 November 2019						
(as restated)	7,606	1,316	4,581	-	121	13,624
Provided during the	074	400	00.4		4.4	4.050
year	874	183	284	-	11	1,352
Utilised during the year	(2,095)	(183)	(1,263)	-	(1)	(3,542)
Released during the year	(333)	(115)	(3,318)	<u> </u>	<del></del>	(3,766)
At 31 October 2020	6,052	1,201	284		131	7,668
At 31 October 2020						
Non-current liabilities	1,849	1,029	_	_	131	3,009
Current liabilities	4,203	172	284	_		4,659
Current nabilities	7,200		201	***		4,000
At 31 October 2019						
Non-current liabilities	2,617	1,158	-	199	121	4,095
Current liabilities	4,989	158	4,581			9,728

<sup>\*</sup> Further details on the adoption of IFRS 16 are disclosed in note 2.2.

#### NIC on share schemes

This provision represents the expected employer's NIC liabilities in respect of a number of share-based payment schemes operated by the Company. The provision is subject to movements in the BMO share price, movements in the Sterling/Canadian dollar exchange rate, the extent to which awards are forfeited and, where eligible, the timing of when employees choose to exercise options. The current element of the provision for NIC on share schemes relates to awards which are expected to vest within one year.

## Long-term sickness

The Company has long-term sickness insurance arrangements which cover the cost of absence from work of all current employees. However, the cost of employees who became long-term absentees prior to these arrangements being established is self-insured by the Company. The provision represents the expected present value of income protection payments due to these individuals. This provision has been quantified on the assumption that all employees currently on long-term sick leave will not return to the employment of the Company. The discount rate and salary growth assumptions used in each year are identical to those used for the purposes of determining UK defined benefit pension obligations (as disclosed in note 23(b)(iii)).

#### Restructuring

During 2019, a restructuring provision of £4,588,000 was recognised, as part of a wider ongoing BMO Financial Group restructuring programme, reflecting the expected redundancy costs associated with the achievement of planned operational efficiencies. During 2020, £1,263,000 of this provision was utilised, with an additional £284,000 being provided and £3,318,000 released unutilised. The exact timing and quantum are subject to change. The release during the year reflects both changes in the final quantum paid to employees as well as a change in the composition of employees impacted by the restructuring activity.

## NOTES TO THE FINANCIAL STATEMENTS (continued)

# 17. PROVISIONS (continued)

#### End of lease dilapidations

The Company has obligations to reinstate certain premises back to their original condition when the lease expires. The exact quantum and timing of this remedial work is inherently difficult to estimate given its nature. Dilapidations provisions are now accounted for under IFRS 16.

## Long-term service award

This provision represents the obligation in respect of long-term service benefits to which some employees are entitled, including incremental holiday entitlement and long-term service awards. The exact number of employees who will receive this award is uncertain in nature.

#### 18. EMPLOYEE BENEFITS LIABILITIES

	Note	31 October 2020 £000	31 October 2019 £000
Non-current:			
Share-based payment liabilities	24	13,400	18,967
Other employee benefit payables		1,652	1,743
Bonus accruals		542	-
Employment related taxation accruals		164	107
		15,758	20,817
Current:			
Bonus accruals		23,510	24,203
Share-based payment liabilities	24	10,500	13,682
Employment related taxation accruals		3,618	3,779
Other employee benefit payables		3,592_	1,481
		41,220	43,145
19. TRADE AND OTHER PAYABLES			
		31 October 2020 £000	31 October 2019 £000
Non-current:		2000	2000
Accruals		39	770
Current:			
Accruals		2,023	3,867
Trade payables		1,052	2,197
Amounts owed to BMO Group entities		48	-
Other payables		8	1
Group relief payable			117
		3,131	6,182

In the Directors' opinion there are no discernible differences between the carrying amounts and fair values of the payable balances disclosed due to the short-term maturities of these amounts.

## NOTES TO THE FINANCIAL STATEMENTS (continued)

#### 20. SHARE CAPITAL

	31 October 2020 £	31 October 2019 £
Authorised: 1 Ordinary share of £1	1	1_
Issued and fully paid: 1 Ordinary share of £1	1	. 1_

The holder of the Ordinary share is entitled to receive dividends as declared from time to time, is entitled to capital distribution rights (including on a winding up), and is entitled to one vote at meetings of the Company. The Ordinary share does not confer any rights of redemption.

#### 21. RESERVES

The analysis of movements in reserves is disclosed within the Statement of Changes in Equity on page 16.

#### Retained earnings

Movements in retained earnings comprise:

- net profits and losses recognised through the Income Statement;
- dividend distributions to equity holders;
- actuarial gains and losses recognised on pension obligations:
- deferred tax on actuarial gains and losses; and
- transactions relating to equity-settled share-based payments, and deferred tax movement on sharebased payments reflected through equity.

#### 22. COMMITMENTS

## **Operating leases**

The previous year's operating lease commitments under IAS 18 are shown below. The Company had the following future minimum rentals payable in respect of non-cancellable operating leases relating to premises and other operating lease contracts at the previous year end:

	Note	Premises 31 October 2019 £000	Other contracts 31 October 2019 £000	Total 31 October 2019 £000
Not later than one year		3,513	71	3,584
Later than one year and not later than five years		12,369	-	12,369
Later than five years		9,114	<u> </u>	9,114
	2.2	24,996	71	25,067

Commitments in respect of premises leases excluded service charges and other costs, which were variable in nature, and could not be reliably estimated.

#### Other commitments

The Company has a contract with a fixed-term duration (payable no later than by November 2020). The contractual amount payable at 31 October 2019 under the terms of the contract was £136,000. However, as the minimum contractual amount payable was met during 2020, no amounts were payable at 31 October 2020.

#### **Capital commitments**

There was no capital expenditure contracted for, but not provided for, in the Financial Statements at 31 October 2020 or 31 October 2019.

# **NOTES TO THE FINANCIAL STATEMENTS (continued)**

#### 23. PENSION BENEFITS

The Company operates a defined benefit pension plan in the United Kingdom, the F&C Asset Management Pension Plan (FCAM Plan). This UK plan provides benefits calculated using salary data of the participants. The defined benefit plan is now closed to new entrants, with all new employees being eligible to benefit from defined contribution arrangements, which provide greater certainty over the future cost to the Company.

The Company's defined benefit pension plan is based on final salary payments and benefits are adjusted in line with the plan's rules (e.g. in line with price inflation) once in payment during retirement. The level of benefits provided depends on the member's length of service and pensionable salary at retirement date or date of leaving, if earlier. The defined benefit pension plan requires contributions to be made to a separately administered fund. The Plan is wholly funded.

The defined benefit pension plan exposes the Company to actuarial risks, such as longevity risk, currency risk, interest rate risk and market (investment) risk. Further details are set out under 23(g).

The net pension surplus is recognised in the Statement of Financial Position and is stated gross of the related deferred tax liability.

The results of the latest full actuarial valuation were updated at 31 October 2020 by a qualified independent actuary.

The net pension surplus of the Company in respect of the FCAM Plan is as follows:

	Note	31 October 2020 £000	31 October 2019 £000
Fair value of plan assets	23(d)	399,193	386,971
Benefit obligations	23(d)	(327,654)	(312,825)
Total net pension surplus		71,539	74,146

Disclosure relating to the Company's defined benefit pension obligations

#### (a) Plan assets

	31 October 2020		31 October 2019	
	£000	%	£000	%
Plan assets				
Liability Driven Investment (LDI) pools	289,791	73	278,578	72
Private credit funds	85,854	21	84,872	22
Equity instruments	23,273	6	24,620	6
Cash and cash equivalents	2,639	1	1,183	-
Insurance contracts	(2,364)	(1)	(2,282)	<del></del>
Total fair value of plan assets	399,193_	100	386,971	100

## NOTES TO THE FINANCIAL STATEMENTS (continued)

## 23. PENSION BENEFITS (continued)

Included in the table above are the fair value of plan assets that have a quoted market price in an active market (i.e. level 1 assets as defined by IFRS 13 Fair value measurement):

	31 October 2020 £000	31 October 2019 £000
Plan assets	8,373	10.637
Equity instruments	0,373	10,037

The plan assets do not include Ordinary shares issued by BMO.

## (b) Major assumptions used by the scheme's actuary in respect of benefit obligations

#### (i) Mortality assumptions

The mortality assumptions used for the FCAM Plan are:

	31 October 2020	31 October 2019
Mortality table for males retiring in the future	100% S3PMA L CMI 2018 1.5%	100% S3PMA L CMI 2018 1.5%
Mortality table for females retiring in the future	99% S3PFA L CMI 2018 1.5%	99% S3PFA L CMI 2018 1.5%
Mortality table for current male pensioners	96% S3PMA L CMI 2018 1.5%	96% S3PMA L CMI 2018 1.5%
Mortality table for current female pensioners	93% S3PFA L CMI 2018 1.5%	93% S3PFA L CMI 2018 1.5%

The mortality improvements use a smoothing factor (s-kappa) of 7.5 and an initial improvement adjustment parameter A=0.

#### (ii) Impact of mortality assumptions

To demonstrate what these mortality assumptions mean in respect of the FCAM Plan, the expected ages at death of members retiring at age 60 are as follows:

	31 October 2020 Years	31 October 2019 Years
Expected age at death for a male retiring in the future at age 60, currently aged 40	90	90
Expected age at death for a female retiring in the future at age 60, currently aged 40	92	92
Expected age at death for a current male pensioner aged 60	89	89
Expected age at death for a current female pensioner aged 60	91	90

## (iii) Discount rate and growth assumptions

The Company has updated its approach to setting CPI inflation assumptions in light of the RPI reform proposals published by the UK Chancellor (subsequently confirmed in November 2020). The Company used an assumed difference between RPI and CPI of 1% in the period to 2030 and 0% for the period from 2030 onwards, compared to a deduction of 0.9% at each term for the prior year end. The estimated impact of the change is an increase of approximately £600,000 in the defined benefit obligation in the FCAM Plan.

## **NOTES TO THE FINANCIAL STATEMENTS (continued)**

#### 23. PENSION BENEFITS (continued)

The assumptions used to determine benefit obligations are as follows:

	31 October 2020	31 October 2019
Discount rate	1.68%	1.99%
Rate of salary increase	2.00%	2.00%
Rate of pension increases (LPI 5%)*	2.88%	2.86%
Rate of inflation increase (RPI) <sup>†</sup>	3.00%	2.96%

<sup>\*</sup> LPI - Limited Price Indexation

The assumptions used to determine the net pension income for each year, are as follows:

	2020	2019
Discount rate	1.99-2.01%	2.87-2.91%
Rate of salary increase	2.00%	2.00%
Rate of pension increases (LPI 2.5%)	2.10%	2.06%
Rate of inflation increase (RPI)	2.96%	3.31%

#### (iv) Sensitivities

The sensitivity impact has been measured based on reasonably possible changes of each assumption at the reporting date, while holding all other assumptions constant. In practice, it is unlikely that any assumption would change in isolation.

An estimate of the sensitivities regarding the principal assumptions used to measure the FCAM Plan's liabilities are set out below:

Assumption	Change in assumption	Estimated impact on FCAM Plan liabilities at 31 October 2020
Life expectancy	Increase/decrease by 1 year	Increase/decrease by 4.1% (31 October 2019: 3.8%)
Discount rate	Increase/decrease by 0.1%	Decrease/increase by 2.1% (31 October 2019: 2.0%)
Inflation	Increase/decrease by 0.1%	Increase/decrease by 1.8% (31 October 2019: 1.7%)
Pension increases	Increase/decrease by 0.1%	Increase/decrease by 1.4% (31 October 2019: 1.4%)
Salary increases	Increase/decrease by 0.1%	Increase/decrease by 0.0%* (31 October 2019: 0.0%*)

<sup>\*</sup> The salary increase sensitivity is shown as nil as the FCAM Plan has a limit on pensionable salary increases of 2.0% per annum. Given the current level of assumed future inflation, there is no effect from a 0.1% change in future salary increases.

The sensitivity analysis has been prepared using a similar method to the benefit obligation with one assumption varied in isolation. There have been no changes to the methods used to prepare the sensitivity analysis since the previous reporting year. The assumptions used have changed in line with those used to calculate the benefit obligation.

<sup>†</sup> RPI - Retail Price Index

# NOTES TO THE FINANCIAL STATEMENTS (continued)

## 23. PENSION BENEFITS (continued)

### (c) Profile of Plan membership

The profile of the current membership of the Company's defined benefit arrangement is as follows:

	% of total membership	Average age	% of tota membership	
Active members	3%	52	3%	52
Deferred members	65%	51	65%	51
Pensioners	32%	69	32%	<u>69</u>
	100%		100%	<u>)                                    </u>
The member profile of the liabilities of the defined	benefit Plan is as	follows:		
			31 October	
			2020	2019
			£000	£000

31 October 2020

31 October 2019

 Active members
 25,773
 24,344

 Deferred members
 129,695
 140,032

 Pensioners
 172,186
 148,449

Benefit obligations <u>327,654</u> 312,825

The weighted average duration of benefit obligations at 31 October 2020 is 21 years (31 October 2019: 21 years). This is based on the life expectancy assumptions for the relevant obligation.

The expected future benefit payments from the defined benefit arrangements are as follows:

		£000
Expected future benefit payments:		
Year ended 31 October 2021		6,302
Year ended 31 October 2022		6,856
Year ended 31 October 2023		7,314
Year ended 31 October 2024		7,836
Year ended 31 October 2025		8,385
Years ended 31 October 2026-2030		50,041
(d) Disclosures		
	2020	2019
	£000	£000
Change in benefit obligations:		
Benefit obligations at 1 November	312,825	264,558
Current service cost	750	649
Interest cost on pension obligations	6,167	7,507
Actuarial losses/(gains)		·
Arising from changes in financial assumptions	22,054	40,702
Arising from experience	(183)	16,894
Arising from changes in demographic assumptions		(2,157)
	21,871	55,439
Benefits paid*	(13,959)	(15,328)
Benefit obligations at 31 October	327,654	312,825

<sup>\*</sup> Benefits paid includes individuals who have transferred out of the FCAM Plan.

# NOTES TO THE FINANCIAL STATEMENTS (continued)

# 23. PENSION BENEFITS (continued)

		2020 £000	2019 £000
Change in plan assets: Fair value of plan assets at 1 November		386,971	352,971
Interest income on plan assets		7,647	10,067
Administrative expenses		(261)	(186)
Actuarial gains Employer contributions		17,914 881	37,562 1,885
Benefits paid*		(13,959)	(15,328)
Fair value of plan assets at 31 October		399,193	386,971
* Benefits paid includes individuals who have transferred out of the FCAN	l Plan.		
Components of defined benefit pension expense/(income)			
		2020	2019
•	Notes	£000	£000
Operating expenses:		750	649
Current service costs Administrative expenses		261	186
Administrative expenses	5	1,011	835
Finance income:	Ü	,,	
Interest income on pension scheme surplus	7	(1,480)	(2,560)
Total defined benefit pension income recognised in the Income Statement		(469)	(1,725)
		2020	2019
		0003	£000
Net actuarial losses immediately recognised in the Statement	of		
Comprehensive Income	OI .	(3,957)	(17,877)
Cumulative actuarial gains recognised in the Statement of			
Comprehensive Income		59,709	63,666
		2020	2019
		£000	£000
Actual return on plan assets		25,561	47,629

## NOTES TO THE FINANCIAL STATEMENTS (continued)

#### 23. PENSION BENEFITS (continued)

#### (e) FCAM Plan pension scheme's details

Date of last triennial actuarial valuation

Scheme Actuary

Method of valuation

Market value of assets at actuarial valuation date
Level of funding

31 March 2019

Mercer Limited

Projected Unit
£369.0m

108%

The FCAM Plan's assets, which are managed by BMO GAM and other external investment managers, are held under the control of the Trustees and are used to secure benefits for the members of the FCAM Plan and their dependants in accordance with the Trust Deed and Rules.

The Plan is subject to the UK Statutory Funding Objective regime, overseen by the Pensions Regulator, which is a form of minimum funding requirement for the purposes of IAS 19 Employee Benefits (revised).

#### Trustee Board of the FCAM Plan

The appointment of Trustees is determined by the FCAM Plan's trust documentation. The Trustee Board currently consists of four employer appointed Trustees, four member-selected Trustees and an independent Trustee. The independent Trustee is a corporation and also currently the Chairman of the Trustee Board. Of the current four employer-appointed and four member-selected Trustees, three are employees of BMO GAM (Europe) Group and five are retired and receiving a pension from the FCAM Plan.

#### Relationship between the Group and the Trustees of the FCAM Plan

The FCAM Plan's assets are held in a separate Trustee-administered fund to meet long-term pension liabilities to past and present employees. The Trustees of the FCAM Plan are required to act in the best interests of the FCAM Plan's beneficiaries.

## (f) Future funding requirements

A revised Schedule of Contributions was agreed between the Trustees and the Group. With effect from 1 July 2020, the Group has agreed to pay a minimum of 42.1% of pensionable salaries in respect of ongoing benefit accrual. No further deficit recovery contributions are required. The Group has also agreed to meet the administrative expenses of the Plan up to an annual maximum of £600,000, and to continue to meet the levies charged by the Pension Protection Fund and any life assurance premiums. The minimum estimated contribution expected to be paid into the Plan during the year ended 31 October 2020 is £651,000 (2020: £668,000).

As the FCAM Plan is a closed scheme, under the projected unit method the current service cost will tend to increase as a percentage of pensionable salaries as the average age of members increases.

## **NOTES TO THE FINANCIAL STATEMENTS (continued)**

## 23. PENSION BENEFITS (continued)

#### Contributions to defined benefit scheme

Amounts paid into the Company's defined benefit scheme in the past two reporting periods, and expected future payments over the next five years, are as follows:

	£000
Contributions paid:	4 005
Year ended 31 October 2019	1,885
Year ended 31 October 2020	881
Expected future contributions:	£000
·	651
Year ended 31 October 2021	• • •
Year ended 31 October 2022	632
Year ended 31 October 2023	615
Year ended 31 October 2024	606
Year ended 31 October 2025	618

#### (g) Risk management

#### Market (investment) risk

The Trustees set the general investment policy but delegate the responsibility for the selection of specific investments (other than investments in respect of members' voluntary contributions) to the investment managers. The Trustees regularly monitor the FCAM Plan's investments.

The Trustees seek advice from their investment advisor and believe they have sufficient skills and expertise to make investment decisions based on this advice. The Trustees have set performance and risk targets for the investment managers. The performance objectives are long-term, and the Trustees monitor the investment managers on a regular basis in order to ensure that the FCAM Plan is on track to meet its long-term objectives. If the assets of the FCAM Plan do not perform as expected, the Company may have to make additional contributions to make up the shortfall.

The results of an asset-liability review undertaken alongside the 31 March 2019 actuarial valuation of the FCAM Plan have been used to assist the Trustees and the Company in managing volatility in the underlying investment performance and the risk of a significant change in the FCAM Plan's surplus by providing information used to determine the FCAM Plan's investment strategy.

There were no changes to the investment strategy during the year. The holding in short dated corporate bonds is included in the Private Credit category in the earlier breakdown.

#### Interest rate and inflation risk

The liabilities of the FCAM Plan are calculated with respect to the yields available on government bonds. In addition, a large part of the benefits under the FCAM Plan are linked to price inflation. Hence, if interest rates fall, or inflation expectations rise without a corresponding increase in the value of the FCAM Plan assets, a shortfall will arise and the Company may have to make additional contributions in order to rectify this.

The Trustees have implemented an LDI strategy in order to hedge the interest and inflation risk. This strategy uses leverage such that the exposure to interest rates and inflation is higher than the face value of the LDI asset.

## **NOTES TO THE FINANCIAL STATEMENTS (continued)**

#### 23. PENSION BENEFITS (continued)

#### Longevity risk

If members live longer than anticipated, the value of the FCAM Plan's liabilities will increase. The current assumptions include an allowance for life expectancy to increase over time; however, it is possible that rates of improvement could be faster than assumed. The corresponding increase in liabilities could lead to an increase in the contributions required to fund the FCAM Plan.

During 2016, the Trustees, with the agreement of BMO Asset Management (Holdings) plc, extended their liability hedging strategy by entering into a named-life longevity swap contract in respect of the pensioner members of the Plan at that point. No initial consideration was paid but the FCAM Plan will make a series of fixed payments over the expected lifetimes of the named members and in return will receive a series of floating payments over the actual lifetimes of those members. The effect of this longevity hedge is to fix the FCAM Plan's exposure to longevity for the pensioners covered and transfer their longevity risk to an insurance company regulated by the Prudential Regulation Authority. This eliminates the risk of additional contributions being required in the event of the relevant members living longer than expected. A premium for the risk transfer is paid incrementally over the life of the long-term insurance contract.

#### Currency risk

In order to increase the diversification of the equity portfolio, the FCAM Plan invests in overseas assets. However, the FCAM Plan's liabilities are denominated entirely in Sterling and, therefore, there is a risk that the appreciation of Sterling against other currencies will reduce the return from overseas assets.

#### Operational risk

The investment managers do not directly hold any of the FCAM Plan's securities; these are held by an external custodian. The assets are ring-fenced from the Group's creditors and are therefore transferable.

#### (h) Cost of Company defined contribution plan

	2020 £000	2019 £000
Company personal pension plan contributions	4,383	4,349

The Company had outstanding pension contributions of £552,000 as at 31 October 2020 (31 October 2019: £1,000).

## **NOTES TO THE FINANCIAL STATEMENTS (continued)**

#### 24. SHARE-BASED PAYMENTS

The Company operates and participates in share-based payment plans as part of its total employee compensation arrangements.

#### **Summary**

The total expense recognised during the year in respect of cash-settled share-based payment plans is as follows:

	Notes	2020 £000	2019 £000
By plan:			
BMO Omnibus Restricted Share Unit Plan (BMO RSU)	24(a)	6,342	16,218
BMO UK Employee Share Ownership Plan (BMO ESOP)	24(b)	145	137
Total share-based payment expense recognised in the Income Statement	5	6,487	16,355
	Note	31 October 2020 £000	31 October 2019 £000
Total carrying amount of cash-settled liabilities	18	23,900	32,649

The details of each plan are disclosed below.

Details of the key assumptions used and the fair value of awards have been disclosed only for awards granted during the year ended 31 October 2020. Details of awards granted in previous accounting periods are disclosed in the previous periods' Financial Statements.

The fair value of services received in return for awards granted is measured by reference to the fair value of share awards granted.

The cumulative expense for each award is adjusted during, and at the end of, the vesting period, after allowing for actual forfeitures.

The price of BMO shares at 31 October 2020 was CAD 79.33 (31 October 2019: CAD 97.50).

The weighted average BMO share price for the year ended 31 October 2020 was CAD 83.11 (31 October 2019: CAD 98.14).

## NOTES TO THE FINANCIAL STATEMENTS (continued)

#### 24. SHARE-BASED PAYMENTS (continued)

The following table provide analysis of awards granted during the year ended 31 October 2020:

#### **BMO Omnibus Restricted Share Unit Plan**

Award:	BMO RSU	BMO RSU
Award date	5 March 2020	16 December 2019
Number of awards granted	3,210.79	180,468.39
Grant value per unit*	CAD 98.59	CAD 100.82
Exercise price	CAD 0.00	CAD 0.00
Vesting period	10-33 months	36 months
Full term of award	10-33 months	36 months
Expected dividend yield	4.3%	4.2%
Expected forfeiture rate	0%	0%
Fair value per award at measurement date	CAD 98.59	CAD 100.82
Valuation basis	market price	market price

<sup>\*</sup> The BMO RSU plan calculates grant award and vesting prices utilising the average BMO share price in the 20 days preceding the grant and vesting dates. The foreign exchange rate used to convert from CAD to local currency is set on the trading date prior to the vesting date.

#### (a) BMO Omnibus Restricted Share Unit (BMO RSU) Plan

The BMO RSU plan is a mid-term incentive plan designed to reward recipients for performance over the medium term. This is now the main medium-term incentive scheme for the Group.

The BMO RSU awards are only subject to a time-vesting period, usually three years. The value of the awards will vary according to the BMO share price and the relevant foreign exchange rate. BMO RSUs also earn dividend equivalents that are credited to the employee's account as additional BMO RSUs. Once the awards vest, the value of the notional shares is paid to the employees in cash. The rules of the plan include good and bad leaver clauses.

At 31 October 2020 the following BMO RSU awards were outstanding:

Grant date	No. of awards outstanding	Earliest vesting date
18 December 2017	202,983.75	1 December 2020
21 March 2019	3,419.40	1 December 2020
5 March 2020	245.71	1 January 2021
17 December 2018	205,694.76	1 December 2021
21 March 2019	549.34	1 December 2021
5 March 2020	210.60	1 January 2022
7 June 2019	20,285.23	1 June 2022
5 March 2020	2,508.77	1 December 2022
16 December 2019	180,468.39	1 December 2022
5 March 2020	245.71	1 January 2023

All BMO RSU awards have no exercise price.

The awards outstanding at 31 October 2020 have a weighted average outstanding term of 1.1 years (31 October 2019: 1.1 years).

# NOTES TO THE FINANCIAL STATEMENTS (continued)

#### 24. SHARE-BASED PAYMENTS (continued)

#### (b) BMO UK Employee Share Ownership Plan (BMO ESOP)

The ESOP provides an opportunity for employees employed in the UK to buy shares in BMO out of pre-tax income (Partnership Shares). BMO contributes 1 share for every 2 shares bought by an employee (Matching Shares). The Matching Shares are treated as a share-based payment. Dividends are paid on a per share basis. Dividends are reinvested in additional BMO shares (Dividend Shares).

The Partnership, Matching and Dividend Shares are held in a BMO Financial Group Employee Benefit Trust. Withdrawal of Partnership or Matching Shares within 5 years of allocation and Dividend Shares within 3 years of allocation will result in a liability to income tax. If Partnership Shares are taken out within 1 year of their allocation then associated Matching Shares will be forfeited.

#### 25. CONTINGENT LIABILITIES

#### Ongoing business operations

In the normal course of its business, the Company may be subject to matters of litigation or dispute. While there can be no assurances, at this time the Directors believe, based on the information currently available to them, that it is not probable that the ultimate outcome of any of these matters will have a material adverse effect on the financial condition of the Company.

#### 26. FINANCIAL GUARANTEES

Following the wind up of the F&C Ireland Pension Fund (FCI Plan) on 10 February 2015, the Company has agreed to indemnify the Trustees of the FCI Plan from any actions, claims and demands for a period of six years from the date of wind up, to the extent that F&C Ireland Limited is unable to do so.

No amounts have been recognised or settled in respect of this guarantee during the years ended 31 October 2020 or 31 October 2019. Subsequent to the reporting date, this guarantee expired with no actions, claims and demands being received during the guarantee period.

#### 27. RELATED PARTY TRANSACTIONS

During 2019, the Group's Chief Executive Officer, Kristi Mitchem, purchased a company car for its fair market value of £22,500. This amount was settled in 2020 (31 October 2019: £22,500 included within other receivables).

#### 28. ULTIMATE PARENT COMPANY AND CONTROLLING PARTY

The Company's immediate parent is BMO Asset Management (Holdings) plc, a company registered in Scotland.

The smallest group of which the Company is a member and for which Group Financial Statements are prepared is BMO Asset Management (Holdings) plc. Copies of the BMO Asset Management (Holdings) plc Annual Report and Financial Statements can be obtained from its registered office at 6th Floor, Quartermile 4, 7a Nightingale Way, Edinburgh, EH3 9EG.

The Company's ultimate parent company and controlling party is Bank of Montreal, a company incorporated in Canada. The consolidated financial statements of Bank of Montreal are available from Corporate Communications Department, BMO Financial Group, 28th Floor, 1 First Canadian Place, Toronto, Ontario, M5X 1A1.

## **NOTES TO THE FINANCIAL STATEMENTS (continued)**

#### 29. EVENTS AFTER THE REPORTING PERIOD

# (i) Proposed acquisition of the BMO Global Asset Management (Europe) Group by Ameriprise Inc.

On 12 April 2021, BMO announced that agreement had been reached to sell its asset management business in EMEA to Ameriprise Financial, Inc (Ameriprise), which is incorporated in Delaware, United States of America. The Company is part of the BMO Global Asset Management (Europe) Group (BMO GAM E Group), which forms a significant element of BMO's asset management business in EMEA. Therefore, as part of the broader transaction agreed with BMO, the BMO GAM E Group will transfer to become part of the Columbia Threadneedle Investments asset management business within Ameriprise.

The proposed transaction is subject to the satisfaction of certain regulatory approvals and other conditions. It is currently expected that this transaction would complete before the end of the 2021 calendar year.

While the proposed acquisition has had no impact on the Company's results for the year to 31 October 2020, or the financial position at that date, it could impact the results of the Company for the year to 31 October 2021 and beyond. Once the transaction completes, Ameriprise is expected to become the Company's ultimate parent.

### (ii) Share-based payment awards

The following awards were granted after the reporting date:

Award	Award date	Vesting date	Vesting period	No. of units awarded	Grant value per unit
<b>BMO RSU</b>	14 December 2020	1 December 2023	36 months	211,391.91	CAD 89.73
<b>BMO RSU</b>	4 January 2021	1 December 2021	11 months	2,311.68	CAD 89.73
BMO RSU	4 March 2021	1 March 2024	36 months	872.08	CAD 101.12