STRATEGIC REPORT, REPORT OF THE DIRECTOR AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2016

FOR

FURNITURE@WORK LIMITED

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Cheetham & Co
Chartered Accountants
and Statutory Auditors
Homelea House
Faith Avenue
Quarriers Village
Bridge of Weir
Renfrewshire
PA11 3TF

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COMPANY INFORMATION FOR THE YEAR ENDED 30 SEPTEMBER 2016

DIRECTOR:

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M Philp

SECRETARY:

Mrs M Philp

REGISTERED OFFICE:

Homelea House Faith Avenue Quarriers Village Bridge of Weir Renfrewshire PA11 3TF

REGISTERED NUMBER:

SC220163 (Scotland)

SENIOR STATUTORY AUDITOR:

DJC Cheetham FCA

AUDITORS:

Cheetham & Co

Chartered Accountants and Statutory Auditors

Homelea House Faith Avenue Quarriers Village Bridge of Weir Renfrewshire PA11 3TF

STRATEGIC REPORT FOR THE YEAR ENDED 30 SEPTEMBER 2016

The director presents his strategic report for the year ended 30 September 2016.

REVIEW OF BUSINESS

The principal activity of the company in the year under review was that of the supply of office furniture to small and medium sized companies, the government and the home office market.

PRINCIPAL RISKS AND UNCERTAINTIES

The principal risks arise from uncertain economic conditions. The company has developed a framework to identify and take appropriate action to mitigate such risk.

RESULTS AND PERFORMANCE

The results of the company for the year are as set out on pages 7 to 16 and show a profit before tax of £775,507. The shareholders funds of the company total £950,687.

FUTURE DEVELOPMENTS

The business has and will continue to invest in its IT infrastructure, operating procedures and management training.

ON BEHALF OF THE BOARD:

M Philp - Director

14 December 2016

REPORT OF THE DIRECTOR FOR THE YEAR ENDED 30 SEPTEMBER 2016

The director presents his report with the financial statements of the company for the year ended 30 September 2016.

DIVIDENDS

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Interim dividends totalling £40 per share were paid during the year. The director recommends that no final dividend be paid.

The total distribution of dividends for the year ended 30 September 2016 will be £1,200,000.

FUTURE DEVELOPMENTS

Likely future developments of the business are discussed in the strategic report.

DIRECTOR

M Philp held office during the whole of the period from 1 October 2015 to the date of this report.

STATEMENT OF DIRECTOR'S RESPONSIBILITIES

The director is responsible for preparing the Strategic Report, the Report of the Director and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the director is aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

REPORT OF THE DIRECTOR FOR THE YEAR ENDED 30 SEPTEMBER 2016

AUDITORS

The auditors, Cheetham & Co, have indicated their willingness to continue in office.

ON BEHALF OF THE BOARD:

M Philp - Director

14 December 2016

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF FURNITURE@WORK LIMITED

We have audited the financial statements of Furniture@Work Limited for the year ended 30 September 2016 on pages seven to twenty. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of director and auditors

As explained more fully in the Statement of Director's Responsibilities set out on page three, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the director; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Report of the Director to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 September 2016 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Report of the Director for the financial year for which the financial statements are prepared is consistent with the financial statements.

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF FURNITURE@WORK LIMITED

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

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DJC Cheetham FCA (Senior Statutory Auditor) for and on behalf of Cheetham & Co Chartered Accountants and Statutory Auditors Homelea House Faith Avenue Quarriers Village Bridge of Weir Renfrewshire PA11 3TF

14 December 2016

INCOME STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2016

		2016	2015
	Notes	£	£
TURNOVER		14,080,181	15,390,606
Cost of sales		(10,348,715)	(11,339,777)
GROSS PROFIT		3,731,466	4,050,829
Distribution costs		(1,857,883)	(1,826,880)
Administrative expenses		(1,460,671)	(1,517,023)
		412,912	706,926
Other operating income		346,007	373,350
OPERATING PROFIT	4	758,919	1,080,276
Interest receivable and similar incon	ne	16,588	20,124
PROFIT BEFORE TAXATION		775,507	1,100,400
Tax on profit	5	(160,883)	(223,952)
PROFIT FOR THE FINANCIAL YEAR		614,624	876,448

OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 SEPTEMBER 2016

		2016	2015
	Notes	£	£
PROFIT FOR THE YEAR		614,624	876,448
OTHER COMPREHENSIVE INCO	DME		
TOTAL COMPREHENSIVE INCO	ME FOR		
THE YEAR		614,624	876,448
			=======================================

BALANCE SHEET 30 SEPTEMBER 2016

		2016	2015
	Notes	£	£
FIXED ASSETS			
Tangible assets	7	72,756	147,738
CURRENT ASSETS			
Debtors	8	1,630,968	1,691,319
Cash at bank		3,382,090	4,250,144
		5,013,058	5,941,463
CREDITORS			
Amounts falling due within one year	9	(4,135,127)	(4,547,730)
NET CURRENT ASSETS		877,931	1,393,733
TOTAL ASSETS LESS CURRENT			
LIABILITIES		950,687	1,541,471
PROVISIONS FOR LIABILITIES	10	-	(5,408)
NET ASSETS		950,687	1,536,063
CAPITAL AND RESERVES			
Called up share capital	11	30,000	30,000
Retained earnings	12	920,687	1,506,063
SHAREHOLDERS' FUNDS		950,687	1,536,063

The financial statements were approved by the director on 14 December 2016 and were signed by:

M Philp - Director

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 SEPTEMBER 2016

Balance at 1 October 2014 30,000 1,429,615 1,459,615 Changes in equity . (800,000) (800,000) Total comprehensive income - 876,448 876,448 Balance at 30 September 2015 30,000 1,506,063 1,536,063 Changes in equity . (1,200,000) (1,200,000) (1,200,000) Total comprehensive income - 614,624 614,624 Balance at 30 September 2016 30,000 920,687 950,687		Called up share capital £	Retained earnings £	Total equity £
Dividends - (800,000) (800,000) Total comprehensive income - 876,448 876,448 Balance at 30 September 2015 30,000 1,506,063 1,536,063 Changes in equity - (1,200,000) (1,200,000) Total comprehensive income - 614,624 614,624	Balance at 1 October 2014	30,000	1,429,615	1,459,615
Total comprehensive income - 876,448 876,448 Balance at 30 September 2015 30,000 1,506,063 1,536,063 Changes in equity Dividends - (1,200,000) (1,200,000) Total comprehensive income - 614,624 614,624	Changes in equity			
Balance at 30 September 2015 30,000 1,506,063 1,536,063 Changes in equity - (1,200,000) (1,200,000) Total comprehensive income - 614,624 614,624	Dividends	-	(800,000)	(800,000)
Changes in equity Dividends - (1,200,000) (1,200,000) Total comprehensive income - 614,624 614,624	Total comprehensive income		876,448	876,448
Dividends - (1,200,000) (1,200,000) Total comprehensive income - 614,624 614,624	Balance at 30 September 2015	30,000	1,506,063	1,536,063
Total comprehensive income - 614,624 614,624	Changes in equity			
	Dividends	-	(1,200,000)	(1,200,000)
Balance at 30 September 2016 30,000 920,687 950,687	Total comprehensive income		614,624	614,624
	Balance at 30 September 2016	30,000	920,687	950,687

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CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2016

		2016	2015
N	lotes	£	£
Cash flows from operating activities			
Cash generated from operations	15	553,036	1,449,409
Tax paid		(228,634)	(206,583)
Net cash from operating activities		324,402	1,242,826
Cash flows from investing activities			
Purchase of tangible fixed assets		(9,044)	(73,154)
Sale of tangible fixed assets			3,600
Interest received		16,588	20,124
Net cash from investing activities		7,544	(49,430)
Cash flows from financing activities			
Equity dividends paid		(1,200,000)	(800,000)
Net cash from financing activities		(1,200,000)	(800,000)
(Decrease)/increase in cash and cash ed Cash and cash equivalents at beginning	•	(868,054)	393,396
of year	16	4,250,144	3,856,748
Cash and cash equivalents at end of			
year	16	3,382,090	4,250,144

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2016

1. STATUTORY INFORMATION

Furniture@Work Limited is a private company, limited by shares, registered in Scotland. The company's registered number and registered office address can be found on the Company Information page.

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Fixtures and fittings

- 20 - 33.33% straight line

Motor vehicles

- 25% straight line

Computer equipment

- 20 - 33.33% straight line

Deferred tax

Deferred tax arises as a result of including items of income and expenditure in taxation computations in periods different from those in which they are included in the company's accounts. Deferred tax is provided in full on timing differences which result in an obligation to pay more (or less) tax at a future date, at the average tax rates that are expected to apply when the timing differences reverse, based on current tax rates and laws.

Deferred tax is not provided on timing differences arising from the revaluation of fixed assets where there is no commitment to sell the asset.

Deferred tax assets and liabilities are not discounted.

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

Operating lease agreements

Rentals applicable to operating leases where substantially all the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

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NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2016

3. **EMPLOYEES AND DIRECTORS**

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	2016 £	2015 £
Wanta and adadas	-	
Wages and salaries Social security costs	929,777 110,443	1,020,750 110,236
	1,040,220	1,130,986
The average monthly number of employees during the year was as fo	ollows:	
	2016	2015
Administrative staff	22	25
Management staff		3
	25	28
	2016	2015
	£	£
Director's remuneration	392,300	463,984
Information regarding the highest paid director is as follows:		
Information regarding the highest paid director is as follows:	2016	2015
	2016 £	2013 £
Emoluments etc	392,300	463,984
Linduments etc	======	=====
OPERATING PROFIT		
The operating profit is stated after charging/(crediting):		
	2016	2015
	£	£
Hire of plant and machinery	3,556	3,376
Depreciation - owned assets	84,026	93,048
Profit on disposal of fixed assets	•	(3,600)
Auditors' remuneration	7,700	7,900

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2016

5. TAXATION

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Analysis of the tax charge

The tax charge on the profit for the year was as follows:

	2016 £	2015 £
Current tax: UK corporation tax	166,291	228,629
Deferred tax	(5,408)	(4,677)
Tax on profit	160,883	223,952

Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

		2016	2015
		£	£
	Profit before tax	775,507 	1,100,400
	Profit multiplied by the standard rate of corporation tax in the UK		
	of 20% (2015 - 20.456%)	155,101	225,098
	Effects of:		
	Expenses not deductible for tax purposes	100	102
	Income not taxable for tax purposes	(5)	(746)
	Depreciation in excess of capital allowances	11,095	4,175
	Release of deferred tax	(5,408)	(4,677)
	Total tax charge	160,883	223,952
6.	DIVIDENDS		
		2016	2015
		£	£
	Interim	1,200,000	800,000

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2016

7. TANGIBLE FIXED ASSETS

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7.	IANGIBLE FIXED ASSETS				
		Fixtures			
		and	Motor	Computer	
		fittings	vehicles	equipment	Totals
		£	£	£	£
	COST				
	At 1 October 2015	18,855	24,075	382,633	425,563
	Additions	<u> </u>		9,044	9,044
	At 30 September 2016	18,855	24,075	391,677	434,607
	DEPRECIATION				
	At 1 October 2015	3,013	_	274,812	277,825
	Charge for year	5,993	6,019	72,014	84,026
	onarge for year				
	At 30 September 2016	9,006	6,019	346,826	361,851
	NET BOOK VALUE				
	At 30 September 2016	9,849	18,056	44,851	72,756
	At 30 September 2015	15,842	24,075	107,821	147,738
			=====		
8.	DEBTORS: AMOUNTS FALLING DUE WIT	HIN ONE YEAR			
				2016 £	2015 £
	Trade debtors			1,065,333	1,317,419
	Other debtors			3,785	6,186
	Prepayments and accrued income			561,850	367,714
	repayments and accrued meome				
				1,630,968	1,691,319
9.	CREDITORS: AMOUNTS FALLING DUE W	ITHIN ONE YEAR			
				2016	2015
				£	£
	Trade creditors			3,453,584	3,623,784
	Corporation Tax			166,286	228,629
	Social security and other taxes			24,198	20,398
	VAT			174,590	201,676
	Accruals and deferred income			316,469	473,243
				4,135,127	4,547,730
10.	PROVISIONS FOR LIABILITIES			2016	2015
				£	£
	Deferred tax			<u>-</u>	5,408

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2016

10. PROVISIONS FOR LIABILITIES - continued

	Credit to Inc	L October 2015 come Statement during year 30 September 2016			Deferred tax £ 5,408 (5,408)
	balance at 3	oo september 2010			===
11.	CALLED UP	SHARE CAPITAL			
	Allotted and	d issued:			
	Number:	Class:	Nominal	2016	2015
			value:	£	£
	30,000	Ordinary shares	£1	30,000	30,000
					<u>-</u>
12.	RESERVES				
					Retained
					earnings
					£
	At 1 Octobe	er 2015			1,506,063
	Profit for th	e year			614,624
	Dividends	•			(1,200,000)
	At 30 Septe	mber 2016			920,687

13. RELATED PARTY DISCLOSURES

During the year, total dividends of £600,000 (2015 - £400,000) were paid to the director.

14. ULTIMATE CONTROLLING PARTY

There is no individual controlling party by virtue of individual shareholdings.

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2016

15. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

2016	2015
£	£
775,507	1,100,400
84,026	93,048
-	(3,600)
(16,588)	(20,124)
842,945	1,169,724
60,351	167,953
(350,260)	111,732
553,036	1,449,409
	£ 775,507 84,026 - (16,588) - 842,945 60,351 (350,260)

16. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

Year ended 30 September 2016

30.9.16 £	1.10.15 £
382,090	4,250,144
30.9.15	1.10.14
£	£
250,144	3,856,748
	£ 882,090 30.9.15 £

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RECONCILIATION OF EQUITY 1 OCTOBER 2014 (DATE OF TRANSITION TO FRS 102)

		UK GAAP	Effect of transition to FRS 102	FRS 102
	Notes	£	£	£
FIXED ASSETS				
Tangible assets		167,632	-	167,632
CURRENT ASSETS				
Debtors		1,674,596	-	1,674,596
Prepayments and accrued income		184,676	-	184,676
Cash at bank		3,856,748		3,856,748
		5,716,020	-	5,716,020
CREDITORS				
Amounts falling due within one year		(4,413,952) ———	-	(4,413,952)
NET CURRENT ASSETS		1,302,068		1,302,068
TOTAL ASSETS LESS CURRENT				
LIABILITIES		1,469,700	-	1,469,700
PROVISIONS FOR LIABILITIES		(10,085)	<u>-</u>	(10,085)
NET ASSETS		1,459,615		1,459,615
CAPITAL AND RESERVES				
Called up share capital		30,000	-	30,000
Retained earnings		1,429,615	-	1,429,615
SHAREHOLDERS' FUNDS		1,459,615		1,459,615

RECONCILIATION OF EQUITY - continued 30 SEPTEMBER 2015

		UK GAAP	Effect of transition to FRS 102	FRS 102
	Notes	£	£	£
FIXED ASSETS				
Tangible assets	•	147,738		147,738
CURRENT ASSETS				
Debtors		1,691,319		1,691,319
Cash at bank		4,250,144		4,250,144
		5,941,463	-	5,941,463
CREDITORS				
Amounts falling due within one year		(4,547,730)		(4,547,730)
NET CURRENT ASSETS		1,393,733		1,393,733
TOTAL ASSETS LESS CURRENT		·		
LIABILITIES		1,541,471	-	1,541,471
PROVISIONS FOR LIABILITIES		(5,408)		(5,408)
NET ASSETS		1,536,063	-	1,536,063
CAPITAL AND RESERVES				
Called up share capital		30,000	-	30,000
Retained earnings		1,506,063		1,506,063
SHAREHOLDERS' FUNDS		1,536,063		1,536,063

RECONCILIATION OF PROFIT FOR THE YEAR ENDED 30 SEPTEMBER 2015

	UK GAAP	Effect of transition to FRS 102	FRS 102
	£	to FR3 102	£
TURNOVER	15,390,606	<u>-</u>	15,390,606
Cost of sales	(11,339,777)	-	(11,339,777)
GROSS PROFIT	4,050,829	_	4,050,829
Distribution costs	(1,826,880)	-	(1,826,880)
Administrative expenses	(1,517,023)	-	(1,517,023)
Other operating income	373,350	-	373,350
OPERATING PROFIT	1,080,276	-	1,080,276
Interest receivable and similar income	20,124	-	20,124
PROFIT BEFORE TAXATION	1,100,400	-	1,100,400
Tax on profit	(223,952)		(223,952)
PROFIT FOR THE FINANCIAL YEAR	876,448	-	876,448