ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2014

FOR

TULLIBARDINE LIMITED

COMPANIES HOUSE

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for the year ended 31 December 2014

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TULLIBARDINE LIMITED

COMPANY INFORMATION for the year ended 31 December 2014

DIRECTORS:

G J Picard

M B Picard

SECRETARY:

Lycidas Secretaries Limited

REGISTERED OFFICE:

3 Ponton Street

Edinburgh EH3 PQQ

REGISTERED NUMBER:

SC210027 (Scotland)

AUDITORS:

Callanders Limited Chartered Accountants Statutory Auditors 53 High Street Dumbarton G82 1LS

STRATEGIC REPORT for the year ended 31 December 2014

The directors present their strategic report for the year ended 31 December 2014.

REVIEW OF BUSINESS

The directors are pleased with the results for the year and consider the company's financial position to be satisfactory. Whilst turnover has decreased by 9.8% to £16,001,784, this has generated an operating profit of £2,714,414, an increase of 34.8% on the 2013 level. This reflects the continued success of the re-branding exercise carried out in 2013 which has led to brand growth both in volume and margin.

The company's net liquidity ratio has been maintained at 112.4% at 31 December 2014 (2013: 112.7%).

The directors consider the financial position of the company at 31 December 2014 to be strong, with shareholders' funds of £7,023,750 (2013: £5,182,457).

The company's workforce continues to impress. The company's long term strategy is dependent on continuing staff development and the directors wish to ensure that opportunities for training should be maximised for the benefit of the individual staff members as well as for the company as a whole.

The distillery operated at close to its maximum capacity throughout 2014 and it is expected to continue to operate at this level in 2015. The investment in stock over the last three years together with the continued development of the Tullibardine brand is expected to generate increased sales in 2015. As part of the brand development the company has created the Custodian Club, Tullibardine's exclusive distillery membership club for connoisseurs and collectors. The first release of the Custodian Club, in June 2015, was Tullibardine 1952, a 60 year old whisky bottled from the oldest cask owned by the distillery.

PRINCIPAL RISKS AND UNCERTAINTIES

The directors have procedures in place to ensure that the major risks faced by the company are identified, assessed and managed in an appropriate manner.

Credit risk exposes the company to the risk of non-payment for goods supplied. The directors strive to minimise this risk by evaluating the credit risk of potential new customers and ensuring credit control procedures are diligently observed, thereby ensuring that the risk is significantly reduced.

The profitability of the company is at risk from fluctuations in the cost of raw materials, particularly oil and malted barley. Whilst these costs are outwith the control of the company, procedures are in place to ensure that these costs are carefully monitored and the impact of fluctuations in raw material prices minimised whenever possible.

ON BEHALF OF THE BOARD:

G J Picard - Director

Date: 25 August 2015

REPORT OF THE DIRECTORS

for the year ended 31 December 2014

The directors present their report with the accounts of the company for the year ended 31 December 2014.

DIVIDENDS

No dividends will be distributed for the year ended 31 December 2014.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2014 to the date of this report.

G J Picard M B Picard

The company has taken out insurance to indemnify the directors against third party claims.

FINANCIAL RISK MANAGEMENT

The company finances its business through retained profits and an inter-company loan account. Other financial instruments, for example trade debtors and trade creditors, arise in the course of the company's operations. The company does not enter into any hedging agreements.

The company is exposed to credit risk from credit sales. It is company policy to assess the credit risk of new customers and to take account of this information in any dealings with new customers. At 31 December 2014, there were no significant concentrations of credit risk. The maximum exposure to risk is represented by the carrying amount of each asset in the balance sheet.

The directors constantly monitor the liquidity and cash flow of the business.

DISCLOSURE IN THE STRATEGIC REPORT

In accordance with S414C(11) of the Companies Act 2006, the company has chosen to set out in the Strategic Report the information required to be contained in the Report of the Directors in respect of the principal risks and uncertainties facing the company and future developments in the business.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

REPORT OF THE DIRECTORS

for the year ended 31 December 2014

STATEMENT OF DIRECTORS' RESPONSIBILITIES - continued

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

AUDITORS

The auditors, Callanders Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

Date: August 2015

REPORT OF THE INDEPENDENT AUDITORS TO TULLIBARDINE LIMITED UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages six to nineteen, together with the full financial statements of Tullibardine Limited for the year ended 31 December 2014 prepared under Section 396 of the Companies Act 2006.

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you.

Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section.

David Callander (Senior Statutory Auditor)

for and on behalf of Callanders Limited Chartered Accountants Statutory Auditors 53 High Street Dumbarton

G82 1LS

Date: 16 August 2015

ABBREVIATED PROFIT AND LOSS ACCOUNT for the year ended 31 December 2014

		2014	2013
	Notes	£	£
TURNOVER	2	16,001,784	17,746,196
Cost of sales and other operating income		(11,583,460)	(14,611,779)
		4,418,324	3,134,417
Operating and administrative expenses	S	1,703,910	1,120,696
OPERATING PROFIT	5	2,714,414	2,013,721
Interest receivable and similar income		681	722
		2,715,095	2,014,443
Interest payable and similar charges	6	324,152	234,610
PROFIT ON ORDINARY ACTIVITIE BEFORE TAXATION	S	2,390,943	1,779,833
Tax on profit on ordinary activities	7	549,650	422,248
PROFIT FOR THE FINANCIAL YEAR	R	1,841,293	1,357,585

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year.

ABBREVIATED BALANCE SHEET

31 December 2014

		2014		2013	
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	8		4,800,244		3,900,633
CURRENT ASSETS					
Stocks	9	18,415,679		9,744,819	
Debtors	10	2,954,853		2,441,850	
Cash at bank and in hand		1,275,909		817,471	
CREDITIONS		22,646,441		13,004,140	
CREDITORS Amounts falling due within one year	11	20,150,335		11,541,316	
NET CURRENT ASSETS			2,496,106		1,462,824
TOTAL ASSETS LESS CURRENT LIABILITIES			7,296,350		5,363,457
PROVISIONS FOR LIABILITIES	12		272,600		181,000
NET ASSETS			7,023,750		5,182,457
CAPITAL AND RESERVES					
Called up share capital	13		186		186
Share premium	14		1,567,812		1,567,812
Revaluation reserve	14		62,961		62,961
Profit and loss account	14		5,392,791		3,551,498
SHAREHOLDERS' FUNDS	. 19		7,023,750	:	5,182,457

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies.

The financial statements were approved by the Board of Directors on 25 August 2015 and were signed on its behalf by:

G J Picard - Director

CASH FLOW STATEMENT for the year ended 31 December 2014

	Notes	2014 £	2013 £
Net cash outflow from operating activities	1	(3,826,397)	(2,729,173)
Returns on investments and servicing of finance	2	(323,471)	(136,678)
Taxation		(330,248)	-
Capital expenditure	2	(1,233,895)	(782,814)
		(5,714,011)	(3,648,665)
Financing	2	6,172,449	4,222,865
Increase in cash in the period		458,438	574,200
Reconciliation of net cash flow to movement in net funds	3		
Increase in cash in the period		458,438	574,200
Change in net funds resulting from cash flows		458,438	574,200
Movement in net funds in the per Net funds at 1 January	riod	458,438 817,471	、574,200 243,271
Net funds at 31 December		1,275,909	817,471

NOTES TO THE CASH FLOW STATEMENT

for the year ended 31 December 2014

Loan repayments in year

Net cash inflow from financing

2.

1. RECONCILIATION OF OPERATING PROFIT TO NET CASH OUTFLOW FROM OPERATING ACTIVITIES

	2014	2013
	£	£
Operating profit	2,714,414	2,013,721
Depreciation charges	456,099	223,988
	430,033	
Government grants	(0.650.060)	(1,000)
Increase in stocks	(8,670,860)	(4,075,668)
(Increase)/decrease in debtors	(531,566)	355,094
Increase/(decrease) in creditors	2,205,516	(1,245,308)
Net cash outflow from operating activities	(3,826,397)	(2,729,173)
. 0		 ′
ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CA	ASH FLOW	
STATEMENT		
	2014	2013
	£	£
Returns on investments and servicing of finance	~	L
	C01	722
Interest received	681	722
Interest paid	(324,152)	(137,400)
Net cash outflow for returns on investments and servicing of		
finance	(323,471)	(136,678)
Capital expenditure		
Purchase of tangible fixed assets	(1,283,586)	(864,041)
Sale of tangible fixed assets	49,691	81,227
oute of tanglore fixed absent	47,071	01,227
Net cash outflow for capital expenditure	(1,233,895)	(782,814)
The cash salits with the capital expellentate	(1,200,000)	(702,014)
Financing		
· · · · · · · · · · · · · · · · · · ·	9 956 027	0.204 555
New loans in year	8,856,037	9,306,555

The notes on pages 11 to 19 form part of these abbreviated accounts

(2,683,588)

6,172,449

(5,083,690)

4,222,865

NOTES TO THE CASH FLOW STATEMENT for the year ended 31 December 2014

3.	ANALYSIS OF CHANGES IN NET FUNDS			4.
		At 1.1.14 £	Cash flow £	At 31.12.14 £
	Net cash:			
	Cash at bank and in hand	817,471	458,438	1,275,909
		817,471	458,438	1,275,909
	Total	817,471	458,438	1,275,909

NOTES TO THE ABBREVIATED ACCOUNTS

for the year ended 31 December 2014

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of certain fixed assets.

Related party exemption

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 8 Related Party Disclosures, not to disclose related party transactions with wholly owned subsidiaries within the group.

Turnover

Turnover represents net invoiced sales of spirit, malt whisky and retail sales exclusive of value added tax.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off the cost less estimated residual value of each asset over its estimated useful life.

Leasehold property	- 10% on cost
Plant and machinery	- 5% - 33% on cost
Fixtures and fittings	- 10% - 25% on cost
Office equipment	- 15% - 33% on cost
Casks	- 8.33% on cost

Land is not depreciated. Freehold buildings and leasehold property are maintained in a state of good repair and it is considered that the lives of these assets are so long and the residual values, based on prices prevailing at the time of acquisition, are so high that the depreciation is not significant; consequently these buildings are not depreciated.

During the year the company changed the depreciation rate for leasehold improvements to 10% per annum in line with the group's depreciation policy (previously charged at rates between 0 and 25% per annum). The effect of this change in an increase of £168,149 in the current year's depreciation charge.

Stocks

Whisky stocks are valued at the lower of production costs (including distillery overheads) or purchase price, as appropriate, plus carrying costs (excluding interest), and net realisable value.

Other stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Deferred tax

Deferred tax arises as a result of including items of income and expenditure in taxation computations in periods different from those in which they are included in the company's financial statements. Deferred tax is provided in full on timing differences which result in an obligation to pay more tax, or a right to pay less tax, at a future date at the average tax rates that are expected to apply when the timing differences reverse, based on current tax rates and laws.

NOTES TO THE ABBREVIATED ACCOUNTS - continued for the year ended 31 December 2014

1. ACCOUNTING POLICIES - continued

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating profit.

Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

Deferred government grants

Government grants in respect of capital expenditure are treated as deferred income and are credited to the profit and loss account over the estimated useful life of the assets to which they relate.

Government grants of a revenue nature are included in other operating income and are credited to the profit and loss account in the period to which the expenditure relates.

Operating lease commitments

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

2. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company.

3. OTHER OPERATING INCOME

	2014	2013
	£	£
Rents received	-	250
Write off of government loan	-	20,000
Government grants	-	1,000
Foreign exchange differences	4,385	<u>840</u>
	4,385	22,090

NOTES TO THE ABBREVIATED ACCOUNTS - continued for the year ended 31 December 2014

4.	STAFF COSTS Wages and salaries Social security costs	2014 £ 623,169 57,499	2013 £ 604,082 57,300
		680,668	661,382
	The average monthly number of employees during the year was as follows:	2014	2013
	Distillery Administrative Shop/retail	13 2 8	13 1
		23	24
5.	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting):		
	Depreciation - owned assets Auditors' remuneration Other non- audit services Foreign exchange differences	2014 £ 456,099 7,950 3,050 (4,385)	2013 £ 223,988 8,200 3,050 (840)
	Directors' remuneration	-	
6.	INTEREST PAYABLE AND SIMILAR CHARGES	2014	2013
	Interest on intercompany loan	£ 324,152	£ 234,610

NOTES TO THE ABBREVIATED ACCOUNTS - continued for the year ended 31 December 2014

7. TAXATION

TAXATION		
Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as foll	.ows:	
	2014 €	2013 £
Current tax: UK corporation tax	458,050	330,248
Deferred tax	91,600	92,000
Tax on profit on ordinary activities	549,650	422,248
Factors affecting the tax charge The tax assessed for the year is lower than the standard rate of cordifference is explained below: Profit on ordinary activities before tax	2014 £ 2,390,943	2013 £ 1,779,833
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 21.490% (2013 - 23.200%)	513,814	412,921
Effects of: Expenses not deductible for tax purposes Capital allowances in excess of depreciation Utilisation of tax losses	9,582 (65,335) (11)	1,808 (46,630) (37,851)
Current tax charge	458,050	330,248

NOTES TO THE ABBREVIATED ACCOUNTS - continued for the year ended 31 December 2014

8.	TANGIBLE FIXED ASSETS		Freehold	Leasehold	
			property	property	Casks
	COST OR VALUATION		£	£	£
	At 1 January 2014		758,978	1,923,431	1,395,444
	Additions		-	-	1,239,415
	Disposals			(83,275)	<u>(41,221)</u>
	At 31 December 2014		758,978	1,840,156	2,593,638
	DEPRECIATION				
	At 1 January 2014		-	440,957	270,935
	Charge for year		-	197,189	170,896
	Eliminated on disposal			(83,275)	(10,102)
	At 31 December 2014		<u>-</u>	554,871	431,729
	NET BOOK VALUE				
	At 31 December 2014		758,978	1,285,285	2,161,909
	At 31 December 2013		758,978	1,482,474	1,124,509
			Fixtures		
		Plant and	rixiures and	Office	
		machinery	fittings	equipment	Totals
		£	£	£	£
	COST OR VALUATION				
	At 1 January 2014	866,392	75,225	101,771	5,121,241
	Additions	109,923	, -	37,500	1,386,838
	Disposals	(1,978)	(18,705)	<u>(71,065)</u>	(216,244)
	At 31 December 2014	974,337	56,520	68,206	6,291,835
	DEPRECIATION				
	At 1 January 2014	345,958	68,952	93,806	1,220,608
	Charge for year	62,431	6,273	19,310	456,099
	Eliminated on disposal	(1,969)	(18,705)	(71,065)	(185,116)
	At 31 December 2014	406,420	56,520	42,051	1,491,591
	NET BOOK VALUE				
	At 31 December 2014	567,917	-	26,155	4,800,244
	At 31 December 2013	520,434	6,273	7,965	3,900,633

NOTES TO THE ABBREVIATED ACCOUNTS - continued for the year ended 31 December 2014

8. TANGIBLE FIXED ASSETS - continued

Freehold property with a cost of £117,039 is stated in the balance sheet at its estimated open market value of £180,000 based on information received from professional valuers in 2004 and as determined by the directors.

The directors have considered the value of all fixed assets without actually revaluing those assets. The directors are satisfied that the aggregate value of the fixed assets at 31 December 2014 is not less than the aggregate amount at which they are stated.

Cost or valuation at 31 December 2014 is represented by:

Freehold property £ 180,000 578,978 758,978	Leasehold property £ - 1,840,156	Casks £ 2,593,638 2,593,638
Fixtures and fittings £ 56,520	Office equipment £ - 68,206	Totals £ 180,000 6,111,835 6,291,835
	2014	2013
	£ 18,126,931 288,748	£ 9,546,150 198,669
	18,415,679	9,744,819
AR	2014	2013
	£ 2,689,569 107,710 157,574 2,954,853	£ 2,234,209 56,087 151,554 2,441,850
	### Property	## Property ## E

NOTES TO THE ABBREVIATED ACCOUNTS - continued for the year ended 31 December 2014

11.	CREDITORS	S: AMOUNTS FALLING DU	UE WITHIN O	NE YEAR		
					2014	2013
					£	£
	Trade credito	ors			4,335,899	2,237,369
	Amounts ow	ed to group undertakings			14,544,170	8,371,721
	Tax	0 1			458,050	330,248
	Social securit	y and other taxes			17,058	15,510
	Accruals and	deferred income			795,158	586,468
				-		
					20,150,335	11,541,316
				=		
12.	PROVISION	IS FOR LIABILITIES				
					2014	2013
					£	£
	Deferred tax				272,600	181,000
						
				•		
						Deferred
						tax
			•			£
	Balance at 1 J	anuary 2014				181,000
	Accelerated of	capital allowances				91,600
					4	
	Balance at 31	December 2014				<u>272,600</u>
13.	CALLED UP	SHARE CAPITAL				
	A 79 7 .					
		ed and fully paid:			2011	0010
	Number:	Class:		Nominal	2014	2013
	105	~ ··		value:	£	£
	185	Ordinary		£1	185	185
	1	Preferred Convertible		Cr.	4	1
		Redeemable Ordinary		£1	1	1
					106	104
					<u> 186</u>	186
	•					
11	preprie			•		
14.	RESERVES		Profit			
			and loss	Share	Revaluation	
			account	premium	reserve	Totals
			£	£	£	£
			-	~		_
	At 1 January	2014	3,551,498	1,567,812	62,961	5,182,271
	Profit for the		1,841,293	•	•	1,841,293
	•					
	At 31 Decem	ber 2014	5,392,791	1,567,812	62,961	7,023,564
						

NOTES TO THE ABBREVIATED ACCOUNTS - continued for the year ended 31 December 2014

15. ULTIMATE PARENT COMPANY

Picard Vins & Spiritueux SA (incorporated in France) is regarded by the directors as being the company's ultimate parent company.

The immediate parent company of Tullibardine Limited is Terroirs Distillers SAS (incorporated in France).

Copies of the accounts of Picard Vins & Spiritueux SA, which is the largest group into which these financial statements are consolidated, are available from its office at 5 Chemin du Château, 21190 Chassagne-Montrachet, France. The smallest group into which these financial statements are consolidated is Terroirs Distillers SAS and copies of its accounts are available from its office at 5 Chemin du Château, 21190 Chassagne-Montrachet, France.

16. CAPITAL COMMITMENTS

	2014	2013
	£	£
Contracted but not provided for in the		
financial statements	-	52,275

17. RELATED PARTY DISCLOSURES

Transactions with group companies

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 8 Related Party Disclosures, not to disclose related party transactions with wholly owned subsidiaries within the group.

18. ULTIMATE CONTROLLING PARTY

The controlling party is Terroirs Distillers SAS (incorporated in France), the immediate parent company.

The ultimate controlling party is Picard Vins & Spiritueux SA.

19. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2014	2013
Profit for the financial year	£ 1,841,293	£ 1,357,585
Net addition to shareholders' funds Opening shareholders' funds	1,841,293 5,182,457	1,357,585 3,824,872
Closing shareholders' funds	7,023,750	5,182,457

NOTES TO THE ABBREVIATED ACCOUNTS - continued for the year ended 31 December 2014

20.	GOVERNMENT GRANTS		
		31.12.14	31.12.13
	m · I I · II	£	£
	Received and receivable:	10.000	10.000
	At 1 January 2014	10,000	10,000_
	At 31 December 2014	10,000	10,000
	Amortisation:		
	At 1 January 2014	10,000	9,000
	Credit to profit and loss	,	·
	account		1,000
	At 31 December 2014	10,000	10,000
	Net balance at 31 December		
	2014		<u> </u>

21. REDEEMABLE SHARES

The Preferred Convertible Redeemable Ordinary Share shall become redeemable only on the occurrence of an exit event.

The redemption price of the Preferred Convertible Redeemable Ordinary Share is determined as being a sum equal to the capital gains tax liability suffered by the holder in respect of the shares held. If there is no capital gains tax liability, the redemption price shall be £1.