DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2008

Company Registration No. SC200730 (Scotland)

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#### **COMPANY INFORMATION**

**Directors** 

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**David Cooper** 

James McPherson

Secretary

David Cooper

Company number

SC200730

Registered office

Mavor Avenue East Kilbride Glasgow G74 4PU

**Auditors** 

William Duncan & Co.

Bank Chambers 31 The Square Cumnock KA18 1AT

**Business address** 

Mavor Avenue East Kilbride Glasgow G74 4PU

**Bankers** 

Bank of Scotland

110 Queen Street

Glasgow G1 3BY

**Solicitors** 

Harper MacLeod
The Ca'd'oro

45 Gordon Street

Glasgow G1 3PE

### **CONTENTS**

	Page
Directors' report	1 - 2
Independent auditors' report	3 - 4
Profit and loss account	5
Balance sheet	6
Cash flow statement	7
Notes to the cash flow statement	8
Notes to the financial statements	9 - 16

#### **DIRECTORS' REPORT**

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#### FOR THE YEAR ENDED 30 SEPTEMBER 2008

The directors present their report and financial statements for the year ended 30 September 2008.

#### Principal activities and review of the business

The principal activity of the company continued to be that of the design of lifting and handling equipment and other special purpose machinery.

#### Results and dividends

The results for the year are set out on page 5.

The profit after taxation for the year was £396,470 (2007 : Profit £379,886). Dividends of £120,000 have been declared.

#### **Directors**

The following directors have held office since 1 October 2007:

**David Cooper** 

James McPherson

#### **Auditors**

In accordance with section 385 of the Companies Act 1985, a resolution proposing that William Duncan & Co. be reappointed as auditors of the company will be put to the Annual General Meeting.

#### Statement of directors' responsibilities

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **DIRECTORS' REPORT (CONTINUED)**

#### FOR THE YEAR ENDED 30 SEPTEMBER 2008

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the board

David Cooper

Director 14 May 2009

#### INDEPENDENT AUDITORS' REPORT

#### TO THE SHAREHOLDERS OF CALEY OCEAN SYSTEMS LIMITED

We have audited the financial statements of Caley Ocean Systems Limited for the year ended 30 September 2008 set out on pages 5 to 16. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of the directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the directors' report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE SHAREHOLDERS OF CALEY OCEAN SYSTEMS LIMITED

#### Opinion

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In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 30 September 2008 and of its profit for the year then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the directors' report is consistent with the financial statements.

William Duncan & Co.

14 May 2009

Chartered Accountants Registered Auditor

Bank Chambers 31 The Square Cumnock KA18 1AT

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 SEPTEMBER 2008

	Notes	2008 £	2007 £
Turnover	2	8,447,660	8,438,100
Cost of sales		(6,164,565)	(6,165,977)
Gross profit	•	2,283,095	2,272,123
Administrative expenses		(1,853,792)	(1,838,991)
Other operating income		43,014	8,254
Operating profit	3	472,317	441,386
Other interest receivable and similar			
income	4	85,567	89,144
Interest payable and similar charges	5	(3,231)	(8,852)
Profit on ordinary activities before taxation		554,653	521,678
Tax on profit on ordinary activities	6	(158,183)	(141,792)
Profit for the year	15	396,470	379,886

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

#### **BALANCE SHEET**

#### AS AT 30 SEPTEMBER 2008

		20	108	2007	
	Notes	£	£	£	£
Fixed assets					
Tangible assets	8		551,376		533,536
Current assets					
Stocks	9	422,205		297,553	
Debtors	10	3,392,212		3,211,197	
Cash at bank and in hand		1,365,263		2,518,641	
		5,179,680		6,027,391	
Creditors: amounts falling due within one year	11	(3,691,034)		(4,797,375)	
Net current assets			1,488,646		1,230,016
Total assets less current liabilities			2,040,022		1,763,552
Provisions for liabilities	12		(100,000)		(100,000)
			1,940,022		1,663,552
Capital and reserves					
Called up share capital	14		80,000		80,000
Revaluation reserve	15		355,159		355,159
Profit and loss account	15		1,504,863		1,228,393
Shareholders' funds	16		1,940,022		1,663,552

Approved by the Board and authorised for issue on 14 May 2009

David Cooper

Director

My James/McPherson

Director

# CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2008

	£	2008 £	£	2007 £
Net cash (outflow)/inflow from operating activities		(931,470)		1,412,692
Returns on investments and servicing of finance				
Interest received Interest paid	85,567 (3,231)		89,144 (8,852)	
Net cash inflow for returns on investments and servicing of finance	-	82,336		80,292
Taxation		(141,792)		(55,178)
Capital expenditure				
Payments to acquire tangible assets	(123,978)		(11,654)	
Receipts from sales of tangible assets	80,618		-	
Net cash outflow for capital expenditure		(43,360)		(11,654)
Equity dividends paid		(120,000)		(200,000)
Net cash (outflow)/inflow before management of liquid resources and financing		(1,154,286)		1,226,152
(Decrease)/increase in cash in the year		(1,154,286)		1,226,152

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2008

1	Reconciliation of operating profit to net cash (outflow)/inflow from operating activities				2007
				£	£
	Operating profit			472,317	441,386
	Depreciation of tangible assets			29,156	24,513
	Profit on disposal of tangible assets			(3,636)	
	Increase in stocks			(124,652)	(68,206)
	Increase in debtors			(181,015)	(570,277)
	(Decrease)/Increase in creditors within one	e year		(1,123,640)	1,563,430
	Movement on grant provision			-	(8,154)
	Other reserve movement			-	30,000
	Net cash (outflow)/inflow from operating	g activities		(931,470)	1,412,692
					<del></del>
2	Analysis of net funds	1 October 2007	Cash flow	Other non- cash changes	30 September 2008
		£	£	£	£
	Net cash:				
	Cash at bank and in hand	2,518,641	(1,153,378)		1,365,263
	Bank overdrafts		(908)	<u> </u>	(908)
		2,518,641	(1,154,286)	-	1,364,355
	Net funds	2,518,641	(1,154,286)	-	1,364,355
			=		
3	Reconciliation of net cash flow to move	ement in net funds		2008	2007
				£	£
	(Decrease)/increase in cash in the year			(1,154,286)	1,226,152
	Movement in net funds in the year			(1,154,286)	1,226,152
	Opening net funds			2,518,641	1,292,489
	Closing net funds			1,364,355	2,518,641

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2008

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention modified to include the revaluation of freehold land and buildings.

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated).

#### 1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Freehold

No depreciation

Plant and machinery

20% p.a straight line

Computer equipment

20%-50% p.a straight line

Fixtures, fittings & equipment

20%-33% p.a straight line

Motor vehicles

25% p.a straight line

#### 1.5 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.6 Stock and work in progress

Stock and work in progress are valued at the lower of cost and net realisable value.

#### 1.7 Long term contracts

Amounts recoverable on long term contracts, which are included in debtors, are stated at the net sales value of the work done after provision for contingencies and anticipated future losses on contracts, less amounts received as progress payments on account. Excess progress payments are included in creditors as payments on account.

#### 1.8 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

#### 1.9 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

#### 1.10 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 SEPTEMBER 2008

#### 1 Accounting policies

(continued)

#### 1.11 Government grants

Grants are credited to deferred revenue. Grants towards capital expenditure are released to the profit and loss account over the expected useful life of the assets. Grants towards revenue expenditure are released to the profit and loss account as the related expenditure is incurred.

#### 2 Turnover

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	Geographical market	Turnov	rer
		2008	2007
		£	£
	United Kingdom	3,720,116	1,940,817
	Asia	856,494	197,685
	Australasia	285,729	176,403
	North America	2,479,168	2,956,315
	Africa	5,409	-
	Europe	882,984	2,973,565
	South America	217,760	193,315
		8,447,660	8,438,100
3	Operating profit	2008	2007
		£	£
	Operating profit is stated after charging:	00.450	04.540
	Depreciation of tangible assets	29,156	24,513
	Loss on foreign exchange transactions	-	71,830
	Operating lease rentals	0.045	0.000
	- Plant and machinery	3,645	6,362
	Auditors' remuneration (including expenses and benefits in kind)	8,840	4,520
	and after crediting:		
			8,154
	Government grants	-	0,104
	Government grants Profit on disposal of tangible assets	(3,636) (86,939)	-

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 SEPTEMBER 2008

4	Investment income	2008 £	2007 £
	Bank interest	85,567	89,144
		85,567	89,144
5	Interest payable	2008 £	2007 £
	On bank loans and overdrafts	3,231	8,852
6	Taxation	2008 £	2007 £
	Domestic current year tax U.K. corporation tax	158,183	141,792
	Current tax charge	158,183	141,792
	Factors affecting the tax charge for the year Profit on ordinary activities before taxation	554,653	521,678
	Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 29.00% (2007 - 30.00%)	160,849	156,503
	Effects of: Non deductible expenses Depreciation add back Capital allowances Other tax adjustments	2,294 8,455 (12,361) (1,054)	1,048 7,354 (13,510) (9,603)
	Current tax charge	(2,666) 158,183	(14,711) 141,792
7	Dividends	2008 £	2007 £
	Ordinary final proposed	120,000	120,000

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 SEPTEMBER 2008

8	Tangible fixed assets					
		Land and buildings Freehold	Plant and machinery	Fixtures, fittings & equipment	Motor vehicles	Total
		£	£	£	£	£
	Cost or valuation					
	At 1 October 2007	744,025	243,285	30,986	13,174	1,031,470
	Additions	-	123,979	-	-	123,979
	Disposals		(107,416)		_	(107,416)
	At 30 September 2008	744,025	259,848	30,986	13,174	1,048,033
	Depreciation					
	At 1 October 2007	314,025	143,259	27,476	13,174	497,934
	On disposals	-	(30,434)	-	-	(30,434)
	Charge for the year	<u> </u>	27,822	1,335		29,157
	At 30 September 2008	314,025	140,647	28,811	13,174	496,657
	Net book value					
	At 30 September 2008	430,000	119,201	2,175 ————	<u>-</u>	551,376 
	At 30 September 2007	430,000	100,027	3,509	-	533,536
				<del></del>		

The freehold land and buildings were valued on an open market basis on 17th October 2005 by a firm of independent Chartered Surveyors.

If these properties were sold for their revalued amounts it would be necessary to replace them with similar property, and rollover relief against tax on the gain would be available. Accordingly, no timing differences arise and no provision has been made for deferred tax in respect of the revaluation.

Bond and floating charge exists over the whole assets of the company.

9	Stocks and work in progress	2008 £	2007 £
	Raw materials and consumables Work in progress	12,816 409,389	11,000 286,553
		422,205	297,553

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 SEPTEMBER 2008

10	Debtors	2008	2007
		£	£
	Trade debtors	2,028,515	1,921,957
	Amounts recoverable on long term contracts	965,661	1,156,892
		378,362	1,100,002
	Amounts owed by parent and fellow subsidiary undertakings Other debtors	19,674	132,348
			· · · · · · · · · · · · · · · · · · ·
		3,392,212	3,211,197
11	Creditors: amounts falling due within one year	2008 £	2007 £
		_	_
	Bank loans and overdrafts	908	-
	Trade creditors	306,367	831,810
	Corporation tax	158,183	141,792
	Other taxes and social security costs	232,480	36,717
	Other creditors	1,651,017	1,361,134
	Accruals and deferred income	1,222,079	2,305,922
	Proposed dividend	120,000	120,000
		3,691,034	4,797,375
12	Provisions for liabilities and charges		Warranty Provision £
	Balance at 1 October 2007 & at 30 September 2008		100,000
13	Pension and other post-retirement benefit commitments  Defined contribution  Caley Ocean Systems Limited makes contributions to a money purchase Cooper and James G. McPherson to the value of £157,582 (2007 - £31,40)	e scheme on beha 12).	lf of David R.
		2008 £	2007 £
	Contributions payable by the company for the year	206,057	76,034

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 SEPTEMBER 2008

14	Share capital	2008 £	2007 £
	Authorised		
	51,200 Ordinary A shares of £1 each	51,200	51,200
	28,800 Ordinary B shares of £1 each	28,800	28,800
		80,000	80,000
	Allotted, called up and fully paid		
	51,200 Ordinary A shares of £1 each	51,200	51,200
	28,800 Ordinary B shares of £1 each	28,800	28,800
		80,000	80,000
15	Statement of movements on reserves	Revaluation reserve	Profit and loss account £
	Balance at 1 October 2007	355,159	1,228,393
	Profit for the year	-	396,470
	Dividends paid		(120,000)
	Balance at 30 September 2008	355,159 ————	1,504,863
16	Reconciliation of movements in shareholders' funds	2008 £	2007 £
	Profit for the financial year	396,470	379,886
	Dividends	(120,000)	(120,000)
	Net addition to shareholders' funds	276,470	259,886
	Opening shareholders' funds	1,663,552	1,403,666
	Closing shareholders' funds	1,940,022	1,663,552

#### 17 Contingent liabilities

At the end of the year under review advance payment and performance bonds and guarantees totalling £531,533 were in issue to customers by Bank of Scotland. These guarantees are payable if the company fails to fulfill the terms of the contracts covered by them.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 SEPTEMBER 2008

18	Directors' emoluments	2008	2007	
		£	£	
	Emoluments for qualifying services	978,086	1,047,547	
	The number of directors for whom retirement benefits are accruing under schemes amounted to 2 (2007 - 2).	r money purch	ase pension	
	Emoluments disclosed above include the following amounts paid to the highest paid director:			
	Emoluments for qualifying services	497,288	523,773	
	Company pension contributions to money purchase schemes	41,291	15,701	
		<del>,</del>		

#### 19 Employees

#### Number of employees

The average monthly number of employees (including directors) during the year was:

	2008	2007
	Number	Number
Direct & Engineering	21	23
Administration	6	6
	27	29
	2000	
Employment costs	2008 £	2007 £
Wages and salaries	1,701,720	1,835,635
Social security costs	219,414	223,956
Other pension costs	206,057	76,034
	2,127,191	2,135,625

#### 20 Control

The company is controlled by the directors by virtue of their shareholding in the parent company, Mavor Group Limited.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 SEPTEMBER 2008

#### 21 Related party transactions

Caley Ocean Systems Limited is a related party of Caley Automation Limited through common directorship. During the year Caley Ocean Systems Limited made sales to the value of £316,010 (2007 - £Nil) to Caley Automation Limited. At 30 September 2008 Caley Automation Limited owed Caley Ocean Systems Limited £372,362.