Company Registration No: SC192466

## LAND OPTIONS (WEST) LIMITED

## DIRECTORS' REPORT AND FINANCIAL STATEMENTS

31 December 2006

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Group Secretariat
The Royal Bank of Scotland Group plc
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## OFFICERS AND PROFESSIONAL ADVISERS

**DIRECTORS:** 

Roderick Andrew Elliott

James McCubbin Rowney Lloyd William Bain Samuel Terence Walker

**SECRETARY** 

Christina Ann Hankin

REGISTERED OFFICE.

24/25 St Andrew Square

Edinburgh EH2 1AF

**AUDITORS** 

Deloitte & Touche LLP

Registered in Scotland

#### **DIRECTORS' REPORT**

The directors present their report and the audited financial statements for the year ended 31 December 2006

## **ACTIVITIES AND BUSINESS REVIEW**

## **Activity**

The principal activity of the Company is to buy and sell development land, properties and options over land. The directors do not anticipate any material change in either the type or level of activities of the Company.

## Review of the year

The directors are satisfied with the development of the Company's activities during the year. The Company will be guided by its ultimate parent company in seeking further opportunities for growth. The directors do not recommend payment of a dividend for the year (2005 £nil)

The Company's financial performance is presented in the Profit and Loss Statement on page 6. At the end of the year, the financial position showed total assets of £7,505,354 (2005 £6,718,697) and shareholders' deficit of (£1,212,792) (2005 (£1,097,485))

#### **DIRECTORS AND SECRETARY**

The present directors and secretary, who have served throughout the year except where noted below, are listed on page 1

From 1 January 2006 to date the following changes have taken place

|  | Appointed       | Resigned        |
|--|-----------------|-----------------|
| <b>Directors</b> Robert Earlie Lloyd William Bain Samuel | 2 October 2006  | 1 February 2007 |
| Secretary Deborah Susan Esslemont Christina Ann Hankin   | 18 January 2007 | 18 January 2007 |

## **DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to

select suitable accounting policies and then apply them consistently, make judgements and estimates that are reasonable and prudent, state whether applicable United Kingdom Accounting Standards have been followed, and

## **DIRECTORS' REPORT (continued)**

## **DIRECTORS' RESPONSIBILITIES (continued)**

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## **DISCLOSURE OF INFORMATION TO AUDITORS**

Each of the directors at the date of approval of this report confirms that

- a) so far as he/she is aware there is no relevant audit information of which the Company's auditors are unaware, and
- b) the director has taken all the steps that he/she ought to have taken to make himself/herself aware of any relevant audit information and to establish that the Company's auditors are aware of that information

This confirmation is given and shall be interpreted in accordance with the provisions of section 234ZA of the Companies Act 1985

## **AUDITORS**

Deloitte & Touche LLP have expressed their willingness to continue in office as auditors and a resolution to re appoint them will be proposed at the forthcoming Annual General Meeting

Approved by the Board of Directors and signed on behalf of the Board

James McCubbin Rowney

Director

Date

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF LAND OPTIONS (WEST) LIMITED

We have audited the financial statements of Land Options (West) Limited for the year ended 31 December 2006 which comprise the profit and loss account, the balance sheet, and the related notes 1 to 17 These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the Company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed

## Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the Company has not kept proper accounting records, if we have not received all the information and explanations require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

## Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the circumstances of the Company, consistently applied and adequately disclosed

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF LAND OPTIONS (WEST) LIMITED (continued)

## Basis of audit opinion (continued)

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

## In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the Company's affairs as at 31 December 2006 and of its loss for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Directors' Report is consistent with the financial statements

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Deloitte & Touche LLP
Chartered Accountants and Registered Auditors
London, England
Date 19 October 2007

## PROFIT AND LOSS ACCOUNT Year ended 31 December 2006

|   | Notes | 2006      | 2005      |
|---|-------|-----------|-----------|
|   |       | £         | £         |
| Continuing operations                       |       |           |           |
| Administrative expenses                     | 3     | (21,837)  | (46,456)  |
| Write down of development asset             |       | (97,407)  |           |
| Operating loss                              |       | (119,244) | (46,456)  |
| Interest payable and similar charges        | 4     |           | (78,010)  |
| interest receivable and similar income      | 5     | 3,937     |           |
| Loss on ordinary activities before taxation |       | (115,307) | (124,466) |
| Tax on loss on ordinary activities          | 7     |           |           |
| Loss for the financial year                 |       | (115,307) | (124,466) |

The Company has no recognised gains and losses other than those disclosed above. Therefore, a separate statement of total recognised gains and losses has not been presented.

## BALANCE SHEET At 31 December 2006

|  | Notes | 2006        | 2005        |
|--|-------|-------------|-------------|
|  |       | £           | £           |
| Fixed assets   |       |             |             |
| Development assets   | 8     | 7,490,026   | 6,714,544   |
|  |       | 7,490,026   | 6,714,544   |
| Current assets   |       |             |             |
| Trade and other receivables  | 9     | 15,328      | 4,153       |
|  | •     | 15,328      | 4,153       |
| Current liabilities  |       |             |             |
| Creditors Amounts falling due within one year  |       | (3,844,146) | (2,942,182) |
| Greaters / anounts taking due within one year  |       | (0,044,140) | (2,042,102) |
| Net current liability  |       | (3,828,818) | (2,938,029) |
| The second secon |       | 0.004.300   | 0 770 545   |
| Total assets less current liabilities  |       | 3,661,208   | 3,776,515   |
| Creditors Amounts falling due after more than one year   |       | (4,874,000) | (4,874,000) |
| Mathebatas   |       | (4.040.700) | (4.007.405) |
| Net liabilities  |       | (1,212,792) | (1,097,485) |
| Capital and reserves   |       |             |             |
| Called up share capital  | 13    | 1,000       | 1,000       |
| Profit and loss account  |       | (1,213,792) | (1,098,485) |
| Shareholders' deficit  | •     | (1,212,792) | (1,097,485) |

These financial statements were approved by the Board of Directors and authorised for issue on & OCOOD 2006 Signed on behalf of the Board of Directors

Director

Director

Vere Walk-

#### **NOTES TO THE ACCOUNTS**

For the year ended 31 December 2006

#### 1 GENERAL

Land Options (West) Limited is a company incorporated in Great Britain under the Companies Act 1985. The address of the registered office is on page 1. The nature of the Company's operations and its principal activities are set out in the Directors' Report.

## 2 ACCOUNTING POLICIES

The accounts have been prepared in accordance with applicable United Kingdom law and accounting standards

The particular accounting policies adopted are described below

#### Accounting convention

The financial statements are prepared under the historical cost convention, in compliance with the Companies Act 1985

## **Development assets**

Development assets are stated at the lower of cost and net realisable value. Cost includes the cost of purchasing the land, property or options over land and capitalised expenditure associated with obtaining planning permission.

#### Taxation

Provision is made for taxation at the current rates on taxable profits, taking into account relief for overseas taxation where appropriate. Timing differences arise where gains and losses are accounted for in different periods for financial reporting purposes and for taxation purposes. Deferred taxation is accounted for in full for all such timing differences, except in relation to revaluations of fixed assets where there is no commitment to dispose of the asset, gains on sales of fixed assets that are rolled over into replacement assets, and the remittance of overseas earnings. Deferred tax assets are only recognised to the extent that it is regarded that it is more likely than not that they will be recovered. Deferred tax amounts are not discounted.

## Cash flow statement

The Company meets the requirement of a small company as defined in the Companies Act 1985 Consequently, the Company is exempt under the terms of Financial Reporting Standard No 1 from publishing a cash flow statement

| 3 | ADMINISTRATIVE EXPENSES                 | 2006<br>£ | 2005<br>£ |
|---|---|-----------|-----------|
|   | Insurance expense                       | 11,936    | 11,027    |
|   | Legal and professional fees             | 9,715     | 34,982    |
|   | Other operating expenses                | 97,593    | 447       |
|   |   | 119,244   | 46,456    |
| 4 | INTEREST PAYABLE AND SIMILAR CHARGES    | 2006      | 2005      |
|   |   | £         | £         |
|   | Interest payable to parent company      |           | 78,010    |
| 5 | INTEREST RECEIVABLES AND SIMILAR INCOME | 2006<br>£ | 2005<br>£ |
|   | Interest receivable from parent company | 3,937     |           |

## 6 LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION

Auditors' remuneration of £5,000 (2005 £5,000) for the current and prior year is solely for audit services

The directors received no emoluments for their services to the Company during the year (2005 £nil)

The Company had no employees (2005 none)

Other creditors

#### 7 **INCOME TAX EXPENSE** 2006 2005 £ £ **Current taxation** Income tax expense for the year Income tax expense The actual tax differs from the expected tax computed by applying the standard UK corporation tax rate of 30% (2005 30%) as follows 2006 2005 £ £ Loss on ordinary activities before taxation (115,307)(124,466)UK Corporation tax rate at 30% (34,592)(37,340)Non deductible items 1,200 Tax losses not utilised 34,592 36,140 Actual tax charge 8 **DEVELOPMENT ASSETS** 2006 2005 £ £ At 1 January 6,714,544 4,856,005 Additions 872,889 1,858,539 Write downs (97,407)At 31 December 7,490,026 6,714,544 2006 2005 9 TRADE AND OTHER RECEIVABLES £ £ VAT recoverable 15,328 4,153 15,328 4,153 2006 2005 TRADE AND OTHER PAYABLES 10 £ £ 8,437 Accruals and deferred income 8,000

1,816,398

1,824,398

1,230,000

1,238,437

| 11 | BANK OVERDRAFTS AND LOANS   | 2006<br>£       | 2005<br>• £    |
|----|---|-----------------|----------------|
|    | Bank overdrafts   | 2,019,748       | 1,703,745      |
|    | The overdraft facility is secured by a Bond and Floating charge over and assets | the Company's   | whole property |
| 12 | SUBORDINATED DEBTS  | 2006<br>£       | 2005<br>£      |
|    | Subordinated debts  | 4,874,000       | 4,874,000      |
|    | The subordinated debt is interest free and repayable upon winding upon          | o of the Compar | ч              |
| 13 | CALLED-UP SHARE CAPITAL   | 2006<br>£       | 2005<br>£      |
|    | Authorised  | ~               | -              |
|    | 300 'A' ordinary shares of £1 each  | 300             | 300            |
|    | 600 'B' ordinary shares of £1 each  | 600             | 600            |
|    | 300 'C' ordinary shares of £1 each  | 300             | 300            |
|    |   | 1,200           | 1,200          |
|    | Called up , allotted and fully paid   |                 |                |
|    | 250 'A' ordinary shares of £1 each  | 250             | 250            |
|    | 500 'B' ordinary shares of £1 each  | 500             | 500            |
|    | 250 'C' ordinary shares of £1 each  | 250             | 250            |
|    |   | 1,000           | 1,000          |

The A, B and C ordinary shares constitute different classes of shares and confer upon the holders the same rights and rank pari passu in all respects, with the following exceptions

On a poll, the holders of the A shares as a class shall be entitled to cast five hundred votes, and the holders of the B shares as a class shall be entitled to cast five hundred votes

The C shareholders are entitled to direct how the A shareholders vote two hundred and fifty votes at any General Meeting

The A and B shareholders may each appoint two directors and may not remove directors appointed by each other

#### 14 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' DEFICIT

|   | Share Capital | Restated<br>Profit and<br>loss<br>account | Total                    |
|---|---------------|---|--------------------------|
|   | £             | £   | £                        |
| Balance at 1 January 2005<br>Loss after tax | 1,000         | (974,019)<br>(124,466)                    | (973,019)<br>(124,466)   |
| Balance at 1 January 2006<br>Loss after tax | 1,000         | (1,098,485)<br>(115,307)                  | (1,097,485)<br>(115,307) |
| Balance at 31 December 2006                 | 1,000         | (1,213,792)                               | (1,212,792)              |

#### 15 RELATED PARTY TRANSACTIONS

During the year the Company paid interest of £nil (2005 £78,010) to the Royal Bank of Scotland plc, the ultimate parent company of KUC Properties Limited As at 31 December 2006 the bank overdraft with the Royal Bank of Scotland plc was £2,019,748 (2005 £1,703,745) There were no other related party transactions or balances requiring disclosure

#### 16 ULTIMATE PARENT COMPANY

The Company is a joint venture and is jointly controlled by KUC Properties Limited and Dundas Development Company Limited, both of which are incorporated in Great Britain and registered in Scotland

The ultimate controlling party, and the parent of the largest group into which KUC Properties Limited is consolidated, is The Royal Bank of Scotland Group plc, which is incorporated in Great Britain and registered in Scotland Copies of the financial statements for The Royal Bank of Scotland Group plc can be obtained from The Royal Bank of Scotland Group plc, Gogarburn, Edinburgh, EH12 1HQ

The ultimate controlling party and the parent of the largest group into which Dundas Development Company Limited is consolidated is Kelvin Holdings Limited, which is incorporated in Great Britain and registered in Scotland Copies of the financial statements for Kelvin Holdings Limited can be obtained from Kelvin Holdings Limited, 87 Calder Street, Coatbridge, Lanarkshire, ML5 4EY

The smallest subgroup into which KUC Properties Limited is consolidated has as its parent company The Royal Bank of Scotland plc, a company incorporated in Great Britain and registered in Scotland Copies of the consolidated financial statements for this subgroup can be obtained from The Royal Bank of Scotland Group plc, Gogarburn, Edinburgh, EH12 1HQ

The smallest subgroup into which Dundas Development Company Limited is consolidated has as its parent company, Kelvin Holdings Limited, a company incorporated in Great Britain and registered in Scotland Copies of the consolidated financial statements for this subgroup can be obtained from Kelvin Holdings Limited, 87 Calder Street, Coatbridge, Lanarkshire ML5 4EY