MACKAYS OF DINGWALL LIMITED FINANCIAL STATEMENTS 31 DECEMBER 2002

Registered number: 177001

ANDREW DUNCAN & CO

Chartered Accountants

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FINANCIAL STATEMENTS

for the year ended 31 December 2002

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COMPANY INFORMATION

31 December 2002

DIRECTORS

Muir Mackay

John Manson

SECRETARY

Joan McMillan

REGISTERED OFFICE

Strathpeffer Road DINGWALL IV15 9QF

BANKERS

Bank of Scotland High Street DINGWALL IV15 9HL

SOLICITORS

Maclay Murray Spens 151 St Vincent Street

GLASGOW G2 5NJ

AUDITORS

Andrew Duncan & Co

Chartered Accountants Alton House 4 Ballifeary Road

Inverness IV3 5PJ

DIRECTORS' REPORT

31 December 2002

The directors present their report and the audited financial statements for the year ended 31 December 2002.

Principal activity

The principal activity of the company during the year was that of a holding company.

Business review

The company's balance sheet as detailed on page 6 shows a satisfactory position, shareholders' funds amounting to £348,704.

Results and dividends

The results for the period are shown in the profit and loss account on page 5. An ordinary dividend amounting to £80,000 has been paid.

Directors

The directors of the company during the period and their interests in the shares of the company as recorded in the register of directors' interests were as follows:

	31 December 2002 Ordinary shares	1 January 2002 Ordinary shares
Muir Mackay	140,530	140,530
John Manson	140,530	140,530

Auditors

The Company has elected to dispense with the annual appointment of auditors. In the absence of a specific resolution to the contrary, Andrew Duncan & Co will continue in office.

By order of the board

Joan McMillan Secretary

Strathpeffer Road DINGWALL IV15 9QF

28 Sy 2003

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the board

12 2000)

Aur Mackay Director

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF MACKAYS OF DINGWALL LIMITED

We have audited the financial statements of Mackays of Dingwall Limited for the year ended 31 December 2002 on pages 5 to 14. These financial statements have been prepared under the historical cost convention, and the accounting policies set out on page 8.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error or other irregularity. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2002 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

01 august 2003

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Andrew Duncan & Co Registered Auditor & Chartered Accountants

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PROFIT AND LOSS ACCOUNT

for the year ended 31 December 2002

	Note	2002 (12 months) £	2001 (9 months)
Administrative expenses Other operating income		(83,530) 136,700	(60,261) 131,023
Operating profit	2	53,170	70,762
Write down of investments	4	(8,412)	(10,000)
Investment income Interest payable	5 6	161,560 (31,973)	36,706 (24,538)
Profit on ordinary activities before taxation		174,345	72,930
Taxation	7	(31,840)	414
Profit on ordinary activities after taxation		142,505	73,344
Dividends		(80,000)	(50,500)
Retained profit for the year/period	12	62,505	22,844

Movements in reserves are shown in note 12.

None of the company's activities were acquired or discontinued during the above two financial periods.

BALANCE SHEET

at 31 December 2002

	Note	£	2002 £	£	2001 £
Fixed assets	11000	~	~	~	_
Investments	8		733,767		612,179
Current assets					
Debtors Cash at bank and in hand	9	61,066 109,344		95,349 152,684	
	•	170,410	-	248,033	
Creditors: amounts falling due within one year	10	(555,473)		(574,013)	
Net current liabilities	•		(385,063)		(325,980)
Total assets less current liabilities		<u>-</u>	348,704	_	286,199
Capital and reserves				_	
Called up share capital Profit and loss account	11 12		281,060 67,644		281,060 5,139
Total shareholders' funds	13	=	348,704	-	286,199

The financial statements on pages 5 to 14 were approved by the board of directors on 28 July 2003 and signed on its behalf by:

Muir Mackay
Director

CASH FLOW STATEMENT

for the year ended 31 December 2002

			2002 months)		2001 months)
	Note	£	£	£	£
Net cash inflow from operating activities			62,373		30,406
Returns on investments and servicing of finance					
Interest received Other dividends received		1,540 153,247		3,352 20,521	
	•		154,787		23,873
Taxation Corporation tax paid			-		(2,433)
Capital expenditure and financial investment Purchase of fixed asset investments			(130,000)		
ruichase of fixed asset investments			(130,000)		-
Dividends Equity dividends paid		_	(130,500)	_	
(Decrease)/increase in cash		==	(43,340)	-	51,846

See note 14 for the notes to this statement

2001

MACKAYS OF DINGWALL LIMITED

NOTES ON FINANCIAL STATEMENTS

31 December 2002

1 Accounting policies

Basis of accounting

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules.

Turnover

Turnover represents the amount derived from the provision of goods and services falling within the company's activities after deduction of value added tax.

Fixed asset investments

Fixed asset investments are stated at cost less provision for any permanent diminution in value.

Pensions

Defined contribution scheme

Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

Non consolidation

The company and its subsidiaries form a medium-sized group. The company has taken advantage of the exemption provided by S248 of the Companies Act 1985 not to prepare group accounts.

2002

2 Operating profit

		2002 (12 months) £	2001 (9 months) £
	Operating profit is stated after charging:		
	Staff costs (note 3) Auditors' remuneration	81,821 1,000	59,040 950
3	Directors and employees	2002 (12 months)	2001 (9 months)
	Staff costs including directors' emoluments	£	£
	Wages and salaries	73,249	52,813
	Social security costs Pension costs	6,172 2,400	4,427 1,800
		81,821	59,040
	Average monthly number employed	Number	Number
	including executive directors:	4	4
			

NOTES ON FINANCIAL STATEMENTS

31 December 2002

3 Directors and employees	ees	lov	ıpl	em	and	tors	Direct	3
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- •	2002 (12 months)	2001 (9 months)
Directors	£	£
Directors' emoluments (including pension and benefits in kind)	49,122	30,574
During the year the following number of directors accrued retirement benefits under:	Number	Number
Money purchase pension schemes	2	2

Pension costs

Defined contribution pension scheme

The company operates a defined contribution scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £2,400 (2001 - £1,800) including contributions in respect of employees. No contributions were payable to the fund at 31 December 2002 and 31 December 2001.

4	Excer	ptional	items
7		hrioma,	

4	Exceptional items	2002 (12 months) £	2001 (9 months) £
	Write down of other investments	8,412	10,000
5	Investment income	2002 (12 months) £	2001 (9 months) £
	Bank interest receivable Dividend income – subsidiary undertakings Dividend income – listed investments	1,540 159,975 45 ——————————————————————————————————	3,352 33,333 21 36,706
6	Interest payable	2002 (12 months) £	2001 (9 months) £
	Loan interest payable	31,973	24,538

NOTES ON FINANCIAL STATEMENTS

31 December 2002

Current tax	2002 (12 months) £	2001 (9 months) £
Corporation tax on profit on ordinary activities	10,531	-
Group relief	· -	(2,847)
Adjustments in respect of previous periods	21,309	2,433
	31,840	(414)

Factors affecting current period corporation tax

The current period corporation tax assessed for the period is lower than the standard rate of corporation tax of 19.25% (2001 - 20%) for the following reasons:

	2002 (12 months) £	2001 (9 months) £
Profit before tax for the period	174,345	72,930
Corporation tax at the standard rate	33,561	14,586
Effects of:		
Group relief	-	2,847
Other adjustments	1,620	2,040
Franked investment income	(30,804)	(6,671)
Loan interest disallowed	6,154	-
Prior year adjustment	-	(12,802)
Current tax charge for period	10,531	-

8 Fixed asset investments

Cost	Subsidiary undertakings £	Other investments £	Total £
1 January 2002 Additions	599,308 130,000	22,871	622,179 130,000
31 December 2002	729,308	22,871	752,179
Amounts written off			
1 January 2002 Provision in year	- -	10,000 8,412	10,000 8,412
31 December 2002		18,412	18,412

NOTES ON FINANCIAL STATEMENTS

31 December 2002

8 Fixed asset investments (continued)

Net book amount	Subsidiary undertakings £	Other investments £	Total £
31 December 2002	729,308	4,459	733,767
1 January 2002	599,308	12,871	612,179

Subsidiary undertakings

The company holds 16,966 ordinary £1 shares, being 74% of the issued share capital of Mackays Garage & Agricultural Company Limited, a Scottish registered company, whose principal activity is the operation of a Vauxhall franchise dealership in the Dingwall area. Mackays Garage & Agricultural Company Limited recorded a profit of £11,041 for the year ended 31 December 2002 and had capital and reserves of £959,584 at that date.

The company holds 330,000 ordinary £1 shares, being 66% of the issued share capital of Autovision (Scotland) Limited, a Scottish registered company, whose principal activity is the operation of a Vauxhall franchise dealership in the Inverness area. Autovision (Scotland) Limited recorded a profit of £15,462 for the year ended 31 December 2002 and had capital and reserves of £689,452 at that date.

At 31 December 2002 the company also held 5,656 ordinary £1 shares being 61% of the issued share capital of Robertson and Porter Limited, a Scottish registered company, whose principal activity is the rental of property. The latest available financial statements are those for the period ended 31 December 2001 and these show a profit for the period of £34,867 and share capital and reserves of £469,226.

Other investments

The company holds shares in quoted investments with a total cost of £22,871. A provision of £10,000 was made in 2001 as in the opinion of the directors a diminution in value had taken place. A further provision of £8,412 has been made in the year ended 31 December 2002 as a further diminution in value has taken place.

9 Debtors

,	Dentois	2002 £	2001 £
	Amounts due from subsidiary undertakings Other debtors	60,606 460	88,406 6,943
		61,066	95,349
10	Creditors: amounts falling due within one year		
		2002 £	2001 £
	Trade creditors	-	588
	Amounts owed to group undertakings	512,388	505,684
	Corporation tax	28,993	-
	Other taxation and social security	13,092	12,741
	Other creditors	•	54,000
	Accruals and deferred income	1,000	1,000
		555,473	574,013
			

NOTES ON FINANCIAL STATEMENTS

31 December 2002

Called up share capital	2	2	2001	
	Number of shares	£	Number of shares	£
Authorised				
Ordinary shares of £1 each	300,000	300,000	300,000	300,000
Allotted, called up and fully paid				
Ordinary shares of £1 each	281,060	281,060	281,060	281,060
Profit and loss account				2002 £
1 January 2002 Retained profit for the year				5,139 62,505
31 December 2002				67,644
Reconciliation of movements in shareh	olders' funds	2002 (12 months) £ 142,505 (80,000)		2001 (9 months) £
Profit for the financial period				73,344
Dividends				(50,500)
Net addition to shareholders' funds		62,	505	22,844
Opening shareholders' funds		286,	199	263,355
Closing shareholders' funds		348,	704	286,199
	Authorised Ordinary shares of £1 each Allotted, called up and fully paid Ordinary shares of £1 each Profit and loss account 1 January 2002 Retained profit for the year 31 December 2002 Reconciliation of movements in shareh Profit for the financial period Dividends Net addition to shareholders' funds Opening shareholders' funds	Authorised Ordinary shares of £1 each 300,000 Allotted, called up and fully paid Ordinary shares of £1 each 281,060 Profit and loss account 1 January 2002 Retained profit for the year 31 December 2002 Reconciliation of movements in shareholders' funds Profit for the financial period Dividends Net addition to shareholders' funds Opening shareholders' funds	Number of shares Authorised Ordinary shares of £1 each Allotted, called up and fully paid Ordinary shares of £1 each Profit and loss account 1 January 2002 Retained profit for the year 31 December 2002 Reconciliation of movements in shareholders' funds Profit for the financial period Dividends Net addition to shareholders' funds Opening shareholders' funds £ £ Authorised £ £ Authorised £ 281,060 281,060 281,060 281,060 281,060 281,060 412,012 (12 m) Authorised £ £ Authorised £ £ Authorised Au	Number of shares £ Number of shares Authorised Ordinary shares of £1 each 300,000 300,000 300,000 Allotted, called up and fully paid Ordinary shares of £1 each 281,060 281,060 281,060 Profit and loss account 1 January 2002 Retained profit for the year 31 December 2002 Reconciliation of movements in shareholders' funds 2002 (12 months) £ Profit for the financial period 142,505 Dividends (80,000) Net addition to shareholders' funds 62,505 Opening shareholders' funds 286,199

NOTES ON FINANCIAL STATEMENTS

31 December 2002

14 Notes to the cash flow statement

Reconciliation of operating profit to operating cash flows

to operating cash flows	2002 (12 months) £ 53,170 38,209 2,967 (31,973)		2001 (9 months) £	
Operating profit Decrease/(increase) in debtors Increase in creditors Interest accrued			70,762 (52,502) 36,684 (24,538)	
Net cash inflow from operating activities	62,373		30,406	
Analysis of changes in net funds				
	At start of year £	Cash flows £	At end of year £	
Cash at bank and in hand	152,684	(43,340)	109,344	
Reconciliation of net cash flow to movement in net funds	2002 (12 months) £		2001 (9 months)	
(Decrease)/increase in cash in the year/period	(43,340)		51,846	
Change in net funds resulting from cash flows Net funds at 1 January 2002	(43,340) 152,684		51,846 100,838	
Net funds at 31 December 2002	109,34	<u>+</u> 4	152,684	

15 Related parties

During the year the company received management charges of £56,700 from its subsidiary undertaking Mackays Garage and Agricultural Company Limited. Included in creditors falling due within one year (note 10) is £126,288 in respect of a loan from Mackays Garage and Agricultural Company Limited, on which interest is charged at 2% over base. Interest of £12,773 was accrued during the year. Included in creditors falling due within one year (note 10) is £19,100 in respect of insurance money received by the company which is due for Mackays Garage and Agricultural Company Limited.

During the year the company received management charges of £80,000 from its subsidiary undertaking Autovision (Scotland) Limited. £40,000 of these management charges were receivable from Macleods of Perth Limited, a company in which Autovision (Scotland) Limited own the entire issued share capital. These charges were paid to the company via Autovision (Scotland) Limited.

Included in creditors falling due within one year (note 10) is £367,000 in respect of a loan from the subsidiary undertaking Robertson & Porter Limited, on which interest is charged at 2% over base. Interest of £19,200 was accrued during the year.

NOTES ON FINANCIAL STATEMENTS

31 December 2002

16 Post balance sheet event

After 31 December 2002 the company has purchased 26% of the issued share capital in Mackays Garage & Agricultural Company Limited and 39% of the issued share capital in Robertson and Porter Limited. The company now owns the entire share capital of both Mackays Garage & Agricultural Company Limited and Robertson and Porter Limited.