**REGISTERED NUMBER: 164130 (Scotland)** 

ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2014 **FOR CAMPBELL & KENNEDY LIMITED** 

04/10/2014 COMPANIES HOUSE

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# COMPANY INFORMATION FOR THE YEAR ENDED 31 MARCH 2014

**DIRECTORS:** 

Gerald O'Donnell Kennedy Stuart William Leggat

Mairi Templeton

**SECRETARY:** 

Gerald O'Donnell Kennedy

**REGISTERED OFFICE:** 

Unit 11, Telford Court

9 South Avenue

Clydebank Business Park

Clydebank Glasgow G81 2NR

REGISTERED NUMBER:

164130 (Scotland)

**AUDITORS:** 

Stewart Gilmour & Co., Chartered Accountants

3rd Floor, St George's Buildings

5 St Vincent Place

Glasgow G1 2DH

**BANKERS:** 

Clydesdale Bank plc

32 Sylvania Way South

Clydebank Glasgow G81 1RP

#### GROUP STRATEGIC REPORT FOR THE YEAR ENDED 31 MARCH 2014

The directors present their strategic report of the company and the group for the year ended 31 March 2014.

Campbell & Kennedy Limited's company vision is to be a truly proactive design and installation partner, with an ever-present positive attitude that gets the job done but never compromises on quality. We now operate primarily within four key areas of the construction sector, namely technology solutions, electrical contracting, energy and fire. Our strategy moving forward is to continue to position the business as a one-stop shop for clients requiring multiple trades in a single project or contract. Training and development of staff and operatives throughout the business is integral to this strategy ensuring cross skills and flexibility of our workforce. The business now has bases in Glasgow, Bracknell, Belfast and Aberdeen, providing solid platforms to service the whole of the UK. We continue to seek out business at corporate level, ideally directly with client organisations but equally by operating as a single partner alongside, or sub-contracting to large framework contractors and major constructors. Our ongoing strategy is to seek out opportunities to be selected directly onto client frameworks in the sectors where such frameworks exist, or partner larger national framework contractors who operate in multi-trade frameworks. The business continues to seek appropriate external accreditations that are prerequisite to the market sectors we wish to progress towards such as NACOS Gold.

#### Principal Risks and Uncertainties

#### Customer Strategy

We must ensure that we do not fail to deliver on our three key areas of strategic growth, namely growing market share, improving margin and controlling working capital. If we do not increase our profits, revenue and margins, it may impact on the continued re-investment into the business. To mitigate against this we are seeking business in less competitive segments, as well as obtaining external accreditations that offer access to "better margin" less competitive business. There is also a strong focus on working capital and we undertake thorough reviews of proposed capital expenditure.

#### Brand, Key Relationships and Reputation

Failure to implement key management structure review may lead to insufficient experience within the management team to deliver projects to our clients' satisfaction. As such there is a constant focus on recruiting key personnel. The economic upturn may lead to rising labour costs and potential skilled labour shortage which could impact on the resource needed to operationally deliver. We have therefore introduced a training academy and established links with a local college to develop modern electrical apprenticeships.

#### Systems and Technology

We must ensure that our confidential data is secure as any breach would impact on customer relationships and be detrimental to our reputation. To mitigate against this we have recognised industry standard security policies in place for all systems and servers.

#### People and Health & Safety

Failure to attract, develop and maintain talent would impact on our ability to deliver the business plan. To safeguard against this risk, we have an annual performance review process, external benchmarking of remuneration and a talent review. In addition, failure to comply with health & safety standards could lead to injury to customers, employees or the general public. We have an external health & safety consultant to audit and review all procedures and processes. We also have a specific health & safety audit plan, management training, regular training for all staff and operatives, and ongoing investment in health & safety equipment.

#### Outlook

There is significant growth potential in the relatively new divisions of the company, particularly in the electrical and energy sectors. Our diversification strategy is now beginning to repay the investment from previous years. There is continued focus on strengthening the management team and labour force up-skilling that continues to underpin the building blocks of a strong performing business. There is equal focus on strong governance and responsibility and developing responsibility across all levels of the business. Easily measurable KPI's are being further enhanced with the introduction of more accountability for increased revenue and profitability across the management team. A new Finance Director has been appointed to help develop even stronger financial information and better analysis, to assist financial performance measurement across divisions as the business takes on greater scale. It is anticipated that the business will grow turnover by a further 25% in the year ending 2015.

ON BEHALF OF THE BOARD:

Gerald O'Donnell Kennedy - Director

2 October 2014

#### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 MARCH 2014

The directors present their report with the accounts of the company for the year ended 31 March 2014.

#### PRINCIPAL ACTIVITIES

The principal activities of the company in the year under review were those of the design, installation and maintenance of television aerial and satellite systems together with the installation of solar panels, internal reception systems and electrical contracting.

#### DIVIDENDS

The total distribution of dividends for the year ended 31 March 2014 amounted to £127,844 (2013:£128,764).

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 April 2013 to the date of this report.

Gerald O'Donnell Kennedy Stuart William Leggat Mairi Templeton

Other changes in directors holding office are as follows:

Alan Campbell - resigned 8 November 2013

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 MARCH 2014

### **AUDITORS**

The auditors, Stewart Gilmour & Co., will be proposed for re-appointment at the forthcoming Annual General Meeting.

# ON BEHALF OF THE BOARD:

Gerald O'Donnell Kennedy - Director

2 October 2014

# REPORT OF THE INDEPENDENT AUDITORS TO CAMPBELL & KENNEDY LIMITED UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages six to seventeen, together with the full financial statements of Campbell & Kennedy Limited for the year ended 31 March 2014 prepared under Section 396 of the Companies Act 2006.

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you.

#### Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### **Opinion**

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section.

Kenneth C. Livingstone B.A., C.A., A.I.P.F.M. (Senior Statutory Auditor)

for and on behalf of Stewart Gilmour & Co.,

**Chartered Accountants** 

3rd Floor, St George's Buildings

Hen Ciriyetere

5 St Vincent Place

Glasgow

GI 2DH

2 October 2014

# ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2014

	Notes	2014 £	2013 £
TURNOVER	2	8,682,734	7,890,926
Cost of sales and other operating income		(7,027,558)	(6,478,814)
		1,655,176	1,412,112
Administrative expenses		1,353,215	1,146,969
OPERATING PROFIT	4	301,961	265,143
Interest receivable and similar income		-	203
		301,961	265,346
Interest payable and similar charges	5	2,992	27,959
PROFIT ON ORDINARY ACTIVITI BEFORE TAXATION	ES	298,969	237,387
Tax on profit on ordinary activities	6	73,469	68,668
PROFIT FOR THE FINANCIAL YEA	AR	225,500	168,719
Retained profit brought forward		440,922	400,967
		666,422	569,686
Dividends	7	(127,844)	(128,764)
RETAINED PROFIT CARRIED FORWARD		538,578	440,922

### **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year.

### TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year.

# **CAMPBELL & KENNEDY LIMITED (REGISTERED NUMBER: 164130)**

# ABBREVIATED BALANCE SHEET 31 MARCH 2014

		2014		2013	
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	8		383,808		274,895
CURRENT ASSETS					
Stocks	9	144,737		172,737	
Debtors	10	1,469,646		1,931,012	
Cash in hand		373,536		321,155	
		1,987,919		2,424,904	
CREDITORS		1,207,212		2,121,701	
Amounts falling due within one year	11	1,475,255		2,051,300	v
NET CURRENT ASSETS			512,664		373,604
TOTAL ASSETS LESS CURRENT			005.45		640,400
LIABILITIES			896,472		648,499
CREDITORS					
Amounts falling due after more than one					
year	12		(122,873)		(1,799)
PROVISIONS FOR LIABILITIES	15		(34,218)		(4,975)
NET ASSETS			739,381		641,725
			<del></del>		
CAPITAL AND RESERVES					
Called up share capital	16		65,803		65,803
Share premium	17		135,000		135,000
Profit and loss account			538,578		440,922
SHAREHOLDERS' FUNDS	21		739,381		641,725
VIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII					

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies.

The financial statements were approved by the Board of Directors on 2 October 2014 and were signed on its behalf by:

Gerald O'Donnell Kennedy - Director

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2014

		2014		2013	
	Notes	£	£	£	£
Net cash inflow from operating activities	1		372,213		651,268
Returns on investments and servicing of finance	2		(2,992)		(27,756)
Taxation			(100,866)		(115,022)
Capital expenditure	2		(269,206)		220,087
Equity dividends paid			(127,844)		(128,764)
			(128,695)		599,813
Financing	2		181,076		(287,489)
Increase in cash in the period			52,381		312,324
Reconciliation of net cash flow to movement in net funds	3				
Increase in cash in the period Cash (inflow)/outflow	_	52,381		312,324	
from (increase)/decrease in debt and lease financing	e	(143,742)		288,929	
Change in net funds resulting from cash flows			(91,361)		601,253
Movement in net funds in the period Net funds/(debt) at 1 April			(91,361) 270,363		601,253 (330,890)
Net funds at 31 March			179,002		270,363

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2014

# 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2014	2013
	£	£
Operating profit	301,961	265,143
Depreciation charges	172,751	126,076
(Profit)/loss on disposal of fixed assets	(12,457)	90,161
Decrease in stocks	28,000	66,364
Decrease/(increase) in debtors	461,366	(173,995)
(Decrease)/increase in creditors	(579,408)	277,519
Net cash inflow from operating activities	372,213	651,268

# 2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2014 £	2013 £
Returns on investments and servicing of finance	~	*
Interest received	-	203
Interest paid	-	(9,490)
Interest element of hire purchase payments	(2,992)	(18,469)
Net cash outflow for returns on investments and servicing of finance	(2,992)	(27,756) ====
Capital expenditure		
Purchase of tangible fixed assets	(311,926)	(57,629)
Sale of tangible fixed assets	42,720	277,716
Net cash (outflow)/inflow for capital expenditure	(269,206)	220,087
Financing		
Capital repayments in year	182,080	(288,614)
Amount introduced by directors	-	5,974
Amount withdrawn by directors	(1,004)	(4,849)
Net cash inflow/(outflow) from financing	181,076	(287,489) ======

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2014

# 3. ANALYSIS OF CHANGES IN NET FUNDS

Net cash:	At 1.4.13 £	Cash flow £	At 31.3.14 £
Cash at bank and in hand	321,155	52,381	373,536
	321,155	52,381	373,536
Debt: Hire purchase	(12,454)	(182,080)	(194,534)
Debts falling due within one year	(38,338)	38,338	-
	(50,792)	(143,742)	(194,534)
Total	270,363	(91,361)	179,002

# NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2014

#### 1. ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention.

#### Turnaver

Turnover represents net invoiced sales of goods, excluding value added tax.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Improvements to property

- 10% on cost

Plant and machinery Fixtures and fittings

33% on reducing balance25% on reducing balance

Fixtures and fittings
Motor vehicles

- 25% on reducing balance

Computer equipment

- 33% on cost

#### Stacks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

#### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

#### Preference shares

Where preference shares carry an obligation to deliver economic value they are included as liabilities in the balance sheet and any related dividend is treated as a finance cost in the profit and loss account. Where preference shares carry no such obligation, they are treated as equity.

#### 2. TURNOVER

The turnover and profit before taxation are attributable to the principal activities of the company.

#### 3. STAFF COSTS

Wages and salaries	2014 £ 1,247,706	£ 1,179,224
Social security costs	106,175	99,616
	1,353,881	1,278,840

2012

2014

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2014

# 3. STAFF COSTS - continued

	The average monthly number of employees during the year was as follows:		
		2014	2013
		66	60
			==
4.	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting):		
		2014	2013
		£	£
	Hire of plant and machinery	2,196	5,060
	Depreciation - owned assets	109,997	126,076
	Depreciation - assets on hire purchase contracts (Profit)/loss on disposal of fixed assets	62,753 (12,457)	- 90,161
	(FIGHT) 1055 OII disposar Of fixed assets	<del>(12,437)</del>	=====
	Directors' remuneration	36,123	63,754
	Directors remaineration		====
	INTERPET BANABLE AND CIMIL AR CHARGE		
5.	INTEREST PAYABLE AND SIMILAR CHARGES	2014	2013
		£	£
	Bank interest	-	1,408
	Bank loan interest	-	7,854
	Interest on overdue tax	-	228
	Hire purchase	2,992	18,469
		2 002	27.050
		2,992 ===	27,959 =====
_			
6.	TAXATION		
	Analysis of the tax charge		
	The tax charge on the profit on ordinary activities for the year was as follows:		
		2014	2013
	Current tax:	£	£
	UK corporation tax	44,226	100,866
	·	• • • • • • • • • • • • • • • • • • • •	
	Deferred tax	29,243	(32,198)
	Tax on profit on ordinary activities	73,469	68,668
	•		
7.	DIVIDENDS		
•	<del></del>	2014	2013
		£	£
	"A" to "O" ordinary shares of £1 each		
	Interim	127,844	128,764

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2014

# 8. TANGIBLE FIXED ASSETS

7.11.10.12.22.13	Improvements to property £	Plant and machinery £	Fixtures and fittings £
COST			
At 1 April 2013	79,180	200,030	58,239
Additions	3,480	440	1,114
At 31 March 2014	82,660	200,470	59,353
DEPRECIATION			
At I April 2013	41,206	122,015	38,281
Charge for year	6,990	26,151	5,269
Eliminated on disposal		<u>-</u>	
At 31 March 2014	48,196	148,166	43,550
NET BOOK VALUE			
At 31 March 2014	34,464	52,304	15,803
At 31 March 2013	37,974	78,015	19,958
	Motor	Computer	
	vehicles	equipment	Totals
	£	£	£
COST	_	<del></del>	_
At 1 April 2013	263,717	181,545	782,711
Additions	274,932	31,960	311,926
Disposals	(94,635)	<u> </u>	(94,635)
At 31 March 2014	444,014	213,505	1,000,002
DEPRECIATION			
At 1 April 2013	180,508	125,806	507,816
Charge for year	81,971	52,369	172,750
Eliminated on disposal	(64,372)		(64,372)
At 31 March 2014	198,107	178,175	616,194
NET BOOK VALUE			
At 31 March 2014	245,907	35,330	383,808
At 31 March 2013	83,209	55,739	274,895
		<del></del> <del></del>	

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# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2014

# 8. TANGIBLE FIXED ASSETS - continued

			Motor vehicles £
COST			
At 1 April 2	2013		57,399
Additions			240,143
Disposals			(36,050)
At 31 Marc	h 2014		261,492
DEPRECI			
At 1 April 2			30,363
Charge for			62,753
Eliminated	on disposal		(19,884)
At 31 Marc	h 2014		73,232
NET BOO	K VALUE		
At 31 Marc	h 2014		188,260
At 31 Marc	h 2013		27,036
9. STOCKS			
		2014	2013
		£	£
Goods for r	esale	144,737	172,737
10. <b>DEBTORS</b>	: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2014	2013
		£	£
Trade debto		1,307,080	1,655,909
Other debto		97,448	187,243
	urrent accounts	5,919	5,919
	n tax recoverable	2,238	2,238
Prepayment	ts and accrued income	56,961	79,703
		1,469,646	1,931,012

Deferred tax

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2014

LOI	THE TEAM ENDED STAMMON 2014		
11.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
	CREDITORIO TREGING DEL WITHIN ONE TERM	2014	2013
	Dault loans and assentine (ass. 12)	£	£
	Bank loans and overdrafts (see note 13)	-	38,338
	Hire purchase contracts (see note 14)	71,661	10,655
	Trade creditors	848,234	894,976
	Amounts owed to associates	1,614	-
	Current corporation tax	44,226	100,866
	Social security and other taxes	145,211	182,242
	Other creditors	138,227	394,184
	Employer Financed Retirement	100,227	374,104
	Benefit Scheme	200,000	200.000
		•	200,000
	Directors' current accounts	110	1,114
	Accruals and deferred income	25,972	228,925
		1,475,255	2,051,300
12.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE		
	YEAR		
		2014	2013
		£	£
	Hire purchase contracts (see note 14)	122,873	1,799
	Time parenase contracts (see note 14)		=====
13.	LOANS		
15.	BOARS		
	An analysis of the maturity of loans is given below:		
	All alialysis of the maturity of loans is given below.		
		2014	2012
		2014	2013
		£	£
	Amounts falling due within one year or on demand:		
	Bank loans	-	38,338
		<del></del>	
14.	OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS		
		2014	2013
		£	£
	Net obligations repayable:		
	Within one year	71,661	10,655
	Between one and five years	122,873	1,799
	between one and five years	122,073	1,799
		194,534	12,454
		======	=====
15.	DDAVISIANS FAD I IA DII ITIES		
13.	PROVISIONS FOR LIABILITIES	2014	2012
		2014	2013
		£	£

4,975

34,218

4 \$

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2014

### 15. PROVISIONS FOR LIABILITIES - continued

	Balance at 1 Provided dur Balance at 3				Deferred tax £ 4,975 29,243 34,218	
16.	CALLED U	P SHARE CAPITAL				
	Allotted, issu	Allotted, issued and fully paid:				
	Number:	Class:	Nominal value:	2014 £	2013 £	
	50,788	Ordinary	£1	50,788	50,788	
	15	"A" to "O" ordinary	£1	15	15	
	150,000	Redeemable preference	£0.10	15,000	15,000	
				65,803	65,803	
17.	RESERVES	8				
					Share premium £	
	At 1 April 20	013			135,000	
	At 31 March	2014			135,000	

### 18. ULTIMATE PARENT COMPANY

The ultimate parent company of Campbell & Kennedy Limited is Campbell & Kennedy UK Limited, a dormant company registered in Scotland.

# 19. DIRECTORS' ADVANCES, CREDITS AND GUARANTEES

The following advances and credits to directors subsisted during the years ended 31 March 2014 and 31 March 2013:

	2014	2013
	£	£
Gerald O'Donnell Kennedy		
Balance outstanding at start of year	1,004	22
Amounts advanced	(70,000)	4,100
Amounts repaid	68,996	(3,118)
Balance outstanding at end of year	-	1,004
<b>5</b> ,		

# NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31 MARCH 2014

#### 19. DIRECTORS' ADVANCES, CREDITS AND GUARANTEES - continued

Stuart William Leggat		
Balance outstanding at start of year	(5,919)	(5,952)
Amounts advanced	-	33
Amounts repaid	-	-
Balance outstanding at end of year	(5,919)	(5,919) ===
Alan Campbell		
Balance outstanding at start of year	70	-
Amounts advanced	-	70
Amounts repaid	-	-
Balance outstanding at end of year	70	70
• ,	===	
Mairi Templeton		
Balance outstanding at start of year	40	-
Amounts advanced	-	40
Amounts repaid	-	•
Balance outstanding at end of year	40	40
	====	

### 20. RELATED PARTY DISCLOSURES

During the year, total dividends of £127,844 were paid to the directors.

At March 2014, the company owed C K Warranty Services Limited £1,614 (2013: £86,650), in respect of loans advanced, a company of which Gerald Kennedy is a director.

During the year, Tom Kennedy (CK) Limited provided professional services to the company negotiated at market value of £72,935 (2013: £72,408). This company is controlled by a family member of director Gerald Kennedy.

### 21. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2014	2013
	£	£
Profit for the financial year	225,500	168,719
Dividends	(127,844)	(128,764)
Net addition to shareholders' funds	97,656	39,955
Opening shareholders' funds	641,725	601,770
Closing shareholders' funds	739,381	641,725
-		