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REGISTERED NUMBER : SC164130 (Scotland)

CAMPBELL & KENNEDY LIMITED

**STRATEGIC REPORT,
REPORT OF THE DIRECTORS AND
FINANCIAL STATEMENTS
FOR THE
YEAR ENDED 31 MARCH 2017**

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Stewart Gilmour & Co

CHARTERED ACCOUNTANTS & TAX ADVISORS

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FOR THE YEAR ENDED 31 MARCH 2017**

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CAMPBELL & KENNEDY LIMITED

**COMPANY INFORMATION
FOR THE YEAR ENDED 31 MARCH 2017**

DIRECTORS:

Gerald O'Donnell Kennedy
Mairi Templeton
Alan Campbell
Lynne Prior
Thomas Muir Carnie

SECRETARY:

Gerald O'Donnell Kennedy

REGISTERED OFFICE:

Unit 11, Telford Court
9 South Avenue
Clydebank Business Park
Clydebank
Glasgow
G81 2NR

REGISTERED NUMBER:

SC164130 (Scotland)

AUDITORS:

Stewart Gilmour & Co.,
Chartered Accountants
3rd Floor, St George's Buildings
5 St Vincent Place
Glasgow
G1 2DH

BANKERS:

Clydesdale Bank plc
32 Sylvania Way South
Clydebank
Glasgow
G81 1RP

**STRATEGIC REPORT
FOR THE YEAR ENDED 31 MARCH 2017**

CAMPBELL & KENNEDY LIMITED

**STRATEGIC REPORT
FOR THE YEAR ENDED 31 MARCH 2017**

The directors present their strategic report of the company and the group for the year ended 31 March 2017. Campbell & Kennedy Limited's company vision is to be a truly proactive design and installation partner, with an ever-present positive attitude that gets the job done but never compromises on quality. We continue to operate primarily within four key areas of the construction sector, namely technology solutions, electrical test and inspect, energy and fire security. Our strategy moving forward is to continue to position the business as a one-stop shop for clients requiring multiple trades in a single project or contract. Training and development of staff and operatives throughout the business is integral to this strategy ensuring cross skills and flexibility of our workforce. With a Head Office in Glasgow we continue to have a base in London, providing solid platforms to service the whole of the UK. We continue to seek out business at corporate level, ideally directly with client organisations but equally by operating as a single partner alongside, or sub-contracting to large framework contractors and major constructors. Our ongoing strategy is to seek out opportunities to be selected directly onto client frameworks in the sectors where such frameworks exist, or partner larger national framework contractors who operate in multi-trade frameworks. Whilst revenue in the year was down compared with 2015/16, the net worth of the business grew by 10%.

Principal Risks and Uncertainties

Customer Strategy

We must ensure that we do not fail to deliver on our three key areas of strategic growth, namely growing market share, improving margin and controlling working capital. If we do not increase our profits, revenue and margins, it may impact on the continued re-investment into the business. To mitigate against this we are seeking business in less competitive segments, as well as obtaining external accreditations that offer access to "better margin" less competitive business. There is also a strong focus on working capital and we undertake thorough reviews of proposed capital expenditure.

Brand, Key Relationships and Reputation

Failure to implement key management structure review may lead to insufficient experience within the management team to deliver projects to our clients' satisfaction. As such there is a constant focus on recruiting key personnel. Whilst the economic outlook remains turbulent, our focus on internal training and development has established a staff retention culture that has proven to improve our financial returns. We will continue to engage with our staff at all levels as we believe it is a key area to delivering customer excellence.

Systems and Technology

We must ensure that our confidential data is secure as any breach would impact on customer relationships and be detrimental to our reputation. To mitigate against this we have recognised industry standard security policies in place for all systems and servers.

People and Health & Safety

Failure to attract, develop and maintain talent would impact on our ability to deliver the business plan. To safeguard against this risk, we have an annual performance review process, external benchmarking of remuneration and a talent review. In addition, failure to comply with health & safety standards could lead to injury to customers, employees or the general public. We have an external health & safety consultant to audit and review all procedures and processes. We also have a specific health & safety audit plan, management training, regular training for all staff and operatives, and ongoing investment in health & safety equipment.

**STRATEGIC REPORT
FOR THE YEAR ENDED 31 MARCH 2017**

Outlook

Whilst revenue was lower than expected this year, and profit returns less than what was an excellent 2015/16, the business continues to grow net worth. In the coming year revenue is expected to increase by 10.5% with pre-tax ROS% expected to be 5.7%. Part of the reason for the drop in turnover last year was due to potential energy projects not returning the expected levels due to customer decisions. However, the coming year is looking extremely positive in this area with a number of opportunities expected to crystalise in to solid projects. A conscious decision was made in the year to move away from electrical contracting, and we are now concentrating, and seeing positive returns through electrical test & inspect work, which is particularly relevant in our southern operation. Our core Technical and Aerial Satellite are again expected to deliver strong revenue and margin returns whilst maintaining excellent customer relationships that underpins our presence in these markets. Operational delivery continues to be a focus of attention as we continue to introduce relative KPI's that ensures the customer experience is at an optimum. Satisfied customers allow strong relationships to be forged and ultimately leads to additional business being awarded. This strategy has proven to reduce debtor days, thus cash coming into the business quicker which has allowed continued investment in our business and our people. Our Directors continue to develop their financial awareness which ensures an understanding of their Profit and Loss responsibilities, allowing them to act quickly on trends, both positive and negative. During the financial year we gained the BAFE accreditation, which will ensure the business has a competitive advantage as we make inroads in the fire security market. We are also in the process of applying for NACOSS Gold accreditation which will underpin our standing within security installations (CCTV, Intruder Alarms, Access Control). This year will also see the business aim to be an accredited installer of Smart meters via ofgem. The Department of Energy and Climate Change (DECC), have targeted all homes and small businesses in the UK to be fitted with a Smart meter by 2020. We therefore view this as a major opportunity. As stated last year, we continue to provide financial support to CircoSense Ltd, an energy saving business. This business continues to evolve as has been demonstrated by the securing of some prestigious awards over the last 12 months. Our banking partners continued to provide the business with strong support over the year, and we continue to work closely with them to ensure our funding avenues remain relative to our business model. Continued focus on strong governance and responsibility augments the excellence of our people and quality of delivery to customers, all of which has contributed to the strong profile C&K enjoys within its chosen marketplaces.

ON BEHALF OF THE BOARD:



Gerald O'Donnell Kennedy - Director

24 August 2017

**REPORT OF THE DIRECTORS
FOR THE YEAR ENDED 31 MARCH 2017**

The directors present their report with the financial statements of the company for the year ended 31 March 2017.

PRINCIPAL ACTIVITIES

The principal activities of the company in the year under review were those of the design, installation and maintenance of television aerial and satellite systems together with the installation of solar panels, internal reception systems and electrical contracting.

DIVIDENDS

The total distribution of dividends for the year ended 31 March 2017 amounted to £114,216 (2016 : £145,744).

DIRECTORS

The directors shown below have held office during the whole of the period from 1 April 2016 to the date of this report.

Gerald O'Donnell Kennedy
Mairi Templeton
Alan Campbell
Lynne Prior
Thomas Muir Carnie

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

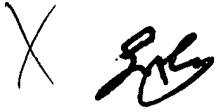
CAMPBELL & KENNEDY LIMITED (REGISTERED NUMBER: SC164130)

**REPORT OF THE DIRECTORS
FOR THE YEAR ENDED 31 MARCH 2017**

AUDITORS

The auditors, Stewart Gilmour & Co., will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

A handwritten signature in black ink, appearing to be 'G. O'Donnell Kennedy', written over a large 'X' mark.

Gerald O'Donnell Kennedy - Director

24 August 2017

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF CAMPBELL & KENNEDY LIMITED

We have audited the financial statements of Campbell & Kennedy Limited for the year ended 31 March 2017 on pages eight to twenty one. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page four, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit, the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements, and has been prepared in accordance with applicable legal requirements. In the light of the knowledge and understanding of the company and its environment, we have not identified any material misstatements in the Strategic Report or the Report of the Directors.

**REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF
CAMPBELL & KENNEDY LIMITED**

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



Kenneth C. Livingstone B.A., C.A., A.I.P.F.M. (Senior Statutory Auditor)
for and on behalf of Stewart Gilmour & Co.,
Chartered Accountants
3rd Floor, St George's Buildings
5 St Vincent Place
Glasgow
G1 2DH

24 August 2017

CAMPBELL & KENNEDY LIMITED (REGISTERED NUMBER: SC164130)

**INCOME STATEMENT
FOR THE YEAR ENDED 31 MARCH 2017**

	Notes	2017 £	2016 £
TURNOVER	3	10,425,651	15,721,653
Cost of sales		<u>7,996,393</u>	<u>12,224,012</u>
GROSS PROFIT		2,429,258	3,497,641
Administrative expenses		<u>2,079,034</u>	<u>2,598,546</u>
OPERATING PROFIT	5	350,224	899,095
Interest receivable and similar income		<u>136</u>	<u>-</u>
		350,360	899,095
Interest payable and similar expenses	6	<u>11,670</u>	<u>37,797</u>
PROFIT BEFORE TAXATION		338,690	861,298
Tax on profit	7	<u>84,319</u>	<u>175,056</u>
PROFIT FOR THE FINANCIAL YEAR		<u>254,371</u>	<u>686,242</u>

The notes form part of these financial statements

CAMPBELL & KENNEDY LIMITED (REGISTERED NUMBER: SC164130)

**OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 MARCH 2017**

	Notes	2017 £	2016 £
PROFIT FOR THE YEAR		254,371	686,242
OTHER COMPREHENSIVE INCOME		-	-
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		<u>254,371</u>	<u>686,242</u>

The notes form part of these financial statements

BALANCE SHEET
31 MARCH 2017

		2017	2016
	Notes	£	£
FIXED ASSETS			
Tangible assets	9	521,050	607,863
Investments	10	-	-
		<u>521,050</u>	<u>607,863</u>
CURRENT ASSETS			
Stocks	11	179,350	203,344
Debtors	12	3,095,706	4,044,936
Cash in hand		457,588	576,760
		<u>3,732,644</u>	<u>4,825,040</u>
CREDITORS			
Amounts falling due within one year	13	2,666,395	3,714,219
NET CURRENT ASSETS		<u>1,066,249</u>	<u>1,110,821</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		<u>1,587,299</u>	<u>1,718,684</u>
CREDITORS			
Amounts falling due after more than one year	14	(541)	(272,081)
PROVISIONS FOR LIABILITIES	17	(109,085)	(109,085)
NET ASSETS		<u><u>1,477,673</u></u>	<u><u>1,337,518</u></u>
CAPITAL AND RESERVES			
Called up share capital	18	65,788	65,803
Share premium	19	135,000	135,000
Retained earnings	19	1,276,885	1,136,715
SHAREHOLDERS' FUNDS		<u><u>1,477,673</u></u>	<u><u>1,337,518</u></u>

The financial statements were approved by the Board of Directors on 24 August 2017 and were signed on its behalf by:



Gerald O'Donnell Kennedy - Director

**STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 MARCH 2017**

	Called up share capital £	Retained earnings £	Share premium £	Total equity £
Balance at 1 April 2015	65,803	596,217	135,000	797,020
Changes in equity				
Dividends	-	(145,744)	-	(145,744)
Total comprehensive income	-	686,242	-	686,242
Balance at 31 March 2016	<u>65,803</u>	<u>1,136,715</u>	<u>135,000</u>	<u>1,337,518</u>
Changes in equity				
Issue of share capital	(15)	-	-	(15)
Dividends	-	(114,216)	-	(114,216)
Total comprehensive income	-	254,386	-	254,386
Balance at 31 March 2017	<u>65,788</u>	<u>1,276,885</u>	<u>135,000</u>	<u>1,477,673</u>

The notes form part of these financial statements

**CASH FLOW STATEMENT
FOR THE YEAR ENDED 31 MARCH 2017**

	Notes	2017 £	2016 £
Cash flows from operating activities			
Cash generated from operations	1	432,246	455,305
Interest paid		-	(23,979)
Interest element of hire purchase payments paid		(11,670)	(13,818)
Tax paid		(172,936)	(2,437)
Net cash from operating activities		<u>247,640</u>	<u>415,071</u>
Cash flows from investing activities			
Purchase of tangible fixed assets		(139,319)	(235,449)
Sale of tangible fixed assets		18,275	16,716
Interest received		136	-
Net cash from investing activities		<u>(120,908)</u>	<u>(218,733)</u>
Cash flows from financing activities			
New loans in year		18,565	400,000
Loan repayments in year		-	(54,501)
Capital repayments in year		(150,238)	(143,861)
Amount introduced by directors		348,330	2,931
Amount withdrawn by directors		(348,330)	-
Cancellation of own shares		(15)	-
Equity dividends paid		(114,216)	(145,744)
Net cash from financing activities		<u>(245,904)</u>	<u>58,825</u>
(Decrease)/increase in cash and cash equivalents		<u>(119,172)</u>	<u>255,163</u>
Cash and cash equivalents at beginning of year	2	576,760	321,597
Cash and cash equivalents at end of year	2	<u><u>457,588</u></u>	<u><u>576,760</u></u>

The notes form part of these financial statements

**NOTES TO THE CASH FLOW STATEMENT
FOR THE YEAR ENDED 31 MARCH 2017**

1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

	2017 £	2016 £
Profit before taxation	338,690	861,298
Depreciation charges	201,625	224,454
Loss on disposal of fixed assets	6,231	9,342
Finance costs	11,670	37,797
Finance income	(136)	-
	<u>558,080</u>	<u>1,132,891</u>
Decrease in stocks	23,994	182,909
Decrease/(increase) in trade and other debtors	949,230	(1,717,844)
(Decrease)/increase in trade and other creditors	<u>(1,099,058)</u>	<u>857,349</u>
Cash generated from operations	<u><u>432,246</u></u>	<u><u>455,305</u></u>

2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

Year ended 31 March 2017

	31.3.17 £	1.4.16 £
Cash and cash equivalents	<u><u>457,588</u></u>	<u><u>576,760</u></u>

Year ended 31 March 2016

	31.3.16 £	1.4.15 £
Cash and cash equivalents	<u><u>576,760</u></u>	<u><u>321,597</u></u>

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017**

1. STATUTORY INFORMATION

Campbell & Kennedy Limited is a private company, limited by shares, registered in Scotland. The company's registered number and registered office address can be found on the Company Information page.

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Improvements to property	- 10% on cost
Plant and machinery	- 33% on reducing balance
Fixtures and fittings	- 25% on reducing balance
Motor vehicles	- 25% on reducing balance
Computer equipment	- 33% on cost

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2017

2. ACCOUNTING POLICIES - continued

Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to profit or loss over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

Preference shares

Where preference shares carry an obligation to deliver economic value they are included as liabilities in the balance sheet and any related dividend is treated as a finance cost in the profit and loss account. Where preference shares carry no such obligation, they are treated as equity.

3. TURNOVER

The turnover and profit before taxation are attributable to the principal activities of the company.

4. EMPLOYEES AND DIRECTORS

	2017	2016
	£	£
Wages and salaries	2,355,413	2,269,925
Other pension costs	17,400	19,100
	<u>2,372,813</u>	<u>2,289,025</u>

The average monthly number of employees during the year was as follows:

	2017	2016
	<u>74</u>	<u>74</u>
	2017	2016
	£	£
Directors' remuneration	<u>340,112</u>	<u>195,363</u>

Information regarding the highest paid director for the year ended 31 March 2017 is as follows:

	2017
	£
Emoluments etc	<u>100,037</u>

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2017

5. OPERATING PROFIT

The operating profit is stated after charging:

	2017	2016
	£	£
Hire of plant and machinery	35,435	12,012
Depreciation - owned assets	140,011	116,668
Depreciation - assets on hire purchase contracts	61,615	107,787
Loss on disposal of fixed assets	6,231	9,342
	<u>203,292</u>	<u>245,809</u>

6. INTEREST PAYABLE AND SIMILAR EXPENSES

	2017	2016
	£	£
Employer Financed Retirement Benefits Scheme	-	23,979
Hire purchase	11,670	13,818
	<u>11,670</u>	<u>37,797</u>

7. TAXATION**Analysis of the tax charge**

The tax charge on the profit for the year was as follows:

	2017	2016
	£	£
Current tax:		
UK corporation tax	84,319	172,936
Deferred tax	-	2,120
Tax on profit	<u>84,319</u>	<u>175,056</u>

8. DIVIDENDS

	2017	2016
	£	£
Ordinary shares of £1 each		
Interim	114,216	-
"A" to "O" ordinary shares of £1 each		
Interim	-	145,744
	<u>114,216</u>	<u>145,744</u>

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2017

9. TANGIBLE FIXED ASSETS

	Improvements to property £	Plant and machinery £	Fixtures and fittings £
COST			
At 1 April 2016	88,125	281,193	64,440
Additions	15,520	71,404	20,501
Disposals	(12,182)	(3,300)	-
At 31 March 2017	91,463	349,297	84,941
DEPRECIATION			
At 1 April 2016	62,602	199,199	51,770
Charge for year	8,322	30,380	7,505
Eliminated on disposal	(10,738)	(3,300)	-
At 31 March 2017	60,186	226,279	59,275
NET BOOK VALUE			
At 31 March 2017	31,277	123,018	25,666
At 31 March 2016	25,523	81,994	12,670
	Motor vehicles £	Computer equipment £	Totals £
COST			
At 1 April 2016	664,479	391,183	1,489,420
Additions	-	31,894	139,319
Disposals	(66,743)	(86,501)	(168,726)
At 31 March 2017	597,736	336,576	1,460,013
DEPRECIATION			
At 1 April 2016	295,532	272,454	881,557
Charge for year	90,860	64,559	201,626
Eliminated on disposal	(43,681)	(86,501)	(144,220)
At 31 March 2017	342,711	250,512	938,963
NET BOOK VALUE			
At 31 March 2017	255,025	86,064	521,050
At 31 March 2016	368,947	118,729	607,863

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2017

9. TANGIBLE FIXED ASSETS - continued

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

	Motor vehicles £
COST	
At 1 April 2016	565,979
Disposals	(53,032)
Transfer to ownership	(165,054)
At 31 March 2017	347,893
DEPRECIATION	
At 1 April 2016	248,023
Charge for year	61,615
Eliminated on disposal	(35,787)
Transfer to ownership	(95,422)
At 31 March 2017	178,429
NET BOOK VALUE	
At 31 March 2017	169,464
At 31 March 2016	317,956

10. FIXED ASSET INVESTMENTS

The company's investments at the Balance Sheet date in the share capital of companies include the following:

Campbell & Kennedy Limited

Registered office: Unit 11 Telford Court, 9 South Avenue, Clydebank Business Park, Clydebank, Glasgow, G81 2NR

Nature of business: Electrical Contractors

	% holding
Class of shares:	
Ordinary	100.00

11. STOCKS

	2017 £	2016 £
Goods for resale	179,350	203,344

12. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2017 £	2016 £
Trade debtors	2,113,538	3,934,897
Other debtors	6,746	4,043
Amounts due from CircoSense Ltd	782,264	-
Amounts due from CK Fire Protection Ltd	15,000	-
Prepayments and accrued income	178,158	105,996
	3,095,706	4,044,936

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2017

13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2017	2016
	£	£
Bank loans and overdrafts (see note 15)	18,565	133,333
Hire purchase contracts (see note 16)	59,544	150,408
Trade creditors	461,257	1,398,846
Amounts due to Campbell & Kennedy Maintenance Ltd	175,000	-
Current corporation tax	84,319	172,936
Social security and other taxes	199,606	154,625
Other creditors	1,197,703	1,169,806
Employer Financed Retirement Benefit Scheme	200,000	200,000
Amounts due to CircoSense Ltd	-	49,013
Accruals and deferred income	270,401	285,252
	<u>2,666,395</u>	<u>3,714,219</u>

14. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2017	2016
	£	£
Bank loans (see note 15)	-	212,166
Hire purchase contracts (see note 16)	541	59,915
	<u>541</u>	<u>272,081</u>

15. LOANS

An analysis of the maturity of loans is given below:

	2017	2016
	£	£
Amounts falling due within one year or on demand:		
Loan to finance Circosense	<u>18,565</u>	<u>133,333</u>
Amounts falling due between two and five years:		
Bank loans - 2-5 years	<u>-</u>	<u>212,166</u>

16. LEASING AGREEMENTS

Minimum lease payments under hire purchase fall due as follows:

	2017	2016
	£	£
Net obligations repayable:		
Within one year	59,544	150,408
Between one and five years	541	59,915
	<u>60,085</u>	<u>210,323</u>

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2017

17. PROVISIONS FOR LIABILITIES

	2017 £	2016 £
Deferred tax	<u>109,085</u>	<u>109,085</u>
		Deferred tax £
Balance at 1 April 2016		<u>109,085</u>
Balance at 31 March 2017		<u>109,085</u>

18. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:			2017	2016
Number:	Class:	Nominal value:	£	£
50,788	Ordinary	£1	50,788	50,788
15	"A" to "O" ordinary	£1	-	15
150,000	Redeemable preference	£0.10	15,000	15,000
			<u>65,788</u>	<u>65,803</u>

During the year ended 31 March 2017 the 15 "A" to "O" ordinary shares were cancelled.

19. RESERVES

	Retained earnings £	Share premium £	Totals £
At 1 April 2016	1,136,715	135,000	1,271,715
Profit for the year	254,371		254,371
Dividends	(114,216)		(114,216)
Cancellation of own shares	15	-	15
At 31 March 2017	<u>1,276,885</u>	<u>135,000</u>	<u>1,411,885</u>

20. ULTIMATE PARENT COMPANY

The ultimate parent company of Campbell & Kennedy Limited is Campbell & Kennedy UK Limited, a company registered in Scotland.

**NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 MARCH 2017**

21. RELATED PARTY DISCLOSURES

At 31 March 2017 the company was owed £782,264 by CircoSense Ltd, a company of which Gerald Kennedy is a director (2016 : creditor £49,013).

At 31 March 2017 the company was owed £15,000 by CK Fire Protection Ltd, a company of which Gerald Kennedy is a director (2016 : £nil).

At 31 March 2017 the company owed £175,000 to Campbell & Kennedy Maintenance Limited, a company of which Lynne Prior is a director (2016 : £nil).

During the year, Tabard Services Limited provided professional services to the company negotiated at market value of £77,000 (2016 : £86,509). This company is controlled by a family member of director Gerald Kennedy.