

Registered number: SC163918  
Charity number: SCO08200

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## GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION

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### DIRECTORS' REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2011

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**GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION**

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**GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION**

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**REFERENCE AND ADMINISTRATIVE DETAILS OF THE CHARITY, ITS TRUSTEES AND ADVISERS  
FOR THE YEAR ENDED 31 MARCH 2011**

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**Directors**

Mr W Shearer, Chairman (appointed 7 September 2010)  
Mr G Carlisle  
Mr R M Findlay  
Mr N Fyfe  
Mr J Gibson  
Mr N Jack  
Mrs L Kerr  
Mrs L Muirhead  
Mr J Park  
Mr M Riddell

**Company registered number**

SC163918

**Charity registered number**

SCO08200

**Registered office**

292 St Vincent Street  
Glasgow  
G2 4LW

**Company secretary**

Mrs Sheena Glass

**Auditors**

French Duncan LLP  
Chartered Accountants  
375 West George Street  
Glasgow  
G2 4LW

**Bankers**

Bank of Scotland  
235 Sauchiehall Street  
Glasgow  
G2 3EY

**Solicitors**

Miller Beckett & Jackson  
190 St Vincent Street  
Glasgow  
G2 5SP

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## GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION

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### DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2011

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The Directors present their annual report together with the audited financial statements of Glasgow Old People's Welfare Association (the company and the group) for the year ended 31 March 2011. The Directors confirm that the Annual Report and financial statements of the company and the group comply with the current statutory requirements, the requirements of the company and the group's governing document and the provisions of the Statement of Recommended Practice (SORP) "Accounting and Reporting by Charities" issued in March 2005.

#### Structure, governance and management

##### • CONSTITUTION

The company and the group, which is a recognised charity in Scotland, is constituted under a Memorandum of Association dated 1 April 1996 and is a registered charity number SCO08200.

The Glasgow Old People's Welfare Association was initially founded in 1948 by resolution at a meeting at which a constitution was adopted. At the end of the 1996 financial year the organisation incorporated, becoming a company limited by guarantee at 1 April 1996. All the assets and liabilities of the Association were transferred to the company at that date.

##### • ORGANISATIONAL STRUCTURE AND DECISION MAKING

The directors who served during the year were:

Mr W Shearar	(Appointed as Chairman on 7 September 2010)
Mr G Carlisle	(Resigned as Chairman on 26 August 2010)
Mr R M Findlay	
Mr N Fyfe	
Mr J Gibson	
Mr N Jack	
Mrs L Kerr	
Mr P McLaren	(Resigned 25 November 2010)
Mrs L Muirhead	
Mr J Park	
Mr M Riddell	

The directors of the company are also charity trustees for the purposes of charity law.

##### • METHOD OF APPOINTMENT OR ELECTION OF DIRECTORS

The management of the company and the group is the responsibility of the Directors who are elected and co-opted under the terms of the Articles of Association.

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## GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION

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### DIRECTORS' REPORT (continued) FOR THE YEAR ENDED 31 MARCH 2011

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#### • POLICIES ADOPTED FOR THE INDUCTION AND TRAINING OF DIRECTORS

The Board of Directors seek to recruit directors who have skills and knowledge that can contribute to the work of the charity. New directors are appointed by invitation from the Chairman and other board members.

In line with the new guidelines and recommendations from the Office of Scottish Charity Regulator (OSCR) the Board of Directors has agreed that all Board members will undergo a basic Disclosure Scotland Criminal Records Check and that they will sign a Trustee Declaration verifying that they:

- are not disqualified from acting
- have read OSCR's Guidance on Trustees
- will avoid or declare conflicts of interest.

All new and existing directors are to undergo an induction process that will encompass two related areas:

1. That they are fully aware of the duties and responsibilities with which they have been entrusted to ensure the proper governance of the organisation.
2. That they are fully conversant with the work of the organisation, what its aims and objectives are and what its principal activities are. This should entail meetings with staff and visits to operational sites.

#### • RISK MANAGEMENT

The Directors have assessed the major risks to which the company and the group is exposed, in particular those related to the operations and finances of the company and the group, and are satisfied that systems and procedures are in place to mitigate our exposure to the major risks.

#### Objectives and Activities

#### • POLICIES AND OBJECTIVES

The objectives of the company continue to be to promote the general welfare of elderly people in the City of Glasgow by initiating and carrying out schemes for that purpose, by assisting the work of the statutory authorities and voluntary organisations engaged in providing facilities for physical and mental recreation, furthering health, relieving poverty, distress or sickness and in pursuing any object having these ends in view, which may be deemed by law to be charitable.

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## GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION

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### DIRECTORS' REPORT (continued) FOR THE YEAR ENDED 31 MARCH 2011

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#### Achievements and performance

##### • REVIEW OF ACTIVITIES

The results show an operating surplus of £736,417 (2010 £521,681). This is largely attributable to three exceptional items, namely the transfer of assets from Glasgow Old People's Flats Limited, which came under control of the company during the year resulting in a transfer of assets shown in the SOFA of £570,301, the realisation of property at Henderson House, which was sold for £725,000, realising a gain of £106,000, and also the receipt of a legacy of £67,000 from the estate of the late Jemma MacRae. Income from Glasgow City Council has been maintained, and income from the GOPWIS covenant has increased by £14,000. General donations have also increased.

When the effect of the exceptional items is removed the underlying performance was more or less break even. This in itself is a very positive outcome given the large operating loss which had been incurred in the previous year. The company has been able to trim staff costs and also make savings in overheads. It is offering a full complement of services and operating efficiently.

The Day Centres are all working in accordance with the budgets which have been set and the projected outcome for the current year ending 31 March 2012 is positive.

##### • INVESTMENT POLICY AND PERFORMANCE

In accordance with the Memorandum and Articles of Association the directors have the power to invest in such stocks and shares, investments and property in the UK as they see fit. At present surplus funds have been placed on bank deposit, and the directors will review the situation as required.

#### Financial review

##### • PRINCIPAL FUNDING

The results for the year and the company's financial position at the end of the year are shown in the attached financial statements.

The trading performance has improved significantly following the thorough review of all the company's activities which took place last year.

##### • RESERVES POLICY

It is the policy of the company that unrestricted funds which have not been designated for a specific use should be maintained at a level equivalent to approximately six month's expenditure. The directors consider that the reserves at this level will ensure that, in the event of a significant drop in funding, they will be able to continue the company's current activities while consideration is given to ways in which additional funds may be raised. The level of reserves at the year end is satisfactory but, as stated above, the company will be taking steps to ensure that the level of these reserves will be maintained and not gradually eaten away by future deficits.

The company has chosen to designate funds of £500,000 representing part of the proceeds of the sale of Henderson House for future development work. These funds are not regarded as free funds available for general use.

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## GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION

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### DIRECTORS' REPORT (continued) FOR THE YEAR ENDED 31 MARCH 2011

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#### Plans for the future

#### • FUTURE DEVELOPMENTS

The directors consider that they now have a sound model for income generation and maximisation of funding together with careful control of costs. The principal aim of this strategy is to consolidate and build on the services currently provided with the aim of achieving centres of excellence at each Day Care Centre.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The Directors (who are also directors of Glasgow Old People's Welfare Association for the purposes of company law) are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company and charity law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and the group and of the incoming resources and application of resources, including the income and expenditure, of the charitable group for that period. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgments and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable group will continue in operation.

The Directors are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charitable group and enable them to ensure that the financial statements comply with the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006. They are also responsible for safeguarding the assets of the charitable company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

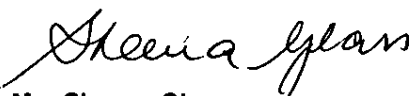
#### PROVISION OF INFORMATION TO AUDITORS

Each of the persons who are Directors at the time when this Directors' Report is approved has confirmed that:

- so far as that Director is aware, there is no relevant audit information of which the charitable group's auditors are unaware, and
- that Director has taken all the steps that ought to have been taken as a Director in order to be aware of any information needed by the charitable group's auditors in connection with preparing their report and to establish that the charitable group's auditors are aware of that information.

This report was approved by the Directors on

and signed on their behalf, by:



Mrs Sheena Glass  
Company Secretary

Ytd Sept 2011

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## **GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION**

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### **INDEPENDENT AUDITORS' REPORT TO THE DIRECTORS AND MEMBERS OF GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION**

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We have audited the financial statements of Glasgow Old People's Welfare Association for the year ended 31 March 2011 set out on pages 8 to 25. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and to the charitable company's Directors, as a body, in accordance with section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and regulation 10 of the Charities Accounts (Scotland) Regulations 2006. Our audit work has been undertaken so that we might state to the charitable company's members and the charitable company's Directors those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company, the charitable company's members as a body and the charitable company's Directors, as a body, for our audit work, for this report, or for the opinion we have formed.

#### **RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS**

As explained more fully in the Statement of Directors' Responsibilities, the Directors (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

We have been appointed auditors under the Companies Act 2006 and section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and report to you in accordance with regulations made under those Acts.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### **SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the Directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.



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**GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION**

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**INDEPENDENT AUDITORS' REPORT TO THE DIRECTORS AND MEMBERS OF GLASGOW OLD  
PEOPLE'S WELFARE ASSOCIATION**

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**OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent charitable company's affairs as at 31 March 2011 and of the group's incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and regulations 6 and 8 of the Charities Accounts (Scotland) Regulations 2006.

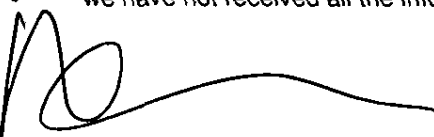
**OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

**MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION**

We have nothing to report in respect of the following matters where the Companies Act 2006 and the Charities Accounts (Scotland) Regulations 2006 (as amended) requires us to report to you if, in our opinion:

- the parent charitable company has not kept proper and adequate accounting records, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



Antony J Sinclair (Senior statutory auditor)

for and on behalf of

**French Duncan LLP**

Chartered Accountants  
Statutory Auditor

375 West George Street  
Glasgow  
G2 4LW

Date: 08/09/2011

**GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION**

**CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES**  
(Incorporating Income and Expenditure Account)  
**FOR THE YEAR ENDED 31 MARCH 2011**

	Note	Restricted funds 2011 £	Unrestricted funds 2011 £	Total funds 2011 £	Total funds 2010 £
<b>INCOMING RESOURCES</b>					
Incoming resources from generated funds:					
Donations	2	21,000	51,973	72,973	38,238
Donation of Henderson House assets	2	-	-	-	716,247
Transfer of GOP Flats assets	2	-	570,301	570,301	-
Legacies	2	-	90,086	90,086	4,374
Other voluntary income	2	-	5,000	5,000	28,975
Activities for generating funds	3	-	136,653	136,653	137,473
Investment income	4	-	4,901	4,901	1,605
Incoming resources from charitable activities:	5				
Grants receivable and other income		114,111	623,485	737,596	724,562
Secretarial fees		-	20,000	20,000	20,000
Fundraising		-	52,457	52,457	33,750
GOPWIS income		-	115,222	115,222	104,396
GOP Flats income		-	45,972	45,972	-
Other incoming resources	6	-	-	-	3,030
<b>TOTAL INCOMING RESOURCES</b>		<b>135,111</b>	<b>1,716,050</b>	<b>1,851,161</b>	<b>1,812,650</b>
<b>RESOURCES EXPENDED</b>					
Costs of generating funds:					
Fundraising expenses and other costs		-	22,026	22,026	25,948
Charitable activities:	7				
GOPWIS expenses		-	57,908	57,908	63,351
GOP Flats expenses		-	60,532	60,532	-
Other costs of activities		110,439	949,241	1,059,680	1,173,701
Governance costs	8	-	20,796	20,796	32,925
<b>TOTAL RESOURCES EXPENDED</b>	10	<b>110,439</b>	<b>1,110,503</b>	<b>1,220,942</b>	<b>1,295,925</b>
<b>NET INCOME BEFORE TRANSFERS</b>		<b>24,672</b>	<b>605,547</b>	<b>630,219</b>	<b>516,725</b>

**GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION**

**CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES (continued)**  
**(Incorporating Income and Expenditure Account)**  
**FOR THE YEAR ENDED 31 MARCH 2011**

	Note	Restricted funds 2011 £	Unrestricted funds 2011 £	Total funds 2011 £	Total funds 2010 £
Transfers between Funds	18	(57,729)	57,729	-	-
<b>NET INCOME / (EXPENDITURE) BEFORE INVESTMENT ASSET DISPOSALS</b>		<b>(33,057)</b>	<b>663,276</b>	<b>630,219</b>	<b>516,725</b>
Gains and losses on disposals of investment assets		-	106,198	106,198	4,956
<b>NET INCOME / (EXPENDITURE) FOR THE YEAR</b>		<b>(33,057)</b>	<b>769,474</b>	<b>736,417</b>	<b>521,681</b>
<b>NET MOVEMENT IN FUNDS FOR THE YEAR</b>		<b>(33,057)</b>	<b>769,474</b>	<b>736,417</b>	<b>521,681</b>
<i>Total funds at 1 April 2010</i>		<i>72,761</i>	<i>667,544</i>	<i>740,305</i>	<i>218,624</i>
<b>TOTAL FUNDS AT 31 MARCH 2011</b>		<b>39,704</b>	<b>1,437,018</b>	<b>1,476,722</b>	<b>740,305</b>

All activities relate to continuing operations.

The Statement of Financial Activities includes all gains and losses recognised in the year.

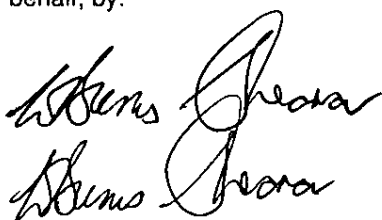
The notes on pages 12 to 25 form part of these financial statements.

**GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION**  
**REGISTERED NUMBER: SC163918**

**CONSOLIDATED BALANCE SHEET**  
**AS AT 31 MARCH 2011**

	Note	£	2011 £	£	2010 £
<b>FIXED ASSETS</b>					
Tangible assets	13		882,880		886,750
<b>CURRENT ASSETS</b>					
Debtors	15	46,439		93,731	
Cash at bank and in hand		617,538		15,915	
		<u>663,977</u>		<u>109,646</u>	
<b>CREDITORS: amounts falling due within one year</b>	16	<u>(56,021)</u>		<u>(256,091)</u>	
<b>NET CURRENT ASSETS/(LIABILITIES)</b>			<u>607,956</u>		<u>(146,445)</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			<u>1,490,836</u>		<u>740,305</u>
<b>CREDITORS: amounts falling due after more than one year</b>	17		<u>(14,114)</u>		<u>-</u>
<b>NET ASSETS</b>			<u><u>1,476,722</u></u>		<u><u>740,305</u></u>
<b>CHARITY FUNDS</b>					
Restricted funds	18		39,704		72,761
Unrestricted funds	18		<u>1,437,018</u>		<u>667,544</u>
			<u><u>1,476,722</u></u>		<u><u>740,305</u></u>

The financial statements were approved by the Directors on 7 September 2011 and signed on their behalf, by:



Mr W Shearer, Chairman



Mr J Gibson

The notes on pages 12 to 25 form part of these financial statements.

**GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION**  
**REGISTERED NUMBER: SC163918**

**COMPANY BALANCE SHEET**  
**AS AT 31 MARCH 2011**

	Note	£	2011 £	£	2010 £
<b>FIXED ASSETS</b>					
Tangible assets	13		299,298		885,770
Investments	14		2		2
			<u>299,300</u>		<u>885,772</u>
<b>CURRENT ASSETS</b>					
Debtors	15	91,385		98,030	
Cash at bank		592,020		10,941	
		<u>683,405</u>		<u>108,971</u>	
<b>CREDITORS:</b> amounts falling due within one year	16	(59,373)		(254,439)	
<b>NET CURRENT ASSETS/(LIABILITIES)</b>			<u>624,032</u>		<u>(145,468)</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			<u>923,332</u>		<u>740,304</u>
<b>CHARITY FUNDS</b>					
Restricted funds	18		39,704		72,761
Unrestricted funds	18		883,628		667,543
			<u>923,332</u>		<u>740,304</u>

The financial statements were approved by the Directors on 7 September 2011 and signed on their behalf, by:



**Mr W Shearer<sup>a</sup>, Chairman**



**Mr J Gibson**

The notes on pages 12 to 25 form part of these financial statements.

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## GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION

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### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011

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#### 1. ACCOUNTING POLICIES

##### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention, with the exception of investments which are included at market value. The financial statements have been prepared in accordance with the Statement of Recommended Practice (SORP), "Accounting and Reporting by Charities" published in March 2005, applicable accounting standards and the Companies Act 2006.

The Statement of Financial Activities (SOFA) and Balance Sheet consolidate the financial statements of the company and its subsidiary undertaking. The results of the subsidiary are consolidated on a line by line basis.

No separate SOFA has been presented for the company alone as permitted by section 408 of the Companies Act 2006 and paragraph 397 of the SORP.

##### 1.2 Company status

The company is a registered charity, limited by guarantee, and without share capital.

##### 1.3 Fund accounting

General funds are unrestricted funds which are available for use at the discretion of the Directors in furtherance of the general objectives of the company and which have not been designated for other purposes.

Designated funds comprise unrestricted funds that have been set aside by the Directors for particular purposes. The aim and use of each designated fund is set out in the notes to the financial statements.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors which have been raised by the company for particular purposes. The cost of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the financial statements.

Investment income, gains and losses are allocated to the appropriate fund.

##### 1.4 Incoming resources

All incoming resources are included in the Statement of Financial Activities when the company is legally entitled to the income and the amount can be quantified with reasonable accuracy. For legacies, entitlement is the earlier of the company being notified of an impending distribution or the legacy being received.

Donations are credited to incoming resources when received.

Revenue grants are credited to the income and expenditure account and the statement of financial activities in the period that conditions for receipt have been complied with. Grants for capital expenditure are credited to the income and expenditure account over the useful lives of the assets concerned and credited in full to the statement of financial activities in the period that conditions for receipt have been complied with.

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## GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION

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### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011

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#### 1. ACCOUNTING POLICIES (continued)

##### 1.5 Resources expended

All expenditure is accounted for on an accruals basis and has been included under expense categories that aggregate all costs for allocation to activities. Where costs cannot be directly attributed to particular activities they have been allocated on a basis consistent with the use of the resources.

Fundraising costs are those incurred in seeking voluntary contributions and do not include the costs of disseminating information in support of the charitable activities. Governance costs are those incurred in connection with administration of the company and compliance with constitutional and statutory requirements.

The company is not registered for VAT and accordingly expenditure includes VAT where appropriate.

##### 1.6 Basis of consolidation

The financial statements consolidate the accounts of Glasgow Old People's Welfare Association and all of its subsidiary undertakings ('subsidiaries').

The company has taken advantage of the exemption contained within 408 of the Companies Act 2006 not to present its own Income and Expenditure Account.

##### 1.7 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Heritable Property	-	2% straight line
Property Improvements	-	10% straight line
Equipment	-	20% straight line
Motor vehicles	-	25% reducing balance
Fixtures & fittings	-	20% straight line

##### 1.8 Investments

Investments are stated at market value at the balance sheet date. The Statement of Financial Activities includes the net gains and losses arising on revaluations and disposals throughout the year.

- (i) **Subsidiary undertakings**  
Investments in subsidiaries are valued at cost less provision for impairment.

##### 1.9 Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

**GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2011**

**2. VOLUNTARY INCOME**

	Restricted funds 2011 £	Unrestricted funds 2011 £	Total funds 2011 £	Total funds 2010 £
Donations	21,000	51,973	72,973	38,238
Donation of Henderson House assets	-	-	-	716,247
Transfer of GOP Flats assets	-	570,301	570,301	-
Legacies	-	90,086	90,086	4,374
	<u>21,000</u>	<u>712,360</u>	<u>733,360</u>	<u>758,859</u>
Grants	-	5,000	5,000	28,975
Voluntary income	<u>21,000</u>	<u>717,360</u>	<u>738,360</u>	<u>787,834</u>

**3. ACTIVITIES FOR GENERATING FUNDS**

	Restricted funds 2011 £	Unrestricted funds 2011 £	Total funds 2011 £	Total funds 2010 £
Lunches & Catering	-	119,499	119,499	117,285
Rent received	-	17,154	17,154	20,188
	<u>-</u>	<u>136,653</u>	<u>136,653</u>	<u>137,473</u>

**4. INVESTMENT INCOME**

	Restricted funds 2011 £	Unrestricted funds 2011 £	Total funds 2011 £	Total funds 2010 £
Investment income	-	-	-	1,605
Interest receivable	-	4,901	4,901	-
	<u>-</u>	<u>4,901</u>	<u>4,901</u>	<u>1,605</u>



**GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2011**

**5. INCOMING RESOURCES FROM CHARITABLE ACTIVITIES**

	Restricted funds 2011 £	Unrestricted funds 2011 £	Total funds 2011 £	Total funds 2010 £
Provision of care services	114,111	695,942	810,053	778,312
Insurance services	-	115,222	115,222	104,396
Residential fees	-	45,610	45,610	-
Grant income released	-	362	362	-
	<u>114,111</u>	<u>857,136</u>	<u>971,247</u>	<u>882,708</u>

**GRANTS RECEIVABLE AND OTHER INCOME**

	Restricted funds £	Unrestricted funds £	2011 £	2010 £
GCC Revenue Grants				
-Mattie Carwood/NVS	-	110,810	110,810	115,250
-Donald Dewar Centre	-	156,381	156,381	161,356
-Fred Paton Centre	-	151,581	151,581	146,680
-Temple Elderly Centre	-	177,491	177,491	174,480
-Other Grants	1,974	-	1,974	-
NHS Revenue Grants				
-David Cargill Centre	51,000	-	51,000	63,090
-Temple Elderly Centre	24,867	-	24,867	-
NHS Falls Protection	11,270	-	11,270	24,413
NHS income maximisation (Elderpark)	-	22,000	22,000	-
Minibus Grants	25,000	-	25,000	-
Sundry Income	-	5,222	5,222	6,845
Total	<u>114,111</u>	<u>623,485</u>	<u>737,596</u>	<u>692,114</u>

**6. OTHER INCOMING RESOURCES**

	Restricted funds 2011 £	Unrestricted funds 2011 £	Total funds 2011 £	Total funds 2010 £
Other incoming resources	-	-	-	3,030

**GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2011**

**7. EXPENDITURE BY CHARITABLE ACTIVITY**

**SUMMARY BY FUND TYPE**

	<b>Restricted funds 2011 £</b>	<b>Unrestricted funds 2011 £</b>	<b>Total funds 2011 £</b>	<b>Total funds 2010 £</b>
Provision of care services	110,439	949,241	1,059,680	1,177,396
Insurance services	-	57,908	57,908	59,656
Residential costs	-	60,532	60,532	-
	<u>110,439</u>	<u>1,067,681</u>	<u>1,178,120</u>	<u>1,237,052</u>

**SUMMARY BY EXPENDITURE TYPE**

	<b>Staff costs 2011 £</b>	<b>Depreciation 2011 £</b>	<b>Other costs 2011 £</b>	<b>Total 2011 £</b>	<b>Total 2010 £</b>
Provision of care services	740,403	29,850	289,427	1,059,680	1,177,396
Insurance services	50,879	245	6,784	57,908	59,656
Residential costs	10,100	16,616	33,816	60,532	-
	<u>801,382</u>	<u>46,711</u>	<u>330,027</u>	<u>1,178,120</u>	<u>1,237,052</u>

**8. GOVERNANCE COSTS**

	<b>Restricted funds 2011 £</b>	<b>Unrestricted funds 2011 £</b>	<b>Total funds 2011 £</b>	<b>Total funds 2010 £</b>
Auditors' remuneration	-	11,624	11,624	11,370
Legal & professional fees	-	9,172	9,172	21,555
	<u>-</u>	<u>20,796</u>	<u>20,796</u>	<u>32,925</u>

**GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2011**

**9. DIRECT COSTS**

	Provision of care services £	Insurance services £	Residential costs £	Total 2011 £	Total 2010 £
Rent	(79)	-	-	(79)	9,507
Insurance	35,454	-	3,665	39,119	40,734
Light and Heat	43,324	-	14,105	57,429	29,271
Repairs & maintenance	25,475	1,905	5,103	32,483	26,861
Postage	31,038	1,408	-	32,446	36,945
Telephone and fax	14,211	632	633	15,476	15,546
Travelling	13,636	699	-	14,335	16,495
Motor expenses	21,846	-	-	21,846	36,991
Staff training	-	-	-	-	3,030
Sundry expenses	16,277	2,968	102	19,347	7,708
Subscriptions	7,225	-	2,389	9,614	10,394
Recreation	1,127	-	-	1,127	9,093
Donations payable	-	-	-	-	563
Annual report	-	-	-	-	3,995
Lunches & catering	44,215	-	-	44,215	53,382
Laundry & cleaning	11,820	-	1,203	13,023	16,687
Club entertainment	6,501	-	-	6,501	9,529
Club equipment	2,861	-	-	2,861	2,662
Bank charges	1,658	27	35	1,720	2,022
Old Folks Weeks Costs	12,148	-	-	12,148	14,291
AGM Expenses	690	-	-	690	837
Loss on disposal of tangible fixed assets	-	-	-	-	1,412
Secretarial fees	-	-	6,250	6,250	-
Professional fees	-	1,169	331	1,500	-
Holiday (surplus) / deficit	-	(2,024)	-	(2,024)	2,108
Wages and salaries	682,407	46,466	10,100	738,973	844,286
National insurance	43,883	3,925	-	47,808	3,828
Pension cost	14,113	488	-	14,601	647
Depreciation	29,850	245	16,616	46,711	38,228
	<u>1,059,680</u>	<u>57,908</u>	<u>60,532</u>	<u>1,178,120</u>	<u>1,237,052</u>

**GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2011**

**10. ANALYSIS OF RESOURCES EXPENDED BY EXPENDITURE TYPE**

	Staff costs 2011 £	Depreciation 2011 £	Other costs 2011 £	Total 2011 £	Total 2010 £
Fundraising expenses	-	-	22,026	22,026	25,948
<b>Costs of generating funds</b>	<b>-</b>	<b>-</b>	<b>22,026</b>	<b>22,026</b>	<b>25,948</b>
Provision of care services	740,403	29,850	289,427	1,059,680	1,177,396
Provision of insurance services	50,879	245	6,784	57,908	59,656
Provision of residential accommodation	10,100	16,616	33,816	60,532	-
<b>Charitable activities</b>	<b>801,382</b>	<b>46,711</b>	<b>330,027</b>	<b>1,178,120</b>	<b>1,237,052</b>
<b>Governance</b>	<b>-</b>	<b>-</b>	<b>20,796</b>	<b>20,796</b>	<b>32,925</b>
	<b>801,382</b>	<b>46,711</b>	<b>372,849</b>	<b>1,220,942</b>	<b>1,295,925</b>

**11. NET INCOME**

This is stated after charging:

	2011 £	2010 £
Depreciation of tangible fixed assets: - owned by the charitable group	46,713	38,228
Auditors' remuneration	11,624	11,370

During the year, no Directors received any remuneration (2010 - £NIL).

During the year, no Directors received any reimbursement of expenses (2010 - £NIL).

The above is subject to the disclosures given in note 23 to the financial statements.

**GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2011**

**12. STAFF COSTS**

Staff costs were as follows:

	2011 £	2010 £
Wages and salaries	738,973	844,286
Social security costs	47,808	3,828
Other pension costs	14,601	647
	<u>801,382</u>	<u>848,761</u>

The average monthly number of employees during the year was as follows:

	2011 No.	2010 No.
Head Office administrative staff	16	17
Project Management staff	8	8
Service Providers	36	41
	<u>60</u>	<u>66</u>

No employee received remuneration amounting to more than £60,000 in either year.

**13. TANGIBLE FIXED ASSETS**

Group	Heritable Property £	Property Improvement s £	Equipment £	Motor vehicles £	Fixtures & fittings £	Total £
<b>Cost</b>						
At 1 April 2010	915,000	54,632	95,566	168,869	-	1,234,067
Additions	598,000	-	5,442	25,937	1,463	630,842
Disposals	(600,000)	(30,034)	(43,829)	-	-	(673,863)
At 31 March 2011	<u>913,000</u>	<u>24,598</u>	<u>57,179</u>	<u>194,806</u>	<u>1,463</u>	<u>1,191,046</u>
<b>Depreciation</b>						
At 1 April 2010	88,900	42,276	87,724	128,417	-	347,317
Charge for the year	22,550	2,460	4,740	16,597	366	46,713
On disposals	(12,000)	(30,034)	(43,830)	-	-	(85,864)
At 31 March 2011	<u>99,450</u>	<u>14,702</u>	<u>48,634</u>	<u>145,014</u>	<u>366</u>	<u>308,166</u>
<b>Net book value</b>						
At 31 March 2011	<u>813,550</u>	<u>9,896</u>	<u>8,545</u>	<u>49,792</u>	<u>1,097</u>	<u>882,880</u>
At 31 March 2010	<u>826,100</u>	<u>12,356</u>	<u>7,842</u>	<u>40,452</u>	<u>-</u>	<u>886,750</u>

**GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2011**

<b>Company</b>	<b>Heritable Property £</b>	<b>Property Improvement s £</b>	<b>Equipment £</b>	<b>Motor vehicles £</b>	<b>Total £</b>
<b>Cost</b>					
At 1 April 2010	915,000	54,632	88,517	168,869	1,227,018
Additions	-	-	5,442	25,937	31,379
Disposals	(600,000)	(30,034)	(43,829)	-	(673,863)
At 31 March 2011	315,000	24,598	50,130	194,806	584,534
<b>Depreciation</b>					
At 1 April 2010	88,900	42,276	81,655	128,417	341,248
Charge for the year	6,300	2,460	4,495	16,597	29,852
On disposals	(12,000)	(30,034)	(43,830)	-	(85,864)
At 31 March 2011	83,200	14,702	42,320	145,014	285,236
<b>Net book value</b>					
At 31 March 2011	231,800	9,896	7,810	49,792	299,298
<i>At 31 March 2010</i>	<i>826,100</i>	<i>12,356</i>	<i>6,862</i>	<i>40,452</i>	<i>885,770</i>

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**GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2011**

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**14. FIXED ASSET INVESTMENTS**

<b>Company</b>	<b>Shares in group undertakings £</b>
<b>Cost</b>	
At 1 April 2010 and 31 March 2011	<u><u>2</u></u>
<b>Company investments at cost comprise:</b>	
	<b>2011                      2010</b>
	<b>£                              £</b>
GOPWIS	<u><u>2                              2</u></u>

All the fixed asset investments are held in the UK.

The investments included above represent the shareholding, at cost, of the company's investment in Glasgow Old People's Welfare Insurance Services Limited (GOPWIS).

The company is also deemed to control Glasgow Old People's Flats Limited (GOP Flats), through commonality of directors. No shareholding or investment value is shown as the company does not own the shares in this company.

**15. DEBTORS**

	<b>Group</b>	<b>Company</b>
	<b>2011                      2010</b>	<b>2011                      2010</b>
	<b>£                              £</b>	<b>£                              £</b>
Trade debtors	<b>2,304                      -</b>	<b>2,150                      -</b>
Amounts owed by group undertakings	<b>-                              -</b>	<b>47,448                      -</b>
Other debtors	<b>9,368                      58,986</b>	<b>9,368                      58,986</b>
Prepayments and accrued income	<b>34,767                      34,745</b>	<b>32,419                      39,044</b>
	<u><u><b>46,439                      93,731</b></u></u>	<u><u><b>91,385                      98,030</b></u></u>

**GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2011**

**16. CREDITORS:**  
**Amounts falling due within one year**

	<b>Group</b>		<b>Company</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Bank loans and overdrafts	-	110,500	-	110,500
Other loans	20,000	20,000	20,000	20,000
Trade creditors	7,602	14,408	6,159	14,408
Amounts owed to group undertakings	-	-	10,000	1,159
Social security and other taxes	14,226	15,570	13,121	14,490
GOP Flats Loan	-	10,000	-	10,000
Other creditors	1,353	1,730	1,352	1,364
Accruals and deferred income	12,840	83,883	8,741	82,518
	<b>56,021</b>	<b>256,091</b>	<b>59,373</b>	<b>254,439</b>

Other loans includes the DWT Cargill Fund loan of £20,000 (2010 - £20,000) and is secured by a Bond and Floating Charge over the assets of the company.

**17. CREDITORS:**  
**Amounts falling due after more than one year**

	<b>Group</b>		<b>Company</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Government grants received	14,114	-	-	-



**GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2011**

**18. STATEMENT OF FUNDS**

	Brought Forward £	Incoming resources £	Resources Expended £	Transfers in/out £	Gains/ (Losses) £	Carried Forward £
<b>Designated funds</b>						
Designated Funds - Development fund	-	-	-	500,000	-	500,000
<b>General funds</b>						
General Funds - all funds	655,844	1,716,050	(1,110,503)	(441,971)	106,198	925,618
Revaluation reserve	11,700	-	-	(300)	-	11,400
	<u>667,544</u>	<u>1,716,050</u>	<u>(1,110,503)</u>	<u>(442,271)</u>	<u>106,198</u>	<u>937,018</u>
Total Unrestricted funds	<u>667,544</u>	<u>1,716,050</u>	<u>(1,110,503)</u>	<u>57,729</u>	<u>106,198</u>	<u>1,437,018</u>
<b>Restricted funds</b>						
The income funds of the charity include restricted funds comprising the following unexpended balances of donations and grants held on trust for specific purposes:						
Minibus Fund	29,706	25,000	-	(29,697)	-	25,009
Capital Grants	37,871	1,974	(2,302)	(28,032)	-	9,511
Citizens Band Radio for the Blind	5,184	-	-	-	-	5,184
NHS DCC Grant	-	51,000	(51,000)	-	-	-
NHS Falls Protection	-	11,270	(11,270)	-	-	-
NHS Revenue Grant	-	24,867	(24,867)	-	-	-
The Robertson Trust	-	15,000	(15,000)	-	-	-
The J&R Wilson Trust	-	6,000	(6,000)	-	-	-
	<u>72,761</u>	<u>135,111</u>	<u>(110,439)</u>	<u>(57,729)</u>	<u>-</u>	<u>39,704</u>
Total of funds	<u>740,305</u>	<u>1,851,161</u>	<u>(1,220,942)</u>	<u>-</u>	<u>106,198</u>	<u>1,476,722</u>

The charity received funding from the NHS. The funds received from the NHS funded two different purposes. Falls Protection provided people with transport to and from their home when they required seeing a physiotherapist after they had a fall, and Income Maximisation helps provide support and advice to ensure the elderly are claiming all the state benefits to which they are entitled.

**GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 MARCH 2011**

**18. STATEMENT OF FUNDS (continued)**

The Association has chosen to designate funds of £500,000 representing part of the proceeds of the sale of Henderson House for future development work. These funds are not regarded as free funds available for general use.

**SUMMARY OF FUNDS**

	<b>Brought Forward £</b>	<b>Incoming resources £</b>	<b>Resources Expended £</b>	<b>Transfers in/out £</b>	<b>Gains/ (Losses) £</b>	<b>Carried Forward £</b>
Designated funds	-	-	-	500,000	-	500,000
General funds	667,544	1,716,050	(1,110,503)	(442,271)	106,198	937,018
	<u>667,544</u>	<u>1,716,050</u>	<u>(1,110,503)</u>	<u>57,729</u>	<u>106,198</u>	<u>1,437,018</u>
Restricted funds	72,761	135,111	(110,439)	(57,729)	-	39,704
	<u>740,305</u>	<u>1,851,161</u>	<u>(1,220,942)</u>	<u>-</u>	<u>106,198</u>	<u>1,476,722</u>

**19. ANALYSIS OF NET ASSETS BETWEEN FUNDS**

	<b>Restricted funds 2011 £</b>	<b>Unrestricted funds 2011 £</b>	<b>Total funds 2011 £</b>	<b>Total funds 2010 £</b>
Tangible fixed assets	-	882,881	882,881	886,750
Current assets	39,704	624,272	663,976	109,645
Creditors due within one year	-	(56,021)	(56,021)	(256,090)
Creditors due in more than one year	-	(14,114)	(14,114)	-
	<u>39,704</u>	<u>1,437,018</u>	<u>1,476,722</u>	<u>740,305</u>

**20. CONTINGENT LIABILITIES**

The property at Ledard Road used by the David Cargill Centre was assigned by way of gift with the restriction that, should the property cease to be occupied by the Association, it would be transferred back to the Trustees of the D W T Cargill Fund without consideration. The directors are of the view that there is no value to be included within the accounts.

**21. PENSION COMMITMENTS**

The company operates a defined contribution pension scheme. Pension contributions are charged to the income and expenditure account as and when liabilities arise. Contributions outstanding at the balance sheet date amounted to £nil (2010 - £nil).

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## **GLASGOW OLD PEOPLE'S WELFARE ASSOCIATION**

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### **NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011**

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#### **22. SUBSIDIARY COMPANIES**

The company owns the whole of the issued ordinary share capital of Glasgow Old People's Welfare Insurance Services Limited which assists with the placing of insurance for elderly people. The Company is registered in Scotland. The company also owns a subsidiary, Senior Citizens Scotland, a company registered in Scotland and limited by guarantee. The amount due from Senior Citizens Scotland at 31 March 2011 was £nil (2010 - £nil). The results of this subsidiary are immaterial to the group and it has therefore not been consolidated.

The company also controlled Glasgow Old Peoples Flats Limited and therefore the results of this company have been included in the consolidated accounts.

#### **23. RELATED PARTY TRANSACTIONS**

The former Chairman, G.W.R. Carlisle, provided services as a fundraiser for the charity during the year. Fees due for the year amounted to £11,250 (2010: £21,000). The Treasurer, J. N. Gibson, is a partner in the firm of Cook & Company which has provided accounting services to the charity during the period amounting to £3,701 (2010: £11,595). The outstanding liability owed to Cook and Co at 31 March 2011 is £nil (2010 - £1,763).