# LOCHS & GLENS (TRANSPORT) LIMITED

Company No: SC 161833

REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2004



# Report of the Directors For the Year ended 31 March 2004

The directors present their report and audited financial statements for the year ended 31 March 2004.

### **Principal Activity**

The principal activity of the company is a supplier of tour transport.

#### **Review of the Business**

The directors consider the profit achieved in the year to be satisfactory.

### **Future Prospects**

The directors are confident that the company can continue to earn satisfactory profits in the future.

#### **Directors and Their Interests**

The directors who served during the year are listed below together with their interest in the ordinary shares of the company.

	31 March 2004	31 March 2003
N S Wells	4	4
I M Wells	4	4
M F Wells	-	2

### **Share Buy Back**

During the year the company completed the buy back and cancellation of 2 ordinary shares of £1 each at a price of £250,000. The holding represented 20% of the called up share capital. Mr M F Wells continued as a non executive director.

### **Auditors**

The auditors, James Anderson & Co C.A., have indicated their willingness to continue in office and a resolution proposing their re-appointment will be put to the annual general meeting.

On Behalf of the Board

N Wells Director

29 October 2004

### Statement of Directors Responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- Select suitable accounting policies and then apply them consistently;
- Make judgments and estimates that are reasonable and prudent;
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On Behalf of the Board

N Wells Director

29 October 2004

We have audited the financial statements of Lochs & Glens (Transport) Limited for the year ended 31 March 2004 on pages 5 to 14. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

As described in the Statement of Directors' responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

### **Basis of Audit Opinion**

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination on a test basis of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion (Continued/....)

### Opinion (Continued/..)

In our opinion, the financial statements give a true and fair view of the state of the company's affairs at 31 March 2004 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

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James Anderson & Co Chartered Accountants Pentland Estate LOANHEAD EH20 9QH

**Registered Auditors** 

29 October 2004

Profit and Loss Account For the Year ended 31 March 2004	Notes	2004	2003
		£	£
Turnover	2	4,745,819	4,452,111
Cost of sales		2,541,364	2,421,934
Gross Profit		2,204,455	2,030,177
Administrative expenses		1,909,719	1,620,468
Operating Profit	3	294,736	409,709
Interest receivable		845	1,078
Profit Before Taxation		295,581	410,787
Taxation	5	72,191	46,872
Profit for the Year	6	223,390	363,915

The company has no recognised gains or losses other than those shown in the profit and loss account above.

The results set out in the profit and loss account above derive wholly from the continuing operations of the company.

# Reconciliation of Movement In Shareholders Funds For the Year ended 31 March 2004

	2004 £	2003 £
	4 004 000	4 040 475
Opening shareholders funds	1,604,090	1,240,175
Shares cancelled	( 2)	-
Share buy back	( 251,248)	-
Retained profit for the year	223,390	363,915
Closing shareholders funds	1,576,230	1,604,090

Balance Sheet As at 31 March 2004	Notes	2004	2003
	Hotes	£	£
Fixed Assets			
Tangible assets	7	2,128,334	2,336,875
Current Assets			
Debtors Bank & cash	8	201,418 338,120	95,168 132,562
Creditors		539,538	227,730
	_		
Amounts falling due within one year	9	171,128 ———	121,329
Net Current Assets		368,410	106,401
Total Assets Less Current Liabilities		2,496,744	2,443,276
Creditors			
Amounts falling due outwith one year	10	651,526	575,708
		1,845,218	1,867,568
Provisions for Liabilities and Charges	11	268,988	263,478
		1,576,230	1,604,090
Capital and Reserves			
Called up share capital Profit and loss account	12 6	1,576,222	10 1,604,080
Shareholders Funds		1,576,230	1,604,090

The financial statements on pages 5 to 14 were approved and signed on behalf of the board of directors on 29 October 2004.

N Wells Director

I Wells Director

## Cash Flow Statement For the Year ended 31 March 2004

For the Year ended 31 March 2004		
Reconciliation of operating Profit to net cash inflow from operations		
	2004 £	2003 £
Operating profit Depreciation charges (Increase)/Decrease in debtors Increase in creditors	294,736 208,541 ( 106,251) 10,091	409,709 236,174 40,060 19,023
Net cash inflow from operating activities	407,117	704,966
CASH FLOW STATEMENT		
Net cash inflow from operating activities Returns on investments and	407,117	704,966
Servicing of finance (Note 1) Taxation	845	1,078
Capital expenditure (Note 1)	( 26,974) -	( 21,833) ( 572,400)
	380,988	111,811
Financing (Note 1)	( 175,430)	456,267
Increase in cash	205,558	568,078
Reconciliation of net cash flow to Movement in net funds (Note 2)		
Increase in cash in period Payment of intercompany loan	205,558 ( 75,818)	568,078 ( 456,267)
Changes in net funds	129,740	111,811
Net funds at 31 March 2003	( 443,146)	( 554,957)
Net funds at 31 March 2004	( 313,406)	( 443,146)

# Notes to the Cash Flow Statement For the Year ended 31 March 2004

1.	Gross Cash Flows			2004 £	2003 £
	Returns on investments Servicing of finance	and			
	Interest received			845	1,078
	Capital Expenditure				
	Payments to acquire tangit Receipts from sales of tang		<b>3</b>	<u>-</u> -	( 941,400) 369,000
				-	( 572,400)
	Financing				
	Re-purchase of company s Intercompany loan	hares		( 251,248) 75,818	456,267
				( 175,430) 	456,267
2.	Analysis of changes in ne	t funds			
		Balance 1.04.03	Cash Flows	Other Changes	Balance 31.03.04
	Cash at bank and In hand	132,562	205,558	-	338,120
	Debt due within one year	-	-	-	-
	Debt due after more than one year	( 575,708)	( 75,818)		( 651,526)
	Total	( 443,146)	129,740	-	( 313,406)

# Notes to the Financial Statements For the year ended 31 March 2004

### 1. Accounting Policies

### (a) Basis of Preparation of Financial Statements

The financial statements have been prepared on the historical cost basis of accounting.

#### (b) Depreciation

Depreciation is calculated to write off the cost of tangible fixed assets over their estimated useful lives on the undernoted basis.

Coaches

8% straight line

### (c) Leasing and Hire Purchase Commitments

Assets obtained under finance leases and hire purchase contracts are capitalised in the balance sheet and are depreciated over their useful lives. The interest element of the rental obligations is charged to profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding. Rentals paid under operating leases are charged to income on a straight line basis over the lease term.

#### (d) Deferred Tax

The charge for taxation takes into account taxation deferred as a result of timing differences between the treatment of certain items for taxation and accounting purposes. In general, deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date. However, deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted. Deferred taxation is measured on a non-discounted basis at the tax rates that are expected to apply in the periods in which the timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

#### 2. Turnover

Turnover represents the amounts derived from the provision of goods and services which fall within the company's ordinary activities and is stated net of value added tax.

Turnover is attributable to one continuing activity – supplier of tour transport.

3.	Operating Profit This is stated after charging	2004 £	2003 £
	Auditors remuneration	3,100	2,940
	Depreciation – owned assets	208,541	236,174

No	tes to the Financial Statements (Continued)		
4.	Staff Costs Average monthly number of employees	2004 No	2003 No
	Working directors Coach drivers	2 40 —	3 32 —
		<u>42</u>	35
	Staff costs were as follows	£	£
	Wages & salaries Social security costs	376,525 27,082 ———	340,882 22,737
		403,607	363,619
5.	Taxation		
	Current corporation tax at 25.01% (2003 – 19%) Transferred to deferred taxation	66,682 5,509	26,974 19,898
		72,191	46,872
	The tax assessed for the year is lower than the standard racompany 25.01% (2003 – 19%). The differences are explain		applicable to the
	Profit on ordinary activities before tax	295,581	410,787
	Profit on ordinary activities multiplied by applicable rate of corporation tax of 25.01% (2003 – 19%)	73,925	78,050
	Timing differences between depreciation and capital allowances	( 7,243)	( 51,076)
	Current tax charge for the year	66,682	26,974
6.	Profit & loss account		<del></del>
	Balance 31 March 2003	1,604,080	1,240,165
	Buy back of shares Retained profit for the year	( 251,248) 223,390	363,915
	Balance 31 March 2004	1,576,222	1,604,080

# Notes to the Financial Statements (Continued)

# 7. Tangible Fixed Assets

	Coaches £
Cost	
At 31 March 2003 & at 31 March 2004	2,606,763 ———
Depreciation	
At 31 March 2003 Charge for the year	269,888 208,541
At 31 March 2004	478,429 ———
Net Book Value	
At 31 March 2004	2,128,334
At 31 March 2003	2,336,875

## Notes to the Financial Statements (Continued)

8.	Debtors	2004 £	2003 £
	Trade debtors Other debtors	93,245 108,173	54,069 41,099
		201,418	95,168
9.	Creditors Amounts falling due within one year		
	Trade creditors Corporation tax Other taxation & social security costs Accruals	34,278 66,682 9,082 61,086 ————————————————————————————————————	13,824 26,974 14,545 65,986 ————————————————————————————————————
10.	Creditors Amounts falling due outwith one year		
	Other creditors	651,526	575,708 
11.	Deferred Taxation		
	Balance 31 March 2003 Transfer for the year	263,479 5,509	243,581 19,898
	Balance 31 March 2004	268,988	263,479

Deferred taxation is fully provided at the current rate of corporation tax on the excess of the net book value of those assets qualifying for taxation allowances over their written down values for taxation purposes.

## Notes to the Financial Statements (Continued)

12. Called Up Share Capital	2004 £	2003 £
Authorised 1000 Ordinary shares of £1 each	1,000	1,000
Aliotted, cailed up and fully paid 8 (2003 – 10) Ordinary shares of £1 each	8	10

# 13. Related Party Transactions

The following related party transactions took place during the year:

With M F Wells (Hotels) Limited, a company under the control of Mr M F Wells (director).

	£	£
Tour income	4,737,499	4,444,682
Management charge	1,900,000	1,600,000