TERRACE HILL GROUP PLC REPORT & ACCOUNTS 31 October 2005



YEAR TO 31 OCTOBER 2005

- Excellent results for year
- Triple NAV 48.06p per Share (20.18% increase)
- Profit Before Tax £4.237 million (2004: £4.084 million)
- Proposed Final dividend 0.7p per Share (2004: 0.5p)
- Development Programme end value approaching £820 million including joint ventures
- · Confidence in future

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CHAIRMAN'S STATEMENT

The Results

It gives me great pleasure to present another set of excellent results. The Group has continued to grow shareholder value by increasing the **Triple Net Asset Value (TNAV)** from 39.99p per share to 48.06p per share, a 20.18% increase over the 12 month period. **Profit before tax** for the year amounted to £4,237,056 (£4,083,801 year to October 2004).

The Board continues to regard growth in the TNAV as the principal measure of the Group's performance as profits are determined by the timing of sales and are not reflective of the Group's growth. Triple Net Asset Value revalues our trading assets to current value and deducts tax that would arise on their disposal.

Balance Sheet

The balance sheet at the year end reflects the disposal by the Group of fully valued investment properties in the period and the investment of the proceeds in the acquisition of sites for future development. This led to a 60% increase in the level of work in progress at the year end. Total Group assets at 31 October 2005 were £173.4m (2004: £180.6m), and net assets, after minority interests are £76.3m (2004: £70.8m) an increase of 7.76%.

Bank debt of £66m net of £12m cash was 86.5% of equity (2004: 81.6%). Of the bank debt 49.46% (68.35%) was with limited or no recourse to the parent company. Properties held as investments were £52.9m comprising £37.7 residential and £15.2m commercial compared to £91.3m in 2004. Work in progress was £89.2m at the year end (2004: £55.7m).

Dividend

In line with our progressive dividend policy, we are recommending a final dividend for the year of 0.7p per share (final period 2004: 0.5p) making a total dividend for the year of 1.2p per share (total dividend for 2004: 0.8p). The dividend will be paid on 31 March 2006 to shareholders on the register at 17 March 2006. We will continue to maintain a progressive dividend policy.

The Business

I am very encouraged by the excellent progress made in all areas of our business. The development programme has continued to grow and was valued at £820m at the year end with cash recycled from the sale of completed developments at record yields into new and exciting opportunities.

The residential landbank has grown with the acquisition of some strategic land holdings adjacent to existing sites. We now estimate that the landbank, held partly in joint venture with Lithgows Limited, has potential for up to 1,100 units. We are working towards the prospect of setting up a housebuilding operation to progress these sites which may result in building over 200 homes per annum in a couple of years; this should generate attractive profits in future. Housebuilders are usually valued on a price earnings ratio whereas the rest of Terrace Hill's business is appraised in relation to its Triple Net Asset Value. We are currently therefore considering whether we should spin out the housebuilding operation and obtain a separate listing on AIM. We believe this could create significant value for Terrace Hill shareholders.

We continue to seek ways of leveraging our equity and management over a growing portfolio enhancing returns to shareholders. We consequently intend to further increase the use of joint ventures, co-investment structures and collective funds whereby we can earn proportionally higher returns than the level of our equity invested along with management and performance related fees.

Management

Our management team has grown over the period to help with our expanding workload with the employment of managers specialising in development, investment management and project coordination. Since the year end we have created an Operations Board comprising executives with key skills and geographic responsibility. We have decided to further incentivise our management by the implementation of a Long Term Incentive Plan (LTIP) which takes the form of a Performance Share Plan granting shares at nominal cost to employees conditional upon fair but testing company performance criteria. We believe this further aligns the interests of our executives with the interests of shareholders.

Board

Since the financial year end we have restructured our board which now comprises myself as Executive Chairman, Philip Leech (MD) and Tom Walsh (FD), together with three non-executive directors, William Wyatt, Douglas Blausten and Kelvin Hudson. I would like to thank those stepping down for their support and hard work, and indeed my Board and all the Terrace Hill team for their hard work and commitment throughout the year.

Prospects

2006 is likely to be an exciting year for Terrace Hill and the property industry at large. I expect the development portfolio to continue to grow and provide a continuing flow of mature investments for sale, whilst the residential landbank should provide a unique opportunity to enhance shareholder value.

We will watch with interest the government's proposed introduction of REITS. Whilst I think it is unlikely that we would entirely transform ourselves into a REIT we may consider spinning out certain of our assets into REITs if we believe that would enhance shareholder returns.

I am confident that the Group can continue to maximise growth in TNAV per share and deliver excellent returns to shareholders.

Robert F M Adair, Chairman

Robert FM Adar

OPERATIONAL REVIEW

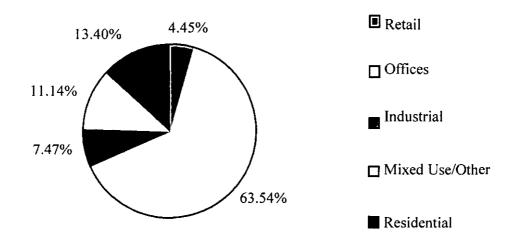
The Commercial Division

Highlights

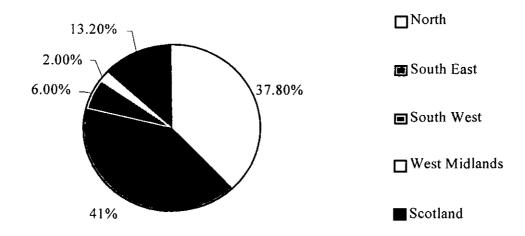
- Sale of three completed office developments in **London** and **Uxbridge** and mature investments from **Grosvenor Holdings** portfolio at record yields.
- Forward sale of **Temple Circus**, **Bristol**.
- Major lettings at Swansea Waterfront, Decimus Park, Tunbridge Wells and Queen Elizabeth Park, Guildford. Since year end, Time Central, Newcastle has been 50% prelet.
- Planning obtained for change of use from industrial to retail warehousing at Blyth and Galashiels.
- Acquisition of new sites for development at Davis House, Victoria and Brampton Road, Eastbourne.
- Since year end further site acquisitions have been contracted at Maidenhead, Croydon, Redditch, Filton and Sheffield.
- Development programme (including residential) now having an end value of £900m of which £350m is underway and £550m at the planning stage.

Development Programme

Total % End Value by Sector



Total % End Value by Region



Outlook

Demand for commercial property investments has continued unabated: as a result we have benefited from the favourable pricing of our completed developments. We believe that there is little scope for further declines in yields which has been the main driver of the spectacular returns delivered by property investment in recent years. Returns from pure investment are therefore likely to be more pedestrian, with rental growth remaining elusive in many areas.

Terrace Hill remains very much a developer at heart and we have consistently managed to show excellent returns on capital employed through the genuine creation of value through development. Our specific expertise in this area allows us to carefully control the risk inherent in the development process and our nationwide coverage provides diverse geographic and sectorial opportunities.

Competition for well located and deliverable development sites has increased in areas of rising occupier demand and this is particularly true of central London. We believe, however, that our ability to move quickly and the strength of our regional office network will allow us to continue to build our development programme without increasing the risk profile.

In a departure from our traditional method of buying bare sites for development we are also targeting income producing investments where we can add value through our development expertise. Our first such acquisition is **Castlegate House** in **Sheffield** which, whilst vacant, is let on a long lease to BHS. The property has significant potential for mixed use redevelopment in a rapidly improving area in central Sheffield. It is our intention to create a Fund around similar opportunities allowing us to manage a diverse portfolio of income producing investments with development angles.

Castlegate House, Sheffield

London and the South East

Demonstrable rental growth in prime office locations within central London and selected M25 towns further fuelled the already strong demand for well let investment property. Taking advantage of record investment yields the Group disposed of the following completed developments:

16 Berkeley Street, London W1- (same as 2004 page 5)

- 16 Berkeley Street, to overseas investor for £39.4m at a yield of 4.65%
- 11 Berkeley Street, to clients of ING for £13.7m at a yield of 5.37%
- UB1, Uxbridge, let to Hertz Corporation and sold to NFU pension fund for £25.2m at a yield of 5.68%

It has become increasingly difficult to acquire well located West End office development sites at sustainable prices but earlier in the year the Group acquired **Davis House** at **Wilton Road**, **Victoria** for £16.1m in an off market transaction. Purchased with the benefit of a detailed planning consent, we have subsequently secured planning for a reconfigured mixed use scheme improving the design, layout and lettable floor area. When completed in late 2007 the £55m development will comprise 60,000 sq ft offices, 8,000 sq ft ground floor retail and 38 apartments. The new building will incorporate 10% renewable energy sources helped by the inclusion of two 130m deep boreholes under the building. Prospects for the Victoria office market are increasingly good with occupiers moving from more expensive locations with less availability like Mayfair. Recent commitments to new offices in the vicinity to our development have been made by the Daily Telegraph, Google and P&O. We have recently entered into a joint venture with an offshore financial partner to progress this development.

Davis House, Victoria, London SW1

Office Development Programme

| Development | Region | Size (sq ft) | Description | Timing | Potential Value | Update |
|--|------------|---------------------|--|--|--------------------|---|
| Davis House Victoria | London | 130,000 | Adjacent to Victoria Station, mixed-use scheme. | Construction to start early 2006. | £55.0m | Negotiations with JV partners recently concluded. Planning obtained. |
| Aeropark Farnborough Phase 1 | South East | 40,000 | 17 acres of land adjacent to Farnborough Air Field and Aerospace Business Park. Phase One to include 40,000sq ft of offices. | Construction started Dec 2005 | £10.0m | |
| Queen Elizabeth Park, Guildford | South East | 18,400 (phase 2) | Mixed use scheme comprising pre-lets to Esporta Health & Fitness Club, 25,500 sq ft, Budgens foodstore, 11,200 sq ft, Academy Day Nursery 6,500 sq ft (all sold) 42,000 sq ft offices comprising 26 freehold units – JV with HSBC. | Final phase under construction | £4.6m (phase 2) | All retail units sold. 30% of final phase pre sold. |
| Pinewood – Wokingham | South East | 150,000 | Planning consent for office business park totalling 150,000 sq ft. | Planned construction start late 2006 | £40.0m | Negotiations underway with a single occupier for the whole site. Received detailed planning permission. |
| Watford – 34 Clarendon Road | South East | 25,000 | A refurbishment of an existing office building. | Construction completed | £6.2m | Sale negotiations underway |
| George Street Croydon | South East | 130,000 | Office development site in prime location opposite East Croydon railway station. | Construction start late 2006 | £45.0m | Site recently acquired. |
| Vanwall Business Park Maidenhead | South East | 120,000 | Prime business park office development site. | Construction start late 2006 | £50.0m | Contracts exchanged to purchase site. |
| Time Central Newcastle City Centre | North East | 83,141 | Planning permission obtained for 7 storey office development. JV with landowner | Completion expected autumn 2007 | £25.0m | Demolition completed. Construction started Jan 2006. 50% prelet. |

Office Development Programme – continued

| Middlehaven – Hudson Quay | North East | 30,500 (phase 1) | Chosen as preferred developer by English Partnerships to develop 160,000 sq ft office park adjoining Middlesbrough FC. JV with Helmsley Group. | First building available for occupation from July 2005 | £5.5m (phase 1) | Phase One completed with good tenant interest being shown |
|--|----------------|--|---|---|--------------------|---|
| Teesdale - Resolution | North East | 42,000 | Part of Teesdale Business Park where TH have completed 160,000 sq ft of new office space with units ranging from 7,500 to 40,000 sq ft. The remaining phases of the business park have capacity for a further 120,000 sq ft of development. Tenants include Barclays Bank, DVLA, Endeavour HA, WYG Plc, Brewin Dolphin, and the Inland Revenue. | Awaiting pre- let | £10.5m | Detailed planning obtained. |
| Stockton Riverside College Phase 2 | North East | 20,000 | Second phase of College development on Teesdale Business Park | Completion late 2006 | £4.0m | Construction commenced Nov 2005. |
| Baltic Business Quarter Phase I | Tyne & Wear | 150,000 Offices 200,000 College | 10 year development programme over a 50 acre site on South bank of the Tyne. JV with Gateshead MBC to develop 1.5m sq ft business park. Pre-sale developments of 200,000 sq ft to Gateshead College and 60,000 sq ft to Government agency. in solicitors hands. | Gateshead College development to commence Jan 2006. Offices mid 2006. | £32.0m | Phase 1 infrastructure work completed. Planning obtained. |
| Temple Circus Bristol City Centre | South West | 90,000 | A 7 storey 90,000 sq ft office development (JV with Northridge Capital Ltd) | Completion expected in August 2006 | £25.7m | Recently pre-sold to owner occupier Stonemartin Plc - a company principally owned by Morley and Hermes. |
| Filton North Bristol | South West | 40,000 | Small unit office development | Construction starts spring 2006 | £10.0m | Detailed planning application submitted |
| Cyprium SA1 Swansea Waterfront | South Wales | 40,000 | In association with the Welsh Development Agency (WDA). Prelet to WDA. | Completed Nov 2005 | £8.2m | Sublet by WDA to Admiral Insurance |
| Cyprium – Phase 2 | South Wales | 30,000 | Extension to Cyprium Phase 1 and also prelet to WDA | Construction commenced December 2005 | £6.0m | WDA agreed to sublet to Admiral Insurance. |

Aero Park, Farnborough

In particular we have been looking to acquire large sites which we can develop over a period of years. Slower markets for larger office buildings west of London have created opportunities for purchases of such sites at attractive prices, Aero Park, Farnborough and Pinewood, Wokingham being good examples.

- Aero Park at Farnborough is a 17 acre site purchased from British Aerospace with an existing planning consent for 350,000 sq ft of employment use. The vendor had envisaged the development of large office buildings: we have reconfigured the first phase of the site to smaller units for which there is good demand. The first phase over 4.5 acres comprising small office and industrial units aimed principally at the owner occupier market is now underway. The remainder of the site is being planned for a mix of uses.
- Pinewood, Wokingham a site purchased from Hewlett Packard comprising a redundant building and surplus land. Outline planning consent has been obtained for a new 150,000 sq ft office park to be built in small units. Additionally detailed negotiations are now underway over a pre-sale turnkey development for a single corporate occupier.

Pinewood, Wokingham (use left photo only page 8 2004)

We have identified the industrial sector in the South East as being attractive with good occupier demand and scarcity of suitable sites for development.

• Brampton Road, Eastbourne is a 5 acre industrial site on a main arterial route into Eastbourne. Planning consent has recently been obtained for 103,000 sq ft of mixed industrial and trade counter use with construction due to commence in spring 2006.

Brampton Road, Eastbourne

• The 170,000 sq ft industrial development at **Decimus Park, Tunbridge Wells** has continued to attract strong owner occupier interest with the majority of the second phase sold by the year end. We will now go ahead with the third and final phase. We have been selling at prices in excess of our original appraisal.

Decimus Park, Tunbridge Wells

Elsewhere in the region:

- Construction commenced, with a third pre-sold, on the final phase of offices at the mixed use development at Queen Elizabeth Park, Guildford, and negotiations with planners for change of use from industrial to residential use at our Edmonton site were continued with a planning application now due to be made in spring 2006.
- The acquisition of Grosvenor Holdings in 2004 has continued to show excellent results with the sale from the portfolio of
 industrial investments in Maidstone and Manchester and since the year end, the pre-letting of an industrial development at
 Crawley.
- Following the year end further sites have been secured for development in Maidenhead, Croydon and Redditch with an aggregate investment value on completion expected to be around £113.m.

Ravensbank Business Park, Redditch

Retail Development Programme

| Development | Region | Size (sq ft) | Description | Timing | Potential Value | Update |
|--|------------|-----------------|---|------------------------------------|--------------------|--|
| Blyth Retail Park Northumberland | North East | 55,000 | A bulky goods retail park with a 25,000 sq ft DIY store prelet to Homebase, and 5 ancillary units. | Construction starts mid 2006 | £10.0m | Planning permission for change of use from industrial to retail use received summer 2005. Other prelets in solicitors hands. |
| Huddersfield Road Galashiels | Scotland | 45,000 | Retail planning consent recently received for 45,000 sq ft open A1 class non food retail. An edge of town centre retail development. | Construction start mid 2006 | £12.0m | Pre-lets with a variety of retailers in solicitors hands. Planning received for change of use from industrial to retail summer 2005. |
| King Albert Chambers Jamieson Street Hull | North East | 5,000 | Redevelopment of 2 high street retail units. | Completed | £2.0m | Both units let to Ethel Austin & Sharpes Bedrooms. Sale planned 2006. |
| King Street W1 | London | 6,000 | 3 retail units remain to be let | Completed | £1,0m | Sale planned 2006 |

The North East and Scotland

Progress on development sites in the North East and the Borders continued to gain momentum:

• At Baltic Business Quarter Gateshead, the first phase of infrastructure was completed releasing 16 acres of the 50 acre site for development. Planning consent was secured for three office buildings comprising 90,000 sq ft and negotiations for a turnkey development for Gateshead College were progressed. One NorthEast has secured funding for a 60,000 sq ft building on the site which we expect to start developing, on a turnkey basis, in April 2006.

Baltic Business Quarter

| Time Central, Gallowgate, | New |
|--|----------------|
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| Time Central at Gallowgate in Newcastle City Centre generated significant occupier interest during the detail and contract tender process leading, since the year end, to the pre-letting of half of the building to Robert Muclaw firm. Construction of the 83,141 sq ft office building has now commenced. | led d kle L |
| The first building of 30,500 sq ft at Manhatten Gate, Middlesbrough was completed, where good occupier interevident. At our industrial sites in Blyth and Galashiels planning consents were obtained for change of us warehousing. Pre-lets are being assembled on both of these sites with a view to construction commencing in mid | e to |
| | |
| | |
| | |
| | |
| | |
| | Galas |

Industrial Development Programme

| Development | Region | Size (sq ft) | Description | Timing | Potential Value | Update |
|---|------------------|--------------------|--|---|--------------------|--|
| Crawley | South East | 50,000 | Industrial prelet development | On site completion – Spring 2006 | £5.5m | |
| Brampton Road Eastbourne | South East | 103,000 | 5.1 acres vacant site for redevelopment of 103,000 sq ft mixed use industrial and trade counter scheme | Construction starts Spring 2006 | £11.0m | Detailed planning obtained Jan 2006. |
| Aeropark – Phase 1 Farnborough | South East | 40,000 | Small unit industrial scheme. Part of larger 17 acre site. | Construction started Dec 2005 | £5.0m | |
| Thanet Reach Business Park | South East | 15,000 | Completed and let industrial development | | £1.0m | Sale planned 2006. |
| Decimus Park Tunbridge Wells | South East | 170,000 (total) | Industrial park being developed in three phases. Units available from 2,200 sq ft to 20,000 sq ft. | Final phase completes Autumn 2006 | £16.0m (total) | Preletting negotiations underway on final phase. |
| Ravensbank Business Park Redditch | West Midlands | 220,000 | High bay distribution warehouse development | Construction start Spring 2006 | £18.0m | Detailed planning obtained. |

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|------|-----|----|-------|-----|-----|-----|
| 1111 | OUL | | VVCSL | anu | 772 | 162 |

| Excellent results have been produced from our two developments | opments under construction during the year: |
|--|---|
|--|---|

| • | In Bristol City Centre, Temple Circus, our 90,000 sq ft office development, was forward sold to Stonemartin plc, a |
|---|---|
| | serviced office operator who works in association with the Institute of Directors. The sale for £25.75m a year ahead of |
| | practical completion is a significant achievement and will have considerably enhanced our return on equity. |

Temple Circus, Bristol

• At Swansea Waterfront, Cyprium our 40,000 sq ft office development was completed and construction of a second phase is now underway. Both buildings have been pre-let by the Welsh Development Agency and will be subsequently sublet to Admiral Insurance.

Cyprium, Swansea Waterfront-(use from page 11 2004 unless new picture provided by 24 Jan.)

| • | Since the year end a 2.75 acre site at Filton, north Bristol has been acquired for the development of small office units aimed |
|---|--|
| | at owner occupiers and investors and construction is expected to commence in spring 2006. |

Filton, North Bristol

Commercial Investments with Development Potential

| Development | Sector | Region | Size | Description | Update |
|--------------------------------|-------------|------------|--------------|--|---|
| Platts Eyot | Residential | South East | 12 acres | 12 acre listed Island on the Thames at Hampton | Planning application submitted for 13 houses and 65 two and three bed riverside units |
| Edmonton, North London | Industrial | South East | 5 acres | Industrial investment with residential development potential | Planning application for change of use to be made Spring 2006 |
| Bishop Auckland | Industrial | North East | 8 acres | Industrial investment with retail development potential | Retail planning consent recently received subject to confirmation by Government Office. |
| Castlegate House, Sheffield | Mixed use | North | 88,000 sq ft | Vacant department store let to BHS. Redevelopment potential for mixed use scheme. JV with Tyburn Lane Properties | Property acquisition now complete. |

The Residential Division

Residential Investment

We have recently reached the sixth anniversary of our entry into residential investment and now hold 362 residential units valued at £37.6 million. As the following table shows this activity has generated very good returns for us:

| Financial Period Ended in | No of Units | Value (£m) | Cumulative Valuation Uplifts and Gains on Disposals (£m) |
|------------------------------|----------------|---------------|--|
| 1999 | 0 | 0 | 0 |
| 2000 | 902 | 47.0 | 2.7 |
| 2001 | 919 | 49.5 | 4.1 |
| 2002 | 1,227 | 74.9 | 12.3 |
| 2003 | 585 | 45.7 | 28.5 |
| 2004 | 419 | 40.5 | 36.2 |
| 2005 | 362 | 37.6 | 36.9 |

We have always specialised in affordable flats and houses, which we have found to be relatively sheltered from housing market worries. Our average unit value is approximately £104,000. Over time we have shifted our focus to the **West of Scotland**, especially **Glasgow** where we have been seeing good value increases.

St Georges' Road block at St George's X, Glasgow

Included in this residual holding is our core property at St. Georges Cross, Glasgow, further modern units in the Glasgow area and in the East of Scotland at Penicuik and Dundee, with blocks of flats in Manchester and Newcastle and some scattered units in the North of England, as shown in the following table:

| Region | No. of Units | Value (£'m) |
|---------------------|--------------|-------------|
| West of Scotland | 236 | 21.7 |
| East of Scotland | 38 | 3.9 |
| Manchester | 37 | 5.6 |
| Newcastle/Durham | 31 | 4.0 |
| Misc. England/Wales | 20 | 2.4 |

We have not recently been active on the acquisition front but continue to look at possible acquisitions in this area and believe the time will come when we will significantly expand our exposure again.

Residential Development

Our first residential development at **Glasgow Green** is progressing well, on budget and on time. With no advertising yet, 36 of the 54 flats due for completion up to November 2006 have already been sold off plan. The 10 houses created from, and in sympathy with, a small listed school building are now being completed and marketing is imminent.

Land development and house building

Further residential developments are planned in Lanarkshire, West Lothian and Ayrshire with potential for up to 1,100 units, some of which are in joint venture. The first planning application has been lodged for permission to develop 174 houses on a brownfield site at Shotts, midway between Glasgow and Edinburgh.

We believe that house building could become a major source of profits. We are currently in the process of establishing a house building subsidiary which we believe could be developing over 200 houses a year in the near future.

Development Plan, Shotts

Corporate Finance and Corporate Registrars

Substantial external costs were again saved by use of our Glasgow subsidiaries Mercantile Securities (Scotland) Limited, which is regulated by FSA, and Park Circus Registrars Limited, which has now grown in ranking of AiM traded clients to sixth by numbers.

Triple Net Asset Value (unaudited)

As indicated in the Chairman's Statement, to arrive at (unaudited) Triple Net Asset Value (TNAV), the following adjustments are made

- (1) Revaluation of current assets: properties (and rights to properties) held in work-in-progress have been revalued from cost (or if less realisable value) to market value. The valuation has been performed by relevant directors qualified as chartered surveyors based on external evidence and takes account of costs to complete and whether or not the property has been let and/or presold.
- (2) Taxation: the amount of taxation which would be payable were all of the Group's properties to be sold at the value used for the TNAV calculation has been deducted. This includes Deferred Tax which would be payable on sale of investment properties (as indicated in Note 8 to the Accounts) and additional taxation estimated to be payable on realisation of the uplift of trading properties to market value.
- (3) Finance: the adjustment required to revalue the group's financial assets and liabilities to current values is immaterial so no adjustment is required this year. No other adjustments are relevant to the Group's calculation.
- (4) Goodwill: goodwill, positive and negative, is excluded.

The Table below shows the calculation in detail.

Proforma Triple Net Asset Value per Share

| | | 31 October 2005 £ |
|--|----------|--|
| Shareholders' Funds (per Audited Consolidated Balance Sheet and after Minority Interests) Revaluation to market value of property etc | | 76,335,111 |
| held in work-in-progress Deferred Tax (Note 8 to Accounts) Estimated taxation on Revaluation Tax losses available to be offset against future profits Goodwill | | 24,655,347 (501,961) (7,396,604) 179,576 (3,286,912) |
| Total Increase | | 13,649,446 |
| Proforma Triple Net Asset Value | | 89,984,557 |
| Proforma Triple Net Asset Value per Share | 31/10/05 | 48.06p |
| Proforma Triple Net Asset Value per share | 31/10/04 | 39.99p |
| Increase | | 20.18% |

DIRECTORS & ADVISERS

DIRECTORS

R F M Adair MA ACA CTA FGS (Chairman)
P A J Leech MRICS (Group Managing Director)
T G Walsh B Comm FCA (Finance Director)
K M Hudson MA ACA (Non-Executive)
D Blausten MA FRICS (Non-Executive)
W P Wyatt (Non-Executive)

SECRETARY

M A Kelly LLB NP

REGISTERED OFFICE

James Sellars House, 144 West George Street, Glasgow G2 2HG

REGISTERED AUDITORS

BDO Stoy Hayward LLP Ballantine House, 168 West George Street Glasgow G2 2PT

REGISTRARS

Park Circus Registrars Limited James Sellars House, 144 West George Street, Glasgow G2 2HG

NOMINATED ADVISER

Noble & Company Limited 76 George Street, Edinburgh EH2 3BU

NOMINATED BROKER

Numis Securities Ltd Cheapside House 138 Cheapside London EC2V 6LH

DIRECTORS' REPORT

The Directors submit their report and the group accounts for the year ended 31 October 2005.

RESULTS AND DIVIDENDS

The group profit for the period, after taxation and minority interests amounted to £3,477,834. The directors recommend the payment of a final dividend of 0.7p per share.

PRINCIPAL ACTIVITY AND REVIEW OF BUSINESS

The group's principal activities are property investment, development and trading.

The Chairman's Statement and Operational Review on pages 3 to 24 include a review of the development of the business of the company and its subsidiaries during the period.

ACQUISITIONS

During the period the company made acquisitions of entities engaged in property investment, development and trading. Details of these acquisitions are included at note 26.

DIRECTORS AND THEIR INTERESTS

The directors during the period and their interests in the ordinary share capital of the company were as follows:

| | | At 31 October 2005 Ordinary shares | At 31 October 2004 (or date of appointment) Ordinary shares |
|----------------|-----------------------------|---------------------------------------|--|
| R F M Adair | | · · | • |
| | | 129,258,549 | 128,423,549 |
| D R Macdonald | (resigned 6 February 2006) | 558,522 | 558,522 |
| N J C Turnbull | (resigned 6 February 2006) | 231,355 | 174,000 |
| P A J Leech | | 1,564,447 | 69,000 |
| T G Walsh | | 35,000 | 30,000 |
| K W Grundy | (resigned 6 February 2006) | 15,000 | 10,000 |
| M A Kelly | (resigned 6 February 2006) | 108,302 | 108,302 |
| R E Lane | (resigned 6 February 2006) | 40,000 | 15,000 |
| K M Hudson | | - | • |
| W P Wyatt | | - | - |
| D Blausten | | - | - |
| C R L Phillips | (resigned 17 November 2005) | - | - |
| G T P Brennan | (resigned 6 February 2006) | 148,484 | 148,484 |

No director had any interest in the shares of any of the subsidiary companies.

P A J Leech held an interest in 15 ordinary shares in Terrace Hill North East Limited at 31 October 2004. These shares were acquired by the group during the year.

Details of directors' material interests in contracts are given in note 27 to the accounts.

SHARE CAPITAL

On 5 May 2005 1,395,447 ordinary shares were issued at a price of 40p each in part exchange for 15 shares in Terrace Hill North East Ltd.

CREDITORS' PAYMENT POLICY AND PRACTICE

It is the group's payment policy to ensure settlement of suppliers' invoices in accordance with the stated terms. In certain circumstances, settlement terms are agreed prior to any business taking place. It is our policy to then abide by those terms.

At the period end the company had an average of 33 days (2004 - 45 days) purchases outstanding in trade creditors.

AUDITORS

A resolution proposing the reappointment of BDO Stoy Hayward LLP will be submitted at the Annual General Meeting.

On behalf of the Board

M A Kelly

Company Secretary

7 February 2006

STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE ACCOUNTS

Company law requires the directors to prepare accounts for each financial period which give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the group for that period. In preparing those accounts, the directors are required to:

- · select suitable accounting policies and apply them consistently;
- · make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and of the group and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF TERRACE HILL GROUP PLC

We have audited the financial statements of Terrace Hill Group PLC for the year ended 31 October 2005 on pages 31 to 58. These financial statements have been prepared under the accounting policies set out on pages 36 to 38.

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company and other members of the group is not disclosed.

We read other information contained in the annual report, and consider whether it is consistent with the audited financial statements. This other information comprises only the Chairman's Statement, Operational Review and the Directors' Report. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

Our report has been prepared pursuant to the requirements of the Companies Act 1985 and for no other purpose. No person is entitled to rely on this report unless such a person is a person entitled to rely upon this report by virtue of and for the purpose of the Companies Act 1985 or has been expressly authorised to do so by our prior written consent. Save as above, we do not accept responsibility for this report to any other person or for any other purpose and we hereby expressly disclaim any and all such liability.

Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the group's and the company's affairs as at 31 October 2005 and of the group's profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

BDO STOY HAYWARD LLP

Chartered Accountants and Registered Auditors

Glasgow

7 February 2006

GROUP PROFIT AND LOSS ACCOUNT

for the year ended 31 October 2005

| | Notes | Year ended 31 October 2005 £ | Year ended 31 October 2004 £ |
|---|-------|---------------------------------------|---------------------------------------|
| TURNOVER | | | |
| Group and share of joint venture | | 28,119,495 | 27,495,263 |
| Less: share of joint venture | | 1,268,809 | 3,739 |
| Group turnover: continuing operations | 2 | 26,850,686 | 27,491,524 |
| GROUP OPERATING PROFIT | | | |
| Continuing operations | | 3,965,973 | 5,302,554 |
| Share of joint venture operating profit/(loss) | | 201,716 | (43,310) |
| | 3 | 4,167,689 | 5,259,244 |
| (Loss)/gain on disposal of fixed asset investments | • | (863) | 780 |
| Amounts written off other investments | | (11,818) | (143,796) |
| Net gain on disposal of investment property | 5 | 3,495,252 | 3,252,070 |
| Permanent diminution in value of an investment property | | - | (279,436) |
| (Loss)/gain on liquidation/disposal of subsidiaries | | (108,068) | 142,551 |
| Income from other fixed asset investments | | 15,142 | - |
| Interest receivable | | 637,356 | 545,821 |
| Group interest payable | 4 | (3,818,876) | (4,679,668) |
| Share of joint venture interest payable | 4 | (138,758) | (13,765) |
| PROFIT ON ORDINARY ACTIVITIES | | | |
| BEFORE TAXATION | 5 | 4,237,056 | 4,083,801 |
| Taxation (charge)/credit | 8 | (763,155) | 3,000 |
| PROFIT ON ORDINARY ACTIVITIES AFTER TAX | | 3,473,901 | 4,086,801 |
| Minority Interest | | 3,933 | (256,291) |
| PROFIT ATTRIBUTABLE TO MEMBERS OF PARENT COMPANY | | 3,477,834 | 3,830,510 |
| Dividends | 9 | (2,246,626) | (1,486,588) |
| TRANSFER TO RESERVES | 20 | 1,231,208 | 2,343,922 |
| Basic and diluted earnings per share | 10 | 1.864p | 2.238p |
| | | | |

All amounts relate to continuing operations.

GROUP STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

for the year ended 31 October 2005

| | Year ended 31 October 2005 | Year ended 31 October 2004 |
|--|----------------------------------|----------------------------------|
| | £ | £ |
| Profit attributable to members of the parent company | | |
| excluding share of profit/(loss) of joint venture company | 3,414,876 | 3,887,585 |
| Share of joint venture profit/(loss) for the year | 62,958 | (57,075) |
| Profit attributable to members of the parent company | 3,477,834 | 3,830,510 |
| Unrealised surplus on revaluation of investment properties | 3,735,025 | 13,160,860 |
| Unrealised surplus on revaluation of unlisted investments | 5,596 | 11,558 |
| TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR | 7,218,455 | 17,002,928 |

NOTE OF HISTORICAL COST PROFITS AND LOSSES

for the year ended 31 October 2005

| Year ended | Year ended |
|------------|---|
| 31 October | 31 October |
| 2005 | 2004 |
| £ | £ |
| 4,237,056 | 4,083,801 |
| 7,941,485 | 5,083,620 |
| 12,178,541 | 9,167,421 |
| 9,172,693 | 7,427,542 |
| | 31 October 2005 £ 4,237,056 7,941,485 12,178,541 |

GROUP BALANCE SHEET

at 31 October 2005

| | | 31 October 2005 | 31 October 2004 |
|---|----------|-----------------------|----------------------------|
| | Notes | 2005 £ | 2004 £ |
| FIXED ASSETS | | _ | |
| Intangible assets | 11 | | |
| Positive goodwill | | 4,464,918 | 2,467,835 |
| Negative goodwill | | (1,178,006) | (1,921,579) |
| | | 3,286,912 | 546,256 |
| Tangible assets | 12 | 52,958,443 | 91,380,965 |
| | | 56,245,355 | 91,927,221 |
| Investments | 13 | | |
| Joint venture - share of gross assets | | 4,957,563 | 4,032,545 |
| Joint venture – share of gross liabilities | | (4,801,680) | (3,939,620) |
| | | 155,883 | 92,925 |
| Other fixed asset investments | | 2,598,808 | 446,101 |
| | | 2,754,691 | 539,026 |
| | | 59,000,046 | 92,466,247 |
| CURRENT ASSETS | 14 | 89,162,161 | 55,687,146 |
| Work in progress Debtors | 15 | 13,207,068 | 14,626,625 |
| Cash at bank and in hand | 13 | 12,052,213 | 17,801,053 |
| | | 114,421,442 | |
| CREDITORS: amounts falling due within one year | 16 | (29,977,957) | 88,114,824 (64,222,764) |
| - , | 10 | | |
| NET CURRENT ASSETS | | 84,443,485 | 23,892,060 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | 143,443,531 | 116,358,307 |
| CREDITORS: amounts falling due after more than one year | 16 | (66,758,066) | (44,671,808) |
| PROVISIONS FOR LIABILITIES AND CHARGES | 17 | - | (121,618) |
| NET ASSETS | | 76,685,465 | 71,564,881 |
| CAPITAL AND RESERVES | | | |
| Called up share capital | 19 | 3,744,376 | 3,716,467 |
| Share premium account | 20 | 19,368,539 | 19,368,539 |
| Revaluation reserves - investment properties | 20 | 17,267,633 | 21,474,093 |
| Revaluation reserves - other | 20 20 | 23,162 | 17,566 |
| Capital redemption reserve Merger reserve | 20 | 849,430 8,385,522 | 849,430 8,115,384 |
| Profit and loss account | 20 | 26,696,449 | 17,299,595 |
| | 21 | | |
| EQUITY SHAREHOLDERS' FUNDS MINORITY INTERESTS | 21 | 76,335,111 350,354 | 70,841,074 723,807 |
| 21 1 1 | | 76,685,465 | 71,564,881 |
| DI ALOO / LOTTOID | | | |

P A J Leech Director T G Walsh Director

7 February 2006

COMPANY BALANCE SHEET

at 31 October 2005

| | | 31 October 2005 | 31 October 2004 |
|--|----------|--------------------|--------------------|
| | Notes | £ | £ 2004 |
| FIXED ASSETS | ******** | ~ | - |
| Investments | 13 | 32,674,487 | 34,245,644 |
| CURRENT ASSETS | | | |
| Debtors due within 1 year | 15 | 24,243,061 | 16,679,956 |
| Debtors due after more than 1 year | 15 | 34,840,931 | 30,327,744 |
| Cash at bank and in hand | | 1,282,827 | 4,323,658 |
| | | 60,366,819 | 51,331,358 |
| CREDITORS: Amounts falling due within one year | 16 | (36,444,898) | (45,929,983) |
| NET CURRENT ASSETS | | 23,921,921 | 5,401,375 |
| NET ASSETS | | 56,596,408 | 39,647,019 |
| CAPITAL AND RESERVES | | | |
| Called up share capital | 19 | 3,744,376 | . 3,716,467 |
| Share premium account | 20 | 19,368,539 | 19,368,539 |
| Revaluation reserves - other | 20 | 23,162 | 17,566 |
| Capital redemption reserve | 20 | 849,430 | 849,430 |
| Merger reserve | 20 | 15,985,523 | 8,115,384 |
| Profit and loss account | 20 | 16,625,378 | 7,579,633 |
| EQUITY SHAREHOLDERS' FUNDS | | 56,596,408 | 39,647,019 |

Approved by the Board

P A J Leech Director

7 February 2006

The notes on pages 36 to 58 form part of these financial statements.

T G Walsh

Director

GROUP STATEMENT OF CASH FLOWS

for the year ended 31 October 2005

| | | Year ended | Year ended |
|--|-------|--------------|-------------|
| | | 31 October | 31 October |
| | | 2005 | 2004 |
| | Notes | £ | £ |
| Cash (outflow) from operating activities | 23(a) | (48,931,054) | (7,086,432) |
| Returns on investments and servicing of finance | 23(b) | (6,138,265) | (4,174,218) |
| Taxation | | (991,892) | (7,500) |
| Capital expenditure and financial investment | 23(b) | 54,102,265 | 20,306,374 |
| Acquisitions and disposals | 23(b) | (4,903,544) | (9,681,722) |
| Equity dividends paid | | (1,865,211) | (788,434) |
| Cash (outflow) before liquid resources and financing | 23(c) | (8,727,701) | (1,431,932) |
| Financing | 23(b) | 2,735,250 | 5,280,784 |
| (Decrease)/Increase in cash | 23(c) | (5,992,451) | 3,848,852 |
| | | | |

RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT

| | Year ended | Year ended |
|--|---------------------------------------|--------------|
| | 31 October | 31 October |
| | 2005 | 2004 |
| | £ | £ |
| (Decrease)/Increase in cash | (5,992,451) | 3,848,852 |
| Cash flow from debt repaid | (2,735,250) | 2,615,068 |
| Change in net debt arising from cash flows | (8,727,701) | 6,463,920 |
| Long term debt acquired with subsidiaries | | (8,718,097) |
| Debt issue costs | 495,400 | (142,840) |
| MOVEMENTS IN NET DEBT DURING THE PERIOD | (8,232,301) | (2,397,017) |
| Opening net debt | (57,798,823) | (55,401,806) |
| CLOSING NET DEBT | (66,031,124) | (57,798,823) |
| | · · · · · · · · · · · · · · · · · · · | |

The analysis of net debt is included in note 23(c).

NOTES TO THE ACCOUNTS

at 31 October 2005

1 ACCOUNTING POLICIES

Accounting convention

The accounts have been prepared under the historical cost convention, as modified by the revaluation of investment properties, listed and unlisted investments, and in accordance with applicable accounting standards. The true and fair override provisions of the Companies Act 1985 have been invoked, see "investment properties" below.

Basis of consolidation

The consolidated financial statements incorporate the results of Terrace Hill Group PLC and all of its subsidiary undertakings as at 31 October 2005 using the acquisition method of accounting. The results of subsidiary undertakings are included from the date of acquisition.

Joint ventures

An entity is treated as a joint venture where the group holds a long term interest and shares control under a contractual agreement.

In the group financial statements, interests in joint ventures are accounted for using the gross equity method of accounting. The consolidated profit and loss account indicates the group's share of the operating results, interest, pre-tax results and attributable taxation of such undertakings. In the consolidated balance sheet, the group's share of the identifiable gross assets (including any unamortised premium paid on acquisition) and its share of the gross liabilities attributable to its joint ventures are shown separately.

Where there is a joint arrangement that is not an entity ("JANE") as defined by FRS 9, the group accounts for its share of assets, liabilities and cash flows according to the underlying joint agreement.

Positive and negative goodwill

Goodwill is the difference between the cost of an acquired entity and the aggregate of the fair value of the entity's identifiable assets and liabilities.

Positive purchased goodwill is capitalised and classified as an asset on the balance sheet. Amortisation is calculated to write off the capitalised goodwill in equal instalments over its estimated useful life up to a maximum of 20 years. Goodwill is reviewed for impairment following the first full year following the acquisition and in other periods if events or changes in circumstances indicate that the carrying values may not be recoverable.

Negative goodwill, classified as a negative asset on the balance sheet, is recognised in the profit and loss account in the period in which the non-monetary assets are recovered whether through depreciation or sale.

Goodwill purchased prior to the implementation of Financial Reporting Standard No. 10 and not treated as above was and remains eliminated as a matter of accounting policy against the profit and loss reserve and is charged to the profit and loss account on subsequent disposal of the business to which it is related.

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NOTES TO THE ACCOUNTS

at 31 October 2005

1 ACCOUNTING POLICIES (continued)

Listed and unlisted investments

Listed investments are valued at market value. Unlisted investments are valued in the accounts at a valuation determined by the directors. In determining the valuation of unlisted investments the directors adopt the middle market price where a dealing facility exists and apply a discount if considered appropriate. Where no dealing facility exists the factors to which the directors have regard include, inter alia, the earnings record and growth prospects of the security, the rating of comparable listed companies, the yield of the security, where appropriate, and any recent transactions.

Work in progress

Development work in progress is valued at the lower of cost and net realisable value. Interest and other attributable costs are included in the value of stock and work in progress where appropriate. Provision is made for any foreseeable losses where appropriate. No element of profit is included in the valuation of work in progress.

Depreciation

Depreciation is provided on all tangible fixed assets, other than freehold land and freehold investment properties, at rates calculated to write off the cost, less estimated residual value based on prices prevailing at the date of acquisition, of each asset over its expected useful life, as follows:

Office equipment

20% - 25% straight line

Motor vehicles

10% - 25% reducing balance

Furniture and fittings

- 20% - 25% straight line

Short leasehold property

length of lease

Investment properties

Certain of the group's properties are held for long term investment. Investment properties are accounted for in accordance with SSAP 19, as follows:

- (i) investment properties are revalued annually. The surplus or deficit on revaluation is transferred to the revaluation reserve unless a deficit below original cost on an individual investment property is expected to be permanent, in which case it is recognised in the profit and loss account for the year; and
- (ii) no depreciation is provided in respect of leasehold investment properties where the lease has over 20 years to run.

Although the Companies Act would normally require systematic annual depreciation of fixed assets, the directors believe that the policy of not providing depreciation is necessary in order for the accounts to give a true and fair view, since the current value for investment properties, and changes to that current value, are of prime importance rather than a calculation of systematic annual depreciation. Depreciation is only one of the many factors reflected in the annual valuation, and the amount which might otherwise have been included cannot be separately identified or quantified.

Profits and losses on the sale of investment properties are calculated on the difference between proceeds and net carrying amount.

Leasing

Assets obtained under finance leases are capitalised in the balance sheet and are depreciated over their useful lives. The interest elements of the rental obligations are charged to profit and loss account over the period of the lease and represent a constant portion of the balance of capital repayments outstanding. The capital elements of future obligations are included as liabilities in the balance sheet. Rentals paid under operating leases are charged to income on a straight line basis over the term of the lease.

NOTES TO THE ACCOUNTS

at 31 October 2005

1 ACCOUNTING POLICIES (continued)

Turnover and cost of sales

Sales of development properties are reflected in the accounts if an unconditional contract is exchanged and the property is practically complete by the balance sheet date.

The attributable profit on the sale of development properties is reflected in the accounts if the development properties are pre-sold and the substantial risks derived from completion of the property are passed over to the purchaser.

Rental income is recognised in the period to which it relates.

Management fees and other income are treated on the accruals basis.

Sales of investment property

Sales of investment properties are reflected in the accounts if an unconditional contract is exchanged at the balance sheet date. An appropriate proportion of negative goodwill is released to the profit and loss account at the point of sale.

Pension costs

Contributions to defined contribution pension schemes are charged to the profit and loss account in the year in which they become payable.

Financial instruments

In relation to the disclosures made in note 18:

- · short term debtors and creditors are not treated as financial assets or financial liabilities; and
- it is, and has been throughout the period under review, the group's policy that no trading in financial instruments shall be undertaken.
- the group makes use of interest rate swaps to manage its exposure to fluctuations in interest rates. Interest rate instruments are treated as hedges and the net interest payable or receivable is included in the profit and loss account.

Deferred taxation

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date except that:

- deferred tax is not recognised on timing differences arising on revalued properties unless the group has entered into a binding sale agreement and is not proposing to take advantage of rollover relief; and
- the recognition of deferred tax assets is limited to the extent that the group anticipates to make sufficient taxable profits in the future to absorb the reversal of the underlying timing differences.

Deferred tax balances are not discounted.

Cost of raising finance

In accordance with Financial Reporting Standard (FRS) No 4, costs incurred in raising finance are netted off against the loan proceeds and amortised over the life of the loan.

NOTES TO THE ACCOUNTS

at 31 October 2005

2 TURNOVER

All the group's activities are based in the United Kingdom and all sales are made to United Kingdom customers.

| | 2005 | 2004 |
|--------------------------------------|--------------|--------------|
| | £ | £ |
| Sales of development properties | 20,129,367 | 20,012,483 |
| Rents receivable | 5,383,721 | 7,309,569 |
| Management fees and other income | 1,337,598 | 169,472 |
| | 26,850,686 | 27,491,524 |
| Share of joint venture turnover | 1,268,809 | 3,739 |
| | 28,119,495 | 27,495,263 |
| 3 OPERATING PROFIT | | |
| | Ongoing | Ongoing |
| | Operations | operations |
| | Total | Total |
| | 2005 | 2004 |
| | £ | £ |
| Turnover | 26,850,686 | 27,491,524 |
| Cost of sales | (18,854,735) | (16,936,686) |
| Gross profit | 7,995,951 | 10,554,838 |
| Administrative expenses | (4,029,978) | (5,252,284) |
| Group operating profit | 3,965,973 | 5,302,554 |
| Share of joint venture profit/(loss) | 201,716 | (43,310) |
| Total operating profit | 4,167,689 | 5,259,244 |

The above analysis of operating results is before interest charges.

NOTES TO THE ACCOUNTS

at 31 October 2005

INTEREST PAYABLE

| On loan and overdrafts Amortisation of issue costs Interest capitalised Total group interest payable Share of joint venture interest payable | 2005 £ 5,766,027 241,239 (2,188,390) 3,818,876 138,758 | 2004 £ 4,793,151 229,745 (343,228) 4,679,668 |
|---|--|---|
| Amortisation of issue costs Interest capitalised Total group interest payable | 5,766,027 241,239 (2,188,390) 3,818,876 | 4,793,151 229,745 (343,228) 4,679,668 |
| Amortisation of issue costs Interest capitalised Total group interest payable | 241,239 (2,188,390) 3,818,876 | 229,745 (343,228) 4,679,668 |
| Interest capitalised Total group interest payable | 241,239 (2,188,390) 3,818,876 | 229,745 (343,228) 4,679,668 |
| Total group interest payable | 3,818,876 | 4,679,668 |
| • · · · · · · · · · · · · · · · · · · · | | |
| Share of joint venture interest payable | | 12 765 |
| | | 13,765 |
| | 3,957,634 | 4,693,433 |
| 5 PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION | 2005 | 2004 |
| | 2005 £ | 2004 £ |
| Profit on ordinary activities before taxation is stated after charging/(crediting): | - | _ |
| Auditors' remuneration – audit services | 131,563 | 208,607 |
| Auditors' remuneration – non-audit services | 5,168 | 2,250 |
| Depreciation of owned fixed assets | 84,316 | 80,564 |
| Loss on disposal of fixed assets | 128,015 | - |
| Operating lease charges – rent of properties | 1,297,149 | 1,429,593 |
| Positive goodwill - amortisation | 469,389 | 168,790 |
| Gain on disposal of investment properties | (2,715,719) | (2,889,821) |
| Release of negative goodwill | (779,533) | (362,249) |
| Net gain on disposal of investment property | (3,495,252) | (3,252,070) |
| Investment property rental income (included in turnover) | (5,383,721) | (7,309,569) |
| Auditors' remuneration for the Company was £83,250 (2004: £93,270). | | |

DIRECTORS' EMOLUMENTS

| | 2005 | 2004 |
|--|-----------|---------|
| | £ | £ |
| Emoluments | 1,205,846 | 986,808 |
| Amounts paid to third parties in respect of directors services | 127,100 | 87,250 |
| Amounts receivable under long-term incentive schemes | 33,113 | 152,208 |
| Pension contributions | 41,606 | 72,032 |
| | | |

Pension contributions to defined contribution schemes were made during the year in respect of 6 directors (2004 – 6).

The emoluments of the highest paid director for the year including salary, bonuses and benefits were £292,000 (2004 - £250,000). Pension contributions in respect of the highest paid director were £NIL (2004 – £NIL).

NOTES TO THE ACCOUNTS

at 31 October 2005

| 7 STAFF COSTS | | |
|---|-----------|-----------------------|
| 7 STAIT COSTS | 2005 | 2004 |
| | £ | £ |
| Wages and salaries | 1,730,786 | 1,701,078 |
| Social security costs | 209,925 | 157,640 |
| Other pension costs | 49,315 | 79,801 |
| | 1,990,026 | 1,938,519 |
| The average monthly number of employees during the year was $27 (2004 - 24)$. | | • |
| 8 TAX ON PROFIT ON ORDINARY ACTIVITIES | | |
| (a) Analysis of charge in year | | |
| | 2005 | 2004 |
| | £ | £ |
| Current tax UK corporation tax on profits of the year | 1,357,307 | 768,794 |
| Adjustment in respect of prior periods: | (476,164) | (413,000) |
| Total current tax | 881,143 | 355,794 |
| Deferred tax | | |
| Origination and reversal of timing differences - current year | (552,467) | (499,551) |
| - prior year | 434,479 | 140,757 |
| Tax on profit on ordinary activities | 763,155 | (3,000) |
| | | |
| (b) Factors affecting the tax charge for the year | 4:66 | ulained balann |
| The tax assessed for the year is lower than the standard rate of corporation tax in the UK (30%). The | 2005 | 2004 |
| | £ | £ |
| Profit on ordinary activities before tax | 4,237,056 | 4,083,800 |
| Profit on ordinary activities multiplied by the standard rate of UK | | |
| Corporation tax of 30% | 1,271,117 | 1,225,140 |
| Disallowables | (21,510) | 185,518 |
| Provisions released | (93,474) | (239,842) |
| Capital gains | 1,822,898 | 2,340,304 |
| Gain on sale of properties | (802,867) | (1,393,190) |
| Wear and tear allowances and capital allowances in excess of depreciation | (505,356) | (226,490) |
| Goodwill amortised | (93,043) | (197,623) |
| Capitalised interest Losses brought forward utilised | (220,458) | (22,603) (902,420) |
| | | |
| A 41d | 1,357,307 | 768,794 |
| Adjustments in respect of previous years | (476,164) | (413,000) |
| Current tax charge for the year | 881,143 | 355,794 |

NOTES TO THE ACCOUNTS

at 31 October 2005

8 TAX ON PROFIT ON ORDINARY ACTIVITIES (continued)

(c) Factors that may affect future tax charges

The group expects to continue to claim capital allowances and wear and tear allowances in excess of depreciation. No provision has been made for deferred tax on gains recognised on revaluing property to its market value. The total amount unprovided is £501,961 net of tax relief of £5,114,141 in respect of capital losses (2004 – £7,804,824).

(d) Joint Venture

No tax charge arises on the results of the joint venture.

9 DIVIDENDS

| 2004 £ |
|--------------------|
| 557,471 929,117 |
| 486,588 |
| |

10 EARNINGS PER ORDINARY SHARE

The calculation of basic and diluted earnings per ordinary share is based on a profit of £3,477,834 (2004 profit – £3,830,510) and on 186,576,536 (2004 – 171,192,098) ordinary shares, being the weighted average number of shares in issue during the period.

11 INTANGIBLE FIXED ASSETS

| | Positive goodwill £ | Negative goodwill £ |
|---------------------------------|---------------------------|---------------------------|
| Cost: | ~ | |
| At 1 November 2004 | 3,431,908 | (7,920,786) |
| Acquisitions | 2,466,470 | (35,960) |
| At 31 October 2005 | 5,898,378 | (7,956,746) |
| Amortisation: | | |
| At 1 November 2004 | (964,073) | 5,999,207 |
| (Charge)/release for the period | (469,387) | 779,533 |
| At 31 October 2005 | (1,433,460) | 6,778,740 |
| Net book value: | | |
| At 31 October 2005 | 4,464,918 | (1,178,006) |
| At 31 October 2004 | 2,467,835 | (1,921,579) |
| | | |

NOTES TO THE ACCOUNTS

at 31 October 2005

12 TANGIBLE FIXED ASSETS

| Group | Motor vehicles | Office equipment | Furniture and fittings | Investment properties | Total |
|--------------------------------|-------------------|---------------------|---------------------------|--------------------------|--------------|
| | £ | £ | £ | f. oper nes | £ |
| Cost or valuation: | | | | • | - |
| At 1 November 2004 | 5,977 | 84,559 | 238,071 | 91,293,202 | 91,621,809 |
| Additions | - | 7,343 | - | 45,539 | 52,882 |
| Transfer from development work | | | | | |
| in progress | - | - | - | 6,815,411 | 6,815,411 |
| Disposals | | (13,839) | (173,346) | (48,812,903) | (49,000,088) |
| Surplus on revaluation | - | - | - | 3,735,025 | 3,735,025 |
| At 31 October 2005 | 5,977 | 78,063 | 64,725 | 53,076,274 | 53,225,039 |
| Whereof: | | | | | |
| Cost | 5,977 | 78,063 | 64,725 | - | 148,765 |
| Valuation | - | - | • | 53,076,274 | 53,076,274 |
| | 5,977 | 78,063 | 64,725 | 53,076,274 | 53,225,039 |
| Depreciation: | | | | | |
| At 1 November 2004 | 3,224 | 70,087 | 39,750 | 127,783 | 240,844 |
| Charge for period | 275 | 7,379 | 27,180 | 49,482 | 84,316 |
| Disposals | - | (12,650) | (45,914) | - | (58,564) |
| At 31 October 2005 | 3,499 | 64,816 | 21,016 | 177,265 | 266,596 |
| Net book value: | | | | | , |
| At 31 October 2005 | 2,478 | 13,247 | 43,709 | 52,899,009 | 52,958,443 |
| At 31 October 2004 | 2,753 | 14,472 | 198,321 | 91,165,419 | 91,380,965 |
| | | | | | |

The investment properties situated in Scotland owned by the group have been valued as at 31 October 2005 by CRGP Robertson Chartered Surveyors of Herbert House, 24 Herbert Street, Glasgow, G20 6NB on the basis of open market value.

Investment properties situated in England owned by the Group have been valued at open market value by directors, who are suitably qualified or experienced, at 31 October 2005 having regard to professional advice and/or sales evidence during the period.

On a historical cost basis the net book value of the group's investment properties would have been £35,631,376 (2004 – £69,691,326).

NOTES TO THE ACCOUNTS

at 31 October 2005

13 INVESTMENTS

Group

| | Joint ventures £ | Other investments £ | Total £ |
|---|------------------------|--------------------------------|--------------------------------|
| Cost or valuation: At 1 November 2004 Additions | 150,000 | 772,058 573 | 922,058 573 |
| Acquisition of subsidiary undertakings Disposals | - | 2,488,113 (329,757) | 2,488,113 (329,757) |
| Surplus on revaluation Adjustment on revaluation | - | 5,596 (144,763) | 5,596 (144,763) |
| At 31 October 2005 | 150,000 | 2,791,820 | 2,941,820 |
| Whereof: Cost Valuation | 150,000 | 2,791,820 | 150,000 2,791,820 |
| | 150,000 | 2,791,820 | 2,941,820 |
| Share of retained profits: At 1 November 2004 Provision released Profit for the year | (57,075) 62,958 | <u>.</u> | · (57,075) 62,958 |
| At 31 October 2005 | 5,883 | | 5,883 |
| Provision for diminution in value: At 1 November 2004 Release Provided during the period | 57,075 (57,075) | 325,957 (144,763) 11,818 | 383,032 (201,838) 11,818 |
| At 31 October 2005 | <u></u> | 193,012 | 193,012 |
| Net book value: At 31 October 2005 | 155,883 | 2,598,808 | 2,754,691 |
| At 31 October 2004 | 92,925 | 446,101 | 539,026 |
| | | | |

On a historical cost basis, other investments would have been included at a net book value of £2,575,646 (2004 - £428,182).

NOTES TO THE ACCOUNTS

at 31 October 2005

13 INVESTMENTS (continued)

Company

| | Subsidiary undertakings | Other investments | Total |
|------------------------------------|----------------------------|----------------------|-------------|
| Cost or valuation: | £ | £ | £ |
| At 1 November 2004 | 34,558,765 | 289,495 | 34,848,260 |
| Additions | 37,503 | 570 | 38,073 |
| Disposals | (1,592,247) | (20,375) | (1,612,622) |
| Surplus on revaluation | - | 5,596 | 5,596 |
| At 31 October 2005 | 33,004,021 | 275,286 | 33,279,307 |
| Whereof: | | | |
| Cost | 33,004,021 | _ | 33,004,021 |
| Valuation | - | 275,286 | 275,286 |
| | 33,004,021 | 275,286 | 33,279,307 |
| Provision for diminution in value: | | | |
| At 1 November 2004 | 401,423 | 201,193 | 602,616 |
| Provided during the period | - | 2,204 | 2,204 |
| At 31 October 2005 | 401,423 | 203,397 | 604,820 |
| Net book value: | | | |
| At 31 October 2005 | 32,602,598 | 71,889 | 32,674,487 |
| At 31 October 2004 | 34,157,342 | 88,302 | 34,245,644 |
| | | | |

On a historical cost basis other investments other than loans would have been included at a net book value of £48,727 (2004 - £70,736).

NOTES TO THE ACCOUNTS

at 31 October 2005

13 INVESTMENTS (continued)

Details of the investments in which the group or the company, at 31 October 2005, held more than 20% of the nominal value of any class of share capital are as follows:

Principal companies of the group:

Subsidiary undertakings

| Proportion of | f voting rights | |
|---|-----------------|--|
| | ry shares held | Nature of business |
| PCG Residential PLC | 100% | Property investment |
| Paisley Pattern Homes Limited | 100% | Property investment |
| Park Circus (Management) Limited | 100% | Management and administration |
| Park Circus Registrars Limited | 100% | Corporate registrars |
| Mercantile Securities (Scotland) Limited | 100% | Corporate finance services |
| NC (Res) Limited** | 100% | Holding company/Property investment |
| South Eastern Recovery II Limited* | 100% | Property investment |
| Pacific Shelf 1058 Limited** | 100% | Property investment |
| Belgrave Residential Assets Limited* | 100% | Property investment |
| Belgrave Residential Investments Limited** | 100% | Property investment |
| PCG Residential Lettings (No. 3) Limited | 100% | Property investment |
| PCG Residential Lettings Limited | 100% | Property investment |
| Spath Holme Limited* | 100% | Property development |
| Terrace Hill (Central Scotland) Limited | 100% | Property development |
| Terrace Hill (Kilmarnock) Limited | 100% | Property development |
| Terrace Hill (Shotts) Limited | 100% | Property development |
| Terrace Hill (Residential Developments) Limited | 100% | Property development |
| Second Terrace Hill Investing Limited | 100% | Investment holding company |
| Second Park Circus Investing Limited*** | 100% | Investment holding company |
| Britannic Global Income Trust PLC* | 100% | Investment holding company |
| Westview Investments Limited | 100% | Investment holding company |
| Terrace Hill Limited* | 100% | Investment holding company |
| Terrace Hill Estates Limited* | 100% | Property investment |
| Terrace Hill Properties Limited* | 100% | Property investment |
| Terrace Hill Developments Limited* | 100% | Property development |
| Mount York Estates Limited* | 100% | Project coordination and development |
| Terrace Hill Projects Limited* | 100% | Project coordination and management services |
| Terrace Hill North East Limited* | 100% | Property development |
| Terrace Hill (Baltic) Limited* | 100% | Property development |
| Terrace Hill (Middlehaven) Limited* | 100% | Property development |
| Terrace Hill (Clarendon Road) Limited* | 100% | Property development |
| Tannochside Estates Limited* | 100% | Property investment |
| Terrace Hill (Guildford No. 1) Limited* | 100% | Property development |
| Thanet Reach Estates Limited* | 100% | Property development |
| Terrace Hill (Crawley) Limited* | 100% | Property investment |
| PCG Investments Limited* | 100% | Investment holding company |
| Port Hampton Limited* | 100% | Property investment and moorings hire |
| Platts Eyot Limited* | 100% | Property investment |
| Terrace Hill (Swansea) Limited* | 100% | Property development |
| Terrace Hill (Tunbridge Wells) Limited* | 100% | Property development |
| Middlehaven Properties Limited* | 100% | Property development |
| Terrace Hill (Bishop Auckland) Limited* | 100% | Property development |
| Terrace Hill (Edmonton) Limited* | 100% | Property investment |

NOTES TO THE ACCOUNTS

at 31 October 2005

13 INVESTMENTS (continued)

Principal companies of the group (continued):

Subsidiary undertakings

| P | roportion of voting rights | |
|---|----------------------------|----------------------------|
| Name of company | and ordinary shares held | Nature of business |
| Terrace Hill (Farnborough) Limited* | 100% | Property development |
| Terrace Hill Pinewood Limited* | 100% | Property development |
| Terrace Hill (Resolution) Limited* | 100% | Property development |
| Terrace Hill (Wilton Road) Holdings Lin | nited* 100% | Investment holding company |
| Terrace Hill Blyth Limited* | 100% | Property investment |
| Terrace Hill (Eastbourne) Holdings Limi | ted* 100% | Investment holding company |
| Grosvenor Land Holdings Limited* | 100% | Property investment |
| Grosvenor Land North Limited* | 100% | Property investment |
| Grosvenor Land South Limited* | 100% | Property investment |
| Plymouth & Exeter Properties Limited* | 100% | Property development |
| SERAH Properties PLC * | 86.69% | Property investment |

Joint Ventures and partnerships

The group's interest in the net assets of the joint ventures and partnerships is

| Guildford Partnership | 50% | Property development |
|----------------------------|-----|----------------------|
| Templar Circus Partnership | 63% | Property development |
| Achadonn Limited | 50% | Property development |

- * Shares held by subsidiary undertaking.
- ** 75% of shares held by subsidiary undertaking.
- *** 50% of shares held by subsidiary undertaking.

14 WORK IN PROGRESS

| £ £ |
|-----------------|
| <u> </u> |
| |
| pany Company |
| 2005 2004 |
| £ |
| ,075 44,485 |
| ,475 217,145 |
| ,188 46,583,138 |
| ,254 162,932 |
| 992 47,007,700 |
| 9. 6. 7. |

All amounts fall due for payment within one year except for other debtors (group) of £NIL (2004 – £459,775), prepayments (group) of £21,973 (2004 - £110,928) and amount due from subsidiaries (company) of £34,840,931 (2004 - £30,327,744).

NOTES TO THE ACCOUNTS

at 31 October 2005

16 CREDITORS

| | Group | Group | Company | Company |
|---|-------------------------|----------------------|------------|------------|
| | 2005 | 2004 | 2005 | 2004 |
| | £ | £ | £ | £ |
| Amounts due within one year: | | | | |
| Bank overdraft | 1,082,802 | 839,191 | - | - |
| Bank loans | 10,242,469 | 30,088,877 | - | - |
| Trade creditors | 3,561,561 | 2,586,043 | 52,537 | 31,517 |
| Current corporation tax | 661,675 | 761,294 | • | - |
| Other taxation and social security costs | 75,065 | 318,968 | - | - |
| Accruals and deferred income | 6,184,860 | 27,227,434 | 112,789 | 154,751 |
| Other creditors | 6,858,993 | 1,471,840 | 519,697 | 501,023 |
| Proposed final ordinary dividend | 1,310,532 | 929,117 | 1,310,532 | 929,117 |
| Amounts due to subsidiaries | - | · - | 34,449,343 | 44,313,575 |
| | 29,977,957 | 64,222,764 | 36,444,898 | 45,929,983 |
| The bank overdraft is secured by way of debenture and | cross guarantee from co | ertain subsidiaries. | | |
| | Group | Group | Company | Company |
| | 2005 | 2004 | 2005 | 2004 |
| | £ | £ | £ | £ |
| Amounts due after more than one year: | | | | |
| Bank loans | 66,758,066 | 44,671,808 | - | - |

The bank loans are secured by legal charges over the group's investment and development properties together with guarantees from certain subsidiary undertakings with a limited guarantee from the parent company and in one case a floating charge from the parent company.

| | Group 2005 £ | Group 2004 f | Company 2005 £ | Company 2004 f |
|---|--------------------|--------------------|----------------------|----------------------|
| Financial liabilities are due: | • | - | - | - |
| Bank loans and overdrafts: | | | | |
| In one year or less or on demand | 11,798,023 | 31,043,812 | - | - |
| Unamortised issue costs | (472,752) | (115,744) | - | - |
| | 11,325,271 | 30,928,068 | • | - |
| Bank loans and overdrafts: | | | | |
| In more than one year but less than two | 35,282,847 | 24,790,991 | - | - |
| In more than two years but less than five | 31,789,368 | 18,329,085 | - | - |
| In more than five years | - | 1,727,440 | - | - |
| Unamortised issue costs | (314,149) | (175,708) | - | - |
| | 66,758,066 | 44,671,808 | - | - |
| | | (175,708) | - | |

NOTES TO THE ACCOUNTS

at 31 October 2005

17 PROVISIONS FOR LIABILITIES AND CHARGES

| Deferred Tax At I November 2004 (Credited) to profit and loss account Acquisition of subsidiary undertakings | Group 2005 £ 121,618 (117,988) (3,630) | Group 2004 £ 476,779 (358,794) 3,633 | Company 2005 £ - - | Company 2004 £ - |
|--|---|---|--------------------------------|---------------------------|
| At 31 October 2005 | - | 121,618 | - | |
| Deferred Tax | Group 2005 | Group 2004 | Company 2005 | Company 2004 |
| Accelerated capital allowances Other timing differences | £ - | £ 721,261 (599,643) | £ | £ - - |
| | | 121,618 | - | |

18 FINANCIAL INSTRUMENTS

The group's principal financial instruments comprise loans, overdrafts, cash and short term deposits. The main purpose of these financial instruments is to provide finance for the group's operations.

The group has various other financial instruments such as trade debtors and trade creditors that arise directly from its operations listed, and unlisted investments.

The main risks arising from the group's financial instruments are interest rate risk and liquidity risk. The board reviews and agrees policies for managing each of these risks and they are summarised below. The magnitude of the risk that has arisen over the period is detailed below.

Interest rate risk

The group holds cash balances on short term deposit. The group's policy is to monitor the level of these balances to ensure that funds are available as required, recognising that interest earnings will be subject to interest rate fluctuations.

The group borrows cash in the form of loans and overdrafts, which are subject to interest at floating rates, recognising that rates will fluctuate according to changes in the bank base rate. The Group is cognisant at all time of movements in interest rates and will, as appropriate, enter into interest rate swaps to maintain a balance between borrowings that are subject to floating and fixed rates.

Liquidity risk

The group's objective is to maintain a balance between continuity of funding and flexibility through the use of bank balances and loans. The group has borrowing facilities available as detailed below.

NOTES TO THE ACCOUNTS

at 31 October 2005

18 FINANCIAL INSTRUMENTS (continued)

Interest rate risk profile of financial assets and liabilities

The interest rate profile of financial assets and liabilities of the group at 31 October 2005 was as follows:

| Sterling | | | Total £ 12,052,213 | Floating rate financial assets £ 12,052,213 | Financial assets on which no interest is earned £ |
|---|--------------------------------|----------------------|------------------------------------|---|--|
| Sterling | | | Total £ 78,083,337 | Fixed rate financial liabilities £ | Floating rate financial liabilities 78,083,337 |
| | | | | | |
| Floating rate financial liabilities | bear interest at LIBOR or | base rate plus margi | ins of between 1.259 | % and 2.25%. | |
| Floating rate financial liabilities The interest rate profile of finan | | | | | |
| - | | | | | Financial assets on which no interest is earned £ |
| The interest rate profile of finan | cial assets and liabilities of | | tober 2004 was as fo Total £ | ollows: Floating rate financial assets £ | assets on which no interest is earned |

NOTES TO THE ACCOUNTS

at 31 October 2005

18 FINANCIAL INSTRUMENTS (continued)

The floating rate financial assets comprise:

· cash on deposit.

The floating rate financial liabilities comprise:

- sterling denominated bank loans that bear interest based on LIBOR and bank base rates.
- sterling denominated bank overdrafts that bear interest based on bank base rates.

Borrowing facilities

The group has the following undrawn committed bank borrowing facilities available to it:

| At 31 October 2005: Expiring in one year or less: Expiring in more than one year but not more than two: Expiring in more than two years but not more than five: | £ 576,941 9,664,238 20,956,417 |
|---|---|
| | 31,197,596 |
| At 31October 2004: | £ |
| Expiring in one year or less: | 1,342,795 |
| Expiring in more than one year but not more than two: | 23,050,814 |
| Expiring in more than two years but not more than five: | 4,008,272 |
| | 28.401.881 |

Subsequent to 31 October 2005 the maximum principal amount of a revolving credit facility has reduced from £20 million to £10 million.

Fair values of financial assets and liabilities

The fair values of the group's financial assets and liabilities are not materially different from their carrying amounts.

NOTES TO THE ACCOUNTS

at 31 October 2005

19 CALLED UP SHARE CAPITAL

| 2005 | 2004 |
|-----------|--|
| £ | £ |
| £ 000 000 | £ 000 000 |
| , , | 5,000,000 |
| , | 200,000 |
| 660,000 | 660,000 |
| 5,860,000 | 5,860,000 |
| £ | £ |
| | |
| 3,744,376 | 3,716,467 |
| | £ 5,000,000 200,000 660,000 5,860,000 |

During the period the company entered into the following share transactions:

On 5 May 2005 1,395,447 ordinary shares were issued at a price of 40p each in part exchange for 15 shares in Terrace Hill North East Ltd.

NOTES TO THE ACCOUNTS

at 31 October 2005

20 RESERVES

| | Share premium | Revaluation reserve – Investment properties | Revaluation reserve - other | Capital redemption reserve | Merger reserve | Profit and loss account |
|----------------------------------|------------------|--|-----------------------------------|----------------------------------|-------------------|-------------------------------|
| Group | £ | £ | £ | £ | £ | £ |
| At 1 November 2004 | 19,368,539 | 21,474,093 | 17,566 | 849,430 | 8,115,384 | 17,299,595 |
| Profit for the year | | | | | | 3,477,834 |
| Interim ordinary dividends | - | - | - | - | - | (936,094) |
| Final proposed ordinary dividend | - | • | _ | - | • | (1,310,532) |
| Revaluation reserve released on | | | | | | |
| disposal of assets in the year | - | (7,941,485) | - | - | - | 7,941,485 |
| Premium on issue of share | | | | | | |
| capital as part of acquisition | - | - | - | - | 530,270 | - |
| Surplus on revaluation of | | | | | | |
| investment properties | - | 3,735,025 | - | - | - | • |
| Surplus on revaluation of | | | | | | |
| unlisted investments | - | - | 5,596 | - | - | • |
| Purchase of own shares by | | | | | | |
| subsidiary | • | - | - | - | • | (35,971) |
| Merger reserve release | - | - | - | - | (260,132) | 260,132 |
| At 31 October 2005 | 19,368,539 | 17,267,633 | 23,162 | 849,430 | 8,385,522 | 26,696,449 |

The cumulative amount of goodwill deducted directly from group reserves net of goodwill relating to businesses disposed of as at 31 October 2005 is £234,010 (2004 - £234,010).

| | Share premium | Revaluation reserve – other | Capital redemption reserve | Merger reserve | Profit and loss account |
|--|------------------|-----------------------------------|----------------------------------|-------------------|-------------------------------|
| Company | t | £ | | | £ |
| At 1 November 2004 | 19,368,539 | 17,566 | 849,430 | 8,115,384 | 7,579,633 |
| Profit for the year | - | - | - | - | 18,632,240 |
| Interim ordinary dividends | - | - | - | - | (936,094) |
| Final proposed ordinary dividend | - | - | - | - | (1,310,532) |
| Premium on issue of share capital as part of acquisition | - | - | - | 530,270 | - |
| Surplus on revaluation of unlisted investments | - | 5,596 | - | - | - |
| Merger reserve transfer | - | - | - | 7,339,869 | (7,339,869) |
| At 31 October 2005 | 19,368,539 | 23,162 | 849,430 | 15,985,523 | 16,625,378 |

NOTES TO THE ACCOUNTS

at 31 October 2005

21 RECONCILIATION OF SHAREHOLDERS' FUNDS

| · | 2005 | 2004 | 2005 | 2004 |
|--|-------------|-------------|-------------|-------------|
| | Group | Group | Company | Company |
| | £ | £ | £ | £ |
| Total recognised gains and losses for the year (see page 32) | 7,218,455 | 17,002,928 | 18,637,836 | (520,068) |
| Ordinary dividends | (2,246,626) | (1,486,588) | (2,246,626) | (1,486,588) |
| New shares issued (net) | 27,909 | 665,157 | 27,909 | 665,157 |
| Merger reserve arising on new shares issued | 530,270 | 1,183,648 | 530,270 | 1,183,648 |
| Share premium arising on new shares issued | - | 7,545,836 | • | 7,545,836 |
| Purchase of own shares by subsidiary | (35,971) | (409,356) | - | (409,356) |
| Release of shares to be issued | • | (192,551) | - | (192,551) |
| Total movements during the year | 5,494,037 | 24,309,074 | 16,949,389 | 6,786,078 |
| Opening shareholders' funds | 70,841,074 | 46,532,000 | 39,647,019 | 32,860,941 |
| Closing shareholders' funds | 76,335,111 | 70,841,074 | 56,596,408 | 39,647,019 |
| | | | | |

22 PROFIT/(LOSS) ATTRIBUTABLE TO MEMBERS OF THE PARENT COMPANY

The company has taken advantage of the exemption allowed under section 230 of the Companies Act 1985 and has not presented its own profit and loss account in these financial statements. The group profit for the year includes a profit after tax and before dividends paid of £18,632,240 (2004 – loss £531,626) which is dealt with in the financial statements of the parent company.

23 GROUP STATEMENT OF CASH FLOWS

(a) Reconciliation of group operating profit to net cash (outflow) from operating activities

| | 2000 | 2004 |
|--|--------------|--------------|
| | £ | £ |
| Operating profit | 3,965,973 | 5,302,554 |
| Depreciation | 84,316 | 80,564 |
| Loss on sale of other tangible fixed assets | 127,430 | - |
| Positive goodwill amortisation and impairment losses | 469,387 | 168,790 |
| (Increase) in stocks | (41,892,863) | (36,757,727) |
| Decrease in operating debtors | 3,591,066 | 1,804,789 |
| (Decrease)/increase in operating creditors | (15,276,363) | 22,314,598 |
| Net cash (outflow) from operating activities | (48,931,054) | (7,086,432) |
| | | |

2001

2005

NOTES TO THE ACCOUNTS

at 31 October 2005

23 GROUP STATEMENT OF CASH FLOWS (continued)

| 23 | GROUP STATEMENT OF CASH FLOWS (continued) | | |
|---------------------|---|--|--|
| (b) | Analysis of cash flows for headings netted in the cash flow statement: | 2005 £ | 2004 £ |
| Inte | urns on investment and servicing of finance: rest received | 631,116 (5,732,997) | 545,821 (4,430,427) (102,239) |
| Div | rest paid idends paid to minority interests idends received | 142 (1,036,526) | (187,373) |
| Div Del | bt issue costs | (6,138,265) | (4,174,218) |
| | | 2005 £ | 2004 £ |
| Pu Pu Sa P | apital expenditure and financial investment: urchase of investment property urchase of other tangible fixed assets ale of investment property urchase of investments ale of investments | (450,548) 54,224,504 (574) 328,883 | (1,717,850) (47,827) 22,212,342 (1,071) 10,780 (150,000) |
| It | nvestments in joint venture | 54,102,265 | 20,306,374 |
| | | 2005 £ | 2004 £ |
| • | Acquisitions and disposals: Purchase of subsidiaries: Acquisitions – consideration Acquisitions expenses Cash on acquisition Compensation in respect of shares to be issued | (4,362,591) (399,602) 1,484 (142,835) | (9,908,502) (51,317) 328,097 (50,000) |
| | Disposal – consideration Net cash on disposals | (4,903,544) | (9,681,722) |
| | | 2005 £ | 2004 £ |
| | Financing: Purchase of ordinary shares Issue of ordinary shares Expenses on issue of ordinary shares Expenses on repurchase of ordinary shares New long term bank loans | 39,837,945 (37,102,695) | (394,807) 8,294,000 (176,164) (14,550) 15,874,401 (18,302,096) 5,280,784 |
| | Long term bank loans repaid | 2,735,250 | |
| | | | |

NOTES TO THE ACCOUNTS

at 31 October 2005

23 GROUP STATEMENT OF CASH FLOWS (continued)

(c) Analysis of net debt

| | At 1 November 2004 | Cash flow | Acquisitions | Other non-cash changes | At 31 October 2005 |
|--------------------------|--------------------------|--------------|--------------|------------------------------|--------------------------|
| | £ | £ | £ | £ | £ |
| Cash at bank and in hand | 17,801,053 | (5,748,840) | • | • | 12,052,213 |
| Bank overdraft | (839,191) | (243,611) | - | - | (1,082,802) |
| | 16,961,862 | (5,992,451) | | | 10,969,411 |
| Debt due within one year | (30,088,877) | 20,761,245 | • | (914,837) | (10,242,469) |
| Debt due after one year | (44,671,808) | (23,496,495) | • | 1,410,237 | (66,758,066) |
| | (57,798,823) | (8,727,701) | - | 495,400 | (66,031,124) |

£495,400 of debt issue costs paid during the year were unamortised at the balance sheet date.

24 CONTINGENT LIABILITIES

Grants received from Scottish Homes are repayable by certain subsidiary companies in the event of:

- (a) disposal of the property/ies prior to an agreed cut-off point; or
- (b) the discontinuation of rental income from the property/ies.

The directors are of the opinion that neither of these contingencies will crystallise, since the principal activity of the company is the letting of the properties for rental income and it is not anticipated that the properties will be disposed of within the timeframe of (a) above. In the event of crystallisation of (a) and/or (b), the company will be obligated to pay an amount calculated with reference to the properties disposed of/not let out. The maximum sum repayable is £564,522.

NOTES TO THE ACCOUNTS

at 31 October 2005

25 GUARANTEES AND FINANCIAL COMMITMENTS

The group and company had annual commitments under non-cancellable operating leases as set out below:

| | Group | Group | Company | Company |
|---------------------------------|------------|-----------|-----------|-------------|
| | 2005 | 2004 | 2005 | 2004 |
| | £ | £ | £ | £ |
| | Land and | Land and | Land and | Land and |
| | buildings | buildings | buildings | buildings |
| Operating leases which expire: | | · · | b | 0 |
| In less than one year | 57,540 | 62,000 | • | |
| In two to five years | · <u>-</u> | • | - | _ |
| After five years | 1,266,712 | 1,506,732 | 1,266,712 | 1,266,712 |
| | 1,324,252 | 1,568,732 | 1,266,712 | 1,266,712 |
| Capital commitments: | | | - | |
| | Group | Group | Company | Company |
| | 2005 | 2004 | 2005 | 2004 |
| | £ | £ | £ | £ |
| Contracted but not provided for | 14,643,350 | - | | - |

26 ACQUISITIONS

| Date of acquisition | Britannic Global Income Trust plc 11 October 2005 £ |
|--|--|
| Investments - book value - fair value adjustment | 2,488,113 |
| Goodwill on acquisition | 2,488,113 1,454,808 |
| Consideration | 3,942,921 |
| Represented by: | £ |
| Cash | 3,942,921 |

Pre-acquisition financial information in respect of the company acquired during the year has not been provided as the figures are not material.

NOTES TO THE ACCOUNTS

at 31 October 2005

27 RELATED PARTY TRANSACTIONS

- (a) Office facility and staff costs of £2,683,117 (2004 £2,192,741) were billed to the group from Terrace Hill Partnership. Rent charges of £249,725 (2004 £180,250) were billed by the group to Terrace Hill Partnership. The balance outstanding due by Terrace Hill Partnership to group companies at 31 October 2005 was £NIL (2004 £NIL). R F M Adair, N J C Turnbull, R E Lane, P A J Leech, K W Grundy and T G Walsh are all partners in Terrace Hill Partnership.
- (b) Consultancy fees of £107,100 were charged to the group from Fineluck Limited, a company in which N J C Turnbull is a director and shareholder (2004 £76,000). The balance due to Fineluck Limited by the Group at 31 October 2005 was £NIL (2004 £15,000).
- (c) Included in management fees for the period are amounts charged to the following partnerships.

| | 2005 | 2004 |
|----------------------------|---------|--------|
| | £ | £ |
| Guildford Partnership | 22,983 | 28,125 |
| Templar Circus Partnership | 105,690 | • |

The relationship with the partnerships is disclosed in note 13.

- (d) Property management fees of £175,004 (2004 £171,386) were charged to the group by Cyril Leonard & Co. in which D Blausten is a partner. The balance due to Cyril Leonard & Co. by the group at 31 October 2005 was £NIL (2004: £42,652)
- (e) Joint Venture Company Achadonn Limited

The following transactions took place between the group and its joint venture during the year:

| 2005 | 2004 |
|---|---------|
| ${m \pounds}$ | £ |
| Net short-term loan movements advances/(repayments) | 650,000 |
| Purchases of goods and services 1,700,000 | 800,000 |
| Management fees received 70,000 | 13,333 |
| Interest received 43,478 | 14,398 |

The following receivable balances relating to the joint venture undertakings were included in the consolidated balance sheet:

| | 2005 | 2004 |
|------------------|---------|---------|
| | £ | £ |
| Short-term loans | 650,000 | 650,000 |
| Management fees | 83,333 | 13,333 |
| Interest | 57,876 | 14,398 |

- (f) The group sold its interest in two subsidiaries Tannochside Development Limited and TH (One Portland Place) Limited on 30th April 2005 to a company ultimately controlled by Nigel Turnbull and Ross Macdonald. The consideration received was £2.
- (g) During the year the Group acquired from P A J Leech his interest in the ordinary share capital of Terrace Hill North East Limited at a cost of £1.116,358.

28 CONTROLLING PARTY

The company was controlled throughout the period by family trusts in which R F M Adair has an interest.

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Shareholder Information at 31 October 2005

Financial calendar

| Annual General Meeting Half year results Full year results | | | 10 March | 2006, Glasgow July 2006 February 2007 |
|---|---|-------------------------------|---|---|
| Shareholder analysis (as at 31 October 2005) Size of holding | | No | No. of shares | % |
| 1 - 1000 1,001 - 10,000 10,001 - 100,000 100,001 - 1,000,000 1,000,001 - and over | , | 115 754 643 35 10 | 56,971 3,912,117 17,658,000 9,369,466 156,222,270 | 0.030 2.090 9.432 5.005 83.443 |
| | | 1,557 | 187,218,824 | 100.00% |

London Stock Exchange

The ordinary shares of the Company are traded on the Alternative Investment Market of the London Stock Exchange with code THG.

2005 Share Price (pence per ordinary share)

| Start of Year | 32.50 |
|---------------|-------|
| End of year . | 41.75 |

Website

www.terracehill.co.uk

Terrace Hill Group PLC Board

Robert Adair (49) Executive Chairman – After graduating in geology at Oxford University he qualified as a Chartered Accountant with Arthur Andersen & Co. He has substantial corporate finance experience, including a period working in the City. In 1984 he set up Terrace Hill. Robert is executive chairman of listed oil and gas group Melrose Resources plc. He is also non-executive chairman of AIM listed Plexus Holdings PLC and a non-executive director of quoted investment trust, Chameleon Trust PLC.

Philip Leech (42) MRICS - Group Managing Director

Joined Terrace Hill in 1993. Established and ran the North East office over the following 12 years and assumed responsibility as Group Managing Director in January 2005.

Tom Walsh (44) Group Finance Director – Joined Terrace Hill in 1996 and appointed Group Finance Director in 2002. He is responsible for all aspects of Group finance.

Will Wyatt (37) Non Executive Director – Director of Caledonia Investments plc. Other directorships include Cobepa, a Belgium based investment company, Avanti Screen Media, a specialised media and satellite company and Omniport, an operator of regional airports. Previously with Close Brothers Corporate Finance.

Douglas Blausten (54) Non Executive Director - Douglas is Senior Partner of Cyril Leonard, a firm of chartered surveyors based in London's West End.

Kelvin Hudson (44) Non Executive Director – Kelvin qualified as a Chartered Accountant in 1985 moving to Guernsey in 1995 and is Managing Director of Saffery Champness, Guernsey.

Operations Board

Since the year end we have created an Operations Board comprising executives with key skills and geographic responsibility. The Board comprises:

Philip Leech and Tom Walsh

Mandy Kelly (35) - Company Secretary

A qualified solicitor, Mandy is based in our Glasgow office and is additionally responsible for our residential investment division and compliance.

Robert Lane (39) MRICS - Robert joined the Group in 1993 from Conrad Ritblat and has responsibility for property development in London and South East.

Adam Pratt (42) MRICS – Previously with Strutt & Parker and Hunting Gate, Adam jointed Terrace Hill in 1996. Now based in our South West office, he has responsibility for our property development programme in the South West and Wales.

Martin Vickerman (43) MRICS – Jointed Terrace Hill in 2004 having previously been Estates Director of Reg Vardy PLC and before that working with GVA Grimley. Martin is responsible for property development in the North East and is based in our Teesside office.

Duncan McEwan (41) MRICS has been working from our North East office since joining the Group in 2003. With extensive experience of the retail sector, Duncan is responsible for our retail development throughout the UK.

Eric Beaven (46) MRICS has been with Terrace Hill since 1996. A specialist in all areas of project co-ordination and construction, he takes overall responsibility for construction procurement delivery and project management.

Philip Littlehales (39) MRICS joined our London office in 2005 having spent the previous 15 years in property investment at Morley. Philip takes special responsibility for property investment and fund management.

Robert Adair, Executive Chairman, Nigel Turnbull and Ross Macdonald, sit on the Operations Board in an advisory capacity.

(Inside Back Cover)

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