# **Barrhead Sanitary Ware Limited**

Directors' report and financial statements
Registered number SC138807
For the year ended 30 June 2011

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Barrhead Sanitary Ware Limited Directors' report and financial statements For the year ended 30 June 2011

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# Directors' report

The directors present their annual report and the audited financial statements for the year ended 30 June 2011.

#### Principal activity

The principal activity of the company prior to the cessation of trade was that of the manufacture and sale of sanitary ware and related products.

#### **Business review**

In March 2010, it was announced that the manufacture of sanitary ware was to be outsourced, resulting in the closure of Barrhead Sanitary Ware Limited in September 2010 and, as such, these operations have been shown as discontinued within the financial statements.

#### Dividend

No ordinary dividends were paid or proposed for the year ended 30 June 2011 (2010: £Nil). Preference share dividends are disclosed in note 8.

#### Financial risk management

The directors have not disclosed the company's financial risk management objectives and policies nor the company's exposure to price risk, credit risk, liquidity risk and cash flow risk, as given the current status of the company, such information is not considered material for the assessment of the company's assets, liabilities and financial position at the end of the financial year.

#### Going concern

The directors of the company have considered the going concern of the company on the basis that the company has net liabilities at 30 June 2011. The directors have confirmed that, with ongoing group support, the company will be able to meet its financial obligations as they fall due for the foreseeable future from the date of approval of the company's financial statements. Thus, the directors believe it is appropriate to prepare the financial statements on a going concern basis.

## Directors

The directors who held office during the year were as follows:

D Ridley H Clark

E Green (resigned 30 June 2011)
J Brooke (resigned 6 August 2011)

#### Disclosure of information to auditor

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the company's auditor is unaware; and each director has taken all the steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

#### Directors' liability

The company maintains an appropriate level of directors' insurance whereby directors are indemnified against liabilities to third parties to the extent permitted by the Companies Act. The directors also benefited from qualifying third party indemnity provisions in place during the financial year and at the date of this report.

# Directors' report (continued)

#### Auditor

Pursuant to Section 487 of the Companies Act 2006, the auditor will be deemed to be re-appointed and KPMG LLP will, therefore, continue in office.

On behalf of the board

D Ridley

Secretary

37 Albyn Place Aberdeen AB10 IJB

24 October 2011

# Statement of directors' responsibilities in respect of the directors' report and the financial statements

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable faw and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice).

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



#### KPMG LLP

One Snowhill Snow Hill Queensway Birmingham B4 6GH United Kingdom

# Independent auditor's report to the members of Barrhead Sanitary Ware Limited

We have audited the financial statements of Barrhead Sanitary Ware Limited for the year ended 30 June 2011 set out on pages 6 to 15. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditor

As explained more fully in the directors' responsibilities statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's web-site at <a href="https://www.frc.org.uk/apb/scope/private.cfm">www.frc.org.uk/apb/scope/private.cfm</a>.

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 June 2011 and of its profit for the year then ended;
- · have been properly prepared in accordance with UK Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# Independent auditor's report to the members of Barrhead Sanitary Ware Limited (continued)

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

55 P. P. 20095

SJ Purkess (Senior Statutory Auditor) for and on behalf of KPMG LLP, Statutory Auditor Chartered Accountants

24 October 2011

# Profit and loss account

for the year ended 30 June 2011

		Discontinu	ed operations
	Note	2011	2010
		£	£
Turnover	1	159,624	2,434,845
Cost of sales		(165,652)	(2,164,620)
Gross (loss)/profit		(6,028)	270,225
Administrative expenses		832,876	(622,551)
Operating profit/(loss)	2	826,848	(352,326)
Exceptional items	3	(37,030)	(666,894)
Interest payable and similar charges	б	(24,375)	(24,375)
Profit/(loss) on ordinary activities before taxation		765,443	(1,043,595)
Tax on loss on ordinary activities	7	-	-
Profit/(loss) for the financial year		765,443	(1,043,595)
. Constituted for the interior less		703,443	(1,045,575)

All activities relate to discontinued operations for both financial years.

There are no material differences between the profit as shown in the profit and loss account above and their historical cost equivalents.

The company has no recognised gains or losses other than those included in the profit and loss account above and therefore no separate statement of total recognised gains and losses has been presented.

# Balance sheet at 30 June 2011

	Note	2011 £	£	2010 £	£
Fixed assets					
Tangible assets	9		•		-
Current assets					
Stocks	10	-		33,953	
Debtors	11	794		278,861	
Cash at bank and in hand		7,660		46,702	
		8,454		359,516	
Creditors: Amounts falling due within one year	12	(119,312)		(1,260,192)	
Net current liabilities		<del></del>	(110,858)		(900,676)
Total assets less current liabilities			(110,858)		(900,676)
Creditors: Amounts falling due after more than					
one year	13		(763,750)		(739,375)
Net liabilities			(874,608)		(1.640,051)
					<del></del>
Capital and reserves					
Called up share capital	14		4,945,945		4,945,945
Profit and loss reserve	15		(5,820,553)		(6,585,996)
Total shareholders' deficit	18		(874,608)		(1,640,051)
					=1

These financial statements were approved by the board of directors on 24 October 2011 and were signed on its behalf by:

D Ridley Director

Company number: SC138807

#### Notes

(forming part of the financial statements)

#### Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements:

#### Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules.

Under Financial Reporting Standard 1, the company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the company in its own published consolidated financial statements.

# Going concern

The directors have prepared these financial statements on a going concern basis as the ultimate parent company, Utopia Bathroom Group Limited, has confirmed in writing that it will provide, notwithstanding the net current liabilities and net liabilities at the balance sheet date, ongoing financial support to enable the company to settle its liabilities as and when they fall due for a period of at least 12 months from the date of approval of these financial statements.

#### Turnover

Turnover represents recharges for goods and services provided in the normal course of business, net of trade discounts, VAT and other sales related taxes. Turnover for both the current and prior financial year is attributable to the company's principal activity which is carried out in the United Kingdom.

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Cost includes all direct expenditure and an appropriate proportion of variable overheads which are directly attributable in the production of stock.

#### Taxation

UK corporation tax is provided at amounts expected to be paid using tax rates and laws that have been enacted or substantially enacted by the balance sheet date.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date, where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date.

Deferred tax assets are regarded as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits against which to recover carried forward tax losses and from which the future reversal of underlying timing differences can be deducted.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is provided in respect of all timing differences which have arisen but not reversed by the balance sheet date except as otherwise required by FRS 19 and is measured on a non-discounted basis.

2011

2010

# Notes (continued)

## 1 Accounting policies (continued)

# Operating leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the term of the lease.

#### Pensions

The company participates in a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. Contributions payable for the year are charged to the profit and loss account.

#### 2 Operating profit/(loss)

Operating profit/(loss) is stated after charging/(crediting)	2011 £	2010 £
Operating lease rentals: Other (including land and buildings) Depreciation:	46,903	71,085
Owned assets	-	65,611
Profit on disposal of fixed assets	-	(2.612)
Write off balance no longer due to fellow group company	(867,153)	-

The auditor's remuneration has been borne by an associated group company for both the current and prior year and not recharged.

## 3 Exceptional items

Costs incurred in relation to the closure of the operations include:

	2011	2010
	£	£
Impairment of fixed assets	-	303,826
Redundancy costs	-	175,360
Factory strip out	19,414	19,208
Other exceptional costs	29,000	168,500
Proceeds of sale of previously impaired assets	(11,384)	-
		<del></del>
	37,030	666,894
	<del> </del>	

#### 4 Directors' emoluments

Directors' emoluments were borne by the ultimate parent company for both financial years, although £Nil (2010: £86,080) was recharged to the company in respect of services provided in relation to the company. Directors' emoluments are disclosed within the group financial statements of Utopia Bathroom Group Limited for the year ended 30 June 2011.

# 5 Staff numbers and costs

The average number of persons employed by the company (including directors) during the year, before the closure of operations, was as follows:

	Number of emplo 2011	
Production Sales and administration	4 1	47 8
	5	55
The aggregate payroll costs of these persons were as follows:		Ta
	2011 £	2010 £
Wages and salaries Social security costs Other pension costs	48,383 4,090 1,020	1,012,101 90,043 18,489
	53,493	1,120,633
6 Interest payable and similar charges		
	2011 £	2010 £
Preference share dividends proposed	24,375	24,375
7 Taxation		
Analysis of charge in year	2011 £	2010 £
Current tax UK corporation tax	<u>.</u>	-
Tax on loss on ordinary activities	•	-

#### 7 Taxation (continued)

# Factors affecting the tax charge for the current year

The current tax charge for the year is lower (2010: higher) than the standard rate of corporation tax in the UK of 27.5% (2010: 28%). The differences are explained below:

•	2011 £	2010 £
Current tax reconciliation	•	
Profit/(loss) on ordinary activities before tax	765,443	(1,043,595)
Current tax at 27.5% (2010: 28%)	210,497	(292,207)
Effects of:		
Expenses not deductible for tax purposes	8,706	10,522
Capital allowances for period (in excess of)/less than depreciation	(92,602)	102,099
Group relief surrendered	20,087	179,586
Movement in unprovided deferred tax asset	91,779	•
Waiver of intercompany debt	(238,467)	-
	<del></del>	
Total current tax charge (see above)	-	-

#### Factors that may affect future current and total tax charges

The 2011 Budget on 23 March 2011 announced that the UK corporation tax rate will reduce to 23% over a period of 4 years from 2011. The first reduction in the UK corporation tax rate from 28% to 27% (effective from 1 April 2011) was substantively enacted on 20 July 2010, and further reductions to 26% (effective from 1 April 2011) and 25% (effective from 1 April 2012) were substantively enacted on 29 March 2011 and 5 July 2011 respectively.

This will reduce the company's future current tax charge accordingly.

# 8 Dividends

	2011 £	2010 £
Preference dividend	24,375	24,375
		**********

The preference dividend of £24,375 (2010: £24,375) has been accrued but not paid and is included within creditors: amounts falling due after more than one year.

# 9 Tangible fixed assets

	Plant and machinery £	Fixtures and fittings £	Total £
Cost	*	-	*
At beginning of year	1,847,566	174,517	2,022,083
Disposals	(315.004)	-	(315,004)
Written off	(1,532,562)	(174,517)	(1,707,079)
A. 1.0		<del></del>	
At end of year	•	-	-
0			
Depreciation At beginning of year	1,847,566	174,517	2,022,083
Disposals	(315,004)	174,517	(315,004)
Written off	(1,532,562)	(174,517)	(1,707,079)
		·	
At end of year	-	-	-
			<u> </u>
Net book value			
At 30 June 2010 and 30 June 2011	-	-	-
		<del></del>	
10 Stocks			
TO STOCKS			
		2011	2010
		£	£
Work in progress		•	33,953
11 Debtors			
		2011	2010
		£	£
Trade debtors			29,726
Amounts owed by group undertakings		-	159,730
Other debtors		-	51,918
Prepayments and accrued income		794	37,487
			<del> </del>
		794	278,861
		<del></del>	***************************************

# 11 Debtors (continued)

# Deferred tax

The unrecognised deferred tax asset comprises:	D		* 1	
	2011	gnised 2010	2011	ecognised 2010
	£	£	2011 £	2010 £
Accelerated capital allowances	-	-	-	118,915
Losses	-	-	-	342,122
	-	<del></del>	<del></del>	461,037
		<u> </u>		
12 Creditors: Amounts falling due within one	e year			
			2011	2010
			£	£
Trade creditors			-	303,096
Amounts owed to group undertakings Social security and other taxes			-	553,570
Other creditors			-	17,432 2,236
Accruals and deferred income			119,312	383,858
			119,312	1,260,192
				<del> </del>
13 Creditors: Amounts falling due after mor	e than one yea	r		
			2011	2010
			£	£
Preference shares			325,000	325,000
Preference shares accrued dividend			438,750	414,375
			763,750	739,375
				<del></del>
14 Called up share capital				
			2011	2010
Allotted, called up and fully paid:			£	£
Included in equity:				
4,508,835 ordinary voting shares of £1 each			4,508,835	4,508,835
437,110 ordinary non-voting shares of £1 each			437,110	437,110
			4,945,945	4,945,945

The company has in issue 325,000 of £1 preference shares to Barrhead International Limited, included in creditors (see note 13).

## 14 Called up share capital (continued)

Under the terms of the preference share subscription agreements, the company is liable to pay a cumulative preferential net dividend of the preference shares of 75 pence per annum per share. The dividends are payable half yearly on 30 April and 31 October in each year, ranking in priority to any dividend paid on any other class of shares. The entitlement of the preference shareholders is however subject to the limitation that dividends paid shall not exceed 49.9% of the income of the company available for distribution.

The cumulative redeemable preference shares were due to be redeemed in four equal tranches at par (together with all arrears and accruals of dividend) on each of the following dates:

31 January 1998

31 July 1998

31 January 1999

31 July 1999

The shares will be redeemed when sufficient distributable reserves are available in accordance with the Companies Act 2006 and Articles of Association.

The company has the option to redeem the preference shares at par, at any time. The preference shareholders also have the option to convert their preference shares into ordinary, non-voting shares at any time. Consequently, under FRS 25, these shares have been reclassified to other debt (see note 13).

On a winding up, the surplus assets of the company shall be applied as follows:

- in paying to the holders of the preference shares £1 per share with any arrears or accruals of the preference dividend;
- the balance of the surplus assets shall be distributed equally amongst the holders of the voting shares and the non-voting shares in proportion to the number of shares held pro rata to the capital paid thereon.

The non-voting shares have no voting rights except in relation to the declaration of an ordinary dividend, a winding up or a valuation of their class rights.

The preference shareholders can vote on certain matters if their dividend is in arrears or their shares have not been redeemed when due for redemption.

## 15 Reserves

	Profit and loss reserve £
At beginning of year Profit for the year	(6.585,996) 765,443
At end of year	(5,820,553)

#### 16 Pension commitments

The company participates in a defined contribution pension scheme for its directors and employees. The assets of the scheme are held separately from those of the company in an independently administered fund. Pension contributions for the year amounted to £1,020 (2010: £18,489).

# 17 Related party disclosures

As a subsidiary undertaking of Utopia Bathroom Group Limited, the company has taken advantage of the exemption in Financial Reporting Standard 8 "Related party disclosures" from disclosing transactions with other wholly owned subsidiaries of the group headed by Utopia Bathroom Group Limited (see note 19).

Barrhead Sanitary Ware Limited is 98.2% owned by the Utopia Bathroom Group and as such, does not qualify for the above exemption under FRS 8.

Transactions made in the year were as follows:

·	2011 £	2010 £
	4,927	1,740,726
Net recharge costs	-	(125,931)
	<del></del>	
Amounts receivable/payable at the year end were:		
	2011	2010
	£	£
Amounts receivable	-	159,730
Amounts payable	-	31,417
<del></del>		

In addition, Barrhead Sanitary Ware issued a preference share dividend of £24,375 (2010: £24,375) as disclosed in note 8. Following the cessation of trade, receivables of £867,153 due to Utopia Group Limited were written off.

#### 18 Reconciliation of movements in total shareholders' deficit

	2011 £	2010 £
Opening total shareholders' deficit Profit for the year	(1,640,051) 765,443	(596,456) (1,043,595)
Closing total shareholders' deficit	(874,608)	(1,640,051)

#### 19 Ultimate parent company

The immediate parent undertaking is Barrhead International Limited, a company registered in Scotland.

The ultimate parent undertaking is Utopia Bathroom Group Limited, a company registered in England and Wales, which heads the largest and smallest group to consolidate the financial statements of the company. Copies of the consolidated group financial statements, which include the company, are available from the Company Secretary at Utopia House, Springvale Avenue, Springvale Business Park, Bilston, Wolverhampton WV14 0QL.

#### 20 Contingent liabilities and cross-guarantees

As a result of the Group refinancing which took place in July 2009, the company guarantees related party loans made by Halcon Properties Limited to the ultimate parent company, Utopia Bathroom Group Limited. The balance of these borrowings at 30 June 2011 amounted to £916,231 (2010: £1,387,140 and shareholder loans of £4,342,500 (2010: £4,342,500).