Report and Financial Statements

30 June 2001

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Deloitte & Touche 2 Queen's Terrace Aberdeen AB10 1XL



31/07/02

**COMPANIES HOUSE** 

## REPORT AND FINANCIAL STATEMENTS 2001

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# REPORT AND FINANCIAL STATEMENTS 2001 OFFICERS AND PROFESSIONAL ADVISERS

#### DIRECTORS

D E Lowrance A McDonald R Gilbert W Reid

#### **SECRETARY**

A McDonald

#### REGISTERED OFFICE

2 Queen's Terrace Aberdeen AB10 1XL

#### **BANKERS**

Bank of Scotland 39 Albyn Place Aberdeen AB10 1YN

#### **SOLICITORS**

The Grant Smith Law Practice 7 Waverley Place Aberdeen AB10 1XH

#### **AUDITORS**

Deloitte & Touche Chartered Accountants 2 Queen's Terrace Aberdeen AB10 1XL

#### **DIRECTORS' REPORT**

The directors present their annual report and the audited financial statements for the year ended 30 June 2001.

#### **ACTIVITIES**

The company's principal activity is the selling and rental of specialised flow control products to the oil industry.

## REVIEW OF DEVELOPMENTS AND FUTURE PROSPECTS

The company has had an extremely successful and profitable year, generating an after tax profit of £625,404 (2000: £226,475). The directors are confident about the future prospects of the company.

#### DIVIDENDS

The results for the year are set out on page 5. The directors recommend that no dividend be paid for the year (2000: £Nil). The retained profit of £625,404 (2000: £226,475) is transferred to reserves.

#### DIRECTORS AND THEIR INTERESTS

The directors who served during the year, together with their interests in the share capital of the company, are as follows:

		Ordina	ry shares
		2001 Number	2000 Number
D E Lowrance		1	1
A McDonald		-	-
R Gilbert		=	-
W Reid	ia,	•	-

#### **AUDITORS**

Deloitte & Touche have expressed their willingness to continue in office as auditors and a resolution to reappoint them will be proposed at the forthcoming Annual General Meeting.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- · make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Approved by the Board of Directors and signed on behalf of the Board

W Reid

Discourse A

Deloitte & Touche 2 Queen's Terrace Aberdeen AB10 1XL

Tel: National 01224 625888 International + 44 1224 625888 Fax (Gp. 3): 01224 625025 www.deloitte.co.uk

**Deloitte** & Touche

#### INDEPENDENT **AUDITORS'** REPORT **MEMBERS** TO THE **OF** SPECIALISED PETROLEUM MANUFACTURING LIMITED

We have audited the financial statements of Specialised Petroleum Manufacturing Limited for the year ended 30 June 2001, which comprise the profit and loss account, the balance sheet, the cashflow statement and the related notes 1 to 19. These financial statements have been prepared under the accounting policies set out therein.

#### Respective responsibilities of directors and auditors

As described in the statement of director's responsibilities the company's directors are responsible for the preparation of financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report for the above year and consider the implications for our report if we become aware of any apparent misstatements.

#### Basis of opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion, the financial statements give a true and fair view of the state of the company's affairs as at 30 June 2001 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants and

Registered Auditors



## PROFIT AND LOSS ACCOUNT Year ended 30 June 2001

	Note	0	2001		2000
		£	£	£	£
TURNOVER: continuing operations Cost of sales	2		3,202,234 1,738,703	·	2,357,322 1,345,893
Gross profit			1,463,531		1,011,429
Administrative expenses			662,954		616,475
			800,577		394,954
Other operating income			26,000		38,500
OPERATING PROFIT: continuing operations	4		826,577		433,454
Interest receivable and similar income		101,859		2,760	
Interest payable and similar charges	5	(268)		(61,460)	
			101,591		(58,700)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION Tax on profit on ordinary activities	. 6	-	928,168 (302,764)		374,754 (148,279)
RETAINED PROFIT FOR THE FINANCIAL YEAR			625,404		226,475
Retained profit brought forward			2,084,886		1,858,411
Retained profit carried forward			2,710,290		2,084,886

There are no recognised gains or losses for the current financial year and the preceding financial year other than as stated in the profit and loss account.

## BALANCE SHEET 30 June 2001

	Note	£	2001 £	£	2000 £
FIXED ASSETS Tangible assets	7		842,171		835,050
CURRENT ASSETS Stocks Debtors Cash at bank and in hand	8 9	411,948 1,664,607 255,989		607,716 703,286 347,248	
CREDITORS: amounts falling due within one year	10	2,332,544 (452,557)		1,658,250 (407,414)	
NET CURRENT ASSETS			1,879,987		1,250,836
TOTAL ASSETS LESS CURRENT LIABILITIES			2,722,158		1,250,836
CREDITORS: Amounts falling due after more than one year	11		(10,868)		
TOTAL NET ASSETS		•	2,711,290		2,085,886
CAPITAL AND RESERVES Called up share capital Profit and loss account	. 13	·	1,000 2,710,290		1,000 2,084,886
EQUITY SHAREHOLDERS' FUNDS	14		2,711,290		2,085,886

Signed on behalf of the Board of Directors

W Reid/ Director

## CASH FLOW STATEMENT Year ended 30 June 2001

	Note	2001 £	2000 £
Net cash inflow from operating activities	15	277,867	604,615
Returns on investment and servicing of finance	16	101,591	(58,700)
Taxation	16	(268,016)	(222,107)
Capital expenditure	16	(201,149)	(118,657)
		(89,707)	205,151
Financing	16	17,078	(3,779)
(Decrease)/increase in cash		(72,629)	201,372
Reconciliation of net cash flow to movement in net funds (note 17)		£	£
		(72 (20)	201 252
(Decrease)/increase in cash in the period Cash (inflow)/outflow from		(72,629)	201,372
(increase)/decrease in lease financing		(17,078)	3,779
Changes in net funds resulting from cash flows		(89,707)	205,151
New finance leases		(18,630)	· -
Net funds brought forward		347,248	142,097
Net funds carried forward		238,911	347,248

### NOTES TO THE ACCOUNTS Year ended 30 June 2001

#### 1. ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable accounting standards. The particular accounting policies adopted by the directors are described below.

#### Accounting convention

The financial statements are prepared under the historical cost convention.

#### Tangible fixed assets

Depreciation is not provided on freehold land. On other assets it is provided to write off the cost less estimated residual value in equal annual instalments over the estimated useful economic lives of the assets. The rates of depreciation are as follows:

Freehold buildings 4% per annum
Plant, machinery, fixtures, fittings & office equipment 20% per annum
Motor vehicles 25% per annum

#### Stocks

Stocks are stated at the lower of cost and net realisable value. Cost is determined on a first in first out basis, and includes all direct costs incurred and attributable production overheads. Net realisable value is based on estimated selling price allowing for all further costs of completion and disposal.

#### Deferred taxation

Deferred taxation is provided on timing differences arising from the different treatment of items for accounting and taxation purposes, which are expected to reverse in the future without replacement, calculated at the rates at which it is expected that tax will arise.

#### Foreign exchange

Transactions denominated in foreign currencies are translated into sterling at the rates ruling at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are retranslated at the rates ruling at that date. These translation differences are dealt with in the profit and loss account.

#### Leases

Assets obtained under finance leases and hire purchase contracts are capitalised at their fair value on acquisition and depreciated over their estimated useful lives. The finance charges are allocated over the period of the lease in proportion to the capital element outstanding.

Operating lease rentals are charged to the profit and loss account in equal annual amounts over the lease term.

#### Pension costs

The company operates two defined contribution pension schemes. The pension charge in the profit and loss account represents the amounts payable by the company to the funds in respect of the year.

## NOTES TO THE ACCOUNTS (continued) Year ended 30 June 2001

### 2. TURNOVER

Turnover represents amounts derived from the provision of goods and services which fall within the company's ordinary activities after deduction of trade discounts and value added tax.

	Geographical analysis of turnover by destination	2001 £	2000 £
	United Kingdom Other European countries North America Middle East	2,393,845 779,404 1,367 27,618	1,738,861 574,209 14,744 29,508
		3,202,234	2,357,322
3.	INFORMATION REGARDING DIRECTORS AND EMPLOYEES		
		2001 £	2000 £
	Directors' remuneration Emoluments	126,139	93,699
	Company contributions to money purchase pension schemes in respect of directors' services	5,168	5,168
	The number of directors who were members of company pension schemes were:	Number	Number
	Money purchase schemes	2	2
		2001 £	2000 £
	Information regarding employees		
	Staff costs incurred during the year (including directors) Wages and salaries Social security costs Pension costs	331,859 33,717 15,778	255,537 24,471 12,150
	_ ·	381,354	292,158
	Average number of persons employed during the year:	Number	Number
	Sales Workshop Administration	2 7 6	1 5 5
		15	11

## NOTES TO THE ACCOUNTS (continued) Year ended 30 June 2001

#### 4. OPERATING PROFIT

4,	OPERATING PROFIT		
		2001 £	2000 £
	Operating profit is after charging:		
	Depreciation		
	- owned assets	186,257	174,159
	- held under finance leases	5,130	4,034
	Auditors' remuneration	4,100	4,050
	and after crediting:		
	Rents receivable (property)	26,000	38,500
	Rentals receivable (non-property)	949,098	535,267
5,	INTEREST PAYABLE		
		2001	2000
		£	£
	Finance leases and hire purchase contracts	268	803
	Loans from group undertakings	-	60,287
	Interest on corporation tax	<u> </u>	370
		268	61,460
6,	TAX ON PROFIT ON ORDINARY ACTIVITIES		
0,	TAX ON TROTTI ON ORDINART ACTIVITIES		
		2001 £	2000
	•	ı.	£
	United Kingdom corporation tax at 30% (2000: 30%)	305,012	146,594
	Adjustment in respect of previous year	(2,248)	1,685
		302,764	148,279

The current year tax charge is disproportionate to the result for the year due to the incidence of certain items of expenditure which do not qualify for tax relief and the non-recognition of a deferred tax asset.

## NOTES TO THE ACCOUNTS (continued) Year ended 30 June 2001

## 7. TANGIBLE FIXED ASSETS

Heritable land and buildings £	Rental Tools £	Plant & machinery, fixtures and fittings	Motor vehicles £	Total £
705,650	,		,	1,581,692
-	•	10,710	22,913	219,779
	$\frac{(21,271)}{-}$			(21,271)
705,650	875,792	159,709	39,049	1,780,200
55,285	576,652	102,266	12,439	746,642
23,692	146,215	16,350	5,130 -	191,387 -
78,977	722,867	118,616	17,569	938,029
626,673	152,925	41,093	21,480	842,171
650,365	134,255	46,733	3,697	835,050
	1and and buildings £  705,650  705,650  55,285 23,692  78,977  626,673	land and buildings £ Tools £ £  705,650 710,907 - 186,156 - (21,271)  705,650 875,792  55,285 576,652 23,692 146,215 - 78,977 722,867  626,673 152,925	Heritable land and buildings         Rental fixtures and fittings and fittings and fittings from the fixtures and fixtures from the fixtures from the fixtures and fixtures from the fixtures from	Heritable land and buildings         Rental fixtures and fittings and fittings £ £         Motor vehicles £ £           705,650         710,907         148,999         16,136           - 186,156         10,710         22,913           - (21,271)         -         -           705,650         875,792         159,709         39,049           55,285         576,652         102,266         12,439           23,692         146,215         16,350         5,130

The net book amount of motor vehicles above include £21,480 (2000: £3,697) in respect of assets held under finance leases or hire purchase contracts.

### 8. STOCKS

		2001 £	2000 £
	Raw materials	411,948	607,716
9.	DEBTORS		
		2001 £	2000 £
	Trade debtors  Loan to group undertakings  Prepayments and accrued income	945,922 681,730 36,955	686,328 16,958
	·	1,664,607	703,286

All amounts are due within one year.

## NOTES TO THE ACCOUNTS (continued) Year ended 30 June 2001

10.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2001 £	2000 £
	Obligations under finance leases and hire purchase contracts	6,210	_
	Trade creditors	52,352	30,945
	Amounts due to group undertakings	33,956	74,142
	Corporation tax	183,013	148,265
	Other taxes and social security	78,113	68,442
	Accruals and deferred income	98,913	85,620
		452,557	407,414
11.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEA	ıR	
	·	2001	2000
		£	£
	Obligations under finance leases		
	and hire purchase contracts	10,868	
12.	BORROWINGS		
		2001	2000
		£	£
	Obligations under finance leases and		
	hire purchase contracts	17,078	-
	779	<del></del>	
	The maturity of the above amounts is as follows:	6,210	
	Within one year or on demand Between one and two years	6,210	_
	Between two and five years	4,658	- -
	Detition the title your		
		17,078	-
	Obligations under finance leases and hire purchase contracts are secured by the relate	ed leased asset	ts.
13.	CALLED UP SHARE CAPITAL		
		2001	2000
		£	£
	Authorised	100,000	100,000
	100,000 ordinary shares of £1 each	100,000	100,000
	Called up, allotted and fully paid		
	1,000 ordinary shares of £1 each	1,000	1,000

## NOTES TO THE ACCOUNTS (continued) Year ended 30 June 2001

Profit for the financial year   2000	14.	RECONCILIATION OF MOVEMENTS IN EQUITY SHAREHOLDERS' FU	NDS	
Closing shareholders' funds   2,085,886   1,859,411     Closing shareholders' funds   2,711,290   2,085,886     Closing shareholders' funds   2,711,290   2,085,886     Closing shareholders' funds   2,711,290   2,085,886     Closing shareholders' funds   2,001   2000     E			2001	
Opening shareholders' funds         2,085,886         1,859,411           Closing shareholders' funds         2,711,290         2,085,886           15.         RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW         FROM OPERATING ACTIVITIES           Operating profit         826,577         433,454           Depreciation of tangible fixed assets         191,387         178,193           Loss on sale of fixed assets         21,271         5,743           (Increase) in debtors         (961,321)         (248,860)           Decrease in stock         195,768         107,332           Increase in creditors         277,867         604,615           16.         GROSS CASH FLOWS         2000         £           Returns on investment and servicing of finance         101,859         2,760           Interest received         101,591         (58,700)           Taxation         (268,076)         (222,107)           UK Corporation tax paid         (268,076)         (222,107)           Capital expenditure         200,1149         (122,257)           Receipts from sales of fixed assets         (201,149)         (122,257)           Receipts from sales of fixed assets         (201,149)         (122,257)           Receipts from sales of fixed assets		Profit for the financial year	625,404	226.475
RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES   2000				
Capital expenditure   Capital element of finance lease rentals   Capital eleme		Closing shareholders' funds	2,711,290	2,085,886
Coperating profit   S26,577   433,454	15.		FROM OF	PERATING
Depreciation of tangible fixed assets				
Loss on sale of fixed assets (Increase) in debtors (961,321) (248,860)     Decrease in stock 195,768 107,332     Increase in creditors 4,185 128,753     Net cash inflow from operating activities 277,867 604,615     16. GROSS CASH FLOWS				
(Increase) in debtors       (961,321)       (248,860)         Decrease in stock       195,768       107,332         Increase in creditors       4,185       128,753         Net cash inflow from operating activities       277,867       604,615         16. GROSS CASH FLOWS         Returns on investment and servicing of finance         Interest received       101,859       2,760         Interest paid       (268)       (61,460)         Taxation         UK Corporation tax paid       (268,076)       (222,107)         Capital expenditure         Payments to acquire tangible fixed assets       (201,149)       (122,257)         Receipts from sales of fixed assets       (201,149)       (118,637)         Financing         New finance leases       18,630       18,630         Capital element of finance lease rentals       (1,552)       (3,779)				
Decrease in stock   195,768   107,332   107,352   107,367   107,				
Increase in creditors				
Net cash inflow from operating activities         277,867         604,615           16. GROSS CASH FLOWS         2001         2000         2000         £         £           Returns on investment and servicing of finance         101,859         2,760         2,760         (101,591         (58,700)         (58,700)         101,591         (58,700)         (58,700)         101,591         (58,700)         (222,107)         Capital expenditure         (201,149)         (122,257)         Receipts from sales of fixed assets         (201,149)         (118,657)         7         Financing         (201,149)         (118,657)         Financing         18,630         (3,779)         (3,77			•	
16. GROSS CASH FLOWS         2001 2000 £ £ £         Returns on investment and servicing of finance         Interest received       101,859 2,760         Interest paid       (268) (61,460)         Taxation       (268,076) (58,700)         UK Corporation tax paid       (268,076) (222,107)         Capital expenditure       (201,149) (122,257)         Receipts from sales of fixed assets       (201,149) (118,657)         Financing         New finance leases       18,630 - (1,552) (3,779)         Capital element of finance lease rentals       (1,552) (3,779)		increase in creditors	4,183	128,/33
Returns on investment and servicing of finance         101,859         2,760           Interest paid         (268)         (61,460)           Interest paid         (268)         (61,460)           Taxation         (268,076)         (222,107)           Capital expenditure         (201,149)         (122,257)           Receipts from sales of fixed assets         (201,149)         (122,257)           Receipts from sales of fixed assets         (201,149)         (118,657)           Financing         (201,149)         (118,657)           New finance leases         18,630         -           Capital element of finance lease rentals         (1,552)         (3,779)		Net cash inflow from operating activities	277,867	604,615
Returns on investment and servicing of finance           Interest received         101,859         2,760           Interest paid         (268)         (61,460)           Taxation           UK Corporation tax paid         (268,076)         (222,107)           Capital expenditure           Payments to acquire tangible fixed assets         (201,149)         (122,257)           Receipts from sales of fixed assets         (201,149)         (118,657)           Financing           New finance leases         18,630         -           Capital element of finance lease rentals         (1,552)         (3,779)	16.	GROSS CASH FLOWS		
Interest received       101,859       2,760         Interest paid       (268)       (61,460)         Taxation         UK Corporation tax paid       (268,076)       (222,107)         Capital expenditure         Payments to acquire tangible fixed assets       (201,149)       (122,257)         Receipts from sales of fixed assets       (201,149)       (118,657)         Financing         New finance leases       18,630       -         Capital element of finance lease rentals       (1,552)       (3,779)				
Interest paid (268) (61,460)  101,591 (58,700)  Taxation  UK Corporation tax paid (268,076) (222,107)  Capital expenditure  Payments to acquire tangible fixed assets Receipts from sales of fixed assets (201,149) (122,257) Receipts from sales of fixed assets (201,149) (118,657)  Financing  New finance leases Capital element of finance lease rentals (1,552) (3,779)		Returns on investment and servicing of finance		
Taxation       (268,076)       (222,107)         Capital expenditure       (201,149)       (122,257)         Receipts from sales of fixed assets       (201,149)       (118,657)         Financing       (201,149)       (118,657)         Financing New finance leases       18,630       -         Capital element of finance lease rentals       (1,552)       (3,779)				
Taxation UK Corporation tax paid  Capital expenditure Payments to acquire tangible fixed assets Receipts from sales of fixed assets  (201,149) (122,257) (201,149) (118,657)  Financing New finance leases Capital element of finance lease rentals  (201,149) (118,657)		Interest paid	(268)	(61,460)
UK Corporation tax paid  Capital expenditure Payments to acquire tangible fixed assets Receipts from sales of fixed assets  (201,149) (122,257) (201,149) (118,657)  Financing New finance leases Capital element of finance lease rentals  (201,149) (118,657)			101,591	(58,700)
Capital expenditure Payments to acquire tangible fixed assets Receipts from sales of fixed assets  (201,149) (122,257) 3,600  (201,149) (118,657)  Financing New finance leases 18,630 - Capital element of finance lease rentals (1,552) (3,779)		Taxation		
Payments to acquire tangible fixed assets       (201,149)       (122,257)         Receipts from sales of fixed assets       - 3,600         (201,149)       (118,657)         Financing         New finance leases       18,630         Capital element of finance lease rentals       (1,552)       (3,779)		UK Corporation tax paid	(268,076)	(222,107)
Capital element of finance lease rentals   3,600   (201,149)   (118,657)		Capital expenditure		
Financing New finance leases 18,630 Capital element of finance lease rentals (1,552) (3,779)		Payments to acquire tangible fixed assets	(201,149)	
New finance leases 18,630 - Capital element of finance lease rentals (1,552) (3,779)			(201,149)	(118,657)
New finance leases 18,630 - Capital element of finance lease rentals (1,552) (3,779)		Financing		
Capital element of finance lease rentals (1,552) (3,779)			18,630	-
17,078 (3,779)				(3,779)
			17,078	(3,779)

## NOTES TO THE ACCOUNTS (continued) Year ended 30 June 2001

#### 17. ANALYSIS OF CHANGES IN NET FUNDS

	2000 £	Cash flows	Other non- cash changes £	2001 £
Cash at bank and in hand Finance leases	347,248	(91,259) 1,552	(18,630)	255,989 (17,078)
	347,248	(89,707)	(18,630)	238,911

#### 18. PENSION COSTS

The company operates two defined contribution pension schemes, the assets of which are held separately from those of the company in independently administered funds. Payments to the scheme in the financial year were £15,778 (2000: £12,150). There were no outstanding or prepaid contributions at the balance sheet date (2000: £Nil).

#### 19. PARENT UNDERTAKING AND CONTROLLING PARTY

In the opinion of the directors the ultimate parent undertaking company is SPM Flow Control Inc., a company incorporated in the USA. A copy of the parent company accounts can be obtained from SPM Flow Control Inc., 7601 Wyatt Drive, Fort Worth, Texas 76108-2587, USA. As the company is a wholly owned subsidiary of SPM Flow Control Inc., the company has taken advantage of the exemption contained in FRS 8 section 3 (c) and has therefore not disclosed transactions or balances with entities which form part of the group.