Abbreviated Accounts for the Year Ended 31 January 2006

<u>for</u>

<u>MacDonald Reid Scott Financial</u> <u>Services Limited</u>



<u>MacDonald Reid Scott Financial</u> <u>Services Limited</u>

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Company Information for the Year Ended 31 January 2006

DIRECTORS:

R J Macdonald

G H Reid I G D Scott D J McIntyre BG Dunn G J Donnelly V R Pittard

SECRETARY:

H J Cunningham

REGISTERED OFFICE:

23 Eagle Street

Glasgow G4 9XA

REGISTERED NUMBER:

SC 127074

AUDITORS:

Graham & Co. (Accountants) Limited

118 Dumbarton Road

Clydebank Glasgow G81 1UG

Report of the Directors

for the Year Ended 31 January 2006

The directors present their report with the accounts of the company for the year ended 31 January 2006.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the provision of financial services.

REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed accounts.

DIVIDENDS

An interim dividend of £2.62 per share was paid on 31 January 2006. The directors recommend that no final dividend be paid.

The total distribution of dividends for the year ended 31 January 2006 will be £118,080.

DIRECTORS

The directors during the year under review were:

R J Macdonald

G H Reid

I G D Scott

D J McIntyre

BG Dunn

G J Donnelly

V R Pittard

- appointed 15.11.05

The directors holding office at 31 January 2006 did not hold any beneficial interest in the issued share capital of the company at 1 February 2005 (or date of appointment if later) or 31 January 2006.

CHARITABLE DONATIONS

During the year the company made donations totalling £240 (2005 - £425).

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice.

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 234ZA of the Companies Act 1985) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Report of the Directors for the Year Ended 31 January 2006

AUDITORS

The auditors, Graham & Co. (Accountants) Limited, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD:

1 G D Scott - Director

19 May 2006

Report of the Independent Auditors to
MacDonald Reid Scott Financial
Services Limited
Under Section 247B of the Companies Act 1985

We have examined the abbreviated accounts on pages five to fifteen, together with the full financial statements of the company for the year ended 31 January 2006 prepared under Section 226 of the Companies Act 1985.

This report is made solely to the company, in accordance with Section 247B of the Companies Act 1985. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the accounts to be delivered are properly prepared in accordance with that provision and to report our opinion to you.

Basis of opinion

We have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the full financial statements.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated accounts on pages five to fifteen are properly prepared in accordance with that provision.

Graham & Co. (Accountants) Limited

iraham + Co. (Accountants) Ltd.

118 Dumbarton Road

Clydebank

Glasgow

G81 IUG

19 May 2006

<u>Abbreviated Profit and Loss Account</u> for the Year Ended 31 January 2006

	Notes	31.1.06 £	31.1.05 £
GROSS PROFIT		889,431	762,508
Administrative expenses		738,137	647,038
OPERATING PROFIT	3	151,294	115,470
Interest receivable and similar income		3,823	2,340
		155,117	117,810
Interest payable and similar charges	4	6,628	2,556
PROFIT ON ORDINARY ACTIVITIE BEFORE TAXATION	s	148,489	115,254
Tax on profit on ordinary activities	5	30,000	23,145
PROFIT FOR THE FINANCIAL YEA AFTER TAXATION	R	118,489	92,109
RETAINED PROFIT FOR THE YEAR	₹	118,489	92,109

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year.

Abbreviated Balance Sheet

31 January 2006

		31.1.00	5	31.1.0	5
	Notes	£	£	£	£
FIXED ASSETS	-		40 100		22.622
Tangible assets	7		48,108		22,633
CURRENT ASSETS					
Debtors	8	181,747		216,098	
Cash at bank and in hand		45,920		46,015	
		227,667		262,113	
CREDITORS					
Amounts falling due within one year	9	139,667		167,893	
NET CURRENT ASSETS			88,000		94,220
TOTAL ASSETS LESS CURRENT			136,108		116,853
LIABILITIES			130,108		110,003
CREDITORS					
Amounts falling due after more than					
year	10		(71,006)		(50,415)
PROVISIONS FOR LIABILITIES	14				(1,745)
NET ASSETS			65,102		64,693
			•		====
CAPITAL AND RESERVES					
Called up share capital	15		45,000		45,000
Profit and loss account	16		20,102		19,693
SHAREHOLDERS' FUNDS	18		65,102		64,693

These abbreviated accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

ON BEHALF OF THE BOARD:

I G D Scott - Director

D J McIntyre Director

Approved by the Board on 19 May 2006

Cash Flow Statement for the Year Ended 31 January 2006

		31.1.00		31.1.05	
	Notes	£	£	£	£
Net cash inflow from operating activities	1		225,150		100,331
Returns on investments and servicing of finance	2		(2,805)		(216)
Taxation			(24,023)		(26,500)
Capital expenditure	2		(38,876)		2,498
Equity dividends paid			(118,080)		(89,860)
			41,366		(13,747)
Financing	2		(21,518)		32,712
Increase in cash in the period			19,848		18,965
Reconciliation of net cash flow to movement in net debt	3				
Increase in cash in the period Cash outflow/(inflow)		19,848		18,965	
from decrease/(increase) in debt		181		(57,604)	
Change in net debt resulting from cash flows			20,029		(38,639)
Movement in net debt in the period Net debt at 1 February			20,029 (52,845)		(38,639) (14,206)
Net debt at 31 January			(32,816)		(52,845)

Notes to the Cash Flow Statement for the Year Ended 31 January 2006

1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	31.1.06 £	31.1.05 £
Operating profit	151,294	115,470
Depreciation charges	13,400	14,668
Decrease/(Increase) in debtors	52,784	(22,303)
Increase/(Decrease) in creditors	7,672	(7,504)
Net cash inflow from operating activities	225,150	100,331

2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	31.1.06 £	31.1.05 £
Returns on investments and servicing of finance		
Interest received	3,823	2,340
Interest paid	(6,628)	(2,556)
Net cash outflow for returns on investments and servicing of finance	(2,805)	(216)
Capital expenditure		
Purchase of tangible fixed assets	(38,876)	(4,239)
Sale of tangible fixed assets	-	6,737
Net cash (outflow)/inflow for capital expenditure	(38,876)	2,498
Financing		
New loans in year	20,000	45,000
Loan repayments in year	(20,180)	(12,288)
Amounts advanced by/(repaid to) group co	(21,338)	
Net cash (outflow)/inflow from financing	(21,518)	32,712
<u> </u>		

<u>MacDonald Reid Scott Financial</u> <u>Services Limited</u>

Notes to the Cash Flow Statement for the Year Ended 31 January 2006

3. ANALYSIS OF CHANGES IN NET DEBT

	At 1.2.05	Cash flow £	At 31.1.06 £
Net cash: Cash at bank and in hand Bank overdraft	46,015 (21,328)	(95) 19,943	45,920 (1,385)
	24,687	19,848	44,535
Debt: Debts falling due within one year	(27,117)	20,772	(6,345)
Debts falling due after one year	(50,415)	(20,591)	(71,006)
	(77,532)	181	(77,351)
Total	(52,845)	20,029	(32,816)

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention.

Turnover

Turnover represents commissions earned and fees invoiced for the provision of financial services and advice, excluding value added tax.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Fixtures and fittings

- 25% on reducing balance

Motor vehicles

- 25% on cost

Computer equipment

- 33% on cost

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Pensions

The company operates a defined contribution pension scheme. Contributions payable for the year are charged in the profit and loss account.

2. STAFF COSTS

	31.1.06	31.1.05
	£	£
Wages and salaries	390,812	359,280
Social security costs	46,967	37,162
Other pension costs	15,176	13,443
		
	452,955	409,885
		
The average monthly number of employees during the year was as follows:		
	31.1.06	31.1.05
Office and management	20	10
Office and management		18

3. OPERATING PROFIT

The operating profit is stated after charging:

	Depreciation - owned assets Depreciation - assets on hire purchase contracts or finance leases Auditors' remuneration Directors' emoluments Directors' pension contributions to money purchase schemes	31.1.06 £ 11,434 1,966 4,768 ————————————————————————————————————	31.1.05 £ 14,668 4,961 ————————————————————————————————————
	The number of directors to whom retirement benefits were accruing was as follow	vs:	
	Money purchase schemes	3	2
4.	INTEREST PAYABLE AND SIMILAR CHARGES Bank interest Bank loan interest	31.1.06 £ 650 5,978 6,628	31.1.05 £ 277 2,279 2,556
5.	TAXATION		
	Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows: Current tax:	31.1.06 £	31.1.05 £
	UK corporation tax	31,745	23,145
	Deferred tax	(1,745)	-
	Tax on profit on ordinary activities	30,000	23,145
6.	DIVIDENDS Equity shares:	31.1.06 £	31.1.05 £
	Interim	118,080	89,860

7. TANGIBLE FIXED ASSETS

	Improvements to property £	Fixtures and fittings £	Motor vehicles £	Computer equipment £	Totals £
COST					
At 1 February 2005	•	20,764	17,345	38,303	76,412
Additions	19,900	5,978		12,998	38,876
At 31 January 2006	19,900	26,742	17,345	51,301	115,288
DEPRECIATION					
At 1 February 2005	•	14,513	5,782	33,485	53,780
Charge for year	1,966	2,862	4,336	4,236	13,400
At 31 January 2006	1,966	17,375	10,118	37,721	67,180
NET BOOK VALUE					
At 31 January 2006	17,934	9,367	7,227	13,580	48,108
At 31 January 2005		6,251	11,563	4,818	22,632

Fixed assets, included in the above, which are held under hire purchase contracts or finance leases are as follows:

Improven	n
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			to property £
	COST		
	Additions		19,900
	At 31 January 2006		19,900
	DEPRECIATION		
	Charge for year		1,966
	At 31 January 2006		1,966
	NET BOOK VALUE		
	At 31 January 2006		17,934
8.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		31.1.06	31.1.05
	Trade debtors	£	£
		137,240	169,372
	Amounts owed by group undertakings	37,669	19,236
	Prepayments and accrued income	6,838	27,490
		181,747	216,098
		=====	===

9.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		31.1.06	31.1.05
		£	£
	Bank loans and overdrafts (see note 11)	7,730	48,445
	Amounts owed to group undertakings	-	2,905
	Tax	30,869	23,147
	Social security and other taxes	12,701	10,821
	VAT	4,201	2,280
	Other creditors	11,158	16,951
	Accrued expenses	73,008	63,344
		139,667	167,893
		====	====
10.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE		
	YEAR	31.1.06	31.1.05
		£	£
	Bank loans (see note 11)	71,006	50,415
		====	====
11.	LOANS		
	An analysis of the maturity of loans is given below:		
		31.1.06	31.1.05
		£	£
	Amounts falling due within one year or on demand:		
	Bank overdrafts	1,385	21,328
	Bank loans	6,345	27,117
		7,730 =====	48,445
	Amounts falling due between one and two years:		
	Bank loans - 1-2 years	71,006 ==:===	50,415
12.	OPERATING LEASE COMMITMENTS		
	The following operating lease payments are committed to be paid within one year:		
	5 ,	_	
		Land	l and

	31.1.06	31.1.05
Expiring:	~	~
Between one and five years	14,176	14,176
	====	

buildings

13. SECURED DEBTS

The following secured debts are included within creditors:

	31.1.06	31.1.05
	£	£
Bank overdrafts	1,385	21,328
Bank loans	77,351	77,532
		
	78,736	98,860
		

Bank borrowings are secured by a floating charge over the company's assets together with a cross guarantee from Macdonald Reid Scott Group Limited.

14. PROVISIONS FOR LIABILITIES

Deferred tax	\$1.1.06 \$1.1.05 £ £ - 1,74	5
Balance at 1 February 2005	Deferred tax £ 1,74	
Movement in year	(1,74	
Balance at 31 January 2006		-

15. CALLED UP SHARE CAPITAL

Authorised,	allotted, issued and fully paid:			
Number:	Class:	Nominal	31.1.06	31.1.05
		value:	£	£
45,000	Ordinary	£1	45,000	45,000
			====	====

16. RESERVES

	Profit and loss
	account £
At 1 February 2005 Retained profit for the year Dividends	19,693 118,489 (118,080)
At 31 January 2006	20,102

17. ULTIMATE PARENT COMPANY

The company is a wholly owned subsidiary of Macdonald Reid Scott Group Limited, a company incorporated in Scotland.

18. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	31.1.06	31.1.05
	£	£
Profit for the financial year	118,489	92,109
Dividends	(118,080)	(89,860)
Net addition to shareholders' funds	409	2,249
Opening shareholders' funds	64,693	62,444
Closing shareholders' funds	65,102	64,693
	==== =	==
Equity interests	65,102	64,693