Directors' report and consolidated financial statements 26 March 1995 Registered number SC125204





# Directors' report and consolidated financial statements

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### Company information

Directors

F O'Callaghan (chairman)

DJ Macdonald GH Smith

ADM MacDonald

JAM Orr
JG Busby
M Wright
T Hemmings
C MacLeod

Secretaries

Orr MacQueen WS 36 Heriot Row Edinburgh EH3 6ES

Auditors

KPMG

Royal Exchange

Dundee DD1 1DZ

Bankers

Bank of Scotland The Mound

Edinburgh EH1 1YZ

Registered office

36 Heriot Row

Edinburgh EH3 6ES

### Directors' report

The directors submit their annual report and the audited financial statements of the group for the year ended 26 March 1995.

### Principal activities

The group's principal activities are that of proprietors, operators and managers of hotels.

#### **Business review**

The directors consider the results for the year to be satisfactory reflecting a full year of contribution from the eight hotels purchased in September 1993. Trading in the new year is showing continued growth and the directors consider the group's prospects to be reasonable.

The results for the year are set out in the profit and loss account on page 6.

### Significant changes in fixed assets

Movement in fixed assets are set out in note 9 to the accounts.

Since 26 March 1995 the group has purchased a further four hotels.

#### **Directors**

Mr D Kearney resigned and both Mr T Hemmings and Dr C MacLeod were appointed to the board in November 1995.

The directors who held office at the date of this report are shown on page 1 and their interests in the shares of the company at the beginning and end of the year are as follows:

	Numbe	r of ordinary shares
	At 26 March 1995	At 28 March 1994
		or date of appointment
DJ Macdonald	150,000	150,000
GH Smith	100,000	100,000
F O'Callaghan	50,000	50,000
JAM Orr	100,000	100,000
ADM MacDonald	100,000	100,000
JG Busby	-	-
M Wright (appointed 4 July 1994)	-	-

Mr DJ Macdonald and Mr GH Smith have options to subscribe for 80,000 and 40,000 ordinary shares of £1 each respectively at a price of £3.50 per share. The option can be exercised at the individuals' discretion.

### Directors' report (continued)

In addition, the following directors have options to subscribe for shares at £12.85. These options are exercisable at the individual's discretion.

	Number of ordinary shares		
	At 26 March 1995	At 28 March 1994 or date of appointment	
DJ Macdonald	1,300	-	
GH Smith	237	-	
F O'Callaghan	3,543	-	
JG Busby	2,362	-	

### **Employees**

The Group's policy is that where it is reasonable and practicable within existing legislation, all employees, including disabled persons, are treated in the same way in matters relating to employment, training, career development and promotion.

The Board recognises the importance of employees being fully informed of events which directly affect them and their working conditions and to this end, regular monthly meetings are held with managers to provide a source of information on the Group's performance and plans.

#### Charitable donations

The group made charitable donations of £15,950. No political contributions were made during the year.

#### **Auditors**

On 6 February 1995 our auditors changed the name under which they practise to KPMG and, accordingly, have signed their report in their new name. In accordance with Section 384 of the Companies Act 1985, a resolution for the re-appointment of KPMG as auditors of the company is to be proposed at the forthcoming annual general meeting.

By order of the board

Orr MacQueen
Secretaries

On Mac G

Edinburgh 28 December 1995

### Directors' responsibilities for the preparation of financial statements

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and group and of the profit or loss for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the group and to prevent and detect fraud and other irregularities.



# Report of the auditors to the members of Macdonald Hotels Limited

We have audited the financial statements on pages 6 to 22.

Respective responsibilities of the directors and auditors

As described on page 4 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 26 March 1995 and of the profit of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KPMG

Chartered Accountants Registered Auditors Royal Exchange
Dundee
DD1 1DZ
28 December 1995

Consolidated profit and loss account for the year ended 26 March 1995

	Notes	1995 £	1994 £
Turnover	210405	28,772,051	19,869,253
Cost of sales		8,861,605	5,529,642
Gross profit		19,910,446	14,339,611
Administrative expenses		13,918,232	10,626,671
Operating profit		5,992,214	3,712,940
Interest payable Interest receivable	5 6	(2,507,703) 171,199	(1,669,794) 29,090
Profit on ordinary activities before taxation	2-4	3,655,710	2,072,236
Tax on profit on ordinary activities	7	1,114,727	133,545
Profit for the financial year		2,540,983	1,938,691
Dividends paid and proposed - non equity	8	50,000	50,000
Profit for the year retained for equity shareholders		2,490,983 ======	1,888,691
Retained profit for the financial year			
Company Group undertakings		2,118,450 372,533	1,162,657 726,034
		2,490,983	1,888,691

There are no recognised gains or losses other than the profit for the year of £2,540,983 (1994 - £1,938,691).

A statement of the movement on reserves is given in note 17.

# Consolidated balance sheet at 26 March 1995

ai 20 March 1993			1995		1994
	Notes	£	£	£	£
Fixed assets					
Tangible assets	9		41,682,546		40,480,179
Current assets					
Stocks	11	322,138		315,822	
Debtors	12	2,884,521		2,329,168	
Cash at bank and in hand		6,552,919		1,971,995	
		9,759,578		4,616,985	
Creditors: amounts falling due within one year	13	10,506,241		5,761,842	
Net current liabilities			(746,663)		(1,144,857)
T ( 1 ( . 1					
Total assets less current liabilities			40,935,883		39,335,322
Creditors: amounts falling due after more than one year	14	27,625,000		28,655,000	
Provision for liabilities and charges		, ,			
Deferred taxation	15	608,934		469,356	
			28,233,934	<u></u>	29,124,356
Net assets			12,701,949		10,210,966
Capital and reserves					
Called up share capital	16		1,000,000		1,000,000
Capital reserve	17		24,261		24,261
Revaluation reserve	17		6,277,323		6,277,323
Profit and loss account	17		5,400,365		2,909,382
			12,701,949		10,210,966
Shareholders' funds		_		<b>.</b>	
Equity Non-equity		12,201,949 500,000		9,710,966 500,000	
			12,701,949		10,210,966
			=======		=======

These financial statements were approved by the board of directors on 28 December 1995 and were signed on its behalf by:

JG Busby Director

KPMG

### Balance sheet at 26 March 1995

	Notes	£	1995 £	£	1994 £
Fixed assets					
Tangible assets Investments	9 10		28,111 4,821,357		48,952 4,821,357
Comment and the			4,849,468		4,870,309
Current assets	70	22 050 701		28,328,758	
Debtors Cash at bank and in hand	12	33,059,781 6,495,835		509,390	
Cur literary amounts falling due		39,555,616		28,838,148	
Creditors: amounts falling due within one year	13	11,939,175		2,239,840	
Net current assets			27,616,441		26,598,308
Total assets less current liabilities			32,465,909		31,468,617
Creditors: amounts falling due after more than one year Provisions for liabilities and	14		(27,500,000)		(28,500,000)
charges Deferred taxation	15		121,158		-
Net assets			5,087,067		2,968,617
Capital and reserves					
Called up share capital Profit and loss account	16 17		1,000,000 4,087,067		1,000,000 1,968,617
			5,087,067		2,968,617
Shareholders' funds Equity Non-equity		4,587,067 500,000		2,468,617 500,000	
			5,087,067 ======		2,968,617 ======

These financial statements were approved by the board of directors on 28 December 1995 and were signed on its behalf by:

JG Busby Director

Consolidated cash flow statement at 26 March 1995

		0	1995	c	1994
	Notes	£	£	£	£
Net cash inflow from operating activities	23		7,037,345		4,584,801
Returns on investment and servicing of finance -					
Interest received Dividends paid Interest paid		171,231 (50,000) (2,520,515)		19,042 (50,000) (1,695,508)	
Net cash outflow from returns on investments and servicing of finance			(2,399,284)		(1,726,466)
Taxation					
Tax received/(paid)			27,559		(37,041)
Investing activities					
Purchase of tangible fixed assets Sale of tangible fixed assets		(1,863,651) 45,015		(24,324,793) 28,118	
Net cash outflow from investing activities			(1,818,636)		(24,296,675)
Net cash inflow/(outflow) before financing			2,846,984		(21,475,381)
Financing					
Term loans received Repayment of loans		(30,000)		29,500,000 (47,500)	
Capital element of hire purchase contracts		-		(4,289)	
Net cash (outflow)/inflow from financing			(30,000)	<u>-</u>	29,448,211
Increase in cash and cash equivalents	24		2,816,984		7,972,830

### **Notes**

(forming part of the financial statements)

### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the financial statements.

### Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules, modified to include the revaluation of certain land and buildings.

### Basis of consolidation

The group accounts consolidate the accounts of the company and all its subsidiary undertakings. These accounts are made up to 26 March 1995.

The profits and losses of subsidiary undertakings are consolidated from the date of acquisition. The difference between the cost of acquisition of shares in subsidiaries and the fair value of the separable net assets acquired is written off (or credited) to reserves in the year in which it arises.

In accordance with Section 230 (4) of the Companies Act 1985 Macdonald Hotels Limited is exempt from the requirement to present its own profit and loss account.

### Fixed assets and depreciation

The company's hotel properties are valued periodically on an open market existing use basis by professional valuers. These revaluations are incorporated in the financial statements and the aggregate surplus or deficiency arising thereon is taken to revaluation reserve.

Any permanent diminution in the value of such properties is charged to the profit and loss account in the year in which such diminution occurs.

Other fixed assets are stated at cost.

No depreciation is provided on freehold buildings and fixed plant, on the basis that it is the group's policy to ensure that these assets are continually maintained in a sound state of repair and accordingly the directors consider that the lives of such assets are so long and residual values so high that depreciation is insignificant. The appraisal of residual values is based on prices prevailing at the time of acquisition or subsequent valuation of the property in question.

Depreciation is provided on other tangible fixed assets at rates calculated to write off the cost of the assets by equal instalments over their estimated useful lives as follows:

Furniture, fittings and fixtures - 10% - 50%

Motor vehicles - 25%

### Notes (continued)

#### Accounting policies (continued)

#### Interest

Interest charges incurred in the acquisition, construction or redevelopment of trading units where expenditure on the unit exceeds £500,000 are capitalised (exclusive of tax relief) up to the point of opening for business. Otherwise interest is charged against profit as it arises.

#### Deferred expenditure

Pre opening expenditure incurred up to the date of commencement of full trading is charged against profits evenly over the first four years of operation, unless the cost of the project is less than £500,000 in which case the expenditure is charged against profits of the year in which the project is completed.

#### Leases

Where a company enters into a lease which entails taking substantially all the risks and rewards of ownership of an asset, the lease is treated as a 'finance lease'. The asset is recorded in the balance sheet as a tangible fixed asset and is depreciated over its estimated useful life, or the term of the lease, whichever is shorter. Future instalments under such leases, net of finance charges, are included with creditors. Rentals payable are apportioned between the finance element, which is charged to the profit and loss account, and the capital element, which reduces the outstanding obligation for future instalments.

All other leases are accounted for as operating leases and the rental charges are charged to the profit and loss account on a straight line basis over the life of the lease.

#### Pension scheme

The group operates a defined contribution pension scheme and also makes defined contributions into pension schemes on behalf of certain employees. The assets of the schemes are held separately from those of the group in independently administered funds. The pension cost charge represents the contributions paid by the group to the schemes during the year.

#### Stocks

Stocks are stated at the lower of cost or net realisable value.

#### **Taxation**

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Provision is made for deferred tax only to the extent that it is probable that an actual liability will crystallise.

#### Turnover

Turnover represents the invoiced value of sales excluding value added tax.



# Notes (continued)

# 2 Profit on ordinary activities before taxation

Profit on ordinary activities before taxation is stated after	er	
charging:	1995	1994
	£	£
Auditors' remuneration - audit	15,500	15,500
- non-audit work	10,850	3,500
Depreciation	661,195	442,257
Directors' remuneration (note 4)	413,895	388,510
Operating leases:		
Hire of plant and machinery	166,389	7,864
Other	9,977	-
Loan finance costs	-	885,993
	=====	=====
and after crediting:		
Gain on disposal of fixed assets	6,590	4,691
•	====	====
Staff numbers and costs		
	Number	Number
	1995	1994
Average number of employees	1,294	1,300
Average number of employees	====	====
	£	£
Wages and salaries	9,631,616	6,571,539
Social security costs	708,374	510,871
Other pension costs	105,597	47,512
Onici pension costs		
	10,445,587	7,129,922

3

Notes (continued)

#### 4 Remuneration of directors

The emoluments, excluding pension contributions, of the chairman were £15,540 (1994 - £27,639) and those of the highest paid director were £127,983 (1994 - £138,350).

The emoluments, excluding pension contributions, of the directors were within the following ranges:

	Number	of directors
	1995	1994
£5,001 - £10,000	3	_
£10,001 - £15,000	•	2
£15,001 - £20,000	2	1
£70,001 - £75,000	1	1
£85,001 - £90,000	1	-
£90,001 - £95,000	-	1
£125,001 - £130,000	1	-
£135,001 - £140,000	-	1
	<del>_</del>	<del></del>
	8	6
		==

Payment is also made for directors' services to third parties in respect of their services.

In the year to 26 March 1995 such payments amounted to £15,000 (1994 - £47,196).

Information relating to directors' share options is shown in the directors' report.

### 5 Interest payable

		1995	1994
		£	£
	Bank loans and overdrafts, and other loans wholly		
	repayable within five years	2,495,375	1,644,305
	Other loans	12,328	24,668
	Finance charges in respect of hire purchase contracts	-	821
		2,507,703	1,669,794
		=======	======
6	Interest receivable		
	Bank interest	169,410	29,090
	Other interest	1,789	-
		171,199	29,090
		======	=====

# Notes (continued)

7	Taxation	n
,	I GAGUIO	J

					1995 £	1994 £
	UK corporation tax for the year Deferred taxation Irrecoverable ACT	at 33% (1994 -	<i>33%)</i> on the p	profit	989,408 14,850 15,417	294,369 -
	Prior year - Corporation tax - Deferred taxation			-	1,019,675 (29,676) 124,728	294,369 (5,024) (155,800)
				-	1,114,727	133,545
8	Dividends					
	Preference dividend	- 10% net - no	n equity		50,000 =====	50,000 =====
9	Tangible fixed asset	s				
	Group	Freehold	Furniture	Assets in		
	Cost or valuation	land and buildings £	fittings & equipment £	course of construction £	vehicles	Total £
	At 27 March 1994 Additions Disposals	35,149,485 3,421	6,797,175 240,450	101,009 1,514,952 (1,365	143,163 ) (71,197)	42,265,351 1,901,986 (72,562)
	Transfers	59,993	538,032	(598,025	-	-
	At 26 March 1995	35,212,899	7,575,657	1,016,571	289,648	44,094,775
	Depreciation					
	At 27 March 1994 Charge for year Disposals	-	1,692,362 608,492	- - -	92,810 52,703 (34,138)	1,785,172 661,195 (34,138)
	At 26 March 1995		2,300,854		111,375	2,412,229
	Net book value					
	At 26 March 1995	35,212,899	5,274,803 ======	1,016,571 ======		41,682,546
	At 27 March 1994	35,149,485	5,104,813	101,009	124,872	40,480,179
		=======	======	=====	=====	=======

Notes (continued)

### 9 Tangible fixed assets (continued)

Company			
	Fittings and equipment	Motor vehicles	Total
Cost	£	£	£
At 27 March 1994	-	97,315	97,315
Additions	4,032	16,234	20,266
Disposals	-	(35,225)	(35,225)
At 26 March 1995	4,032	78,324	82,356
	<del></del>		
Depreciation			
At 27 March 1994	<del>-</del>	48,363	48,363
Charge for year	155	14,658	14,813
Disposals	-	(8,931)	(8,931)
	<del></del>		
At 26 March 1995	155	54,090	54,245
Net book value	<del></del>		
At 26 March 1995	3,877	24,234	28,111
	====	<b>==</b> ===	=====
At 27 March 1994		48,952	48,952
The Difference 1991	====	====	=====
Particulars relating to revalued assets are	given below:		
		1995	1994
		£	£
Freehold land and buildings			
At 1991 open market value		14,158,683	14,158,683
Aggregate depreciation thereon		-	-
Net book value		14,158,683	14,158,683
Historical cost of revalued assets		7,881,360	7,881,360
Aggregate depreciation based on historic	ical costs	•	-
Historical net book value		7,881,360	7,881,360
			======

### Notes (continued)

### 10 Fixed asset investments

Investment in subsidiaries - shares at cost

At 26 March 1995 and 27 March 1994

4,821,357
======

The company's subsidiaries are:

Subsidiary	Country of incorporation	Activity	% Ordinary shares held
Waterside Inns Limited	Scotland	Hoteliers	100.00
Leisure Resorts Management Ltd	Scotland	Management Services	100.00
Inchyra Services Limited *	Scotland	Non trading	100.00
Inchyra Grange Hotel Limited *	Scotland	Hoteliers	100.00
MHL Management (No 1) Limited	Scotland	Management Services	100.00
Cairn Management Limited	Scotland	Management Services	100.00
MHL Management (No 3) Limited	Scotland	Hoteliers	100.00

<sup>\*</sup> The company owns the whole issued share capital of Inchyra Services Limited which in turn owns the whole issued share capital of Inchyra Grange Hotel Limited.

#### 11 Stocks

	Group	
	1995	1994
	£	£
Goods for resale	322,138	315,822
	==== <b>=</b>	=====

### 12 Debtors

	Group		Com	pany
	1995	1994	1995	1994
	£	£	£	£
Trade debtors	2,088,869	1,596,277	346,428	-
Amounts owed by group undertakings	•	-	26,991,334	24,134,949
Prepayments and accrued				
income	795,652	732,891	147,135	217,673
Group relief	•	-	1,674,884	851,136
Dividends receivable	-	-	3,900,000	3,125,000
	2,884,521	2,329,168	33,059,781	28,328,758
	=======	=======	=======	=======



### Notes (continued)

### 13 Creditors: amounts falling due within one year

	Group		C	ompany
	1995	1994	1995	1994
	£	£	£	£
Bank overdraft (secured)	3,112,378	1,348,438	-	719,466
Trade creditors	863,415	772,574	-	24,967
Amounts owed to group				
undertakings	-	-	9,368,714	276,395
Loans	2,030,000	1,030,000	2,000,000	1,000,000
Other creditors including taxation and social				
security	1,308,610	1,081,728	9,952	24,491
Accruals and deferred	, ,			
income	2,202,430	1,513,477	560,509	194,521
Corporation tax	989,408	15,625	-	-
	10,506,241	5,761,842	11,939,175	2,239,840
				======

The bank overdraft is secured by a standard security over the freehold land and buildings and by a floating charge over the whole property and undertaking of the group.

### 14 Creditors: amounts falling due after more than one year

		Group		Company
	1995	1994	1995	1994
	£	£	£	£
Bank loans Other loans	27,000,000 625,000	28,500,000 155,000	27,000,000 500,000	28,500,000
	27,625,000 ======	28,655,000	27,500,000 ======	28,500,000

### Notes (continued)

### 14 Creditors: amounts falling due after more than one year (continued)

The maturity of the loans are as follows:

•	Group		Company	
	1995	1994	1995	1994
	£	£	£	£
Within one year	2,030,000	1,030,000	2,000,000	1,000,000
In the second to fifth years	12,120,000	11,120,000	12,000,000	11,000,000
Over five years	15,505,000	17,535,000	15,500,000	17,500,000
		00.605.000	20 500 000	20, 500, 000
	29,655,000	29,685,000	29,500,000	29,500,000
	========	====== <b>=</b>	=======	=======

The bank loans due after more than one year are repayable in 6-monthly instalments. The first £2,000,000 bears interest at 3% per annum above LIBOR with the remainder bearing interest at 2% per annum above LIBOR. These loans are secured by a standard security over the freehold land and buildings and by a floating charge over the whole property and undertaking of the group.

The other loan due after more than one year is repayable in monthly instalments of £2,500 and bears interest at 6% per annum. This loan is secured by a standard security over the freehold land and buildings of Waterside Inns Limited and by a floating charge over the whole property and undertaking of that company.

#### 15 Deferred taxation

	Group £	Company £
At 27 March 1994	469,356	-
Charge/(credit) for year in profit and loss account	139,578	(121,158)
At 26 March 1995	608,934	(121,158)

The amounts provided for deferred taxation and the amounts not provided are set out below:

	1995		1	994
	Provided	Unprovided	Provided	Unprovided
	£	£	£	£
Difference between accumulated depreciation and capital allowances Other timing differences	730,092 (121,158)	1,000,422	469,356 -	967,444
	608,934	1,000,422	469,356	967,444
	=======	======	======	

The tax liability which would arise on disposal of the freehold properties at their book values is not quantified as it is anticipated that roll-over relief would postpone any such liability indefinitely.

Notes (continued)

### 16 Called up share capital

	1995 £	1994 £
Authorised		
826,667 Ordinary shares of £1 each	826,667	826,667
500,000 10% Cumulative redeemable preference shares of £1 each	500,000	500,000
	1,326,667	1,326,667
Allotted, called up and fully paid	======	
500,000 Ordinary shares of £1 each 500,000 10% Cumulative redeemable preference shares of	500,000	500,000
£1 each	500,000	500,000
	1,000,000	1,000,000

Options to subscribe for ordinary shares of £1 each are detailed in the directors' report.

The cumulative preference shares are redeemable at par in equal annual instalments between 31 October 1995 and 31 October 1999. The company also has an option to redeem the cumulative preference shares at any time. These shares have no voting rights.

There are outstanding warrants to subscribe for 24,800 ordinary shares in the company at £1.00 per share and 181,867 ordinary shares at £12.85 per share.

### 17 Reserves

Grou	n
OIVU	м

-	Capital reserve £	Revaluation reserve	Profit and loss account £
At 26 March 1994 Retained profit for year	24,261	6,277,323	2,909,382 2,490,983
At 26 March 1995	24,261 ======	6,277,323	5,400,365 ======

### Notes (continued)

17 Reserves (continued)

Company

Profit and loss account

£
At 27 March 1994
Retained profit for year

At 26 March 1995

£
1,968,617
2,118,450
4,087,067

18 Reconciliation of movements in shareholders' funds

	Group		Company	
	1995	1994	1995	1994
	£	£	£	£
Profit/(loss) for the				
financial year	2,540,983	1,938,691	2,168,450	1,212,657
Dividends	50,000	50,000	50,000	50,000
	·····			
Net addition to shareholders' funds	2,490,983	1,888,691	2,118,450	1,162,657
Opening shareholders' funds	10,210,966	8,322,275	2,968,617	1,805,960
Claring shough aldows?				
Closing shareholders' funds	12,701,949 ======	10,210,966	5,087,067 ======	2,968,617

### 19 Capital commitments

	Group			Company	
	1995	1994	1995	1994	
	£	£	£	£	
Authorised and contracted	1,989,700	304,349	-	-	
	=======	======	===	===	
Authorised but not					
contracted	10,000	-	-	-	
	=====	=====	===	===	

Notes (continued)

### 20 Operating lease commitments

Annual commitments under non-cancellable operating leases are as follows:

	Group		•	Company	
	1995	1994	1995	1994	
Plant and equipment	£	£	£	£	
Operating leases which expire:					
Within one year	10,101	-	•	-	
Between two and five					
years	54,106	3,092	-	-	
Over five years	8,133	-	-	-	
Property					
Operating leases which expire:					
Within one year	9,977	-	-	-	
·	<del>.</del>				
	82,317	3,092	-	-	
	====	=====	=====	===	

### 21 Contingent liabilities

The company has entered into a joint and several guarantee with group members in respect of bank and other borrowings. The company's liability in respect of this indebtedness at 26 March 1995 amounted to £3,076,406 (1994 - £833,543). The maximum liability is £32,500,000 (1994 - £32,500,000).

#### 22 Pension Scheme

The group operates a defined contribution pension scheme. The pension cost charge for the period represents contributions payable by the group to the fund and amounted to £105,597 (1994 - £47,512).

Contributions totalling £17,840 (1994 -£nil) were outstanding at the year end and are included in creditors.

# Notes (continued)

# 23 Reconciliation of operating profit to net cash inflow from operating activities

			1995	1994
			£	£
	Operating profit		5,992,214	3,712,940
	Depreciation charges		661,195	442,257
	Gain on sale of fixed assets		(6,590)	(4,691)
	Increase in stock		(6,315)	(191,202)
	Increase in debtors		(563,250)	(1,557,673)
	Increase in creditors		960,091	2,183,170
	Net cash inflow from operating activities		7,037,345	4,584,801
24	Analysis of changes in cash and cash equiv	valents  Cash at bank		
		and in hand	Overdraft	Net
		£	£	£
	Balance at 31 March 1993	31,656	(7,380,929)	(7,349,273)
	Net cash inflow	1,940,339	6,032,491	7,972,830
	Balance at 27 March 1994	1,971,995	(1,348,438)	623,557
	Net cash inflow/(outflow)	4,580,924	(1,763,940)	2,816,984
	Balance at 26 March 1995	6,552,919	(3,112,378)	3,440,541
		======	=======	=== <b>====</b>