**REGISTERED NUMBER 115061** 

MOYEN HOUSE HERIOT-WATT RESEARCH PARK EDINBURGH, EH14 4AP

ANNUAL REPORT
AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000





COMPANIES HOUSE

25/07/01



# ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED $31^{\rm ST}$ DECEMBER 2000

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#### ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

#### **CURRENT DIRECTORS AND OFFICERS**

**DIRECTORS** 

I.D. Duffin

(Chairman)

(Managing Director)

A.W. Neilson

A.R. Borthwick

B.M.H. Bussell

D.R. Carrie

S.E. Doherty

J.S. Edwards

P.D. Pettitt

M.A. Smith

O. Thoresen

**SECRETARY** 

D.W. Company Services Ltd

REGISTERED OFFICE

c/o Dundas & Wilson C.S.

Saltire Court

20 Castle Terrace

Edinburgh

EH1 2EN

**BANKERS** 

Bank of Scotland

The Mound

Edinburgh

EH1 1YZ

**AUDITORS** 

KPMG

Saltire Court

20 Castle Terrace

Edinburgh

EH1 2EG



### ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

#### **SHAREHOLDERS**

Axa Sun Life

Clerical Medical

CGU Life

Eagle Star

Friends Provident

Guardian Financial Services

Legal & General

National Mutual Life

NPI

Norwich Union

Permanent Prudential

Royal & SunAlliance

Scottish Amicable

Scottish Equitable

Scottish Life

Scottish Mutual

Scottish Provident

Scottish Widows

Skandia Life

Standard Life

Zurich Life



#### DIRECTORS' REPORT FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

The Directors have pleasure in submitting their annual report together with the audited financial statements for the year ended 31st December 2000.

#### Statement of Directors' responsibilities

Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss for that year. In preparing those financial statements, the Directors are required to:

- select suitable policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departure disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.

The Directors confirm that they have fulfilled these responsibilities.

Last year the Directors instituted a review of risk management policy within the company based upon the guidance of the Turnbull Report. This now forms the basis of a policy of continuous review of controls and procedures within the company.

#### Results and dividends

The result before taxation for the year was £ 0 (1999: £616,153 loss). A refund of taxation paid in respect of 1998 results led to an after tax profit of £4,541, which has been transferred to reserves. The Directors recommend that no dividend be declared or paid for the year.

#### **Extraordinary General Meetings**

The Company held the following Extraordinary meetings:

Date

Resolution

6<sup>th</sup> December, 2000

1. That the Company's Business Plan and Budget for the year ended 31 December 2001, entitled "2001 Business Plan and Budget" be approved.

The members agreed the resolution put before the meeting.

#### Review of business

The Company's principal activities during the year centred around encouraging the use of technology providers and improving electronic communication between intermediaries and insurance companies.

Turnover for the year was £233,977 (1999: £223,485)



### DIRECTORS' REPORT (Continued) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

#### Directors and their interests

The Directors serving during the year were as follows:

| I.D. Duffin    | (Chairman, Co-opted 29/0 |
|----------------|--------------------------|
| A.W. Neilson   | (Managing Director)      |
| A.R. Barnes    | (Resigned 29/03)         |
| A.R. Borthwick | ·                        |
| B.M.H.Bussell  |                          |
| D.R. Carrie    |                          |
| S.E. Doherty   |                          |
| J.S. Edwards   |                          |
| P.B. Harris    | (Resigned 29/03)         |
| N.B. Hopwood   | (Resigned 06/10)         |
| P.D. Pettitt   |                          |
| M.A. Smith     | (Co-opted 29/03)         |
| G.M. Stewart   | (Resigned 23/11)         |
| R.B. Suttie    | (Resigned 26/07)         |
| O. Thoresen    | ,                        |

No Director had any interest in the share capital of the Company.

#### **Fixed Assets**

The movement in fixed assets during the year are summarised in the notes to the financial statements.

#### Investment in subsidiary companies

Origo Systems Limited ceased trading on 18th October 1998.

Origo Secure Internet Services Limited was incorporated on 10<sup>th</sup> November 1999.

#### Auditors

In accordance with Section 385 of the Companies Act 1985, a resolution for the re-appointment of KPMG as auditors of the Company is proposed at the forthcoming Annual General Meeting.

By order of the Board

D.W. Company Services Ltd

Dil. Cing Director,

Secretary

Date: 24 July 2001



#### AUDITORS' REPORT TO THE MEMBERS OF ORIGO SERVICES LIMITED

We have audited the financial statements on pages 7 to 15.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the directors' report and, as described on page 4, the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

#### Basis of audit opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2000 and of its result for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KPMG

Chartered Accountants
Registered Auditors
Saltire Court
20 Castle Terrace
Edinburgh, EH1 2EG

Date: 23 July 2001



# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED $31^{\rm ST}$ DECEMBER 2000

|                                                      | Note | £       | 2000<br>£    | 1999<br>£   |
|------------------------------------------------------|------|---------|--------------|-------------|
| Turnover                                             | 2    | £       | ±<br>233,977 | 223,485     |
|                                                      | 2    |         | •            | •           |
| Cost of sales                                        |      | -       | 0            | (1,325)     |
| Gross profit                                         |      |         | 233,977      | 222,160     |
| Administrative expenses                              |      |         | (2,604,419)  | (3,624,530) |
|                                                      |      | •       | (2,370,442)  | (3,402,370) |
| Other operating income                               | 3    |         | 2,176,044    | 2,574,172   |
| Operating loss                                       | 4    | -       | (194,398)    | (828,198)   |
| Other interest receivable                            | 5    | 194,524 |              | 212,117     |
| Interest payable                                     | 6    | (126)   |              | (72)        |
|                                                      |      |         | 194,398      | 212,045     |
| Profit/(Loss) on ordinary activities before taxation |      | •       | 0            | (616,153)   |
| Taxation                                             | 8    |         | 4,541        | 0           |
| Retained profit/(loss) carried forward               |      |         | 4,541        | (616,153)   |

Other than the result for the year there have been no other recognised gains or losses.

Notes to the financial statements are detailed on pages 10 to 15



#### BALANCE SHEET AS AT 31<sup>ST</sup> DECEMBER 2000

|                                     | Note | £           | 2000<br>£ | 1999<br>£   |
|-------------------------------------|------|-------------|-----------|-------------|
| Fixed assets                        |      |             |           |             |
| Tangible assets                     | 10   |             | 82,543    | 54,374      |
| Investments                         | 11   | 2,301,002   |           | 2,300,002   |
| Less: loan note funding             | 11   | (2,300,000) |           | (2,300,000) |
|                                     |      |             | 1,002     | 2           |
|                                     |      |             | 83,545    | 54,376      |
| Current assets                      |      |             |           |             |
| Debtors                             | 12   | 898,761     |           | 217,085     |
| Cash at bank                        |      | 3,046,024   |           | 3,799,631   |
|                                     |      | 3,944,785   |           | 4,016,716   |
| Creditors                           |      |             |           |             |
| Amounts falling due within one year | 13   | (669,309)   |           | (727,046)   |
| Net current assets                  |      | _           | 3,275,476 | 3,289,670   |
| Net assets                          |      | _           | 3,359,021 | 3,344,046   |
| Capital and reserves                |      |             |           |             |
| Called up share capital             | 15   |             | 130,434   | 120,000     |
| Profit and loss account             | 16   | _           | 3,228,587 | 3,224,046   |
| Equity shareholders' funds          |      | _           | 3,359,021 | 3,344,046   |

Approved by the Board and signed on its behalf by:

Director

Date: 12th July 2001

Notes to the financial statements are detailed on pages 10 to 15



# RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES FOR THE YEAR ENDED $31^{\rm ST}$ DECEMBER 2000

|                                                                   | £                | 2000<br>£       | 1999<br>£ |
|-------------------------------------------------------------------|------------------|-----------------|-----------|
| Operating loss - before exceptional profits                       | <del></del>      | (194,398)       | (828,198) |
| Taxation                                                          |                  | 4,541           | 0         |
| Depreciation                                                      |                  | 51,209          | 17,543    |
| Profit on sale of fixed assets                                    |                  | 196             | (11)      |
| (Increase)/decrease in debtors                                    |                  | (681,676)       | (33,645)  |
| Decrease in creditors                                             |                  | (57,737)        | (21,264)  |
| Net cash (outflow)/inflow from operating activities               | _                | (877,865)       | (865,575) |
| CASH FLOW STATI<br>FOR THE YEAR ENDED 31 <sup>ST</sup>            |                  | 2000<br>2000    | 1999      |
|                                                                   | £                | £               | £         |
| Net cash (outflow)/inflow from operating activities               |                  | (877,865)       | (865,575) |
| Returns on investments and servicing of finance                   |                  |                 |           |
| Interest received                                                 | 194,524          |                 | 212,116   |
| Interest paid                                                     | (126)            |                 | (72)      |
|                                                                   |                  | 194,398         | 212,044   |
| Capital expenditure and financial investments                     |                  |                 |           |
| Sale of shares                                                    | 10,434           |                 | 0         |
| Investments                                                       | (1000)           |                 | 0         |
| Purchase of fixed assets                                          | (79,378)         |                 | (24,490)  |
| Sale of fixed assets                                              | (196)            |                 | 256       |
|                                                                   |                  | (70,140)        | (24,234)  |
| (Decrease)/increase in cash                                       | -                | (753,607)       | (677,765) |
| RECONCILIATION OF NET CASH<br>FOR THE YEAR ENDED 31 <sup>ST</sup> | FLOW TO NI       | ET DEBT<br>2000 |           |
|                                                                   |                  | 2000<br>£       | 1999<br>£ |
| (Decrease)/increase in cash                                       |                  | (753,607)       | (677,765) |
| Cash at bank at beginning of period                               |                  | 3,799,631       | 4,477,396 |
| Cash at bank at end of period                                     | -                | 3,046,024       | 3,799,631 |
| Notes to the financial statements are de                          | etailed on pages | 10 to 15        |           |



#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

#### 1 ACCOUNTING POLICIES

The following accounting policies have been applied consistently in dealing with items which are material in relation to the Company's financial statements.

#### Accounting convention

The financial statements have been prepared in accordance with applicable accounting standards and have been prepared under the historical cost convention.

#### Going concern

Under the terms of the shareholders' agreement, the shareholders have agreed to the necessary funding for the Company's continuing operations, and therefore the accounts have been prepared on a going concern basis.

Investments are valued at the lower of cost or Directors valuation.

**Depreciation** is provided at rates calculated to write-off the cost of each asset over its expected life on a straight-line basis as follows:

| Fittings and equipment       | 20%   |
|------------------------------|-------|
| Computer server equipment    | 33.3% |
| Computer equipment           | 50%   |
| Copyright                    | 100%  |
| Intellectual Property Rights | 100%  |

#### **Deferred taxation**

Deferred taxation is provided on the liability method on all short and long term timing differences except those which are not expected to reverse in the future.

#### Sponsorship income

Sponsorship income received from shareholders is accounted for by reference to the period to which it relates. In cases where amounts have been requested and have not been paid at the period end, these sums are included in debtors. Where amounts have been received in respect of subsequent periods, they are included in creditors.

#### **Operating leases**

Rentals paid under operating leases are charged against profit on a straight line basis over the term of the lease.

#### Pension

As the Company does not offer a pension scheme, the Company contributes towards employee personal pension schemes on a monthly basis.

#### 2 TURNOVER AND PROFITS

Turnover represents the amounts derived from the provision of goods and services which fall within the Company's ordinary activities, and is stated net of Value Added Tax.

The turnover and profit figure is entirely attributable to the principal activity and has been wholly generated within the United Kingdom.

#### 3 OTHER OPERATING INCOME

|                        | 2000      | 1999      |
|------------------------|-----------|-----------|
|                        | £         | £         |
| Sponsorship receivable | 2,176,044 | 2,574,172 |
|                        |           |           |



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED $31^{\rm ST}$ DECEMBER 2000

| 4 | OPERATING LOSS                                        |               |              |
|---|-------------------------------------------------------|---------------|--------------|
|   | This is stated after charging:                        | 2000          | 1999         |
|   |                                                       | £             | £            |
|   | Depreciation – owned fixed assets                     | 51,209        | 17,543       |
|   | Auditors remuneration - audit fee                     | 12,500        | 12,000       |
|   | - non-audit fees                                      | 338,440       | 835,939      |
|   | Operating lease rentals - plant and machinery         | 23,877        | 27,263       |
|   | Other leases - land and buildings                     | 111,360       | 111,360      |
|   | Development & Deployment Fees                         | 0             | 791,935      |
|   | Audit fee includes a charge of £500 for Origo Systems | Limited.      |              |
| 5 | OTHER INTEREST RECEIVABLE                             |               |              |
|   |                                                       | 2000<br>£     | 1999<br>£    |
|   | Bank interest                                         |               |              |
|   | Other interest                                        | 194,439<br>85 | 212,116<br>0 |
|   | Omer interest                                         |               |              |
|   |                                                       | 194,524       | 212,116      |
| 6 | INTEREST PAYABLE                                      |               |              |
|   |                                                       | 2000<br>£     | 1999<br>£    |
|   | Bank interest                                         | 126           | 72           |
|   | Bank interest                                         |               |              |
|   |                                                       | 126           | 72           |
| 7 | STAFF COSTS AND NUMBERS                               |               |              |
|   |                                                       | 2000<br>£     | 1999<br>£    |
|   |                                                       |               |              |
|   | Wages and salaries                                    | 491,910       | 476,466      |
|   | Social security costs                                 | 63,187        | 51,859       |
|   | Other pension costs                                   | 92,930        | 85,638       |
|   |                                                       | 648,027       | 613,963      |
|   | The average number of employees during the year was   | as follows:   |              |
|   |                                                       | 2000<br>£     | 1999<br>£    |
|   | Management and administration                         | 7             | 7            |
|   | Systems development and support                       | 6             | 4            |
|   |                                                       | 13            | 11           |
|   |                                                       |               |              |



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED $31^{\rm ST}$ DECEMBER 2000

|   | Directors' emoluments and pension scheme contributio | ns were as follows: |         |
|---|------------------------------------------------------|---------------------|---------|
|   | •                                                    | 2000                | 1999    |
|   |                                                      | £                   | £       |
|   | Directors' emoluments paid by the Company            | 234,088             | 217,066 |
|   | Pension scheme contributions                         | 67,645              | 59,181  |
| 8 | TAXATION                                             |                     |         |
|   |                                                      | 2000                | 1999    |
|   |                                                      | £                   | £       |
|   | Corporation tax (charge)/refund for the year         | 4,541               | 0       |

#### 9 INTANGIBLE ASSETS

As part of the sale of The Exchange, the right, title and interest, which The Exchange owned in the Standards Intellectual Property Rights, was acquired in 1998. The cost of £100,000 has been fully written down to a net book value of nil.

#### 10 TANGIBLE ASSETS

|                          | Fittings/<br>Equipment | Computer<br>Equipment | Total    |
|--------------------------|------------------------|-----------------------|----------|
| •                        | £                      | £                     | £        |
| Cost                     |                        |                       |          |
| As at 31st December 1999 | 90,732                 | 179,932               | 270,664  |
| Additions                | 5,603                  | 73,775                | 79,378   |
| Disposals                | (9,599)                | (53,599)              | (63,198) |
| As at 31st December 2000 | 86,736                 | 200,108               | 286,844  |
| Depreciation             |                        |                       |          |
| As at 31st December 1999 | 82,247                 | 134,043               | 216,290  |
| Additions                | 6,218                  | 44,991                | 51,209   |
| Disposals                | (9,599)                | (53,599)              | (63,198) |
| As at 31st December 2000 | 78,866                 | 125,435               | 204,301  |
| Net Book Value           |                        |                       |          |
| As at 31st December 2000 | 7,870                  | 74,673                | 82,543   |
| As at 31st December 1999 | 8,485                  | 45,889                | 54,374   |
| As at 51 December 1999   | 0,403                  | 75,007                | J-7,-    |



#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

#### 11 INVESTMENTS: Shares in subsidiary undertakings

|                                   | Origo Systems<br>Ltd | Origo Secure<br>Internet<br>Services Ltd |
|-----------------------------------|----------------------|------------------------------------------|
|                                   | £                    | £                                        |
| Cost                              |                      |                                          |
| As at 31st December 1999          | 2,300,002            | 0                                        |
| Additions                         | 0                    | 1,000                                    |
| As at 31st December 2000          | 2,300,002            | 1,000                                    |
| Loan note funding                 |                      |                                          |
| As at 31st December 1999 and 2000 | 2,300,000            | 0                                        |
| Net Book Value                    |                      |                                          |
| As at 31st December 2000          | 2                    | 1,000                                    |
| As at 31st December 1999          | 2                    | 0                                        |

#### Subsidiary undertakings

| Subsidiary<br>undertaking                    | Principal activity                               | Country of Registration | Ordinary Shares |
|----------------------------------------------|--------------------------------------------------|-------------------------|-----------------|
| Origo Systems<br>Limited                     | Development of the<br>Common Trading<br>Platform | Scotland                | 100%            |
| Origo Secure<br>Internet Services<br>Limited | Development of a secure internet trading service | Scotland                | 100%            |

At 31st December 2000 the aggregate capital and reserves of Origo Systems Limited amounted to (£98,241). The result for the year of Origo Systems Limited was £Nil.

The aggregate capital and reserves of Origo Secure Internet Services Limited amounted to (£1,021,838). The result for the previous 14 month trading period was (£1,022,838). The Group will continue to provide such funds as are necessary for the company to continue trading in 2001.

#### 12 DEBTORS

| 2000<br>£ | 1999<br>£                      |
|-----------|--------------------------------|
| 31,194    | 12,338                         |
| 789,917   | 99,239                         |
| 44,690    | 41,792                         |
| 32,960    | 63,716                         |
| 898,761   | 217,085                        |
|           | £ 31,194 789,917 44,690 32,960 |



#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

#### 13 CREDITORS

|                                        | 2000<br>£ | 1999<br>£ |
|----------------------------------------|-----------|-----------|
| Trade creditors                        | 179,918   | 291,354   |
| Other creditors (inc. social security) | 48,051    | 37,584    |
| Accruals and deferred income           | 132,320   | 213,046   |
| Sponsorship in advance                 | 309,020   | 185,062   |
|                                        | 669,309   | 727,046   |
|                                        |           |           |

#### 14 DEFERRED TAXATION

No provision for deferred taxation is required since the amounts provided for depreciation are in advance of capital allowances.

#### 15 SHARE CAPITAL

|                                    | 2000    | 1999    |
|------------------------------------|---------|---------|
|                                    | £       | £       |
| Authorised Share Capital           |         |         |
| 199,900 Ordinary Shares of £1 each | 199,900 | 199,900 |
| 100 Associated Shares of £1 each   | 100     | 100     |
|                                    | 200,000 | 200,000 |
| Allotted called up and fully paid: | <u></u> |         |
| Ordinary Shares of £1 each         | 130,434 | 120,000 |

At the Annual General Meeting held on 31<sup>st</sup> May 2000, the Directors of the Company were generally and unconditionally authorised, with effect from that day, to exercise all the powers of the Company to allot relevant securities up to an aggregate nominal amount of eighty thousand pounds, provided that this authority should expire on 30<sup>th</sup> May 2005. During 2000 the Directors of the Company allotted shares to Skandia Life Assurance Company Limited and Permanent Insurance Company Limited.

#### 16 RECONCILIATION IN MOVEMENTS OF SHAREHOLDERS' FUNDS

|                                      | 2000      | 1999      |
|--------------------------------------|-----------|-----------|
|                                      | £         | £         |
| (Loss)/Profit for the financial year | 4,541     | (616,153) |
| Opening shareholders' funds          | 3,344,046 | 3,960,199 |
| Equity Issued and Paid               | 10,434    | 0         |
| Closing Shareholders' funds          | 3,359,021 | 3,344,046 |



111,360

111,360

#### **ORIGO SERVICES LIMITED**

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED $31^{\rm ST}$ DECEMBER 2000

#### 17 OTHER FINANCIAL COMMITMENTS

Over five years

| The Company had annual commitments under non-can    | cellable leases as set out | below: |
|-----------------------------------------------------|----------------------------|--------|
| • •                                                 | 2000                       | 1999   |
|                                                     | £                          | £      |
| Operating leases of plant & machinery which expire: |                            |        |
| Within one year                                     | 12,524                     | 3,008  |
| In two to five years                                | 401                        | 20,309 |
|                                                     | 12,925                     | 23,317 |
| Leases of land & buildings which expire:            | •                          |        |

ANNUAL REPORT AND
CONSOLIDATED FINANCIAL STATEMENTS OF
ORIGO SERVICES LIMITED
FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

**REGISTERED NUMBER 115061** 

MOYEN HOUSE HERIOT-WATT RESEARCH PARK EDINBURGH, EH14 4AP



# ANNUAL REPORT AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED $31^{\rm ST}$ DECEMBER 2000

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#### ANNUAL REPORT AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 2000

#### **CURRENT DIRECTORS AND OFFICERS**

**DIRECTORS** 

I.D. Duffin

(Chairman)

(Managing Director)

A.W. Neilson

A.R. Borthwick B.M.H. Bussell

D.R. Carrie S.E. Doherty

J.S. Edwards

P.D. Pettitt

M.A. Smith

O. Thoresen

SECRETARY

D.W. Company Services Ltd

REGISTERED OFFICE

c/o Dundas & Wilson C.S.

Saltire Court

20 Castle Terrace

Edinburgh

EH1 2EN

**BANKERS** 

Bank of Scotland

The Mound Edinburgh

EH1 1YZ

**AUDITORS** 

**KPMG** 

Saltire Court

20 Castle Terrace

Edinburgh

EH1 2EG



### ANNUAL REPORT AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

#### **SHAREHOLDERS**

Axa Sun Life

Clerical Medical

CGU Life

Eagle Star

Friends Provident

Guardian Financial Services

Legal & General

National Mutual Life

NPI

Norwich Union

Permanent

Prudential

Royal & SunAlliance

Scottish Amicable

Scottish Equitable

Scottish Life

Scottish Mutual

Scottish Provident

Scottish Widows

Skandia Life

Standard Life

Zurich Life



#### DIRECTORS' REPORT FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

The Directors have pleasure in submitting their annual report together with the audited financial statements for the year ended 31<sup>st</sup> December 2000. This report consolidates the financial statements of Origo Services Limited, Origo Secure Internet Services Limited and Origo Systems Limited.

#### Statement of Directors' responsibilities

Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the Group and of the profit or loss for that year. In preparing those financial statements, the Directors are required to:

- select suitable policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departure disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company and the Group will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and the Group and to prevent and detect fraud and other irregularities.

The Directors confirm that they have fulfilled these responsibilities.

This year the Directors have instituted a review of risk management policy within the Company and the Group based upon the guidance of the Turnbull Report. This will form the basis of a policy of continuous review of controls and procedures within the company.

#### Results and dividends

Losses for the year before taxation were £1,022,838 (Loss 1999: £616,153). This resulted from work done by Origo Secure Internet Services to develop a secure internet trading environment. It is expected that this service will be launched in 2001.

The Directors recommend that no dividend be declared or paid for the year.

#### **Extraordinary General Meeting**

The Company held the following Extraordinary meeting:

Date

Resolution

6<sup>th</sup> December, 2000

1. That the Company's Business Plan and Budget for the year ended 31 December 2001, entitled "2001 Business Plan and Budget" be approved.

The members agreed the resolution put before the meeting.

#### **Funding**

The Group has a bank overdraft facility of up to £0.5 million. This facility was not used during 2000.



### DIRECTORS' REPORT (Continued) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

#### Review of business

The Company's principal activities during the year centred around encouraging the use of technology providers and improving electronic communication between intermediaries and insurance companies.

Turnover for the year was £233,977 (1999: £223,485)

#### Directors and their interests

The Directors serving during the year were as follows:

| I.D. Duffin    | (Chairman, Co-opted 29/03) |
|----------------|----------------------------|
| A.W. Neilson   | (Managing Director)        |
| A.R. Barnes    | (Resigned 29/03)           |
| A.R. Borthwick |                            |
| B.M.H.Bussell  |                            |
| D.R. Carrie    |                            |
| S.E. Doherty   |                            |
| J.S. Edwards   |                            |
| P.B. Harris    | (Resigned 29/03)           |
| N.B. Hopwood   | (Resigned 06/10)           |
| P.D. Pettitt   |                            |
| M.A. Smith     | (Co-opted 29/03)           |
| G.M. Stewart   | (Resigned 23/11)           |
| R.B. Suttie    | (Resigned 26/07)           |
| O. Thoresen    | · -                        |

No Director had any interest in the share capital of the Company.

#### **Fixed Assets**

The movement in fixed assets during the year are summarised in the notes to the financial statements.

#### **Auditors**

In accordance with Section 385 of the Companies Act 1985, a resolution for the re-appointment of KPMG as auditors of the Company is proposed at the forthcoming Annual General Meeting.

By order of the Board

D.1.C.

Director,

D.W. Company Services Ltd Secretary

Date: 24 July 2001



### AUDITORS' REPORT TO THE MEMBERS OF ORIGO SERVICES LIMITED

We have audited the financial statements on pages 7 to 16.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the directors' report and, as described on page 4, the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the group is not disclosed.

#### Basis of audit opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 31 December 2000 and of their results for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KPMG

Chartered Accountants
Registered Auditors
Saltire Court
20 Castle Terrace
Edinburgh, EH1 2EG

Date: 23 July 2001



# CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED $31^{ST}$ DECEMBER 2000

|                                               | Note |         | 2000        | 1999        |
|-----------------------------------------------|------|---------|-------------|-------------|
|                                               |      | £       | £           | £           |
| Turnover - Continuing operations              | 2    |         | 233,977     | 223,485     |
| Cost of sales                                 |      |         | 0           | (1,325)     |
| Gross profit                                  |      |         | 233,977     | 222,160     |
| Administrative expenses                       |      | _       | (3,627,257) | (3,624,530) |
|                                               |      | ·       | (3,393,280) | (3,402,370) |
| Other operating income                        | 3    |         | 2,176,044   | 2,574,172   |
| Operating loss                                | 4    |         | (1,217,236) | (828,198)   |
| Other interest receivable                     | 5    | 194,524 |             | 212,116     |
| Interest payable                              | 6    | (126)   |             | (72)        |
|                                               |      |         | 194,398     | 212,045     |
| (Loss) on ordinary activities before taxation |      | •       | (1,022,838) | (616,153)   |
| Taxation                                      | 8    | _       | 4,541       | 0           |
| (Loss) on ordinary activities after taxation  |      |         | (1,018,297) | (616,153)   |
| (Loss) for the financial year                 |      | -       | (1,018,297) | (616,153)   |
| Retained profit brought forward               |      | _       | 825,803     | 1,441,956   |
| Retained (loss) / profit carried forward      |      | •       | (192,494)   | 825,803     |
|                                               |      | •       |             |             |

Other than the result for the year there have been no other recognised gains or losses.

The results for the year relate wholly to continuing operations.

Notes to the financial statements are detailed on pages 11 to 16



# CONSOLIDATED BALANCE SHEET AS AT 31<sup>ST</sup> DECEMBER 2000

|                                              | Note | £           | 2000<br>£   | 1999<br>£   |
|----------------------------------------------|------|-------------|-------------|-------------|
| Fixed assets                                 |      |             |             |             |
| Tangible assets                              | 10   |             | 82,543      | 54,374      |
| Current assets                               |      |             |             |             |
| Debtors: amounts falling due within one year | 12   | 108,844     |             | 117,846     |
|                                              |      | 108,844     |             | 117,846     |
| Cash at bank                                 |      | 3,048,022   |             | 3,800,629   |
|                                              |      | 3,156,866   |             | 3,918,475   |
| Creditors                                    |      |             |             |             |
| Amounts falling due within one year          | 13   | (1,001,469) |             | (727,046)   |
| Net current assets                           |      |             | 2,155,397   | 3,191,429   |
| Total assets less current liabilities        |      | ·           | 2,237,940   | 3,245,803   |
| Creditors                                    |      |             |             |             |
| Amounts falling due after more than one year | 14   |             | (2,300,000) | (2,300,000) |
| Net assets                                   |      |             | (62,060)    | 945,803     |
| Capital and reserves                         |      |             |             |             |
| Called up share capital                      | 16   |             | 130,434     | 120,000     |
| Profit and loss account                      | 17   |             | (192,494)   | 825,803     |
| Equity shareholders' funds                   |      |             | (62,060)    | 945,803     |

Approved by the Board and signed on its behalf by:

Director
Date: 12th Juy 2001

Notes to the financial statements are detailed on pages 11 to 16

Director



#### BALANCE SHEET AS AT 31<sup>ST</sup> DECEMBER 2000

|                                     | Note | £           | 2000<br>£ | 1999<br>£   |
|-------------------------------------|------|-------------|-----------|-------------|
| Fixed assets                        |      |             |           |             |
| Tangible assets                     | 10   |             | 82,543    | 54,374      |
| Investments                         | 11   | 2,301,002   |           | 2,300,002   |
| Less: loan note funding             | 11   | (2,300,000) |           | (2,300,000) |
|                                     |      |             | 1,002     | 2           |
|                                     |      | _           | 83,545    | 54,376      |
| Current assets                      |      |             |           |             |
| Debtors                             | 12   | 898,761     |           | 217,085     |
| Cash at bank                        |      | 3,046,024   |           | 3,799,631   |
|                                     |      | 3,944,785   |           | 4,016,716   |
| Creditors                           |      |             |           |             |
| Amounts falling due within one year | 13   | (669,309)   |           | (727,046)   |
| Net current assets                  |      |             | 3,275,476 | 3,289,670   |
| Net assets                          |      | _           | 3,359,021 | 3,344,046   |
| Capital and reserves                |      |             |           |             |
| Called up share capital             | 16   |             | 130,434   | 120,000     |
| Profit and loss account             | 17   |             | 3,228,587 | 3,224,046   |
| Equity shareholders' funds          |      | _           | 3,359,021 | 3,344,046   |

Approved by the Board and signed on its behalf by:

Director

Date: 12th July 2001

Notes to the financial statements are detailed on pages 11 to 16



# RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES FOR THE YEAR ENDED $31^{\rm ST}$ DECEMBER 2000

|                                                                                 | £                     | 2000<br>£       | 1999<br>£       |
|---------------------------------------------------------------------------------|-----------------------|-----------------|-----------------|
| Operating (loss) - before exceptional profits                                   |                       | (1,217,236)     | (828,198)       |
| Taxation                                                                        |                       | 4,541           | 0               |
| Depreciation                                                                    |                       | 51,209          | 17,543          |
| Profit/(loss) on sale of fixed assets                                           |                       | 196             | (11)            |
| Decrease in debtors                                                             |                       | 9,002           | 8,175           |
| Increase/(Decrease) in creditors                                                |                       | 274,423         | (22,264)        |
| Net cash (outflow) from operating activities                                    | •                     | (877,865)       | (824,755)       |
| CASH FLOW STATI<br>FOR THE YEAR ENDED 31 <sup>ST</sup>                          |                       | 2000<br>2000    | 1999            |
|                                                                                 | £                     | £               | £               |
| Net cash (outflow) from operating activities                                    |                       | (877,865)       | (824,755)       |
| Returns on investments and servicing of finance Interest received Interest paid | 194,524<br>(126)      |                 | 171,296<br>(72) |
|                                                                                 |                       | 194,398         | 171,224         |
| Capital expenditure and financial investments                                   |                       | ,               | •               |
| Purchase of fixed assets                                                        | (79,378)              |                 | (24,490)        |
| Sale of Shares Sale of fixed assets                                             | 10,434<br>(196)       |                 | 256             |
| Sale of fixed assets                                                            | (150)                 |                 |                 |
|                                                                                 | -                     | (69,140)        | (24,234)        |
| (Decrease) in cash                                                              |                       | (752,607)       | (677,765)       |
| RECONCILIATION OF NET CASH<br>FOR THE YEAR ENDED 31 <sup>ST</sup> I             | FLOW TO N<br>DECEMBER | ET DEBT<br>2000 |                 |
|                                                                                 |                       | 2000            | 1999            |
| (D)                                                                             |                       | £               | £               |
| (Decrease) in cash                                                              |                       | (752,607)       | (677,765)       |
| Cash at bank at beginning of period                                             | -                     | 3,800,629       | 4,478,394       |
| Cash at bank at end of period                                                   | -                     | 3,048,022       | 3,800,629       |

Notes to the financial statements are detailed on pages 11 to 16



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

#### 1 ACCOUNTING POLICIES

The following accounting policies have been applied consistently in dealing with items which are material in relation to the Company's financial statements.

#### Accounting convention

The financial statements have been prepared in accordance with applicable accounting standards and have been prepared under the historical cost convention.

#### Basis of consolidation

The consolidated accounts comprise the results of the Company and its subsidiary undertakings.

#### Going concern

Under the terms of the shareholders' agreement, the shareholders have agreed to the necessary funding for the Company's continuing operations, and therefore the accounts have been prepared on a going concern basis.

#### Investments

These are valued at the lower of cost or Directors valuation.

#### Depreciation

Depreciation is provided at rates calculated to write-off the cost of each asset over its expected life on a straight-line basis as follows:

| Fittings and equipment       | 20%   |
|------------------------------|-------|
| Computer server equipment    | 33.3% |
| Computer equipment           | 50%   |
| Copyright                    | 100%  |
| Intellectual Property Rights | 100%  |

#### **Deferred taxation**

Deferred taxation is provided on the liability method on all short and long term timing differences except those which are not expected to reverse in the future.

#### Sponsorship income

Sponsorship income received from shareholders is accounted for by reference to the period to which it relates. In cases where amounts have been requested and have not been paid at the period end, these sums are included in debtors. Where amounts have been received in respect of subsequent periods, they are included in creditors.

#### Leases

Rentals paid under operating leases are charged against profit on a straight line basis over the term of the lease.

#### 2 TURNOVER AND PROFITS

Turnover represents the amounts derived from the provision of goods and services which fall within the Company's ordinary activities, and is stated net of Value Added Tax.

The turnover and profit figure is entirely attributable to the principal activity and has been wholly generated within the United Kingdom.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED $31^{\rm ST}$ DECEMBER 2000

| 3 | OTHER OPERATING INCOME                        | 2000        | 1999        |
|---|-----------------------------------------------|-------------|-------------|
|   |                                               | £           | £           |
|   | Sponsorship receivable                        | 2,176,044   | 2,574,172   |
| 4 | OPERATING LOSS This is stated after charging: |             |             |
|   | · · · · · · · · · · · · · · · · · · ·         | 2000<br>£   | 1999<br>£   |
|   | Depreciation - owned fixed assets             | 51,209      | 17,543      |
|   | Auditors remuneration - audit fee             | 13,000      | 12,000      |
|   | - non-audit fees                              | 1,008,973   | 835,939     |
|   | Operating lease rentals - plant and machinery | 23,877      | 27,263      |
|   | Other leases - land and buildings             | 111,360     | 111,360     |
|   | Research and development                      | 0           | 791,935     |
| 5 | OTHER INTEREST RECEIVABLE                     | <del></del> |             |
| 2 | OTHER INTEREST RECEIVABLE                     | 2000<br>£   | 1999<br>£   |
|   | Bank interest                                 | 194,439     | 212,116     |
|   | Other interest                                | 85          | 0           |
|   |                                               | 194,524     | 212,116     |
| 6 | INTEREST PAYABLE                              |             | <del></del> |
|   |                                               | 2000<br>£   | 1999<br>£   |
|   | Bank interest                                 | 126         | 72          |
|   |                                               | 126         | 72          |
| 7 | STAFF COSTS AND NUMBERS                       |             |             |
|   |                                               | 2000        | 1999        |
|   |                                               | £           | £           |
|   | Wages and salaries                            | 491,910     | 476,466     |
|   | Social security costs                         | 63,187      | 51,859      |
|   | Other pension costs                           | 92,930      | 85,638      |
|   |                                               | 648,027     | 613,963     |



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED $31^{\rm ST}$ DECEMBER 2000

The average number of employees during the year was as follows:

| Corporation tax charge for the year                   | 4,541                      | 0         |
|-------------------------------------------------------|----------------------------|-----------|
| Company to the share for the same                     | £                          | £         |
| TAXATION                                              | 2000                       | 1999      |
| Pension scheme contributions                          | 67,645                     | 59,181    |
| Directors' emoluments paid by the Company             | 234,088                    | 217,066   |
| Directors' emoluments and pension scheme contribution | ns were as follows: 2000 £ | 1999<br>£ |
|                                                       | 13                         | 11        |
| Systems development and support                       | 6                          | 4         |
| Management and administration                         | 7                          | 7         |
|                                                       | £                          | £         |
| The average number of employees during the year was   | 2000                       | 1999      |

#### 9 INTANGIBLE ASSETS

8

The right, title and interest, which The Exchange owned in the Standards Intellectual Property Rights, was acquired in 1998. The cost of £100,000 has been fully written down to a net book value of nil.

| 10 TANGIBLE ASSETS<br>Group & Company | Fittings/<br>Equipment | Computer equipment | Total    |
|---------------------------------------|------------------------|--------------------|----------|
|                                       | £                      | £                  | £        |
| Cost                                  |                        |                    |          |
| As at 31 <sup>st</sup> December 1999  | 90,732                 | 179,932            | 270,664  |
| Additions                             | 5,603                  | 73,775             | 79,378   |
| Disposals                             | (9,599)                | (53,599)           | (63,198) |
| As at 31 <sup>st</sup> December 2000  | 86,736                 | 200,108            | 286,844  |
| Depreciation                          |                        |                    |          |
| As at 31 <sup>st</sup> December 1999  | 82,247                 | 134,043            | 216,290  |
| Additions                             | 6,218                  | 44,991             | 51,209   |
| Disposals                             | (9,599)                | (53,599)           | (63,198) |
| As at 31 <sup>st</sup> December 2000  | 78,866                 | 125,435            | 204,301  |
| Net Book Value                        |                        |                    |          |
| As at 31st December 2000              | 7,870                  | 74,673             | 82,543   |
| As at 31st December 1999              | 8,485                  | 45,889             | 54,374   |



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

#### 11 INVESTMENTS: Shares in subsidiary undertakings

|                                      | Origo Systems<br>Ltd | Origo Secure<br>Internet Services<br>Ltd |
|--------------------------------------|----------------------|------------------------------------------|
|                                      | £                    | £                                        |
| Cost                                 |                      |                                          |
| As at 31st December 1999             | 2,300,002            | 0                                        |
| Additions                            |                      | 1,000                                    |
| Disposals                            | 0                    | 0                                        |
| As at 31st December 2000             | 2,300,002            | 1,000                                    |
| Loan note funding                    |                      |                                          |
| As at 31st December 2000 and 1999    | 2,300,000            | 0                                        |
| Net Book Value                       |                      |                                          |
| As at 31 <sup>st</sup> December 2000 | 2                    | 1,000                                    |
| As at 31 <sup>st</sup> December 1999 | 2                    | 0                                        |

#### Subsidiary undertaking

| Subsidiary<br>undertaking                    | Principal activity                                     | Country of Registration | Ordinary Shares |
|----------------------------------------------|--------------------------------------------------------|-------------------------|-----------------|
| Origo Systems<br>Limited                     | Development of the<br>Common Trading<br>Platform       | Scotland                | 100%            |
| Origo Secure<br>Internet Services<br>Limited | Development of a<br>secure internet<br>trading service | Scotland                | 100%            |

At 31st December 2000 the aggregate capital and reserves of Origo Systems Limited amounted to (£98,241). The result for the year of Origo Systems Limited was £Nil.

The aggregate capital and reserves of Origo Secure Internet Services Limited amounted to (£1,021,838). The result for the previous 14 month trading period was (£1,022,838). The Group will continue to provide such funds as are necessary for the company to continue trading in 2001.

#### 12 DEBTORS: Amounts falling due within one year

| S                                      | Group   |         | Company  |          |
|----------------------------------------|---------|---------|----------|----------|
|                                        | 2000    | 1999    | 2000     | - 1999   |
|                                        | £       | £       | £        | 1        |
| Trade debtors                          | 31,194  | 12,338  | 31,194   | 12,338   |
| Amount owed by subsidiary undertakings | 0       | 0       | 789,917  | 99,239   |
| Other debtors                          | 44,690  | 41,792  | #44,690  | 41,792   |
| Prepayments and accrued income         | 32,960  | 63,716  | 32,960   | 63,776   |
|                                        | 108,844 | 117,846 | 2898,761 | 1217,085 |



#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2000

#### 13 CREDITORS: Amounts falling due within one year

| · ·                                    | Group     |         | Company |                        |
|----------------------------------------|-----------|---------|---------|------------------------|
|                                        | 2000      | 1999    | 2000    | 1999                   |
|                                        | £         | £       | 4       | 4                      |
| Trade creditors                        | 179,918   | 291,354 | 179,918 | 291,354                |
| Other creditors (inc. social security) | 48,051    | 37,584  | 48,051  | 37,584                 |
| Taxation                               | 0         | 0       |         | 0 2                    |
| Accruals and deferred income           | 464,480   | 213,046 | 132,320 | <sup>1</sup> 11213,046 |
| Sponsorship in advance                 | 309,020   | 185,062 | 309.020 | 185,062                |
|                                        | 1,001,469 | 727,046 | 669,309 | 1727-046               |

#### 44 CREDITORS: Amounts falling due after more than one year

| 14 CIGIDITORO, AUTOMIC INTILL        | g duc arter more un | an one year |
|--------------------------------------|---------------------|-------------|
|                                      | 2000                | 1999        |
|                                      | £                   | £           |
| Loan notes to fund the investment in |                     |             |
| Origo Systems Limited                | 2,300,000           | 2,300,000   |

The Loan Notes to fund the written down value of tangible assets do not bear interest and have no fixed terms of repayment.

#### 15 DEFERRED TAXATION

No provision for deferred taxation is required since the amounts provided for depreciation are in advance of capital allowances.

#### 16 SHARE CAPITAL

|                                    | 2000                                  | 1999    |
|------------------------------------|---------------------------------------|---------|
|                                    | £                                     | £       |
| Authorised Share Capital           |                                       |         |
| 199,900 Ordinary Shares of £1 each | 199,900                               | 199,900 |
| 100 Associated Shares of £1 each   | 100                                   | 100     |
|                                    | 200,000                               | 200,000 |
| Allotted called up and fully paid  | · · · · · · · · · · · · · · · · · · · |         |
| Ordinary Shares of £1 each         | 130,434                               | 120,000 |

At the Annual General Meeting held on 31<sup>st</sup> May 2000, the Directors of the Company were generally and unconditionally authorised, with effect from that day, to exercise all the powers of the Company to allot relevant securities up to an aggregate nominal amount of eighty thousand pounds, provided that this authority should expire on 30<sup>th</sup> May 2005. During 2000 the Directors of the Company allotted shares to Skandia Life Assurance Company Limited and Permanent Insurance Company Limited.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED $31^{\rm ST}$ DECEMBER 2000

#### 17 RECONCILIATION IN MOVEMENTS OF SHAREHOLDERS' FUNDS

|                               | Group       |           | Company               |  |
|-------------------------------|-------------|-----------|-----------------------|--|
|                               | 2000        | 1999      | 2000                  |  |
|                               | £           | £         | \$                    |  |
| Profit for the financial year | (1,018,297) | (616,153) | 4,541 (616(153)       |  |
| Opening shareholders' funds   | 945,803     | 1,561,956 | 3,344,046 3 3,960,199 |  |
| Equity Issued and Paid        | 10,434      | 0         | 70.434                |  |
| Closing shareholders' funds   | (62,060)    | 945,803   | 3,359,021 3,344,046   |  |

#### 18 OTHER FINANCIAL COMMITMENTS

The Company had annual commitments under non-cancellable leases as set out below:

| Group   |                                                      | Company            |          |
|---------|------------------------------------------------------|--------------------|----------|
| 1999    | 1998                                                 | 1999               | 1998     |
| £       | £                                                    | 4                  | mI       |
|         |                                                      |                    |          |
| 12,524  | 3,008                                                | 12,524             | 3,008    |
| 401     | 20,309                                               | 401                | 20,309   |
| 12,925  | 23,317                                               | 12,925             | 23,317   |
|         |                                                      |                    |          |
| 0       | 0                                                    |                    | 0        |
| 111,360 | 111,360                                              | , 11 <b>1,</b> 360 | 111,360  |
| 111,360 | 111,360                                              | 111360             | * FIL360 |
|         | 1999<br>£<br>12,524<br>401<br>12,925<br>0<br>111,360 | 1999               | 1999     |