DIRECTORS' REPORT

AND

FINANCIAL STATEMENTS

22 APRIL 1988

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DIRECTORS' REPORT

The directors submit their report and the financial statements for the year (53 weeks) ended 22 April 1988.

ACTIVITIES

The company has, during the yea^{γ} , been engaged in shopfitting in the United Kingdom.

From 23 April 1988 the company has ceased trading and, accordingly, its assets, liabilities and undertaking have been transferred to the parent company, Havelock Europa PLC, from that date.

No dividends or transfers to special reserves are proposed. The retained loss for the year is £3,368.

DIRECTORS

The directors during the period were:

B J Ward (resigned 8 February 1989)

W W Evans

A Harper

C R Johnstone

A Latham

A T Ward

K Galletly (appointed 14 September 1987)

No director had any interest in the shares of the company. The interests of the directors in the shares of the company's parent company, Havelock Europa PLC, are disclosed in the financial statements of that company.

At no time during the year had any director a material interest in any contract to which the company was a party.

FIXED ASSETS

Information relating to changes in fixed tangible assets is given in note 6 to the financial statements.

DIRECTORS' REPORT (contd)

AUDITORS

A resolution concerning the re-appointment of Peat Marwick McLintock a auditors and their remuneration will be submitted to the annual general meeting.

By order of the board

Acting Company Secretary

INCHINNAN

16 February 1989

AUDITORS' REPORT TO THE MEMBERS OF

THE LIGHTING COMPANY LIMITED

GLASGOW, 16 February 1989

We have audited the financial statements on pages 4 to 10 in accordance with approved auditing standards.

In our opinion the financial statements give a true and fair view of the state of affairs of the company at 22 April 1988 and of the loss and source and application of finds of the company for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

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Chartered Accountants

ACCOUNTING POLICIES

22 APRIL 1988

The effects of events which occurred before 16 February 1989, the date of approval of the financial statements by the board of directors, have been included in the statements to the extent required to show a true and fair view of the state of affairs at 22 April 1988 and of the results for the year ended on that date.

The financial statements have been prepared under the historical cost convention and in accordance with S228 of, and Schedule 4 to, the Companies Act 1985.

Comparative figures relate to the period from 10 November 1986 to 17 April 1987.

Depreciation

Depreciation is provided by the company to write off the cost of fixed tangible assets by equal instalments over their estimated useful economic lives as follows:

Motor vehicles - 4 years Fixtures & fittings - $6^{2/3}$ years

Stocks and work in progress

Stocks are valued at the lower of cost and estimated net realisable value. In determining the cost of raw materials, the average purchase price is used. For work in progress, cost is taken as production cost which includes an appropriate proportion of overheads. Profit is only taken when contracts are complete, all contracts being short term. Provision is made for any anticipated losses on contracts.

Deferred tax

Provision for deferred tax is made if there is reasonable evidence that such tax will be payable in the foreseeable future.

Pension costs

Havelock Europa PLC operates an insured pension scheme open to any full time, permanent employee of this subsidiary who is of eligible age and service. Payments made to the scheme and charged against profits represent a proper charge to cover the accruing liabilities on a continuing basis.

THE LIGHTING COMPANY LIMITED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 22 APRIL 1988

	<u>Notes</u>	<u>1988</u>	1987 (23 weeks)
		£	£
Turnover	1	761,633	152,490
Cost of sales		(734,335)	(141,658)
Gross profit		27,298	10,832
Administrative expenses		(33,088)	(5,544)
Trading (loss)/profit Interest receivable	2,3,4	(5,790) 2,422	5,288
(Loss)/profit on ordinary activities		(3,368)	5,288
Tax on ordinary activities	5		(1,800)
(Loss)/profit on ordinary activities after taxation and for the year		(3,368)	3,488

BALANCE SHEET

22 APRIL 1988

	Notes	<u> 1988</u>	<u> 1987</u>
		£	£
FIXED ASSETS			
Tangible assets	6	17,478	5,449
CURRENT ASSETS			
Stocks	7	31,353	106,671
Debtors	8	195,618	90,415
Cash at bank and in hand		12,801	11,876
		239,772	208,962
CREDITORS - Amounts falling due			
within one year	9	(252,130)	(205,923)
NET CURRENT (LIABILITIES)/ASSETS		(12,358)	3,039
TOTAL ASSETS LESS CURRENT LIABILITIES		5,120	8,488
			
CAPITAL AND RESERVES			
Called up share capital	10	5,000	5,000
Profit and loss account	11	120	3,488
		5,120	8,488

Wathan AL Director
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STATEMENT OF SOURCE AND APPLICATION OF FUNDS

FOR THE 53 WEEKS ENDED 22 APRIL 1988

	<u> 1988</u>	<u> 1987</u>
	£	£
SOURCE OF FUNDS		
(Loss)/profit before taxation Adjustment for items not involving	(3,368)	5,288
movement of funds: Depreciation	4,440	1,434
Funds generated from operations	1,072	6,722
Other sources: Issue of share capital		5,000
	1,072	11,722
APPLICATION OF FUNDS Purchase of fixed tangible assets	(4,299) (3,227)	(6,883) 4,839
INCREASE/(DECREASE) IN WORKING CAPITAL Group companies Stocks and work in progress Other debtors Other creditors	19,349 (75,318) 104,275 (52,458) (4,152)	(165,632) 106,671 90,415 (38,491) (7,037)
MOVEMENT IN NET LIQUID FUNDS		
Increase in cash and bank balances	925	11,876 4,839

THE LIGHTING COMPANY LIMITED NOTES ON FINANCIAL STATEMENTS

22 APRIL 1988

1. TURNOVER

All of the turnover arose in the United Kingdom from the design, supply and installation of lighting systems, that being the principal activity.

2.	PROFIT BEFORE TAXATION	<u> 1988</u>	<u>1987</u> (23 weeks)
		£	£
	The profit before taxation is stated after charging:		
	Depreciation of fixed tangible assets Auditors' remuneration (including expenses)	4,440 1,000	1,434 2,000
	Directors' remuneration		

3. DIRECTORS' REMUNERATION

One director received remuneration from the company during the year amounting to £16,500 (1987: £nil). The remuneration of those directors who are also directors of the parent company, Havelock Europa PLC, is disclosed in the financial statements of that company. The remuneration of the other director, who was also paid by the parent company, was £28,000 (1987: two directors - £27,450).

4.	STAFF COSTS	<u>1988</u>	<u>1987</u> (23 weeks)
		Number	Number
	Average number of employees by activity:		
	Design, supply and installation of lighting systems	3	
		£	£
	Wages and salaries	36,544	14,717
	Social security costs	2,977 1,600	1,201 800
	Pension contributions		
		41,121	16,618
5.	TAX ON ORDINARY ACTIVITIES	1988	<u>1987</u> (23 weeks)
		£	£
	UK Corporation tax @ 29%	**************************************	1,800

NOTES ON FINANCIAL STATEMENTS (contd)

22 APRIL 1988

6. FIXED TANGIBLE ASSETS

	Cost	Motor <u>vehicles</u> £	Fixture and <u>fittings</u> £	T <u>otal</u> f
	At 17 April 1987 Additions Group transfers	6,883 - 10,132	4,299 498	6,883 4,299 10,630
	At 21 April 1988	17,015	4,797	21,812
	<u>Depreciation</u>			
	At 17 April 1987 Group transfers Charge for period At 22 April 1988	1,434 (1,577) 3,888 3,745	37 552 589	1,434 (1,540) 4,440 4,334
	Net book amount			
	At 22 April 1988	13,270	4,208	17,478
	At 17 April 1987	5,449	_	5,449
7.	STOCKS		<u> 1988</u> £	<u>1987</u> £
	Raw materials and consumables Work in progress		6,54 24,80 31,35	7 106,67
8.	DEBTORS : AMOUNTS FALLING DUE WITHIN	N ONE YEAR	<u>1988</u> £	<u>198</u> . £
	Trade debtors Prepayments Due by fellow subsidiary company		193,029 1,669 928	j ,
			195,618	

NOTES ON FINANCIAL STATEMENTS (contd)

22 APRIL 1988

9.	CREDITORS : AMOUNTS FALLING DUE WITHIN ONE YEAR	<u>1988</u> £	<u>1987</u> £
	Tax and social security Corporation tax Accruals and deferred income Due to parent company	30,692 1,800 60,257 159,381	19,124 1,800 19,367 165,632
	Dud to puzono company	252,130	205,923

10. CALLED UP SHARE CAPITAL

	Authorised	and fully paid
	£	£
Ordinary shares of £1 each	50,000	5,000

11.	RESERVES	<u>1988</u> £	1987 £
	At beginning of period Retained (loss)/profit	3,488 (<u>3,368</u>)	3,488
		120	3,488

12. ULTIMATE HOLDING COMPANY

The company's ultimate holding company is Havelock Europa PLC which is registered in England.