LJMH/GL0697/024/WEF

CENTRAL REGION INDUSTRY AND BUSINESS PARK LIMITED STIRLING ENTERPRISE LIMITED

CHAIRMAN'S ANNUAL STATEMENT

At the end of this financial year, and following my appointment as Chairman,it gives me much pleasure to introduce the Annual Report and Accounts for another most successful year. A dedicated management team have maintained the contribution made to the economic development of our area over the past thirteen years.

It was at the beginning of this Financial Year that major changes in the ownership of the company took place when Stirling Council took over the shareholdings of both Central Regional Council and Stirling District Council. Although they have been in post for some time now, I have to introduce the new Directors appointed to represent the Council on the Board - Councillor Robert Ball, Councillor Tom Brookes, Councillor David Davidson and two Officers - Mr. Iain Whitelaw and Mr. Alan Cumming. In the ensuing months months a constructive and friendly relationship has been established between the Council and the Company at all levels and I hope that we may consider joint participation in future projects beneficial to both organisations.

COMPANY ACTIVITIES

I would especially like to refer to the revision of the management activities which took place at the beginning of the year when a new Management Team was introduced to take over the key sections of property, enterprise and projects, as detailed in the Chairman's Statement last year. I am pleased to say that this arrangement has worked extremely well, with a Management Team of individuals who are committed to the fulfilment of the original objectives set by the Executive Director and approved by the Board.

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PROPERTY

As one of the original Directors of the company I am in a position to recall each phase of the development of our property, and I am proud of the high standard of accommodation and service which we provide within the Enterprise Park and the other buildings for which we act as Managers. Our Property Manager, Alison Davidson, has successfully continued a policy aimed at maintaining the highest levels of occupancy by providing a quality service for both start up and established businesses and also by assisting tenants who have out-grown their accommodation to find additional space.

ENTERPRISE

Our enterprise activities continue to fulfil a need in this community for those who are contemplating a start up business or the expansion of an existing business. We have always been in the forefront of providing, free of charge, much of the essential advice and support required and this coupled with a successful follow-up operation to give any further help which may be needed means that we are doing everything possible to give such businesses every opportunity for success. An essential part of our activity is the training courses which we organise under contract to Forth Valley Enterprise. The overall management of the advisory service and the organisation of training courses are undertaken by Fergus Watson and Evelyn Paterson.

PROJECTS

Fergus Watson continues to oversee many special projects and is involved in the development and introduction of electronic equipment to all areas of our activities, which will enable an even more extensive service to be provided for clients and tenants.

In addition, he is also involved in advising the Charitable Educational Trust associated with the company on various projects which might be assisted by grants from the Trust.

FORTH VALLEY ENTERPRISE

Our relationship with Forth Valley Enterprise at all levels is most important to us. The fact that we have an Observer from that organisation present at our Board meetings is essential in enabling both the Enterprise Company and ourselves to be aware of all the projects which are going on at any one time. I would especially like to thank Forth Valley Enterprise, who, by continuing to allocate the contracts which they issue for training and special projects, confirm their confidence in our ability to fulfil their requirements.

STIRLING BUSINESS CENTRE LIMITED

I can also report that Stirling Business Centre Limited, of which we are a 50% shareholder and for whom we manage all properties, continues to be financially successful and we remain committed to maintaining the high standards at these very attractive properties.

BUSINESS ENTERPRISE (SCOTLAND)

I would also take this opportunity of mentioning the new umbrella association for Enterprise Trusts in Scotland called Business Enterprise (Scotland) and of which Derek Gavin our Executive Director is a member of the Board. It has only been in operation for a short time but has so far proven its success and will I am sure be of great benefit to the individual member Trusts. It means that we now have an organisation which can speak for the Enterprise Trust movement in Scotland and this is especially beneficial in discussing mutual problems and in co-ordinating views to present to Government and other organisations.

STAFF AND DIRECTORS

Finally, may I express my appreciation to the Directors of the Company who have supported me during the course of the year and have used their particular talents to help the company in many other ways. Their contribution is essential if we are going to maintain a successful and energetic company and to play our full part in the economic well-being of the area.

Our success as a company is only possible because of the efforts of a highly committed staff and especially our experienced and efficient Company Secretary, Lewis Hynd, whose invaluable advice and support is always so willingly given. My thanks are due to them all for the service they provide at all levels.

None of this would be possible, without the continuing commitment and enthusiasm of Derek Gavin, our Executive Director, who continues to organise and motivate the staff at all levels to ensure that the many projects being undertaken and the services given are at the highest level of quality and efficiency.

We can look forward with optimism to the challenges and opportunities of the year ahead.

ANNUAL REPORT EXECUTIVE DIRECTOR'S REPORT

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The Chairman, in his report, provides a comprehensive picture of the progress the Company has made during 1996/97. The key factors which contribute to this progress are: (1) Positive support and constructive guidance from the Board led by the Chairman, (2) Clarity of purpose, goals and activities as outlined in our Business Plan and STEP 2000, (3) Positive working relationships with all other Agencies, (4) Management of available financial resources to fulfil all tasks and (5) Committed, hardworking and positive staff who are happy in their work. It is only through success in all of these that STEP continues to move forward.

The Chairman has already referred to the valuable contribution made by Board members. I would wish to particularly highlight the time and commitment given by the Chairman. His commitment and support to the Management Team, and myself in particular, is given privately and quietly but is so important and valuable.

During the year we achieved and passed all the goals set and are continuing that success into the present financial year. Good business practice dictates the need to constantly challenge and review targets, goals and activities and next year's report will reflect the outcome of present ongoing deliberations.

In recent years I have reported improvement in relationships with other Agencies and once again this year I am pleased to similarly report. Our major shareholder underwent re-organisation and change in 1996 involving many personnel changes. In such change there is always the danger of deterioration in inter Agency relationships. The new Council however very early in their existence gave a commitment to working in partnership and in a very short space of time this has been converted into action. We are all determined to ensure that this spirit of partnership is built upon to maximise benefit to local people.

Forth Valley Enterprise, in addition to being one of our Agency partners is also a major client. As reported last year, FVE introduced change to our contract which we believed would be both positive and beneficial. It is pleasing to report that our hopes have been realised leading to further improvements in the present year's contract.

One of the dangers of highlighting relationships with the two main Agencies of Stirling Council and Forth Valley Enterprise is that our very important and positive working relationships with other Agencies can go unrecorded. We value the ongoing improvement in communication and working together with The Business Shop, Forthright Innovation, The Prince's Scottish Youth Business Trust, SEEDCO, The Trade Development Centre, The Chamber of Commerce, Stirling University, Falkirk and Clackmannan Colleges, The Business Education Partnership, Stirling Initiative, Town Centre Management, Stirling Business Links, Falkirk Enterprise Trust and Clackmannan Enterprise and many others including our dealings directly with departments of Scottish Enterprise, The Scottish Office, The East of Scotland European Partnership, etc. Within these organisations are many skilled and positive people with whom we enjoy working.

We have made great improvement in working relationships with the "intermediaries" such as banks and accountants and there has been a noticeable increase in referrals of clients from local bank managers.

During the year we surpassed our budgeted income from property and fulfilled the projected income from our FVE contracts and the European funds but similar to other Agencies we are constantly seeking additional resources to allow us to increase our help.

While all these matters are of prime importance they are only possible through the hard work and commitment of our own staff. There is an excellent spirit of team working at STEP. We see ourselves as "one team" not as a series of departmental teams. We are happy at our work.

All properties where STEP have an interest again achieved letting levels in excess of 90%. We continued our practice of monitoring tenants' needs and comments through our annual tenant questionnaire. The response from tenants was very positive and showed a high level of satisfaction with suggested improvements now being implemented

Our involvement with Stirling University Innovation Park continues with an excellent working relationship with the staff of Forthright Innovation and Forth Valley Enterprise. We were offered and accepted an extension of the contract covering Phase II at Scion House.

The STEP Newsletter continues to be produced with updated information about all of STEP's services. During the year we decided to allocate a specific business adviser for tenants of STEP, Enterprise House and Stirling Business Centre and we are already experiencing benefit through feedback and identifying tenant business opportunities.

On our training front during the year STEP achieved the SCOTVEC Centre status known as "Scottish Qualification's Authority (SQA)". This is the first stage in moving the STEP start up training activity to meeting full Scottish Vocational standards.

Also during the year STEP secured additional resources from Forth Valley Enterprise to match STEP allocated resources to implement an office LAN (Local Area Network). At date of preparing this report this Network is at final stages of installation and will greatly improve the information technology base of STEP introducing personal computers with appropriate software to all relevant staff. This will improve office productivity along with internal and external communications through electronic mail. Staff will be provided with assistance to improve their IT skills.

We continue to add additional complimentary assistances to our ongoing support for businesses. The new STEP Business Support Fund (Black Box Fund) provided numerous and important small amounts of finance for small, new and existing businesses to help with specialised training costs, attendance at exhibitions, purchase of specialist help etc. and we appreciate the help of Forth Valley Enterprise and Stirling Council in establishing this small fund. Already some recipients have voluntarily returned the finance which allows additional businesses to be assisted. We believe there is advantage in disengaging as many resources as possible from schemes and projects to make those same resources available to individual client needs in what ever form the need takes. We know this would create additional client benefit and employment and with client commitment much of the resources can be returned to the system thus allowing more businesses to be helped with the same finance.

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I would like to take this opportunity of recording our appreciation of the support STEP have received over the years from British Rail in their various names. It was in 1990 that I met James Crowe at the English Enterprise Trusts AGM (what was I doing there?). That meeting led to the annual support which lasted seven years and terminated in 1996. James Crowe and Peter Woods of BR took a great interest in what we were doing and were amongst our greatest supporters highlighting us as an example of good practice. The enthusiasm of James and Peter greatly helped Bill Burrows, the post supported by BR, to become an invaluable member of the STEP team and Bill continues at STEP two days per week. Thank you BR and thank you James and Peter.

Each year I record my genuine appreciation of the help given by Lewis Hynd. Recent times have been difficult for Lewis but he has continued to more than fulfil his valuable role at STEP. Thank you once again Lewis.

So what does the future hold. It looks exciting and challenging. The Board will discuss and debate future goals and activities and Management will respond by designing Action Plans to fulfil those goals. No matter however what decisions are made by the Board and Management our staff will continue to help local people fulfil their potential and business ambitions resulting in more employment opportunities for local residents both young and old.

Report of the Directors and

Financial Statements

for the Year Ended 31 March 1997

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Company Information for the Year Ended 31 March 1997

DIRECTORS:

Dr. K.J. Hurry

Councillor J Hendry

J Armstrong Councillor R Ball C Bottomley

Councillor T Brookes

A Cumming

Councillor D Davidson

A Leftwich
J Quinn
A Scott

Mrs M Sheppard Councillor J Watson

K Whamond I Whitelaw

SECRETARY:

L.J.M. Hynd O.B.E.

REGISTERED OFFICE:

John Player Building

Stirling FK7 7RP

REGISTERED NUMBER:

SC085314 (Scotland)

AUDITORS:

Callan & Co

Office 73

Stirling Business Centre

Wellgreen Place

Stirling FK8 2DZ

BANKERS:

Bank of Scotland

Craigs House 78 Upper Craigs

Stirling FK8 2DE

Report of the Directors for the Year Ended 31 March 1997

The directors present their report with the financial statements of the company for the year ended 31 March 1997.

PRINCIPAL ACTIVITIES

The principal activities of the company in the year under review were those of promoting and encouraging industrial and commercial activity and enterprise in Central Region, particularly within Stirling District and by making available accommodation for letting.

DIRECTORS

The directors and their beneficial interest in the share capital of the company are listed on page 3.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention of fraud and other irregularities.

AUDITORS

The auditors Callan & Co., will be proposed for re- appointment in accordance with Section 385 of the Companies Act 1985.

In preparing this report the directors have taken advantage of special exemptions applicable to small companies conferred by Part II of schedule 8 to the Companies Act 1985.

ON BEHALT OF THE BOARD

L.J.M. Hynd O.B.E -SECRETARY

Dated: 15th, august 1994.

Report of the Directors for the Year Ended 31 March 1997

DIRECTORS

The directors during the year under review were:

Dr. K.J. Hurry (Chairman)

Councillor J Hendry (Vice Chairman)

J Armstrong	.a.c.o.c
Councillor R Ball - appointed 1	17.5.96
C. Bottomley	
Councillor C Broadfoot - resigned	
Councillor T Brookes - appointed	
Councillor P Burt - resigned	
A Cumming - appointed	
Councillor D Davidson - appointed	
Councillor A Dickson - resigned	
Councillor W Dickson - resigned	17.5.96
A Fitzpatrick - resigned	17.5.96
Councillor P Greenhill - resigned	17.5.96
A Leftwich	
G Peart - resigned	17.5.96
J Quinn	
A Scott	15 5 06
Mrs M Sheppard - appointed	17.5.96
Councillor J Watson	
K Whamond	
I Whitelaw - appointed	16.8.96

The beneficial interests of the directors holding office on 31 March 1997 in the issued share capital of the company were as follows:

	31,3.97	1.4.96 or date of appointment if later
Ordinary £1 shares		
Dr. K.J. Hurry J Armstrong J Quinn (Hi Fas)	10 20 1000	10 20 1000

Report of the Auditors to the Shareholders of CENTRAL REGION INDUSTRY AND BUSINESS PARK LIMITED

We have audited the financial statements on pages five to eleven which have been prepared under the historical cost convention and the accounting policies set out on page seven.

Respective responsibilities of directors and auditors

As described on page two the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 1997 and of its profit for the year then ended and have been properly prepared in accordance with the provisions of the Companies Act 1985 applicable to small companies. We are also of the opinion that the company has consistently applied its funds to meet the objectives for which approval as a local enterprise agency under the Finance Act 1988 has been granted and has met its objectives contained within the company's memorandum and articles of association.

CHARTERED ACCOUNTANTS REGISTERED AUDITORS.

Callan & Co Office 73 Stirling Business Centre Wellgreen Place Stirling FK8 2DZ

Dated: 15 August 1997.

Profit and Loss Account for the Year Ended 31 March 1997

		31.3.97	31.3.96
	Notes	£	£
TURNOVER	2	273,391	270,740
GROSS PROFIT		273,391	270,740
Administrative expenses		725,959	604,335
- -		(452,568)	(333,595)
Other operating income		418,806	357,030
OPERATING (LOSS)/PROFIT	3	(33,762)	23,435
Interest receivable and similar income	4	20,944	19,951
(LOSS)/PROFIT ON ORDINARY A BEFORE TAXATION	ACTIVITIES	(12,818)	43,386
Tax on (loss)/profit on ordinary activities	5	4,022	20,436
(LOSS)/PROFIT FOR THE FINAN	ICIAL YEAR	(16,840)	22,950
Retained profit brought forward		179,043	156,093
RETAINED PROFIT CARRIED F	ORWARD	£162,203	£179,043

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current and previous years.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the loss for the current year and the profit for the previous year.

Balance Sheet 31 March 1997

		31.3.97		31.3.96	
	Notes	£	£	£	£
FIXED ASSETS:					
Tangible assets	6		998,751		983,115
CURRENT ASSETS:					
Debtors	7	44,439		59,114	
Investments	8	173,845		173,845	
Cash at bank and in hand		341,108	*	259,672	
		559,392		492,631	
CREDITORS: Amounts falling					
due within one year	9	237,627		156,410	
NET CURRENT ASSETS:	San Taran		321,765		336,221
TOTAL ASSETS LESS CURRENT LIABILITIES:	•		1,320,516		1,319,336
CREDITORS: Amounts falling due after more than one year	10		58,063		40,063
			£1,262,453		£1,279,273
					
CAPITAL AND RESERVES:	,		100.050		100,230
Called up share capital	12		100,250		
Revaluation reserve	13		1,000,000		1,000,000
Profit and loss account			162,203		179,043
Shareholders' funds	15		£1,262,453		£1,279,273
*					

These financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

ON BEHALF OF THE BOARD:

- DIRECTOR

Approved by the Board on 15th, August 1994.

Notes to the Financial Statements for the Year Ended 31 March 1997

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention.

Financial Reporting Standard Number 1

Exemption has been taken from preparing a cash flow statement on the grounds that the company qualifies as a small company.

Turnover

Turnover represents net invoiced sales of services, excluding value added tax.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Buildings

- 1% on reducing balance

Fixtures and fittings

- 20% on reducing balance

Computer equipment

- 25% on reducing balance

Deferred taxation

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account as incurred.

Capital grants and donations

Capital grants and assistance received and receivable are deducted from the cost of the relevant capital expenditure in each accounting period. Donations towards revenue expenditure are credited to the Profit and Loss Account for the period in which they are received.

Group accounts

It is the policy of the company to take advantage of the exemptions conferred by section 248 of the Companies Act 1985 from preparing group accounts.

2. TURNOVER

The turnover and profit before taxation are attributable to the principal activities of the company.

Notes to the Financial Statements for the Year Ended 31 March 1997

3. OPERATING (LOSS)/PROFIT

The operating loss (1996 - operating profit) is stated after charging:

Increase in provision for property repairs sinking fund	18,000	26,000
Auditor's remuneration	3,200	2,700
Depreciation - owned assets	22,584	15,088
Operating lease	4,098	3,731
	£	£
	31.3.97	31.3.96

The terms of the Memorandum and Articles of Association prohibit directors from receiving remuneration of any kind.

During the year the company donated £39,474 to Central Region Business Education Trust Limited.

4. INTEREST RECEIVABLE AND SIMILAR INCOME

	31.3.97	31.3.96
	£	£
Interest received	20,944	19,951
		=====

5. TAXATION

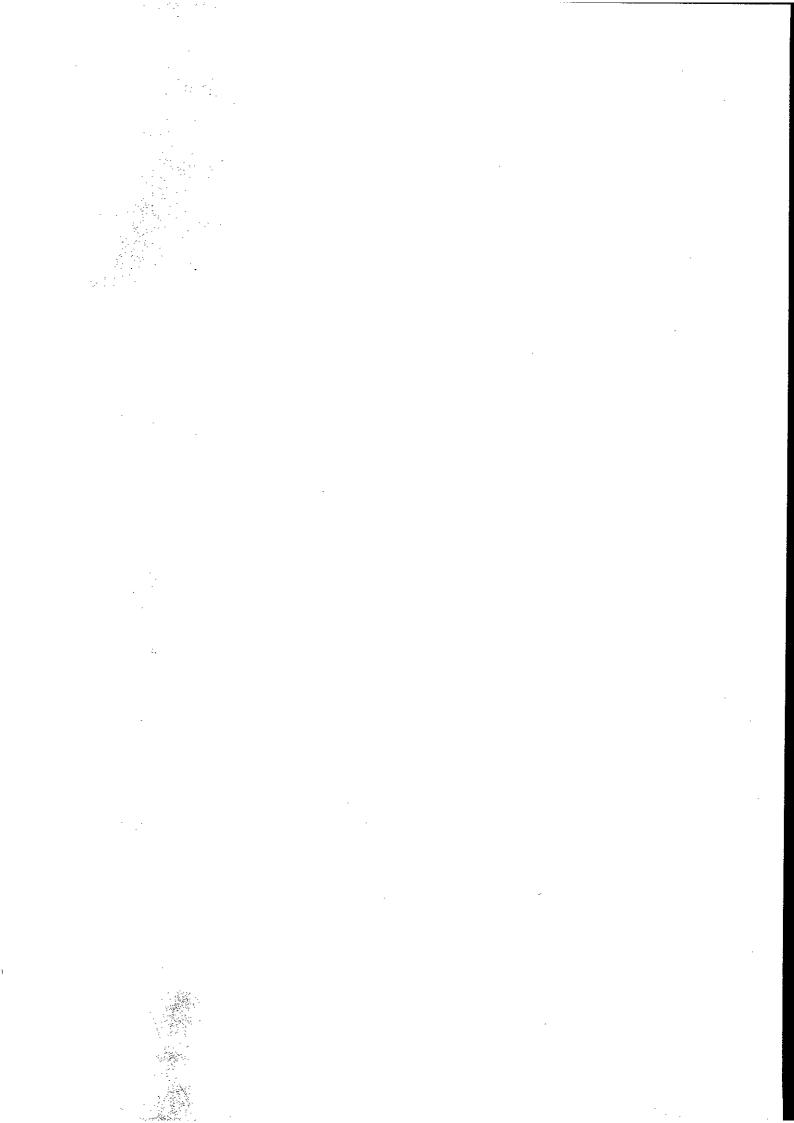
The tax charge on the (loss)/profit on ordinary activities for the year was as follows:

	31.3.97	31.3.96
	£	£
UK Corporation Tax	4,022	20,436
		=====

UK Corporation Tax has been charged at 24% (1996 - 25%).

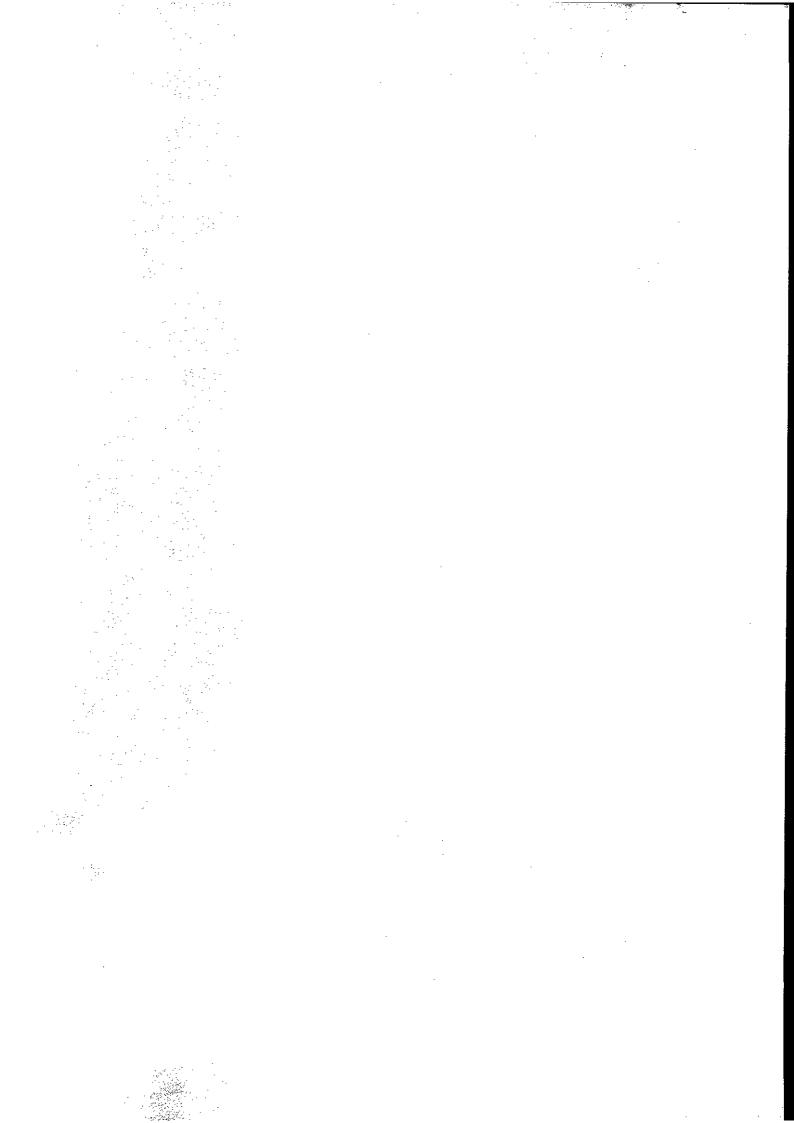
6. TANGIBLE FIXED ASSETS

	Buildings	Fixtures and fittings	Computer equipment	Totals
	£	£	£	£
COST:		ř.		
At 1 April 1996	998,968	32,123	15,616	1,046,707
Additions	1,068	12,447	24,705	38,220
At 31 March 1997	1,000,036	44,570	40,321	1,084,927
DEPRECIATION:				
At 1 April 1996	35,334	20,117	8,141	63,592
Charge for year	9,648	4,891	8,045	22,584
At 31 March 1997	44,982	25,008	16,186	86,176
NET BOOK VALUE:				
At 31 March 1997	955,054	19,562	24,135	998,751
	======	=======================================		== == ==
At 31 March 1996	963,634	12,006	7,475	983,115



Notes to the Financial Statements for the Year Ended 31 March 1997

7.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
	***************************************	31.3.97	31.3.96
		£	£
	Trade debtors	39,557	56,793
	Other debtors	4,882	2,321
		44,439	59,114
		=====	
0	CURRENT ASSET INVESTMENTS		
8.	CURRENT ASSET INVESTMENTS	31.3.97	31.3.96
		£	£
	Investment in subsidiary undertakings	2	100 242
	2% Index linked treasury stock 1994 Stirling Business Centre Limited	109,343 64,500	109,343 64,500
	Silling Business Centre Limited		
	Listed investments	173,845	173,845
		=====	
	Market value of listed investments at 31 March 1997 - £173,845	(1996 - £ 173,845).	
		31.3.97	31.3.96
		£	£
	Cash at bank and in hand		
	Sinking fund	58,063	40,063
	Current account	15,239 267,445	28,909 190,365
	Investment account Cash in hand	361	335
			250 (50
		341,108 ======	259,672 ======
9.	CREDITORS: AMOUNTS FALLING		
7.	DUE WITHIN ONE YEAR		
		31.3.97 £	31.3.96 £
		£	*
	Trade creditors	68.310	94,170
	Other taxes	16,842	7,691 15,740
	Group undertakings	940 148,485	20,077
	Other creditors Corporation Tax	3,050	18,732
			175 410
		237,627	156,410 ======
10.	CREDITORS: AMOUNTS FALLING		
	DUE AFTER MORE THAN ONE YEAR	31.3.97	31.3.96
		£	£
		50.063	40.063
	Provision for property repairs	58,063 ======	40,063 =====



Notes to the Financial Statements for the Year Ended 31 March 1997

11. OBLIGATIONS UNDER LEASING AGREEMENTS

	The following	ng payments are committed to be	paid within one year	: :	
				Opera	ting
				lease	es
×.				31.3.97	31.3.96
	Expiring:			£	£
	Within one	vear		4,080	2 721
	,, , , , , , , , , , , , , , , , , , ,	, •		4,000 ======	3,731
12.	CALLED U	P SHARE CAPITAL			
	Authorised:				
	Number:	Class:	Nominal	31.3.97	31.3.96
			value:	£	£
	250,000	Ordinary	£1	250,000	250,000
				======	====
	Allottod iggs	and and fully unit.			
	Number:	ued and fully paid: Class:	Nominal	31.3.97	21.2.06
	rumoer.	Class.	value:	51.5.97 £	31.3.96 £
	100,250	Ordinary	£1	100,250	100,230
	•	•			======
12	********	WAN DECEMEN			
13.	REVALUA	TION RESERVE		21.2.07	21.2.06
				31.3.97 £	31.3.96 £
	Brought forw	vard.		1,000,000	1,000,000
	-			======	======
	The revaluati	ion reserve relates to surplus on	revaluation of freehol	d land and buildin	gs
14.	CAPITAL C	COMMITMENTS			
				31.3.97	31.3.96
	Contracted by	ut not provided for in the		£	£
	financial state	-		-	_
15.	DECONOT		N CH I DEWAY DED	and the same	
15.	RECONCIL	IATION OF MOVEMENTS I	N SHAKEHULDER	31.3.97	31.3.96
				£ £	31.3.90 £
	Profit for the	financial year		(16,840)	22,950
	Issue of share			20	20
		CTION)/ADDITION TO			
		DERS' FUNDS		(16,820)	22,970
	Opening snar	eholders' funds		1,279,273	1,256,303
	CLOSING SE	HAREHOLDERS' FUNDS		1,262,453	1,279,273
				======	======
	Vanita interes	.			.
	Equity interes	912		1,262,453	1,279,273



Notes to the Financial Statements for the Year Ended 31 March 1997

16. PARTICIPATING INTEREST IN INVESTMENTS

Stirling Business Centre Limited ("SBCL").

Incorporated in Great Britain and registered in Scotland. The investment represents a 50% holding of ordinary share capital. The nature of the business of the company is the investment in a commercial business centre in Stirling.

Stirling Enterprise Limited ("SEL").

Incorporated in Great Britain and registered in Scotland. Wholly owned subsidiary. The principal activities of the company throughout the year were those of promoting and encouraging industrial and commercial activity and enterprise in Stirling District.

Details of the results of the undertakings in which the company has a participating interest are given below.

PROFIT AND LOSS ACCOUNT

	SBCL		SEL	
	31.3.97	31.3.96	31.3.97	31.3.96
	£	£	£	£
Share of profits from participating interests.	21,316	18,614	0	0
Less: Tax	(2,699)	(4,702)	0	0
Share of profits after tax from participating interests.	18,617	13,912	0	0
Share of accumulated reserves retained at 1 April 1996	38,577	24,664	25,859	25,859
At 31 March 1997	57,194	38,576	25,859	25,859
BALANCE SHEET				
Share of net assets at date of acquistion	0	0	0	0
Share of post acquisition reserves	132,194	113,577	25,859	25,859
	132,194	113,577	25,859	25,859

