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KLONDYKE GARDEN CENTRES LIMITED ABBREVIATED FINANCIAL STATEMENTS 27 SEPTEMBER 1998

Registered number: 71011

KIDSONS IMPEY CHARTERED ACCOUNTANTS

Glasgow

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KLONDYKE GARDEN CENTRES LIMITED ABBREVIATED FINANCIAL STATEMENTS

for the period ended 27 September 1998

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COMPANY INFORMATION

27 September 1998

NUMBER 71011

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DIRECTORS R. D. Gault

D. Gault E. D. McGhee

B. M. Dracup(resigned 28/8/98)
T. Bennie (non executive)

J. G. Conway W. D. Yardley

SECRETARY D. Gault

REGISTERED OFFICE Head Office
Beancross Road

Polmont FK2 OXS

AUDITORS Kidsons Impey

Chartered Accountants Breckenridge House 274 Sauchiehall Street

Glasgow G2 3EH

DIRECTORS' REPORT

27 September 1998

The directors present their report and the abbreviated financial statements for the year ended 27 September 1998.

Principal activity

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The principal activity of the company during the period was that of retailing of horticultural products.

Business review

The company's balance sheet as detailed on page 6 shows a satisfactory position, shareholders' funds amounting to £980,391.

Results and dividends

The results for the year are shown in the profit and loss account on page 5. The directors do not propose payment of an ordinary dividend.

Directors

The directors of the company during the period and their interests in the shares of the company as recorded in the register of directors' interests were as follows

	27 September 1998 Ordinary shares	29 September 1997 Ordinary shares
R. D. Gault D. Gault	1 1	1
B. M. Dracup(resigned 28/8/98) T. Bennie (non executive)		-
J. G. Conway W. D. Yardley	-	- -

E.D. McGhee was appointed a director of the company on 1 January 1999.

continued

DIRECTORS' REPORT

(continued)

27 September 1998

Year 2000

As is well known, many computer and digital storage systems express dates using only the last two digits of the year and will thus require modification or replacement to accommodate the year 2000 and beyond in order to avoid malfunctions and resulting widespread commercial disruption. This is a complex and pervasive issue. The operation of our business depends not only on our own computer systems, but also to some degree on those of our suppliers. This could expose us to further risk in the event that there is a failure by other parties to remedy their own Year 2000 issues.

The company is well advanced in the phase of assessing the risks to our business resulting from the date change to the year 2000. Once this phase is complete we can assess the likely impact on our activities and develop prioritised action plans to deal with the key risks.

Charitable donations

During the year the company made charitable donations of £4,762 (1997 - £6,743).

Auditors

Kidsons Impey have agreed to offer themselves for re-appointment as auditors of the company.

On behalf of the board

D. Gault Secretary

Head Office Beancross Road Polmont FK2 OXS

26 February 1999

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements the directors are required to

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

26 February 1999

On behalf of the board

R. D. Gault Director

Auditors' report to Klondyke Garden Centres Limited under section 247B to the Companies Act 1985

We have examined the abbreviated financial statements set out on pages 5 to 18, together with the financial statements of the company for the period ended 27 September 1998 prepared under section 226 of the Companies Act 1985.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated financial statements in accordance with section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated financial statements prepared in accordance with section 246A(3) of the Act to the registrar of companies and whether the financial statements to be delivered are properly prepared in accordance with those provisions and to report our opinion to you.

Basis of opinion

We have carried out the procedures we considered necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated financial statements and that the abbreviated financial statements to be delivered are properly prepared. The scope of our work for the purpose of this report does not include examining or dealing with events after the date of our report on the full financial statements.

Opinion

In our opinion the company is entitled to deliver abbreviated financial statements prepared in accordance with section 246A(3) of the Companies Act 1985, and the abbreviated financial statements on pages 5 to 18 are properly prepared in accordance with those provisions.

Date: 16th March 1999

Glasgow

Kidsons Impey Registered Auditors Chartered Accountants

Kidsons larry

ABBREVIATED PROFIT AND LOSS ACCOUNT

for the period ended 27 September 1998

	Note	£	1998 £	£	1997 £
Gross profit			2,172,041		1,967,763
Net operating expenses					
Administrative expenses Other operating income			(1,922,698) 102,683		(1,770,865) 67,726
Operating profit	3				
Continuing operations Acquisitions		352,026		1,831,301 167,643	
Interest payable	5		352,026 (222,742)		264,624 (162,198)
Profit on ordinary activities before taxation			129,284		102,426
Taxation	6		(66,554)		(31,579)
Profit on ordinary activities after taxation			62,730		70,847
Dividends	7				(200,000)
Retained profit/(loss) for the period	9		62,730		(129,153)

Movements in reserves are shown in note 19.

There are no recognised gains and losses in 1998 or 1997 other than the profit/(loss) for the period.

ABBREVIATED BALANCE SHEET

at 27 September 1998

		1998		1997
Note	£	£	£	£
8		387,974		525,689
9		220,000		220,000
		607,974		745,689
10	855,391		796,104	
			2,829,462	
12	33,000 11,968		12,952	
	3,517,921		3,638,518	
10	(0.051.605)		(2.102.050)	
13	(2,951,625)		(3,192,959)	
		566,296		445,559
		1,174,270	•	1,191,248
14		(162,500)		(237,500)
15		(31,379)	_	(36,087)
		980,391		917,661
	•		=	
18		5,000		5,000
19	_	975,391		912,661
17	-	980,391	=	917,661
	10 11 12 13 14 15	8 9 10 855,391 11 2,617,562 12 33,000 11,968 3,517,921 13 (2,951,625) 14 15	Note £ £ 8 387,974 9 220,000 607,974 10 855,391 11 2,617,562 12 33,000 11,968 3,517,921 13 (2,951,625) 566,296 1,174,270 14 (162,500) 15 (31,379) 980,391 18 5,000 19 975,391	Note £ £ £ 8 387,974 9 220,000 607,974 10 855,391 796,104 11 2,617,562 2,829,462 12 33,000 12,952 3,517,921 3,638,518 13 (2,951,625) (3,192,959) 566,296 1,174,270 14 (162,500) 15 (31,379) 980,391 18 5,000 19 975,391

These financial statements are prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

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The abbreviated financial statements on pages 5 to 18 were approved by the directors on 26 February 1999 and signed on its behalf by:

R. D. Gault Director

CASH FLOW STATEMENT

for the period ended 27 September 1998

Returns on investments and servicing of finance Interest paid (222,199) (158,933) Interest element of finance lease rental payments (543) (3,265)	·
From operating activities 22 1,498,427 (856) Returns on investments and servicing of finance Interest paid (222,199) (158,933) Interest element of finance lease rental payments (543) (3,265)	,198)
Returns on investments and servicing of finance Interest paid (222,199) (158,933) Interest element of finance lease rental payments (543) (3,265)	,198)
Interest paid (222,199) (158,933) Interest element of finance lease rental payments (543) (3,265)	·
Interest paid (222,199) (158,933) Interest element of finance lease rental payments (543) (3,265)	·
Interest element of finance lease rental payments (543) (3,265)	·
	·
	·
(222,742) (162)	197)
Corporation tax paid (36,518) (128,	
Capital expenditure and financial investment	
Purchase of tangible fixed assets (74,686) (200,257)	
Sale of tangible fixed assets 100,441 17,481	
25,755 (182,	776)
1,264,922 (1,330,	043)
Equity dividends paid - (200,	000)
1,264,922 (1,530,	043)
Management of liquid resources (Purchase)/sale of	
	000
Financing Debt due within a year:	
Bank loan repayments (75,000) (75,000)	
Capital element of finance lease rentals (5,833) (32,975)	
(80,833) (107,	975)
Increase/(decrease) in cash 1,184,089 (1,623,)18) —

NOTES ON ABBREVIATED FINANCIAL STATEMENTS

27 September 1998

1 Accounting policies Basis of accounting

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules.

Turnover

Turnover represents the amount derived from the provision of goods and services falling within the company's activities after deduction of trade discounts and value added tax.

Depreciation

Depreciation of fixed assets is calculated to write off their cost or valuation less any residual value over their estimated useful lives as follows:

Office machinery 15% of reducing balance
Plant and equipment 15% of reducing balance
Motor vehicles 25% of straight line
Fixtures and fittings 15% of reducing balance

Depreciation is provided from the month of purchase until the month of disposal.

Leases and hire purchase contracts

Tangible fixed assets acquired under finance leases and hire purchase contracts are capitalised at the estimated fair value at the date of inception of each lease or contract. The total finance charges are allocated over the period of the lease in such a way as to give a reasonably constant charge on the outstanding liability.

Rentals paid under operating leases are charged to income as incurred.

Stocks

Stocks are valued at the lower of cost and net realisable value. Cost is computed on a first in first out basis. Net realisable value is based on estimated selling price less the estimated cost of disposal.

Deferred taxation

Deferred taxation is provided on the liability method in respect of the taxation effect of all timing differences to the extent that tax liabilities are likely to crystallise in the foreseeable future.

Pensions

Defined contribution scheme

The company operates a small, self administered scheme for certain directors. This is a money purchase scheme with no ongoing contribution obligations. The company also contributes to a group private pension scheme for certain employees.

2 Turnover

The turnover for the period was derived from the company's principal activity. The whole of the turnover is attributable to the UK market.

NOTES ON ABBREVIATED FINANCIAL STATEMENTS

27 September 1998

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3	Operating p	PATIT

Operating profit	1998	1997
Operating profit is stated after crediting	£	£
Rent receivable	91,417	61,866
Interest receivable	11,266	5,860
Profit on sale of assets	4,025	1,631
and after charging		
Auditors' remuneration	10,240	9,750
Operating leases		
Rent	28,000	28,000
Depreciation of tangible fixed assets		
(note 8)		
owned assets	115,985	100,382
leased assets	_	12,429
	115,985	112,811
		======

NOTES ON ABBREVIATED FINANCIAL STATEMENTS

27 September 1998

4 Directors and employees

Staff costs including directors' emoluments	1998 £	1997 £
Wages and salaries	899,548	774,960
Social security costs	68,834	56,124
Pension costs	38,861	17,996
	1,007,243	849,080
Average monthly number employed including executive directors:	Number	Number
Retail staff	61	57
Office and management	4	5
Administration staff	15	5
	80	67
Directors	£	£
Emoluments Company contributions to money purchase	239,315	167,558
pension schemes	30,436	17,996
	269,751	185,554
Highest paid director	£	£
Directors remuneration Company contributions to a money purchase	65,007	25,764
pension scheme	5,000	5,000

Defined contribution pension scheme

The company operates a small, self administered pension scheme for certain directors and contributes to a group private pension scheme for certain employees. The assets of the scheme are held separately from those of the company in an independently self administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £38,861 (1997 £17,996). Contributions totalling £2,613 (1997 £0) were payable to the fund at 27 September 1998 and are included in creditors.

5 Interest payable

	1998 £	1997 £
Bank interest Hire purchase interest	222,199 543	158,933 3,265
	222,742	162,198

NOTES ON ABBREVIATED FINANCIAL STATEMENTS

27 September 1998

6	Taxation		
		1998	1997
		£	£
	Corporation tax on profit on ordinary activities		
	at 31% (1997 31%)	68,940	46,067
	Deferred taxation	(4,708)	(2,231)
		64,232	43,836
	Under/(over) provision in earlier years	2,322	(12,257)
		66,554	31,579
7	Dividends		
		1998	1997
		£	£
	Equity - ordinary/final	-	200,000

8 Tangible fixed assets

Cost	Motor Vehicles £	Plant and Equipment £	Fixtures and Fittings £	Assets Under Construction £	Office Machinery £	Total £
29 September 1997	299,535	325,406	168,219	78,077	130,398	1,001,635
Additions	40,933	18,124	2,596	-	13,033	74,686
Disposals	(55,019)	_	-	-	(13,250)	(68,269)
Transferred	-	-	-	(78,077)	<u>-</u>	(78,077)
27 September 1998	285,449	343,530	170,815	<u>.</u>	130,181	929,975
Depreciation						
29 September 1997	137,044	195,853	97,146	-	45,903	475,946
Charge for period	71,877	20,707	10,759	-	12,642	115,985
Disposals	(48,605)	· -	· -	-	(1,325)	(49,930)
27 September 1998	160,316	216,560	107,905	-	57,220	542,001
Net book amount						
27 September 1998	125,133	126,970	62,910		72,961	387,974
29 September 1997	162,491	129,553	71,073	78,077	84,495	525,689

The net book amount of fixed assets includes £0 (1997 £31,068) in respect of assets held under finance leases and hire purchase contracts, the depreciation of which is shown in note 3.

Investments other than

2,829,462

KLONDYKE GARDEN CENTRES LIMITED

NOTES ON ABBREVIATED FINANCIAL STATEMENTS

27 September 1998

9 Fixed asset investments

10

11

				other than loans £
Cost				
29 September 1997				220,000
and at 27 September 1998				
Net book amount				
27 September 1998				220,000
29 September 1997				220,000
The company's investment in unlisted	companies at	the balance sheet of	date was £220,000, made Country of	up as follows: Cost
Company	Holding	Share	Incorporation	£
Klondyke Properties	100	Preference	Scotland	220,000
The investment comprises redeemable	preference sh	ares issued at par.		
Stocks			1998	1997
			£	£
General stock			855,391	796,104
			855,391 ———	796,104
Debtors				
Deptors			1998 £	1997 £
Amounts falling due within one year	r		2	2
Trade debtors			23,145	93,035
Amounts owed by group undertakings			2,472,313	2,639,897 70,143
Amounts owed by participating intere Other debtors	SIS		110,281	26,387
Prepayments and accrued income			11,823	-
- ▼				

Included within other debtors is a directors overdrawn loan account balance of £91,009. This loan is non-interest bearing and is repayable on demand.

2,617,562

NOTES ON ABBREVIATED FINANCIAL STATEMENTS

27 September 1998

Current asset investments	1998 £	1997 £
Other investments	33,000	<u>-</u>
Creditors: amounts falling due		
within one year	1998	1997
	£	£
Bank loans and overdrafts	1,186,271	2,371,344
Trade creditors	741,255	583,541
Amounts owed to group undertakings	794,010	41,556
	7,416	-
	50,551	15,807
	72,084	78,901
Other creditors	-	7,138
Accruals and deferred income	100,038	88,839
Obligations under finance leases		
and hire purchase contracts - note 14		5,833
	2,951,625	3,192,959
	Other investments Creditors: amounts falling due within one year Bank loans and overdrafts Trade creditors Amounts owed to group undertakings Amounts owed to participating interests Corporation tax Other taxation and social security Other creditors Accruals and deferred income Obligations under finance leases	Other investments Creditors: amounts falling due within one year Bank loans and overdrafts Trade creditors Amounts owed to group undertakings Amounts owed to participating interests Corporation tax Other taxation and social security Other creditors Accruals and deferred income Obligations under finance leases and hire purchase contracts - note 14

NOTES ON ABBREVIATED FINANCIAL STATEMENTS

27 September 1998

14	Creditors: amounts falling due	9
	after more than one year	

after more than one year	1998 £	1997 £
Bank loans	162,500	237,500
	162,500	237,500
Maturity of debt		
In one year or less, or on demand - see note 13 Between one and two years Between two and five years	75,000 75,000 87,500	75,000 75,000 162,500
	237,500	312,500
Obligations under finance leases and hire purchase contracts		 .
These are repayable over varying periods by monthly instalments as follows:		
In the next year - see note 13		5,833

The bank loan is repaid in monthly instalments of £6,250, the final payment being due on 5/11/2001. Interest is charged at 3% above base rate with a minimum rate of 10% per annum.

The company's bankers hold a bond and floating charge over the whole of the company's assets. There are also cross guarantees and letters of offset with group companies and a share pledge with the company, Klondyke Group Limited and Mr and Mrs Gault.

15 Provision for liabilities and charges

	1997 £	Profit and loss account £	Other movements £	1998 £
Deferred taxation (notes 6 and 16)	(36,087)	4,708	_	(31,379)

NOTES ON ABBREVIATED FINANCIAL STATEMENTS

27 September 1998

16 Deferred taxation

	1998		1997	
	Potential liability £	Provision made £	Potential liability £	Provision made £
Corporation tax deferred by				
Excess capital allowances	31,379	31,379	36,087	36,087
	31,379	31,379	36,087	36,087

The potential liability and provision are based on a corporation tax rate of 31% (1997 31%).

17 Reconciliation of movements in shareholders' funds

Reconcination of movements in shareholders rands	1998 £	1997 £
Profit for the financial period	62,730	70,847
Dividends	<u> </u>	(200,000)
Net addition to/(subtraction from) shareholders' funds	62,730	(129,153)
Opening shareholders' funds	917,661	1,046,814
Closing shareholders' funds	980,391	917,661

18 Called un share canital

Called up share capital	19		1997		
	Number of shares	£	Number of shares	£	
Authorised					
Ordinary shares of £1 each	5,000	5,000	5,000	5,000	
Allotted called up and fully paid					
Ordinary shares of £1 each	5,000	5,000	5,000	5,000	

NOTES ON ABBREVIATED FINANCIAL STATEMENTS

27 September 1998

19 Profit and loss account

	1998 £
29 September 1997 Retained profit for the period	912,661 62,730
27 September 1998	975,391

20 Guarantees and other financial commitments

Financial commitments under non-cancellable operating leases will result in the following payments falling due in the year to 26 September 1999

	1998 Land and Buildings £	1997 Land and Buildings £
Expiring After five years	28,000	28,000
	28,000	28,000

21 Ultimate parent undertaking

The company is a subsidiary of Klondyke Group Limited, a company incorporated in Scotland. As at the year end, the holding company is also under the control R D Gault and Mrs D Gault, who own all of its shares.

22 Notes to the cash flow statement

Reconciliation of operating profit to operating cash flows

to operating their sections	1998	1997
	£	£
Operating profit	352,026	264,624
Depreciation charges	115,985	112,811
Profit on sale of fixed assets	(4,025)	(1,631)
Increase in stocks	(59,287)	(247,076)
Decrease/(increase) in debtors	211,900	(1,305,993)
Increase in current asset investments	(33,000)	-
Increase in creditors	914,828	320,393
Net cash inflow/(outflow) from operating activities	1,498,427	(856,872)

NOTES ON ABBREVIATED FINANCIAL STATEMENTS

27 September 1998

23 Notes to the cash flow statement (continued)

Analysis of changes in net debt

	At start of year £	Cash flows £	Other changes £	At end of year £
Cash in hand, at bank Overdrafts	12,952 (2,296,344)	(984) 1,185,073	- -	11,968 (1,111,271)
		1,184,089		
Debt due within 1 year Debt due after 1 year Finance leases	(75,000) (237,500) (5,833)	75,000 5,833 80,833	(75,000) 75,000 -	(75,000) (162,500)
Total	(2,601,725)	1,264,922	-	(1,336,803)
Reconciliation of net cash flow to mover	nent in net debt			
		199 £		1997 £
Increase/(decrease)in cash in the period Cash outflow from decrease		1,184,08	9	(1,623,018)
in debt and lease financing Cash outflow/(inflow) from increase/(decr	ease)	80,83	3	107,975
in liquid resources	,		<u>-</u>	(15,000)
Change in net debt resulting from cash to Net debt at 29 September 1997	flows	1,264,92 (2,601,72		(1,530,043) (1,071,682)
Net debt at 27 September 1998		(1,336,80	3)	(2,601,725)

NOTES ON ABBREVIATED FINANCIAL STATEMENTS

27 September 1998

24 Related parties

The company has the following related parties:-

Name of company	Relationship	Nature of transaction	Amount £	Balance due (to)/from
Klondyke Group Limited	Ultimate Parent Undertaking	None	Nil	782,737
William Strike	Fellow Subsidiary	Purchases from Sales to Net finance received from	(30,880) 4,301 (752,454)	(794,010)
Strikes Holdings	Fellow Subsidiary	None	Nil	67,125
Klondyke Garden Centres (Northern) Limited	Fellow Subsidiary	Purchase from Sales to Net finance received from	1,553 924 (183,836)	78,264
Premier Way Limited	Under common control	Net finance received from	(77,559)	(420)
Klondyke Properties Limited	Fellow Subsidiary	Amounts paid on behalf of	16,253	1,544,187
R. D. Gault	Director	Amounts paid on behalf of director Repayment received	187,087	91,009
		from director Highest balance on directors loan account	(88,940)	
		in period	179,949	

Related party emoluments for services as employees of the company have not been disclosed as allowed under the exemptions available under FRS8.