REPORT OF THE DIRECTORS AND ACCOUNTS FOR THE YEAR ENDED 31ST MARCH 1991



DIRECTORS

D. A. Baggaley
A. G. Glass

REPORT OF THE DIRECTORS

The directors submit herewith the Balance Sheet at 31st March 1991, together with the Profit and Loss Account for the year ended on that date.

PROFIT AND DIVIDEND

The profit for the year is set out in the attached Profit and Loss Account. The directors propose payment of a dividend of £1,100,000 for the year.

PRINCIPAL ACTIVITY

The principal activity of the company is leasing.

BUSINESS REVIEW

Both the level of business transacted during the year and the year end financial position were satisfactory. The directors anticipate continuation of the current level of activity.

DIRECTORS

The directors listed above were directors throughout the year.

Neither of the directors held a beneficial interest in the shares of the company during the year. The interests of the directors in shares and options to subscribe for shares in other group companies were as follows:

	At 31.	3.91	<u>At 1.</u>	4.90
In the ordinary shares of £1 each of Lloyds Bank Plc:	<u>Shares</u>	<u>Options</u>	Shares	Options
D. A. Baggaley	-	-	-	-
A. G. Glass	4,300	3,592	4,300	3,592
In the ordinary shares of 5p each of Lloyds Abbey Life plc:				
D. A. Baggaley	2,000	141,111	2,000	94,662
A. G. Glass	***	1,464	-	-

AUDITORS

A resolution for the re-appointment of Price Waterhouse as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

By Order of the Board,

M.P. KILBEE Secretary

Edinburgh 6th January 1992 Registered number 69104

REPORT OF THE AUDITORS TO THE MEMBERS OF LIOYDS BOWMAKER RENTALS LIMITED

We have audited the accounts on pages 3 to 8 in accordance with Auditing Standards.

In our opinion the accounts give a true and fair view of the state of the Company's affairs at 31st March 1991 and of its profit and source and application of funds for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Price Vale hours.

PRICE WATERHOUSE Chartered Accountants and Registered Auditor Albany House 58 Albany Street Edinburgh EH1 3QR 6th January 1992 GAL JANUARY 1992

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31ST MARCH 1991

	<u>Notes</u>	<u>1991</u> £	<u>1990</u> £
TURNOVER	2	20,720,461	16,902,614
OTHER OPERATING COSTS		(5,470,178)	(4,325,093) 57,072
INTEREST PAYABLE	4	(15,200,965)	(12,442,592)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	3	49,318	192,001
TAXATION ON PROFIT ON ORDINARY ACTIVITIES	5	1,067,173	46,856
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION PROPOSED DIVIDEND		1,116,491 (1,100,000)	238,857 (200,000)
EKOFOSIN PLANDAIS		16,491	38,857 20,718
RETAINED PROFIT BROUGHT FORWARD RETAINED PROFIT CARRIED FORWARD		59,575 76,066	59,575
KELVINED EVOLTT CERCOTT			

The notes on pages 6 to 8 form part of the accounts.

BALANCE SHEET

AT 31ST MARCH 1991

	<u>Notes</u>	<u>1991</u> £	<u>1990</u> £
CURRENT ASSETS		~	~
Debtors: Due within one year Due after more than one year	6 6	77,474,173 119,484,208 196,958,381	85,070,737 133,290,470 218,361,207
CREDITORS: Amounts falling due within one year	7	(138,814,950)	(155,451,841)
NET CURRENT ASSETS		58,143,431	62,909,366
PROVISIONS FOR LIABILITIES AND CHARGES	8	(15,015,000)	(16,870,000)
ACCRUALS AND DEFERRED INCOME	9	(43,052,265)	(45,979,691)
NET ASSETS		76,166	59,675
CAPITAL AND RESERVES			
CALLED-UP SHARE CAPITAL	10	100	100
PROFIT AND LOSS ACCOUNT		76,066	59,575
		76,166	59,675

The notes on pages 6 to 8 form part of the accounts.

D. A. BAGGALEY Director

STATEMENT OF SOURCE AND APPLICATION OF FUNDS

FOR THE YEAR ENDED 31ST MARCH 1991

	<u>1991</u> £	<u>1990</u> £
SOURCE OF FUNDS:		
Profit on ordinary activities before taxation	49,318	192,001
Adjustment for items not involving the movement of funds:		
Notional tax credited in respect of regional development grants	(16,316)	(44,321)
TOTAL GENERATED FROM OPERATIONS	33,002	147,680
Group relief received	2,842,783	2,371,914
	2,875,785	2,519,594
APPLICATION OF FUNDS:		
Dividend paid	200,000	950,000
INCREASE IN WORKING CAPITAL	2,675,785	1,569,594
analysed as follows:		
(Decrease) increase in trade and other debtors less deferred income Decrease in amounts owed by group companies Decrease in trade and other creditors Decrease (increase) in amounts owed to group companies		33,305,939 (1,506,155) 661,941 (30,892,131)
	2,675,785	1,569,594

BALANCE SHEET

AT 31ST MARCH 1991

	<u>Notes</u>	<u>1991</u> £	<u>1990</u> £
CURRENT ASSETS		_	
Debtors: Due within one year Due after more than one year	6 6	77,474,173 119,484,208	85,070,737 133,290,470
		196,958,381	218,361,207
CREDITORS: Amounts falling due within one year	7	(138,814,950)	(155,451,841)
NET CURRENT ASSETS		58,143,431	62,909,366
PROVISIONS FOR LIABILITIES AND CHARGES	8	(15,015,000)	(16,870,000)
ACCRUALS AND DEFERRED INCOME	9	(43,052,265)	(45,979,691)
net assets		76,166	59,675
CAPITAL AND RESERVES			
CALLED-UP SHARE CAPITAL	10	100	100
PROFIT AND LOSS ACCOUNT		76,066	59,575
		76,166	59,675

The notes on pages 6 to 8 form part of the accounts.

D. A. BAGGALEY Director

STATEMENT OF SOURCE AND APPLICATION OF FUNDS

FOR THE YEAR ENDED 31ST MARCH 1991

	<u>1991</u> £	<u>1990</u> £
SOURCE OF FUNDS:		
Profit on ordinary activities before taxation	49,318	192,001
Adjustment for items not involving the movement of funds:		
Notional tax credited in respect of regional development grants	(16,316)	(44,321)
TOTAL GENERATED FROM OPERATIONS	33,002	147,680
Group relief received	2,842,783	2,371,914
	2,875,785	2,519,594
APPLICATION OF FUNDS:		
Dividend paid	200,000	950,000
INCREASE IN WORKING CAPITAL	2,675,785	1,569,594
ANALYSED AS FOLLOWS:		
(Decrease) increase in trade and other debtors less deferred income Decrease in amounts owed by group companies Decrease in trade and other creditors Decrease (increase) in amounts owed to group companies	(14,478,197) (1,154,420) 11,890,373 6,418,029 2,675,785	33,305,939 (1,506,155) 661,941 (30,892,131) 1,569,594

NOTES TO THE ACCOUNTS

1. ACCOUNTING POLICIES

(a) Accounting Convention:

The accounts are prepared under the historical cost convention and in accordance with applicable accounting standards.

(b) Deferred Income:

Leasing income is credited to the profit and loss account over the period of investment in proportion to the level of net funds invested.

(c) Deferred Taxation:

Deferred taxation is provided at appropriate rates of corporation tax in respect of timing differences where there is a reasonable probability that such taxation will become payable in the foreseeable future.

(d) Regional Development Grants:

Grants receivable which are not subject to taxation are credited to the profit and loss account in proportion to the net investment in the leases in each period, and are grossed up at the current rate of corporation tax, the notional amount of taxation being included as part of the taxation charge.

2. TURNOVER

4.

Turnover represents the amount of leasing income earned under instalment finance arrangements, including the amount of grossing up of regional development grants in respect of notional taxation.

During the year aggregate receivables were £84,856,880 (1990, £73,320,569) and the cost of assets acquired was £53,488,222 (1990, £90,087,342).

3. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

The following have been taken into account on arriving at the profit:	<u>1991</u> £	<u>1990</u> £
Audit fee	5,000	5,000
Bad and doubtful debts	1,500,438	663,315
Directors' emoluments	need to the second seco	
Notional tax credit on regional development grants	16,316	44,321
On loan from intermediate parent company	15,200,965	12,442,592

NOTES TO THE ACCOUNTS

5.	TAXATION	<u>1991</u> £	<u>1990</u> £
	Current year: Corporation tax at 34% Group relief receivable at 35% Transfer (from) to deferred taxation	771,226 (1,855,000)	
	Notional taxation charge on regional development grants	16,316	44,321
		(1,067,458)	(42,462)
	Adjustments for previous year: Group relief	285	(4,394)
	-	(1,067,173)	(46,856)

The tax charge for the year has benefited to the extent of £942,000 from the reduction in the rate of corporation tax from 35% and £142,000 from tax free capital gains. In 1990 there was a benefit of £89,000 from tax free capital gains and £20,000 from corporation tax repayment supplement.

6.	DEBTORS	<u>1991</u> <u>19</u>			00 Due after
		Due within one year	Due after more than one year £	Due within one year	more than one year £
	Trade debtors: Rentals receivable under leasing contracts less provisions	76,699,190	119,484,208	79,916,725	133,290,470
	Amounts owed by immediate parent and fellow subsidiary companies	774,983	-	1,929,403	nor
	Other debtors		-	381,826	—
	Group relief receivable	-	-	2,842,783	
	-	77,474,173	119,484,208	85,070,737	133,290,470
7.	CREDITORS: amounts falling of within one year	lue		<u>1991</u> £	<u>1990</u> £
	Amounts owed to intermediate and fellow subsidiary compar Trade creditors Other creditors Dividend payable Corporation tax payable Group elief payable	e parent com nies	pany	129,942,882 4,816,584 2,183,973 1,100,000 771,226 285 138,814,950	136,360,911 18,280,276 610,654 200,000 - - 155,451,841

NOTES TO THE ACCOUNTS

8. PROVISIONS FOR LIABILITIES AND CHARGES

Deferred Taxation:	2
Balance at 31st March 1990 Transfer from profit and loss account	16,870,000 (1,855,000)
Balance at 31st March 1991	15,015,000

The amounts provided at 31st March 1991 and 1990 were the full potential liabilities and were attributable to accelerated capital allowances.

9.	ACCRUALS AND DEFERRED INCOME	<u>1991</u> £	<u>1990</u> £
	Unearned leasing income Unearned insurance commission	43,019,768 32,497	45,951,166 28,525
		43,052,265	45,979,691
10.	SHARE CAPITAL		
	Authorised: 1,000,000 shares of £1 each	1,000,000	1,000,000
	Allotted, called-up and fully paid: 100 shares of £1 each	100	100

11. APPROVAL OF ACCOUNTS

These accounts were approved by the Board of Directors on 6th January 1992.

12. ULTIMATE PARENT COMPANY

The company's ultimate parent company is Lloyds Bank Plc which is registered in England and Wales. A copy of its group accounts can be obtained from Lloyds Bank Plc, 71 Lombard Street, London EC3P 3BS.

The company's intermediate parent company is Lloyds Bowmaker Finance Limited which is registered in England and Wales. A copy of its group accounts can be obtained from Lloyds Bowmaker Finance Limited, Holland House, Oxford Road, Bournemouth EH8 8EZ.