REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS **FOR THE YEAR ENDED 31 MARCH 2013**

PARK'S OF HAMILTON (COACH HIRERS) LTD

FOR

10/09/2013 COMPANIES HOUSE

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PARK'S OF HAMILTON (COACH HIRERS) LTD

COMPANY INFORMATION for the Year Ended 31 MARCH 2013

DIRECTORS:

D I Park

I B Mackay G Donnachie H R A McAteer W Cumming R W Park A S Bryce M J Fisher M N Andrews G T Park

SECRETARY:

G Donnachie

REGISTERED OFFICE:

Park House

14 Bothwell Road

Hamilton ML3 0AY

REGISTERED NUMBER:

SC067046 (Scotland)

AUDITORS:

Thomas Barrie & Co LLP Registered Auditors

Chartered Accountants
Atlantic House

la Cadogan Street Glasgow

Glasgow G2 6QE

BANKERS:

Bank of Scotland plc

110 St Vincent Street

Glasgow G2 5ER

SOLICITORS:

Holmes Mackillop LLP

109 Douglas Street

Glasgow G2 4HB

REPORT OF THE DIRECTORS for the Year Ended 31 MARCH 2013

The directors present their report with the financial statements of the company for the year ended 31 March 2013.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of coach operators.

REVIEW OF BUSINESS

We aim to present a balanced and comprehensive review of the development and performance of our business during the year and its position at the year end. Our review is consistent with the size and non-complex nature of our business and is written in the context of the risks and uncertainties we face.

The company continues to operate as an express coach operator along with providing private hire for the general public.

We consider that our key financial performance indicators are those that communicate the financial performance and strength of the company as a whole, these being turnover and operating profit.

Turnover has increased by over 10%.

Operating profit has increased from £2,937,904 to £2,946,502. Profit before tax has increased from £2,582,431 to £2,614,724. After taxation and dividends £536,096 has been added to reserves.

As for many businesses of our size, the business environment in which we operate continues to be challenging. We are subject to consumer spending patterns and consumers' overall level of disposable income within our economy.

With these risks and uncertainties in mind, we are aware that any plans for the future development of the business may be subject to unforeseen events outside of our control.

DIVIDENDS

An interim dividend of £3.40 per share was paid on 28 March 2013. The directors recommend that no final dividend be paid.

The total distribution of dividends for the year ended 31 March 2013 will be £1,700,000.

FIXED ASSETS

Details of changes in Fixed Assets are set out in the Notes on Accounts.

FUTURE DEVELOPMENTS

The Directors will continue to look for opportunities to expand the Company's core business.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 April 2012 to the date of this report.

D I Park

I B Mackay

G Donnachie

HRA McAteer

W Cumming

R W Park

A S Bryce

M J Fisher

M N Andrews

REPORT OF THE DIRECTORS for the Year Ended 31 MARCH 2013

Other changes in directors holding office are as follows:

G T Park - appointed 4 October 2012

EMPLOYEES

Every effort is made to keep staff informed of and involved in the operations and progress of the company.

The company is committed to providing a safe and pleasant environment for its employees and training and career development opportunities are available. No discrimination is made on the grounds of age, colour, disability, marital status, race, religion or sex. Employees are given the opportunity to develop and progress according to their ability. Disabled people are given fair consideration for all job vacancies for which they offer themselves as suitable applicants, having regard to their particular aptitudes and abilities.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

AUDITORS

The auditors, Thomas Barrie & Co LLP, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

G Donnachie - Secretary

9 August 2013

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF PARK'S OF HAMILTON (COACH HIRERS) LTD

We have audited the financial statements of Park's of Hamilton (Coach Hirers) Ltd for the year ended 31 March 2013 on pages five to sixteen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2013 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Gordon Cruickshank CA (Senior Statutory Auditor) for and on behalf of Thomas Barrie & Co LLP Registered Auditors
Chartered Accountants
Atlantic House
Ia Cadogan Street
Glasgow
G2 6QE

9 August 2013

PROFIT AND LOSS ACCOUNT for the Year Ended 31 MARCH 2013

201	2			201	3
£	£		Notes	£	£
22,984,059		TURNOVER			25,365,302
39,488		Other operating income			32,152
23,023,547					25,397,454
8,867,517		Raw materials and consumables			10,015,175
14,156,030					15,382,279
	7,077,467 2,741,242 1,399,417	Staff costs Depreciation Other operating charges	2	7,756,185 2,869,508 1,810,084	
11,218,126		Called opening changes			12,435,777
2,937,904		OPERATING PROFIT	3		2,946,502
355,473		Interest payable and similar charges	4		331,778
2,582,431		PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	;		2,614,724
422,314		Tax on profit on ordinary activities	5		378,628
2,160,117		PROFIT FOR THE FINANCIAL YEAR	t		2,236,096

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year.

BALANCE SHEET 31 MARCH 2013

2012					2013	
£	£		Notes	£	£	
		FIXED ASSETS	_			
21,389,501		Tangible assets	7		17,334,787	
		CURRENT ASSETS				
	307,992	Stocks	8	238,740		
	2,975,643	Debtors	9	3,084,258		
	886,176	Cash at bank and in hand		2,096,257		
	4,169,811	CREDITORS		5,419,255		
	10,234,414	Amounts falling due within one year	10	9,697,905		
(6,064,603)		NET CURRENT LIABILITIES		-	(4,278,650)	
15,324,898		TOTAL ASSETS LESS CURRENT LIABILITIES			13,056,137	
(7,487,823)		CREDITORS Amounts falling due after more than one year	11		(5,251,715)	
(3,136,462)		PROVISIONS FOR LIABILITIES	14		(2,567,713)	
4,700,613		NET ASSETS			5,236,709	
		CADIMAL AND DECEDAGE				
500,000		CAPITAL AND RESERVES Called up share capital	15		500,000	
4,200,613		Profit and loss account	16		4,736,709	
4,200,013		i forti and ioss account	10			
4,700,613		SHAREHOLDERS' FUNDS	21		5,236,709	
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The financial statements were approved by the Board of Directors on 9 August 2013 and were signed on its behalf by:

Carry, mhe

G Donnachie - Director

CASH FLOW STATEMENT for the Year Ended 31 MARCH 2013

2012				201:	3
£	£		Notes	£	£
		Net cash inflow			
6,827,777		from operating activities	1		5,806,299
		Returns on investments and			
(355,473)		servicing of finance	2		(331,778)
(853,969)		Taxation			(925,845)
1,222,245		Capital expenditure	2		2,829,210
1,222,243		Capital expenditure	2		2,029,210
(2,500,000)		Equity dividends paid			(1,700,000)
4,340,580					5,677,886
(5,171,253)		Financing	2		(4,467,805)
(830,673)		Increase/(decrease) in cash in the period			1,210,081
				<u>-</u> .	
		Reconciliation of net cash flow			
		to movement in net debt	3		
		Increase/(decrease)			
	(830,673)	in cash in the period		1,210,081	
		Cash outflow			
	5,171,253	from decrease in debt and lease financing		4,467,805	
		Change in net debt resulting			
4,340,580		from cash flows			5,677,886
(5,829,274)		New finance leases			(1,644,004)
(1,488,694)		Movement in net debt in the period			4,033,882
(9,240,149)		Net debt at 1 April			(10,728,843)
(10,728,843)		Net debt at 31 March			(6,694,961)

NOTES TO THE CASH FLOW STATEMENT for the Year Ended 31 MARCH 2013

1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2013	2012
	£	£
Operating profit	2,946,502	2,937,904
Depreciation charges	3,100,748	2,943,810
Profit on disposal of fixed assets	(231,240)	(202,568)
Decrease/(increase) in stocks	69,252	(34,835)
Increase in debtors	(108,615)	(861,250)
Increase in creditors	29,652	2,044,716
Net cash inflow from operating activities	5,806,299	6,827,777

2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

2013 £	2012 £
(13.110)	
(318,659)	(355,473)
(331,778)	(355,473)
(546,720)	
3,375,930	2,842,167
2,829,210	1,222,245
(4,467,805)	(5,171,253)
(4,467,805)	(5,171,253)
	£ (13,119) (318,659) (331,778) (546,720) 3,375,930 2,829,210 (4,467,805)

NOTES TO THE CASH FLOW STATEMENT for the Year Ended 31 MARCH 2013

3. ANALYSIS OF CHANGES IN NET DEBT

New years	At 1.4.12 £	Cash flow £	Other non-cash changes £	At 31.3.13 £
Net cash: Cash at bank and in hand	886,176	1,210,081		2,096,257
	886,176	1,210,081		2,096,257
Debt: Hire purchase	(11,615,019)	4,467,805	(1,644,004)	(8,791,218)
	(11,615,019)	4,467,805	(1,644,004)	(8,791,218)
Total	(10,728,843)	5,677,886	(1,644,004)	(6,694,961)

NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 31 MARCH 2013

1. **ACCOUNTING POLICIES**

Accounting convention

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards.

Turnover

Turnover is generated from operating express & local coach services across the UK and the private hire of luxury coaches to the general public.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Computer equipment - 25% on cost Plant and machinery - 10% to 25% on cost Fixtures and fittings - 10% on cost Motor vehicles - 25% on cost Coaches - from 10% on cost

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

Pension costs and other post-retirement benefits

The group operates a defined contribution pension scheme. Contributions payable to the pension scheme are charged to the profit and loss account in the period to which they relate.

Deferred taxation

Provision is made for deferred taxation using the full provision method in accordance with Financial Reporting Standard 19 'Deferred Taxation'.

2. STAFF COSTS

	2013 £	2012 £
Wages and salaries	7,068,725	6,444,711
Social security costs	652,392	597,853
Other pension costs	35,068	34,903
	7,756,185	7,077,467

NOTES TO THE FINANCIAL STATEMENTS - continued for the Year Ended 31 MARCH 2013

2. STAFF COSTS - continued

	The average monthly number of employees during the year was as follows:	2013	2012
	Office and Management Production	28 276 304	28 262 290
3.	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting):		
	Hire of plant and machinery Depreciation - owned assets Depreciation - assets on hire purchase contracts Profit on disposal of fixed assets Auditors' remuneration	2013 £ 91 1,090,831 2,009,917 (231,240) 12,000	2012 £ 1,026 697,091 2,246,719 (202,568) 12,000
	Directors' remuneration	168,266	165,133
4.	INTEREST PAYABLE AND SIMILAR CHARGES Bank interest	2013 £ 13,119	2012 £
	Hire purchase	318,659	355,473 355,473
5.	TAXATION		
	Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows:	2013 £	2012 £
	Current tax: UK corporation tax Underprovided in previous year	947,297 80	925,765 60
	Total current tax	947,377	925,825
	Deferred tax	(568,749)	(503,511)
	Tax on profit on ordinary activities	378,628	422,314

NOTES TO THE FINANCIAL STATEMENTS - continued for the Year Ended 31 MARCH 2013

5. TAXATION - continued

Factors	affecting	the tax	charge
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The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

			2013 £	2012 £
	Profit on ordinary activities before tax		2,614,724	2,582,431
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 24% (2012 - 26%)		627,534	671,432
	Effects of: Expenses not deductible for tax purposes Depreciation in excess of capital allowances Adjustments to tax charge in respect of previous periods		319,764 79	2,316 252,017 60
	Current tax charge		947,377	925,825
6.	DIVIDENDS		2013 £	2012 £
	Ordinary shares of £1 each Interim		1,700,000	2,500,000
7.	TANGIBLE FIXED ASSETS	Totals £	Computer equipment £	Plant and machinery £
	COST At 1 April 2012 Additions Disposals	28,203,359 2,190,724 (5,141,908)	61,810 7,108 (1,752)	389,074 7,415
	At 31 March 2013	25,252,175	67,166	396,489
	DEPRECIATION At 1 April 2012 Charge for year Eliminated on disposal	6,813,858 3,100,748 (1,997,218)	11,822 15,729 (1,554)	287,822 30,837
	At 31 March 2013	7,917,388	25,997	318,659
	NET BOOK VALUE At 31 March 2013	17,334,787	41,169	77,830
	At 31 March 2012	21,389,501	49,988	101,252

NOTES TO THE FINANCIAL STATEMENTS - continued for the Year Ended 31 MARCH 2013

7. TANGIBLE FIXED ASSETS - continued

8.

	Fixtures and fittings £	Motor vehicles £	Coaches £
COST At 1 April 2012	87,194	89,379	27,575,902
Additions Disposals	(54)	68,930 (10,358)	2,107,271 (5,129,744)
At 31 March 2013	87,140	147,951	24,553,429
DEPRECIATION At 1 April 2012 Charge for year	50,437 10,458	89,379 50,753	6,374,398 2,992,971
Eliminated on disposal	(54)	(10,358)	(1,985,252)
At 31 March 2013	60,841	129,774	7,382,117
NET BOOK VALUE At 31 March 2013	26,299	18,177	17,171,312
At 31 March 2012	36,757	-	21,201,504
Fixed assets, included in the above, which are held under hire pur	rchase contracts are	e as follows:	Coaches £
At 1 April 2012 Additions Disposals Transfer to ownership			22,695,734 1,250,742 (965,000) (6,529,250)
At 31 March 2013			16,452,226
DEPRECIATION At 1 April 2012 Charge for year Eliminated on disposal Transfer to ownership			4,191,673 2,009,917 (1,782,602) (3,281,405)
At 31 March 2013			1,137,583
NET BOOK VALUE At 31 March 2013			15,314,643
At 31 March 2012			18,504,061
STOCKS		2013	2012
Stocks		£ 238,740	307,992

NOTES TO THE FINANCIAL STATEMENTS - continued for the Year Ended 31 MARCH 2013

9.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	2013	2012
		£	£
	Trade debtors	2,281,486	1,777,580
	Amounts due by group companies	9,203	88,977
	Other debtors	20,862	16,418
	VAT Prepayments and accrued income	167,760 604,947	639,728 452,940
	Tropay monte and average moonie	<u> </u>	
		3,084,258	2,975,643
10.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2013	2012
		£	£
	Hire purchase contracts (see note 12)	3,539,503	4,127,196
	Trade creditors	889,525	882,435
	Corporation Tax	947,297	925,765
	Social security and other taxes	193,193	36,047
	Other creditors	108,024	98,196
	Amounts due to group companies	2,662,819	3,397,459
	Accrued expenses	1,357,544	767,316
	=	9,697,905	10,234,414
11.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
	1 ZAK	2013 £	2012 £
	Hire purchase contracts (see note 12)	5,251,715	7,487,823
12.	OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES		
12.	OBLIGATIONS CIVER TIME TO REIMOD CONTRACTS AND BEAGES		
		Hire purcl	nase contracts
		2013	2012
		£	£
	Gross obligations repayable:		
	Within one year	3,753,672	4,440,267
	Between one and five years	5,404,547	7,781,357
		9,158,219	12,221,624
	Finance charges repayable:		
	Within one year	214,169	313,071
	Between one and five years	152,832	293,534
		367,001	606,605
	Net obligations repayable:	0.500.500	4 48.0 10 1
	Within one year	3,539,503	4,127,196
	Between one and five years	5,251,715	7,487,823
		8,791,218	11,615,019
	<u> </u>		

NOTES TO THE FINANCIAL STATEMENTS - continued for the Year Ended 31 MARCH 2013

12. OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES - continued

The following operating lease payments are committed to be paid within one year:

			Land and buildings	
			2013 £	2012 £
	Expiring: Within one year Between one and five years		13,200	13,200
			13,200	13,200
13.	SECURED DEBTS			
	The following secured debts are included within creditors:			
	Hire purchase contracts		2013 £ 8,791,218	2012 £ 11,615,019
	The company has granted bonds and floating charges in favor	our of the Bank of So	cotland plc.	
14.	PROVISIONS FOR LIABILITIES		2013	2012
	Deferred tax		£ 2,567,713	£ 3,136,462
				Deferred tax £
	Balance at 1 April 2012 Provision reduction Tax Rate movement			3,136,462 (327,483) (241,266)
	Balance at 31 March 2013			2,567,713
15.	CALLED UP SHARE CAPITAL			
	Allotted, issued and fully paid: Number: Class:	Nominal value:	2013 £	2012 £
	500,000 Ordinary	£1	500,000	500,000

NOTES TO THE FINANCIAL STATEMENTS - continued for the Year Ended 31 MARCH 2013

16. RESERVES

RESERVES	Profit and loss account
At 1 April 2012 Profit for the year Dividends	4,200,613 2,236,096 (1,700,000)
At 31 March 2013	4,736,709

17. PENSION COMMITMENTS

The company operates a defined contribution pension scheme for certain employees, which is managed by the company's parent company Park's of Hamilton (Holdings) Ltd. The assets of the scheme are held separately from those of the company in independently administered funds.

The pension cost charge represents contributions payable by the company to the funds and amounted to £35,068 (2012 - £34,903)

18. ULTIMATE PARENT COMPANY

The ultimate holding company is Park's of Hamilton (Holdings) Limited which is registered in Scotland.

19. CONTINGENT LIABILITIES

The company together with the parent company and all but three non trading subsidiaries within the Group have entered into cross guarantees in respect of each company's indebtedness to the Bank of Scotland plc.

20. RELATED PARTY DISCLOSURES

There were no material related party transactions. The company has taken advantage of the exemption from presenting information relating to transactions within the group.

The company is ultimately controlled by Mr D.I.Park.

21. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2013	2012
	£	£
Profit for the financial year	2,236,096	2,160,117
Dividends	(1,700,000)	(2,500,000)
Net addition/(reduction) to shareholders' funds	536,096	(339,883)
Opening shareholders' funds	4,700,613	5,040,496
Closing shareholders' funds	5,236,709	4,700,613