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## REPORT OF THE DIRECTORS AND

**FINANCIAL STATEMENTS** 

FOR THE YEAR ENDED 31 MARCH 2005

**FOR** 

PARKS OF HAMILTON (COACH HIRERS) LIMITED

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#### COMPANY INFORMATION for the Year Ended 31 March 2005

DIRECTORS:

D I Park
I B MacKay

G Donnachie H R A McAteer

SECRETARY:

G Donnachie

**REGISTERED OFFICE:** 

Park House

14 Bothwell Road

Hamilton ML3 0AY

١.

REGISTERED NUMBER:

**‡**7046 (Scotland)

**AUDITORS:** 

Thomas Barrie & Co. Registered Auditors

Chartered Accountants Atlantic Chambers 1a Cadogan Street

Glasgow G2 6QE

**SOLICITORS:** 

Holmes Mackillop

109 Douglas Street

Glasgow G2 4HB

## REPORT OF THE DIRECTORS for the Year Ended 31 March 2005

The directors present their report with the financial statements of the company for the year ended 31 March 2005.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of coach operators.

#### **REVIEW OF BUSINESS**

The results for the year and financial position of the company are as shown in the annexed financial statements.

The directors consider the trading results to be satisfactory.

#### DIVIDENDS

No dividends will be distributed for the year ended 31 March 2005.

#### FIXED ASSETS

Details of changes in Fixed Assets are set out in the Notes on Accounts.

#### **FUTURE DEVELOPMENTS**

The directors do not anticipate any changes to the manner in which the company operates in the foreseeable future.

#### DIRECTORS

The directors during the year under review were:

D I Park

I B MacKay

G Donnachie

HRA McAteer

The directors holding office at 31 March 2005 did not hold any beneficial interest in the issued share capital of the company at 1 April 2004 or 31 March 2005.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### REPORT OF THE DIRECTORS for the Year Ended 31 March 2005

### **AUDITORS**

The auditors, Thomas Barrie & Co., will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

### ON BEHALF OF THE BOARD:

G Donnachie - Secretary

29 September 2005

## REPORT OF THE INDEPENDENT AUDITORS TO THE SHAREHOLDERS OF PARKS OF HAMILTON (COACH HIRERS) LIMITED

We have audited the financial statements of Parks of Hamilton (Coach Hirers) Limited for the year ended 31 March 2005 on pages five to sixteen. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As described on page two the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Report of the Directors is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 2005 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Ham Anil.

Thomas Barrie & Co. Registered Auditors Chartered Accountants Atlantic Chambers 1a Cadogan Street Glasgow G2 6QE

30 September 2005

#### PROFIT AND LOSS ACCOUNT for the Year Ended 31 March 2005

2004				2005	
£	£		Notes	£	£
9,150,351		TURNOVER			9,098,310
30,000		Other operating income			33,562
9,180,351					9,131,872
3,011,034		Raw materials and consumables			3,124,945
6,169,317					6,006,927
	3,101,289 1,775,457 411,350	Staff costs Depreciation Other operating charges	2	3,190,496 1,672,818 415,485	
5,288,096	<del></del>	, 5 5		<del></del>	5,278,799
881,221		OPERATING PROFIT	3		728,128
751,867		Interest payable and similar charges	4		659,384
129,354		PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			68,744
40,273		Tax on profit on ordinary activities	. 5		32,499
89,081		PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION	<b>L</b>		36,245
89,081		RETAINED PROFIT FOR THE YEAR			36,245

#### **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current and previous years.

## TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current and previous years.

#### BALANCE SHEET 31 March 2005

2004	4			200	)5
£	£		Notes	£	£
16,953,844		FIXED ASSETS Tangible assets	6		16,995,467
10,955,644		Tangible assets	U		10,993,407
		CURRENT ASSETS			
	93,326	Stocks	7	91,814	
	2,786,030	Debtors	8	2,546,673	
	11,958	Cash at bank and in hand		8,447	
	2,891,314	CREDITORS		2,646,934	
	9,135,133	Amounts falling due within one year	9	9,351,052	
(6,243,819)	<del></del>	NET CURRENT LIABILITIES			(6,704,118)
		TOTAL ASSETS LESS CURRENT			
10,710,025		LIABILITIES			10,291,349
		CREDITORS			
(6,019,767)		Amounts falling due after more than			(5 505 51 6)
		year	10		(5,597,716)
		PROVISIONS FOR LIABILITIES			
(3,724,584)		AND CHARGES	14		(3,691,714)
965,674					1,001,919
					<u> </u>
		CAPITAL AND RESERVES			
500,000		Called up share capital	15		500,000
465,674		Profit and loss account	16		501,919
965,674		SHAREHOLDERS' FUNDS	20		1,001,919

### ON BEHALF OF THE BOARD:

G Donnachie - Director

Approved by the Board on 29 September 2005

# CASH FLOW STATEMENT for the Year Ended 31 March 2005

2004			200	5
£ £	Net cash inflow	Notes	£	£
1,528,265	from operating activities	1		2,914,235
(751.057)	Returns on investments and	_		( <b>55</b> 5 55 1)
(751,867)	servicing of finance	2		(659,384)
-	Taxation			(131,408)
2,827,604	Capital expenditure	2		2,157,559
3,604,002				4,281,002
(4,824,239)	Financing	2		(4,390,140)
(1,220,237)	Decrease in cash in the period			(109,138)
· · · · · · · · · · · · · · · · · · ·	Reconciliation of net cash flow to movement in net debt	3		
(1,220,2	Decrease 237) in cash in the period		(109,138)	
	Cash outflow		,	
4,824,2	from decrease in debt and lease fina	ncing	4,390,140	
<u> </u>	Change in net debt resulting			
3,604,002	from cash flows			4,281,002
(2,901,924)	New finance leases			(3,872,000)
702,078	Movement in net debt in the perio	od		409,002
(14,885,171)	Net debt at I April	. —		(14,183,093)
(14,183,093)	Net debt at 31 March			(13,774,091)

## NOTES TO THE CASH FLOW STATEMENT for the Year Ended 31 March 2005

## 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2005 £	2004 £
Operating profit	728,128	881,221
Depreciation charges	1,854,459	1,854,227
Profit on disposal of fixed assets	(181,641)	(78,770)
Decrease/(Increase) in stocks	1,512	(30,529)
Decrease/(Increase) in debtors	239,357	(1,129,817)
Increase in creditors	272,420	31,933
Net cash inflow from operating activities	2,914,235	1,528,265
	<del></del>	

## 2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2005	2004
	£	£
Returns on investments and servicing of finance	(2.0)	(1.000)
Interest paid	(28)	(1,890)
Interest element of hire purchase payments	(659,356)	(749,977)
Net cash outflow for returns on investments and servicing of finance	(659,384)	(751,867)
		<del></del>
Capital expenditure		
Purchase of tangible fixed assets	(679,631)	(365,696)
Sale of tangible fixed assets	2,837,190	3,193,300
Net cash inflow for capital expenditure	2,157,559	2,827,604
Financing		
Capital repayments in year	(4,390,140)	(4,824,239)
Net cash outflow from financing	(4,390,140)	(4,824,239)

## NOTES TO THE CASH FLOW STATEMENT for the Year Ended 31 March 2005

### 3. ANALYSIS OF CHANGES IN NET DEBT

	At 1.4.04 £	Cash flow £	Other non-cash changes £	At 31.3.05 £
Net cash:				
Cash at bank and in hand	11,958	(3,511)		8,447
Bank overdraft	(3,832,511)	(105,627)		(3,938,138)
	(3,820,553)	(109,138)		(3,929,691)
Debt:				
Hire purchase	(10,362,540)	4,390,140	(3,872,000)	(9,844,400)
	(10,362,540)	4,390,140	(3,872,000)	(9,844,400)
Total	(14,183,093)	4,281,002	(3,872,000)	(13,774,091)

#### NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 31 March 2005

#### 1. ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention.

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Plant and machinery

- 10% on cost

Fixtures and fittings

- 10% on cost

Motor vehicles

- 25% on cost

Coaches

- at varying rates on cost

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

#### **Deferred Taxation**

Provision is made for deferred taxation using the full provision method in accordance with Financial Reporting Standard 19 'Deferred Taxation'.

#### 2. STAFF COSTS

	2005 £	2004 £
Wages and salaries	2,919,956	2,836,863
Social security costs	270,540	264,426
	3,190,496	3,101,289
The average monthly number of employees during the year was as follows:		
The distance meaning mander of employees during one year mas are to see	2005	2004
Office and Management	13	12
Production	157	162
	170	174

## NOTES TO THE FINANCIAL STATEMENTS - continued for the Year Ended 31 March 2005

### 3. **OPERATING PROFIT**

The operating profit is stated after charging/(crediting):

	Depreciation - owned assets Depreciation - assets on hire purchase contracts Profit on disposal of fixed assets Auditors remuneration	2005 £ 137,223 1,717,236 (181,641) 5,400	2004 £ 137,722 1,716,505 (78,770) 4,000
	Directors' emoluments	36,450	33,800
4.	INTEREST PAYABLE AND SIMILAR CHARGES		
		2005 £	2004 £
	Bank interest	28	1,890
	Hire purchase	659,356	749,977
		659,384	751,867
5.	TAXATION		
	Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows:		
	the tax charge on the profit on ordinary activities for the year was as follows.	2005	2004
		£	£
	Current tax:	53,015	119,054
	UK corporation tax Underprovided in previous year	12,354	-
	Total current tax	65,369	119,054
	Deferred tax:		•
	Current year deferred tax movement	(32,870)	(78,781)
	Tax on profit on ordinary activities	32,499	40,273
	-	=====	====

## NOTES TO THE FINANCIAL STATEMENTS - continued for the Year Ended 31 March 2005

#### 5. TAXATION - continued

At 31 March 2005

At 31 March 2004

NET BOOK VALUE At 31 March 2005

6.

#### Factors affecting the tax charge

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

explained below.					
				2005	2004 £
Profit on ordinary activities be	efore tax	-		£ 68,744	129,354
Profit on ordinary activities		,			
multiplied by the standard rate in the UK of 30% (2004 - 30%)	•	X.		20,623	38,806
Effects of:					
Expenses not deductible for ta	x purposes			1,368	1,467
Capital allowances in excess of		d other timing diff	erences	32,870	78,781
Adjustment to tax charge in re				12,354	-
Adjustment to tax charge in re	espect of lower tax	rates		(1,846)	
Current tax charge				65,369	119,054
B-					
TANGIBLE FIXED ASSET	S				
			Fixtures	•	
		Plant and	and	Motor	
	Totals	machinery	fittings	vehicles	Coaches
	£	£	£	£	£
COST					
At 1 April 2004	20,789,405	407,225	33,302	723,514	19,625,364
Additions	4,551,631	-	7,558	-	4,544,073
Disposals	(3,615,008)		· ·	(23,508)	(3,591,500)
At 31 March 2005	21,726,028	407,225	40,860	700,006	20,577,937
DEPRECIATION				<del></del>	
At 1 April 2004	3,835,561	326,894	22,490	194,915	3,291,262
Charge for year	1,854,459	27,559	2,860	82,392	1,741,648
Eliminated on disposal	1,00 1,100	4,,55,	2,000	, 02,552	(949,040)

354,453

52,772

80,331

25,350

15,510

10,812

266,888

433,118

528,599

4,730,561

16,995,467

16,953,844

4,083,870

16,494,067

16,334,102

# NOTES TO THE FINANCIAL STATEMENTS - continued for the Year Ended 31 March 2005

### 6. TANGIBLE FIXED ASSETS - continued

7.

8.

9.

Fixed assets, included in the above, which are held under hire purchase con	ntracts are as follows:	Coache
COST		_
At 1 April 2004		19,406,861
Additions		4,305,540
Disposals		(3,428,365
At 31 March 2005		20,284,036
DEPRECIATION		<del></del> ,,,,
At 1 April 2004		3,273,244
Charge for year		1,717,236
Eliminated on disposal		(943,540
At 31 March 2005		4,046,940
NET BOOK VALUE		
At 31 March 2005		16,237,096
At 31 March 2004		16,133,617
STOCKS		
SIOCKS	2005	2004
	£	£
Stocks	91,814	93,326
DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
	2005	2004
	£	£
Trade debtors	1,157,300	636,676
Amounts due by group companies Other debtors	1,213,428	1,973,860
	21,191	14,874 160,620
Prepayments and accrued income	154,754	100,020
	2,546,673	2,786,030
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	•	
	2005	2004
	£	£
Bank loans and overdrafts (see note 11)	3,938,138	3,832,511
Hire purchase contracts (see note 12)	4,246,684	4,342,773
Trade creditors	294,429	215,924
Corporation Tax	53,015	119,054
Social security and other taxes	74,504	67,341 107,942
VAT Other creditors	49,793 37,304	34,484
Other creditors  Amounts due to group companies	37,304 116,508	J4,4 <b>0</b> 4
Active description of the Active description	540,677	415,104
	9,351,052	0 125 122
	9,551,052	9,135,133

## NOTES TO THE FINANCIAL STATEMENTS - continued for the Year Ended 31 March 2005

10.	CREDITORS: AMOUNTS FALLING	DUE AFTER MORE THAN ONE
	YEAR	

	YEAR	2005	2004
		2005 . £	2004 £
	Hire purchase contracts (see note 12)	5,597,716	6,019,767
11.	LOANS		
	An analysis of the maturity of loans is given below:		
		2005	2004
		£	£
	Amounts falling due within one year or on demand:  Bank overdrafts	3,938,138	3,832,511
	Baile Overdraits	3,736,130	=
10	ORA A TIONO LINDED HADE BUILD ON A SE CONTRA CES		
12.	OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS	2005	2004
		£	£
	Gross obligations repayable:	4 794 924	4,992,035
	Within one year Between one and five years	4,784,834 5,990,459	6,542,472
	Detirion one and new yours		
		10,775,293	11,534,507
	Finance charges repayable:	<b>##</b>	: < 10.000
	Within one year Between one and five years	538,150 392,743	649,262 522,705
	between one and five years		
		930,893	1,171,967
			- <del></del>
	Net obligations repayable:		
	Within one year	4,246,684	4,342,773
	Between one and five years	5,597,716	6,019,767
		9,844,400	10,362,540
13.	SECURED DEBTS		
	The following secured debts are included within creditors:		
		2005	2004
		2005 £	2004 £
	Bank overdrafts	3,938,138	3,832,511
	Hire purchase contracts	9,844,400	10,362,540
		13,782,538	14,195,051
			<del></del>

The company has granted bonds and floating charges in favour of the Bank of Scotland plc and in favour of companies in the Capital Bank group.

## NOTES TO THE FINANCIAL STATEMENTS - continued for the Year Ended 31 March 2005

#### 14. PROVISION FOR LIABILITIES AND CHARGES

14.	1 ROVISION FOR LIABILITIES AND CHARGES		2005 £	2004 £
	Deferred tax Accelerated capital allowances			
	Accelerated capital anowances		3,691,714	3,724,584
		,		Deferred tax £
	Balance at 1 April 2004 Decrease in provision			3,724,584 (32,870)
	Balance at 31 March 2005			3,691,714
15.	CALLED UP SHARE CAPITAL			
	Authorised, allotted, issued and fully paid:			
	Number: Class:	Nominal value:	2005 £	2004 £
	500,000 Ordinary	£1	500,000	500,000
16.	RESERVES			
				Profit and loss
				and loss account
				£
	At 1 April 2004			465,674
	Retained profit for the year			36,245
	At 31 March 2005			501,919

#### 17. ULTIMATE PARENT COMPANY

The ultimate holding company is Park's of Hamilton (Holdings) Limited which is registered in Scotland.

#### 18. CONTINGENT LIABILITIES

The company, together with the parent company and all but two non trading subsidiaries within the group have entered into cross guarantees in respect of each company's indebtedness to the Bank of Scotland plc and, with the exception of one fellow subsidiary, to companies in the Capital Bank group.

#### 19. RELATED PARTY DISCLOSURES

There were no material related party transactions. The company has taken advantage of the exemption from presenting information relating to transactions within the group.

The company is ultimately controlled by Mr D.I.Park.

# NOTES TO THE FINANCIAL STATEMENTS - continued for the Year Ended 31 March 2005

### 20. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2005 £	2004 £
Profit for the financial year	36,245	89,081
Net addition to shareholders' funds Opening shareholders' funds	36,245 965,674	89,081 876,593
Closing shareholders' funds	1,001,919	965,674
Equity interests	1,001,919	965,674