SA 64697

# SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED DIRECTORS' REPORT

AND

STATEMENT OF ACCOUNTS

For the year ended 31 December 1991



# Directors

- C. F. Sleigh, CA (Chairman)
- D. A. Berridge, BSc, FFA (Chief Executive)
- P. H. Grace, BSc, FFA (Actuary)
- D. J. Kirkpatrick, BSc, FFA
- J. G. Ellion
- D. A. Henderson, FCCA

# Secretary

R. Patrick, LLB

# Auditors

Scott-Moncrieff, Thomson & Sheills, CA 17 Melville Street Edinburgh EH3 7PH

# Solicitors

Dundas & Wilson, CS 25/28 Charlotte Square Edinburgh EH2 4EZ

# Registered Office

28 St Andrew Square Edinburgh EH2 1YF

# SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED REPORT BY THE DIRECTORS

#### For the year ended 31 December 1991

The Directors have pleasure in submitting their thirteenth annual report and audited accounts of the Company for the year to 31 December 1991.

#### Principal Activity

The principal activity of the Company is that of transacting approved pension and life business. The Company is a wholly owned subsidiary of the Scotlish Equitable Life Assurance Society.

#### Business

Premiums received during the year comprised	the following:	1991 <u>£000s</u>	1090 f <u>OCC</u> s
Annual Premiums - Series A Managed Pension Series B Individual Pension Series C Regular Savings Single Premiums - Series A Managed Pension Series B Individual Pension Series C Investment Bong	n Fund Business Business n Fund Business n Fund Business	8,701 180,042 1,200 450 163,414 <u>13,801</u> 367,508	7,484 113,498 - 735 134,313 _17,287 273,317

# Results and Dividend

The Company's results are shown in the Profit and Loss Account on page 4. The Directors recommend that no dividend be paid, and that the balance on Profit and Loss Account be carried forward.

#### Share Capital

During the year the authorised and fully paid up share capital was increased as shown in note 9 on page 10.

# <u>Directors</u>

The Directors who held office at the year end are as noted on page 1. Mr J.G. Elliott and Mr D.A. Henderson were appointed on 21 March 1991. The other Directors served throughout the year. The Director's have declared that they had no interest in the share capital of the Company at the beginning or end of the year.

### **Auditors**

Scott Moncrieff Thomson and Shiells CA have informed the Directors that they are not seeking re-appointment as auditors and a resolution for the appointment of KPMG Peat Marwick will be proposed at the Annual General Meeting.

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SECR	ETARY
Dute	***!*********

28 S. Andrew Square EDINBURGH EH2 1 YF

# SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED AUDITOR'S REPORT TO THE MEMBERS OF SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED For the year ended 31 December 1991

We have audited the financial statements on pages 4 to 10 in accordance with Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of the Company's affairs at 31 December 1991 and of its profit and source and application of funds for the year ended on that date and have been properly prepared in accordance with the Companies Act 1985 as applicable to Insurance Companies.

SCOTT-MONCRIEFF THOMSON & SHIELLS CHARTERED ACCOUNTANTS REGISTEREDAUDITORS

17 MELVILLE STREET EDINBURGH

# SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED SHAREHOLDERS FUND PROFIT AND LOSS ACCOUNT For the year ended 31 December 1991

	<u>Note</u>	<u>1991</u> £00Js	<u>1990</u> £000s
Investment and Administration Charge transferred from Revenue Account Segregated Fund Charges Change in value of investments Investment Income		8,259 85 (67) <u>964</u> 9,241	4,924 90 { 56 } <u>900</u> 5,858
Management fee PROFIT BEFORE TAXATION	7	( <u>8,328</u> ) 913	( <u>5,014</u> ) 844
Taxation PROFIT AFTER TAXATION Retained Profit Brought Forward RETAINED PROFIT CARRIED FORWARD	8	( <u>913</u> ) 0 <u>906</u> <u>906</u>	( <u>247</u> ) 597 <u>309</u> <u>906</u>

# BALANCE SHEET As at 31 December 1991

	<u>Note</u>	<u>1991</u> £000s	<u>1990</u> £000s
<u>INVESTMENTS</u>	3	11,881	7,448
CURRENT ASSETS			
Sundry Debtors Due from Holding Company Cash at Bank and in Hand		327 2,118 5 14,331	344 1,024 <u>482</u> 9,298
Less: <u>CURRENT LIABILITIES</u>			
Sundry Creditors Corporation Tax		202 <u>723</u> 13,406	349 43 8,906
CAPITAL AND RESERVES			
Share Capital Profit and Loss Account	9	12,500 <u>906</u> 13,406	8,000 <u>906</u> <u>8,906</u>

# SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED LONG-TERM BUSINESS REVENUE ACCOUNT For the year ended 31 December 1991

	<u>Note</u>	<u>199</u> * <u>£000s</u>	<u>1990</u> £000s
<u>Income</u>			
Premiums Interest Dividends and Rents	5 6	367,608 <u>62,681</u> <u>430,289</u>	273,317 <u>49,975</u> <u>323,292</u>
Expenditure			
Benefits paid to Policyholders:- Claims by Death Surrenders		3,283 <u>74,969</u> 78,252	3,826 <u>65,205</u> 69,031
Commission Expenses of Management Investment and Administration Charge transferred to Profit & Loss Account		984 547	774 574
Taxation	8	8,259 <u>4,495</u> 92,537	4,924 <u>(1,302)</u> 74,004
Excess of Income over Expenditure		<u>337,752</u>	<u>74,001</u> 249,291
Movement in Fund			
Fund at beginning of year Excess of Income over Expenditure Change in Value of Investments		1,022,988 337,752 <u>95,893</u>	971,370 249,291 <u>(197,673</u> )
Fund at end of year		<u>1,456,633</u>	<u>1,022,988</u>

# SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED BALANCE SHEET as at 31 December 1991

LONG-TERM BUSINESS FUND			
	<u>Note</u>	<u>15.31</u> £000s	<u>1990</u> £000s
<u>INVESTMENTS</u>	3	1,454,428	1,051,098
CURRENT ASSETS			
Sundry Debtors Taxation Recoverable		15,379 <u>6,370</u> 1,476,177	•
Less: <u>CURRENT LIABILITIES</u>			
Sundry Creditors Bank Overdraft Due to Holding Company		16,755 79 <u>2,710</u> <u>1,456,633</u>	46,681 162 <u>4,678</u> <u>1,022,988</u>
Representing LONG-TERM BUSINESS FUND		<u>1,456,633</u>	<u>1,022,988</u>
Approved by the Board and signed on the	r behalf by		
C F Sleigh, Director			
Date			

# SCOTTISH EQUITABLE (MANN-GED FUNDS) LIMITED STATEMENT OF SOURCE AND APPLICATION OF FUNDS For the year ended 31 December 1991

	<u>S. arehold</u> <u>1991</u> £000s	<u>ers fund</u> <u>1990</u> <u>£000s</u>
SOURCE OF FUNDS		
Profit before taxation	913	844
Adjustment for items not involving the movement of funds: Change in value of shareholders investment	<u>67</u> 980	<u>56</u> 900
Funds from other sources: Issue of Share Capital	<u>4,500</u> 5,480	<u>500</u> 1,400
APPLICATION OF FUNDS		
Taxation paid Purchase of Investments	( 233 ) ( <u> 4500</u> ) <u>747</u>	( 251 ) ( <u>500</u> ) <u>649</u>
INCREASE/(DECREASE) IN WORKING CAPITAL		
Decrease/(Increase) in Sundry Creditors Increase in amount due from Holding Company (Decrease) in Sundry Debtors	147 1,094 <u>(17</u> ) 1,224	(142 312 <u>(3)</u> 167
Movement in Net liquid funds:- Increase/(Decrease) in cash balances	1 <u>477</u> ) <u>747</u>	<u>482</u> <u>649</u>

# Notes to the Accounts For the year ended 31 December 1991

## 1. ACCOUNTING POLICIES

# (a) Valuation of Assets

Investments have been valued in accordance with the provisions of the Insurance Companies Regulations 1981 and are shown in the Balance Sheet at these amounts. All the investments are fully admissible under paragraph 49 of the Regulations.

# (b) Interest, Dividends and Rents

Credit is taken in the Revenue Account for interest and rents accrued on fixed interest and property investments and dividends due on equity shareholdings. Tax credits applicable to franked investment income are included.

# (c) Basis of Translation of Foreign Currency

Assets and liabilities in currencies other than sterling have been translated at the rates of exchange ruling at the financial year end. Revenue transactions and investment realisations have been translated at rates of exchange ruling at the time of the transaction.

## (d) Change in value of investments

Profits or losses on investment transactions arising during the year together with unrealised appreciation or depreciation on investments held at 31 December 1991 are transferred to the Revenue Account or the Profit and Loss Account depending upon the fund to which the investments related, and are described as change in value of investments.

# (e) Disclosure requirements

These accounts have been prepared in compliance with Section 255 of, and Schedule 9 to the Companies Act 1985. The Company has availed itself of certain of the exemptions which are available to it under the Companies Act 1985 (as amended by the Companies Act 1989). Accordingly the accounts comply with Statements of Standard Accounting Practice except where compliance is overriden by such exemptions.

# Notes to the Accounts for the year ended 31 December 1991

# 2. HOLDING COMPANY

The ultimate holding company is the Scottish Equitable Life Assurance Society a company registered in Scotland.

# 3. INVESTMENTS

The analysis of investments as at 31 December 1991 is as follows:-

		Long-term	Sha	areholders
Stock Exchange and Other Securities	1991 <u>£000s</u>	siness Fund 1990 <u>£000s</u>	1991 <u>E000s</u>	Fund 1990 <u>£000s</u>
British Government Securities Debenture and Other	8,553	18,410	6,881	6,948
Fixed Interest Stocks	23,586	31,857		-
Ordinary and Convertible Stocks	1,094,181	633,816	-	-
Authorised Unit Trusts	<u> 180,087</u>	<u> 183,582</u>		
	1,306,407	867,665	6,881	6,948
Deposits	141,729	176,676	5,000	500
Property	6,292	6,757	-	-
	1,454,428	1,051,098	11,881	7,448

Stock Exchange Securities are included at middle market value and Authorised Unit Trusts at bid value. Land and Properties are shown at open market value, as assessed by independent Chartered Surveyors during the year, less provision for expenses of sale, except for developments which are on a basis of value of site plus development cost.

# 4. CAPITAL COMMITMENTS & FORWARD CURRENCY CONTRACTS

There were no future capital commitments at 31 December 1991

At 31 December 1991 the Company had entered into, in the normal course of business, forward foreign exchange contracts.

# 5. PREMIUMS

Premiums are made up as follows:-	1991 <u>£000s</u>	1990 <u>£000s</u>
Linked Annual Premiums Linked Single Premiums	189,943 <u>177,665</u> 367,608	120,982 <u>152,335</u> 273,317

# Notes to the Accounts for the year ended 31 December 1991

# 6. INTEREST, DIVIDENDS AND RENTS

	1991	1990
	<u>£000s</u>	<u>£000s</u>
Interest, Dividends & Rents Receivable Less, Interest paid on Bank Overdrafts	62,851 <u>170</u> <u>62,681</u>	50,159 <u>184</u> 49,975

#### 7. MANAGEMENT FEE

A management fee is paid to Scottish Equitable Life Assurance Society who pay all the company's expenses including auditor's remuneration of £16,000 (1990 £12,500). No directors fees are paid by the Company.

#### 8. TAXATION

Long Term Business Fund

The charge for United Kingdom Corporation Tax and Income Tax is on the basis applicable to life assurance business and pension business and is included in the accounts as follows:-

	1991 <u>£000</u> s	1990 <u>£000s</u>
Corporation Tax Income Tax Foreign Tax Overprovision in Previous Years	1,750 763 1,996	1,501 1,563 695 ( <u>5,061</u> )
	<u>4,495</u>	11,302

No provision has been made in respect of any liability to corporation tax on chargeable gains which arise on the sale of the long term business fund investments after 31 December 1991. On the basis that the investments were realised at the value stated in the foregoing balance sheet, an estimated liability of Enil (1990 Enil) would arise.

# Shareholder's Fund

The shareholder's fund is subject to UK Corporation Tax and is included in the accounts as follows:-

	1991 <u>£000</u> s	1990 <u>£000s</u>
Corporation Tax	<u>913</u>	247

# S. SHARE CAPITAL

The share capital of the company is as follows:-

		<u>Authorised</u>	Allotted &	Fully Paid-Up
Ordinary £1 shares	<u>1991</u>	<u> 1990</u>	<u> 1991</u>	1990
Ordinary LT Spares	20,000,000	20,000,000	12,500.000	8.000.000

During the year 4,500,000 Ordinary Shares of £1 each with an aggregate nominal value of £4,500,000 were issued fully paid for cash of £4,500,000, having regard to the capital and solvency requirements of the Insurance Companies Regulations 1981.

Cabli Scotlary

# SCOTTISH EQUITABLE

(MANAGED FUNDS) LIMITED

ANNUAL RETURNS TO THE DEPARTMENT OF TRADE
UNDER THE INSURANCE COMPANIES ACT 1982

For the year ended 31st December 1991

HEAD OFFICE 28 ST. ANDREW SQUARE, EDINBURGH, EH2 1YF

**REGISTERED IN SCOTL AND No. 64697** 



Beturns under Insurance Companies Legislation Statement of solvency Name of Company SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED Period ended For registration official **xxxrixxxxxxxxxxxx** number UK/CM day month vear Units use 19 91 12 31 December 1991 64697 GL 31 F9 £000 Financial year ended Source As at the end of As at the end the financial of the previous year 2 Line year 1 **GENERAL BUSINESS** Available assets See instructions Other than long term business assets allocated towards general business required minimum margin 1 and 2 below Required minimum margin 12.49 12 Required minimum margin for general business Excess (deficiency) of available assets over the required 13 minimum margin (11 - 12) Implicit items admitted under regulation 10(4) of the 14 Insurance Companies Regulations 1981 LONG TERM BUSINESS Available assets ,522, 903 1,099,062 10.11 Long term business admissible assets See instructions Other than long term business assets allocated towards long 8,906 22 13,406 1 and 3 below term business required minimum margin See instruction 4 1,022,988 1,456,633 Total mathematical reserves fafter distribution of surplus) 23 below See instruction 5 66,270 24 76,074 Other insurance and non-insurance liabilities below Available assets for long term business required minimum margin (21 + 22 23 24) 8,906 13,406 25 Implicit items admitted under regulation 10(4) of the Insurance Companies Regulations 1981 31 **Future profits** 32 Z. mensing 33 Hidden reserves 8,906 Total of available assets and implicit items (25 + 31 + 32 + 33) 34 13,406 Required minimum margin 60.13 Required minimum margin for long term business 41 11,123 6,695 Expect required minimum margin (1-6 + 41, or minimum 42 1,116 1,854 quarantee fund if greaters Example their ency of available assets over explicit required 43 7,790 11,552 norsmum margin, 25 = 42) Extension deficiency of available assets and implicit items over 44 2,283 2,211 the required minimum margin (34 = 41)

Returns under Insurance Companies Legislation

# Statement of solvency

Name of Company SCOTTISH EQUITABLE (MAGGIORAL GOVERNMENT) Global business/WK XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	ANAG	ED FUNDS) Conspany egistration number	LIMITE Global/ UK/CM	Period	ended month	year	Uni	ts	-	or ffical se
Financial year ended 31 December 1991	F9	64697	GL	31.	12	1991	£C	000		
			As at the of the financial y			t the end previous		To the state of th	Sourc	Column

#### ALLOCATION OF OTHER THAN LONG TERM BUSINESS ASSETS

Other than long term business assets allocated towards general business required minimum margin	51	••	**	4
Other than long term business assets allocated towards long term business required minimum margin	52		-	
Net other than long term business assets (51 + 52)	53		-	10.29

# CONTINGENT LIABILITIES

Quantifiable contingent liabilities in respect of other than long term business as shown in a supplementary note to Form 15	60	-	_	See Instruction 6 below
Quantify able contingent liabilities in respect of long term business as shown in a supplementary note to Form 14	61	-	_	See Instruction 6 below

# Instructions

- (1) For a composite company, the whole Form shall be completed, with the entries at lines 11 and 22 being equal to the entries at lines 51 and 52 respectively.
- (2) For a company transacting only general business, only lines 11 to 14 and line 60 shall be completed, with the entry at line 11 being equal to the entry at Form 10 line 29.
- (3) For a company transacting only long term business, only lines 21 to 44 and lines 60 and 61 shall be completed, with the entry at line 22 being equal to the entry at Form 10 line 29.
- (4) The entry at line 23 shall be equal to the sum of lines 11 and 15 in Form 14 and the amount (if any) stated in a note to that Form in accordance with Instruction 3 to that Form.
- (5) The entry at line 24 shall be equal to the total of lines 21 to 47 in Form 14 and the amount of any, cash bonuses stated in a note to that Form in accordance with Instruction 2 to that Form.
- (6) The entries at lines 60 and 61 shall not include provision for any liability to tax on capital gains referred to in paragraph 10(2) (b) of Schedule 1.

C F Sleigh, Director

Edinburgh, 18 June 1992

D A Berridge, Chief Executive

D J Kirkpatrick, Director

Returns under Insurance Companies Legislation

# Statement of net assets

Name of Company SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED

Financial year ended 31 DECEMBER 1991		Company registration number	1	Global/ UK/CM	Pariod day	ended mont		Units		(	or official use
	F10	64697		GL	31	12	1991	£000	1		
			_ ti	As at the he finan rear			s at the er ne previou		Form	Sour Line	7.5
Long Term business-admissible assets		11	1	,522,	903	:	1,099,0	062		13.93	
Long Term business-liabilities and margins		12	1	,522,	903	] :	1,099,0	062		14.59	
			<del></del>								
Other than Long Term business-admissible assets	*******	21		14,	331		9,:	298		13.93	
Other than Long Term business-liabilities		22			925			392		15.59	
Net admissible assets (21 – 22)	· · · · · · · · · · · · · · · · · · ·	27	T	13,	,406		8,	906			
Unpaid capital – as per line 53		28		•			-				
Net assets (27 + 28)		29		13,	406		8,	906			
		<del></del> -	<del>. , .</del>	20	000	<del></del>	20	000	TT		
Authorised share capital	· · · · · · · · · · · · · · · · · · ·	41	<u> </u>	20,	,000	_ _	20,				
			<del></del>		·····	<del></del>					
Paid up share capital		51		12	,500		8,	000			
Share premium account		52			-					<del></del> -	
Unpaid amounts (including share premium) on partly pa within the limits allowed by Regulation 10 of the Insuran Regulations 1981	id share: ce Comp	s ionies 5:		•	-						
Amounts representing the balance of net assets		5/			906			906			
Total (51 to 54) and equal to line 29 above		59		13	,406		8,	906			

Retuit de Ander Cemence Companies Regulation	anies and auton and a second an							Follows
A liysis of admissible assets	e assets							(Sheet 1)
Name of Company	SCOTTISH EQUITABLE (NANAGED FUNDS) LIMITED							
Ulobal business/kk.kpækkkrækæsækkkær ëusiness: kkkk/kkh/Other than Long Term Financial vear ended	Global business/KK/Prank/Krenensk/Krenenk/Kren		Company registration number	Global/_ UK/CM	Period ended day month ye	nded	Ca Units a	Category For of official assets use
	TOTAL	<i></i>	F13 64697	GL	31 12	19 91 E	0003	
Admissible assets	THE COLOR OF THE C					As at the end of the financial year		As at the end of the previous year 2
Land	AND THE PROPERTY OF THE PROPERTY AND THE PROPERTY AND THE PROPERTY OF THE PROP				F	'		_
	Issued by, or guaranteed by, any government or public authority				12	6,881	81	6,948
	18. No. of the control of the contro	listed			13			t
Fi. I interest securities	Other fixed interest securities except those in dependants which must be included in lines 29 to 34 and any to be unlined in lines 61 or 62	unlisted debentures			14	ı		ı
	1	other unlisted			15	1		1
Variable interest securities	Issued by, or guaranteed by, any government or public authority, except those included at line	xcept those included	at line 17		16	1		I
except those included at lines 21 to 34	Issued by, or guaranteed by, any government or determined by an index of prices	oblic authority, where the capital value or interest is	e or interest is		11	ı		1
	Other		,		18	1		ı
		listed			21	l 		ı
Other variable interest investments	1	unlisted			22	ı		\$
	Holdings in authorised unit trust schemes				23	ı		ı
		Value of any shares held	þ		29	1		ì
	Companies authorised to transact insurance business  Del in the United Kingdom	Debts, other than amounts which must be included in lines 41 or 51 to 54	ınts which must be	included in	30	t		1
Investments in dependants		Value of any shares held	d		31	-		1
	Other insurance companies Del	Debts, other than amounts which must be included in lines 41 or 51 to 54	ınts which must be	included in	32			•
		Value of any shares held	d		33	J		•
	Non-insurance companies Del	Debts, other than amounts which must be included lines 41 or 51 to 54	unts which must be	included in	34	l		ı
Share options and debenture options					35	ı		ı
Tetal (11 to 25)					33	6,881	31	6,948
10181 11 10 00 1								T2DF 0359

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19 4

(Sheet 2)

Returns under Insurance Companies Legislation

Analysis of admissible assets

Name of Company SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED

Global business/IXK MERCANDKABARSK COMMANIK MARCANDKABASS

Business: भूकुकु रोक्सक्रार्भे ther than Long Term	Company	Global	ů.	Period ended	papı	0	Category	For
Financial year ended 31 DECEMBER 1991		UK/CM	day	month	UK/CM day month year	Units	assets	nse
of Assets TOTAL	 F13 64697	GE	31	12	GL 31 12 1991 £000	0003	1	
Admissible assets					As at the tinar	As at the end of the financial year	As 7 the end of the vious year	end of is year
				41			ı	
Tax recoveries due from taxation authorities				42	<u>'</u>			

Tax recoveries due from taxation authorities

			!			
Deposit and current accounts with approved financial institutions and	Current accounts and amounts on deposit for a fixed 12 months or less after the end of the financial year,	Current accounts and amounts on deposit for a fixed term of, or on deposit and withdrawable after giving notice of, 12 months or less after the end of the financial year, and certificates of deposit maturing during that period	43	5,005	982	
deposits with local authorities and Building Societies	Other		44	ı	1	
	Premium income in respect of direct insurance and fa company less commission payable thereon	Premium income in respect of direct insurance and facultative reinsurance contracts accepted not yet paid to * e company less commission payable thereon	51	•	1	
Insurance debts including those due from dependants	g insurers ar	s under reinsurance treaties accepted	52	1	1	
and individuals	Amounts due from reinsurers and intermediaries unde	under reinsurance contracts ceded	53	1	t	
	Recoveries due by way of salvage or from other insure reinsurance contracts ceded	nsurers in respect of claims paid other than recoveries under	54	1	_	
Debts fully secured on lar in line 131, debts due fron	Debts fully secured on land except listed debentures (which must be included in line 13), debts due from dependants (which must be included in lines 30, 32	due more than 12 months after the end of the financial year	61	1	-	
or 34), and debts due from	or 34), and debts due from individuals (which must be included in lines 64 or 66)	due in 12 months or less after the end of the financial year, or which would become due if the company exercised any right to require repayment within that period	62	•		
		due from companies and unincorporated bodies of persons	63	1	1	
Debts except those which must be included	due more than 12 months after the end of the financial year	due from individuals	64	. 1	ı	
in other lines	and the property of the state o	the from companies and unincompated hodies of persons		277 6	270	

2,350

7,450

69

99

1,368

2,445

65

due from companies and unincorporated bodies of persons

due from individuals

due in 12 months or less after the end of the financial year, or which would become due if the company exercised any right to require repayment within that period

Total (41 to 66)

																	whee.
Returns under Insurance Companies Legislation	mpanies Legis	ation														Form 13	. <u>a .</u>
Analysis of admissible assets	assets															(Sheet 3)	
Name of Company SC(	SCOTTISH EQUITABLE (NANAGED FUNDS) LIMITED	JITABLE	(NANAGED	FUNDS)	LIMIT	ED											77.2
G al business/XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	MUSINEXXIGATO	KORYCK YOKKOK	KHMMHKK														W. s.
ਤੰਪsiness: ਖ਼ੁਲ੍ਹਾਕੁਨ੍ਰੇਜ਼ਿਲ੍ਨ੍ਹਂOther than Long Term	than Long Tern	_							0 ž	Company registration	Global/		Period ender	ļ	Category of	For official	المجاوية ا
emancial year ended 3.	31 DECEMBER 1991	R 1991							_	number	UK/CM	day month	nth year	Units	assets	nse	, , ,
Category of Assets T	TOTAL							<b>!</b>	F13 6	64697	GE	31 12	2 19 91	7 £000	<del></del>		. v(
Admissible assets			ı	k	I	g g		]				-	As 1	As at the end of the financial year		As at the end of the previous year	,
Shares in Building Societies and Industrial and Provident Societies	and Industria!	and Provide	nt Societies	*						,		<u>L</u> !	71	,		l l	
Cash													72	1		<u></u>	3
Computer equipment			•		•	t	į		,	) ,		1	81	; 1	······································	t	3 . <sup>1</sup> , 1
Ot' , office machinery, furniture, motor vehicles and other equipment	nture, motor vi	- phicles and o	ther equipme	i Sut	*	1 1	1	* * * * * * * * * * * * * * * * * * * *	:	*	; t	!	82	; , t		1	/ · · · · · · · · · · · · · · · · · · ·
interests, reversionary interests and similar interests in property	nterests and si	milar interes	ests in property		化二甲基甲基甲甲基甲基甲甲基甲甲基甲甲基甲甲基甲甲基甲甲基甲甲基甲甲基甲甲基甲甲基								83	, į I		ļ	\$0° 14

MARK OF A REMARKATION OF A SECURITY OF A SEC	The same of the sa	 !	ì	
linked assets in interna	linked assets in internal linked funds (as shown in line 12 on Form 49)	82	1	1
Lu Ped assets other linked assets		98	1	ı
	4	87	1	
Total of Sheet 1 (13.39)	<del></del> -	16	6,881	6,948
Total of Sheet 2 (13.69)		92	7,450	2,350
Gross Total of admissible assets (71 to 92)		93	14,331	9,298
THE THE THE CHARLES AND THE				

1	1,024
ı	2,118
94	95

Amount included in line 93 attributable to debts due from related companies, other than those under contracts of insurance or reinsurance

Total of assets valued in accordance with , aluation regulations which would have been included in one of the headings above but for the admissibility limits applied by which certain assets are required to be taken into account only to a specified extent.

Instructions for completion of Form 13 are printed on the reverse of this sheet.

Retuing ander Massance La	Retained in Section of the American Section of the									
Analysis of admissible assets	assets									(Sheet
Name of Company SCC	SCOTTISH EQUITABLE (NANAGED FUNDS) LIMITED									
Global business/kik krendromknassromm Business: Long Term/Rommyhmyhmyhmy Fransial constant	Global business/VKK-krokdkukkasskKkukkukkkkkkkk Business: Long Term/Qkkkkkkukkkkkkkkkkkk Enganial soot salad 21 programm 1001			Company registration number	Global/_ UK/CM	Pariod ended day month ye	ä,	Ca Units a	Category of assets	For official use
Category of Assets TC	of December 1991 TOTAL		F13	26979	GL	31 12	19 91	£000		
Admissible assets							As at the end of the financial year	end of cial year	As at the end of the previous year 2	at the end of previous year
Land						=	-		•	
	Issued by, or guaranteed by, any government or public authority					12	t		•	:
		listed				13	•		t	: : : :
Fixed interest securities	Other fixed interest securities except those in dependents which must be included in lines 29 to 34 and any to be included in lines 61 or 62	unlisted debentures	sə.			14	ı,		1 ,	
	<b>!</b>	other unlisted				15			1	!
Variable interest securities	Issued by, or guaranteed by, any government or public authority, except those included at line	; except those in	luded at line	17		16			l	
except those included at lines 21 to 34	Issued by, or guaranteed by, any government or public authority, where the capital value or interest determined by an index of prices	, where the capit	al value or in	terest is	III AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA	17	1		1	
	Other		i			18	ı		•	
		listed				21	ι		ı	
Other variable interest invertments	included in lines 29, 31 or 33	unlisted				22	1	-	•	
	Holdings in authorised unit trust schemes					23	1		1	
		Value of any shares held	res held			29	'		•	
	Companies authorised to transact insurance business in the United Kingdom	Debts, other than amounts which must be included lines 41 or 51 to 54	n amounts w 54	hich must be in	ncluded in	30	1		1	
Investments in dependants		Value of any shares held	res held			31	1		ı	
	Other insurance companies	Debts, other than amounts which must be included lines 41 or 51 to 54	n amounts w 54	hich must be i	ncluded in	32	ı		•	
	Non-incurance communities	Value of any shares held	res held	ni babulani od sama došda.	in polytic	33	1		1 1	
		lines 41 or 51 to 54	54	וומון ווומצר ממ		34	!			
Share options and debenture options	e options					32	-		1	
						39	•		•	

															A STATE OF THE STA				<del>ار</del> تري
Returns ur	ıder İnsuraı	nce Comp	Returns under Insurance Companies Legislation	atron														Form 13	13
Analysis	Analysis of admissible assets	ssible as	sets															(Sheet 2)	t 2)
Name of Company	Company	SCOTT	ish equi	TABLE	SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED	FUNDS (	) LIMI	ED											
Giobal bus	siness/k/K.vb	zantkien	iners/Ronn	(tenita:Nam	Giobal business/XKXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	٠,						,					,		
Business:	Long Term/.	DNEKKE	Business: Long Term/DNÆKÆSK.K&NgNBÆS	ب <u>د</u>								Company registration		Peri	Period ended		Category of	For official	ia.
Fin: .craf y	Fin: היום אפמר ended	31 DI	31 DECEMBER 1991	1991						•		number	UK/CM	day month	onth year	Units	assets	asn	. 1
ategory c	stegory of Assets	TOTAL	ٔ د.								F13	64697	GF	31 1	12   19 91	1 £000	<u>ر</u>		
Admissible	855	!						1   	1						As	As at the end of the financial year		As at 11.2 end of the previous year	<b>}</b>
Loans sect	ured by poli	icies of ins	Loans secured by policies of insurance issued by the company	red by the	company	· ·	4	4	1 1			       			4				
Tax recove	ries due fr	om taxatio	• <del>=</del>										:		42			ı	
Deposit and current accounts with approfinancial institutions	nd current with approvistitutions.		ment accou	ints and an less after	nounts on d	eposit for a	fixed tern year, and	n of, or on certificate	deposit and s of deposit	d withdraws	able after luring tha	Current accounts and amounts on deposit for a fixed term of, or on deposit and withdrawable after giving notice of, 12 months or less after the end of the financial year, and certificates of deposit maturing during that period	of,		43	1	*	1 ,	
deposits with local authorities and Building Societies	rith local and Buildii		Other	ļ												i		1	
		· · · · · · · · · · · · · · · · · · ·	emium incou mpany less	me in respo	Premium income in respect of direct insurance and facult company less commission payable thereon	insurance nereon	and facult	ative reinst	irance conti	acts accep	ted not yr	tative reinsurance contracts accepted not yet paid to the	g:		51	ı		,	
Institution debts in Jing those due in dependants	debts hose due idants		nounts due	from cedin	Amounts due from ceding insurers and intermediaries under reinsurance treaties accepted	nd interme	diaries unc	ler reinsura	ınce treatie:	patdabbe s					52	I		,	
o individ	iuais		nounts due	from reinsu	Amounts due from reinsurers and intermediaries under re	ermediarie	s under rei	nsurance c	insurance contracts ceded	ded					53	ı		ı	
		Rec	Recoveries due by way of streinsurance contracts ceded	e by way contracts cer	Recoveries due by way of salvage or from other insurers reinsurance contracts ceded	from othe		n respect	in respect of claims paid other than recoveries under	id other th	an recove	ries under			54	ı		-	
Debts fully in line 13).		n land exc from depe	ept listed d	ebentures iich must b	Debts fully secured on land except listed debentures (which must be included in line 13), debts due from dependants (which must be included in lines 30, 32,	be included in lines 30,		: more than	n 12 month	s after the	and of the	e more than 12 months after the end of the financial year	ar		- 19	ı	, <del></del> ,	1	
or 34), and or 66)		from indi	ividuals (wh	ich must t	34), and debts due from individuals (which must be included in lines 64 66)	n lines 64	┶╼╌┼	in 12 mould become ayment wi	nths or less e due if the thin that pe	after the e company e riod	nd of the xercised	due in 12 months or less after the end of the financial year, or which would become due if the company exercised any right to require repayment within that period	ar, or which	ے	62				
		ŧ	4	12 month	die meet ten 12 months after the one of the	, to	que	from com	panies and	unincorper	ated bodi	e from companies and unincorporated bodies of persons	<b>,</b>		63	ı		ı	
Debts except those which must be incli	Debts except those which must be included	]	financial year				due	e from individuals	viduals						64	1		ı	
in other lines	Se	Ę, Ġ	e in 12 mon ancial year,	ths or less or which v	due in 12 months or less after the end of the financial year, or which would become due if	nd of the ne due if	onp	from com	e from companies and unincorporated bodies of	unincorpor	ated bodi	es of persons	,		65	ľ		_	
		를 한 다	the company exercised any ri repayment within that period	exercised a thin that pe	the company exercised any right to require repayment within that period	equire	đợ	due from individuals	viduals						99	ı			· · · · · · · · · · · · · · · · · · ·
Total (41 to	(99 0															1			
																			7

	73
Form	Form

1.7

(Sheet 3)

For official use

Category

Units

Global/ UK/CM day month year

Company registration number

Period ended

£000

19 91

12

33

G

64697

댎

As at the end of the previous year

As at the end of the financial year

7

72

81

83

Analysis of admissible assets

Returns under Insurance Companies Legislation

Name of Company SCOTTISH EQUITABLE (NANAGED FUNDS) LIMITED

Global business!!!!स् भ्रत्रसम् भ्रत्रस्तरम् भ्रत्रस्तरम् भ्रत्यसम्बन्धस्य

Financial year ended 31 DECEMBER 1991

TOTAL Category of Assets Admissible assets

Shares in Building Societies and Industrial and Provident Societies

Cash

Computer equipment

Other office machinery, furniture, motor vehicles and other equipment

Life interests, reversionary interests and similar interests in property

Linked assets

1,099,062

1,522,903

85

linked assets in internal linked funds (as shown in line 12 on Form 49)

83

98

87

other linked assets

Total of Sheet 1 (13.39)

Total of Sheet 2 (13.69)

Gross Total of admissible assets (71 to 92)

Total of assets valued in accordance with valuation regulations which would have been included ir. one of the headings above but for the admissibility Innits applied by which certain assets are required to be taken into account only to a specified extent

Amount included in line 93 attributable to debts due from related companies, other than those under contracts of insurance or reinsurance

<u> </u>	
1	
	1
1	'
,	
<del></del> :	<del> </del>
!	
·	'   
94	95

1,099,062

1,522,903

93

92

9

#### instructions for Completion of Form 13

- 1 Long-term business: Form 13 shall be completed ... the total long-term business assets of the company or branch and for each fund or group of funds for which separate assets are appropriated. The word "Total" or the name of the fund shall be shown against the heading "Category of Assets". The corresponding code box shall contain "10" for the total assets and, in the case of separate funds, code numbers allocated sequentially beginning with code "11".
- 2 Other than long-term business: Form 13 shall be completed in respect of the total assets of the company or branch (other than any long-term business assets) and code "1" entered in the code box "Category of Assets".
- 3 (a) In the case of the United Kingdom branch return of an external company (other than a pure reinsurer) Form 13 shall be completed for the following categories of assets —

Category	Code
Assets deposited with the Accountant General	2
Assets maintained in the United Kingdom	3
Assets maintained in the United Kingdom and the other member States	4

(b) In the case of a Community branch return of a United Kingdom deposit company, Form 13 shall be completed for the following categories of assets —

Category	Code
Assets deposited with the Accountant General	2
Assets maintained in the United Kingdom and the other member States where business is carried on	5
Assets maintained in the United Kingdom and the other member States	4

- 4 Linked assets shall be included in lines 85 and 86 wherever appropriate and not in lines 11 to 83.
- 5 In line 83 "life interests, reversionary interests and similar interests in property" means those interests of the kind described in Regulation 47 of the Insurance Companies Regulations 1981.

T4DF 0614

an	1.1	CUTTISH EQUITABLE (MANAGED FUND IMITED XVILKKERKKONNANKINSKRANKRYSINSER	iS)	ompany registration number		i/ F M day	Period end month	ided year Uni	its		For official use
ne	ancial year ended 31	L DECEMBER 1991	F14	64697	7 GL	31	12	19 91 £	2000	3	
					As at the e the financia			the end of evious year		Form	Columic
		Mathematical reserves as shown in Schedule after distribution of surplus	4,	11	1,456,6	533	1,02	22,988		1 bel	
	Ordinary Long Term	Balance of long term business funds		12			<u> </u>			See l 2 bel	Instruction
	Business (all funds)	Ordinary long term business funds (11 +12)		13	1,456,	633	1,02	22,988		40.16	3 
		Valuation deficiencies		14			_				
		Mathematical reserves as shown in Schedule after distribution of surplus	4,	15			<u> </u>	-		1 be	Instruct
	Industrial Assurance	Balance of long term business funds		16		,			1	2 be	
	Business	Industrial long term business funds (15 +16)		17			<del> </del>		+	40.10	6
		Valuation deficiencies		18		<u>.                                    </u>			<u> </u>	1_	
		Claims admitted but not paid		21					+	-	
	-:	Amounts due in respect of direct insurance at facultative reinsurance contracts accepted ex amounts which must be included in line 21	nd (cept	31	_			<u></u>	1		
	Other Insurance Liabilities	Amounts due to ceding insurers and interme under reinsurance treaties accepted except amounts which must be included in line 21	diaries	32	1	,802		4,795			
! 		Amounts due to reinsurers and intermediarie under reinsurance contracts ceded	25	53				<b></b>			
١		Loans secured	<del></del>	41				-			
	Other Liab intes	Loans unsecured		42		-		-			
		Taxation		44	1,	908		-			
		Other creditors		47	61,	550		71,279		1	
- 1	Excess of the value of business funds over the	admissible assets representing the long term he amount of those funds		51							ee Instru below
	Total (13 + 14 + 17 to 5			. 59	9 1,522	,903	1,0	099,062			
-	Amount included in lin	ne 59 attributable to frabilities to related in those under contracts of insurance or reinsuran	nce	61	1		T	-			
3	Amount included in lin	ne 59 attributable to liabilities in respect of		62	<sup>2</sup> 1,522	2.903	1,	099,062	2		-

The entries at 14-11 and 14-15 shall equal the sum of lines 9, 19, 20 and 21 of the appropriate Form 58.

The amount of any cash bonuses allocated but not yet paid to policy holders, as shown in 58.18, (which together with 58.25 constitutes the bala of the long term business funds) shall be stated in a note

The value of admissible assets representing the long term business funds is determined by deducting from the total value of the admissible as an amount equal to the liabilities item-sed in lines 21 to 47. The amount of any additional mathematical reserves included in line 51 which have taken into account in the actuary's cartificate because the amount of the mathematical reserves determined in Schedule 4 was not calculated taken into account in the actuary's cartificate because the amount of the mathematical reserves determined in Schedule 4 was not calculated to the latest the actuary of the latest V of the Insurance Companies Regulations 1981, as shown in Form 13, shall be started. respects in relation to assets valued in a cordance with Part V of the Insurance Companies Regulations 1981, as shown in Form 13, shall be stated

Returns under Insurance Companies Legislation iabilities (other than Long Term business)

	ncial year er	Oded 31 DECEMBE	•	Γ	F15	64697	GL	<u>day</u> 31	month 12	year 19 <sup>91</sup>	Units £000	7 [	
	Titolor year er				F15	·	As at the end the financial y	of	As at t	he end of evious yea		Sou	
-	]	Unearned premiums				21	_	<del></del>			h	!	10
		Additional amount for u	unexpired risk	s		22	-			_			
	:	Claims outstanding (les recoverable from reins	ss amounts urers)	Reported cla	rred	23	-			-		See beld	Note
	General			but not repo	orted	24				<u>-</u>	$-\parallel\parallel$		
	business technical	Expenses for settling of	laims outstar	laing			<u>.</u>				$-\parallel\parallel$		
	reserves	Funds	Otherthan	credit business	<u> </u>	26					-  -		
		Claims equalisation	Credit busi			28	-				-  -		
		Other	Credit bosi	1635	<del></del>	29	~	······	-	_			
		Total (21 to 29)	<del>.</del>	30			<del> </del>	_					
	Other	Amounts due in resper reinsurance contracts must be included in lin	accepted exc	surance and fact ept amounts wh	ultative nich	31	_						<del></del>
	insurance liabilities	Amounts due to ceding reinsurance treaties ac must be included in lin	g insurers and cepted excep	d intermediaries ot amounts whic	under h	32	-						
		Amounts due to reins reinsurance contracts		rmediaries unde	r	33	_						
		Loans secured				41	-						
		Loans unsecured				42	_			-		<del></del>	<u></u>
		Subordinated loan sto	ck			43	-	<del>,</del>		_			
	Other liabilities	Taxation	<u> </u>		•••	44	72	3		43			
		Recommended divide	nd			45	_						
į.		Cumulative preference	e share divide	nd accrued		46	•••			-			
		Other creditors				47	20	2		349			
t	al (30 to 47)	<u></u>				59	92	.5		392			
	**************************************	ed in line 59 attributable	A. U. L. Distance				<del>'</del>						

Note The sources are as follows:

Line 21 All forms 21.29.6 + 21.31.6 -(22.23.3 + 22.24.3 - 22.25.3) Line 22 Summary form 20.23

Line 23 All forms 22,31,3 + 22,41,3 Line 24 All forms 22,32,3 + 22,42,3

Line 25 All forms 22.21.3 + 22.22.3 Line 26 All forms 24.42.5 + 27.46.3

Returns under Insurance Companies Legislation

Statement of other income and expenditure

Name of Company SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED

Global business/kikkiknindxkixixixesek@wxxxxxikikikixixixesek

Financial year ended 31 DECEMBER 1991

This intervention 31 DECEMBER 1991		Company				d ended			For official
		registrati number		Slobal/ JK/CM		month	year	Units	OTTICIS!
	F16	646	97	GL	31	12	<sup>19</sup> 91	£003	
	•		The fina year 1	ancial		Previou year 2	S	7	Column
Transfer from (to) Long Term Business Revenue Account		11		_			<u>-</u>		
Transfer from (to) General Business Revenue Account Summary		12		_			-	20.79	
Investment income receivable, before deduction of tax		13		964			900	See N	ote below
Otherincome		14	8	,277		4	4,958	See N	ote below
Total (11 to 14)		19	9	,241			5,858		
Management expenses	•	21	8	,328			5,014	See N	ote below
Interest payable, before deduction of tax		22		-			-		
Taxation, other than that applicable to long term business		23		913	}		247		
Dividends paid and/or recommended		24					-		
Other expenditure		25		_				See N	ote below
Total (21 to 25)		29	9	,241			5,261		
Excess of income over expenditure (19~29)		39		-			597		

Returns under Insurance Companies Legislation

Long ferm business: Revenue account

Form 40

Name of Company SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED

Financial year ended

31 DECEMBER 1991

Names and shumbers of shund/Summarks

		Company registration	Global/	Pe	riod end	ad			No. of Fund/	No. of part	For official
		number	UK/CM	day	month	year	Units	OB/IB		Fund	use
	F40	64697	GL	31	12	<sup>19</sup> 91	£000	OB			
Items to be shown	net of r	einsurance ceded							The financial year 1		evious ancial
Premiums receivabl	e (les <b>s</b> r	ebates and refund	s)					1	367,608	3 2	73,317
Investment income	receival	ble before deduction	on of tax					2	62,85	1.	50,159
Increase (decrease)	in the t	value of non-linked	l assets bro	ught into	account	,		3	_		-
Increase (decrease)	in the v	value of linked ass	ets		,			4	95,89	3 (1	97,673)
Other income (parti	culars t	o be specified)	•					5	-		-
Total income (1 to !	5)							6	526,35	2 1	25,803
Claims payable								7	78,25	2	69,031
Expenses payable								8	9,79	0	6,272
Interest payable bef	ore ded	uction of tax						9	170	0	184
Taxation								10	4,49	5	(1,302)
Other expenditure (	particula	ars to be specified	11					11			-
Transfer to (from) s	tatemen	t of other income	and expend	liture				12	_		-
Total expenditure (7	to 12)							13	92,70	7	74,185
Increase (decrease)	ın fund	in financial year (	6-13)					14	433,64	5	51,618
Fund brought forwa	ird							15 1	,022,98	8 9	71,370
Fund carried forwar	d (14 +	15)						16 1	,456,63		

Instructions for completion of this form are printed on the reverse

#### Instructions for Completion of Form 40

1

- 1 The entry at 40.1.1 shall be equal to 41.9.3, the entry at 40.7.1 shall be equal to 42.21.3 and the entry at 40.8.1 shall be equal to 41.16.3.
- 2. Where a company decides to allocate to the long term business the whole or any part of investment income and/or net copital gains arising from assets not attributable to its long term business, the amoults in question shall be shown as a transfer in line 12.
- 3. Where a transfer is made to the statement of other income and expenditure, the entry at 40.12.1 will show amounts which have been included in line 23 of Form 58. Transfers from or to other funds shall be included in line 5 or 11, with transfers to reserves associated with a transfer of contracts from one fund to another distinguished from other transfers.

# Long Term business: Analysis of premiums and expenses

Name of Company SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED Global business

Financial year ended 31 December 1991

	Company registration	Global/	P	eriod end	ed			No. of Fund	No. of		For official
	number	UK/CM	day	month	year	Units	OB/1B	Summary	part of Fund	_	USO
F41	64697	GL	31	12	1991	£000	ОВ				

				Gross	Payable to or recoverable from reinsurers	Net of reinsurance (1 - 2)
				1	2	3
	life assurance	single premium	1	13,801		13,801
	contracts	regular premiums	2	1,200	_	1,200
	general annuity	single premium	3	-		_
Premiums receivable	contracts	regular premiums	4	-		-
less rebates and refunds)	pension business	sıngle premium	5	163,864		163,864
in the financial	contracts	regular premiums	6	188,743		188,743
year	permanent health contra	acts	7	_	_	_
	capital redemption conti	racts	8	_	_	
	total premiums (1 to 8)		9	367,608		367,608
	total premiums at	UK contracts	10	367,608		367,608
	line 9 attributable to	Overseas contracts	11	_		
	commission payable in acquisition of business	connection with	12	_	_	_
	o ner commission payal	ble	13	984		984
Expenses payable in the financial year	management expenses acquisition of business	in connection with	14	69	_	69
	other management exp	enses	15	8,737	_	8,737
	total expenses (12 to 1	5)	16	9,790	_	9,790
	total expenses at line	UK contracts	17	9,790		9,790
<u> </u>	16 attributable to	Overseas contracts	18	<del>-</del>	_	_

Reassurance agreements, in respect of Series B and Series C, exist between the Company and its parent, Scottish Equitable Life Assurance Society, whereby the Society retains a contribution towards commission and expenses, associated with the corresponding business, before paying the Reassurance premiums to the Company.

The Company pays to the Society part of the annual management charges levied by the Company in respect of this business.

Returns under Insurance Companies Legislation

Long Term business: Analysis of claims

Name of Company SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED

Global business/kikk toranchylausinessk ammoniky toranchylausinessk x

Financial year ended 31 DECEMBER 1991

мытехамих эмперентий учети выписания и

		Company registration	Global/		Period end	led			No. Fun		No. of pa	rt	For official
	<del></del>	number	UK/CM		month	year	Units	OB/IB	Sumr	nary	of Fund	-	use
	F42	64697	GL	31	12	19 91	£000	OB	1		0	J,	
Claims pay	able in th	ne financial ye	oár					Gross		fro	coverable im re- iurers	Net d insur (1—2	
								1		2		3	
Life	on dea	th					1	3,28	33			3	,283
assurance	on mat	turity		••			2	<b>-</b>			_		<u> </u>
contracts	on sur	render or part	ial surren	der			3	41,5	22	_	-	41	,522
	total lif	fe assurance	claims (1	to 3)			4	44,8	05		-	44	,805
	on dea	th		<u>.</u>			5	_			-		
General	by way	y of lump sun	ns on ma	turity	,		6	-			-		-
annuity	by way	y of periodica	l paymen	ts			7	-			-		
contracts	on sur	render or par	tial surrer	nder			8	_			_		_
Ī	total g	eneral annuit	y claims	(5 to 8)		7	9	-			-		_
	on dea	ıth					10	-			_		-
Pension	by wa	y of lump sur	ns on ma	tunty			11	-			_		_
business	by wa	y of periodica	il paymen	its			12	-			_		_
ļ	on sur	render or par	tial surre	nder			13	33,4	<sub>4</sub> 47		-	33	3,447
Ì	total p	ension busini	ess claim	s (10 to	13)		14	33,4	447		<b>-</b>	33	3,447
Permanent	by wa	y of lump sur	ms				15	-			_		-
hoalth	by wa	y of periodica	al paymer	nts			18	_			-		-
contracts	total p	ermanent ho	alth claim	ıs (15 +	- 16)		17	_			<b>—</b>		_
Capital	by wa	y of tump sur	ms				18	-			•		-
redemption	by wa	y of periodica	al paymer	nts			19	-			-		-
contracts	total c	apital redemp	ption class	ms (18	+ 19)		20	-			-		-
Total claims (	4 + 9 +	14 + 17 +	20)				21	78,	252		<b></b>	7	8,252
Total claims at line 21	UK co	ntracts					22	78,	252		-	7	8,252
at line 21 attributable to	Overso	eas contracts	· · · · · · · · · · · · · · · · · · ·	<del></del>			23		-		-		-

Instructions for Completion of Form 42

In the case of industrial assurance, claims payable on survival in respect of periodical endowment benefits shall be shown separately

Form 42

Linked

United Kingdom

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Returns under Insurance Companies Legislation

Summary of changes in business Long Term business: SCOTTISH EQUITABLE (MANAGED FUNDS) LTD. Name of Company

Global Business

31 December 1991 Financial year ended

Annual premiums 10 £000 Capital redemption 1 Ì 1 1 contracts 9 No. of 1 ١ 1 ١ I 1 1 Ì premiums 8 £000 Annual Permanent health 1 1 1 1 l 1 1 ļ 1 1 contracts 7 No. of 1 ı 1 1 ı ļ 1 ļ I premiums 6 £000 47,786 39,643 273 1,092 46,130 161,406 85,584 182 109 199,204 45,941 Annual Pension business No. of contracts 5 11,520 8,878 4,286 29,541 9,950 3,470 1,387 1,237,631 991,831 265,391 275,341 premiums 4 £000 Annual General annuity 1 1 ļ 1 1 1 İ contracts No. of 1 1 ١ 1 1 1 Annual premiums 2 £000 2,280 1,302 249 835 2,747 1,302 43 1 522 1 2 1 Life Assurance 28,356 No. of contracts 28,356 301,394 2,450 56,462 46,587 7,425 329,500 l I ᄗ 9 Ţ a ო 4 S Θ φ O other alterations "on" or reduced benefits In force at end of year (1 + 4 - 11) expiries and other Net transfers and In force at beginning of year Total "on" (2 + 3) paid-up policies Conversions to alterations "off" New business Net transfers, Surrenders Forfeitures Maturities Total "off" (5 to 10)Deaths

NOTE: There are 34 Group Deferred Annuity Contracts in force. The nature of the group contracts does not involve the allocation of benefits to individual scheme members until such times as benefits fall due to be paid. therefore the number of members covered by the contracts cannot be estimated.

There are in addition 2 further group contracts for special schemes set up under master policies. One is in respect of Reflex '85 benefits and the other in respect of Exsel-Group benefits. The total number of members of these schemes was 5100.

INSTRUCTION: The figure for annual premiums shall not include any recurrent single premiums.

Form .4

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Returns under Insurance Companies Legislation

Analysis of new business Long Term business:

Name of Company

SCOTTISH EQUITABLE (MANAGED FUNDS) LTD.

Global Business

31 December 1991

measure of benefits annum or other Sums assured, annuities per 2000 84 321 1 Regular premium contracts 47,243 1,302 12,926 1,163 21,292 33 1,302 11,723 45,941 45,941 Annual premiums 1 1 0003 ω 18,036 206 17,830 18,036 170,010 9,004 181,891 181,891 199,927 2,877 contracts No. of S measure of benefits annum or other Sums assured annuities per I 1 1 1 Single premium contracts 450 261,228 13,701 3,546 33,917 261,228 274,929 13,701 13,701 10,454 107,773 105,088 Premiums m 4,149 10,320 75,660 83,501 83,501 93,821 10,320 10,320 3,691 contracts No. of N Total Total TOTAL TOTAL Endowment - Mortgage Link linked portions Reflex Personal Pensions linked portions Exsel-Group linked portions LIFE ASSURANCE BUSINESS Exsel Plus linked portions Reflex '85 linked portions PENSIONS BUSINESS: Linked Without Profit: 1. Reflex Linked Financial Year ended Linked Without Profit: Group Pension Type of insurance Whole Life TOTAL ςi 4. Ċ, ဖွဲ તાં က

Benefits for linked contracts cannot be determined in advance being dependent on the value of the units deemed allocated to each contract. NOTES:

No new annual premiums were received by existing linked without profit Group Pension contracts.

Premiums under Reflex Linked, Reflex Personal Pensions Linked, Exset Plus and Exsel-Group Linked may be varied and there was an additional £23,972,000 written in respect of increments to existing annual premiums under these contracts on individual policy basis - see also note 5. લં છે

Reflex Linked includes linked portions of Reflex-Plus contracts.

Returns under Insurance Companies Legislation

Long Term business: Balance sheet for internal linked funds

Name of Company

SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED - SERIES 'A'

Financial year ended

31 December 1991

indicate year crided	5							
Name of funds		To:	Fixed Interest	International	Property	Cash	Mixed	Total
Type of asset		0003	0003	0003	0003	0003	0003	5000
Land	Ē	1	I	1		1	ļ	!
Fixed Government or public	2	1	1,131			1	l	1,131
interest authority other	က	1	5,082		1	1	1	5,082
Variable interest securities	4	48,994	-	49,978	!	•		98,972
Unit Trusts	S			1	_	I	!	1
Mortgages on land	φ	1		1	_	1	1	1
Building Society shares and deposits	~	1	1	ı	1		l	I
Deposits and loans	ω	1,065	212	3,040	1	4,997	-	9,314
Income due or accrued	6	408	247	09	1	<b>.</b>	1	706
Cash	2	1,144	4	-	1	I	1	1,149
Other acests (cee annountix)	Ξ	886	336	561	1	I	1	1,885
Total (1 to 11)	12	52,599	7,012	53,630		4,998	1	118,239
Total investment in other internal linked funds of the company	55	1	l		1	1	109,298	109,298
Total assets (12 + 13)	14	52,599	7,012	53,630	1	4,998	109,298	227,537
Amount set aside for tax on capital gains not yet realised	5		ı	l		l		ı
Secured loans	16			-	1	1	1	1
Unsecured loans	12	1	1	ı	1	_	•	
Other liabilities ( see appendix)	18	1,603	114	1,027		1	I	2,744
Total liabilities (15 to 18)	6	1,603	114	1,027	1	_	1	2,744
Mes 2000 (14 - 19)	8	50.996	6,898	52,603	. [	4,998	109,298	224,793
Net asset Value (14 - 19)					Septiment in Personal	ion Beautations		

NOTE: For the purpose of these returns the assets have been valued on a basis similar to that required for assets being valued in accordance with the Asset Valuation Regulations. In the entries at line 20 shall be the same as those at line 15 on form 51. In a entry at line 12 in the total column shall be equal to line 85 on form 13.

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Returns under Insurance Companies Legislation

Balance sheet for internal linked funds Appendix Long Term business:

SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED - SERIES 'A' Name of Company

NOTES

31 December 1991 Financial year ended

(828) 1,051 745 89 129 1,461 1,322 1,132 1,885 2,744 Total £000 1 1 1 1 11111 ١ 1 1 Mixed £000 1111 1 11111 1 ļ Cash £000 Property £000 111 11111 1 1 1 International £000 (1,563)12 474 75 55 95 10 10 533 533 1,027 561 Fixed Interest £000 (1,118) 327 1,4 6 336 1411-6 1,072 712 271 571 988 1,603 1,823 Equity 5000 Names of Funds Due from stockbrokers Sundry Debtors Fotal of other liabilities Fotal of other assets Due to stockbrokers Other Liabilities Unrealised Capital Gains/(Losses) Rents in advance Accruals Sundry Creditors Tax recoverable Due from parent Due to bankers Other Assets Due to parent ٠. તં ભં

# Value of Assets

4

Stock Exchange Securities have been valued at middle market value at 31 December 1991. Properties have been valued at open market value less a provision for expenses of sale at 31 December 1991 by independent qualified valuers.

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# Long Term business: Balance sheet for internal linked funds

Financial year ended Name of Company

SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED - SERIES 'B' 31 December 1991

Na	Name of funds		Equity	Fued	Index	Inter-	Property	Cash	Building	Muxed	Ed-nburgh	Bailte	Ethical	American	Pacific	ueder	Europe	Private	Broker	Total
Type of asset				inierest	Linked	national material			Society	<del></del> -	Investment	Japan Trust						Fund 1	8	
			5003	6,003	0003	0003	6003	0003	0003	0003	0003	9003	0003	2003	2000	0003	0003	0003	0003	5003
Land		-	1		I	1	6,292	1	1	1	ı	ı	1	l	1	I	i	1	ı	6,292
Fixed	Government or public authority	2		1,491	1,977		1	1	1	1	1	1	ı	1	i	ı	1	i	1	3,468
securities	Other	က	1	6,702	1,278	1	ı	ı	1	1	1	1	1	1		I	1	1		7,980
Variable interest securities	est securities	4	458,344	!	ī	ļ	1	1	1	i	3,843	2,991	5,181	64,630	75,291	161,983	222,946	i	-	995,209
Unit Trusts		ß		1	1	1	1	1	1	1		1	1	1	1	1		I	   	<b> </b>
Mortgages on land	land	ω	1	1	1	1	1	   	1	1	ı	1	1	i	Ī	I	_		1	_
Building Socie	Building Society shares and deposits	~	1	1	J	1	ı	1	1,481	1	I	1	1	ı	ı	I	-	1	1	1,481
Deposits and loans	loans	œ	9,965	280	41	I	1,664	46,774	I	I	54	ន	111	4,019	3,637	12,630	11,719	<u> </u>	_	91,118
Income due or accrued	г асспед	6	3,812	326	47		-	300	1	1	1	1	24	173	138	113	140	ı	1	5,074
Cash		₽	10,314	1	1	1	ພ	27,800	12	-	1	1	ī	1	1,260	1	1	1	1	39,392
Other assets (	Other assets (see appendix)	F	7,764	1,001	g		110	1	1	ı	33	1	43	100	318	647	4,320	1	1	14,365
Total (1 to 11)		12	490,200	9,800	3,366	,	8,073	74,874	1,493	1	3,936	3,014	5,359	226'89	80,844	175,373	239,125	I	I	1,164,375
Total investme linked funds o	Total investment in other internal linked funds of the company	13	1	-		489,126	1	I	- 8	823,539	1	1	ı	1	ı				73,321	1,385,986
Total assets (12 + 13)	12 + 13)	14	490,200	5,8%	3,366	489,126	8,073	74,874	1,493 8	823,539	3,936	3,014	5,359	68,922	80,844	175,373	239,125	1	73,321	2,550,365
Amount set as capital gains n	Amount set aside for tax on capital gains not yet realised	15	ſ	1	1	1	1	l		l l	ı	1	1	ı	ı	ı	l	1	1	l
Secured loans		16	1 1	1	١	1	!	1	1	I	1	1	ı	1	I	ı	ı	-	ı	
Unsecured loans	ans	4	ſ		1	i '	i	i	1	1	    		1	1	1	I	Ι	1	1	I
Other liabilities	Other liabilities ( see appendix)	18	22,717	1,697	730	1	5,096	77	118	1	240	330	582	3,386	581	8,583	8,657	ı	ī	52,794
Total liabilities (15 to 18)		S	22,717	1,697	730	1	5,096	77	118	1	240	330	582	3,386	581	8,583	8,657	I	ı	52,794
Net asset value (14 - 19)		ន	467,483	8,103	2,636	489,126	2.977	74,797	1,375 8	823,539	3,696	2,684	4,777	65,536	80,263	166,790	230,468	ı	73,321	2,497,571
NOTE: For the	NOTE: For the purposes of the stetuns the assets have been valued on a basis similar to that required for assets t	as E	e assets h	ave been	valued o	n a basis s	similar to t	hat require	d for asse		valued in	accordant	se with th	e Asset V	aluation F	: 3 valued in accordance with the Asset Valuation Regulations.	ıs.			

NOTE: For the purposes of the 20 shall be the assets have been valued on a basis similar to un Instructions 1. The entries at line 20 shall be the same as those at line 15 on form 51.

2. The entry at line 12 in the total column shall be equal to line 85 on form 13.

Form 49

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Appendix

Returns under Insurance Companies Legislation

Balance sheet for internal linked funds Long Term business: SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED - SERIES 'B'

Financial year ended

Name of Company

31 December 1991

NOTES

Name of Funds	Equity	Fixed	Index Linked	Inter- national	Property	420	Beilding Society	Mixed	Edinburgh Investment Trust	Bailtie Gifford Japan	Ethician	American	Pacitic	Japan	Europe	Private Managed Fund	Broker Funds	Total
	0000	0000	0003	0003	0003	0003	0001	8002	0003	Trust £300	0003	0003	0003	0003	0003	0003	0003	0003
Other Assets     Sundry Debtors     Due from parent (note 5)     Tax recoverable     Due from stockbrokers	44  5,188 2,532	12 142 847	1181	1111	95	1   1	1   1   1	1111	1 1 % 1	1 1 1	1 8 1	1 6 1 1	1  53 264		684 3,636		1 1 1	759 334 6,249 7,023
Total other assets	7,764	1,00,1	ន	ı	1.10	J	1	1	33	1	£3	92	318	647	4,320	I	ı	14,365
2. Other Liabilities  Due to stockbrokers  Due to bankers  Due to parent (note 5)  Sundry Creditors	10,026 12,427 263	1,498 57 142	499 231	1111	7.994 97 5	1   52 %	1 5 1	1111	1   240	1 329	577	2,986 93 101	325 185 68 3	576 7,935 70 2	2,689 5,868 82 18		1111	13,822 36,392 2,300 280
Total other liabilities	22,717	1,697	730	1	5,096	77	118	7	240	330	582	3,386	581	8,583	3,657	I	I	52,794
3. Unrealised Capital Gains/(Losses)	17,050	(1,475)	159	l	1,386	1	I	l	637	1,070	508	4,898	430 (	(16,777)	165	I	ı	7,751

4. Value of Assets

# 5. Due from/to Parent

Stock Exchange Securities have been valued at middle market value and Unit Trusts at published bid prices.

These amounts are in respect of a reassurance agreement between the Company and Scottish Equitable Life Assurance Society.

Form 49

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Returns under Insurance Companies Legislation

Long Term business: Balance sheet for internal linked funds

Name of Company

SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED - SERIES 'C'

Financial year ended

31 December 1991

	Name of Funds		Equity	Fixed	Index	Inter-	American	Cash	Mixed	Tech-	Foreign Bond &	Japan E	European	Pacific P	Gilt	Ethical	Death Benefit	Broker Funds	Total
Type of age	ta			lseleist -		Hallonar Hallonar					Currency				000		000		0003
iype oi asset	100		0003	0003	0,03	2000	2000	0003	0003	0003	2000	0003	0003	2003	2000	2000	200	3	3
Land			1	ı	1	ı	1	j	1	]	1	1	1	I	1	1	1	ı	T
Fried	Government or public authority	2	ı	2,400	1,554	ı	1	I	j		1	1	Ι	1	1		1	1	3,954
Interest Securities	Other	က	T	4,936	735	3	i	J	1	.	4,853	1	1	1	ı	ŀ	1	1	10,524
Variable inte	Variable interest securities	4	1	1	1	1	1	1	Ι	1	ī	1	1	1	ı	1	7	1	I
Unit Trusts		ß	68,488	1	1	1	11,950	1		7,466		17,370	49,750	24,155	1	808		l	180,087
Mortgages on land	on land	Ģ	ı	I	1	1	1	1		7	1	1	ı	1	1	1	1	1	1
Building So	Building Society shares and deposits	7	1	1	1	1	1	ı	ı		Ī	1	i	ı	1	1	7	1	I
Deposits and loans	id loans	ထ	1,275	46	ı		8	33,094	Ι	1	4,305	24	ī	=	1	1	1,059	!	39,817
Income due	Income due or accrued	o	1	89	31	1	1	199	<b>—</b>	1	177	1	376	1	1	1	1		821
Cash		5	1	1	1	I	101	1	1	1	200	300	1	2,601	1	100	T	1	3,902
Other asset	Other assets (see appendix)	Ξ	528	131	19	I	21	1	Τ	16	83	8	121	38	3	1	82	1	1,150
Total (1 to 11)	11)	12	70,291	7,581	2,339	T	12,075	33,293		7,482	9,618	18,375	50,247	26,805	3	1,009	1,167	1	240,285
Total investment in oth funds of the company	Total investment in other internal linked funds of the company	55	1	ı	1	17,126	l	1	123,952	1	1	ļ		442	1	1	Ì	53,706	195,226
Total assets (12 + 13)	\$ (12 + 13)	14	70,291	7,581	2,339	17,126	12,075	33,293	123,952	7,482	9,618	18,375	50,247	27,247	ဇ	1,009	1,167	53,706	435,511
Amount set asid not yet realised	Amount set aside for tax on capital gains not yet realised	15	I	1	1	1	ı	1	1		ı	-	-	I	<del> </del>		1	1	
Secured loans	SUE	16	1	1	1	1	1	1	1	1	7	1	T	1	l	1	1		īŢ
Unsecured loans	loans	17	<u> </u>	<u> </u>	1	ı	1	1	<del></del>	1	1	1		1	1	1	1		
Other liabili	Other liabilities (see appendix)	18	2,181	1,569	1,917	1	25	3,161	Ţ	642	348	188	465	139	က	83	E	1	10,01
Total liabilit	Total liabilities (15 to 18)	19	2,181	1,569	1,917	1	57	3,161	T	642	348	189	465	- E	m	&		-	10,731
Netassetv	Net asset value (14 - 19)	20	68,110	6,012	422	17,126	12,018	30,132	123,952	6,840	9,270	18,186	49,782	27,108	1	88	1,136	53,706	424,780
										İ									

NOTE: For the purpose of these returns the assets have been valued on a basis similar to that required for assets being valued in accordance with the Asset Valuation Regulations. In the entries at line 20 shall be the same as those at line 15 on form 51. 2. The entry at tine 12 in the total column shall be equal to line 85 on form 13.

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Returns under Insurance Companies Legislation

Appendix Balance sheet for internal linked funds Long Term business:

SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED - SERIES 'C'

Financial year ended Name of Company

31 December 1991

Total	0003	978 39	1 5	25	1,150	1,908 8,001 783 39 10,731
Broker Funds	5000		ı	1 1	1	
Death Benefit	0003	1	1 5	<u>8</u>	108	1 3 11 3
Ethica	0003	- 1	Ī	1 1	-	28   29   42
Gilt Protection	0003	<sub>6</sub> ا			ε	w         w
Pacific	0003	೩ ।	I	۱۵	88	40  99  139 7,672
European	0003	116	1	١٠٥	121	349 116 465 16,699
Japan	0003	39	1	1 =	81	150 39 189
Foreign Bond &	Currency £000	8 1	1	1 1	83	283 
Tech- nology	0003	\$ I		1 1	16	41 600 1 1 642 642
Mixed	0001	1 1	!	1 1	ţ	1
Cash	2000	1 1	1	1 1	1	872 2,250 39 — — 3,161
American	2000	21	I	1 1	21	15 - 42 57 57
Inter	5000	1 1	1	1 1	_	
Index	2000	<b>₽</b> 1	1	1 [	19	12 1,902 3 3 — — 1,917
Fixed	2000	131	1	f I	131	75 1,450 44 — — 1,569 (1,656)
Equity	2000	528	1	1 1	528	535 1,450 196 
Name of Funds		1. Other Assets Tax recoverable Due from parent (note 5)	Due from stockbrokers	Due from shareholders fund Sundy Debtors	Total other assets	2. Other Liabilities  Tax payable Due to bankers Due to parent (note 5) Sundry Creditors  Total other liabilities  3. Unrealised Capital Gains/(Losses)

4. Value of Assets Stock Exchange Securities have been valued at middle market value and Unit Trusts at published bid price.

5. Due from/to Parent These are in respect of a reassurance agreement between the Company and the Scottish Equitable Life Assurance Society.

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Returns under Insurance Companies Legislation

Long Term business: Analysis of units in internal linked funds

SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED - SERIES 'A' Name of Company

Financial year ended

Value of units in force excluding those held by other internal	(5 - 12) 13 £000	069	52	457	I	4,998	109,298	115,495
ked funds	Total 12 £000	50,306	6,846	52,146	1		ı	109,298
Value of units held by each internal linked fund in each unit link of other internal linked funds	Mixed 11 £000	50,306	6,846	52,146	1	•	l	109,298
th unit link of of	Cash 10 £000	l	1	l	1	1	l	
ed fund in eac	Property 9 £000	1	1	[	l	l	1	1
ch internal link	International 8 £000		l	1	<b>,</b>	j	1	l
nits held by ea	Fixed Interest International 7 £000	l	ļ		l	_	į	i
Value of u	Equity 6 £000	J	ease .	_	l	ļ	-	
Value of total units in force	5 2000	50,996	6,898	52,603	l	4,998	109,298	224,793
Total number of units in force	4	6,282,708	1,623,264	9,586,006	1	1,641,544	15,208,236	1
Valuation price per unit	3	811.68	424.95	548.75	l	304.47	716.63	
Name of unit link	ત્ય	Equity	Fixed Interest	International	Property	Cash	Mixed	· [
Name of internal Nan inked fund in which invested	₹**	Equity	Fixed Interest Fixed Interest	International	Property	Cash	Mixed	Totai

<sup>1.</sup> The entries in column 5 for the total values of all units in force in each internal linked fund shall equal the entries in line 20 in form 49.
2. The totals of column 6, 7 etc shall equal the entries in line 13 on form 49. Instructions.

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Returns under insurance Companies Legislation

SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED - SERIES "B" Long Term business: Analysis of units in internal linked funds Summary

Name of Company

Financial year ended		31 December 1991				Value of units in force
	Name of unit link	Valuation price per unit	Total number of units in force	Value of total units in force	Value of units held by each internal linked fund in each unit link of other internal linked funds - see Appendix	excluding those held by other internal linked funds (5 - 6)
	c	en	4	5 5000	6 Total £000	0003 2
=	11K Fourity	576.16	81,137,421	467,483	430,365	37,118
) [[	(A)	223.91	3,618,854	8,103	3,041	5,062
1	rixeo Interest		1 603 235	2,636	804	1,832
=	Index Linked	155 68	2021/2001	200	414 259	74,867
i <del></del>	International	535.90	91,271,896	489,125		77.6.0
1 -	Property	204 60	1,455,002	2,977	1	000 75
_   _	Cash	245.10	30,517,052	74,797	22,889	51,908
1 "	traines societies	155.20	885,981	1,375	1	1,375
•	Gaman Bulling		164 345 040	823.539	2,240	821,299
	Mixed	501.10	015,010,101			5000 %
1	Edinburgn Investment Trust	265.90	1,389,980	3,696		X03.0
	Baille Gifford	188.80	1,421,579	2,684	1	4,004
	capani in a	115.68	4,129,504	4,777	I	77.7
	Ethical		600 000 00	65 536	62,923	2,613
	American	159.99	40,400,130		912 62	7,544
1	Pacific	224.33	35,778,871	80,263		200
1	good	211.62	78,813,956	166,790	161,572	0.00
1	Japan		106 683 379	230,468	215,174	15,294
	Eurcpe	216.03	20,000,001			1
1	Private Managed Fund 1	1	1	1		78,321
.)	Broker Funds	1	1	73,321		
			644,105,843	2,497,571	1,385,986	1,111,383
	lotal				0 kmm to 00 == 1 = 1 == 1 = 1	

The entries in column 5 for the total values of all units in force in each internal linked fund shall equal the entries in line 20 on form 49. The total of column 6 shall equal the entries in line 13 on form 49. Instructions

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Returns under Insurance Companies Legislation

Long Term business: Analysis of units in internal linked funds Appendix

Name of Company SCOTTISI

SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED - SERIES "B"

Financial year ended

,						o ciriloty.	funite hal	d by each	internal lin	of units held by each internal linked fund in each unit link of other internal linked funds	n each un	it link of o	ther intern	nal linked	funds				<del></del>
Name of internal	Name of		-		10101		data ne	Building	Mixed	dinburgh	Bailtie	Ethical	American	Pacific	Japan	Europe	Private Managed	Broker Funds	Total
which invested		Equity	Fixed	Index	rnter- national	Property	2	Society		Investment (	G.fford Japan						Fund 1		·
						;	900				Trust	0.03	0003	0003	0003	0003	0063	0003	0003
		0903	0003	0003	2000	003	DOS		414 005	-		,	1	•		•	1	16,360	430,365
Equity	Equity	,	•		•	•	•		2001		1				-		•	3,041	3,041
Fixed Interest	Fixed Interest		•	,	•	•	•	•	ı	•	•	•	•		•			.   3	8
	locky Linked		,	ľ		•	•		•	•	•	•	•	•	•	,		ğ	5
index Unkeu	Saving Vacuum								400 534			ļ .		٠	•	•	•	4,725	414,259
International	International	•	,		•	•	•		tonient	<del> </del>		•	•	•	1.			'	1
Property	Property	,			•	•	•	•	•							,	,	22.889	22,889
Cash	Cash	,	,	,	•	•	•	•	•	$\overrightarrow{\cdot}$		•	•						
Building	Building			,	,	•	•	,	•		•	•	'	,	•		٠		1
Society	Society	·   ·			,	•		•			,	•		•	•	•		2,240	2,240
Wixed	MIXED																		,
Edinburgh Investment Trust	Edinburgh Investment Trust	·	•	.	'		•	•		-	- -	·	•	•	1	•		'	
Baillie Gifford	Bailtie Gifford Japan Trust		•	•		•			•			•			•	•	,	,	s s
Ethical	Ethical	,	•	•	•	•		•	•	,		<del>,                                    </del>		•	'				T
	American	,	,	'	60,074	•	'			•	•	,	,	•	•	_	'	2,849	62,923
Amencan		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		.	65,045								•	•	•	•	•	7,674	72,719
Pacific	Pacific				677		'	,			•			,	,	,	,	4,019	161,572
Japan	Japan	·	•	•	15/,053						,		'			,	,	8.720	215.174
Europe	Europe	1	•	,	206,454	-		•											
Private Managed	Private Managed	,	,		'		'	•		•	•		•	•	•	-	·		
FUITO 1	Broker Funds	-		,   	•	, 	•	•	•	•	•	•	•	•		•	-		000
Spiral lawy		,	·	\	489,126	'	,	· 	823,539	•	-	٠				•	·   	13851	008'595'1
Total	OE	_																	

Form 50

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Sec. Sec.

Returns under Insurance Companies Legislation

Long Term business: Analysis of units in internal linked funds Summary

Name of Company

31 December 1991

SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED - SERIES "C"

Financial year ended		31 December 1991				
				Value of	Value of units held by each	Value of units ill lofte
Name of internal linked fund in	Name of unit link	Valuation price per unit	number of units in	total units in force	internal linked fund in each unit link of other internal linked funds - see Appendix	other internal linked funds (5 - 6)
which invested	-		force			0003 2
,	c	m	4	5 2000	Piora Food	
	7		38 463 528	68,110	59,044	990'6
UKEquity	UK Equity	1//.08	010,000,000	8,019	4,770	1,242
Fixed Interest	Fixed Interest	112.73	5,332,973	3,0,0	114	308
Index Linked	Index Linked	133.66	315,726	724	1,620	15,506
International	International	187.64	9,126,851	17,126	10.454	1,564
American	American	160.28	7,497,913	12,018	92 876	6,256
Cash	Cash	157.89	19,084,184	30,132	6683	123,289
PaxiM 29.	Mixed	183.17	67,669,161	123,952	2882	1,011
Technology	Technology	247.46	2,764,029	6,840		COL
Foreign Bond	Foreign Bond	17164	5,400,729	9,270	8,690	000
& Currency	& Currency		0.740.493	18.186	15,353	2,833
Japan	Japan	187.13	9,710,423	40.782	40,785	8,997
European	European	201.62	24,691,073	10,100	24,028	3,080
Pacific	Pacific	223.47	12,130,684	50,172	1	
Gilt Protection	Gilt Protection	1	1	1   8		086
Ethical	Ethical	95.06	1,030,919	085	!	1,136
Death Benefit Fund	Death Benefit Fund	1	1	1,136		SAT CE
Braker Funds	Broker Funds	l 	1	53,706		20270
(See appendix)			203 226 193	424,780	195,226	725,554
Total	Total	1	200,220,1	L	49. formal the patries in line 20 on form 49.	m 49.

The entries in column 5 for the total values of all units in force in each internal linked fund shall equal the entries in line 20 on form 49. Instructions.

The total of column 6 shall equal the entries in line 13 on form 49.

Form 50 Appendix

N. A.

Returns under Insurance Companies Legislation

Long Term business: Analysis of units in internal linked funds

SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED - SERIES "C" Name of Company

Financial year ended

	2,424	1 1 1	1 1 1 1	1 1 1	1 1 1	6,706	905, 6, 706	- 445	1 1 1 1 1 1	1 1 1 1 1		╼╂╼╌┼╼╌┼╼╌┼╼╌┼╼	59,044 4,770 1,620 10,454 23,876 5,829 8,690 15,353
	- 8,752	1		1	1	- 26,607		1	1	ı	1	5,426 4	
	1 6	1		1	1	96		1   1	1		1 1		40 785
	75/18		1	1		1	3 5						800
1	- 4,357	1	1	1	ı	- 13,613	13	1	ı	1	1	6,058	24,028
Gilt Protection — — — —	!	1	<u> </u>		1	1	1	ļ	1	ı	1	1	1
	1	1		1	1	ı		1	ı	1		1	1
Death Benefit Fund	1	l	1	i	1	1	1	1	1	I	1	_	1
Broker Funds — — — —	1	1	-	1	i	1	1		1	1	1		I
'	- 17,126	-   1	1	1		- 123,952	52	442	I	1	1	53,706 19	195,226

Returns under Insurance Companies Legislation

Long Term business: Revenue account for internal linked funds

SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED - SERIES 'A'

Financial year ended Name of Company

	١							
Name of Funds		Equity	Fixed Interest	International	Property	Cash	Mixed	
		0003	0003	0003	0003	0003	0003	
Sign of and creation of mails	-			1		1,346	<b> </b>	
Investment income attributable to	٠	2,931	861	1,866	62	550	1	
the fund before deduction of tax Increase (decrease) in the value	1 დ	7,074	491	11,058	128	1	19,487	
of investments in linancial year	4				!	1	I	
Other income			1 25.0	12.924	190	1,896	19,487	
Total income (1 to 4)	c C	10,005	300,1		5 563		23,945	
Value of net cancellation of units	9	8,224	6,961	802'8	Socio	L	09	
Charges for management	7	143	==	151	2	<u>o</u>		
Charges in respect of tax on	8	1		220	1	1	1	
Transfer income	57	1		1	1	1	1	
axalion on regised on the game	_ _				1	l	1	
Increase (decrease) in amount set aside for tax on capital gains not yet realised	유	!				· ·		
Other expenditure	=	ည	1	62	N S	3 6	24 014	
Total expenditure (6 to 11)	<u>~</u> .	8,372	6,972	8,702	5,566	17	1001	
Increase (decrease) in fund in the financial year (5 - 12)	5	1,633	(5,620)	4,222	(5,376)	1,8/5	(4,921)	
Internal linked fund brought forward	7	49,363	12,518	48,381	5,376	3,123	113,825	
Internal linked fund carried forward	ŧŭ	966,05	6,898	52,603	1	4,998	109,298	
	_							

Instruction. Funds shall be entered in the same column positions on this form and on form 49.

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יייני; under Insurance Companies Legislation

ระกุต 7erm business: Revenue account for internal linked funds

SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED - SERIES 'B' ivame of Company

Financial year ended 31 December 1991

												-		_	_			
Name of Funds		Equity	Faed	Index	Inter- national	Property	A sec	Building Society	Мизе	Edinburgh Investment Trust	Baslie Gäford Japan Trust	Ethical	American	Pacific	Japan	Eurooe	Private Managed Fund 1	Broker Funds
		2000	2000	0003	0003	0003	2000	0003	0003	0003	0003	000g	0003	0003	0003	5000	0003	0003
					798	283	7.972	371	324.950	499	189	2,154	28,855	27,685	70,427	55,674	1	17,183
Value of net creation of units	-	171,814	1	3	+00'081	3	2				,	1 3	Ė	200	900	8 721	83	1
Investment income attributable to the fund before deduction of tax	~	20,606	3,192	137	1	539	5,683	150	1	168	2	210	1,6,1	λος'>	2,300	1 6	3	707 6
Increase (decrease) in the value of investments in financial year	က	23,111	2,571	41	9,954	(593)	1	I	20,855	377	396	341	086'9	8,261	1,492	17,464	3	4,00,7
Other income	4		I	I	1	1	i	1	1	1	1	1	T	1	T	1	1	
Total income (1 to 4)	5	215,531	5,763	203	200,818	229	13,655	521	345,805	1,044	587	2,705	37,406	37,953	74,825	81,859	25	19,767
Value of net cancellation of units	· · ·	1	19.657		1	1	1	1	1	!	Ι	1	I	1		ı	64	1
	_	_ _				1	6	0	1	27	21	55	408	535	1,132	1,670	က	1
Charges for management	_	2,913	253	23	I	35	9	5		i			1		Ş	1 260		
Charges in respect of tax on investment income			Ι	1	1	l	1	1			I	İ	186	-	201	7,500		
Taxation on realised capital gains	<u>ი</u>		 	I	1	1	1	1	1	1	1	!		1	1	I	1	1
Increase (decrease) in amount set aside	9					-	1	1	1	1	<b> </b>	Ì	1	İ	1	1	l	1
for tax on capital gains not yet realised											-	V	17	233	89	221	Ī	Ī
Other expenditure	=	1 27	2	1		13	2	1		i	-					1		
Total expenditure (6 to 11)	52	2 2,940	19,912	23	ļ	65	320	б		27	22	29	611	945	1,353	3,151	25	i
Increase (decrease) in fund in the	\ <u> </u>	13 212,591	(14,149)		180 200,818	164	13,305	512	345,805	1,017	565	2,646	36,795	37,008	73,472	78,708	1	19,767
financial year (5 - 14)	: 4		20 050	9.456	288.308	2.813	61,492	863	477,734	2,679	2,119	2,131	28,741	43,255	93,318	151,760		53,554
	$\dashv$	254,632						1		<b>-</b>	703 6	1777	65,536	80.263	166.790	230,468	ı	73,321
Internal linked fund carried forward		15 467,483	3 8,103		2,636 489,126	2,977	74,797	1,375	823,539	3,090	i_	_	_1					

Instruction. Funds shall be entered in the same column positions on this form and on Form 49.

**小** 

Returns under Insurance Companies Legislation

Long Term business: Revenue account for internal linked funds

SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED - SERIES 'C'

Name of Company SC Financial year ended 31

Illalicial year chicca										-  -  -			Docitio	i	Ethical	Death	Broker
		¥	Fixed	Index		American	Cash	Mixed	Tech-	Foreign Bond &	Japan	European	۳ ا			Benefit	Funds
Name of Funds		Fquity	Interest	~~~		.,			,	Currency	0000	0003	0003	tection 5000	0003	5000	0003
		0003	0003	0003	0003	0003	0003	0003	0003	2000	FOOG	3	900 0		462	1	
Value of net creations of units		_	1	1	1	7,930	1	1	4,193	3,203	3,541	1	2500				
Investment income attributable to the fund before deduction of tax	2	3,735	434	97	1	171	3,798	1	192	829		670	216	4	6	123	1
Increase (decrease) in the value of	6	(4,844)	423	(40)	743	(3,634)	1	1,108	(1,977)	(839)	(1,599)	(1,211)	(3,255)	(9)	(69)	ı	3,428
	A			1	1	ı	I	I	1	1	1	!	I	ı		1	1
Other Income	, ,	(4.100)	857	57	743	4,467	3,798	1,108	2,408	3,193	1,943	(541)	5,856	Ø	402	123	3,428
Total income (1 to 4)	n	(601,11)	- 1	60 6	ě	1	20.205	521		1		1,929	1	133	l	31	7,673
Value of net cancellation of units	9	OCS C	605,	2,303	;		1			14	1	1	I		ı	46	1
Charges for management	_	ļ	7	17			538	1									
Charges in respect of tax on	ω	(378)	(46)	1	1	33		I	(35)	1	11	(264)	(18)	1	£	1	1
investment income	0		(36)	1		(9)	l	1	27	140	(9)	(112)	25	1	1	1	1
Taxation on realised capital gains	n	=	_ _														
Increase (decrease) in amount set aside	2	1	 	1	1	1	I	!	1	i	1	Ī	i	1	1	I	1
10.100	=	'	(C)		1		1	 	(2)	9	7	4	2		1	1	1
Other expenditure				1 8	5	105	20 444	521	(6)	213	12	1,557	Ø	134	ε	11	7,673
Total expenditure (6 to 11)	12	589	38,	2,320		2											
Increase (decrease) in fund in the	<u>.</u>	(1,698)	(526)	(2,869)	712	4,477	(16,646)	587	2,411	2,980	1,931	(2,098)	5,847	(125)	403	46	(4,245)
financial year (5 - 1<)				3.291	16,414	7,541	46,778	123,365	4,429	6,290	16,255	51,880	21,261	125	577	1.090	57,951
Internal linked fund brought forward	<u> </u>		_	_ _		12 018	30,132	952	6,840	9,270	18,186	49,782	27,108		980	1,136	53,706
Internal linked fund carried forward		68,110	9,012	_													

Instructions, Funds shall be entered in the same column positions on this form and on form 49.

# SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED NOTES TO THE RETURN

#### 1. EXCHANGE RATES

Assets and liabilities in currencies other than sterling have been translated at the rates of exchange ruling at the financial year end. Revenue transactions and investment realisations have been translated at the rates of exchange ruling at the time of the transaction.

#### 2. CONTINGENT LIABILITIES

- (a) No charge has been made on the assets of the Society to secure the liabilities of any other person.
- (b) No provision has been made for any liability to tax on capital gains on Series A and Series B as this is free from such tax. A provision has been made for the liability to tax on capital gains on the realised gains on Series C.

#### 3. INSURANCE COMPANIES ACT 1982 - SECTION 68 ORDER

The Secretary of State for Trade and Industry in a letter to the Company dated 10th June 1987 agreed that instead of preparing separate details for each individual broker fund, the Company may prepare consolidated details for forms 49, 50, 51 and 57.

#### **DIRECTORS' CERTIFICATE**

We certify

- (i) in relation to the part of the return comprising Forms 9, 10, 13 to 16, 40, 41, 42, 43, 44, and 49 to 51 -
  - (a) that for the purpose of preparing the return,
    - (i) proper accounts and records have been maintained and adequate information has been obtained by the Company, and
    - (ii) an appropriate system of control has been established and maintained by the Company over its transactions and records:
  - (b) that the value shown for each category of asset has been determined in conformity with Regulation 4 of the Insurance Companies (Accounts and Statements) Regulations 1983 and includes the value of only such assets or such parts thereof as are permitted to be taken into account;
  - (c) that the amount shown for each category of liability (including contingent and prospective liabilities) has been determined in conformity with Regulation 4 of the Insurance Companies (Accounts and Statements) Regulations 1983.
  - (d) that the assets held at the end of the financial year enabled the Company to comply with Regulations 25 and 26 (matching and localisation) of the Insurance Companies Regulations 1981; and
  - (e) that the returns in respect of long term business are not distorted by agreements between the Company and any other company carrying on insurance business, or by any arrangements which could affect the apportionment of expenses and income, except as otherwise disclosed.
- (ii) (a) that the requirements of sections 28 to 31 of the Insurance Companies Act 1982 have been fully complied with and in particular that, subject to the provisions of section 29(2) and (3) and section 30 of the Insurance Companies Act 1982, assets attributable to long term business, the income arising therefrom, the proceeds of any realisation of such assets and any other income or proceeds allocated to the long term business fund have not been applied other than for the purpose of the long term business:
  - (b) that any amount payable from or receivable by the long term business fund in respect of services rendered by or to any other business carried on by the Company or by a person connected with it for the purposes of Section 31 of the Insurance Companies Act 1982 has been determined and where appropriate apportioned on terms which are believed to be no less than fair to that fund, and any exchange of assets representing such fund for other assets of the Society has been made at fair market value; and
  - (c) that no guarantees have been given by the Company of the performance by a related company of a contract binding on the related company which would fall to be met by any long term business fund.
- (iii) (a) that immediately following the end of the financial year the amount of the Company's required minimum margin was as shown in Form 9.
  - (b) that at the end of the financial year the amount of the Company's available assets and quantifiable contingent liabilities (other than those included in Form 14) were as shown in Form 9.
- (iv) in relation to the statement required by Regulation 29 of the Insurance Companies (Accounts and Statements) Regulations 1983:
  - (a) that for the purpose of preparing the statement, proper accounts and records have been maintained; and
  - (b) that the information given has been ascertained in conformity with that Regulation.
- (v) That the company has fully complied with the requirements of S31A of the Insurance Companies Act 1982.

C.F. SLEIGH, Chairman

D.J. KIRKPATRICK, Director

D.A. BERRIDGE, Chief Executive

# APPOINTED ACTUARY'S CERTIFICATE

I certify that:

- (a) (i) in my opinion proper records have been kept by the Company adequate for the purpose of the valuation
  of the liabilities of its long term business.
  - (ii) the mathematical reserves as shown in Form 14 constitute proper provision as at 31 December 1991 for the liabilities (other than those which had fallen due before that date) arising under or in connection with contracts for long term business.
  - (iii) for the purposes of (ii) above the liabilities have been assessed in accordance with Part VI of the Insurance Companies Regulations 1981 in the context of assets valued in accordance with Part V of those Regulations, as shown in Form 13.
- (b) The amount of the required minimum margin applicable to the Company's long term business immediately following 31 December 1991 is £11,123,000

Edinburgh, 18th June 1992

P. H. Grace, Appointed Actuary

# STATEMENT OF INFORMATION ON APPOINTED ACTUARY

- (a) Scottish Equitable (Managed Funds) Limited is a wholly owned subsidiary of Scottish Equitable Life Assurance Society ("the Society") which has no shareholders. There are no debenture holders. The Actuary receives no pecuniary benefits from the company itself.
  - (b) The Actuary has in force with the Society six with profits endowment assurances, five of which mature in 1998 and one in 2003 and a Performance Bond. The total gross premiums paid in 1991 were £3,104 the total sums assured amount to £71,290 and the total declared bonuses are £26,379.
  - (c) The Actuary has a mortgage loan from the Society of £44,500 on normal staff terms.
  - (d) The aggregate amount of the emoluments received by the Actuary from the Society during the year was 999.893.
  - (e) Pension and lump sum benefits are provided under the standard terms and conditions of the Society's Staff Retirement and Death Benefit Scheme.
- 2. The company made a request to the Actuary to furnish it with the particulars specified in paragraph (1) of Regulation 29 of the Insurance Companies (Accounts and Statements) Regulations 1983. Pursuant to that request the Actuary supplied information in item 1 above and the Company has nothing to add to it.

[] []	AUDITOR'S REPORT
	We have examined Forms 9, 10, 13 to 16, 40, 41, 42, 43, 44, and 49 to 51, together with the related notes on page
	In our opinion these forms have been properly prepared in accordance with the provisions of the Insurance Companies (Accounts and Statements) Regulations 1983.
N. C. C.	In our opinion and according to the information and explanations we have received, the certificate on page 35 required and in our opinion and according to the information 26(a) has been properly prepared in accordance with those Branch to the certificate on page 35 required and in our opinion and accordance with those Branch to the certificate on page 35 required and in our opinion and accordance with those Branch to the certificate on page 35 required and in our opinion and accordance with those Branch to the certificate on page 35 required and in our opinion and accordance with those Branch to the certificate on page 35 required and in our opinion and accordance with the certificate on page 35 required and in our opinion and accordance with the certificate on page 35 required and in our opinion and accordance with the certificate on page 35 required and in our opinion and accordance with the certificate on page 35 required and in our opinion and accordance with the certificate on page 35 required and in our opinion and accordance with the certificate on page 35 required and in our opinion and accordance with the certificate on page 35 required and in our opinion and accordance with the certificate on page 35 required and in our opinion and accordance with the certificate on page 35 required and accordance with the certificate on the certi
	similar benincate to have made the statements therein.
	In giving our opinion we have relied on the certificate of the appointed actuary given in accordance with the provisions of the Insurance Companies (Accounts and Statements) Regulations 1983 with respect to the mathematical reserves and required minimum margin of the Company.
120	
	Edinburgh, 19th June 1992
	Scott-Moncrieff Thomson & Shiells Chartered Accountants 17 Melville Street, Edinburgh

#### SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED

Statement in accordance with the terms of Section 22(2) of the insurance Companies Act 1982 and Regulations made thereunder for the year to 31st December 1991.

#### CONNECTED PERSONS AUTHORISED BY THE COMPANY TO ISSUE INVITATIONS

The following directors of the Company:-

David A. Berridge

John G. Elliott

Paul H. Grace

David A Henderson

David J. Kirkpatrick

Charles F. Sleigh

The following manager of the Company:-

Roy Patrick

The following partners of directors of the Company:-

The Partners of Messrs. Grant Thornton, Chartered Accountants, 1/4 Atholl Crescent, Edinburgh, EH3 8LQ and elsewhere in Great Britain.

Other Connected Persons known to have issued invitations:-

None

C.F. SLEIGH, Chairman

D.J. KIRKPATRICK, Director

D.A. BERRIDGE, Chief Executive

Edinburgh, 18th June 1992

#### SCOTTISH EQUITABLE (MANAGED FUNDS) LIMITED

#### SCHEDULE 4

# VALUATION REPORT ON SCOTTISH EQUITABLE (MANAGED FUNDS) LTD. MADE BY THE APPOINTED ACTUARY

The Valuation is in conformity with Regulation 54 of the Insurance Companies Regulations 1981.

- The date to which the investigation relates is 31 December 1991.
- 2. The date to which the previous investigation related was 31 December 1990.
- 3. All contracts in force are linked contracts.
- The Company operates three series of internal linked funds.

SERIES A is for group deferred annuity contracts written as direct business, (closed to new business from 1.1.91). A suitable charging structure for the same market has been implemented under Series B, which in this report will be referred to as "Series B Pooled Funds" in this context.

SERIES B is for individual and group deferred annuity and pension contracts reassured from Scottish Equitable Life Assurance Society.

SERIES C is for individual life assurance contracts reassured from Scottish Equitable Life Assurance Society.

(1) Descriptions of the categories of contract were given in the report on the year to 31 December 1990 with the exception of the following new contract introduced in 1991.

#### Life Fund

#### Passport for Life-Linked Portions

These are reassurances from Scottish Equitable Life Assurance Society of the linked portions of its Unit-Linked Whole of Life Plan.

(a) This is a Unit-Linked Whole of Life Plan which has benefits linked to units deemed allocated in internal funds of the Company's Series C Funds. Any level of sum assured between a maximum and minimum can be chosen, where the maximum sum assured is the highest level of cover that can be offered (based on an age related table of sums assured) and the minimum sum assured is 101% of the bid value of the units at the date of claim. On death, the benefit payable is the chosen level of sum assured.

The Plan also allows receipt of all or a proportion of the sum assured on being diagnosed as suffering or having suffered a critical illness as detailed in the policy conditions. Costs for Critical Illness Cover and Death Benefit are met by monthly deduction of units from the policy. The scale of these charges is not guaranteed.

On surrender, the benefit payable is the bid value of the units, except during the reduced allocation period when the benefit is zero.

(b) During the first two years of the plan there is a reduced allocation period which varies according to age. This relates to regular premiums only. Any increase in premiums is also subject to a reduced allocation period for two years. Following that period, 100% of each premium is allocated to purchase units. The table below shows the induced allocations that are applicable.

#### REGULAR PREMIUMS

Age Next Birthday	Allocation
Up to 45	20%
55	24%
60	26%
65	32%
70	42%
75	52%

The allocation rates for single premiums are also shown below.

#### SINGLE PREMIUMS

Amount of Investment	Allocation
£1,000 - £2,499	97.5%
£2,500 - £7,499	99.0%
£7,500 - £24,999	100.0%
£25,000 - £49,999	100.5%
£50,000 and over	101.0%

- (c) The internal linked funds to which benefits may be linked are the Series C Funds.
- (d) There are no provision for benefits to be linked to any Authorised Unit Trusts.

#### Pension Fund

The undernoted contracts had amendments made to their charging structures and the new contract descriptions are as follows. Two additional variations (in charging structure only) of Exsel Plus - Linked Portions were also introduced in 1991 and are described below.

#### Reflex - Personal Pensions - Linked Portions

- (a) The unit linked benefits are linked to units deemed allocated in Series B Funds. All allocations are to "Accumulation" Units. At maturity the benefit payable is the bid value of the units deemed allocated to the contract, which must be applied to the provision of benefits in accordance with Chapter IV of Part XIV of the Income and Corporation Taxes Act 1988. If benefits are taken at an earlier date than that for which the contract is set up a deduction may apply.
- (b) Unit allocations are 101.25% of the contribution for all regular contributions except those over £10,000 where the allocation is 103.25%. For single contributions, 99% of the first £5,000 is allocated to purchase units. Any amount in excess of £5,000 is applied to purchase units in accordance with the following scale:

Number of complete Years to Retirement Date	Allocation %
Up to and including 8 years	100.0%
9 years	102.5
10 years	104.5
11 years	105.5
12 years	106.5
13 years	107.5
14 years	108.5
18 ars or more	110.0

If further special contributions are paid then the allocation rate depends on the total of special contributions already paid into the plan ie if special contributions exceed £5,000 in total then any further special contributions receive an allocation rate of at least 100%.

In addition to the charges on the internal linked funds, there is a charge deductible from the policyholder's fund. The charge is £2 per month (£24 p.a.) if the policyholder is self-employed or £3 per month (£36 p.a.) if he is in non-pensionable employment. If a single premium is paid, one annual charge will be made in respect of that year. If no premiums are paid for 12 consecutive months, a charge of £12 p.a. will be deducted for every such period. In addition 3/4% of the units purchased by regular contributions will be cancelled at the end of every 12 months whenever the total of regular contributions paid is less than 15 times the highest level of regular premium paid in any 12 month period.

- (c) The internal funds to which benefits may be linked are the Series B Funds. All allocations are deemed to be to Accumulation Units.
- (d) There is no provision for benefits to be linked to any Authorised Unit Trust.

#### **Exsel Plus - Linked Portions**

- (a) The unit linked benefits are linked to units deemed allocated in Series B Funds. All allocations are to "Accumulation" Units. At maturity, the benefit payable is the bid value of the units deemed allocated to the contract, which must be applied to the provision of benefits in accordance with Chapter I of Part XIV of the Income and Corporation Taxes Act 1988. If benefits are taken at an earlier date then that for which the contract is set up a deduction may apply.
- (b) Allocations are the same as for Reflex Personal Pensions Linked Portions (see page 40).
  - In addition to the charges on the internal linked funds, there is a charge of £2 per month (£24 p.a.) deductible from the policyholder's fund where level premiums are paid or £3 per month (£36 p.a.) if variable contributions are paid. In addition 3/4% of the units purchased by regular contributions will be cancelled at the end of every 12 months whenever the total of regular contributions paid is less then 15 times the highest level of regular premium paid in any 12 month period.
- (c) The internal funds to which benefits may be linked are the Series B Funds. All allocations are deemed to be to Accumulation Units.
- (d) There is no provision for benefits to be linked to any Authorised Unit Trust.

The following variations (in charging structure only) of Exsel Plus - Linked Portions were introduced in 1991:

#### Exsel Plus (Trustee Investment) - Linked Portions

This variation is for investment only purposes by Pension Scheme Trustees on a non-earmarked basis.

- (a) The unit linked benefits are linked to units deemed allocated in Series B Funds. All allocations are to "Accumulation" Units. The benefit payable is the bid value of the units deemed allocated to the contract, which must be applied to the provision of benefits in accordance with Chapter I of Part XIV of the Income and Corporation Taxes Act 1988. Due to the non-earmarked nature of this variation, the contract is not written to a fixed maturity date, but deductions may apply to withdrawals at short durations in force.
- (b) Allocation rates are as follows:

Contribution	Allocation %
(Annual or Single)	
Up to £49,999	99%
£5G,000+	100%

Incremental Business takes account of existing contributions made, net of withdrawals, and the level of increment being paid. If the increment takes the total paid to £50,000 or more, the whole increment receives an allocation of 100%.

- (c) The internal funds to which benefits may be linked are the series B Funds. All allocations are deemed to be Accumulation Units.
- (d) There is no provision for benefits to be linked to any Authorised Unit Trust.

#### Exsel Plus (Pooled Funds) - Linked Portions

This variation is for investment only purposes by Pension Scheme Trustees on a non-earmarked basis.

- (a) The unit linked benefits are linked to units deemed allocated in Series B Pooled Funds. All allocations are to "Accumulation Units". The benefit payable is the bid value of the units deemed allocated to the contract which must be applied to the provision of benefits in accordance with Chapter I of Part XIV of the Income and Corporation Taxes Act 1988. Due to the non-earmarked nature of this variation, the contract is not written to a fixed maturity date.
- (b) All contributions (subject to a minimum of £50,000) receive an allocation rate of 104%, as do all increments above this level. For large funds, (in excess of £250,000), a loyalty bonus is granted in the form of the purchase of additional units at the end of the first and subsequent years.
- (c) The internal funds to which benefits may be linked are the Series B Pooled Funds. All allocations are deemed to be to Accumulation Units.
- (d) There is no provision for benefits to be linked to any Authorised Unit Trust.

#### (2) (a) The Series A Funds are as follows:

- (i) A UK Equity Fund which will be invested wholly or mainly in ordinary stocks and shares, and in stocks and shares which are or will become convertible into ordinary stocks and shares, of United Kingdom companies.
- (ii) A Fixed Interest Fund which will be invested wholly or mainly in stocks, securities, mortgage bonds, deposits, preference shares and other investments bearing interest at fixed rates.
- (iii) An International Fund which will be invested wholly or mainly in stocks, shares and securities of companies outside the United Kingdom.
- (iv) A Property Fund which will be invested wholly or mainly in real or heritable estate, freehold or leasehold.
- (v) A Cash Fund which will be invested wholly or mainly in the money market.

The Series B Funds offer the same range of funds plus the following additional funds:

- (i) An Index Linked Fund which will be invested wholly or mainly in index-linked Government securities and index-linked debentures.
- (ii) An American Fund which will be invested wholly or mainly in ordinary stocks and shares of companies based on the American continent.
- (iii) A Japan Fund which will be invested wholly or mainly in ordinary stocks and shares quoted in the Japanese market.
- (iv) A European Fund which will be invested wholly or mainly in ordinary stocks and shares quoted on the European stock exchanges.
- (v) A Pacific Fund which will be invested wholly or mainly in ordinary stocks and shares quoted on stock exchanges of the Pacific basin as well as the Japan Fund.
- (vi) A Building Society Fund which will be invested wholly or mainly in deposits or shares of UK authorised building societies.
- (vii) An Ethical Fund which will be invested wholly or mainly in UK or overseas equities of companies which meet certain conditions as to the nature and conduct of their business.

Further Series B Funds have been set up which invest only in the shares of specified Investment Trust Companies. There are two such funds at present investing in respectively:

- (1) The Edinburgh Investment Trust
- (2) The Baillie Gifford Japan Trust

In addition to the above there are a number of "broker funds" which operate in the same way as the Mixed Fund but are used for the clients of particular intermediaries and where the "mix" of other funds in which they invest is chosen by the intermediary. The Ethical Fund is not available for investment by broker funds.

#### The Series C Funds are as follows:

- (i) A Cash Fund which will be invested wholly or mainly in the money market in short term deposits guaranteed not to fall in value.
- (ii) An Index Linked Fund which will be invested wholly or mainly in index-linked Government securities.
- (iii) A Fixed Interest Fund which will be invested wholly or mainly in Government stocks or debentures or other securities bearing interest at fixed rates.
- (iv) A UK Equity Fund which will be invested wholly or mainly in ordinary stocks and shares of United Kingdom companies.
- (v) An American Fund which will be invested wholly or mainly in ordinary stocks and shares of companies based on the American continent.
- (vi) A Japan Fund which will be invested wholly or mainly in ordinary stocks and shares quoted
  in the Japanese market.
- (vii) A European Fund which will be invested wholly or mainly in ordinary stocks and shares quoted on the European stock exchanges.
- (viii) A Pacific Fund which will be invested wholly or mainly in ordinary stocks and shares quoted on stock exchanges of the Pacific basin as well as the Japan Fund.
- (ix) A Technology Fund which will be invested wholly or mainly in ordinary stocks and shares quoted on stock exchanges internationally provided the companies are involved in specialised technology.
- (x) A Foreign Bond and Currency Fund which will be invested wholly or mainly in bonds and short term deposits in any currency.
- (xi) An International Fund which invests in the other equity funds.
- (xii) A Mixed Fund which invests in any of the other funds offered.
- (xiii) An Ethical Fund which invests wholly or mainly in ordinary stocks and shares of companies which meet certain conditions as to the nature and conduct of their business.

In addition to the above, there are a number of "broker funds" which operate in the same way as the Mixed Fund but are used for the clients of particular intermediaries and where the "mix" of other funds in which they invest is chosen by the intermediary. The Ethical Fund is not available for investment by broker funds.

Each Fund in each Series of Funds bears the costs incurred in the acquisition or realisation of each asset. The contracts linked to Series A and Series B Funds fall within the Pension Business Fund and are not liable to tax on the underlying fund. Contracts linked to Series C fall within the Life Fund and taxation is deducted from the income accruing to Series C Funds. For Series C Funds there is also a deduction from the value of the assets in determining unit prices to allow for any Capital Gains Tax incurred or potentially payable.

- (b) For Series A Funds the investment management charges are currently as follows. The charges may be altered at the Company's discretion.
  - (i) Initial charge applied to all contributions

Mixed Fund 1.0%
Property Fund 1.5%
Equity Fund 1.0%
International Fund 1.0%
Fixed Interest Fund 0.5%
Cash Fund Nil

If in any calendar year contributions exceed £500,000 reduced charges will apply.

(ii) Recurring charge levied on the value of each fund.

Mixed Fund - Dependent upon the value of the units held in the component funds

Property Fund	0.375%
Equity Fund	0.250%
International Fund	0.250%
Fixed Interest Fund	0.125%
Cash Fund	0.300%

The recurring charges are included in the unit price and are levied at <sup>1</sup>/12th of the rates above on the value of the fund each month.

Maximum Bid/Offer	Mixed Fund - function	of mix
Difference	Property Fund	4.5%
	Equity Fund	3.0%
	International Fund	3.0%
	Fixed Interest Fund	1.5%
	Cash Fund	Nil

For Series B Accumulation Units the Company deducts each day from each investment fund a sum equal to <sup>1</sup>/<sub>365</sub> th of <sup>3</sup>/<sub>4</sub>% of the fund's offer value. The difference between bid and offer values of any fund is not permitted to exceed 5% of the offer value. The figure of <sup>3</sup>/<sub>4</sub>% may be increased but not to more than 1%. For Series B the price of an Initial Unit is that of the Accumulation Unit reduced by 7% p.a. in respect of each year since the date of establishment of the relevant fund.

For Series C units the Company deducts each day from each investment fund a sum equal to 1/365 th of 3/4% of the fund's offer value. This figure of 3/4% may be altered at the Company's discretion. The difference between bid and offer values of any fund is not permitted to exceed 5% of the offer value.

- Note:- (a) For Series B and C Funds designated as "broker funds" the figure of <sup>3</sup>/<sub>4</sub>% p.a. as a periodic charge is increased in some funds. The maximum amount of increase is 1.5% p.a. and in some cases there is no increase. The Series C Broker Funds to which Managed Bonds are linked all have a total periodic charge of 1.5% p.a. In terms of an order granted under Section 68 of the insurance Companies Act 1982 the details of broker funds are shown on a consolidated basis in Form 57.
- (b) For the Series B and C Ethical Funds the figure of  $^3/4\%$  p.a. as a periodic charge is also increased and is currently  $1^1/2\%$  p.a.
- (3) There are no contracts linked to Authorised Unit Trusts.
- 5. Death benefits are provided in Performance Bonds and Managed Bonds linked to Series C Funds. The cost of this small additional death benefit above the value of the units has been assessed using A67-70 ultimate mortality and found to be equivalent to less than 1/20% of the value of the funds and is met from the 3/4% annual charge on the funds. For Mortgage Link linked portions the sums reinsured from Scottish Equitable Life Assurance Society are 1% of that part of the original sums assured relating to the linked portions and will not normally require a mortality reserve to be held after the first year in force. For the current in force sums at risk and taking account of the fact that all premiums are due monthly a mortality reserve assessed using A67-70 ultimate mortality would be less than £220 and could be met from the annual charge on the funds. For Passport for Life linked portions the sums reinsured from Scottish Equitable Life Assurance Society are 1 % of that part of the original sums assured relating to the linked portions and will not normally require a mortality reserve to be held after the first year in force. For the current in force sums at risk and taking account of the fact that all premiums are due monthly a mortality reserve assessed using A67-70 ultimate mortality would be less than £15 and could be met from the annual charge on the funds. In all other contracts death benefits are not provided.

All other liabilities are in terms of units of the three series of funds and the answers below are given in that context.

- (a) The assets and liabilities are matched, all liabilities being in respect of property linked contracts. In so far as liabilities relate to "broker funds" the assets and liabilities are absolutely matched for each individual fund.
- (b) The net premium method is inappropriate and the valuation liability is the value of the units deemed allocated to each contract. The valuation prices per unit are not the published prices but are those derived on Form 50, being the total value of the underlying assets for each fund divided by the total number of units in force. These underlying values are determined in accordance with the basis of valuation stated in the notes to Form 49.
- (c) Negative reserves do not arise.
- (d) Bonus is not payable on any of the contracts.
- (e) There is no reserve for prospective liability for tax on unrealised capital gains.

For Series A and Series B Funds capital gains tax should not arise since the contracts are in the Pension Business Fund. For Series C Funds an allowance for potential capital gains tax on unrealised gains has been made in the published unit prices and the liability for realised gains is charged against the funds when it arises. The valuation prices for Series C units reflect the full underlying values of the assets as described at 5(b) and have not been reduced because of potential Capital Gains Tax on unrealised gains. This means that the valuation prices adopted effectively cover any potential liability for capital gains tax as well as the liability to the policyholders.

- (f) There are no investment performance guarantees.
- (g) There are no other guarantees or options.
- 6. Interest and mortality are not appropriate to the valuation of the liabilities.
- 7. There are no non-linked contracts in force.
- 8. (a) The valuation net liability is the value of the units allocated or deemed allocated to each contract.
  - (b) In respect of contracts linked to Series A Funds the major expenses are incurred in respect of investment and the charges on the funds may be varied at the Company's discretion.

The contracts linked to Series B Funds are administered by the Scottish Equitable Life Assurance Society, who retain or receive from the Company most of the charges inherent in the underlying contracts in respect of the administration services provided.

The Performance Bond, Managed Bond, Mortgage Link and Passport for Life contracts linked to Series C Funds are administered by the Scottish Equitable Life Assurance Society who retain or receive from the Compan; most of the charges inherent in the underlying contracts in respect of the administration services provided. The Company retains an annual sum equivalent to 9/160% of the fund's offer value in respect of death claims.

- All liabilities are in respect of property linked benefits.
- There are no reinsurances on facultative or treaty bases.
- 11. Not applicable.
- 12. There is no distribution of profits to policyholders. The distribution of profits to shareholders is determined by the Directors in accordance with the Articles of Association of the Company.
- 13-16. Do not apply since no contracts participate in profits.
- 17. See Forms 56 and 57.
- 18. See Form 58.
- 19. See Form 60.

Form 56 OB

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VALUATION SUMMARY OF LINKED CCNTRACTS - GLOBAL BUSINESS - ORDINARY LONG TERM LIFE ASSURANCE BUSINESS - DIRECT BUSINESS AND REASSURANCE ACCEPTED

Name or Contract	Valuati	Valuation Basis	Number	Amount of	Amount of sums assured, annuities	assured, annuities other measure of	Amount of	Amount of Premiums	Category of Unit Link	Unit	Non - Uni	Non - Unit Liabilities	Amount of Mathematical
<del> </del>	Rate of Interest	Mortality Table	Contracts	bene	benefit, including vested reversionary bonuses	ested Jses	Office Premiums	Net Premiuns			Mortality	Options and quarantees	Reserves
				Guaranteed on Death	Current on Death	Guaranteed on Maturity					sasuadxa	c'her than investment performance guarantees	
-	8	r	4	ın	ø	7	8	Ġ1	10	11	12	13	4
WITHOUT PROFIT				0003	0003	0003	0003	0003	INTERNAL	0003	0003	0003	0003
Performance Bond	1	A67-70 ult-2		1	224,786	1	1		SERIESC	212,655	1,123	ļ	213,778
Managed Bond	1	A67-70 ult-2	7,020		11,051	1	1			10,931	_	1	10,938
Mortgage Link	1	A67-70 ult-2		1,688	1,689	i	2,610	2,610		4,740	9		4,746
Passport for Life	ſ	A67-70 ult-2		င္ဗ	83	i	137	137		8	1	1	92
Total Without Profits			301,394	1	1	1	2,747	2,747		228,418	1,136	J	229,554
Total Assurances			301,394	1	1	ı	2,747	2,747		228,418	1,136	J	229,554
Reassurances			1	1	1	1	I	1			1	J	ı
Net Total			1	ļ	1	1	2,747	2,747		228,418	1,136	J	229,554

NOTE: 1. Benefits on death under Performance Bond and Managed Bond are not guaranteed but are dependent on the value of the units deemed allocated at the time of death.

The liability for mortality and expenses is assessed at nil for all contracts with the cost being met within the amount that is charged as a management charge. A small balance of accrued charges to date (in excess of amounts required to meet claims) is maintained and shown in column 12 above. જાં

INSTRUCTIONS: see page 54.

OB Form 56

# VALUATION SUMMARY OF LINKED CONTRACTS - GLOBAL BUSINESS - ORDINARY LONG TERM PENSION BUSINESS - DIRECT BUSINESS AND REINSURANCE ACCEPTED

Amount of Mathematical	Reserves		14	0003	767 00	tot.	172,079	318,830	420,078	162,114	115,495	1,227,080	1,227,080	1	1,227,080	
Non - Unit Liabilities	Options and guarantees	investment performance guarantees	13	0003		! 	l	1	[	1	!	1	1	I	1	
Non - Unii	Mortality and	expenses	<del>(</del> 2	0003		!	1	!	l	ı	1	1	!		1	
Unit Liability			#	8003		38,484	172,079	318,830	420,078	162,114	115,495	1,227,080	1,227,080	1	1,227,080	
Category of			10			INTERNAL	SERIES B)			INTERNAL	NKEU FUND (SERIESA)					
	Net Premiums		G)	0003		2,294	16,309	83,116	51,501	47,974	7,633	208,827	208,827	1	208,827	
Amount of Premiums	Office Premiums		ω	5000		2,294	16,309	83,116	51,501	47,974	2,633	208,827	208,827		208,827	
annuities	asure of sted ses	Guaranteed on Maturity	2	0003		1	1	ı	1		}	1	1	1	1	
of sums assured, annuities	per arnum, or other measure of benefit, including vested reversionary bonuses	Current on Death	မ	0003		1	1	1	1	l	1	1	J		1	
Amount of	per arnu bened reve	Guaranteed on Death	'n	0003		1	1	1	1	I	1	1	1			
Number	of Contracts	<del> </del>	47			50,130	373,591	698,370	40,728	74,814	34	1,237,667	1,237,667	1		
ı Basis	Mortality Table		ю			I	1	I	l	1	1	1		1		
Valuation Basis	Rate of		8			l	J	ı	I	l	1	ı	1	1		 
Name of	Contract		,		WITHOUT PROFIT	Reflex Linked	Reflex '85 - Linked Portions	Reflex Personal Pensions - Linked Portions	Extensions	Exsel Group-Linked Portions	Group Pension Deferred Annuity Contracts	Total Without Profits	Total Pension Business		Reassurances	Net Total

NOTES:

Benefits cannot be determined in advance being dependent on the value of the units deemed allocated to each contract.
Reflex Linked includes linked portions of Reflex Plus contracts.
Under Reflex Linked contracts, Reflex Bersonal Pensions Linked Portions, Exsel Plus Linked Portions and Exsel Group Linked Portions the death benefit is the value of units લું છ

deemed allocated to the contract.

4. The contracts linked to Series B Funds are all reinsurances accepted from Scottish Equitable Life Assurance Society. The Company's liability is expressed wholly in terms of accumulation units and the value of the equivalent Equitable Life Assurance Society retains a liability in respect of the difference at date of death between the value of any initial units deemed allocated to the contracts and the value of the equivalent assurance. Equitable Life Assurance Society retains a liability in respect of the difference at date of death between the value of any initial units deemed allocated in the above.

5. Under Reflex 85 and Exsel Group a policy count of 1 in each case plus £1,990,000 in total premiums relates to special schemes set up by master policy and counted as group in the analysis on Form 43.

Form 43.

## **ANALYSIS OF UNIT LIABILITIES**

FORM 57

**Global Business** 

Fund - Ordinary Long Term - Direct Business and Reinsurance Accepted

OB

Name of Unit Link	Valuation Price per unit 2	Number of Units deamed allocated to contracts 3	Unit Liability 4
PENSION FUND INTERNAL LINKED FUNDS: SERIES A			0003
Equity Fund Fixed Interest Fund International Fund Property Fund Cash Fund Mixed Fund	811.68µ 424.95p 548.75p — 304.47p 718.68p	84,973 12,161 83,281 — 1,641,544 15,208,236	690 52 457 — 4,998 109,298
TOTAL SERIES A			115,495
SERIES B UK Equity Fund Fixed Interest Fund Index Linked Fund International Fund Property Fund Cash Fund Building Society Fund Mixed Fund Edinburgh Investment Trust Fund Baillie Gifford Japan Trust Fund Ethical Fund American Fund Pacific Fund Japan Fund Europe Fund Broker Funds (consolidated total)	576.16p 223.91p 155.68p 535.90p 204.60p 245.10p 155.20p 501.10p 265.90p 188.80p 115.68p 159.99p 224.33p 211.62p 216.03p	6,441,952 2,260,918 1,176,488 13,970,257 1,455,003 21,178,611 885,982 163,898,995 1,389,980 1,421,579 4,129,504 1,633,703 3,363,111 2,463,822 7,079,773	37,118 5,062 1,832 74,867 2,977 51,908 1,375 821,299 3,696 2,684 4,777 2,613 7,544 5,218 15,294 73,321
TOTAL SERIES B			1,111,585

There were no reinsurances.

Note: In respect of Reflex Linked, Reflex '85 Linked, Reflex Personal Pensions, Exsel Plus and Exsel Group Linked contracts the undernoted were the initial units of Series B deemed allocated, and the equivalent numbers of accumulation units plus the total accumulation units (inclusive of the units equivalent to initial units).

SERIES B - REFLEY LINKED	initial Units Deemed Allocated	Equivalent Accumulation Units	Total Accumulation Units
UK Equity Fund	20,312	5,577	516,505
Fixed Interest Fund	10,629	3,071	142,827
Index Linked Fund	652	249	75,189
International Fund	45,362	13,437	889,564
Property Fund	2,009	443	143,988
Cash Fund	8,789	2,060	132,455
Building Society Fund		·	1,436
Mixed Fund	324,462	85,253	5,363,077
Edinburgh Investment Trust Fund	6,287	2,038	281,655
Baillie Gilford Japan Trust Fund	19,365	7,464	407,950
Ethical Fund		· <del></del>	23,558
American Fund	1,824	296	37,026
Pacific Fund	3,520	543	127,970
Japan Fund	1,510	228	71,988
Europe Fund	2,482	550	184,000

	SERIES B - REFLEX '85 LINKED UK Equity Fund Fixed Interest Fund Index Linked Fund International Fund Property Fund Cash Fund Building Society Fund Mixed Fund Edinburgh Investment Trust Fund Baillie Gifford Japan Trust Fund Ethical Fund American Fund Pacific Fund Japan Fund	Initial Units deemed Allocated	Equivalent Accumulation Units 68,928 6,137 6,365 84,816 9,324 14,782 30 924,816 14,018 26,630 1,292 14,243 27,762 19,044	Total Accumulation Units 2,106,666 549,607 346,602 2,705,225 422,607 1,458,409 12,987 23,214,075 531,467 737,505 136,535 579,887 1,029,955 702,087
	Europe Fund	220,257	51,906	1,749,939
	SERIES B -REFLEX PERSONAL PENSIONS LICKED	Initial Units deemed allocated	Equivalent Accumulation Units	Total Accumulation Units
	UK Equity Fund			1,256,809
	Fixed Interest Fund		<del></del>	217,235
	Index Linked Fund	<del></del>	_	128,985
	International Fund Property Fund			4,642,844 153,944
	Cash Fund	<del></del>	<u> </u>	3,002,431
	Building Society Fund			306,836
	Mixed Fund			40,062,479
	Edinburgh Investment Trust Fund			173,210
,	Baillie Gifford Japan Trust Fund	<del>-</del>	<del></del>	61,175
	Ethical Fund American Fund		<del>_</del>	2,527,412 236,396
	Pacific Fund			739,505
	Japan Fund			574,666
	Europe Fund			1,689,443
i	SERIES B - EXSEL PLUS LINKED	Initial Units deemed allocated	Equivalent Accumulation Units	Total Accumulation Units
ı	UK Equity Fund	269,732	54,014	2,267,793
	Fixed Interest Fund	89,342	12,119	1,191,654
ļ	Index Linked Fund	18,842	3,436	593,244 5.025,843
	International Fund Property Fund	412,650 70,841	88,015 13,890	5,035,843 673,292
į	Cash Fund	763,392	197,288	12,257,443
	Building Society Fund	21,416	6,855	368,117
	Mixed Fund	6,975,448	1,394,972	59,333,619
ì	Edinburgh Investment Trust Fund	40,147	8,866	351,231
	Baillie Gifford Japan Trust Fund	38,532	8,183	202,811
•	Ethical Fund American Fund	4,916 95,664	806 21,918	914,698 721,980
,	Pacific Fund	157,533	39,178	1,342,313
	Japan Fund	79,559	17,831	1,015,738
j	Europe Fund	288,855	72,870	3,192,620

SERIES B - EXSEL GROUP LINKED	Initial Units deemed Allocated	Equivalent Accumulation Units	Total Accumulation Units
UK Equity Fund	12,907	6,730	294,179
Fixed Interest Fund	4,673	2,437	159,595
Index Linked Fund	2,034	1,060	32,468
International Fund	21,071	10,986	696,781
Property Fund	2,099	1,095	61,172
Cash Fund	141,583	73,818	4,277,873
Building Society Fund	13,013	8,932	196,606
Mixed Fund	3,169,757	1,652,501	35,925,745
Edinburgh Investment Trust Fund	4.104	2,342	52,417
Baillie Gifford Japan Trust Fund	211	120	12,138
Ethical Fund	2,664	2.033	527,301
American Fund	3.881	2,504	58,414
Pacific Fund	10,816	6,980	123,368
Japan Fund	1,632	1,053	99,343
Europe Fund	21,127	13,634	263,771

In addition to the above funds broker funds exist with consolidated total values of the various classes of units as follows:

Contract	Value of initial units deemed allocated £000	Value of Equivalent Accumulation units £000	Value of Total Accumulation units £000
Reflex Linked	<del>-</del>	<del>-</del>	243
Reflex '85 Linked	2.545	1,000	11,420
Reflex Personal Pensions	·	·	16,244
Exsel Plus Linked	788	357	31,531
Exsel Group Linked	560	560	13,883

#### **ANALYSIS OF UNIT LIABILITIES**

Form 57

Global Business

Fund - Ordinary Long Term - Direct Business and Reinsurance Accepted

OB

Name of Unit Link	Valuation Price per Unit 2	Number of Units deemed Allocated to Contracts 3	Unit Liability 4
LIFE FUND INTERNAL LINKED FUNDS:- SERIES C			2000
UK Equity Fund	1,77.08p	5,120,688	9,066
Fixed Interest Fund	112.73p	1,102,055	1,242
Index Linked Fund	133.66р	230,070	308
International Fund	187,64p	8,263,363	15,506
American Fund	160.28p	975,301	1,564
Cash Fund	157.89p	3,962,368	0,256
Mixed Fund	183.17p	67,306,989	127,289
Technology Fund	247.46p	408,657	},011
Foreign Bond & Currency Fund	171.64p	337,084	580
Japan Fund	187.13p	1,514,276	2,833
Europe Fund	201.62p	4,462,299	8,997
Pacific Fund	223.47p	1,378,426	3,080
Ethical Fund	95.06p	1,030,919	980
Broker Funds (consolidated total)	<u> </u>		53,706
TOTAL SERIES C			228,418

All units in Series C are of the accumulation type. The allocations of units to the contracts Performance Bond and Mortgage Link is as follows (Managed Bond links are all to Broker Funds).

	No.	of units deemed allocate	d to
Name of Unit Link	Performance Bond contracts	Mortgage Link contracts	Passport for Life contracts
UK Equity Fund	5,050,778	67,244	2,666
Fixed Interest Fund	1,099,805	2,250	0
Index Linked Fund	228,981	1,089	0
International Fund	8,076,766	179,752	6,845
American Fund	967,464	7,762	75
Cash Fund	3,960,335	2,033	j O
Mixed Fund	65,065,646	2,203,182	38,135
Technology Fund	402,943	4,922	780
Foreign Bond & Currency Fund	337,699	191	94
Japan Fund	1,501,459	12,598	218
Europe Fund	4,443,775	17,868	656
Pacific Fund	1,363,553	14,546	325
Ethical Fund	1,030,030	888	0

In addition to the above funds broker funds exist with consolidated total values of units as follows:

Contract Value of Units (£000)

Performance Bond 42,652
Managed Bond 10,£3
Mortgage Link 123

#### INSTRUCTIONS:

- 1. The total of column 4 shall equal the total of column 11 on Form 56.
- A separate line shall be used for each authorised unit trust and each different type of unit of each internal linked fund.

## Valuation result and distribution of surplus

Form 58

Global business

Fund - Ordinary Long Term

OB

				5000
	Fund carried forward		1	1,456,633
	Bonus payments made to policyholders i	in anticipation of a surplus	2	_
	Transfers out of fund	Net transfers to (from) statement of other income and expenditure	3	
		Net transfer to (from) other funds	4	
Valuation result	Net transfer out of Fund (3 + 4)		5	_
	Total (1 + 2 + 5)		6	1,456,633
	Mathematical reserves for non-linked co	ntracts	7	
	Mathematical reserves for linked contrac	els	8	1,456,633
	Total (7 + 8)		9	1,456,633
	Surplus including contingency and other solvency margin (deficiency) (6 - 9)	reserves held towards the	10	
***************************************	Balance of surplus brought forward unap		11	_
;	Transfers into Fund	Net transfer from (to) statement of other income and expenditure	12	
Composition of Surplus	Transfers into Fund	Net transfer from (to) other Funds	13	_
- Ca1pias	Net transfer into Fund (12 + 13)		14	_
	Surplus arising since the last valuation		15	
	Total (11 +14 + 15) (= 10)		16	_
	Bonus payments made to policyholders	in anticipation of a surplus	17	
	Allocated to policyholders	cash bonuses	18	_
	by way of	reversionary bonuses	19	_
Distribution of	<b>,</b>	other bonuses	20	-
surplus		premium reductions	21	_
	Total allocated to policyholders (17 to 2	1)	22	<del>  -</del>
	Net transfer out of Fund (≃5)		23	_
	Total distributed surplus (22 + 23)		24	_
	Balance of surplus (including contingen solvency margin) carried forward unapp	cy and other reserves held towards the propriated	25	_
	Total (24 + 25) (= 10)		26	_
Percentage of distribut	ed surplus allocated to policyholders of th	e Fund	27	T -
Corresponding	latest (date of valuation 31,12.90)		28	_
percentage at three immediately	earlier (date of valuation 31.12.89)		29	_
previous valuations	earliest (date of valuation 31.12.88)		30	<b> </b>

NOTE. The Company transacts only linked business which does not participate in profits. INSTRUCTIONS: see page 56.

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# Returns under Insurance Companies Legislation

Global business		Œ	Required	minimu	m margi	d minimum margin - Long Term business	Term b	siness						
CLASS	Classes 1 and 11	*	Class III t	Class III business with relevant factor of		Classes IV and VI		Class VII Business with relevant factor of	Business It factor of		Unallocated additional mathematical reserves with relevant factor of	Unallocated additional mathematical reserves with relevant factor of	Total for all classes	II classes
Relevant factor (Nute 5)	4%	4%	1%	Z	Total	4%	4%	1%	Ī	Total	4%	1%	The financial year	The previous year
Mathematical reserves befare deduction for rensurance     (a) Reserves before databution of surplus     (b) Reserves for bonus affocted to polycyhoders     (c) Reserves inter databution of surplus	ı	ſ	1,111,585	155 622	1,341,139	ı	ţ	·	115,495	115,495	1	l	1,456,634	1,022,988
Mathematical resorves after deduction for removance     (a) Reserves before distribution of surplus     (b) Reserves to bours allocated to policyholdest (c) Reserves after distribution of surplus	ı	1	1,111,565	135,825	1341,139	1	ı	I	115,495	115,495	1		1,456,634	1,022,988
7 Ramond 2 fel han 1 fel er 0 85 d measter (see Note 1)	1		,		1.8	,				9;1	1	1		
Required margin of solvency - first result	1				11,116	ı				1	l	l	11,116	6,683
1	1				ı									***************************************
(c) Allother contracts with required margin of solventy of .0015 (d) Total for (a) + (b) + (c)	1 11				2,485					1 1			2,485	2,401
1 = 8					2,485					ı	l	i	2,485	2,401
7, Ratio of 6 to 5 (4), or 0 50 it greater	-				1,00					1	1	1		
1	ı				. i					1		1	7	2
9 Sum of first and second result = 4 + 8	-				11,123	I				1	1	1	11,123	6,695
10 Required margin of solvency for Supplementary Accident and Sichness insurance													1	ı
11 Total requires, naugin of solvency for long term business = 9 + 10													11,123	6,695
12. Minimum guarantee lund													58	929
													11,123	6,695

All monetary amounts in £000. NOTES:- see page 56.

53.

#### Instructions for completion of Forms 55 and 56

- 1. Information shall be shown separately and totalled within each section in the sequence specified below:
  - (i) United Kingdom business
  - (ii) overseas business.

The totals net of reinsurance ceded of United Kingdom business and overseas business are also to be shown together with a summary of global net total business.

Separate totals for column 5 on Form 55 and columns 5, 6 and 7 on Form 56 shall be shown for sums insured, for annuities per annum and for other measures of benefit.

- 2. The information shall be analysed and sub-totalled within each type of business in the sequence specified below:
  - (i) life assurance business
  - (ii) general annuity business
  - (iii) pension business
  - (iv) permanent health business
  - (v) capital redemption business.
- 3. The information shall be further analysed and sub-totalled within each basis of participation in profits in the sequence specified below:
  - (i) with participation in profits
  - (ii) without participation in profits.
- 4. Within each subdivision required under paragraphs 2 and 3 above the appropriate types of insurance from the following list shall be shown separately:
  - (i) whole life assurance
  - (ii) endowment assurance
  - (iii) pure endowment assurance
  - (iv) term assurance
  - (v) other assurance (to be specified)
  - (vi) miscellaneous assurance
  - (vii) deferred annuity
  - (viii) annuity in payment
  - (ix) other annuity (to be specified)
  - (x) miscellaneous annuity
  - (xi) group pension
  - (xii) group life
  - (xiii) other group (to be specified)
  - (xiv) permanent health insurance
  - (xv) capital redemption assurance
  - (xvi) annuity certain.

And particulars shall also be shown of any subsidiary provisions within general business class 1 or 2 which, by virtue of section 1(2) and (3) of the Insurance Companies Act 1982 are to be taken to be included in long term business of any class (Supplementary Accident and Sickness Insurance - see Form 61).

A further subdivision into each separate category of contract is required as follows:

Form 55 - each category of contract which is valued on a different valuation basis;

Form 56 - each category of contract which provides different guarantees or options, and each category of unit link. For the purpose of determining the category of the unit link, all authorised unit trusts may be considered to be one category and all internal linked funds may be considered to be one category.

Reserves for tax on capital gains or for investment performance guarantees may be shown on separate lines in the mathematical reserves column, where they are calculated on an aggregate basis, or in additional columns of non-unit liabilities, where they are calculated on an individual basis.

- Special reserves (including reserves calculated on an aggregate basis for tax on capital gains and investment performance guarantees) or adjustments shall be shown on separate lines in the mathematical reserves column and the particulars of such reserves or adjustments shall be specified.
- 7. Any contract which consists of a combination of different types of insurance shall be treated as a number of separate contracts each dealing with one of the different types of insurance so combined and the amount by which the total number of contracts shown in column 4 of any valuation summary exceeds the actual number of contracts to which that valuation summary relates shall be stated:

Provided that, in relation to any category of such combined contract, any types of insurance included in the combination which in the aggregate account for less than 10 per cent of the total mathematical reserves under that category of contract need not be separately distinguished.

- 8. Non-linked contracts the nature of which or the method of valuation of which makes it impossible or inappropriate to give the information required in columns 7 to 11 of Form 55 shall be shown separately and the reason for the impossibility or the inappropriateness stated.
- 9. Linked contracts the nature of which or the method of valuation of which makes it impossible or inappropriate to give the information in the exact form required by Form 56 shall be shown on a separate valuation summary with appropriately modified column headings and the reason for the modification stated.
- 10. Contracts of any description may be grouped together under any 'miscellaneous' heading provided that mathematical reserves for business shown under all such headings in any one valuation summary do not exceed 5 per cent of the total mathematical reserves for all business shown in that valuation summary.
- 11. Contracts with deferred participation in profits and contracts with an option to convert to another category of contract shall be included in the category in which they fall at the date to which the investigation relates.
- 12. Contracts on more than one life may be included with single life contracts.
- 13. Contracts subject to limited premiums may be included with contracts under which premiums are payable throughout.
- 14. Life annuities guaranteed for a term certain or which provide for a refund of the balance of the purchase money on early death may be included with other life annuities.
- 15. In the case of contracts with variable benefits the benefits shall be taken as at the date to which the investigation relates and, where such benefits are included as approximate amounts only, that fact shall be stated.
- 16. In relation to group deferred annuity contracts under which premiums have not ceased, a statement of how the amount of annual office premiums has been arrived at shall be given.

- 17. Where for group life and pension schemes the mathematical reserves at the valuation date are based on those in respect of the business in force at the last scheme revision date, any adjustment on account of changes after that date shall be shown separately.
- 18. It is to be stated in relation to each category of contract where it is appropriate, whether the amount of the sum assured or deferred annuity shown in the valuation summary is the full sum assured or annuity which would come into payment on the maturity date or the amount accrued or actually purchased at the date to which the investigation relates and, where it is the amount accrued or actually purchased at the date, an estimate of the full prospective sum assured or annuity for that category shall be given.

#### Instructions for completion of Form 58

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- 1. The entry at line 1 shall be equal to the entry at line 16 in the revenue account for the relevant fund/part of fund.
- 2. Where interim, mortuary or terminal bonuses are determined in advance of a valuation and are paid in anticipation of surplus arising at the valuation, the amounts of such bonus actually paid in the period up to the valuation date shall be entered in lines 2 and 17. To the extent that it is the practice of the company to make specific provision for the cost of such bonuses payable on future claims out of surplus arising at a valuation, such amounts shall be treated as amounts allocated to policyholders at the valuation in question and included in line 20, and the actual amounts paid shall not appear at lines 2 and 17 at future valuations. An appropriate note shall be appended identifying the various items where necessary.
- 3. Where policies have been transferred from one fund/part of fund to another, the associated transfer of reserves shall not be included as a "transfer" in this Form. Where any other transfer has been made, only one positive figure shall be inserted in either line 5 or line 14 (depending on the direction of the net transfer) leaving the other line blank. Corresponding entries shall be made in either the block comprising lines 3 and 4 or the block comprising lines 12 and 13, as applicable.
- 4. Where the entry in line 4 or line 13 represents more than one transaction, each transfer shall be separately identified in the form or in a note.
- 5. In the case of a company which makes allocations to eligible policyholders generally at intervals of more than one year, bonus payments made to policyholders in anticipation of a surplus, transfers to or from other income and expenditure or to or from other funds or parts of funds shall include the amounts of all such bonus payments and transfers made since the date of the last general allocation. In that case the word "valuation" in lines 11 and 15 shall be replaced by "general allocation", and line 11 shall show the balance of the surplus brought forward unapprepriated from the date of the last general allocation and line 15 shall show the total amount of the surplus arising since that date. When the bonus payments or transfers relate to a period of more than one year that fact shall be stated in a note.
- 6. Line 27 is line 22 as a percentage of line 24. Line 27 shall not be completed in years where there is no general allocation.

#### Notes in respect of Form 60

- 1. For a pure reinsurer, the factor of 0.85 shall be replaced by 0.50.
- 2. After distribution of surplus
- 3. Line 8 equals line  $7 \times [5(a) \times .001 + 5(b) \times .0015 + 5(c) \times .003]$  for Classes I and II, or line  $7 \times 5(d) \times .003$  for Class III and Class VII.
- 4. Any additional mathematical reserves referred to in the note to Form 14 shall be included on this Form.
- 5. The appropriate factor specified in regulations 5(2)(a) and 6(3) and (4) of the Insurance Companies Regulations 1981.