Company Registration No: SC058013

# **ROYAL BANK LEASING LIMITED**

# DIRECTORS' REPORT AND FINANCIAL STATEMENTS

30 September 2008



Group Secretariat
The Royal Bank of Scotland Group plc
3 Princess Way
Redhill
Surrey
RH1 1NP

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# OFFICERS AND PROFESSIONAL ADVISERS

**DIRECTORS:** 

S J Caterer

P Sullivan R Warren J Rogers

SECRETARY:

C J Whittaker

**REGISTERED OFFICE:** 

The Quadrangle The Promenade Cheltenham Gloucestershire

GL50 1PX

**AUDITORS:** 

**Deloitte LLP** 

Bristol

Registered in England and Wales.

#### **DIRECTORS' REPORT**

The directors present their report and the audited financial statements for the year ended 30 September 2008.

#### **ACTIVITIES AND BUSINESS REVIEW**

## **Activity**

The principal activity of the Company continues to be the provision of fixed asset finance usually involving individually structured facilities.

The Company is a subsidiary of The Royal Bank of Scotland Group plc which provides the Company with direction and access to all central resources it needs and determines policies in all key areas such as finance, risk, human resources or environment. For this reason, the directors believe that performance indicators specific to the Company are not necessary or appropriate for an understanding of the development, performance or position of the business. The annual reports of The Royal Bank of Scotland Group plc review these matters on a group basis. Copies can be obtained from Group Secretariat, RBS Gogarburn, Edinburgh, EH12 1HQ, the Registrar of Companies or through the Group's web site at rbs.com.

### Review of the year

The directors are satisfied with the Company's performance in the year. The Company will be guided by its immediate parent company in seeking further opportunities for growth.

The Company's financial performance is presented in the Income Statement on Page 6. At the end of the year, the financial position showed total assets of £7,948,655,000 (2007: £6,571,451,000) and equity of £7,903,000 (2007: £73,841,000). A dividend of £216,000,000 (£11.37 per ordinary share) was paid during the year (2007: £77,000,000, equating to £4.05 per ordinary share).

The company is funded by facilities from The Royal Bank of Scotland plc. It seeks to minimise its exposure to external financial risks other than credit risk, further information on financial risk management policies and exposures is disclosed in Note 2. It also has exposure to asset risk on the residual value of property, plant and equipment. For more details see note 29.

#### Going concern

The Company's business activities, together with the factors likely to affect its future development, performance and position are set out above and below, along with the financial position of the Company.

The current economic conditions create higher levels of risks and uncertainties than have been present in earlier years. The Company has considerable financial resources together with long term contracts for the receivables within both the Company and its subsidiaries. The Company and its subsidiaries have transactions with a wide range of industries meaning that the Company is not heavily exposed to any particular sector. The Company's review of its credit risk and its subsidiaries credit risk has led the Directors to believe that the Company is well placed to manage those risks.

## Going concern - continued

The directors, having made such enquiries as they considered appropriate, including regarding the continuing availability of sufficient resources from the Company, have prepared the financial statements on a going concern basis. They considered the interim financial statements of The Royal Bank of Scotland Group plc for the half year ended 30 June 2009, approved on 6 August 2009, which were prepared on a going concern basis.

#### Post balance sheet event

On 1 December 2008, the UK Government through HM Treasury acquired a controlling shareholding in The Royal Bank of Scotland Group plc. The UK Government has announced that its shareholdings in banks will be managed by UK Financial Investments Limited a company wholly-owned by the UK Government.

### **DIRECTORS AND SECRETARY**

The present directors and secretary, who have served throughout the year except where noted below, are listed on page 1.

From 1 October 2007 to date the following changes have taken place:

| Directors   | Appointed   | Resigned   |
|---|---|--|
| A S Devine A C Farnell P A Tubb R Warren P Sullivan I Shephard J Rogers | 31 July 2008<br>31 July 2008<br>20 August 2008<br>16 March 2009 | 31 July 2008<br>31 July 2008<br>15 August 2008<br>10 February 2009 |

#### DIRECTORS' RESPONSIBILITIES

The directors are required by the Companies Acts 1985 and 2006 to prepare a directors' report and financial statements for each financial year and have elected to prepare them in accordance with International Financial Reporting Standards as adopted by the European Union. They are responsible for preparing financial statements that present fairly the financial position, financial performance, and cash flows of the Company. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements.
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

#### **DIRECTORS' RESPONSIBILITIES - continued**

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company, and to enable them to ensure that the directors' report and financial statements comply with the requirements of the Companies Acts 1985 and 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### DISCLOSURE OF INFORMATION TO AUDITORS

Each of the directors at the date of approval of this report confirms that:

- a) so far as he/she is aware there is no relevant audit information of which the Company's auditors are unaware; and
- b) the director has taken all the steps that he/she ought to have taken to make himself/herself aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

This confirmation is given and shall be interpreted in accordance with the provisions of section 234ZA of the Companies Act 1985.

#### **AUDITORS**

On 1 December 2008 Deloitte & Touche LLP changed their name to Deloitte LLP.

Deloitte LLP have expressed their willingness to continue in office as auditors.

Approved by the Board of Directors and signed on behalf of the Board

S J Caterer Director

Date:30 September 2009

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ROYAL BANK LEASING LIMITED

We have audited the financial statements of Royal Bank Leasing Limited ("the company") for the year ended 30 September 2008 which comprise the income statement, the statement of recognised income and expense, the balance sheet, the cash flow statement and the related Notes 1 to 32. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union are set out in the statement of directors' responsibilities. Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view, and are properly prepared in accordance with the Companies Act 1985. We report to you whether in our opinion the information given in the directors' report is consistent with the financial statements. In addition we also report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the circumstances of the company, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion:

- the financial statements give a true and fair view, in accordance with IFRSs as adopted by the European Union, of the state of the company's affairs as at 30 September 2008 and of its profit for the year then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the directors' report is consistent with the financial statements.

Deloitte LLP

Chartered Accountants and Registered Auditors

Bristol, United Kingdom

30 September 2009

# INCOME STATEMENT for the year ended 30 September 2008

|   | Note           | 2008<br>£'000                    | 2007<br>£'000                  |
|---|----------------|----------------------------------|--------------------------------|
| CONTINUING OPERATIONS   |                | 2000                             | 2000                           |
| Revenue   | 4              | 12,578                           | 13,094                         |
| Cost of sales   | 5              | (165)                            | (280)                          |
| GROSS PROFIT  |                | 12,413                           | 12,814                         |
| Other operating income  | 6              | 5,743                            | 18,250                         |
| Administrative expenses   | 7              | (4,560)                          | (6,354)                        |
| Other gains and losses  | 8              |                                  | (2,200)                        |
| OPERATING PROFIT  | 7              | 13,596                           | 22,510                         |
| Income from shares in group undertakings  |                | 168,295                          | 39,621                         |
| Finance income/(expense) Interest receivable Interest payable Movement in fair value of derivatives and fair value hedges | 10<br>10<br>10 | 336,915<br>(347,483)<br>(28,284) | 292,908<br>(296,568)<br>18,556 |
| PROFIT BEFORE TAXATION  | •              | 143,039                          | 77,027                         |
| Tax credit/(charge)   | 11             | 7,023                            | (8,379)                        |
| PROFIT FOR THE FINANCIAL YEAR   | 26             | 150,062                          | 68,648                         |

The notes on pages 10 to 29 form part of these financial statements.

# STATEMENT OF RECOGNISED INCOME AND EXPENSE for the year ended 30 September 2008

|  | 2008<br>£'000 | 2007<br>£'000 |
|--|---------------|---------------|
| Profit for the year                              | 150,062       | 68,648        |
| Total recognised income and expense for the year | 150,062       | 68,648        |

| BALANCE SHEET as at 30 September 2008  |                                  | 2008  | 2007   |
|--|----------------------------------|---|--|
|  | Note                             | £'000   | £,000  |
| NON-CURRENT ASSETS  Property, plant and equipment Investment property Investments in joint ventures Investments in subsidiary undertakings Finance lease receivables Loans and other receivables Derivatives at fair value | 13<br>15<br>16<br>17<br>18<br>19 | 8,522<br>20,100<br>2,804<br>90,461<br>138,708<br>6,920,845<br>32,162<br>7,213,602 | 9,330<br>20,100<br>2,452<br>90,461<br>149,186<br>5,906,641<br>105,341<br>6,283,511 |
| CURRENT ASSETS  Finance lease receivables  Loans and other receivables  Other receivables  Cash and cash equivalents  Derivatives at fair value  | 18<br>19<br>20<br>21<br>12       | 19,405<br>707,432<br>366<br>5,662<br>2,188<br>735,053                             | 18,733<br>266,584<br>2,612<br>-<br>11<br>287,940                                   |
| TOTAL ASSETS   |                                  | 7,948,655   | 6,571,451  |
| CURRENT LIABILITIES  Trade and other payables  Derivatives at fair value  Bank overdraft and loans   | 22<br>12<br>23                   | (62,865)<br>(114)<br>(648,820)<br>(711,799)                                       | (85,430)<br>(48)<br>(185,174)<br>(270,652)   |
| NON CURRENT LIABILITIES  Derivatives at fair value  Bank loans  Deferred tax liabilities   | 12<br>23<br>24                   | (48,098)<br>(7,155,957)<br>(24,898)<br>(7,228,953)                                | (7,948)<br>(6,182,038)<br>(36,972)<br>(6,226,958)                                  |
| TOTAL LIABILITIES  |                                  | (7,940,752)   | (6,497,610)  |
| NET ASSETS EQUITY  |                                  | 7,903   | 73,841   |
| Share capital  | 25<br>26                         | 19,000<br>(11,097)  | 19,000<br>54,841   |
| Retained earnings  TOTAL EQUITY  | 20                               | 7,903   | 73,841   |
| TOTAL EXOLL  |                                  |   |  |

The financial statements on pages 6 to 29 were approved by the Board of Directors and authorised for issue on 30 September 2009. They were signed on its behalf by :-

S J Caterer Director

The notes on pages 10 to 29 form part of these financial statements.

# CASH FLOW STATEMENT for the year ended 30 September 2008

|   | Alaka | 2008        | 2007      |
|---|-------|-------------|-----------|
|   | Note  | £,000       | £'000     |
| NET CASH (USED IN)/FROM OPERATING ACTIVITES           | 27    | (4,506)     | 1,781     |
| INVESTING ACTIVITIES                                  |       |             |           |
| Dividends received from subsidiaries                  |       | 168,295     | 102,800   |
| Proceeds from disposal of subsidiary                  |       | -           | 53,095    |
| Proceeds on disposal of property, plant and equipment |       | •           | 3,833     |
| Purchases of property, plant and equipment            |       | •           | (12)      |
| Proceeds from disposal of jointly controlled entities |       | •           | 1,902     |
| Additional loans made                                 |       | (1,379,692) | (755,548) |
| Acquisition of subsidiary                             |       |             | (70,841)  |
| NET CASH USED IN INVESTING ACTIVITES:                 |       | (1,211,397) | (664,771) |
| FINANCING ACTIVITIES                                  |       |             |           |
| Dividends paid  |       | (216,000)   | (77,000)  |
| New bank loans raised                                 |       | 1,444,629   | 742,275   |
| NET CASH FROM FINANCING ACTIVITIES:                   |       | 1,228,629   | 665,275   |
| NET INCREASE IN CASH & CASH EQUIVALENTS               |       | 12,726      | 2,285     |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR        |       | (7,064)     | (9,349)   |
| CASH AND CASH EQUIVALENTS AT END OF YEAR              |       | 5,662       | (7,064)   |

#### NOTES TO THE FINANCIAL STATEMENTS

#### 1 SIGNIFICANT ACCOUNTING POLICIES

#### a BASIS OF ACCOUNTING

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted for use in the EU. The Company in addition to complying with its legal obligation to comply with IFRS as adopted for use in the European Union, also complies with IFRS as issued by the International Accounting Standards Board.

The financial statements have been prepared on the historical cost basis. The principal accounting policies are set out below.

IFRS 7 'Financial Instruments: Disclosures' which became effective in this period introduces new disclosures relating to financial instruments but does not have any impact on the classification or valuation of the Company's financial instruments.

The Company has applied the exemption of IAS 27 'Consolidated and Separate Financial Statements' not to present consolidated financial statements and therefore these statements are the separate financial statements of the Company.

The directors do not believe the adoption of any Standards or Interpretations that have been issued but are not yet effective will have any material impact on the financial statements of the Company.

The judgements and assumptions involved in the Company's accounting policies which have the most significant effect on the amounts recognised in the financial statements are those that relate to the criteria for assessing whether substantially all the significant risks and rewards of ownership of leased assets are transferred to other entities.

The accounts, which should be read in conjunction with the Directors' Report are prepared on a going concern basis and in accordance with IFRS.

#### b INCOME UNDER FINANCE AND OPERATING LEASES

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Finance lease income, which includes the amortisation of the investment in the lease, is allocated to accounting periods so as to reflect a constant periodic rate of return on the net investment outstanding in respect of the leases.

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease.

#### c FEE INCOME

Fees are in respect of services and are recognised on the basis of Significant Act. The fee is recognised once the terms of the lease have been agreed.

#### d BORROWING COSTS

All borrowing costs are recognised as an expense in the period in which they are incurred.

#### NOTES TO THE FINANCIAL STATEMENTS

#### 1 SIGNIFICANT ACCOUNTING POLICIES - continued

#### e DERIVATIVES AND HEDGING

All of the Company's derivatives are held for economic hedging purposes to manage balance sheet foreign exchange and interest rate risk, although not all may be designated for hedge accounting in accordance with the provisions of IAS 39. Derivatives entered into include swaps, forwards and options.

The swaps held are currency swaps and interest rate swaps. A swap is an agreement to exchange cash flows in the future in accordance with a pre-arranged formula. In currency swap transactions, interest payment obligations are exchanged on assets and liabilities denominated in different currencies; the exchange of principal may be notional or actual. Interest rate swap contracts generally involve exchange of fixed and floating interest payment obligations without the exchange of underlying principal amounts.

Forwards held are forward foreign exchange contracts. A forward contract is a contract to buy (or sell) a specified amount of a physical or financial commodity, at an agreed price, on an agreed future date. Forward foreign exchange contracts are contracts for the delayed delivery of currency on a specified future date.

Interest rate caps and floors are option contracts that give the holder the right but not the obligation to buy (or sell) a specified amount of the underlying financial commodity at an agreed date or over and agreed period.

An interest rate swaption is a financial instrument granting the holder the right but not the obligation to enter into an interest rate swap.

Derivative financial instruments are recognised initially, and subsequently measured, at fair value. Derivative fair values are determined from quoted prices in active markets where available. Where there is no active market for an instrument, fair value is derived from prices for the derivative's components using appropriate pricing or valuation models. The Company's pricing and valuation methods are managed by the ultimate holding company, The Royal Bank of Scotland Group pic's (the Group). Most of the Group's pricing models do not entail material subjectivity because the methodologies utilised do not incorporate significant judgement and the parameters included in the models can be calibrated to actively quoted market prices. Values established from pricing models are adjusted for credit risk, liquidity risk and future operational costs.

Derivatives are classified as fair value through profit and loss. Gains and losses arising from changes in fair value of a derivative are recognised as they arise in profit or loss.

The Company enters into fair value hedge relationships which hedge the changes in fair value of a recognised asset or liability or firm commitment. Principally, such hedges involve interest rate swaps hedging the interest rate risk in fixed rate loans. Hedge relationships are formally documented at inception, which includes the identification of the hedged item and hedged instrument, the risk that is being hedged, and the process for monitoring hedge effectiveness. The gain or loss on the hedging instrument or derivative is recognised in profit or loss. The gain or loss on the hedged item attributable to the hedged risk is recognised in profit or loss and adjusts the carrying value of the hedged item. Hedge accounting is discontinued if the hedge no longer meets the criteria for hedge accounting or if the hedge designation is revoked, and any cumulative adjustment is amortised to profit or loss over the remaining life of the hedged item.

#### f TAXATION

Provision is made for taxation at current enacted rates on taxable profits.

Deferred taxation is accounted for in full for all temporary differences between the carrying amount of an asset or liability for accounting purposes and its carrying amount for tax purposes. Deferred tax assets are only recognised to the extent that it is probable that they will be recovered.

#### NOTES TO THE FINANCIAL STATEMENTS

#### 1 SIGNIFICANT ACCOUNTING POLICIES - continued

#### g PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment are stated at cost less accumulated depreciation and any recognised impairment loss.

Depreciation on assets for hire under operating leases is charged over the lease term, using the straight-line method.

Useful life

Plant and machinery

15 years

Computer and other equipment

5 years

The balance sheet carrying values of operating lease assets include balances in respect of residual values; unguaranteed residual values are subject to regular review with any corrections being made through depreciation.

#### h INVESTMENT PROPERTY

Investment property, which is property held to earn rentals and/or capital appreciation, is stated at its fair value at the balance sheet date. Gains or losses arising from changes in the fair value of investment property are included in profit or loss for the period in which they arise.

#### **INVESTMENTS IN LEASING PARTNERSHIPS**

Investments in leasing partnerships are stated at cost less any provision for impairment. The Company's share of profits less tosses is included in the profit and loss account. These amounts are taken from the latest audited financial statements or, where appropriate, the management accounts of the partnerships concerned.

#### j INVESTMENTS IN JOINT VENTURE

Investments in joint ventures are included in the financial statements at cost less any provision for impairment.

#### **k** INVESTMENTS IN SUBSIDIARY UNDERTAKINGS

Investments in subsidiary undertakings are stated at cost, less any provision for impairment.

#### I FINANCIAL INSTRUMENTS

The Company's financial asset categories are finance lease receivables and loans and receivables. Loans and receivables comprise 'trade and other receivables' and 'cash and cash equivalents' in the balance sheet.

The Company's financial liabilities are all categorised as financial liabilities measured at amortised cost. This comprises 'bank overdraft and loans' and 'trade and other payables' in the balance sheet.

The Company does not account for any financial assets or liabilities at fair value through profit or loss.

#### m AMOUNTS RECEIVABLE UNDER FINANCE LEASES

A lease is recognised when there is a contractual right to the asset's cash flows and derecognised when all contractual rights and obligations expire. Amounts due from lessees under finance leases are recorded as receivables at the amount of the net investment in the leases. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income.

Progress payments made prior to the commencement of the primary lease are included at cost together with the amount of any interest charged on such payments.

#### NOTES TO THE FINANCIAL STATEMENTS

#### 1 SIGNIFICANT ACCOUNTING POLICIES - continued

#### n LOAN RECEIVABLES

Loan receivables are measured on initial recognition at fair value, and subsequently measured at amortised cost using the effective interest rate method. Appropriate allowances for estimated irrecoverable amounts are recognised in profit or loss when there is objective evidence that the asset is impaired. The allowance recognised is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the effective interest rate computed at initial recognition.

#### o TRADE AND OTHER RECEIVABLES

Trade and other receivables are measured on initial recognition at fair value, and subsequently measured at amortised cost using the effective interest rate method. Trade and other receivables do not carry any interest and are stated at their nominal value.

#### p CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise cash on hand and demand deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

#### a BORROWINGS

Interest-bearing loans and bank overdrafts are initially recorded at fair value and are subsequently measured at amortised cost using the effective interest rate method.

#### r TRADE AND OTHER PAYABLES

Trade and other payables are initially measured at fair value, and are subsequently measured at amortised cost using the effective interest rate method. Trade and other payables are not interest bearing and are stated at their nominal value.

#### s OBLIGATIONS UNDER FINANCE LEASES

Assets held under finance leases are recognised as assets of the Company at their fair value or, if lower, at the present value of the minimum lease payments, each determined at the inception of the lease. The corresponding liability to the lessor is included in the balance sheet as a finance lease payable obligation. Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability.

#### t COST OF SALES

Cost of sales is the depreciation on assets for hire under operating leases.

#### u OPERATING PROFIT

Operating profit is stated before charging or crediting investment income and finance costs.

#### 2 FINANCIAL RISK MANAGEMENT

#### a Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Company's policy is to avoid interest rate risk. Any movement in interest rates associated with the financing of the lease is charged or credited to the lessee.

The Company's policy is to avoid interest rate risk by matching the maturity of the lease and its associated loan finance and fixing the cost of borrowing at the inception of the lease when the effective interest rate in the lease is determined.

# NOTES TO THE FINANCIAL STATEMENTS

#### 2 FINANCIAL RISK MANAGEMENT - continued

#### b Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company minimises currency risk by ensuring its leases and associated financing is in the same currency.

#### c Credit risk

Credit risk is the risk arising from the possibility that the Company will incur losses from the failure of counterparties to meet their obligations. Credit risk is managed through The Royal Bank of Scotland plc Group Credit Risk Management Framework to enable the Group to achieve appropriate risk versus reward performance whilst maintaining credit risk exposure in line with approved risk appetite on a Group basis. The Framework encompasses credit risk assessment prior to the approval of any credit exposure, and the control and monitoring of these exposures against approved limits.

#### d Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due.

Any maturity mis-match within the overall long-term structure of the Company's assets and liabilities is managed to ensure that term asset commitments may be funded on an economic basis over their life. The short-term maturity structure of the Company's liabilities and assets is managed on a daily basis to ensure that all cash flow obligations can be met as they arise.

#### Capital management

The Company is a member of a group with regulatory disciplines over the use of its capital. Although the Company itself is not regulated it aims to maintain capital resources commensurate with the nature, scale and risk profile of its business. It regards its capital as the total equity as shown on the balance sheet.

#### 3 PARENT COMPANIES

The Company's ultimate holding company, ultimate controlling party, and the parent of the largest group into which the Company is consolidated, is The Royal Bank of Scotland Group plc that is incorporated in Great Britain and registered in Scotland. Financial statements for The Royal Bank of Scotland Group plc can be obtained from The Royal Bank of Scotland Group plc, Gogarburn, Edinburgh, EH12 1HQ.

The Company's immediate parent company and the smallest subgroup into which the Company is consolidated is The Royal Bank of Scotland pic, a Company incorporated in Great Britain and registered in Scotland. Copies of the consolidated financial statements for this subgroup can be obtained from The Royal Bank of Scotland Group pic, Gogarburn, Edinburgh, EH12 1HQ.

# NOTES TO THE FINANCIAL STATEMENTS

| 4 | REVENUE   | 2008<br>£'000     | 2007<br>£'000      |
|---|---|-------------------|--------------------|
|   | Finance leases:   |                   |                    |
|   | Rentals receivable Amortisation                             | 19,795<br>(9,572) | 21,364<br>(10,795) |
|   |   | 10,223            | 10,569             |
|   | Operating leases:   |                   |                    |
|   | Rentals receivable  | 2,355             | 2,525              |
|   |   | 12,578            | 13,094             |
|   | Included in the above are the following amounts;            |                   |                    |
|   | Contingent rentals  | (31)              | (261)              |
|   | Capital cost of asset additions financed:                   |                   |                    |
|   | Finance leases Operating leases                             | <u>.</u>          | 2,874<br>2         |
|   | -   | <u> </u>          | 2,876              |
| 5 | COST OF SALES   | 2008<br>£'000     | 2007<br>£'000      |
|   | Depreciation on assets held for hire under operating leases | 165               | 280                |
| 6 | OTHER OPERATING INCOME                                      | 2008              | 2007               |
|   |   | £'000             | £,000              |
|   | Fee income Profit on disposal of lease                      | 1,390             | 5,068<br>11        |
|   | Profit on sale of jointly controlled entities               | -                 | 1,762              |
|   | Profit on sale of subsidiary undertaking                    | 2 702             | 6,947              |
|   | Management charge Other income                              | 3,720<br>633      | 4,180<br>282       |
|   | -   | 5,743             | 18,250             |

# NOTES TO THE FINANCIAL STATEMENTS

| 7  | OPERATING PROFIT  |  |  |
|----|---|--|--|
|    | Operating profit has been arrived at after charging/(crediting):  | 2008<br>£'000  | 2007<br>£'000  |
|    | Bad debt recoveries Loss on disposal of leases Fees & commissions Exchange loss Depreciation - computer and other equipment Depreciation - plant and machinery Auditors' remuneration for audit services Purchases Other  — | 105<br>70<br>1,732<br>9<br>590<br>51<br>1,600<br>403 | (2)<br>-<br>285<br>74<br>20<br>601<br>76<br>5,200<br>100 |
| 8  | OTHER GAINS AND LOSSES  | 2008<br>£'000  | 2007<br>£'000  |
|    | Increase/(reduction) in fair value of investment property   | _  | (2,200)  |
| 9  | STAFF COSTS   |  |  |
|    | All directors and employees are employed and remunerated by The Royal Bank of Scotland plc, where recharge to the Company in the year.  | nich did not make a                                  |  |
|    | The average monthly number of employees was nil (2007: nil).  |  |  |
| 10 | FINANCE COSTS   | 2008<br>£'000  | 2007<br>£'000  |
|    | Interest receivable:  |  |  |
|    | Interest receivable from group undertakings Interest receivable from jointly controlled entities  | (332,645)<br>(4,270)                                 | (290,229)<br>(2,679)                                     |
|    | -   | (336,915)  | (292,908)  |
|    | Interest payable: Interest payable to group undertakings  | 347,476<br>7   | 296,553<br>15  |
|    | Finance lease charges -   | 347,483  | 296,568  |
|    | Movement in fair value of derivatives and fair value hedges:  |  |  |
|    | Loss/(gain) from movement in fair value of non-hedge derivatives Loss/(gain) arising from fair value hedge ineffectiveness  | 13,450<br>14,834                                     | (16,484)<br>(2,072)                                      |
|    |   | 28,284   | (18,556)   |

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# NOTES TO THE FINANCIAL STATEMENTS

| TAXATION  | 2008<br>£'000 | 2007<br>£'000 |
|---|---------------|---------------|
| A) ANALYSIS OF TAX (CREDIT)/CHARGE FOR THE YEAR                     |               |               |
| Current tax charge:   |               |               |
| - Group relief payable on profit for the year                       | 695           | 6,584         |
| - Adjustment in respect of prior periods                            | 4,356         | (1,869)       |
|   | 5,051         | 4,715         |
| Deferred tax - origination and reversal of timing differences:      |               |               |
| - Current year  | (7,130)       | 4,299         |
| - Impact of rate change from 30% to 28%                             | -             | (2,374)       |
| - Adjustment in respect of prior periods                            | (4,944)       | 1,739         |
| Tax (credit)/charge   | (7,023)       | 8,379         |
| B) FACTORS AFFECTING THE TAX (CREDIT)/CHARGE FOR THE YEAR           |               |               |
| Profit before tax   | 143,039       | 77,027        |
| Tax on profit at the blended rate of 29% (2007: 30%)                | 41,481        | 23,108        |
| Permanent difference - non-taxable/disallowable items               | (48,890)      | (12,045)      |
| Permanent difference - assets not qualifying for capital allowances | (3,123)       | 89            |
| Impact of withdrawal of Industrial Buildings Allowances             | 3,843         | -             |
| Impact of rate change from 30% to 28%                               | 254           | (2,643)       |
| Adjustment to tax charge in respect of previous periods             | (588)         | (130)         |
| Tax (credit)/charge   | (7,023)       | 8,379         |

The standard corporation tax rate changed from 30% to 28% effective 1 April 2008. The implication for the Company is that corporation tax has been charged at 30% for 6 months to 31 March 2008 and 6 months at 28% to 30 September 2008. This has given rise to an average (blended) rate of corporation tax for the year of 29%.

# NOTES TO THE FINANCIAL STATEMENTS

| 12 DERIVATIVES AT FAIR VALUE  | Assets<br>2008<br>£'000   | Liabilities<br>2008<br>£'000     | Assets<br>2007<br>£'000      | Liabilities<br>2007<br>£'000  |
|---|---------------------------|----------------------------------|------------------------------|-------------------------------|
| Forward exchange contracts<br>Interest rate swaps<br>Interest rate swaps in fair value hedge                        | 2,166<br>3,433<br>28,751  | (10,503)<br>(37,709)             | 1,863<br>9,163<br>94,326     | (2,477)<br>(5,519)            |
|   | 34,350                    | (48,212)                         | 105,352                      | (7,996)                       |
| Maturity analysis for derivatives   |                           | ·                                |                              |                               |
| Within one year Forward exchange contracts Interest rate swaps Interest rate swaps in fair value hedge              | 2,166<br>22<br>           | (8)<br>(106)<br>(114)            | 7 4                          | (43)<br>(5)                   |
| In the second to fifth years Forward exchange contracts Interest rate swaps Interest rate swaps in fair value hedge | 18<br>25<br>43            | (18)<br>(2,882)<br>(2,900)       | 1,863<br>202<br>331<br>2,396 | (361)<br>(526)<br>(887)       |
| After five years Interest rate swaps Interest rate swaps in fair value hedge  | 3,393<br>28,726<br>32,119 | (10,477)<br>(34,721)<br>(45,198) | 8,954<br>93,991<br>102,945   | (2,073)<br>(4,988)<br>(7,061) |
|   | 34,350                    | (48,212)                         | 105,352                      | (7,996)                       |
| Notional aggregate principals   | Assets<br>£'000           | Liabilities<br>£'000             | Assets<br>£'000              | Liabilities<br>£'000          |
| Forward exchange contracts Interest rate swaps  | 29,426<br>2,348,579       | -<br>1,263,140                   | 8,210<br>2,958,498           | (6,014)<br>(645,205)          |
| Total aggregate principal   | 2,378,005                 | 1,263,140                        | 2,966,708                    | (651,219)                     |

All derivatives held at the balance sheet date are with The Royal Bank of Scotland plc, and are in UK Sterling, US Dollars and Euros. The derivatives held are governed by the International Swap Dealers Association. All derivatives held are carried at fair value. The value of derivatives designated as a fair value hedge is shown above. No derivatives are in a cash flow hedge relationships.

The fixed rates on the interest rate swaps vary from 3.9% to 8.7% (2007: 3.9% to 8.7%).

# NOTES TO THE FINANCIAL STATEMENTS

| 13 | PROPERTY, PLANT AND EQUIPMENT  | Assets for hire under operating leases | Plant and<br>Machinery | Computer<br>and other<br>equipment | TOTAL              |
|----|--|--|------------------------|------------------------------------|--------------------|
|    | COST OR VALUATION  | £'000                                  | £'000                  | £'000                              | £'000              |
|    | At 1 October 2006  | 11,989                                 | 8,855                  | 1,710                              | 22,554             |
|    | Additions<br>Disposals   | 2<br>(6,945)                           | -<br>-                 | 10                                 | 12<br>(6,945)      |
|    | Disposais  |  |                        |                                    |                    |
|    | At 1 October 2007<br>Disposals   | 5,046<br>                              | 8,855<br>              | 1,720<br>(849)                     | 15,621<br>(849)    |
|    | At 30 September 2008   | 5,046                                  | 8,855                  | 871                                | 14,772             |
|    | ACCUMULATED DEPRECIATION AND IMPAIRMENT  |  |                        |                                    |                    |
|    | At 1 October 2006  | 4,986                                  | 2,193                  | 1,581                              | 8,760              |
|    | Charge for the year  | 280                                    | 601                    | 20                                 | 901                |
|    | Disposals  | (3,370)                                | <u> </u>               |                                    | (3,370)            |
|    | At 1 October 2007  | 1,896                                  | 2,794                  | 1,601                              | 6,291              |
|    | Charge for the year<br>Disposals   | 165<br>-                               | 590                    | 9<br>(805)                         | 764<br>(805)       |
|    | At 30 September 2008   | 2,061                                  | 3,384                  | 805_                               | 6,250              |
|    | CARRYING AMOUNT  |  |                        |                                    |                    |
|    | At 30 September 2008   | 2,985                                  | 5,471                  | 66                                 | 8,522              |
|    | At 30 September 2007   | 3,150                                  | 6,061                  | 119                                | 9,330              |
| 14 | FINANCIAL INSTRUMENTS  a) Carrying value and fair value of financial instrument by c | ategory:                               |                        |                                    |                    |
|    |  | Carrying                               | Fair                   | Carrying                           | Fair               |
|    |  | value                                  | value                  | value                              | value              |
|    |  | 2008                                   | 2008                   | 2007<br>£'000                      | 2007<br>£'000      |
|    |  | £,000                                  | £'000                  | £000                               | 2000               |
|    | Finance lease receivables  | 158,113                                | 159,288                | 167,919                            | 167,949            |
|    | Derivatives at fair value  | 34,350                                 | 34,350                 | 105,352                            | 105,352            |
|    | Loans and receivables  |  | = 004 705              | 0.470.005                          | C 1C1 0E1          |
|    | Loans and other receivables  | 7,628,277<br>366                       | 7,624,795<br>366       | 6,173,225<br>2,612                 | 6,161,951<br>2,612 |
|    | Trade and other receivables  Cash and cash equivalents                               | 5,6 <u>62</u>                          | 5,662                  | 2,012                              |                    |
|    | Financial assets   | 7,826,768                              | 7,824,461              | 6,449,108                          | 6,437,864          |
|    | Financial liabilities measured at amortised cost                                     |  |                        |                                    |                    |
|    | Derivatives at fair value  | 48,212                                 | 48,212                 | 7,996                              | 7,996              |
|    | Trade and other payables   | 62,865                                 | 62,865                 | 85,430                             | 85,430             |
|    | Bank overdraft and loans   | 7,804,777                              | 7,807,313              | 6,367,212                          | 6,369,587          |
|    | Financial liabilities  | 7,915,854                              | 7,918,390              | 6,460,638                          | 6,463,013          |

## NOTES TO THE FINANCIAL STATEMENTS

#### 14 FINANCIAL INSTRUMENTS - continued

| b) Financial instrument - carrying an       | nount by market risk exposure:                     | 2008                                   | 2007      |
|---|--|--|-----------|
| Interest rate risk:                         |  | £'000                                  | £'000     |
| Financial assets                            |  |  |           |
| - variable rate                             |  | 3,898,410                              | 2,929,270 |
| - fixed rate                                |  | 3,893,642                              | 3,411,874 |
| - non-interest bear                         | ina  | 34,716                                 | 107,964   |
| ,   |  | <del></del>                            |           |
| Financial liabilities                       | •  | 7,826,768                              | 6,449,108 |
| - variable rate                             |  | 2.064.276                              | 2.012.000 |
|   |  | 3,061,276                              | 3,013,808 |
| - fixed rate                                | :  | 4,743,501                              | 3,353,404 |
| - non-interest bear                         | ing  | 111,077                                | 93,426    |
|   |  | 7,915,854                              | 6,460,638 |
| If market interest rates had be             | een 1% higher or lower the profit or loss and equi | ity of the Company would               |           |
| not have been materially affect             |  | .,                                     |           |
| •   |  | •                                      |           |
| c) Financial asset - credit quality and     | t concentration of credit risk:                    |  |           |
| of the role adder of oak quality and        | obligation of distinct.                            | 2008                                   | 2007      |
|   |  | £'000                                  | £'000     |
| Maximum credit exposure and ne              | either past due nor impaired:                      | 2,000                                  | 2000      |
| Counterparty                                | Sector   |  |           |
| 2 lessees                                   | Natural resources                                  | 4,466                                  | 4,743     |
| 7 lessees                                   | Transport  | 139,529                                | 148,182   |
| 2 lessees                                   | Films  | 14,118                                 | 14,994    |
| Finance lease receivables                   |  | 158,113                                | 167,919   |
|   | n , r , au   | 00.400                                 | 50.040    |
| Amounts due from jointly cont               |  | 90,402                                 | 56,342    |
| Amounts due from group under<br>Derivatives | ertakings  | 7,543,537                              | 6,116,883 |
| Other                                       |  | 34,350                                 | 105,352   |
| Other                                       |  | 366_                                   | 2,612     |
| Total                                       |  | 7,826,768                              | 6,449,108 |
| Invoices past due                           |  | 2008                                   | 2007      |
| •   |  | £'000                                  | £,000     |
| < 1 month                                   |  | 199                                    | 158       |
| i month                                     |  | 9                                      | 3         |
| 2-6 months                                  |  | 32                                     | 1,089     |
| > 6 months                                  |  | 44                                     | 22        |
|   |  | 284_                                   | 1,272     |
|   |  | ************************************** |           |

Based on counterparty payment history the Company considers all the above financial assets including past due to be of good credit quality.

In respect of the film leases third party banks have issued to the Company letters of credit for a credit exposure of £14,621,000 (2007: £13,403,000).

#### NOTES TO THE FINANCIAL STATEMENTS

#### 14 FINANCIAL INSTRUMENTS - continued

#### d) Liquidity risk:

Contractual cashflows payable to maturity on financial liabilities on an undiscounted basis:

| 2008  | Less than<br>1 year<br>£'000              | In the 2nd<br>year<br>£'000   | 3 to 5 years<br>£'000             | Over 5 years<br>£'000            |
|---|---|-------------------------------|-----------------------------------|----------------------------------|
| Trade payables Amounts payable on all derivative financial instruments Bank overdraft and loans | 62,865<br>103,651<br>937,845<br>1,104,361 | 112,575<br>663,009<br>775,584 | 155,116<br>2,766,512<br>2,921,628 | 52,122<br>3,832,674<br>3,884,796 |
| 2007  |   |                               |                                   |                                  |
| Trade payables Amounts payable on all derivative financial instruments Bank overdraft and loans | 85,430<br>75,253<br>502,500<br>663,183    | 121,990<br>591,444<br>713,434 | 165,431<br>2,208,097<br>2,373,528 | 62,195<br>6,930,521<br>6,992,716 |

#### 15 INVESTMENT PROPERTY

| FAIR VALUATION                             | €,000             |
|--|-------------------|
| At 30 September 2006<br>Decrease in value  | 22,300<br>(2,200) |
| At 30 September 2007 and 30 September 2008 | 20,100            |

The fair value of the Company's investment property has been arrived at by reference to market evidence of transaction prices for similar properties. The valuation has been completed by an independent valuer with the appropriate qualifications (MRICS).

The Company has pledged all of its investment property to secure general banking facilities granted to the Company.

The property rental income earned by the Company from its investment property, all of which is leased out under operating leases, amounted to £2,105,000 (2007: £2,105,000). Direct operating expenses arising on investment property in the period amounted to £nil (2007: £nil).

# NOTES TO THE FINANCIAL STATEMENTS

#### 16 INVESTMENT IN JOINTLY CONTROLLED ENTITIES

The Company owns an equity interest in the following joint ventures which are classed as jointly controlled entities:

|   | Company share | Nature of Business                                  |
|---|---------------|---|
| Tay Valley Lighting (Stoke on Trent) Limited                | 50%           | Provision and maintenance of public street lighting |
| Tay Valley Lighting (Leeds) Limited                         | 50%           | Provision and maintenance of public street lighting |
| Tay Valley Lighting (Newcastle & North<br>Tyneside) Limited | 50%           | Provision and maintenance of public street lighting |
| Gate Leasing Limited  | 50%           | Leasing of assets                                   |

All jointly controlled entities are registered in England and have a reporting year end of 31 December. Royal Bank Leasing Limited holds ordinary voting shares in the joint ventures.

|  | Cost<br>£'000s          |
|--|-------------------------|
| At 1 October 2006 Disposal Exchange loss | 2,828<br>(140)<br>(236) |
| At 30 September 2007<br>Exchange gain    | 2,452<br>352            |
| At 30 September 2008                     | 2,804                   |

#### 17 SHARES IN SUBSIDIARY UNDERTAKINGS

Cost:

£'000

At 30 September 2007 and 2008

90,461

The principal trading subsidiary undertakings, the capital of which consists of ordinary shares and preference shares, are shown below. All share capital is wholly owned.

| Owned by the Company:                             | Nature of business:           | Statutory year end: |
|---|-------------------------------|---------------------|
| Desertlands Entertainment Limited                 | Leasing                       | 28 February         |
| Royal Bank Asset Management Limited               | Leasing                       | 31 March            |
| Royal Bank of Scotland (Industrial Leasing) Limit | te Leasing                    | 31 March            |
| R.B. Quadrangle Leasing Limited                   | Leasing                       | 31 March            |
| W. & G. Industrial Leasing Limited                | Leasing                       | 31 March            |
| Lombard Corporate Finance (March 1) Limited       | Leasing                       | 31 March            |
| Sandford Leasing Limited                          | Leasing                       | 31 March            |
| Lombard Corporate Finance (7) Limited             | Leasing                       | 31 March            |
| RBSSAF (2) Limited                                | Leasing                       | 31 March            |
| RBSSAF (3) Limited                                | Leasing                       | 31 March            |
| RBSSAF (19) Limited                               | Leasing                       | 31 March            |
| R.B. Leasing (April) Limited                      | Leasing                       | 30 April            |
| R.B. Capital Leasing Limited                      | Leasing                       | 30 June             |
| Helena Productions Limited                        | Film production & development | 30 June             |
| Winchcombe Finance Limited                        | Leasing                       | 30 June             |
| Pittville Leasing Limited                         | Leasing                       | 30 June             |
| Lombard Corporate Finance (10) Limited            | Leasing                       | 30 June             |
| Lombard Corporate Finance (11) Limited            | Leasing                       | 30 June             |
| Lombard Corporate Finance (June 1) Limited        | Leasing                       | 30 June             |
| Lombard Corporate Finance (June 2) Limited        | Leasing                       | 30 June             |
| P of A Productions Limited                        | Leasing                       | 30 June             |
| RBSSAF (4) Limited                                | Leasing                       | 30 June             |
| Patalex III Productions Limited                   | Film production & development | 30 June             |
| Patalex II Productions Limited                    | Film production & development | 30 September        |
| R.B. Leasing (Eden) Limited                       | Leasing                       | 30 September        |
| Royal Scot Leasing Limited                        | Film production & development | 30 September        |
| R.B. Leasing Company Limited                      | Leasing                       | 30 September        |

# NOTES TO THE FINANCIAL STATEMENTS

# 17 SHARES IN SUBSIDIARY UNDERTAKINGS - continued

| Owned by the Company:  | Nature of business:                    | Statutory year end:        |
|--|--|----------------------------|
| Williams & Glyn's Leasing Company Limited  | Leasing and Hire Purchase              | 30 September               |
| R.B. Leasing (September) Limited   | Leasing and Hire Purchase              | 30 September               |
| Royal Bank Operating Leasing Limited   | Leasing                                | 30 September               |
| R.B. Asset Value Limited   | Provision of residual value guarantees | 30 September               |
| Royal Bank Structured Asset Finance Limited  | Leasing                                | 30 September               |
| R.B. Leasing (Shaftesbury) Limited   | Asset Valuation                        | 30 September               |
| Lombard Corporate Finance (13) Limited   | Leasing                                | 30 September               |
| Lombard Corporate Finance (14) Limited   | Leasing                                | 30 September               |
| Lombard Corporate Finance (15) Limited   | Leasing                                | 30 September               |
| Lombard Corporate Finance (September 1) Limit  |  | 30 September               |
| RBSSAF (5) Limited   | Leasing                                | 30 September               |
| RBSSAF (6) Limited   | Leasing                                | 30 September               |
| RBSSAF (7) Limited   | Leasing                                | 30 September               |
| RBSSAF (8) Limited   | Leasing                                | 30 September               |
| Price Productions Limited  | Film production & development          | 30 September               |
| Nanny McPhee Productions Limited   | Film production & development          | 30 September               |
| Patalex V Productions Limited  | Film production & development          | 31 October                 |
| Distant Planet Productions Limited   | Film production & development          | 31 October                 |
| Patalex Productions Limited  | Film production & development          | 31 October                 |
| R.B. Equipment Leasing Limited   | Leasing                                | 30 November                |
| RBSSAF (10) Limited  | Leasing                                | 30 November                |
| Patalex IV Productions Limited   | Film production & development          | 30 November                |
| TS4i (Power Resources 3) Limited   | Provision of energy and power          | 31 December                |
| ,  | related products                       |                            |
| R.B. Leasing (December) Limited  | Leasing                                | 31 December                |
| W. & G. Lease Finance Limited  | Leasing                                | 31 December                |
| R.B. Leasing (Bluewater) Limited   | Leasing                                | 31 December                |
| Leckhampton Finance Limited  | Leasing                                | 31 December                |
| Lombard Corporate Finance (6) Limited  | Leasing                                | 31 December                |
| Lombard Corporate Finance (December 1) Limite  | + Leasing                              | 31 December                |
| Lombard Corporate Finance (December 2) Limite  | e Leasing                              | 31 December                |
| Lombard Corporate Finance (December 3) Limite  | e Leasing                              | 31 December                |
| RBS Aerospace (UK) Limited   | Leasing                                | 31 December                |
| RBSSAF (11) Limited  | Leasing                                | 31 December                |
| RBSSAF (12) Limited  | Leasing                                | 31 December                |
| RBSSAF (13) Limited  | Leasing                                | 31 December                |
| RBSSAF (16) Limited  | Leasing                                | 31 December                |
| RBS Asset Finance Europe Limited   | Leasing                                | 31 December                |
| RBSSAF (18) Limited  | Leasing                                | 31 December<br>31 December |
| RBSSAF (20) Limited  | Leasing                                | 31 December                |
| RBSSAF (21) Limited  | Leasing                                | 31 December                |
| RBSSAF (22) Limited  | Leasing                                | 31 December                |
| RBSSAF (23) Limited  | Leasing<br>Leasing                     | 31 December                |
| RBSSAF (25) Limited  | Leasing                                | 31 December                |
| RBSSAF (26) Limited<br>RBSSAF (27) Limited   | Leasing                                | 31 December                |
| RBSSAF (28) Limited  | Leasing                                | 31 December                |
| RBS Asset Finance Asia Limited   | Leasing                                | 31 December                |
| The Francisco Fr |  | -                          |
| Owned by R.B. Leasing (September) Limited:   |  |                            |
| R.B. Leasing (March) Limited   | Leasing                                | 31 March                   |
| <u>-</u> , , ,   | ·                                      |                            |
| Owned by R. B. Leasing Company:  |  |                            |
| G L Lease Company No.12 Limited  | Provision of residual value            | 30 September               |
|  | guarantees                             |                            |
| Owned by Lombard Corporate Finance (13) Limit  | ted                                    |                            |
| and RBSSAF (6) Limited:  |  | 00.1                       |
| Theobald Film Production LLP   | Film production & development          | 28 June                    |
|  |  |                            |

## NOTES TO THE FINANCIAL STATEMENTS

| 18 | FINANCE LEASE RECEIVABLES  | Gross investment in lease  |                             | Present value of minimum<br>lease payments |                            |
|----|--|----------------------------|-----------------------------|--|----------------------------|
|    |  | 2008<br>£'000              | 2007<br>£'000               | 2008<br>£'000                              | 2007<br>£'000              |
|    | Amounts receivable under finance leases:   |                            |                             |  |                            |
|    | Within one year<br>In the second to fifth years inclusive<br>After five years  | 19,912<br>87,107<br>94,202 | 19,213<br>81,245<br>117,241 | 19,405<br>75,366<br>63,342                 | 18,733<br>70,618<br>78,568 |
|    |  | 201,221                    | 217,699                     | 158,113                                    | 167,919                    |
|    | Less: unearned finance income  | (43,108)                   | (49,780)                    | N/A  | N/A                        |
|    | Present value of minimum lease payments receivable   | 158,113                    | 167,919                     | 158,113                                    | 167,919                    |
|    | Analysed as:   |                            |                             |  |                            |
|    | Non-current finance lease receivables (recoverable after<br>Current finance lease receivables (recoverable within 12 |                            | _                           | 138,708<br>19,405                          | 149,186<br>18,733          |
|    | •  |                            | =                           | 158,113                                    | 167,919                    |

The Company enters into various finance leasing arrangements. The average term of the finance leases entered into is 12 years (2007: 17 years)

Unguaranteed residual values of assets leased under finance leases at the balance sheet date are estimated at £nil (2007; £nil).

The interest rate inherent in the leases is determined at the contract date for all the lease term. The average effective interest rate contracted approximates 4.9% (2007: 4.8%) p.a.

| 19 | LOAN RECEIVABLES                              | 2008<br>£'000 | 2007<br>£'000 |
|----|---|---------------|---------------|
|    | Amounts falling due within one year:          |               |               |
|    | Loan receivables:                             |               |               |
|    | Amounts due from group companies              | 696,226       | 256,784       |
|    | Amounts due from jointly controlled entities  | 11,206        | 9,800         |
|    |   | 707,432       | 266,584       |
|    | Amounts falling due after more than one year: |               |               |
|    | Loan receivables:                             |               |               |
|    | Amounts due from group undertakings           | 6,841,649     | 5,860,099     |
|    | Amounts due from jointly controlled entities  | 79,196        | 46,542        |
|    |   | 6,920,845     | 5,906,641     |

The effective interest rate of the loan receivables is 5.5% (2007: 5.7%).

# NOTES TO THE FINANCIAL STATEMENTS

| 20 | TRADE AND OTHER RECEIVABLES  | 2008<br>£'000          | 2007<br>£'000          |
|----|--|------------------------|------------------------|
|    | Trade debtors Amounts due from group undertakings  | 284                    | 1,321                  |
|    | Other debtors  | 82                     | 1,291                  |
|    |  | 366                    | 2,612                  |
| 21 | CASH AND CASH EQUIVALENTS  | 2008<br>£'000          | 2007<br>£000           |
|    | Bank account with group undertakings   | 5,662                  |                        |
|    | Included in the cash and cash equivalents on the cash flow statement is an amount of £nil (2007: £ in respect of the bank overdraft. | :7,064,000)            |                        |
| 22 | TRADE AND OTHER PAYABLES   | 2008<br>£'000          | 2007<br>£'000          |
|    | Payments received on account Trade creditors   | 164<br>(8)             | 315                    |
|    | Amounts due to group undertakings Obligations under finance leases   | 49,835<br>146          | 71,961<br>203          |
|    | Other creditors  | 12,728                 | 12,951                 |
|    |  | 62,865                 | 85,430                 |
| 23 | BANK OVERDRAFT AND LOANS   | 2008<br>£'000          | 2007<br>£'000          |
|    | Bank overdraft due to group undertakings   | -                      | 7,064                  |
|    | Loan amount due to group undertakings  | 7,804,777              | 6,360,148              |
|    | -  | 7,804,777              | 6,367,212              |
|    | The borrowings are repayable as follows:   |                        |                        |
|    | On demand or within one year   | 648,820                | 185,174                |
|    | In the second year   | 371,601                | 226,993                |
|    | In the third to fifth year inclusive After five years  | 2,042,197<br>4,742,159 | 1,177,977<br>4,777,068 |
|    | Local American due for pattlement within 42 marths (above and declared the 1961a)  | 7,804,777              | 6,367,212              |
|    | Less: Amounts due for settlement within 12 months (shown under current liabilities)  | (648,820)              | (185,174)              |
|    | Amounts due for settlement after 12 months   | 7,155,957              | 6,182,038              |

A right of set-off exists over the Company's bank account with The Royal Bank of Scotland plc against advances made to the Company's immediate holding company and its subsidiaries.

The effective interest rate on the loan is at 5.3% (2007: 5.9%) p.a.

## NOTES TO THE FINANCIAL STATEMENTS

| 24 | DEFERRED TAX   |                             |                     |                    |                         |
|----|--|-----------------------------|---------------------|--------------------|-------------------------|
|    | Movements during the year:   |                             |                     |                    | Deferred taxation £'000 |
|    | At 1 October 2006<br>Charge to income statement  |                             |                     | -                  | 33,308<br>3,664         |
|    | At 1 October 2007<br>Credit to income statement  |                             |                     | _                  | 36,972<br>(12,074)      |
|    | At 30 September 2008   |                             |                     | <b>.</b>           | 24,898                  |
|    | Full provision has been made for the potential amount of   | deferred taxation show      | n below:            |                    |                         |
|    |  |                             |                     | 2008<br>£'000      | 2007<br>£'000           |
|    | Accelerated capital allowances on assets financed<br>Other temporary differences                     |                             | _                   | 35,784<br>(10,886) | 34,841<br>2,131         |
|    |  |                             | **                  | 24,898             | 36,972                  |
|    | The Finance Act 2008 enacted the withdrawal of Industritax liabilities have increased by £3,711,000. | al Building Allowances a    | and as a result the | company's deferred |                         |
| 25 | SHARE CAPITAL  |                             |                     |                    |                         |
|    | Ordinary shares of £1 each   | 2008<br>Number of shar      | 2007<br>res ('000s) | 2008<br>£'000s     | 2007<br>£'000s          |
|    | Authorised:  | 22,000                      | 22,000              | 22,000             | 22,000                  |
|    | Issued, called up and fully paid:  | 19,000                      | 19,000              | 19,000             | 19,000                  |
|    | The Company has one class of ordinary voting shares wi   | hich carry no right to fixe | ed income.          |                    |                         |
| 26 | RETAINED EARNINGS  |                             |                     | 91290              |                         |
|    | Balance at 1 October 2006  |                             | ,                   | £'000<br>63,193    |                         |
|    | Dividends paid   |                             |                     | (77,000)           |                         |
|    | Profit for the financial year  |                             |                     | 68,648             |                         |
|    | Balance at 1 October 2007  |                             |                     | 54,841             |                         |
|    | Dividends paid   |                             |                     | (216,000)          |                         |
|    | Profit for the financial year  |                             | <del></del>         | 150,062            |                         |
|    | Balance at 30 September 2008   |                             | =                   | (11,097)           |                         |
|    | <b>.</b>   |                             |                     |                    |                         |

During the period the Company paid a dividend of £216,000,000 equating to £11.37 per share (2007; £77,000,000 at £4.053 per share).

# NOTES TO THE FINANCIAL STATEMENTS

| 27 | NOTES TO THE CASH FLOW STATEMENT  | 2008<br>£'000 | 2007<br>£'000 |
|----|---|---------------|---------------|
|    | Profit before tax   | 143,039       | 77,027        |
|    | Adjustments for:  |               |               |
|    | Movement in fair value of non-hedge derivatives   | 13,450        | (16,484)      |
|    | Fair value hedge ineffectiveness  | 14,834        | (2,072)       |
|    | Fair value adjustment on investment property  | •             | 2,200         |
|    | Income from shares in subsidiary undertakings   | (168,295)     | (39,621)      |
|    | Depreciation - assets for hire under operating leases   | 165           | 280           |
|    | Depreciation - computer and office equipment  | 599           | 621           |
|    | Interest expense  | 10,568        | 3,660         |
|    | Profit on disposal of subsidiary undertaking  | -             | (6,947)       |
|    | Profit on disposal of jointly controlled entities   | -             | (1,762)       |
|    | (Profit) / loss on disposal of property, plant and equipment  | 44            | (258)         |
|    | Movement in investment in jointly controlled entities   | (352)         | 236           |
|    | Operating cash flows before movements in working capital  | 14,052        | 16,880        |
|    | Decrease in receivables   | 12,194        | 6,870         |
|    | Increase in payables  | (5,156)       | 706           |
|    |   |               |               |
|    | Cash generated by operations  | 21,090        | 24,456        |
|    | Income taxes paid/(received)  | (16,385)      | (18,074)      |
|    | Interest paid   | (9,211)       | (4,601)       |
|    |   | (4.506)       | 1,781         |
|    | Net cash (used in)/from operating activities  | (4,506)       | 1,701         |
| 28 | OPERATING LEASE ARRANGEMENTS  |               |               |
|    | The future minimum lease payments receivable under non-cancellable operating leases are as follows: | ows:          |               |
|    |   | 2008          | 2007          |
|    |   | £'000         | £'000         |
|    |   | 2.000         | 2000          |
|    | Marilla and constant  | 750           | 692           |
|    | Within one year   | 3,865         | 2,894         |
|    | In the second to fifth years inclusive  | 2,174         | 1,613         |
|    | After five years  |               |               |
|    | •   | 6,789         | 5,199         |
|    | The future minimum lease payments receivable for the investment property are as follows:            |               |               |
|    |   | 2008          | 2007          |
|    |   | £'000         | £,000         |
|    | Marking and company   | 2,343         | 2,343         |
|    | Within one year   | 9,372         | 9,372         |
|    | In the second to fifth years inclusive After five years   | 10,154        | 12,497        |
|    | rino no youro   |               | <del></del>   |
|    | -   | 21,869        | 24,212        |
|    |   |               |               |

## NOTES TO THE FINANCIAL STATEMENTS

## 29 RESIDUAL VALUE EXPOSURE

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| The table below gives details in respect of unguaranteed residual values included in the carrying values.   | alue                                       |                                 |
|---|--|---------------------------------|
| of operating lease assets at the balance sheet date.  | 2008                                       | 2007                            |
| Year in which residual value will be recovered  | £'000                                      | £,000                           |
| Within 1 year<br>More than 5 years  | 980  | 184<br>980                      |
| Total   | 980  | 1,164                           |
| The unguaranteed residual value on the investment property is £9,226,000 recoverable after 5 years.   | rs (2007: £9,226,00                        | 0) .                            |
| RELATED PARTY TRANSACTIONS  |  |                                 |
| During the period, the company entered into the following related party transactions.   | 2008<br>£'000                              | 2007<br>£'000                   |
| The Royal Bank of Scotland plc  |  |                                 |
| Transactions during the period - Interest on loan paid to related party - Additional borrowing from related party   | 347,476<br>1,518,579                       | 296,553<br>179,862              |
| Group relief owed to related party  Bank account held with related party  Outstanding balance owed to the related party   | (304)<br>5,662<br>(43,625)                 | (11,638)<br>(7,064)<br>(73,760) |
| Royal Bank Leasing Limited subsidiaries with outstanding balances owed by the Company   |  | •                               |
| Transactions during the period  - Management charge paid by related party  - Interest on deposits received by related party  - Additional deposits held by related party  Outstanding balance owed to the related party | 3,720<br>(130,091)<br>(26,868)<br>(70,597) | (43,310)                        |
| Royal Bank Leasing Limited subsidiaries with outstanding balances owed to the Company   |  |                                 |
| Transactions during the period  - Management charge paid by related party  - Interest on loan paid by related party  - (Repaid)/additional borrowing by related party   | 375,358<br>539,536                         | 4,180<br>241,231<br>(181,326)   |
| Outstanding balance owed by the related party   | 5,021,675                                  | 4,480,480                       |
| Plant and machinery is used by a subsidiary TS4i (Power Resources 3) Limited, no rentals are char   | rged to the subsidia                       | ry.                             |
| Tay Valley jointly controlled entities Transactions during the period   |  |                                 |
| - Interest on loan paid by related party - Additional borrowing by related party  | 4,270<br>25,162                            | 2,679<br>23,589                 |
| Outstanding balance owed by the related party   | 87,855                                     | 61,428                          |

The amounts outstanding are unsecured and will be settled in cash. No guarantees have been given or received. No provisions have been made for doubtful debts in respect of the amounts owed by related parties.

All the companies are fellow subsidiaries of the ultimate holding company The Royal Bank of Scotland Group plc.

#### NOTES TO THE FINANCIAL STATEMENTS

#### 31 POST BALANCE SHEET EVENT

On 1 December 2008, the UK Government through HM Treasury acquired a controlling shareholding in The Royal Bank of Scotland Group plc. The UK Government has announced that its shareholdings in banks will be managed by UK Financial Investments Limited a company wholly-owned by the UK Government.

## 32 Contingent Liability

The Company's business and financial condition can be affected by the fiscal or other policies and other actions by various governmental and regulatory authorities in the UK. The remoteness of potentially unfavourable events or any potential financial effect on the Company is still not clear.