Registered no. 00052543

# **FLAMINGO LAND LTD**

# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

WHITE & HOGGARD

1 WHEELGATE

MALTON

NORTH YORKSHIRE

YO17 7HT



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#### STRATEGIC REPORT FOR THE YEAR ENDED 31 MARCH 2014

## Review of Business and Key Performance Indicators

The year ended 31<sup>st</sup> March 2014 has seen turnover increase by 9.90% from £20.51m in the year ended 31<sup>st</sup> March 2013 to £22.54m in the year ended 31<sup>st</sup> March 2014. The directors attribute this to a number of factors not least the capital expenditure incurred on new rides and attractions of £5.31m in the year, which is in addition to the expenditure incurred in the previous year of £2.65m. While the year ended 31<sup>st</sup> March 2013 saw the addition of the rides Junior Twist and Vertical Swing and the continued development of the Holiday Village, the year ended 31<sup>st</sup> March 2014 saw the arrival of the major new ride "Hero" and continued significant investment in other areas of the Park including the Holiday Village Arena, a new Dino Stone area, and a new Tea Rooms.

Operating profit has increased from £1.40m to £2.17m. The key factor attributed to the improvement in operating profit has been the increase in turnover. The company continues with the existing policy of depreciating rides and attractions on a straight line basis over a four year period and therefore the high level of capital investment in recent years has led to an increase in depreciation charges. On the other hand there has been a reduction in repair costs which have reduced to £2.13m in the year ended 31<sup>st</sup> March 2014 from £2.59m in the year ended 31<sup>st</sup> March 2013. Repair costs continue however to be very significant which the directors attribute to the continual need to ensure that all of the facilities at this vast location (which of course includes a zoo, holiday village and theme park), are kept in good condition and comply with all relevant Health & Safety standards.

Key Performance Indicators – Flamingo Land is unique in that it combines three major attractions in one location and there is no other theme park directly comparable on a like for like basis. Flamingo land is further unique as it is a family owned and run operation. The following KPI's are notable

Turnover increase - 9.90% (2013 - 5.39%)
Gross Margins - 82.29% (2013 - 82.22%)
Retained Profit - £1.32m (2013 - £0.72m)
Operating Profit - £2.17m (2013 - £1.40m)
Wages Costs (exc Directors)
Repairs and Renewals - 9.45% of turnover (2013 - 12.66%)

#### **Business Risks**

The company faces a number of risks and uncertainties and the directors believe that the key business risks are in respect of the competitive leisure industry and the need to maintain a high standard of rides and attractions to satisfy customer demand. The directors are confident that the substantial levels of investment the company has carried out in recent years will enable the company to continue to trade profitably and intend to continue to add new rides and attractions. There are a number of other risks involved including (1) the need to ensure that the Health and Safety aspects of the park are maintained at the current high standard and (2) the vagaries of the British weather. In view of the risks and uncertainties the directors are aware that the development of the company may be influenced by factors outside their control.

The directors anticipate that the business environment will remain competitive but they believe that the company is in a good financial position and they remain confident that the company will maintain its market share of the leisure industry

## **Future Developments**

The directors aim to maintain the management policies which have resulted in the company's growth in recent years. They plan to continue to invest in new rides and attractions as and when necessary to keep the theme park at the forefront of the sector of the leisure industry in which it operates.

MRS D M PULLIN
DIRECTOR

Date: 24 Accembel 2014

#### **DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2014**

The directors present their report and the financial statements of the company for the year ended 31 March 2014.

#### Results and Dividends

The results of the year's trading and the financial position of the company are shown in the annexed accounts.

The company's profit for the year, after taxation, amounted to £1,552,093 (2013 - £954,496)

On 26<sup>th</sup> September 2013 a dividend was paid amounting to £235,000 (2013 - £235,000). No further dividend is proposed for the year.

#### Directors

G S Gibb Mrs M A Gibb Mrs D M Pullin Miss V Gibb

## Director acting as signatory

G S Gibb

#### **Registered Office**

The Cross Uddingston G71 7ES

#### **Principal Activity**

The principal activity of the company throughout the year was that of pleasure park and zoo.

#### **Financial Instruments**

The company has a normal level of exposure to price, credit, liquidity and cash flow risks arising from trading activities which are conducted in sterling. The company does not enter into any hedging transactions although, from time to time, if an attraction or asset is being acquired from a country other than the UK, and the supplier requires payment to be made in their own currency rather than sterling, then the directors may choose to acquire the currency required to complete the transaction in order to limit their exposure to any movement/fluctuation in exchange rates. The company otherwise makes use of the usual

#### **Employees**

The Company's policy is to consult and discuss with employees through regular meetings, matters likely to affect employees' interests. Information of matters of concern to employees is given thorough the Staff Handbook which is regularly updated, and through regular bulletins and reports which seek to achieve a common awareness on the part of all employees of the financial and economic factors affecting the Company's performance.

## **Disabled Employees**

Disabled persons are employed by the company when they appear to be suited to a particular position. The aptitude and abilities of disabled persons are more easily met in certain aspects of the company's business and every effort is made to ensure that they are given full and fair consideration.

## DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2014 (CONT)

#### **Charitable Donations**

During the year the Company made Charitable and political donations amounting to £49,466 (2013 - £19,915). These donations include £6,300 to local causes and £18,166 to a Wildlife conservation project in Tanzania which is being undertaken by a local University and is closely related to the Company's desire to develop and improve the welfare of Wild animals in the care of the Company and in the world at large. A political donation of £25,000 was made to the Conservative Party (2013 nil).

#### **Fixed Assets**

The movement in fixed assets is shown in the notes to the financial statements.

In the opinion of the directors, the market value of freehold land and buildings was not significantly different from book value. In arriving at that opinion the directors have had regard for the fact that there are several freehold properties on the site and a fully equipped holiday village which offers substantial facilities and enjoys the benefit of full planning permission for a large number of caravan pitches including a permanent residential site. The directors therefore consider that depreciating freehold properties both on an annual basis and on a cumulative basis to be not material due to the residual value of the freehold properties. This is a departure from the Companies Act 2006 which requires all properties to be depreciated. The directors consider that to depreciate them would not allow the Financial Statements to give a true and fair view.

#### Policy on payment of creditors

The company policy in relation to all of its suppliers is to settle the terms of payment when agreeing the transaction and to abide by those terms, provided that it is satisfied that the supplier has provided the goods and service in accordance with the agreed terms and conditions. The company does not follow any code or standard of payment practice.

#### **Directors**

The present directors are as shown above. All served on the board throughout the year.

The company's Articles of Association do not require directors to retire by rotation.

## DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2014 (CONT)

#### Insurance

During the year the company made payments to insure the directors against liabilities in relation to the company.

#### **Directors' Interests**

The interests of the directors in the shares of the company at the beginning and end of the year, were as follows:

G S Gibb	31 March 2014	1 April 2013
Ordinary Shares	•	-
Mrs M A Gibb Ordinary Shares	, -	-
Miss V Gibb Ordinary Shares	-	
Mrs D M Pullin Ordinary Shares	-	-

Mr G S Gibb and Miss V Gibb are directors and controlling shareholders of Flamingo Land Resort Ltd. This company owns the whole of the issued share capital in Flamingo Land Ltd.

#### Statement of directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under Company Law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2014 (CONT)

#### Statement of disclosure of information to auditors

We, the directors of the company who held office at the date of approval of these Financial Statements as set out above each confirm, so far as we are aware, that:-

- there is no relevant audit information of which the company's auditors are unaware; and
- We have taken all the steps we ought to have as directors in order to make ourselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

## **Auditors**

The auditors, White & Hoggard, have indicated their willingness to accept re-appointment under Sections 489(2), 489(4) and 491(1) of the Companies Act 2006.

APPROVED BY THE MEMBERS AND SIGNED ON THEIR BEHALF

Based Date: 26" 86 66 74 68 20"4

G S GIBB FOR AND ON BEHALF OF FLAMINGO LAND/LTD – DESIGNATED MEMBER

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF FLAMINGO LAND LTD

We have audited the financial statements of Flamingo Land Ltd for the year ended 31 March 2014 which comprises the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement, the Statement of Total Recognised Gains and Losses and the related notes. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page 2 the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors

#### Scope of the audit

A description of the scope of an audit is provided on the APB's website at <a href="www.frc.org.uk/apb/scope/private.cfm">www.frc.org.uk/apb/scope/private.cfm</a>

## Opinion on financial statements

In our opinion:

- give a true and fair view of the state of the company's affairs at 31<sup>st</sup> March 2014 and of it's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006;

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

#### Matters on which we are required to report by exception

We have nothing further to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made
- we have not received all of the information and explanations we require for an audit.

A W RICHARDSON (SENIOR STATUTORY AUDITOR)

for and on behalf of WHITE & HOGGARD

**Statutory Auditors** 

1 WHEELGATE MALTON NORTH YORKSHIRE YO17 7HT

Date: 24 1 December 2014

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2014

	Note	2014 £	2013 £
TURNOVER	2	22,542,217	20,507,281
Cost of sales	2	(3,991,169)	(3,644,481)
GROSS PROFIT Administrative expenses		18,551,048 (16,379,142)	16,862,800 (15,458,487)
OPERATING PROFIT	3	2,171,906	1,404,313
Other interest receivable and similar income Interest payable and similar		7,085	15,827
charges	6	(70,414)	(26,853)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		2,108,577	1,393,287
Tax on profit on ordinary activities	7	(556,484)	(438,791)
DECEMBER OF THE PROPERTY OF TH		<del></del>	
PROFIT FOR THE FINANCIAL YEAR Dividends	8	1,552,093 (235,000)	954,496 (235,000)
RETAINED PROFIT FOR THE FINANCIAL YEAR Retained profit brought		1,317,093	719,496
forward		12,738,686	12,019,187
RETAINED PROFIT CARRIED FORWARD		14,055,779	12,738,683

The company's turnover and expenses all relate to continuing operations.

# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 31 MARCH 2014

		2014 £	2013 £
Profit for the financial year from ordinary activities		1,552,093	954,496
Other Gains and Losses for the year		~	-
Total recognised gains and losses for the year		1,552,093	954,496
Dividends	8	(235,000)	(235,000)
NET ADDITION TO SHAREHOLDERS FUNDS		1,317,093	719,496

# **BALANCE SHEET AT 31 MARCH 2014**

	Note		2014 £		2013 £
FIXED ASSETS	9		11,096,943		8,474,599
Tangible assets	9		11,090,943		0,474,333
CURRENT ASSETS					
Stocks	10	1,109,368		1,019,189	
Debtors	11	9,855,840		9,453,561	
Investments	12	100		100	
Cash at bank and in hand	•	631,678		933,428	
	•	11,596,986		11,406,278	
CREDITORS		11,570,700		11,100,210	
Amounts falling due within					
one year	13	(7,135,665)		(6,163,600)	
NET CURRENT ASSETS			4,461,321		5,242,678
TOTAL ASSETS LESS CURRENT LIABILITIES CREDITORS			15,558,264		13,717,277
Amounts falling due after more than one year	14		(1,452,485)		(928,594)
NET ASSETS			14,105,779		12,788,683
	•				
CAPITAL AND RESERVES	1.5		50.000		50,000
Called up share capital Profit and loss account	15		50,000 14,055,779		12,738,683
1 10th and 1055 account					
SHAREHOLDERS' FUNDS	16		14,105,779		12,788,683

These financial statements were approved by the board on 24" Decorder 2014

ON BEHALP OF THE BOARD

G S GIBB DIRECTOR COMPANY No. 00052543

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2014

	Note	2014 £	2013 £
NET CASH INFLOW FROM OPERATING ACTIVITIES	.21	4,485,065	2,793,005
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE Interest received Interest paid		7,085 (70,414)	15,827 (26,853)
		(63,329)	(11,026)
TAXATION		(358,595)	(503,603)
CAPITAL EXPENDITURE Payments to acquire fixed assets Receipts from sales of fixed assets	· · · · · · · · · · · · · · · · · · ·	(5,703,267) 983,287	(2,654,590) 759,687
		(4,719,980)	(1,894,903)
		(656,839)	383,473
EQUITY DIVIDENDS PAID		(235,000)	(235,000)
DECREASE IN CASH	22	(891,839) ====	148,473

#### NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2014

#### 1. ACCOUNTING POLICIES

#### COMPLIANCE WITH ACCOUNTING STANDARDS

The accounts have been prepared in accordance with applicable accounting standards. There were no material departures from those standards.

The principal accounting policies adopted in the preparation of the financial statements are set out below and have remained unchanged from the previous year, and also have been consistently applied within the same accounts.

#### **Basis of Preparation of Financial Statements**

The financial statements have been prepared under the historical cost convention.

The effect of events in relation to the year ended 31 March 2014which occurred before the date of approval of the financial statements by the Board of Directors, have been included in the statements to the extent required to show a true and fair view of the state of affairs at 31 March 2014and of the results for the year ended on that date.

#### Depreciation

Depreciation has been computed to write off the cost of tangible fixed assets over their expected useful lives using the following rates:

Freehold buildings

not depreciated

Fixtures and fittings

25% annum of cost

Motor vehicles

25% annum of cost

Freehold buildings are not depreciated because the Directors consider the depreciation both on an annual basis and a cumulative basis to be not material due to the residual value of the freehold buildings.

## Stocks .

Stocks have been valued at the lower of cost and net realisable value. Cost is determined on a first in first out basis and, where appropriate, due allowance is made for obsolete and slow moving items.

#### Leasing

Tangible fixed assets acquired under finance leases or hire purchase contracts are capitalised and depreciated in the same manner as other tangible fixed assets. The related obligations, net of future finance charges, are included in creditors.

Rentals payable under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

## NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2014(CONT)

## Government grants

Government grants received are treated as deferred credits and credited to profit and loss account over the estimated useful life of the relevant fixed assets.

## 2. TURNOVER

The company's turnover represents the value, excluding Value Added Tax, of goods and services supplied to customers during the year. Turnover is recognised in the accounts on a trading season basis. Any income received for the following trading season and any associated direct costs are deferred until the following accounting period (there are occasions when the park opens for business before 31<sup>st</sup> March).

## 3. OPERATING PROFIT

Operating profit is stated after charging/(crediting):

	2014 £	2013 £
Directors' emoluments	1,003,123	914,270
Hire of plant and machinery - operating leases	95,038	89,290
Depreciation and amortisation of owned assets	3,077,918	2,482,263
Auditors` remuneration	16,750	16,250
Auditors' remuneration - non-audit services	11,950	8,375
Profit on sale of fixed assets	(980,282)	(753,072)

# NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2014(CONT)

## 4. DIRECTORS' REMUNERATION

	2014 £	2013 £
Highest paid director:		
Emoluments	582,310	518,312
	<del></del>	<del></del>

There is one director to whom retirement benefits are accruing under a money purchase pension scheme in respect of qualifying services (2013 - 1).

There are 2 directors to whom retirement benefits are accruing under defined benefit pension schemes in respect of qualifying services (2013 - 2).

# NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2014(CONT)

# 5. STAFF COSTS

The average number of persons employed by the company, including directors, during the year was as follows:

	2014 Number	2013 Number
Management and administration	28	27
Production	277	271
	305	298
		===
The aggregate payroll costs of these persons were as follows:	2014 £	2013 £
Wages and salaries	6,132,380	5,429,845
Social security	578,692	501,757
Other pension costs	83,990	67,503
	6,795,062	5,999,105
6. INTEREST PAYABLE AND SIMILAR CHARGES		
	2014 £	2013 £
Other loans	70,414	26,853

# NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2014(CONT)

# 7. TAXATION

Analysis of charge in period	2014 £	2013 £
Current tax:		_
UK corporation tax on profits of the year	572,474	432,724
Adjustments in respect of prior periods	(15,990)	6,067
Total current tax	556,484	438,791
Deferred Tax	<b>-</b> .	-
Tax on profit on ordinary activities	556,484	438,791

# Factors affecting tax charge for the period

The tax assessed for the year is lower than the standard rate of corporation tax in the UK (23 %). The differences are explained below:

ехріаніси остож.	2014 £	2013 £
Profit on ordinary activities before tax	2,108,577	1,393,287
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 23 % (24 %)	484,973	334,389
Effects of		
Expenses not deductible for tax purposes	82,621	32,043
Capital allowances for year in excess of depreciation	4,880	66,292
Adjustments to charge in respect of previous periods	(15,990)	6,067
Current tax charge for year	556,484	438,791

# NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2014(CONT)

# 8. DIVIDENDS

	2014 £	2013 £
On ordinary shares		
Final dividend paid	235,000	235,000
	· · · · · · · · · · · · · · · · · · ·	

## NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2014(CONT)

## 9. TANGIBLE FIXED ASSETS

	Land and buildings	Fixtures and fittings £	Motor vehicles £	Total £
Cost At 1 April 2013	4,824,973	38,425,627	585,757	43,836,357
Additions	241,000	5,308,812	153,455	5,703,267
Disposals	-	(1,363,291)	(273,909)	(1,637,200)
At 31 March 2014	5,065,973	42,371,148	465,303	47,902,424
Depreciation				
At 1 April 2013	-	34,912,811	448,947	35,361,758
Charge for the year	-	2,922,259	155,659	3,077,918
Elimination on disposals	-	(1,360,286)	(273,909)	(1,634,195)
At 31 March 2014		36,474,784	330,697	36,805,481
Net book value At 31 March 2014	5,065,973	5,896,364	134,606	11,096,943
At 31 March 2013	4,824,973	3,512,816 ======	136,810	8,474,599
Net book value of land and buildings at 31 March 2014 comprised:				
·		2	014 £	2013 £
Freehold land and buildings		5,065	973 <del></del>	4,824,973

In the opinion of the directors, the market value of freehold land and buildings was not significantly different from book value. In arriving at that opinion the directors have had regard for the fact that there are several freehold properties on the site and a fully equipped holiday village which offers substantial facilities and enjoys the benefit of full planning permission for a large number of caravan pitches including a permanent residential site.

Included in the total net book value of tangible fixed assets held at 31 March 2014 was £ nil (2013 - £nil) in respect of assets held under finance leases and hire purchase contracts.

# NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2014(CONT)

# 10. STOCKS

	2014 £	2013 £
Stock for Resale & Consumables Animals (Exotic)	1,089,368 20,000	999,189 20,000
	1,109,368	1,019,189
11. DEBTORS		
Receivable within one year:		
:	2014 £	2013 £
Trade debtors	75,839	592,215
Other debtors Prepayments and accrued income	1,064,969 380,370	136,912 322,458
Corporation tax recoverable	•	67,314
	1,521,178	1,118,899
Receivable after one year:		
	2014 £	2013 £
Amounts owed by group undertakings	8,334,662 	8,334,662
Total debtors	9,855,840	9,453,561

# NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2014(CONT)

# 12. INVESTMENTS

	2014	2013
At cost:	£	£
Listed	-	-
Unlisted	100	100
	100	100
13. CREDITORS - AMOUNTS DUE WITHIN ONE YE	AR .	
	2014	2013
	£	£
Bank loans and overdrafts	465,736	399,538
Trade creditors	3,211,628	2,196,027
Social security and other taxes	250,403	224,431
Other creditors	1,036,146	1,460,222
Corporation tax payable	130,572	•
Accruals and deferred income	2,041,180	1,883,382
	7,135,665	6,163,600

The bank overdraft is secured by a charge over land and buildings at Kirbymisperton

# NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2014(CONT)

# 14. CREDITORS - AMOUNTS DUE AFTER ONE YEAR

	2014 £	2013 £
Pension Fund Loan Other Loans	866,667 585,818	866,849 61,745
	1,452,485	928,594
The pension fund loan is secured by a legal charge over land at K	Kirbymisperton	
Analysis of debt maturity	2014 £	2013 £
Amounts payable:		
Within one year or on demand Between one and two years Between two and five years In five years or more	765,732 300,000 766,667	399,538 866,849
	1,832,399	1,266,387
15. SHARE CAPITAL		
	2014 £	2013 £
Allotted, called up and fully paid		
50,000 ordinary shares of £ 1 each	50,000	50,000

## NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2014(CONT)

# 16. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2014 £	2013 £
Profit for the financial year	1,552,093	954,496
Dividends	(235,000)	(235,000)
Net addition to shareholders' funds	1,317,096	719,496
Opening shareholders' funds	12,788,683	12,069,187
Closing shareholders` funds	14,105,779	12,788,683
17. CAPITAL COMMITMENTS		
Commitments for capital expenditure at the end of the year wer	re as follows:	
	2014 £	2013 £
Authorised and contracted for	•	2,332,747

#### 18. TRANSACTIONS WITH DIRECTORS

#### **Transactions with Directors**

Apart from the payment of Director's salaries during the year there are movements on the Director's loan accounts. These represent unsecured loans made by the Director's to the Company from time to time. The balances at the beginning and end of the year are summarised at note 13.

Flamingo Land Resort Ltd is a company controlled by Directors Mr G S Gibb and Miss V Gibb. Flamingo Land Resort Ltd owns the whole of the issued share capital of Flamingo Land Ltd and received the whole of the dividend of £235,000 paid in the year.

## NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2014(CONT)

#### 19. RELATED PARTIES

Transactions with the Directors during the year are summarised in the appropriate note to these accounts.

In addition the Company continued to have the benefit of a loan of £1m from the Flamingo Land Ltd self administered pension fund. Interest was paid on this loan at a rate of 1.5% above bank base rate. There were no amounts of interest outstanding at either year end date. The loan was due to be repaid on 16<sup>th</sup> January 2013 however the trustees extended the repayment date interest being added at a rate of 2% above bank base rate. Following repayment of this loan, a further loan of £1m has been advanced by the trustees. This loan is repayable by monthly instalments over a 5 year period. Interest on this loan is charged at 1% above bank base rate. During the year ended 31<sup>st</sup> March 2014 the company paid interest on a loan of £500,000 advanced by a family trust. Interest was paid at a rate of 1½ % above bank base rate. The loan from the family trust was repaid in full after 31<sup>st</sup> March 2014.

No contributions were made to the Flamingo Land Ltd self administered pension fund during the year (2013 – Nil).

Flamingo Land Ltd is a wholly owned subsidiary of Flamingo Land Resort Ltd (see note 20 below). Current Assets (see Note 11) include a loan made by Flamingo Land Ltd to Flamingo Land Resort Ltd. The company is taking advantage of the exemption allowed under FR58 not to disclose the terms and conditions of this long term loan.

#### 20. CONTROLLING PARTY

The company is controlled by the directors, G S Gibb and Miss V Gibb, by virtue of their shareholdings in Flamingo Land Resort Ltd. This Company owns the whole of the issued share Capital of Flamingo Land Ltd. Mr G S Gibb and Miss V Gibb own 57.14% and 42.86% respectively of the issued share capital in Flamingo Land Resort Ltd

# 21. RECONCILIATION OF OPERATING PROFIT/(LOSS) TO NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES

	2014 £	2013 £
Operating profit	2,171,906	1,404,313
Depreciation charge	3,077,918	2,482,264
Profit on sale of fixed assets	(980,282)	(753,072)
(Increase)/decrease in stocks	(90,179)	5,170
Increase in debtors	(469,593)	(191,475)
Increase/(decrease) in creditors	775,295	(154,195)
Net cash inflow/outflow from operating activities	4,485,065	2,793,005

# NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2014(CONT)

## 22. ANALYSIS OF NET DEBT

. ·	2013 £	Cash flow £	Other changes	2014 £
Cash at bank and in hand	933,428	(301,750)	-	631,678
Overdraft	(399,538)	(66,198)	-	(465,736)
		(367,948)		
Debt due after 1 year	(928,594)	-	(523,891)	(1,452,485)
Current asset investments	100	-	-	100
Total	(394,604)	(367,948)	(523,891)	(1,286,443)

# 23. RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT

·	2014 £	2013 £
Decrease in cash in the Year	(891,839)	148,473
Net debt at 1 April 2013	(394,604)	(543,077)
Net debt at 31 March 2014	(1,286,443)	(394,604)