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REPORT OF THE DIRECTORS

AND

FINANCIAL STATEMENTS

FOR THE

YEAR ENDED 31ST MARCH 1992

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Report of the Directors for the year ended 31st March 1992

The Directors present herewith the audited financial statements for the year ended 31st March 1992.

Results:

The results for the year are set out in the Profit and Loss Account on page 3.

Dividend:

The Directors do not recommend the payment of a dividend for the year.

Principal Activity:

The principal activity of the Company is operating a zoo and pleasure park and carrying on the business of selling and letting mobile homes and holiday homes.

Changes in Fixed Assets:

The movement in Tangible Fixed Assets is set out in Note 7.

Directors:

The Directors of the company during the year were:-

Robert Dewar Gibb Maureen Gibb Trevor Pullin Denise Pullin

The director retiring is Trevor Pullin, who being eligible, offers himself for re-election.

Directors' Shareholdings:

According to the register kept by the company, the directors have interests in the company's shares as follows:-

	1992	1991
Robert Dewar Gibb	2,500	2,500
Maureen Gibb	2,500	2,500

Auditors:

White & Hoggard offer themselves for re-appointment as auditors and a resolution to re-appoint them will be proposed at the Annual General Meeting.

By Order of the Board

Mrs D Pullin Director Dhall C

9th July 1992

REPORT OF THE AUDITORS to the Members of Flamingo Land Limited

We have audited the financial statements on pages 3 to 10 in accordance with Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31st March 1992 and of its result and source and application of funds for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

1-3 Wheelgate Malton North Yorkshire

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9th July 1992

WHITE & HOGGARD
Certified Accountants
Registered Auditors

FLAMINGO LAND LIMITED

Profit and Loss Account for the year ended 31st March 1992

	Notes	1992	1991
		£	£
Turnover	2	8,345,224	7,793,405
Cost of Sales		(1,398,494)	(1,470,066)
Gross Profit		6,946,730	6,323,339
Staff Costs	4	(2,361,314)	(2,148,588)
Administrative Expenses	,	(3,508,009)	(3,243,177)
Net Operating Result	3	1,077,407	931,574
Interest Received		153,989	206,931
Interest Payable	5	(66,537)	(39,696)
Profit for year before Taxation		1,164,859	1,098,809
Taxation	6	(443,891)	(391,371)
Profit for year after Tuxation	14	720,968	707,438

The pows on pages 5 to 9 form part of these Accounts Audit Report Page 2 $\,$

Balance Sheet as at 31st March 1992

	Notes	1992	1991
		£	£
Fixed Assets: Tangible Assets	7	3,844,303	4,406,366 ======
Current Assets: Stocks Investment Debtors Bank and Cash Balances	8 9 10	129,174 93,549 174,721 1,078,961	284,827 68,500 319,667 1,180,737
		1,476,405	1,853,731
Creditors: Amounts falling due within one year	11	(3,260,743)	(4,922,406)
Net Current (Liabilities)		(1,784,338)	(3,068,675)
Total Assets Less Current Liabilities		2,059,965	1,337,691
Provision for Liabilities and Charges: Deferred Taxation	12	•••	-
		2,059,965	1,337,691
Capital and Reserves:			
Called up Share Capital Reserves	13 14	50,000 2,009,965	50,000 1,287,691
		2,059,965	1,337,691
R. Gibb Directors M. Gibb Directors 9th July 1992			

The notes on pages 5 to 9 form part of these Accounts ' $\Lambda udit\ Report\ page\ 2$

Notes on the Financial Statements

1. ACCOUNTING POLICIES:

Stocks:

Stocks have been valued at the lower of cost and net realisable value except for animals which have been valued at £20,000 being the original cost at date of acquisition of Flamingo Land by the Company. The costs of subsequent purchases of animals are charged to Profit and Loss Account in the year of purchase. Proceeds from sales of animals are credited to Profit and Loss Account in the year of sale.

Depreciation:

Depreciation on motor vehicles and fixtures and fittings is provided at 25% on a straight line basis over their expected useful lives.

Properties are maintained out of revenue and no depreciation is provided on freehold properties which in the opinion of the directors are worth not less than their book values. In this respect the Company does not comply with Statement of Standard Account Practice No. 12.

Deferred Taxation:

Provision is made for deferred taxation at current tax rates on the excess of the net book values over the written down tax values of fixed assets eligible for capital allowances.

Grants:

Grants received under the Land Drainage Scheme are deducted from the cost of the works.

2. TURNOVER:

Turnover is stated at invoiced value, exclusive of V.A.T.

3. NET OPERATING RESULT:

	£	£
This is stated after charging/(crediting):		
Auditors' Remuneration	4,750	5,000
Directors Remuneration (Note 4)		
Salaries	579,334	487,789
Pension Scheme	500,102	498,773
Depreciation	1,303,204	1,241,357
(Gain) on Sale of Fixed Assets	(132,083)	(44,489)
(Gain)/Loss on Exchange	(1,738)	6,786
Deferred Contributions Released	(757)	(3,000)
Loss on Investments	8,748	(=,00)

1992

1991

Notes on the Financial Statements

4. EMPLOYEES:

5.

The average weekly number of employees during the year was made up as follows:

Office and Management Zoo, Pleasure Park and Mobile Homes	12 18 223 225 — — — 235 243
	
	== ==
Staff Costs during the year amounted to:	1002 1001
	1992 1991 £ £
Wages and Salaries 1,15	6,963 1,037,844
Social Security Costs 11	1,624 110,980
Pension Scheme 1	3,291 13,202
1,28	1,878 1,162,026
	£
Directors' Remuneration amounted to:	
Salaries . 57	9,334 487,789
	0,102 498,773
1,07	9,436 986,562
·	1,314 2,148,588
Emoluments of the Chairman who was also the	
	0,000 294,094
	=======================================
The emoluments of the other Directors fell within the range:	
£ 20,000 - £ 25,000	_ 2
£ 25,000 - £ 35,000 £145,000 - £150,000	2 - 1
£150,000 - £175,000	1 -
INTEREST PAYABLE:	
MAISUSSI IMAMOUS	1992 1991
Repayable within 5 years:	££
Bank	784 4,710
Other	5,573 34,986
-	
	6,357 39,696

Notes on the Financial Statements

	6.	$T\Lambda$	XAI.	"ION:
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8.

	1992 £	1991 £
The charge for the year comprises:	~	~
United Kingdom Corporation Tax @ 33% (1991 - 34%) Adjustment in respect of prior years	435,263 8,628	395,127 (3,756)
	443,891	391,371

The charge to United Kingdom Corporation Tax on the result for the year may be reduced as a result of consortium relief available to the Company.

7. TANGIBLE FIXED ASSETS:

TANGIBLE FIXED ASSETS:	Freehold Land and Buildings	Motor Vehicles	Fixtures and Fittings	Total
Cont	£	£	£	£
Cost: At 1st April 1991	1,788,229	249,903	7,076,629	9,114,761
Additions during year	71,909	4.825	676,124	752,858
Disposals during year	_	(8,600)	(131,779)	(140,379)
At 31st March 1992	1,860,138	246,128	7,620,974	9,727,240
Depreciation:				
At 1st April 1991	-	185,385	4,523,010	4,708,395
Disposals during year	••••	(7,300)	(121,361)	(128,661)
Charge for year		29,481	1,273,722	1,303,203
At 31st March 1992	West	207,566	5,675,371	5,882,937
Net Book Value:				·
At 31st March 1992	1,860,138	38,562	1,945,603	3,844,303
	220222	=====	=======	#E#E###
At 31st March 1991	1,788,229 ======	64,518 ====	2,553,619 =======	4,406,366 ======
STOCKS:				
		1992	1991	
Stocks consist of:		£	£	
Animals		20,000	20,000	
Catering Food		983	44,892	
Animal Food		4,067	2,766	
Caravans		19,146	23,210	
Provision and Goods for Resale		1,880	21,551	
Wines, Spirits and Cigarettes		6,073	23,435	
Gifts and Souvenirs		77,025	148,973	

129,174

=====

284,827

=====

Notes on the Financial Statements

9,	INVESTMENT:	1992 £	1991 £
	a) Decka Limited Shares at cost Current Account	50,000 23,500	50,000 18,500
	b) Pearcross Limited Shares at cost Current Account	49 20,000	<u>-</u>
		. 93,549 =====	68,500 =====

- a) Decka Limited is a Company registered in Scotland. The Directors are of the opinion that this investment is worth book value.
- b) The Company owns a 49% Shareholding in Pearcross Limited which was incorporated on 18th November 1991 to acquire a pleasure park at Cleethorpes. The Directors are of the opinion that this investment is worth book value.

10	DEBTORS - due within one year:	1992 £	1991 £
	Trade Debtors	16,588	21,489
	Other Debtors Prepayments	118,622 39,511	210,611 87,567
		174,721	319,667
		22222	=====
11.	CREDITORS - amounts falling due within one year:		
, 11		1992 £	1991 £
	Bank Overdraft	367,199	127,241
	Trade Creditors	226,295 328,412	831,479 312,280
	Rents and Deposits Received in Advance	48,183	40,564
	Other Taxes and Social Security Costs Other Creditors	34,203	37,649
	Accruals	1,051,358	1,954,991
	Loan from Pension Fund	750,000	1,000,000
	Corporation Tax	455,093	618,202
		3,260,743	4,922,406
			=======

The overdraft is secured by a mortgage over the freehold property.

Notes on the Financial Statements

12. DEFERRED TAXATION:

There is no provision required for Deferred Taxation

13. SHARE CAPITAL:

1992 £	1991 £
-	
50,000	50,000
	£

14. RESERVES:

	Capital Reserve £	Retained Profit £	Total £
At 1st April 1991 Addition Profit for year after Taxation	72,678 1,306 -	1,215,013 - 720,968	1,287,691 1,306 720,968
At 31st March 1992	73,984 =====	1,935,981	2,009,965

15. CAPITAL EXPENDITURE SCHEMES:

There were no commitments for capital expenditure at 31st March 1992 (1991 – Nil), however the Company has a 49% Shareholding in Pearcross Limited which was incorporated on 18th November 1991 and has acquired the Lease of a Pleasure Park at Cleethorpes. Flamingo Land Limited is developing the Pleasure Park and this is anticipated to cost £4.5 million. Development work commenced in April 1992 and the Pleasure Park should open to the public in 1993.

Statement of Source and Application of Funds for the year ended 31st March 1992

	1992 £	1991 £
SOURCE OF FUNDS:	~	~
Profit on Ordinary Activities before Taxation	1,164,859	1098,809
Adjustment for items not involving Movement of Working Capital		
Depreciation	1,303,204	1241,357
(Gain) on Disposal of Tangible Fixed Assets	(132,083)	(44,489)
TOTAL GENERATED FROM OPERATIONS	2,335,980	2295,677
FUNDS FROM OTHER SOURCES:		
Proceeds of Disposal of Tangible Fixed Assets Loans Received from Pension Fund E.T.B. Further Grant Advance Released	143,799 500,000 1,306	47,239 1,500,000 -
	2,981,085	3,842,916
APPLICATION OF FUNDS:		
Purchase of Tangible Fixed Assets	(752,858)	(2,400,845)
Tax Paid Repayment of Loan to Pension Fund	(607,000) (750,000)	(94,600) (500,000)
	(2,109,858)	(2,995,445)
WORKING CAPITAL - Increase/(Decrease)	871,227	847,471
COMPONENTS OF INCREASE/(DECREASE) IN WORK	ING CAPITAL:	
Stocks	(155,653)	75,233
Investment Debtors and Prepayments	25,049 (144,946)	5,000 190,690
Creditors	1,488,511	(830,977)
MOVEMENT IN NET LIQUID FUNDS:	1,212,961	(560,054)
Bank and Cash	(341,734)	1,407,525
	871,227	847,471

The notes on pages 5 to 9 form part of these Accounts Audit Report page $2\,$

Trading and Profit and Loss Account for the year ended 31st March 1992

	1992 £	1991 £
Zoo and Farm Income	4,021,849 ======	3,676,977
Caravan Income Less: Related Charges	1,704,903 297,070	1,514,402 348,656
	1,407,833	1,165,746
Catering Income Less: Purchases	1,174,303 380,755	1,284,346 441,087
	793,548	843,259
Bar Income Less: Purchases	547,700 191,300	439,686 160,050
	356,400	279,636
Sweet Shop Income Less: Purchases	223,695 115,437	206,782 102,691
	108,258 ======	104,091
Gift Shop Income Less: Purchases	648,023 314,556	649,987 319,899
	333,467	330,088
Flamingo Land Inn Income Less: Purchases	24,751 9,782	21,225 10,638
Deferred Contributions Released	14,969	10,587
Direct Expenses:	757 === 7,037,081 =======	3,000 ==== 6,413,384 ======
Purchases of Consumable Equipment Purchase of Animals Animal Foods and Bedding Veterinary Fees and Expenses Sundries	6,211 56,618 6,354 21,168	5,833 56,555 5,806 21,851
Carried forward	90,351 ===== 6,946,730 ======	90,045 ===== 6,323,339 =======

Trading and Profit and Loss Account for the year ended 31st March 1992 cont/...

	1992 £	1991 £
Brought forward	6,946,730	6,323,339
Adminstration Expenses: Wages and Salaries	1,268,587	1,148,824 119,586
Hires and Rentals	129,055 893,152	726,215
Upkeep and Repairs Laundry and Cleaning	106,324	85,686
Staff Welfare and Recruitment	22,335	25,655
Sundry Expenses	58,893	60,285
Advertising, Brochures and Marketing Expenses	481,683	391,602
Heat and Light	144,182	117,641
Rates	99,136	190,279
Insurance	118,797 60,904	105,188 50,929
Motor Expenses Travelling Expenses	19,689	11,123
Printing and Stationery	41,014	39,557
Telephone and Postages	40,104	40,454
Artists	21,454	29,938
Security Costs	6,679	1,637
	3,511,988	3,144,599
Financial and Other Charges:		
Bank Interest	784	4,710
Other Interest	65,753	34,986 29,416
Bank Charges	37,857 43,870	9,332
Professional Fees Auditors Remuneration and Expenses	4,750	5,000
Directors' Remuneration	579,334	487,789
Directors' Pension Schemes	500,102	498,773
Staff Pension Scheme	13,291	13,202
Depreciation	1,303,204	1,241,357
	2,548,945	2,324,565
Trading Profit for year	885,797	854,175
Interest Received	153,989	206,931
Gain on Sale of Fixed Assets	132,083	44,489
(Loss) on Investments	(8,748)	-
Gain/(Loss) on Exchange	1,738	(6,786)
Profit for year before Taxation	1,164,859	1,098,809
Profit for year before Taxation	1,164,859	1,098,809